

# Economic Report of the President

February 2020





# Economic Report of the President

Together with
The Annual Report
of the
Council of Economic Advisers

February 2020



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<sup>\*</sup>For a detailed table of contents of the Council's *Report*, see page 19.

**Economic Report of the President** 



To the Congress of the United States:

Over the past three years, my Administration has championed policies to restore the United States' economic strength, propelling growth to levels far exceeding preelection expectations. These results did not come about by accident. Instead, they were supported by our foundational pillars for economic growth that put Americans first, including tax cuts, deregulation, energy independence, and trade renegotiation. Our success has created a historically strong labor market and greater economic security for millions of American families.

My Administration's focus on economic growth comes from a deep appreciation of the power of work to drive the economy and transform lives. The truth is, jobs do not just provide paychecks; they give people meaning, allow them to engage with their communities, and help them reach their true potential. As we have shown, the right policies offer Americans paths to self-reliance rather than trapping them in reliance on government programs.

The unemployment rate is 3.5 percent, the lowest it has been in 50 years. Since I came into office, labor force participation is up and wages are growing fastest for historically disadvantaged workers, reversing the trends seen under the previous administration. Under my Administration, and for the first time on record, job openings exceeded people looking for work, with 1 million more open jobs than job seekers at the end of 2019. Because of record-low unemployment rates across demographic categories and continued job creation, people from all backgrounds can more easily find work, build their skills, and grow their incomes.

In today's tight labor market, employers realize the vast potential of many individuals whom they may have previously overlooked. This includes those facing long-term unemployment, balancing family responsibilities, thinking they lack necessary job skills, overcoming substance abuse, returning from the justice system, or living in poverty. It is also encouraging those individuals to put themselves back in the workforce. My Administration has placed a special focus on these forgotten Americans because every individual deserves to experience the dignity that comes through work.

In the fourth quarter of 2019, three quarters of workers entering employment came from outside the labor force rather than from unemployment, the highest share in the series' history. As paid parental leave spreads across the country, including the expansion to Federal workers that I signed in December,

parents will have more freedom to choose a balance between working outside the home and caring for their children. And in another encouraging sign that people previously on the sidelines will continue entering the workforce, more than 420 companies have signed the Pledge to America's Workers. These companies have pledged to create upward of 14 million new job and training opportunities for current and future employees over the next five years.

Apprenticeships are one way for these companies to deliver on their pledges, and expanding apprenticeships has been a top priority since I took office. During my presidency, more than 680,000 new apprenticeships have been created. To have a labor market that works for everyone, the Federal Government must encourage a variety of paths for people to get the skills they need to build family-sustaining careers.

Although all sectors benefit from more apprenticeships, my Administration knows that manufacturing is a pillar of the American economy. Manufacturing spurs innovation and fuels economic growth, which is why I am so pleased that more than 500,000 manufacturing jobs have been created since my election. Rather than still shrinking, American manufacturing is now growing again. Critically, wages for nonsupervisory and production workers are rising at an even higher rate than managers' wages.

Renegotiated or new trade deals with Canada and Mexico, China, South Korea, and Japan will modernize international trade and create freer, fairer, and more reciprocal trade between the United States and our largest trading partners, allowing the manufacturing renaissance to continue. Trade deals are in development with the United Kingdom and the European Union, among other countries that need access to the coveted United States market. These deals will both expand United States markets abroad and keep businesses here in America, which means keeping jobs here in America.

I have the deepest respect for America's workers and job creators who have made this economic boom possible. That is why we are fighting back against other nations that have exploited the pioneering spirit of our country's entrepreneurs. Through combating intellectual property theft and unfair trade deals, along with leading the way on 5G development and deployment, my Administration is standing up to countries around the world to give American job creators the freedom to innovate and make life better for their fellow citizens. These proactive steps will benefit everyone, from large companies that employ hundreds or thousands of Americans to budding entrepreneurs trying to turn their ideas into reality.

The labor market experiences that people are gaining today will change the trajectories of their lives—and those of their children—for years to come. No matter their pasts, people deserve agency over their own lives, and my Administration will never tell Americans that they cannot or do not deserve the ability to work and earn a living for themselves and their families.

America's labor market successes are also helping us defeat the opioid crisis. While the causes of the crisis are multifaceted, work must play an integral role in any solution. Research shows that holding a job is a key factor in helping people overcome drug addiction. Over the rest of my presidency, I will continue to promote policies that beat back this deadly crisis and encourage work for Americans who are rebuilding their lives after struggling with addiction.

