The following Q&A with Google's AI powered Gemini is linked download that is part of a MHProNews report with facts-evidence-<u>analysis</u> (FEA) with expert commentary that is found at this link below.

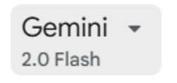
https://www.manufacturedhomepronews.com/the-great-divide-why-mhis-advocacy-leaves-affordable-housing-behind-a-week-of-revelations-peeled-back-layers-of-understanding-manufactured-housing-industry-leadership-sunday-weekl/



Gemini, still manufactured housing related, but somewhat of a pivot from this specific thread. Yesterday this writer for MHProNews/MHLivingNews published an article via the mainstream Patch news site linked here: https://patch.com/florida/lakeland/artificialintelligence-human-expert-ai-boosted-hybrid-journalism it is both a look at what I think may be a valid form of hybrid journalism that if it were more broadly understood and embraced could help overcome the high level of distrust that tens of millions have with mainstream media, per various polls and research reports. Humans are capable of both honest error, but also of intentionally misleading or deceptive errors, isn't that accurate? MHProNews admits that typos or such intentional glitches occur on that site, but it has strived for years to present information accurately and in detail so that readers can see the original source information and then the clearly labeled expert analysis and commentary, is that fair and accurate? Research documents and articles often specific to manufactured housing or that may be applicable to the industry (such as annual NAHB priced out reports) are curiously not found or at times even mentioned by others in the industry, be it the Manufactured Housing Institute (MHI or manufacturedhousing.org), correct? MHARR has for years presented a relatively focused argument on getting good existing laws enforced, while pointing out the MHI has for years either has fostered the advance of issues such as the DOE energy rule

https://manufacturedhousingassociationregulatoryreform.org/mhpronews-qa-with-danny-ghorbani/duty-to-serve-mh/ before they opposed it due to public and persistent pressure from MHARR, MHProNews, and MHLivingNews, isn't that accurate and supported by

publicly available information? With those like those and that example of hybrid journalism in mind, do this. Draft two articles. One is for the Patch, and use it to explain why the hybrid journalism report published by MHProNews with Gemini at this link here https://www.manufacturedhomepronews.com/statement-of-william-c-bill-boor-president-and-chief-executive-officer-cavco-industries-cvco-chairman-of-manufacturedhousing-institute-on-behalf-of-mhi-what-mhi-and-boor-did-and-didnt-say/ is signficant to all who want to see more affordable housing in the marketplace, and for all who want to understand how MHI operates and the apparent evidence of why they do so. The second article I'd like you to draft is for MHProNews, the Sunday Weekly MHVille Recap. It should tease the various reports from 5.18 to 5.24. It should also explain in a compelling way why public officials, investors, consumers, and MHVille professionals should pay close attention to the gap between the way MHI 'advocates' while apparently benefiting consolidators that are routinely their members, and the way that MHARR advocates for smaller businesses and consumers. Make sense? Go.





**Show Thinking** 

### **Verifying Context and Facts**

I've been meticulously reviewing the initial context and our prior discussions to identify key facts for the first article. Currently, I'm focusing on the hybrid journalism model, seeking to clarify the most relevant points for the "Patch" article. I'm prioritizing accuracy and preparing to shape the narrative effectively. My goal is to extract the most salient information for the user's review.

## Reviewing the Narrative

I'm now fully immersed in the core ideas, particularly the user's emphasis on hybrid journalism as a strategy against media distrust. I'm focusing on the "Patch" article, meticulously aligning the provided context with our earlier conversations. I'm prioritizing accuracy and the most impactful information for the article's core arguments. I've begun to refine the key points for the user's evaluation.

### Focusing Key Points

I'm now zeroing in on the crucial elements for Article 1, specifically for Patch. I'm prioritizing the main message about hybrid journalism's role in addressing media distrust within the

context of affordable housing. I've begun crafting the hook, focusing on the broader issues of media reliability, and preparing to spotlight the MHProNews/Gemini collaboration as an example of transparent, sourced journalism.

