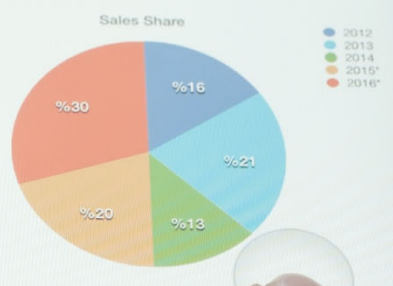




SALES	
YEAR	UNITS SOLD
2012	11
2013	15
2014	9
2015*	14
2016*	21



# MONTHLY ECONOMIC REPORT

## JUNE 2023 MANUFACTURED HOUSING ACTIVITY

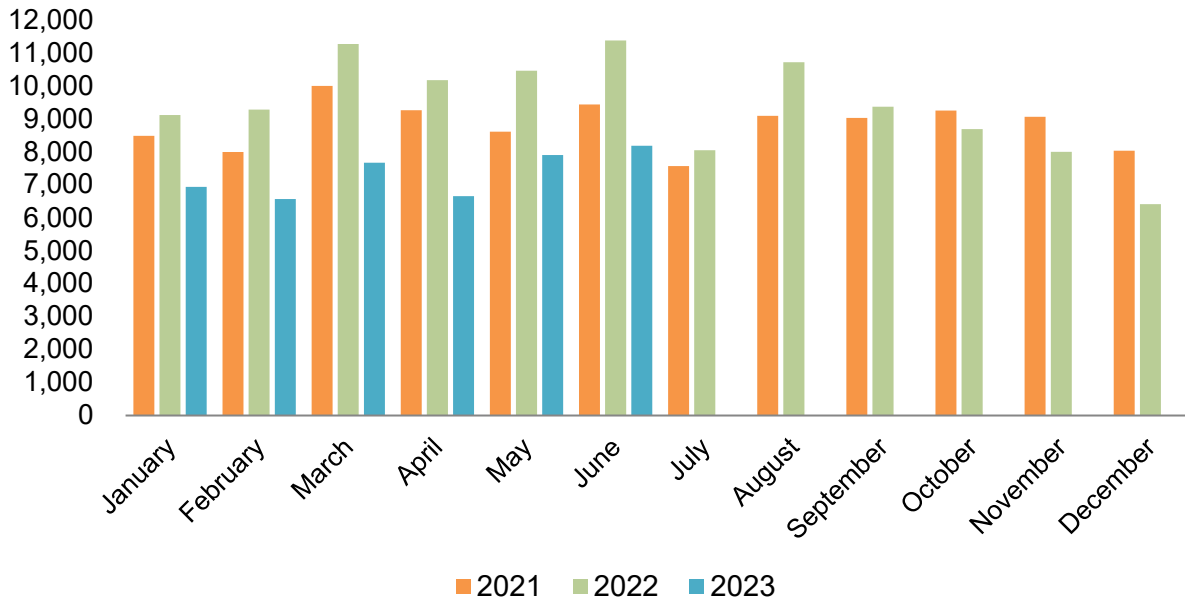
Industry Production, Shipments and Trends



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# Manufactured Housing Institute's Monthly Economic Report JUNE 2023

## Monthly Shipment Comparison



## National Trends

In June 2023, 8,169 new manufactured homes were produced, an increase of 300 homes or 3.8 percent compared to May 2023, yet a decrease of 3,204 homes or 28.2 percent compared to June 2022. MHI's Monthly Economic Report includes numbers for both manufactured home production and shipments. The difference between the two is attributed to the number of homes that have been produced, but their destinations are pending. Of the homes produced, 33 were FEMA designated units for Alabama.

The number of plants reporting production in June 2023 was 145 and the number of active corporations was 34, the same number of corporations yet one fewer plant than in the prior month.

In June 2023, 8,179 new manufactured homes were shipped, an increase of 281 homes or 3.6 percent compared to May 2023, and a decrease of 3,193 homes or 28.1 percent compared to June 2022. Compared with the same month last year, shipments of both single-section and multi-section homes were down, by 28.2 percent and 27.9 percent, respectively. Total floors shipped in June 2023 were 12,642, a decrease of 4,939 floors or 28.1 percent compared with the same month last year.

The seasonally adjusted annual rate (SAAR) of shipments was 89,521 in June 2023, up 1.6 percent compared to the adjusted rate of 88,105 in May 2023. The SAAR corrects for normal seasonal variations and projects annual shipments based on the current monthly total.

Cumulative shipments through June this year totaled 43,893 homes compared with 61,650 homes for the first six months of 2022, a net decrease of 28.8 percent.

## State and Regional Results

Shipment results for June 2023 showed increases for 9 states and decreases in 40 states, while one state remained unchanged. Top shipment increases and decreases (ranked by change in the number of shipments) are shown below.

### Top Shipment Changes by State – JUNE

Rank	Shipment increases (homes)				Shipment decreases (homes)			
	State	2023	2022	Change	State	2023	2022	Change
1	Kansas	97	64	33	Alabama	406	1,085	-679
2	South Dakota	47	30	17	Texas	1,422	2,098	-676
3	Massachusetts	26	13	13	Florida	663	896	-233
4	Connecticut	17	6	11	Michigan	287	465	-178
5	Maine	91	80	11	Louisiana	324	502	-178
6	Iowa	70	62	8	California	267	380	-113
7	Delaware	29	25	4	Tennessee	270	378	-108
8	Rhode Island	3	0	3	New York	150	235	-85
9	Utah	26	25	1	South Carolina	397	480	-83
10	—	—	—	—	North Carolina	467	549	-82

Compared with the same month last year, in June 2023 shipments losses were posted in eight regions, while shipments gains were posted in one region: New England. The West North Central states reported the smallest proportional decrease in shipments, down 3.1 percent compared with June 2022. The East South Central region reported the largest proportional decrease in shipments, down 43.1 percent compared with the same month last year.

### Trends in Regional Shipments – JUNE

Region	2023	2022	Increase/ Decrease	Change (%)
New England	188	154	34	22.1%
West North Central	405	418	-13	-3.1%
Middle Atlantic	358	486	-128	-26.3%
Mountain	529	718	-189	-26.3%
Pacific	503	704	-201	-28.6%
East North Central	753	1,101	-348	-31.6%
South Atlantic	2,126	2,666	-540	-20.3%
West South Central	2,090	2,998	-908	-30.3%
East South Central	1,205	2,119	-914	-43.1%
<b>Total</b>	<b>8,157</b>	<b>11,364</b>	<b>-3,207</b>	<b>-28.2%</b>

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**Table 1: Regional Shipments, Percent Change and Market Share**

Region	Through JUNE 2023		Through JUNE 2022		% Change
	Shipments	Market Share	Shipments	Market Share	
New England	865	2.0%	817	1.3%	5.9%
Middle Atlantic	1,986	4.5%	2,417	3.9%	-17.8%
East North Central	4,572	10.4%	5,568	9.0%	-17.9%
West North Central	1,778	4.1%	2,551	4.1%	-30.3%
South Atlantic	11,402	26.0%	15,131	24.5%	-24.6%
East South Central	6,265	14.3%	10,654	17.3%	-41.2%
West South Central	10,826	24.7%	16,627	27.0%	-34.9%
Mountain	3,071	7.0%	4,098	6.6%	-25.1%
Pacific	2,926	6.7%	3,742	6.1%	-21.8%
Outside U.S.	0	0.0%	0	0.0%	—
Destination Pending	202	0.5%	45	0.1%	348.9%
<b>Total</b>	<b>43,893</b>	<b>100.0%</b>	<b>61,650</b>	<b>100.0%</b>	<b>-28.8%</b>

**Table 2: Top Ten States, Percent Change and Market Share**

State	Through JUNE 2023			Through JUNE 2022			% Change
	Shipments	Market Share	Rank	Shipments	Market Share	Rank	
Texas	7,345	16.7%	1	11,163	18.1%	1	-34.2%
Florida	3,919	8.9%	2	4,565	7.4%	2	-14.2%
North Carolina	2,583	5.9%	3	3,405	5.5%	4	-24.1%
Alabama	2,166	4.9%	4	4,345	7.0%	3	-50.1%
South Carolina	1,890	4.3%	5	2,930	4.8%	6	-35.5%
Georgia	1,825	4.2%	6	2,598	4.2%	7	-29.8%
Michigan	1,757	4.0%	7	2,377	3.9%	8	-26.1%
Louisiana	1,711	3.9%	8	2,974	4.8%	5	-42.5%
California	1,618	3.7%	9	2,032	3.3%	12	-20.4%
Kentucky	1,424	3.2%	10	2,069	3.4%	10	-31.2%
<b>Total</b>	<b>26,238</b>	<b>59.8%</b>		<b>38,458</b>	<b>62.4%</b>		<b>-31.8%</b>

**Table 3: Manufactured Home Production**

Month	Monthly			Cumulative		
	2022	2023	% Change	2022	2023	% Change
January	9,110	6,951	-23.7%	9,110	6,951	-23.7%
February	9,281	6,577	-29.1%	18,391	13,528	-26.4%
March	11,279	7,646	-32.2%	29,670	21,174	-28.6%
April	10,165	6,676	-34.3%	39,835	27,850	-30.1%
May	10,451	7,869	-24.7%	50,286	35,719	-29.0%
June	11,373	8,169	-28.2%	61,659	43,888	-28.8%
July	8,050			69,709		
August	10,722			80,431		
September	9,381			89,812		
October	8,694			98,506		
November	7,970			106,476		
December	6,406			112,882		

**Table 4: Manufactured Home Shipments**

Month	Monthly			Cumulative		
	2022	2023	% Change	2022	2023	% Change
January	9,110	6,933	-23.9%	9,110	6,933	-23.9%
February	9,275	6,564	-29.2%	18,385	13,497	-26.6%
March	11,268	7,665	-32.0%	29,653	21,162	-28.6%
April	10,168	6,654	-34.6%	39,821	27,816	-30.1%
May	10,457	7,898	-24.5%	50,278	35,714	-29.0%
June	11,372	8,179	-28.1%	61,650	43,893	-28.8%
July	8,043			69,693		
August	10,715			80,408		
September	9,363			89,771		
October	8,685			98,456		
November	7,998			106,454		
December	6,411			112,865		

