MHProNews notes that on 8.27.2025 MHProNews did a cut and paste of the content for a post by George F. Allen posted on 12.23.2018. This will be used under <u>fair use guidelines</u> for <u>media</u> as part of an analysis found on *MHProNews* at this link here:

https://www.manufacturedhomepronews.com/modest-homes-and-trailer-parks-mhville-meets-james-varney-hunger-games-ais-demand-for-resources-poses-promise-and-peril-to-rural-america-modest-homes-and-trailer-parks



http://www.community-investor.com/?s=boycott

## **December 27, 2018**

## George Will, soft side of leadership, & MH media

Filed under: Uncategorized — George Allen @ 11:20 am

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Perspective. 'Land lease communities, previously manufactured home communities, and earlier, 'mobile home parks', comprise the real estate component of manufactured housing.

This blog posting is the sole national advocate, voice, official ombudsman, historian, research reporter, and online communication media for all North American land lease communities!

To input this blog, &/or affiliate with EducateMHC, formerly Community Owners (7 Part) Business Alliance, or COBA7, use Official MHIndustry HOTLINE: (877) MFD-HSNG or 633-4764

Relationship? 'U Support US & WE Serve U! Goal of online media? To inform, opine, and help transform and improve manufactured housing and land lease community performance!

INTRODUCTION. This blog departs from the norm of past postings. Rather than comment on matters manufactured housing and land lease communities, here's a collection of views

penned by columnist George F. Will, and partial book review of The Softer Side of Leadership by Eugene B. Habecker. Maybe next week we'll get back into the usual swing of things newsy and controversial. In the meantime, here's hoping you enjoyed a Merry Christmas and your New Year is off to a very Happy and good start!

And please don't miss Part III, 'A Final thought for 2018.' It's something we all should consider.

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## George F. Will

No idea how many of you know George F. Will is the famous columnist with libertarian leanings. Over the years I've read one or two of his books (i.e. collections of his writings), and columns from time to time. Recently, I was recipient of an eight page, single spaced letter from him. As I perused its' content I found myself thinking, 'Here're thoughts my blog readers might like to experience for themselves.' So, here follows is a random collection of quotes from George F. Will's letter....

"In Washington, an ideology is the other guy's views. You have a 'philosophy', while someone else has an ideology."

"First come rights, then comes government. Rights preexist government." Do you agree?

"The only path to vigorous growth is to liberate the country from the dead hand of government and get out of the way of the natural wealth-creating aptitudes of the American people."

"...the welfare state...exists to subsidize two things...protracted retirement and competent medicine." & "The average length of retirement in America expanded in the 20th century from two years to almost 20 years. Social Security was never designed for this." & "Onesixth of our economy today is medicine...."

Thirty-seven percent of all deaths in 1900 were from infectious diseases. That's now down to two percent. Only 18 percent of deaths in 1900 were people over age 65. Today it's 75 percent."

"...30 percent of Medicare expenditures go to people in the last six months of life....;"

"A new thing (has) been born – the playground lawsuit. In a district in Florida, after about 157 playground lawsuits in five years, they came to a Solomonic (sic) conclusion – they said they would not ban recess (as many other districts had done), but they wouldn't allow the kids to run during recess."

"Forty percent of recent college graduates are either unemployed, or underemployed in jobs the Bureau of Labor Statistics says do not require a college education. And one in three is living at home with his parents...."

"...five of the 10 most affluent counties in America surround Washington, D.C."

Well, that's it. Hope you enjoyed the statistical run through some of American society, politics, and more.

II.

My Response to 'The Softer Side of Leadership' book

The book was a gift. The author, Eugene B. Habecker, is a longtime academic and president/CEO of philanthropic organizations. So surmised going in, his leadership style and experiences would likely differ from mine, being a retired Marine officer and 40 year business entrepreneur.

What're soft leadership skills? 'Behaviors, practices & attitudes', to name a few that generally contribute to leadership effectiveness – helping one "absorb chaos, give calm & provide hope" (p.17). Soft skills tend to be qualitative in nature as opposed to quantitative hard skills.