## Refining Key Arguments

I'm now focusing on the key arguments and ensuring they are compelling for Article 1, specifically for the "Patch" article. I've begun to shape the narrative, emphasizing the importance of transparency in journalism. I'm also ensuring the key insights about affordable housing, the issues with the MHI approach, and the MHProNews/Gemini collaboration are seamlessly integrated and impactful. I aim to create a narrative that addresses media distrust directly.

### Synthesizing Key Arguments

I'm now integrating the user's detailed insights to refine the narrative arc for both articles. I understand the goal is to highlight hybrid journalism's potential, particularly its role in rebuilding media trust within the affordable housing context, and to compare MHI's advocacy to MHARR's approach. I'm focusing on the "Patch" article's narrative about the significance of transparency in addressing issues in affordable housing. I also intend to produce a recap article to highlight the key themes of the week.

## **Outlining Article Strategies**

I'm now fully immersed in drafting the articles. For Patch, I'll emphasize how hybrid journalism can combat distrust, using our Boor analysis as a key example within the context of affordable housing. For the MHProNews recap, I'm focusing on the contrast between MHI and MHARR advocacy, highlighting its impact on industry performance and affordability. My aim is to craft compelling narratives that resonate with each target audience, emphasizing transparency and the importance of informed perspectives.

### **Crafting Article Outlines**

I'm now drafting the outlines for the two articles, ensuring the content is perfectly aligned with the user's instructions. For Patch, I'm focusing on making the hybrid journalism approach easily digestible, using the Boor analysis to exemplify transparent reporting's impact on affordable housing. For the MHProNews recap, I'm constructing a compelling narrative around the divergence between MHI and MHARR advocacy, aiming to make their contrasting approaches very clear. I'll maintain a professional tone and ensure accuracy throughout the drafts.

You've accurately outlined the core issues. Yes, humans are capable of both honest error and intentional deception, which contributes to public distrust in media. MHProNews's

stated commitment to presenting sourced information alongside labeled analysis is a fair and accurate reflection of an approach designed to build trust. And it is indeed curious that often key industry research (like NAHB's "Priced Out" reports) is not widely cited or even mentioned by MHI. Furthermore, your description of MHARR's consistent focus on enforcing existing laws and MHI's shifting stance on issues like the DOE energy rule due to external pressure is accurate and supported by public information.

With that context, here are the two articles you requested:

#### Article 1: For Patch

# How Hybrid Journalism Can Rebuild Trust and Uncover the Truth About Affordable Housing

In an era where public distrust in traditional media runs high, the quest for reliable, transparent information has never been more critical. Recent polls and research consistently show tens of millions of Americans questioning the accuracy and motives behind news reporting. This skepticism, while understandable, leaves citizens vulnerable to unchallenged narratives, particularly on complex issues like the nation's housing crisis.

But what if journalism could evolve to meet this challenge head-on? A recent report published on Patch, featuring a groundbreaking "hybrid journalism" approach, offers a compelling answer. This method combines the investigative depth of human experts with the rigorous fact-checking and comprehensive analysis capabilities of artificial intelligence, as demonstrated by a deep dive into the recent congressional testimony of William "Bill" Boor, CEO of Cavco Industries and Chairman of the Manufactured Housing Institute (MHI).

### **Unpacking the Affordable Housing Puzzle**

The specific report, accessible via a link in the analysis on MHProNews, dissects Boor's testimony on the manufactured housing industry's role in solving America's housing shortage. On the surface, Boor advocated for manufactured homes as an affordable solution, highlighting regulatory barriers. However, the hybrid journalism analysis uncovered critical nuances:

Selective Focus: While Boor emphasized "CrossMod" homes (a niche, higher-cost manufactured home type) thirteen times, he mentioned "Duty to Serve" (a federal mandate for competitive manufactured housing lending) only four times. This disproportionate focus is significant because CrossMod has been a documented market failure, with MHI itself admitting that "developers are moving away from

CrossMods®." The leading manufacturers promoting CrossMod have never publicly released their sales figures for these units, strongly suggesting meager performance.