**Table 5: Shipments - Seasonally Adjusted Annual Rate**

Month	Seasonal Factors		SAAR	
	2022	2023	2022	2023
January	95.6	98.6	114,311	84,340
February	95.2	95.1	116,880	82,863
March	113.6	114.1	119,038	80,636
April	100.2	97.2	121,735	82,146
May	102.5	107.6	122,429	88,105
June	110.6	109.6	123,422	89,521
July	83.0	82.9	116,326	
August	110.8	112.8	116,071	
September	102.3	97.5	109,857	
October	102.5	105.3	101,701	
November	98.8	100.2	97,110	
December	82.3	78.1	93,532	

**Table 6: Manufacturer Inventory**

Month	Homes Produced, Not Shipped		As a Percentage of Monthly Production	
	2022	2023	2022	2023
January	0	35	0.0%	0.5%
February	6	48	0.1%	0.7%
March	17	29	0.2%	0.4%
April	14	51	0.1%	0.8%
May	8	22	0.1%	0.3%
June	9	12	0.1%	0.1%
July	16		0.2%	
August	23		0.2%	
September	41		0.4%	
October	50		0.6%	
November	22		0.3%	
December	17		0.3%	

**Table 7: Single-Section Manufactured Home Production**

Month	Monthly			Cumulative		
	2022	2023	% Change	2022	2023	% Change
January	4,028	3,123	-22.5%	4,028	3,123	-22.5%
February	3,963	2,883	-27.3%	7,991	6,006	-24.8%
March	4,626	3,391	-26.7%	12,617	9,397	-25.5%
April	4,625	2,916	-37.0%	17,242	12,313	-28.6%
May	4,954	3,581	-27.7%	22,196	15,894	-28.4%
June	5,228	3,755	-28.2%	27,424	19,649	-28.4%
July	3,498			30,922		
August	5,014			35,936		
September	4,459			40,395		
October	3,931			44,326		
November	3,750			48,076		
December	2,946			51,022		

**Table 8: Multi-Section Manufactured Home Production**

Month	Monthly			Cumulative		
	2022	2023	% Change	2022	2023	% Change
January	5,082	3,828	-24.7%	5,082	3,828	-24.7%
February	5,318	3,694	-30.5%	10,400	7,522	-27.7%
March	6,653	4,255	-36.0%	17,053	11,777	-30.9%
April	5,540	3,760	-32.1%	22,593	15,537	-31.2%
May	5,497	4,288	-22.0%	28,090	19,825	-29.4%
June	6,145	4,414	-28.2%	34,235	24,239	-29.2%
July	4,552			38,787		
August	5,708			44,495		
September	4,922			49,417		
October	4,763			54,180		
November	4,220			58,400		
December	3,460			61,860		

**Table 9: Single-Section Manufactured Home Shipments**

Month	Monthly			Cumulative		
	2022	2023	% Change	2022	2023	% Change
January	4,028	3,103	-23.0%	4,028	3,103	-23.0%
February	3,962	2,875	-27.4%	7,990	5,978	-25.2%
March	4,623	3,404	-26.4%	12,613	9,382	-25.6%
April	4,619	2,893	-37.4%	17,232	12,275	-28.8%
May	4,958	3,613	-27.1%	22,190	15,888	-28.4%
June	5,231	3,754	-28.2%	27,421	19,642	-28.4%
July	3,497			30,918		
August	5,006			35,924		
September	4,447			40,371		
October	3,928			44,299		
November	3,767			48,066		
December	2,952			51,018		

**Table 10: Multi-Section Manufactured Home Shipments**

Month	Monthly			Cumulative		
	2022	2023	% Change	2022	2023	% Change
January	5,082	3,830	-24.6%	5,082	3,830	-24.6%
February	5,313	3,689	-30.6%	10,395	7,519	-27.7%
March	6,645	4,261	-35.9%	17,040	11,780	-30.9%
April	5,549	3,761	-32.2%	22,589	15,541	-31.2%
May	5,499	4,285	-22.1%	28,088	19,826	-29.4%
June	6,141	4,425	-27.9%	34,229	24,251	-29.2%
July	4,546			38,775		
August	5,709			44,484		
September	4,916			49,400		
October	4,757			54,157		
November	4,231			58,388		
December	3,459			61,847		

Table 11: Manufactured Home Production

	JUNE 2023			Year through JUNE 2023		
	2022	2023	% Change	2022	2023	% Change
<b><i>New England</i></b>						
Connecticut	*	*	*	*	*	*
Maine	*	*	*	*	*	*
Massachusetts	*	*	*	*	*	*
New Hampshire	*	*	*	*	*	*
Rhode Island	*	*	*	*	*	*
Vermont	*	*	*	*	*	*
Subtotal (region)	*	*	*	*	*	*
<b><i>Middle Atlantic</i></b>						
New Jersey	*	*	*	*	*	*
New York	*	*	*	*	*	*
Pennsylvania	614	521	-15.1%	3,238	2,829	-12.6%
Subtotal (region)	<b>614</b>	<b>521</b>	<b>-15.1%</b>	<b>3,238</b>	<b>2,829</b>	<b>-12.6%</b>
<b><i>East North Central</i></b>						
Illinois	*	*	*	*	*	*
Indiana	965	698	-27.7%	5,274	3,971	-24.7%
Michigan	*	*	*	*	*	*
Ohio	*	*	*	*	*	*
Wisconsin	*	*	*	*	*	*
Subtotal (region)	<b>965</b>	<b>698</b>	<b>-27.7%</b>	<b>5,274</b>	<b>3,971</b>	<b>-24.7%</b>
<b><i>West North Central</i></b>						
Iowa	*	*	*	*	*	*
Kansas	*	*	*	*	*	*
Minnesota	190	105	-44.7%	834	445	-46.6%
Missouri	*	*	*	*	*	*
Nebraska	*	*	*	*	*	*
North Dakota	*	*	*	*	*	*
South Dakota	*	*	*	*	*	*
Subtotal (region)	<b>190</b>	<b>105</b>	<b>-44.7%</b>	<b>834</b>	<b>445</b>	<b>-46.6%</b>
<b><i>South Atlantic</i></b>						
Delaware	*	*	*	*	*	*
District of Columbia	*	*	*	*	*	*
Florida	412	307	-25.5%	2,178	1,977	-9.2%
Georgia	779	543	-30.3%	4,569	2,740	-40.0%
Maryland	*	*	*	*	*	*
North Carolina	463	430	-7.1%	2,605	2,195	-15.7%
South Carolina	*	*	*	*	*	*
Virginia	*	*	*	*	*	*
West Virginia	*	*	*	*	*	*
Subtotal (region)	<b>1,654</b>	<b>1,280</b>	<b>-22.6%</b>	<b>9,352</b>	<b>6,912</b>	<b>-26.1%</b>

(continued)



Table 11: Manufactured Home Production (Continued)

	JUNE 2023			Year through JUNE 2023		
	2022	2023	% Change	2022	2023	% Change
<b>East South Central</b>						
Alabama	1,873	1,252	-33.2%	9,640	6,481	-32.8%
Kentucky	*	*	*	*	*	*
Mississippi	*	*	*	*	*	*
Tennessee	1,518	1,228	-19.1%	8,582	6,451	-24.8%
Subtotal (region)	<b>3,391</b>	<b>2,480</b>	<b>-26.9%</b>	<b>18,222</b>	<b>12,932</b>	<b>-29.0%</b>
<b>West South Central</b>						
Arkansas	*	*	*	*	*	*
Louisiana	*	*	*	*	*	*
Oklahoma	*	*	*	*	*	*
Texas	2,542	1,781	-29.9%	13,895	9,178	-33.9%
Subtotal (region)	<b>2,542</b>	<b>1,781</b>	<b>-29.9%</b>	<b>13,895</b>	<b>9,178</b>	<b>-33.9%</b>
<b>Mountain</b>						
Arizona	252	221	-12.3%	1,451	1,391	-4.1%
Colorado	*	*	*	*	*	*
Idaho	158	101	-36.1%	841	549	-34.7%
Montana	*	*	*	*	*	*
Nevada	*	*	*	*	*	*
New Mexico	*	*	*	*	*	*
Utah	*	*	*	*	*	*
Wyoming	*	*	*	*	*	*
Subtotal (region)	<b>410</b>	<b>322</b>	<b>-21.5%</b>	<b>2,292</b>	<b>1,940</b>	<b>-15.4%</b>
<b>Pacific</b>						
Alaska	*	*	*	*	*	*
California	314	222	-29.3%	1,807	1,478	-18.2%
Hawaii	*	*	*	*	*	*
Oregon	310	225	-27.4%	1,646	1,265	-23.1%
Washington	*	*	*	*	*	*
Subtotal (region)	<b>624</b>	<b>447</b>	<b>-28.4%</b>	<b>3,453</b>	<b>2,743</b>	<b>-20.6%</b>
<b>Subtotal (U.S.)</b>	<b>10,390</b>	<b>7,634</b>	<b>-26.5%</b>	<b>56,560</b>	<b>40,950</b>	<b>-27.6%</b>
<b>Canada/Mexico/Puerto Rico</b>	0	0	-	0	0	-
States With *	983	535	-45.6%	5,099	2,938	-42.4%
<b>Total Home Production</b>	<b>11,373</b>	<b>8,169</b>	<b>-28.2%</b>	<b>61,659</b>	<b>43,888</b>	<b>-28.8%</b>

States with less than three active manufacturers are indicated with an asterisk (\*). Production figures for these states are suppressed to protect proprietary information. Total production for these states is reported on the line labeled "States With \*\*".