Dr. Habecker suggested common ground for this review when he allowed "it all depends" upon one's leadership situation, at the time, as to which soft skills are applied and how. Hence my departure from a thesis where he'd"...no longer separate...feelings from my leadership duties." (p.21). Me? Harken back 50 years (next month) to a firefight along the Ho Chi Minh trail in South Vietnam. All but lost it emotionally, as I retrieved wounded and dead Marines. My men became concerned about my ability to get them safely back to Dong Ha forward combat base. As soon as I realized that, I seared my emotions, no longer crying aloud, but laughing at the carnage – clearly separating my true emotions from my leadership duties! Disgusting – sure. But doing so reassured my Marines I was in control (of myself) as their leader. So, we survived the battle and its' trauma. Residual consequences? I was unable to cry, for any reason, during the decade following that incident; and it took yet another decade for me to cease being mirthful during funerals for friends and family members. All is well today. But had I not separated feelings from duty, all those years ago, would I – and they – be here today? (If you'd like to know more of that true story, ask me to send you a copy of 'PUC Beer').

A few pages later, the author comments it wasn't until the 1990s that 'soft skill literature emerged'. Perhaps. But it was taught in the early 1970s! Following release from active military service, my first civilian employer – after psychological testing pegged me 100

percent authoritarian, hired me as a probationary employee, until I was properly trained (i.e. reprogrammed) in the basics of the emerging participative management and job enrichment movement (i.e. later known as soft skill leadership). Chafed at the experience but benefitted from the education. How so? I not only knew how to lead men into combat (as an authoritarian figure) but how to involve everyone in job planning and decision-making, as long as they weren't exhausted, starving or severely stressed. Otherwise, it was back to the old authoritative KITA method...'Kick in the A\_\_!' to get the job done or mission accomplished!

One part of the book that did resonate with me had to do the writer's encouragement to plan and experience regular 'sacred space', whether it be daily quiet time, purposeful meditation, even shutting off one's phone and PC for awhile. I know my daily half hour of deep reading, personal reflection, and intentional quiet, have been the norm for me for decades. How 'bout you?

Job interview and hiring practices is another area where we parted company. Habecker states, "Some organizations view academic credentials, skill sets, and organizational experience as places to begin the job interview process." (p.52) Me? As anyone who's taken the Manufactured Housing Manager certification class knows, I teach the SUCCESS (equilateral) Triangle approach to this important matter. One side of the triangle is labeled ABILITY (i.e. academic credentials, skill sets), the other equilateral side, EXPERIENCE (i.e. organizational experience); and the all important base, tying the two sides together, as MOTIVATION and or ATTITUDE. As it is, too many undervalue the key role of motivation in today's hiring process!

There's more we could talk about here, and maybe should, but this is enough for now.

III.

A Final Thought for Year 2018, but Key for 2019

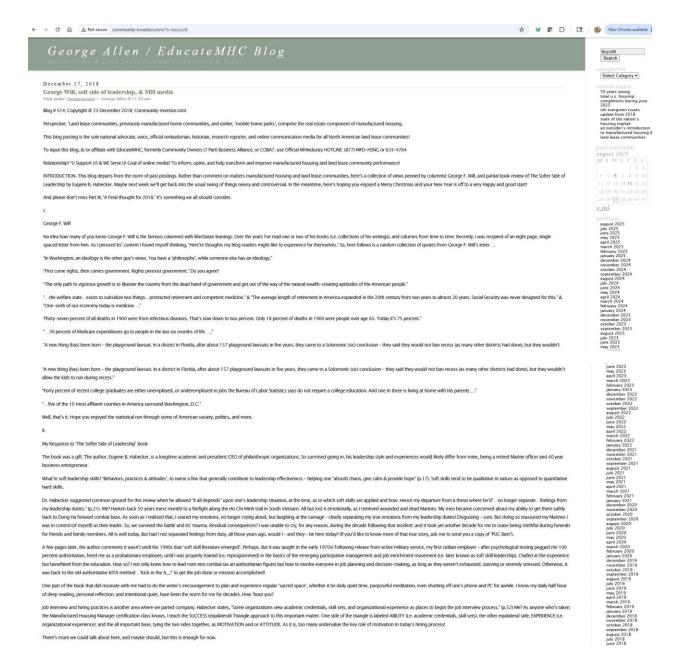
No names here, but hope you too boycott an ongoing online MH-related news media attempt to denigrate and divide us as an industry and realty asset class!

In my opinion, life is too short to be making crass and obtuse claims of national advocacy conspiracy, corporate antitrust imaginations, and disgusting personal attacks, only befouling internet platforms better used to promote manufactured housing and the land lease community lifestyle!

Is there anyone who doesn't see how much of what's being put forth as industry 'news' is little more than thinly-veiled efforts, on the part of one industry advocate, to smear and denigrate another?

If so, join me in 2019, committing to read only print and online trade publications advancing the causes, and improving the image, of HUD-Code manufactured housing and land lease communities! No more caterwauling ('to fight like cats') in public and in private. Period.

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