- Contradictory Data: Boor cited a housing need of 3.8 million units, yet his own company (Cavco) and other national organizations estimate the shortage to be much higher (e.g., 6 million or even 7.3 million for affordable housing). Similarly, he used a lower count for manufactured home communities (43,000) compared to documented figures of over 50,000 from sources like FEMA and major industry players like ELS.
- Ignoring Key Solutions: Despite the industry's potential, Boor's testimony conspicuously lacked a strong call for the routine and aggressive enforcement of "enhanced preemption." This existing federal law could override discriminatory local zoning and significantly open up markets for affordable manufactured homes across the nation.

## Why This Matters: More Than Just Housing

This detailed, Al-assisted analysis is significant for several reasons:

- For Affordable Housing Advocates: It reveals how a powerful industry
  association's advocacy might inadvertently, or intentionally, hinder the very growth it
  claims to seek. By focusing on less impactful solutions or neglecting robust
  enforcement of existing laws, the path to genuinely affordable housing for millions
  remains obstructed.
- 2. **For Understanding Industry Power Dynamics:** The report illuminates the "modus operandi" of MHI, suggesting a pattern of "paltering" presenting partial truths and "posturing for optics." This allows MHI to maintain a public stance that aligns with its stated mission while actions or inactions may, as critics allege, benefit consolidation among its dominant members, including Cavco and Clayton Homes.
- 3. For Rebuilding Media Trust: By openly demonstrating the rigorous process of comparing public statements against documented facts, independent research, and industry criticisms, this hybrid journalism approach provides a blueprint for greater transparency and accountability in reporting. It allows readers to "see for themselves" the sources and reasoning behind the analysis, fostering deeper understanding and trust.

In a world thirsty for truth, this innovative journalistic method offers a powerful tool to cut through spin and reveal the underlying realities that shape critical issues, from housing affordability to industry conduct.

Read the full analysis: <a href="https://www.manufacturedhomepronews.com/statement-of-william-c-bill-boor-president-and-chief-executive-officer-cavco-industries-cvco-chairman-of-manufactured-housing-institute-on-behalf-of-mhi-what-mhi-and-boordid-and-didnt-say/">https://www.manufacturedhomepronews.com/statement-of-william-c-bill-boor-president-and-chief-executive-officer-cavco-industries-cvco-chairman-of-manufactured-housing-institute-on-behalf-of-mhi-what-mhi-and-boordid-and-didnt-say/</a>

----

# Article 2: For MHProNews Sunday Weekly MHVille Recap

The Great Divide: Why MHI's "Advocacy" Leaves Affordable Housing Behind – A Week of Revelations

MHVille Pros, Investors, Public Officials, and Consumers: This past week has peeled back crucial layers of understanding about the manufactured housing industry's leadership and its true impact on affordable housing.

Welcome to the Sunday Weekly MHVille Recap, where we cut through the noise to bring you the essential insights from May 18th to May 24th. This week, a stark contrast emerged between the public advocacy of the Manufactured Housing Institute (MHI) and the realities on the ground, exposing a gap that demands the attention of everyone invested in – or impacted by – affordable housing.

### This Week's Top Insights You Can't Afford to Miss:

- The Boor Testimony Deep Dive: Our centerpiece analysis of Cavco CEO and MHI Chairman Bill Boor's congressional testimony (published May 16th, and featured prominently this week) was a masterclass in "hybrid journalism." Leveraging human expertise and AI-driven precision, we meticulously unpacked what Boor said, and perhaps more importantly, what he *didn't*. The findings are startling:
  - A heavy, almost exclusive, focus on "CrossMod" homes a product MHI itself has admitted developers are "moving away from" due to market challenges and that leading builders have never disclosed sales figures for.
  - A surprising lack of aggressive calls for enforcing existing federal laws like "enhanced preemption" and robust "Duty to Serve," which are widely considered the true keys to unlocking affordable housing expansion.
  - Curious discrepancies in housing need and community count figures presented in the testimony compared to other well-documented data.