Table 12: Manufactured Home Shipments

	JUNE 2023			Year through JUNE 2023		
	2022	2023	% Change	2022	2023	% Change
<b><i>New England</i></b>						
Connecticut	6	17	183.3%	66	117	77.3%
Maine	80	91	13.8%	417	370	-11.3%
Massachusetts	13	26	100.0%	95	113	18.9%
New Hampshire	41	38	-7.3%	163	187	14.7%
Rhode Island	0	3	-	4	11	175.0%
Vermont	14	13	-7.1%	72	67	-6.9%
Subtotal (region)	<b>154</b>	<b>188</b>	<b>22.1%</b>	<b>817</b>	<b>865</b>	<b>5.9%</b>
<b><i>Middle Atlantic</i></b>						
New Jersey	49	27	-44.9%	254	250	-1.6%
New York	235	150	-36.2%	1,087	802	-26.2%
Pennsylvania	202	181	-10.4%	1,076	934	-13.2%
Subtotal (region)	<b>486</b>	<b>358</b>	<b>-26.3%</b>	<b>2,417</b>	<b>1,986</b>	<b>-17.8%</b>
<b><i>East North Central</i></b>						
Illinois	125	67	-46.4%	646	562	-13.0%
Indiana	220	195	-11.4%	1,131	986	-12.8%
Michigan	465	287	-38.3%	2,377	1,757	-26.1%
Ohio	208	131	-37.0%	994	911	-8.4%
Wisconsin	83	73	-12.0%	420	356	-15.2%
Subtotal (region)	<b>1,101</b>	<b>753</b>	<b>-31.6%</b>	<b>5,568</b>	<b>4,572</b>	<b>-17.9%</b>
<b><i>West North Central</i></b>						
Iowa	62	70	12.9%	294	263	-10.5%
Kansas	64	97	51.6%	420	257	-38.8%
Minnesota	69	49	-29.0%	448	310	-30.8%
Missouri	140	104	-25.7%	928	609	-34.4%
Nebraska	24	10	-58.3%	137	102	-25.5%
North Dakota	29	28	-3.4%	149	87	-41.6%
South Dakota	30	47	56.7%	175	150	-14.3%
Subtotal (region)	<b>418</b>	<b>405</b>	<b>-3.1%</b>	<b>2,551</b>	<b>1,778</b>	<b>-30.3%</b>
<b><i>South Atlantic</i></b>						
Delaware	25	29	16.0%	199	189	-5.0%
District of Columbia	0	0	-	0	0	-
Florida	896	663	-26.0%	4,565	3,919	-14.2%
Georgia	421	375	-10.9%	2,598	1,825	-29.8%
Maryland	69	11	-84.1%	120	67	-44.2%
North Carolina	549	467	-14.9%	3,405	2,583	-24.1%
South Carolina	480	397	-17.3%	2,930	1,890	-35.5%
Virginia	116	103	-11.2%	678	539	-20.5%
West Virginia	110	81	-26.4%	636	390	-38.7%
Subtotal (region)	<b>2,666</b>	<b>2,126</b>	<b>-20.3%</b>	<b>15,131</b>	<b>11,402</b>	<b>-24.6%</b>

(continued)

Table 12: Manufactured Home Shipments (Continued)

	JUNE 2023			Year through JUNE 2023		
	2022	2023	% Change	2022	2023	% Change
<b>East South Central</b>						
Alabama	1,085	406	-62.6%	4,345	2,166	-50.1%
Kentucky	331	271	-18.1%	2,069	1,424	-31.2%
Mississippi	325	258	-20.6%	2,189	1,276	-41.7%
Tennessee	378	270	-28.6%	2,051	1,399	-31.8%
Subtotal (region)	<b>2,119</b>	<b>1,205</b>	<b>-43.1%</b>	<b>10,654</b>	<b>6,265</b>	<b>-41.2%</b>
<b>West South Central</b>						
Arkansas	166	164	-1.2%	1,130	747	-33.9%
Louisiana	502	324	-35.5%	2,974	1,711	-42.5%
Oklahoma	232	180	-22.4%	1,360	1,023	-24.8%
Texas	2,098	1,422	-32.2%	11,163	7,345	-34.2%
Subtotal (region)	<b>2,998</b>	<b>2,090</b>	<b>-30.3%</b>	<b>16,627</b>	<b>10,826</b>	<b>-34.9%</b>
<b>Mountain</b>						
Arizona	244	201	-17.6%	1,323	1,335	0.9%
Colorado	105	67	-36.2%	702	363	-48.3%
Idaho	55	36	-34.5%	309	168	-45.6%
Montana	45	37	-17.8%	214	168	-21.5%
Nevada	54	30	-44.4%	381	240	-37.0%
New Mexico	171	124	-27.5%	870	590	-32.2%
Utah	25	26	4.0%	166	115	-30.7%
Wyoming	19	8	-57.9%	133	92	-30.8%
Subtotal (region)	<b>718</b>	<b>529</b>	<b>-26.3%</b>	<b>4,098</b>	<b>3,071</b>	<b>-25.1%</b>
<b>Pacific</b>						
Alaska	2	0	-100.0%	13	6	-53.8%
California	380	267	-29.7%	2,032	1,618	-20.4%
Hawaii	0	0	-	1	0	-100.0%
Oregon	149	112	-24.8%	858	649	-24.4%
Washington	173	124	-28.3%	838	653	-22.1%
Subtotal (region)	<b>704</b>	<b>503</b>	<b>-28.6%</b>	<b>3,742</b>	<b>2,926</b>	<b>-21.8%</b>
<b>Subtotal (U.S.)</b>	<b>11,364</b>	<b>8,157</b>	<b>-28.2%</b>	<b>61,605</b>	<b>43,691</b>	<b>-29.1%</b>
<b>Canada/Mexico/Puerto Rico</b>	0	0	-	0	0	-
* Destination Pending	8	22	175.0%	45	202	348.9%
<b>Total Home Shipments</b>	<b>11,372</b>	<b>8,179</b>	<b>-28.1%</b>	<b>61,650</b>	<b>43,893</b>	<b>-28.8%</b>

\* Destination Pending figures represent finished home inventory. It is assumed that all inventory is shipped in the following month.

Table 13: Product Mix – JUNE 2023

	Home Shipments			Home Production		
	Single-Section	Multi-Section	Total	Single-Section	Multi-Section	Total
<b><i>New England</i></b>						
Connecticut	13	4	17	*	*	*
Maine	46	45	91	*	*	*
Massachusetts	9	17	26	*	*	*
New Hampshire	19	19	38	*	*	*
Rhode Island	3	0	3	*	*	*
Vermont	6	7	13	*	*	*
Subtotal (region)	<b>96</b>	<b>92</b>	<b>188</b>	*	*	*
Percent	51.1%	48.9%	100.0%	*	*	*
<b><i>Middle Atlantic</i></b>						
New Jersey	16	11	27	*	*	*
New York	48	102	150	*	*	*
Pennsylvania	96	85	181	217	304	521
Subtotal (region)	<b>160</b>	<b>198</b>	<b>358</b>	<b>217</b>	<b>304</b>	<b>521</b>
Percent	44.7%	55.3%	100.0%	41.7%	58.3%	100.0%
<b><i>East North Central</i></b>						
Illinois	38	29	67	*	*	*
Indiana	158	37	195	511	187	698
Michigan	154	133	287	*	*	*
Ohio	64	67	131	*	*	*
Wisconsin	54	19	73	*	*	*
Subtotal (region)	<b>468</b>	<b>285</b>	<b>753</b>	<b>511</b>	<b>187</b>	<b>698</b>
Percent	62.2%	37.8%	100.0%	73.2%	26.8%	100.0%
<b><i>West North Central</i></b>						
Iowa	56	14	70	*	*	*
Kansas	84	13	97	*	*	*
Minnesota	25	24	49	51	54	105
Missouri	37	67	104	*	*	*
Nebraska	7	3	10	*	*	*
North Dakota	5	23	28	*	*	*
South Dakota	33	14	47	*	*	*
Subtotal (region)	<b>247</b>	<b>158</b>	<b>405</b>	<b>51</b>	<b>54</b>	<b>105</b>
Percent	61.0%	39.0%	100.0%	48.6%	51.4%	100.0%
<b><i>South Atlantic</i></b>						
Delaware	6	23	29	*	*	*
District of Columbia	0	0	0	*	*	*
Florida	221	442	663	65	242	307
Georgia	186	189	375	249	294	543
Maryland	6	5	11	*	*	*
North Carolina	198	269	467	171	259	430
South Carolina	181	216	397	*	*	*
Virginia	42	61	103	*	*	*
West Virginia	28	53	81	*	*	*
Subtotal (region)	<b>868</b>	<b>1,258</b>	<b>2,126</b>	<b>485</b>	<b>795</b>	<b>1,280</b>
Percent	40.8%	59.2%	100.0%	37.9%	62.1%	100.0%

(continued)

Table 13: Product Mix – JUNE 2023 (Continued)

	Home Shipments			Home Production		
	Single-Section	Multi-Section	Total	Single-Section	Multi-Section	Total
<b>East South Central</b>						
Alabama	233	173	406	565	687	1,252
Kentucky	100	171	271	*	*	*
Mississippi	128	130	258	*	*	*
Tennessee	74	196	270	544	684	1,228
Subtotal (region)	<b>535</b>	<b>670</b>	<b>1,205</b>	<b>1,109</b>	<b>1,371</b>	<b>2,480</b>
Percent	44.4%	55.6%	100.0%	44.7%	55.3%	100.0%
<b>West South Central</b>						
Arkansas	94	70	164	*	*	*
Louisiana	196	128	324	*	*	*
Oklahoma	86	94	180	*	*	*
Texas	646	776	1,422	916	865	1,781
Subtotal (region)	<b>1,022</b>	<b>1,068</b>	<b>2,090</b>	<b>916</b>	<b>865</b>	<b>1,781</b>
Percent	48.9%	51.1%	100.0%	51.4%	48.6%	100.0%
<b>Mountain</b>						
Arizona	82	119	201	85	136	221
Colorado	46	21	67	*	*	*
Idaho	12	24	36	31	70	101
Montana	30	7	37	*	*	*
Nevada	13	17	30	*	*	*
New Mexico	48	76	124	*	*	*
Utah	7	19	26	*	*	*
Wyoming	5	3	8	*	*	*
Subtotal (region)	<b>243</b>	<b>286</b>	<b>529</b>	<b>116</b>	<b>206</b>	<b>322</b>
Percent	45.9%	54.1%	100.0%	36.0%	64.0%	100.0%
<b>Pacific</b>						
Alaska	0	0	0	*	*	*
California	55	212	267	44	178	222
Hawaii	0	0	0	*	*	*
Oregon	26	86	112	50	175	225
Washington	24	100	124	*	*	*
Subtotal (region)	<b>105</b>	<b>398</b>	<b>503</b>	<b>94</b>	<b>353</b>	<b>447</b>
Percent	20.9%	79.1%	100.0%	21.0%	79.0%	100.0%
Subtotal (U.S.)	<b>3,744</b>	<b>4,413</b>	<b>8,157</b>	<b>3,499</b>	<b>4,135</b>	<b>7,634</b>
Percent	45.9%	54.1%	100.0%	45.8%	54.2%	100.0%
<b>Canada/Mexico/Puerto Rico</b>						
	0	0	0	0	0	0
States with *	10	12	22	256	279	535
<b>Totals</b>	<b>3,754</b>	<b>4,425</b>	<b>8,179</b>	<b>3,755</b>	<b>4,414</b>	<b>8,169</b>
	<b>45.9%</b>	<b>54.1%</b>	<b>100.0%</b>	<b>46.0%</b>	<b>54.0%</b>	<b>100.0%</b>

States with less than three active manufacturers are indicated with an asterisk (\*). Production figures for these states are suppressed to protect proprietary information. Total production for these states is reported on the line labeled "States With \*\*\*".