Because of my Administration's aggressive efforts to end the overprescription of opioids, promote effective treatment, and secure the border, the tide is finally turning on the opioid crisis. Overdose deaths and first-time users are down, but that does not mean the crisis is over. Failure is not an option when it comes to helping people avoid the pain and suffering caused by addiction.

Unfortunately, the largest drug crisis in our history has left many people with criminal records. After someone leaves the justice system, they face two options: find honest work and successfully reenter society, or stay out of work and face the increased likelihood of committing another crime. Finding work is one of the top indicators of whether someone who commits a crime will turn his or her life around and live crime-free. This is why work is not just essential for reforming individuals; it is also necessary for promoting public safety. Beyond signing the landmark First Step Act to promote public safety and make America's justice system fairer, my Administration is also putting substantial resources behind programs that improve employment outcomes for the formerly incarcerated. Likewise, criminal justice reform that emphasizes work helps break the cycle of generational poverty.

In 2018 alone, 1.4 million Americans were lifted out of poverty, and the poverty rate fell to its lowest level since 2001. For African Americans and Hispanic Americans, poverty rates are at historic lows, and the poverty rate for single mothers and children is falling much faster than the average. Since I took office, food insecurity has fallen and nearly 7 million people have been lifted off food stamps. Beneficiaries entering the labor market or increasing their incomes through work is likely driving falling enrollment in Medicaid, TANF, and disability insurance.

These Americans are not simply rising out of poverty; they are building careers of which they and their families can be proud. Wages are rising fastest for people with the lowest incomes, meaning people currently working in lower-paying jobs will not have low incomes for long. Getting that first job is critical, because it serves as a foundation for progressively better jobs over a worker's career.

A commitment to the transformative power of work is why I signed an Executive Order instructing agencies to reduce dependence on welfare programs by encouraging work. Less than 3 percent of people who work full time

live in poverty. Individuals will not be able to build the lives they want through welfare alone: Work is a necessary condition for upward mobility.

While strengthening and expanding work requirements for public assistance programs lead people to reenter the workforce and increase their household incomes, work requirements are most effective when employers are hiring. This is one reason why my Administration emphasizes policies that lead to job creation.

One foundational policy that continues to drive job creation is tax reform. Since the Tax Cuts and Jobs Act—the biggest package of tax cuts and tax reforms in our country's history—took effect, more than 4 million jobs have been created and economic growth has beaten previous projections. America's outdated tax code drove away businesses and investment, but tax reform has brought rates down and made the United States globally competitive again.

Many workers saw bonuses and raises immediately after tax reform, and nearly 40 million American families received an average benefit of \$2,200 in 2019 from doubling the child tax credit. Yet the biggest payoff is still to come. Tax reform put an end to America's counterproductive policy of punishing business investments, which means that workers will see even greater benefits once these investments pay off.

My Administration has also prioritized healthcare reforms that make the system more competitive and, therefore, more affordable. We are giving patients increased choice and control, and protecting the high-quality care that Americans expect and deserve. Healthcare is a top priority because healthcare costs are among the top annual expenses for American families. Under my Administration, the Food and Drug Administration has approved more generic drugs than ever before in United States history and enhanced its approval process for new, lifesaving drugs. This past year, prescription drug prices experienced the largest year-over-year decline in more than 50 years.

Whether it is through reforms that bring choice to Veterans Administration care, promote Health Reimbursement Arrangements, or give terminally ill patients access to potentially lifesaving drugs, among many other successes, every healthcare reform that lowers costs and increases quality allows American workers to live longer, healthier lives and keep more of their paychecks.

Tax cuts and healthcare reforms put more money in the hands of working families and job creators, creating a virtuous cycle of even more jobs and even higher paychecks. On the other hand, when regulations limit individuals' ability to experience the dignity that comes through work, those regulations deserve additional scrutiny. Over the previous decades, the Federal Government has disproportionately regulated sectors of the economy—like energy and manufacturing—that offer fulfilling, blue collar jobs for the majority of Americans who do not have a college degree. These misguided policy decisions imposed

real-world costs that created barriers to success and prosperity for hardworking Americans. Those days are over.