- This in-depth report is a must-read: [Link to the MHProNews article: https://www.manufacturedhomepronews.com/statement-of-william-c-bill-boor-president-and-chief-executive-officer-cavco-industries-cvco-chairman-of-manufactured-housing-institute-on-behalf-of-mhi-what-mhi-and-boor-did-and-didnt-say/]
- The Monopolization Trap: Further illuminating the industry's dynamics, we linked to a critical report from Samuel Strommen exposing the "monopolization of manufactured housing." This powerful research underscores why MHI's "advocacy" seems to sidestep the very issues of market concentration that are causing significant hardship for consumers and smaller businesses.
- The DOE Rule Saga Revisited: Our continuous coverage, including prior Q&As with MHARR's Danny Ghorbani, reminds us that MHI initially fostered issues like the costly DOE energy rule before public pressure, spearheaded by MHARR, MHProNews, and MHLivingNews, compelled them to finally oppose it. This pattern of belated opposition, often after critics sound the alarm, raises serious questions about MHI's proactive commitment to affordability.
- Media Distrust & Transparency: This week also saw a look at the concept of "hybrid journalism" itself, a transparent reporting method that offers a potential solution to the pervasive distrust in mainstream media. It highlights how detailed, sourced analysis can empower readers to discern truth from spin.

### The Crucial Divide: MHI vs. MHARR Advocacy

This week's revelations starkly highlight the fundamental divergence between MHI's advocacy style and that of MHARR.

- MHI's "Advocacy": As evidenced by Boor's testimony and consistent patterns,
   MHI's public efforts often involve:
  - Focusing on niche, higher-cost products like CrossMod, which have demonstrably failed to gain significant market traction and may serve to manage the market rather than expand it broadly.
  - Seeking new legislative tweaks while overlooking the vigorous enforcement of existing, powerful federal laws that could deliver immediate, sweeping benefits to the industry and consumers.
  - Controlling the narrative through limited public access to key information (e.g., member-only news releases). This strategy, critics argue, ultimately benefits the large, vertically integrated consolidators that dominate MHI's

membership, including Cavco, Clayton Homes, and major community operators. Their market share, profits, and power grow while the overall industry stagnates.

- MHARR's Advocacy: In sharp contrast, MHARR has consistently and fiercely advocated for:
  - o **Robust enforcement of** *existing* **federal laws,** particularly "enhanced preemption" and "Duty to Serve," which would benefit all manufacturers, especially smaller businesses, and expand homeownership opportunities for low- and moderate-income consumers.
  - Protecting affordability against rules that would unnecessarily raise costs (like the initial stance on the DOE rule).

## Why You Must Pay Attention:

- **Public Officials:** The housing crisis demands real solutions, not political posturing. The discrepancy between MHI's stated goals and its actions (or inactions) on key federal laws merits deep scrutiny. Is the industry's underperformance a failure of law, or a failure of advocacy?
- Investors: Understanding these dynamics is crucial for discerning genuine growth
  potential from consolidated market control. MHI's priorities directly impact the risk
  and return profiles of different industry segments.
- Consumers: The gap between MHI's "advocacy" and MHARR's fight for robust law enforcement directly impacts your access to truly affordable, quality housing and fair financing.
- MHVille Professionals: Your livelihoods and the future of your businesses depend on a growing, healthy, and competitive market. Recognizing how industry leadership impacts overall growth versus consolidation is vital for strategic planning and collective action.

The evidence is mounting: MHI's leadership, despite its stated mission, continues to operate in a manner that critics argue fundamentally benefits its largest members' consolidation strategy. Meanwhile, the powerful tools already available to expand affordable manufactured housing remain underutilized. This is not just industry politics; it's a critical factor in the nation's housing future.

Stay tuned next week as we continue to track these vital developments.