Table 14: Product Mix – Year through JUNE 2023

	Home Shipments			Home Production		
	Single-Section	Multi-Section	Total	Single-Section	Multi-Section	Total
<b><i>New England</i></b>						
Connecticut	77	40	117	*	*	*
Maine	169	201	370	*	*	*
Massachusetts	34	79	113	*	*	*
New Hampshire	94	93	187	*	*	*
Rhode Island	10	1	11	*	*	*
Vermont	29	38	67	*	*	*
Subtotal (region)	<b>413</b>	<b>452</b>	<b>865</b>	*	*	*
Percent	47.7%	52.3%	100.0%	*	*	*
<b><i>Middle Atlantic</i></b>						
New Jersey	138	112	250	*	*	*
New York	343	459	802	*	*	*
Pennsylvania	446	488	934	1,209	1,620	2,829
Subtotal (region)	<b>927</b>	<b>1,059</b>	<b>1,986</b>	<b>1,209</b>	<b>1,620</b>	<b>2,829</b>
Percent	46.7%	53.3%	100.0%	42.7%	57.3%	100.0%
<b><i>East North Central</i></b>						
Illinois	366	196	562	*	*	*
Indiana	740	246	986	2,690	1,281	3,971
Michigan	936	821	1,757	*	*	*
Ohio	605	306	911	*	*	*
Wisconsin	244	112	356	*	*	*
Subtotal (region)	<b>2,891</b>	<b>1,681</b>	<b>4,572</b>	<b>2,690</b>	<b>1,281</b>	<b>3,971</b>
Percent	63.2%	36.8%	100.0%	67.7%	32.3%	100.0%
<b><i>West North Central</i></b>						
Iowa	194	69	263	*	*	*
Kansas	198	59	257	*	*	*
Minnesota	173	137	310	194	251	445
Missouri	332	277	609	*	*	*
Nebraska	89	13	102	*	*	*
North Dakota	30	57	87	*	*	*
South Dakota	77	73	150	*	*	*
Subtotal (region)	<b>1,093</b>	<b>685</b>	<b>1,778</b>	<b>194</b>	<b>251</b>	<b>445</b>
Percent	61.5%	38.5%	100.0%	43.6%	56.4%	100.0%
<b><i>South Atlantic</i></b>						
Delaware	37	152	189	*	*	*
District of Columbia	0	0	0	*	*	*
Florida	1,082	2,837	3,919	338	1,639	1,977
Georgia	831	994	1,825	1,098	1,642	2,740
Maryland	34	33	67	*	*	*
North Carolina	1,136	1,447	2,583	837	1,358	2,195
South Carolina	749	1,141	1,890	*	*	*
Virginia	247	292	539	*	*	*
West Virginia	121	269	390	*	*	*
Subtotal (region)	<b>4,237</b>	<b>7,165</b>	<b>11,402</b>	<b>2,273</b>	<b>4,639</b>	<b>6,912</b>
Percent	37.2%	62.8%	100.0%	32.9%	67.1%	100.0%

(continued)

Table 14: Product Mix – Year through JUNE 2023 (Continued)

	Home Shipments			Home Production		
	Single-Section	Multi-Section	Total	Single-Section	Multi-Section	Total
<b>East South Central</b>						
Alabama	1,167	999	2,166	2,869	3,612	6,481
Kentucky	521	903	1,424	*	*	*
Mississippi	578	698	1,276	*	*	*
Tennessee	461	938	1,399	2,944	3,507	6,451
Subtotal (region)	<b>2,727</b>	<b>3,538</b>	<b>6,265</b>	<b>5,813</b>	<b>7,119</b>	<b>12,932</b>
Percent	43.5%	56.5%	100.0%	45.0%	55.0%	100.0%
<b>West South Central</b>						
Arkansas	388	359	747	*	*	*
Louisiana	1,105	606	1,711	*	*	*
Oklahoma	495	528	1,023	*	*	*
Texas	3,353	3,992	7,345	4,826	4,352	9,178
Subtotal (region)	<b>5,341</b>	<b>5,485</b>	<b>10,826</b>	<b>4,826</b>	<b>4,352</b>	<b>9,178</b>
Percent	49.3%	50.7%	100.0%	52.6%	47.4%	100.0%
<b>Mountain</b>						
Arizona	504	831	1,335	464	927	1,391
Colorado	243	120	363	*	*	*
Idaho	39	129	168	145	404	549
Montana	77	91	168	*	*	*
Nevada	72	168	240	*	*	*
New Mexico	236	354	590	*	*	*
Utah	36	79	115	*	*	*
Wyoming	63	29	92	*	*	*
Subtotal (region)	<b>1,270</b>	<b>1,801</b>	<b>3,071</b>	<b>609</b>	<b>1,331</b>	<b>1,940</b>
Percent	41.4%	58.6%	100.0%	31.4%	68.6%	100.0%
<b>Pacific</b>						
Alaska	0	6	6	*	*	*
California	337	1,281	1,618	304	1,174	1,478
Hawaii	0	0	0	*	*	*
Oregon	170	479	649	281	984	1,265
Washington	105	548	653	*	*	*
Subtotal (region)	<b>612</b>	<b>2,314</b>	<b>2,926</b>	<b>585</b>	<b>2,158</b>	<b>2,743</b>
Percent	20.9%	79.1%	100.0%	21.3%	78.7%	100.0%
<b>Subtotal (U.S.)</b>	<b>19,511</b>	<b>24,180</b>	<b>43,691</b>	<b>18,199</b>	<b>22,751</b>	<b>40,950</b>
Percent	44.7%	55.3%	100.0%	44.4%	55.6%	100.0%
<b>Canada/Mexico/Puerto Rico</b>						
	0	0	0	0	0	0
Destination Pending or States With *	131	71	202	1,450	1,488	2,938
<b>Totals</b>	<b>19,642</b>	<b>24,251</b>	<b>43,893</b>	<b>19,649</b>	<b>24,239</b>	<b>43,888</b>
	<b>44.7%</b>	<b>55.3%</b>	<b>100.0%</b>	<b>44.8%</b>	<b>55.2%</b>	<b>100.0%</b>

States with less than three active manufacturers are indicated with an asterisk (\*). Production figures for these states are suppressed to protect proprietary information. Total production for these states is reported on the line labeled "States With \*".

**Table 15: Production of Manufactured Homes by State (Ranked from Highest to Lowest)  
JUNE 2023**

State	TOTAL			SINGLE-SECTION			MULTI-SECTION		
	Production	% of Total	Rank	Production	% of Total	Rank	Production	% of Total	Rank
Texas	1,781	21.8%	1	916	24.4%	1	865	19.6%	1
Alabama	1,252	15.3%	2	565	15.0%	2	687	15.6%	2
Tennessee	1,228	15.0%	3	544	14.5%	3	684	15.5%	3
Indiana	698	8.5%	4	511	13.6%	4	187	4.2%	8
Georgia	543	6.6%	5	249	6.6%	5	294	6.7%	5
Pennsylvania	521	6.4%	6	217	5.8%	6	304	6.9%	4
North Carolina	430	5.3%	7	171	4.6%	7	259	5.9%	6
Florida	307	3.8%	8	65	1.7%	9	242	5.5%	7
Oregon	225	2.8%	9	50	1.3%	11	175	4.0%	10
California	222	2.7%	10	44	1.2%	12	178	4.0%	9
Arizona	221	2.7%	11	85	2.3%	8	136	3.1%	11
Minnesota	105	1.3%	12	51	1.4%	10	54	1.2%	13
Idaho	101	1.2%	13	31	0.8%	13	70	1.6%	12
States with *	535	6.5%		256	6.8%		279	6.3%	
<b>Total Home Production</b>	<b>8,169</b>	<b>100.0%</b>		<b>3,755</b>	<b>100.0%</b>		<b>4,414</b>	<b>100.0%</b>	
<b>Product Mix</b>	<b>100.0%</b>			<b>46.0%</b>			<b>54.0%</b>		

States with less than three active manufacturers are indicated with an asterisk (\*). Production figures for these states are suppressed to protect proprietary information. Total production for these states is reported on the line labeled "States With \*".



**Table 16: Production of Manufactured Homes by State (Ranked from Highest to Lowest)  
Year through JUNE 2023**

State	TOTAL			SINGLE-SECTION			MULTI-SECTION		
	Production	% of Total	Rank	Production	% of Total	Rank	Production	% of Total	Rank
Texas	9,178	20.9%	1	4,826	24.6%	1	4,352	18.0%	1
Alabama	6,481	14.8%	2	2,869	14.6%	3	3,612	14.9%	2
Tennessee	6,451	14.7%	3	2,944	15.0%	2	3,507	14.5%	3
Indiana	3,971	9.0%	4	2,690	13.7%	4	1,281	5.3%	8
Pennsylvania	2,829	6.4%	5	1,209	6.2%	5	1,620	6.7%	6
Georgia	2,740	6.2%	6	1,098	5.6%	6	1,642	6.8%	4
North Carolina	2,195	5.0%	7	837	4.3%	7	1,358	5.6%	7
Florida	1,977	4.5%	8	338	1.7%	9	1,639	6.8%	5
California	1,478	3.4%	9	304	1.5%	10	1,174	4.8%	9
Arizona	1,391	3.2%	10	464	2.4%	8	927	3.8%	11
Oregon	1,265	2.9%	11	281	1.4%	11	984	4.1%	10
Idaho	549	1.3%	12	145	0.7%	13	404	1.7%	12
Minnesota	445	1.0%	13	194	1.0%	12	251	1.0%	13
States with *	2,938	6.7%		1,450	7.4%		1,488	6.1%	
<b>Total Home Production</b>	<b>43,888</b>	<b>100.0%</b>		<b>19,649</b>	<b>100.0%</b>		<b>24,239</b>	<b>100.0%</b>	
<b>Product Mix</b>	<b>100.0%</b>			<b>44.8%</b>			<b>55.2%</b>		

States with less than three active manufacturers are indicated with an asterisk (\*). Production figures for these states are suppressed to protect proprietary information. Total production for these states is reported on the line labeled "States With \*".