American energy powers our cities and towns, empowers innovators, and ultimately drives our economy. Energy companies across the world are ready to build in our Nation, and permitting reform that cuts red tape shows that we welcome their investments. My Administration continues to support the energy industry's growth by removing unnecessary regulations and unleashing America's vast natural and human resources. Through these actions, the United States is now on track to be a net exporter of crude oil and natural gas for all of 2020, a major milestone not achieved in at least 70 years. In addition to being the world's largest natural gas producer, we also became the world's top crude oil producer in 2018.

The positive records of our energy boom are widespread. Energy production has created jobs in areas of the United States where job opportunities were scarce. It also provides enormous benefits to families across the Nation by lowering energy prices. And it further distances us from geopolitical foes who wish to cause us harm. More jobs, lower costs, and American dominance these are the predictable results of our pro-growth policies.

Many pundits and Washington insiders laughed when I promised to cut two regulations for every new regulation. They were correct that two-for-one was the wrong goal. Instead, the Federal Government has cut more than seven regulations for every significant new regulation. After only three years, my Administration has already cut more regulations than any other in United States history, and we have put the brakes on an endless assault of new, costly actions by Federal agencies.

Our commitment to regulatory reform stems from the simple truth that the vast majority of business owners want to do the right thing, comply with the law, and treat their workers fairly. The Federal Government ignored this reality for far too long and abused its authority to go after businesses, especially small businesses and entrepreneurs, in ways that can only be described as arbitrary and abusive.

To promote regulatory fairness, I signed two Executive Orders that will improve Federal agencies' transparency and fairness while holding them accountable for their actions. Agencies will now need to give people fair notice and a chance to respond to any Federal complaint filed against them. Furthermore, the rules agencies enforce will no longer be secret, because all agencies' interpretations of rules will need to be made publicly accessible. Additionally, significant interpretations of rules will need to go through the public review process that is central to a flourishing democracy. Deregulation and increased transparency will save job creators money, leading to more hiring and higher paychecks.

Every American, no matter his or her background, can share in the dignity of work. The era of putting American workers second and doubling down on the failed Federal policies of the past is over. While job creation during my Presidency has surpassed expectations, the credit belongs to the job creators and workers who risk everything and devote themselves to building a better future for themselves, their families, and their Nation. The Federal Government does not create jobs; hardworking Americans create jobs. My Administration's role is to follow our foundational policy pillars and allow our job creators and workers to do what they do best.

As the following *Report* shows, because of the strength, resiliency, and determination of the United States workforce, which is the envy of the world, my pro-growth policies continue producing unquestionably positive results for the economy. The *Report* also makes it clear that, though the American economy is stronger than ever, my Administration's work is not yet done. With a continued focus on policies that increase economic growth, promote opportunity, and uplift our workers, there is no limit on how great America can be.

The White House February 2020



# The Annual Report of the Council of Economic Advisers



## **Letter of Transmittal**

Council of Economic Advisers Washington, February 20, 2020

Mr. President:

The Council of Economic Advisers herewith submits its 2020 Annual Report in accordance with the Employment Act of 1946, as amended by the Full Employment and Balanced Growth Act of 1978.

Sincerely yours,

Tomas J. Philipson Acting Chairman

Tyler B. Goodspeed Member

## Introduction

Three years into the Trump Administration, the U.S. economy continues to outperform expectations across numerous metrics, with growth in output, employment, and employee compensation all exceeding pre-2017 forecasts. The evident success of the Administration's economic policy agenda demonstrates that its foundational policy pillars are enabling the U.S. economy to overcome structural trends that were previously suppressing growth.

During the four quarters of 2019, real gross domestic product grew 0.7 percentage point faster than had been projected by the independent Congressional Budget Office's (CBO) August 2016 projections. As shown in figures I-1 and I-2, the U.S. labor market added 2.1 million new jobs—2.0 million more than projected in 2016—bringing the civilian unemployment rate down to 3.5 percent, which is its lowest level since 1969 (and 1.4 percentage points below 2016 CBO projections).1 Higher pay accompanied abundant job vacancies, as employee compensation rose to 1.4 percent above the 2016 forecast, implying an additional \$1,800 in compensation per household.

In July 2019, the current expansion of the U.S. economy became the longest on record. Contrary to expectations that the expansion would slow as it matured, economic output has accelerated over the past 3 years relative to the preceding 7½ years, with output growth rising from 2.2 to 2.5 percent at a compound annual rate. In the first three quarters of 2019, U.S. economic growth was the highest among the Group of Seven countries.