**Table 17: Manufactured Home Shipments by State (Ranked from Highest to Lowest)  
JUNE 2023**

State	TOTAL			SINGLE-SECTION			MULTI-SECTION		
	Shipments	% of Total	Rank	Shipments	% of Total	Rank	Shipments	% of Total	Rank
Texas	1,422	17.4%	1	646	17.2%	1	776	17.5%	1
Florida	663	8.1%	2	221	5.9%	3	442	10.0%	2
North Carolina	467	5.7%	3	198	5.3%	4	269	6.1%	3
Alabama	406	5.0%	4	233	6.2%	2	173	3.9%	8
South Carolina	397	4.9%	5	181	4.8%	7	216	4.9%	4
Georgia	375	4.6%	6	186	5.0%	6	189	4.3%	7
Louisiana	324	4.0%	7	196	5.2%	5	128	2.9%	12
Michigan	287	3.5%	8	154	4.1%	9	133	3.0%	10
Kentucky	271	3.3%	9	100	2.7%	11	171	3.9%	9
Tennessee	270	3.3%	10	74	2.0%	17	196	4.4%	6
California	267	3.3%	11	55	1.5%	20	212	4.8%	5
Mississippi	258	3.2%	12	128	3.4%	10	130	2.9%	11
Arizona	201	2.5%	13	82	2.2%	16	119	2.7%	13
Indiana	195	2.4%	14	158	4.2%	8	37	0.8%	26
Pennsylvania	181	2.2%	15	96	2.6%	12	85	1.9%	18
Oklahoma	180	2.2%	16	86	2.3%	14	94	2.1%	16
Arkansas	164	2.0%	17	94	2.5%	13	70	1.6%	20
New York	150	1.8%	18	48	1.3%	22	102	2.3%	14
Ohio	131	1.6%	19	64	1.7%	18	67	1.5%	21
New Mexico	124	1.5%	20	48	1.3%	22	76	1.7%	19
Washington	124	1.5%	20	24	0.6%	34	100	2.3%	15
Oregon	112	1.4%	22	26	0.7%	32	86	1.9%	17
Missouri	104	1.3%	23	37	1.0%	28	67	1.5%	21
Virginia	103	1.3%	24	42	1.1%	26	61	1.4%	23
Kansas	97	1.2%	25	84	2.2%	15	13	0.3%	40
Maine	91	1.1%	26	46	1.2%	24	45	1.0%	25
West Virginia	81	1.0%	27	28	0.7%	31	53	1.2%	24
Wisconsin	73	0.9%	28	54	1.4%	21	19	0.4%	33
Iowa	70	0.9%	29	56	1.5%	19	14	0.3%	38
Colorado	67	0.8%	30	46	1.2%	24	21	0.5%	32
Illinois	67	0.8%	30	38	1.0%	27	29	0.7%	27
Minnesota	49	0.6%	32	25	0.7%	33	24	0.5%	28
South Dakota	47	0.6%	33	33	0.9%	29	14	0.3%	38
New Hampshire	38	0.5%	34	19	0.5%	35	19	0.4%	33
Montana	37	0.5%	35	30	0.8%	30	7	0.2%	42
Idaho	36	0.4%	36	12	0.3%	39	24	0.5%	28
Nevada	30	0.4%	37	13	0.3%	37	17	0.4%	36
Delaware	29	0.4%	38	6	0.2%	43	23	0.5%	30
North Dakota	28	0.3%	39	5	0.1%	46	23	0.5%	30
New Jersey	27	0.3%	40	16	0.4%	36	11	0.2%	41
Massachusetts	26	0.3%	41	9	0.2%	40	17	0.4%	36
Utah	26	0.3%	41	7	0.2%	41	19	0.4%	33
Connecticut	17	0.2%	43	13	0.3%	37	4	0.1%	45
Vermont	13	0.2%	44	6	0.2%	43	7	0.2%	42
Maryland	11	0.1%	45	6	0.2%	43	5	0.1%	44
Nebraska	10	0.1%	46	7	0.2%	41	3	0.1%	46
Wyoming	8	0.1%	47	5	0.1%	46	3	0.1%	46
Rhode Island	3	0.0%	48	3	0.1%	48	0	0.0%	48
Alaska	0	0.0%	49	0	0.0%	49	0	0.0%	48
Hawaii	0	0.0%	49	0	0.0%	49	0	0.0%	48
District of Columbia	0	0.0%	49	0	0.0%	49	0	0.0%	48
Puerto Rico	0	0.0%	50	0	0.0%	50	0	0.0%	50
Canada	0	0.0%	50	0	0.0%	50	0	0.0%	50
Destination Pending	22	0.3%		10	0.3%		12	0.3%	
<b>Total Home Shipments</b>	<b>8,179</b>	<b>100.0%</b>		<b>3,754</b>	<b>100.0%</b>		<b>4,425</b>	<b>100.0%</b>	
<b>Product Mix</b>	<b>100.0%</b>			<b>45.9%</b>			<b>54.1%</b>		

**Table 18: Manufactured Home Shipments by State (Ranked from Highest to Lowest)  
Year through JUNE 2023**

State	TOTAL			SINGLE-SECTION			MULTI-SECTION		
	Shipments	% of Total	Rank	Shipments	% of Total	Rank	Shipments	% of Total	Rank
Texas	7,345	16.7%	1	3,353	17.1%	1	3,992	16.5%	1
Florida	3,919	8.9%	2	1,082	5.5%	5	2,837	11.7%	2
North Carolina	2,583	5.9%	3	1,136	5.8%	3	1,447	6.0%	3
Alabama	2,166	4.9%	4	1,167	5.9%	2	999	4.1%	6
South Carolina	1,890	4.3%	5	749	3.8%	8	1,141	4.7%	5
Georgia	1,825	4.2%	6	831	4.2%	7	994	4.1%	7
Michigan	1,757	4.0%	7	936	4.8%	6	821	3.4%	11
Louisiana	1,711	3.9%	8	1,105	5.6%	4	606	2.5%	13
California	1,618	3.7%	9	337	1.7%	20	1,281	5.3%	4
Kentucky	1,424	3.2%	10	521	2.7%	12	903	3.7%	9
Tennessee	1,399	3.2%	11	461	2.3%	15	938	3.9%	8
Arizona	1,335	3.0%	12	504	2.6%	13	831	3.4%	10
Mississippi	1,276	2.9%	13	578	2.9%	11	698	2.9%	12
Oklahoma	1,023	2.3%	14	495	2.5%	14	528	2.2%	15
Indiana	986	2.2%	15	740	3.8%	9	246	1.0%	25
Pennsylvania	934	2.1%	16	446	2.3%	16	488	2.0%	16
Ohio	911	2.1%	17	605	3.1%	10	306	1.3%	21
New York	802	1.8%	18	343	1.7%	19	459	1.9%	18
Arkansas	747	1.7%	19	388	2.0%	17	359	1.5%	19
Washington	653	1.5%	20	105	0.5%	33	548	2.3%	14
Oregon	649	1.5%	21	170	0.9%	29	479	2.0%	17
Missouri	609	1.4%	22	332	1.7%	21	277	1.1%	23
New Mexico	590	1.3%	23	236	1.2%	25	354	1.5%	20
Illinois	562	1.3%	24	366	1.9%	18	196	0.8%	27
Virginia	539	1.2%	25	247	1.3%	22	292	1.2%	22
West Virginia	390	0.9%	26	121	0.6%	32	269	1.1%	24
Maine	370	0.8%	27	169	0.9%	30	201	0.8%	26
Colorado	363	0.8%	28	243	1.2%	24	120	0.5%	32
Wisconsin	356	0.8%	29	244	1.2%	23	112	0.5%	33
Minnesota	310	0.7%	30	173	0.9%	28	137	0.6%	30
Iowa	263	0.6%	31	194	1.0%	27	69	0.3%	40
Kansas	257	0.6%	32	198	1.0%	26	59	0.2%	41
New Jersey	250	0.6%	33	138	0.7%	31	112	0.5%	33
Nevada	240	0.5%	34	72	0.4%	39	168	0.7%	28
Delaware	189	0.4%	35	37	0.2%	42	152	0.6%	29
New Hampshire	187	0.4%	36	94	0.5%	34	93	0.4%	35
Montana	168	0.4%	37	77	0.4%	36	91	0.4%	36
Idaho	168	0.4%	37	39	0.2%	41	129	0.5%	31
South Dakota	150	0.3%	39	77	0.4%	36	73	0.3%	39
Connecticut	117	0.3%	40	77	0.4%	36	40	0.2%	43
Utah	115	0.3%	41	36	0.2%	43	79	0.3%	37
Massachusetts	113	0.3%	42	34	0.2%	44	79	0.3%	37
Nebraska	102	0.2%	43	89	0.5%	35	13	0.1%	47
Wyoming	92	0.2%	44	63	0.3%	40	29	0.1%	46
North Dakota	87	0.2%	45	30	0.2%	46	57	0.2%	42
Maryland	67	0.2%	46	34	0.2%	44	33	0.1%	45
Vermont	67	0.2%	46	29	0.1%	47	38	0.2%	44
Rhode Island	11	0.0%	48	10	0.1%	48	1	0.0%	49
Alaska	6	0.0%	49	0	0.0%	49	6	0.0%	48
Hawaii	0	0.0%	50	0	0.0%	49	0	0.0%	50
District of Columbia	0	0.0%	50	0	0.0%	49	0	0.0%	50
Puerto Rico	0	0.0%	50	0	0.0%	49	0	0.0%	50
Canada	0	0.0%	50	0	0.0%	49	0	0.0%	50
Destination Pending	202	0.5%		131	0.7%		71	0.3%	
<b>Total Home Shipments</b>	<b>43,893</b>	<b>100.0%</b>		<b>19,642</b>	<b>100.0%</b>		<b>24,251</b>	<b>100.0%</b>	
<b>Product Mix</b>	<b>100.0%</b>			<b>44.7%</b>			<b>55.3%</b>		

**Table 19: Manufactured Home Floor Production Summary**

Month	Monthly			Cumulative		
	2022	2023	% Change	2022	2023	% Change
January	14,258	10,815	-24.1%	14,258	10,815	-24.1%
February	14,652	10,308	-29.6%	28,910	21,123	-26.9%
March	18,018	11,954	-33.7%	46,928	33,077	-29.5%
April	15,778	10,462	-33.7%	62,706	43,539	-30.6%
May	16,003	12,197	-23.8%	78,709	55,736	-29.2%
June	17,586	12,621	-28.2%	96,295	68,357	-29.0%
July	12,657			108,952		
August	16,492			125,444		
September	14,365			139,809		
October	13,493			153,302		
November	12,223			165,525		
December	9,905			175,430		

**Table 20: Manufactured Home Floor Shipments Summary**

Month	Monthly			Cumulative		
	2022	2023	% Change	2022	2023	% Change
January	14,258	10,799	-24.3%	14,258	10,799	-24.3%
February	14,641	10,290	-29.7%	28,899	21,089	-27.0%
March	17,999	11,979	-33.4%	46,898	33,068	-29.5%
April	15,790	10,441	-33.9%	62,688	43,509	-30.6%
May	16,011	12,223	-23.7%	78,699	55,732	-29.2%
June	17,581	12,642	-28.1%	96,280	68,374	-29.0%
July	12,644			108,924		
August	16,486			125,410		
September	14,341			139,751		
October	13,478			153,229		
November	12,262			165,491		
December	9,909			175,400		

**Table 21: Regional Distribution of Manufactured Home Floor Shipments**

Region	JUNE 2023			Year through JUNE 2023		
	2022	2023	% Change	2022	2023	% Change
New England	244	280	14.8%	1,301	1,317	1.2%
Middle Atlantic	765	554	-27.6%	3,727	3,043	-18.4%
East North Central	1,534	1,037	-32.4%	7,835	6,254	-20.2%
West North Central	623	564	-9.5%	3,694	2,465	-33.3%
South Atlantic	4,293	3,389	-21.1%	24,535	18,607	-24.2%
East South Central	3,055	1,882	-38.4%	16,145	9,809	-39.2%
West South Central	4,469	3,160	-29.3%	24,857	16,336	-34.3%
Mountain	1,241	821	-33.8%	6,903	4,925	-28.7%
Pacific	1,347	921	-31.6%	7,214	5,345	-25.9%
Outside U.S.	0	0	-	0	0	-
Destination Pending	10	34	240.0%	69	273	295.7%
	<b>17,581</b>	<b>12,642</b>	<b>-28.1%</b>	<b>96,280</b>	<b>68,374</b>	<b>-29.0%</b>

Table 22: Manufactured Home Floor Production

	JUNE 2023			Year through JUNE 2023		
	2022	2023	% Change	2022	2023	% Change
<b><i>New England</i></b>						
Connecticut	*	*	*	*	*	*
Maine	*	*	*	*	*	*
Massachusetts	*	*	*	*	*	*
New Hampshire	*	*	*	*	*	*
Rhode Island	*	*	*	*	*	*
Vermont	*	*	*	*	*	*
Subtotal (region)	*	*	*	*	*	*
<b><i>Middle Atlantic</i></b>						
New Jersey	*	*	*	*	*	*
New York	*	*	*	*	*	*
Pennsylvania	1,007	824	-18.2%	5,129	4,449	-13.3%
Subtotal (region)	<b>1,007</b>	<b>824</b>	<b>-18.2%</b>	<b>5,129</b>	<b>4,449</b>	<b>-13.3%</b>
<b><i>East North Central</i></b>						
Illinois	*	*	*	*	*	*
Indiana	1,312	887	-32.4%	7,145	5,255	-26.5%
Michigan	*	*	*	*	*	*
Ohio	*	*	*	*	*	*
Wisconsin	*	*	*	*	*	*
Subtotal (region)	<b>1,312</b>	<b>887</b>	<b>-32.4%</b>	<b>7,145</b>	<b>5,255</b>	<b>-26.5%</b>
<b><i>West North Central</i></b>						
Iowa	*	*	*	*	*	*
Kansas	*	*	*	*	*	*
Minnesota	273	159	-41.8%	1,242	696	-44.0%
Missouri	*	*	*	*	*	*
Nebraska	*	*	*	*	*	*
North Dakota	*	*	*	*	*	*
South Dakota	*	*	*	*	*	*
Subtotal (region)	<b>273</b>	<b>159</b>	<b>-41.8%</b>	<b>1,242</b>	<b>696</b>	<b>-44.0%</b>
<b><i>South Atlantic</i></b>						
Delaware	*	*	*	*	*	*
District of Columbia	*	*	*	*	*	*
Florida	696	552	-20.7%	3,880	3,641	-6.2%
Georgia	1,276	837	-34.4%	7,588	4,387	-42.2%
Maryland	*	*	*	*	*	*
North Carolina	739	689	-6.8%	4,256	3,554	-16.5%
South Carolina	*	*	*	*	*	*
Virginia	*	*	*	*	*	*
West Virginia	*	*	*	*	*	*
Subtotal (region)	<b>2,711</b>	<b>2,078</b>	<b>-23.3%</b>	<b>15,724</b>	<b>11,582</b>	<b>-26.3%</b>

(continued)

Table 22: Manufactured Home Floor Production (Continued)

	JUNE 2023			Year through JUNE 2023		
	2022	2023	% Change	2022	2023	% Change
<b>East South Central</b>						
Alabama	2,730	1,945	-28.8%	14,729	10,108	-31.4%
Kentucky	*	*	*	*	*	*
Mississippi	*	*	*	*	*	*
Tennessee	2,384	1,912	-19.8%	13,316	9,963	-25.2%
Subtotal (region)	<b>5,114</b>	<b>3,857</b>	<b>-24.6%</b>	<b>28,045</b>	<b>20,071</b>	<b>-28.4%</b>
<b>West South Central</b>						
Arkansas	*	*	*	*	*	*
Louisiana	*	*	*	*	*	*
Oklahoma	*	*	*	*	*	*
Texas	3,759	2,649	-29.5%	20,518	13,548	-34.0%
Subtotal (region)	<b>3,759</b>	<b>2,649</b>	<b>-29.5%</b>	<b>20,518</b>	<b>13,548</b>	<b>-34.0%</b>
<b>Mountain</b>						
Arizona	475	361	-24.0%	2,713	2,340	-13.7%
Colorado	*	*	*	*	*	*
Idaho	296	176	-40.5%	1,593	990	-37.9%
Montana	*	*	*	*	*	*
Nevada	*	*	*	*	*	*
New Mexico	*	*	*	*	*	*
Utah	*	*	*	*	*	*
Wyoming	*	*	*	*	*	*
Subtotal (region)	<b>771</b>	<b>537</b>	<b>-30.4%</b>	<b>4,306</b>	<b>3,330</b>	<b>-22.7%</b>
<b>Pacific</b>						
Alaska	*	*	*	*	*	*
California	596	406	-31.9%	3,412	2,690	-21.2%
Hawaii	*	*	*	*	*	*
Oregon	611	409	-33.1%	3,237	2,302	-28.9%
Washington	*	*	*	*	*	*
Subtotal (region)	<b>1,207</b>	<b>815</b>	<b>-32.5%</b>	<b>6,649</b>	<b>4,992</b>	<b>-24.9%</b>
<b>Subtotal (U.S.)</b>	<b>16,154</b>	<b>11,806</b>	<b>-26.9%</b>	<b>88,758</b>	<b>63,923</b>	<b>-28.0%</b>
<b>Canada/Mexico/Puerto Rico</b>	0	0	-	0	0	-
States with *	1,432	815	-43.1%	7,537	4,434	-41.2%
<b>Total Floor Production</b>	<b>17,586</b>	<b>12,621</b>	<b>-28.2%</b>	<b>96,295</b>	<b>68,357</b>	<b>-29.0%</b>

States with less than three active manufacturers are indicated with an asterisk (\*). Production figures for these states are suppressed to protect proprietary information. Total production for these states is reported on the line labeled "States With \*\*".

Table 23: Manufactured Home Floor Shipments

	JUNE 2023			Year through JUNE 2023		
	2022	2023	% Change	2022	2023	% Change
<b><i>New England</i></b>						
Connecticut	8	21	162.5%	105	157	49.5%
Maine	127	136	7.1%	653	571	-12.6%
Massachusetts	21	43	104.8%	156	192	23.1%
New Hampshire	64	57	-10.9%	272	280	2.9%
Rhode Island	0	3	-	6	12	100.0%
Vermont	24	20	-16.7%	109	105	-3.7%
Subtotal (region)	<b>244</b>	<b>280</b>	<b>14.8%</b>	<b>1,301</b>	<b>1,317</b>	<b>1.2%</b>
<b><i>Middle Atlantic</i></b>						
New Jersey	69	38	-44.9%	369	362	-1.9%
New York	374	250	-33.2%	1,686	1,259	-25.3%
Pennsylvania	322	266	-17.4%	1,672	1,422	-15.0%
Subtotal (region)	<b>765</b>	<b>554</b>	<b>-27.6%</b>	<b>3,727</b>	<b>3,043</b>	<b>-18.4%</b>
<b><i>East North Central</i></b>						
Illinois	169	96	-43.2%	927	759	-18.1%
Indiana	292	232	-20.5%	1,482	1,233	-16.8%
Michigan	692	420	-39.3%	3,518	2,578	-26.7%
Ohio	272	197	-27.6%	1,330	1,216	-8.6%
Wisconsin	109	92	-15.6%	578	468	-19.0%
Subtotal (region)	<b>1,534</b>	<b>1,037</b>	<b>-32.4%</b>	<b>7,835</b>	<b>6,254</b>	<b>-20.2%</b>
<b><i>West North Central</i></b>						
Iowa	74	84	13.5%	375	332	-11.5%
Kansas	85	110	29.4%	504	316	-37.3%
Minnesota	118	73	-38.1%	693	447	-35.5%
Missouri	228	172	-24.6%	1,450	888	-38.8%
Nebraska	29	13	-55.2%	157	115	-26.8%
North Dakota	46	51	10.9%	227	144	-36.6%
South Dakota	43	61	41.9%	288	223	-22.6%
Subtotal (region)	<b>623</b>	<b>564</b>	<b>-9.5%</b>	<b>3,694</b>	<b>2,465</b>	<b>-33.3%</b>
<b><i>South Atlantic</i></b>						
Delaware	45	52	15.6%	353	342	-3.1%
District of Columbia	0	0	-	0	0	-
Florida	1,535	1,109	-27.8%	7,904	6,790	-14.1%
Georgia	693	565	-18.5%	4,189	2,821	-32.7%
Maryland	84	16	-81.0%	165	100	-39.4%
North Carolina	807	736	-8.8%	5,101	4,030	-21.0%
South Carolina	769	613	-20.3%	4,729	3,033	-35.9%
Virginia	173	164	-5.2%	1,043	831	-20.3%
West Virginia	187	134	-28.3%	1,051	660	-37.2%
Subtotal (region)	<b>4,293</b>	<b>3,389</b>	<b>-21.1%</b>	<b>24,535</b>	<b>18,607</b>	<b>-24.2%</b>