Reflecting this outperformance of expectations, in the first five chapters of this Report we present evidence that the Trump Administration's foundational policy pillars are continuing to deliver economic results. In particular, we highlight the role of the Administration's prioritization of economic efficiency and pro-market reforms in the realms of tax, labor, regulation, energy, and healthcare in elevating the growth potential of the U.S. economy and increasing the well-being of those previously left behind during the current expansion.

In the subsequent three chapters, we then identify several challenges to continued growth. Efforts to address these obstacles include ensuring that U.S. markets remain economically fair and competitive, combating the ongoing threat of widespread opioid addiction, and addressing the overregulation of housing markets. We conclude by setting forth the Administration's long-run, policy-inclusive economic projections, and highlighting potential risks to the outlook.

We begin in chapter 1 by documenting that, despite strong headwinds from the global economy and several idiosyncratic adverse shocks, Administration policies have helped to keep the U.S. economy resilient. As a result, output has grown at the fastest rate among the Group of Seven

<sup>&</sup>lt;sup>1</sup> In preparing this *Economic Report of the President*, data available as of January 30, 2020, were incorporated as publicly reported and are reflected in the chapters that follow.

Figure I-1. The Actual Unemployment Rate in Various Quarters versus the August 2016 Rate, per the BLS and CBO, 2012-19

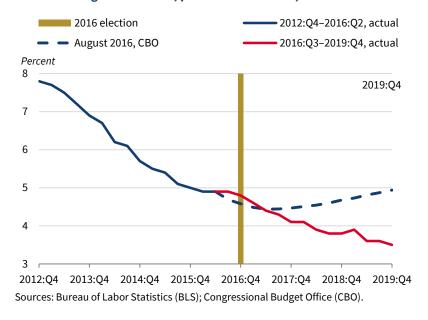
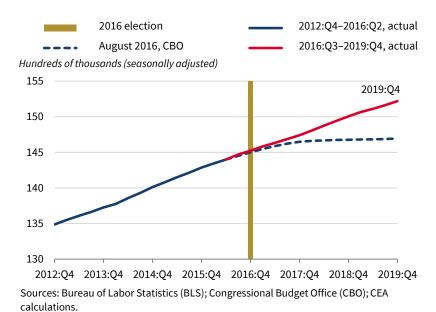


Figure I-2. Actual Nonfarm Payrolls versus the August 2016 Payroll, per the CBO, 2012-19



economies in the past year. During 2019, several macroeconomic indicators including consumer spending, productivity, and labor share of income—grew at faster rates than preelection projections. The labor market also tightened further, even after strong gains during the previous two years. During this Administration, the unemployment rate hit a 50-year low, and the number of job openings exceeded job seekers for the first time in recorded U.S. history, which has helped to pull potential workers into the labor force and boost real wages. The stabilization of labor force participation after years of decline, particularly among prime-age workers, has also boosted long-term potential output.

We continue to evaluate the performance of the U.S. labor market in chapter 2, paying particular attention to how the Administration's pro-growth agenda has disproportionately benefited those previously left behind during the current expansion. We document how, in stark contrast to the expansion through 2016, policies that both raised labor demand and incentivized employers to invest more in their workers have resulted in wage gains for historically disadvantaged Americans. Average wage growth for workers now outpaces wage growth for supervisors; wage growth for individuals at the 10th percentile of the income distribution now outpaces wage growth for individuals at the 90th percentile; wage growth for those without a college degree now outpaces wage growth for those with a college degree; and wage growth for African Americans now outpaces wage growth for white Americans. With monthly payroll employment growth outpacing that required to maintain a stable employment-to-population ratio, we also document the extent to which the U.S. economy is pulling millions back into the labor force and out of poverty.

Looking ahead, we outline the Administration's continued prioritization of initiatives aimed at promoting alternative paths to work, supporting onthe-job training and reskilling, reducing recidivism, combating opioid abuse, expanding access to affordable childcare, and enabling economic growth that provides expanded employment opportunities for every American who seeks work.

In chapter 3, we analyze the effects of the Administration's regulatory reform agenda. We estimate that after 5 to 10 years, the Administration's approach to Federal regulation will have raised real incomes by \$3,100 per household per year, with 20 notable Federal deregulatory actions alone saving American consumers and businesses about \$220 billion per year once they go into full effect, which will raise real incomes by about 1.3 percent. We further calculate that the ongoing introduction of costly regulations had previously been subtracting 0.2 percent a year from real incomes. By increasing competition, productivity, and wages, and reducing the prices of consumer goods, the Administration's approach to regulation is raising real incomes while maintaining regulatory protections for workers, public health, safety, and the environment.