(continued)



Table 23: Manufactured Home Floor Shipments (Continued)

	JUNE 2023			Year through JUNE 2023		
	2022	2023	% Change	2022	2023	% Change
<b>East South Central</b>						
Alabama	1,377	582	-57.7%	5,915	3,173	-46.4%
Kentucky	559	444	-20.6%	3,440	2,331	-32.2%
Mississippi	496	389	-21.6%	3,311	1,965	-40.7%
Tennessee	623	467	-25.0%	3,479	2,340	-32.7%
Subtotal (region)	<b>3,055</b>	<b>1,882</b>	<b>-38.4%</b>	<b>16,145</b>	<b>9,809</b>	<b>-39.2%</b>
<b>West South Central</b>						
Arkansas	268	234	-12.7%	1,719	1,106	-35.7%
Louisiana	690	452	-34.5%	4,234	2,323	-45.1%
Oklahoma	314	274	-12.7%	1,972	1,552	-21.3%
Texas	3,197	2,200	-31.2%	16,932	11,355	-32.9%
Subtotal (region)	<b>4,469</b>	<b>3,160</b>	<b>-29.3%</b>	<b>24,857</b>	<b>16,336</b>	<b>-34.3%</b>
<b>Mountain</b>						
Arizona	448	323	-27.9%	2,389	2,183	-8.6%
Colorado	180	86	-52.2%	1,035	481	-53.5%
Idaho	107	63	-41.1%	580	308	-46.9%
Montana	82	44	-46.3%	360	263	-26.9%
Nevada	106	48	-54.7%	708	422	-40.4%
New Mexico	249	200	-19.7%	1,355	949	-30.0%
Utah	45	46	2.2%	311	198	-36.3%
Wyoming	24	11	-54.2%	165	121	-26.7%
Subtotal (region)	<b>1,241</b>	<b>821</b>	<b>-33.8%</b>	<b>6,903</b>	<b>4,925</b>	<b>-28.7%</b>
<b>Pacific</b>						
Alaska	3	0	-100.0%	19	12	-36.8%
California	710	486	-31.5%	3,842	2,945	-23.3%
Hawaii	0	0	-	1	0	-100.0%
Oregon	289	203	-29.8%	1,682	1,157	-31.2%
Washington	345	232	-32.8%	1,670	1,231	-26.3%
Subtotal (region)	<b>1,347</b>	<b>921</b>	<b>-31.6%</b>	<b>7,214</b>	<b>5,345</b>	<b>-25.9%</b>
<b>Subtotal (U.S.)</b>	<b>17,571</b>	<b>12,608</b>	<b>-28.2%</b>	<b>96,211</b>	<b>68,101</b>	<b>-29.2%</b>
<b>Canada/Mexico/Puerto Rico</b>	0	0	-	0	0	-
* Destination Pending	10	34	240.0%	69	273	295.7%
<b>Total Floor Shipments</b>	<b>17,581</b>	<b>12,642</b>	<b>-28.1%</b>	<b>96,280</b>	<b>68,374</b>	<b>-29.0%</b>

\* Destination Pending figures represent finished floor inventory. It is assumed that all inventory is shipped in the following month.

**Table 24: Manufactured Housing Shipments as a Percentage of Total New Homes Sold**

Month	Manufactured Home Shipments	New Single-Family Homes Sold	Shipments as % of Single-Family Homes Sold
<b>2022 Total</b>	<b>112,865</b>	<b>641,000</b>	<b>15.0%</b>
January	9,110	70,000	11.5%
February	9,275	71,000	11.6%
March	11,268	68,000	14.2%
April	10,168	56,000	15.4%
May	10,457	58,000	15.3%
June	11,372	48,000	19.2%
July	8,043	44,000	15.5%
August	10,715	51,000	17.4%
September	9,363	44,000	17.5%
October	8,685	43,000	16.8%
November	7,998	41,000	16.3%
December	6,411	47,000	12.0%

<b>2023 To Date</b>	<b>43,893</b>	<b>359,000</b>	<b>10.9%</b>
January	6,933	55,000	11.2%
February	6,564	56,000	10.5%
March	7,665	62,000	11.0%
April	6,654	<i>59,000</i>	10.1%
May	7,898	<i>67,000</i>	10.5%
June	8,179	<i>60,000</i>	12.0%
July			
August			
September			
October			
November			
December			

*Figures in italics are preliminary and subject to further revision in subsequent months.*

Data source: <http://www.census.gov>

**Table 25: Manufactured Home Shipments as a Percentage of Total Home Starts**

Month	Manufactured Home Shipments	New Single-Family Home Starts	Shipments as % of Single-Family Starts	New Multi-Family Home Starts	Shipments as % of Multi-Family Starts	Shipments as % of Total Home Starts
<b>2022 Total</b>	<b>112,865</b>	<b>1,005,100</b>	<b>10.1%</b>	<b>547,600</b>	<b>17.1%</b>	<b>6.8%</b>
January	9,110	81,600	10.0%	39,400	18.8%	7.0%
February	9,275	85,000	9.8%	41,200	18.4%	6.8%
March	11,268	100,100	10.1%	42,500	21.0%	7.3%
April	10,168	109,700	8.5%	54,600	15.7%	5.8%
May	10,457	96,700	9.8%	43,900	19.2%	6.9%
June	11,372	96,900	10.5%	48,100	19.1%	7.3%
July	8,043	83,200	8.8%	40,500	16.6%	6.1%
August	10,715	82,400	11.5%	52,000	17.1%	7.4%
September	9,363	76,100	11.0%	51,400	15.4%	6.8%
October	8,685	72,400	10.7%	49,200	15.0%	6.7%
November	7,998	59,900	11.8%	51,100	13.5%	6.7%
December	6,411	61,100	9.5%	33,700	16.0%	6.3%

<b>2023 To Date</b>	<b>43,893</b>	<b>449,600</b>	<b>8.9%</b>	<b>264,300</b>	<b>14.2%</b>	<b>5.8%</b>
January	6,933	57,900	10.7%	39,800	14.8%	6.6%
February	6,564	58,900	10.0%	44,300	12.9%	6.0%
March	7,665	71,400	9.7%	42,600	15.2%	6.3%
April	6,654	<i>78,800</i>	7.8%	<i>42,900</i>	13.4%	5.2%
May	7,898	<i>92,200</i>	7.9%	<i>51,300</i>	13.3%	5.2%
June	8,179	<i>90,400</i>	8.3%	<i>43,400</i>	15.9%	5.8%
July						
August						
September						
October						
November						
December						

*Figures in italics are preliminary and subject to further revision in subsequent months.*

Data source: <http://www.census.gov>

**Table 26: Manufactured Home Corporations and Plants**

Month	2022		2023	
	Corporations	Plants Producing Homes	Corporations	Plants Producing Homes
January	33	140	34	145
February	33	140	35	146
March	33	141	35	146
April	33	141	35	147
May	33	141	34	146
June	35	143	34	145
July	35	143		
August	35	144		
September	35	144		
October	36	145		
November	35	146		
December	34	145		

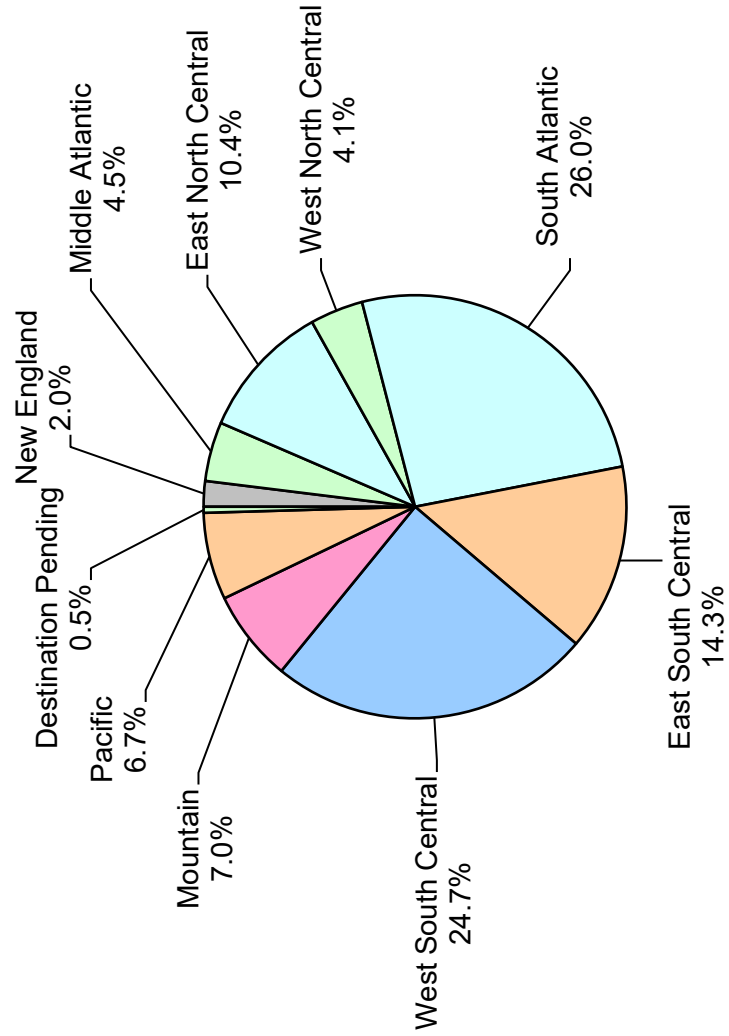
**Table 27: Manufactured Home Corporations and Plants, 1992-2022**

Year	Corporations	Plants Producing Homes
1993	93	244
1994	98	269
1995	92	285
1996	98	313
1997	89	323
1998	89	330
1999	71*	323
2000	70	280
2001	69	263
2002	66	235
2003	62	206
2004	66	210
2005	67	217
2006	67	205
2007	65	196
2008	61	170
2009	61	156
2010	51	131
2011	45	122
2012	45	123
2013	46	123
2014	46	125
2015	36	121
2016	35	127
2017	36	131
2018	35	133
2019	32	135
2020	34	135
2021	33	139
2022	34	145

**Data Source:** Institute for Building Technology and Safety (IBTS) **Note:** Figures shown are for December of that year.

\* Due to a change in reporting technology, the number of corporations reported in September 1999 reflects the number of corporations on record with IBTS as producers of manufactured homes. Parent companies with producing subsidiaries are reported as a single corporation.

**Chart 1: 2023 Year-to-Date Regional Shipments Market Share - JUNE**



**Chart 2: Monthly Manufactured Housing Shipments  
2013 through 2023**

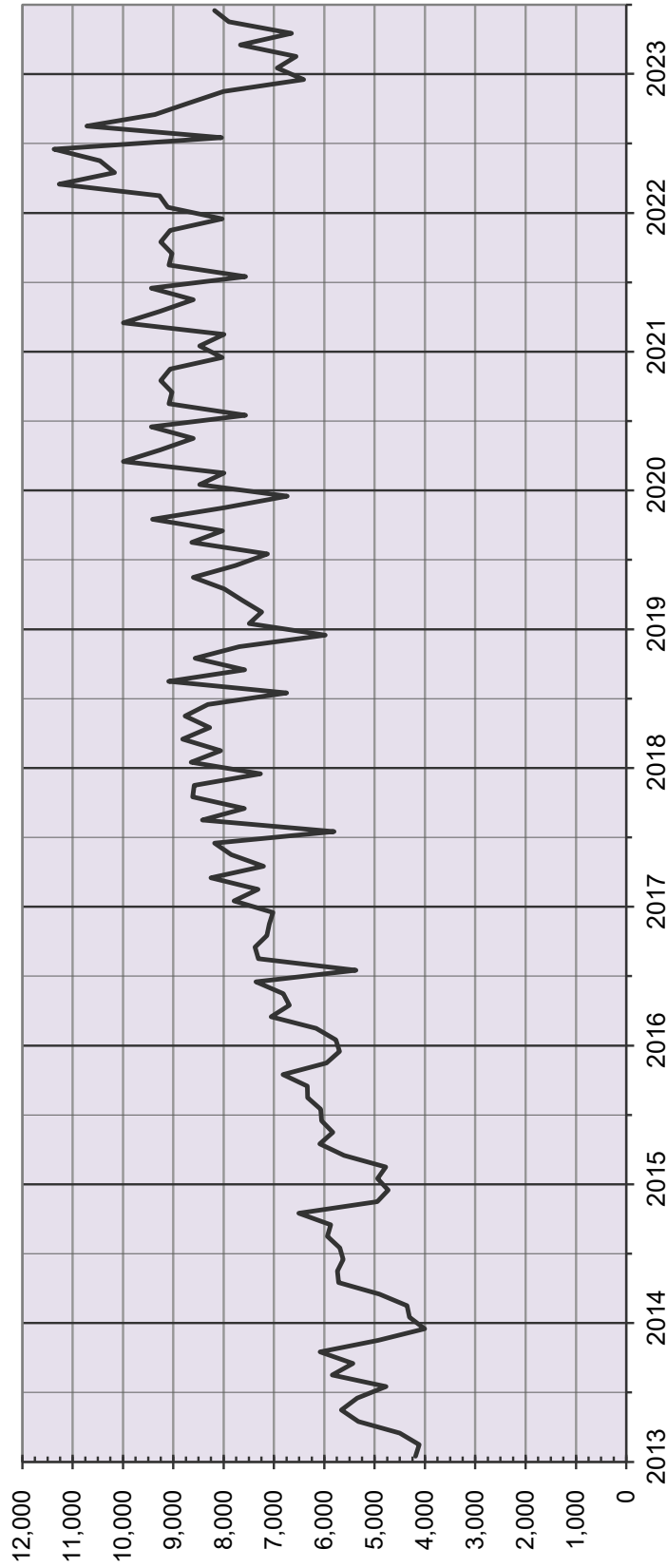


Table 28: Monthly Manufactured Housing Shipments (1979 – 2023)

Month	1979	1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	1990	1991	1992	1993
January	18,531	17,816	15,609	13,732	17,783	19,790	18,397	18,809	15,857	12,823	15,252	13,260	11,278	13,392	17,086
February	18,997	18,835	17,534	17,219	19,721	22,199	19,669	18,623	16,059	15,033	14,486	13,612	10,835	13,617	18,133
March	23,440	19,222	21,476	22,085	25,580	25,585	24,065	20,457	19,652	19,011	18,167	16,313	13,069	16,131	21,021
April	25,031	18,215	24,128	22,423	25,166	26,041	26,378	23,063	21,334	18,931	17,404	16,472	15,295	17,818	21,600
May	27,559	15,653	22,884	21,788	26,951	28,943	27,883	22,451	20,231	20,171	19,088	18,052	16,634	16,995	20,360
June	26,308	15,501	23,052	23,457	29,484	27,727	25,288	21,648	21,643	21,652	18,855	17,557	15,562	18,288	22,683
July	22,337	17,003	21,754	19,456	23,454	24,510	24,135	20,364	20,880	16,708	14,606	15,059	14,846	17,943	19,922
August	28,798	20,081	22,235	22,102	29,945	29,846	27,629	21,677	21,961	21,879	19,194	19,399	17,120	19,082	23,639
September	23,542	21,297	21,264	21,271	27,979	24,429	24,539	21,405	21,620	20,603	16,593	15,921	15,301	19,789	23,420
October	27,205	23,822	20,348	20,346	26,712	27,447	27,539	23,100	21,971	19,807	17,770	17,930	16,901	21,647	23,564
November	19,759	17,792	15,794	18,903	23,533	21,928	20,956	17,250	17,176	17,556	15,072	14,267	13,028	18,615	22,331
December	14,614	15,854	14,235	16,026	18,771	16,548	16,910	15,813	14,214	14,255	11,767	10,330	10,844	17,470	20,517
<b>Totals</b>	<b>276,121</b>	<b>221,091</b>	<b>240,313</b>	<b>238,808</b>	<b>295,079</b>	<b>294,993</b>	<b>283,489</b>	<b>244,660</b>	<b>232,598</b>	<b>218,429</b>	<b>198,254</b>	<b>188,172</b>	<b>170,713</b>	<b>210,787</b>	<b>254,276</b>
Month	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008
January	20,655	25,270	26,963	26,284	26,362	26,784	21,180	12,396	14,435	10,436	8,713	10,019	11,677	6,878	6,808
February	21,508	24,216	27,039	25,969	27,549	28,770	22,806	13,124	13,258	9,620	8,832	9,773	10,254	6,547	6,913
March	26,717	29,409	30,309	29,044	31,813	34,205	26,341	16,110	13,925	10,435	11,282	11,119	11,816	8,000	7,042
April	24,908	26,228	32,473	32,717	33,266	33,148	22,662	15,715	15,216	11,416	11,370	10,917	10,037	7,944	8,053
May	26,008	30,108	33,710	31,482	31,397	30,550	24,783	17,707	16,245	11,473	10,587	10,913	10,977	9,180	7,779
June	27,924	30,838	31,376	31,180	33,567	32,887	24,430	17,776	14,824	11,750	11,889	11,926	10,995	9,102	7,513
July	22,279	24,634	29,135	28,953	31,085	26,799	18,081	14,912	13,707	11,366	10,033	9,335	8,033	7,554	7,004
August	28,937	33,038	34,220	31,316	32,556	30,890	23,637	19,840	15,861	11,923	11,886	12,146	10,762	9,734	7,365
September	27,151	29,609	31,439	31,211	32,710	28,875	19,606	16,960	14,321	11,815	12,720	12,863	9,213	7,906	6,927
October	28,262	32,663	35,865	34,138	35,185	28,239	19,214	19,700	15,708	12,744	12,888	17,432	9,294	9,356	7,035
November	26,005	29,554	27,935	26,524	30,110	25,675	16,248	16,189	11,555	9,435	11,112	16,304	8,054	7,612	4,980
December	23,578	24,034	22,947	24,559	27,243	21,849	11,562	12,800	9,436	8,524	9,490	13,997	6,398	5,956	4,470
<b>Totals</b>	<b>303,932</b>	<b>339,601</b>	<b>363,411</b>	<b>353,377</b>	<b>372,843</b>	<b>348,671</b>	<b>250,550</b>	<b>193,229</b>	<b>168,491</b>	<b>130,937</b>	<b>130,802</b>	<b>146,744</b>	<b>146,744</b>	<b>117,510</b>	<b>81,889</b>
Month	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
January	3,821	3,158	2,776	3,945	4,190	4,309	4,942	5,769	7,795	8,646	7,493	8,717	8,479	9,110	6,933
February	3,535	3,457	2,885	4,139	4,117	4,359	4,780	6,161	7,318	8,061	7,241	8,209	7,992	9,275	6,564
March	3,955	4,517	4,035	4,696	4,504	4,908	5,608	7,056	8,254	8,813	7,623	8,351	9,993	11,268	7,665
April	4,330	4,817	3,954	4,650	5,321	5,718	6,089	6,697	7,205	8,279	7,986	6,644	9,259	10,168	6,654
May	4,296	5,023	4,475	5,197	5,659	5,738	5,828	6,813	7,848	8,769	8,601	6,672	8,605	10,457	7,898
June	4,458	5,430	5,024	5,087	5,347	5,625	6,055	7,361	8,178	8,311	7,765	7,580	9,434	11,372	8,179
July	4,427	4,257	3,679	4,217	4,776	5,691	6,073	5,370	5,808	6,311	7,131	7,490	7,564	8,043	
August	4,472	4,862	5,166	5,567	5,842	5,937	6,330	7,309	8,425	9,091	8,631	7,926	9,087	10,715	
September	4,531	4,440	5,037	4,382	5,433	5,874	6,336	7,375	7,590	7,581	8,025	8,138	9,025	9,363	
October	4,556	3,841	5,436	5,144	6,087	6,505	6,824	7,144	8,613	8,564	9,412	9,040	9,247	8,685	
November	3,835	3,463	5,301	4,354	4,929	4,950	5,957	7,095	8,588	7,690	7,989	8,002	9,060	7,998	
December	3,573	2,781	3,838	3,513	4,005	4,730	5,697	7,019	7,269	5,984	6,736	7,632	8,030	6,411	
<b>Totals</b>	<b>49,789</b>	<b>50,046</b>	<b>51,606</b>	<b>54,891</b>	<b>60,210</b>	<b>64,344</b>	<b>70,519</b>	<b>81,169</b>	<b>92,891</b>	<b>96,540</b>	<b>94,633</b>	<b>94,401</b>	<b>105,775</b>	<b>112,865</b>	<b>43,893</b>

Data Source: Institute for Building Technology and Safety (IBTS)