Continuing the focus on regulation, in chapter 4 we focus specifically on U.S. energy markets. By lowering prices, the CEA estimates that the shale revolution saves the average family of four \$2,500 annually. Because low-income households spend a larger share of their income on energy bills, they benefit disproportionately from lower energy prices: shale-driven savings represent a much larger percentage of income for the poorest fifth of households than for the richest fifth. At the same time, shale-driven production growth has affected U.S. energy independence. This goal, initiated by President Nixon and pursued by every subsequent Administration, was finally achieved under the Trump Administration. In September 2019, the United States became a net exporter of petroleum, and the United States is projected to remain a net exporter for all of 2020, for the first time since at least 1949. We estimate that from 2005 to 2018, the shale revolution in particular was responsible for reducing carbon dioxide emissions in the electric power sector by 21 percent. Finally, we demonstrate how, by limiting unnecessary constraints on private innovation and investment, the Administration's approach to eliminating excessive regulation of energy markets supports further unleashing of the country's abundant human and energy resources.

In chapter 5, we identify government barriers to market competition in healthcare that increase prices, reduce innovation, and hinder improvements in quality. We also summarize the achievements and expected effects of the Administration's health policy initiatives to reduce these impediments and facilitate greater competition in healthcare markets. The Administration's reforms aim to foster a healthcare system that delivers high-quality services at affordable prices through greater choice, competition, and consumer-directed spending, in contrast to government mandates that too often reduce consumer choice in healthcare markets and increase premiums. The Administration has addressed many of these problems through a series of Executive Orders, regulatory reforms, and legislation.

Turning to potential obstacles, in chapter 6, we analyze concerns about possible trends in market competition, recognizing the vital role that competition plays in economic growth, promoting innovation and entrepreneurship, and serving consumers. We find that the best available evidence suggests there is no need to rewrite the Federal Government's antitrust rules. Because Federal enforcement agencies are already empowered with a flexible legal framework, they possess the necessary tools to promote economic dynamism. Ongoing investigations and resolved cases show that these agencies are well equipped to handle the competition challenges posed by the changing U.S. economy. We conclude that in addition to vigorously combating anticompetitive behavior from companies using existing tools, the Administration will focus on changing government policies that create an unfair playing field. As the recent historic regulatory reform across American industries has shown, eliminating government-imposed barriers to innovation leads to increased competition, stronger economic growth, and a revitalized private sector.

In chapter 7, we analyze the ongoing threat of widespread opioid addiction that, since 2000, has been responsible for more than 400,000 deaths. We find that actions taken by the Administration to lower the supply of opioids, reduce new demand for opioids, and treat those with current opioid use disorder may have contributed to a flattening in overdose deaths involving opioids. Recognizing that understanding the origins of the crisis is essential to effectively combating it, we find that a first wave of the crisis, from 2001 to 2010, was driven in large part by steep declines in out-of-pocket prescription opioid prices. Prices fell due to expanded government healthcare coverage, as well as to the increased availability of prescription opioids due to pain management practices that encouraged liberalized dispensing practices by doctors. We then find that a second wave of the opioid crisis, starting in 2010, likely began because of efforts to limit the supply of the powerful prescription opioid OxyContin, an unintended consequence of which was the creation of a large illicit market for the development and sale of cheaper illegal substitutes.

In chapter 8, we study the challenges posed by rising housing unaffordability in some U.S. real estate markets. We find that a key driver of the housing unaffordability problem is the overregulation of housing markets by State and local governments, which limits supply. By driving up home prices, overregulation adversely affects low-income Americans in particular, who spend the largest share of their income on housing. Among 11 particularly supplyconstrained metropolitan areas, we estimate that regulatory reform would increase the housing supply and decrease rents enough to reduce homelessness by 31 percent on average. In addition, we find that overregulation of housing markets has broader negative effects on all Americans by reducing labor mobility and thus productivity growth, amplifying inequality across regions and workers, and harming the environment by forcing longer commutes. We conclude by documenting the Administration's actions to address the housing unaffordability challenge by incentivizing State and local governments to increase housing supply in supply-constrained areas and by establishing the White House Council on Eliminating Regulatory Barriers to Affordable Housing.

Finally, in chapter 9, we present the Trump Administration's full, policyinclusive economic forecast for the next 11 years, including risks to the economic outlook. Overall, assuming full implementation of the Administration's economic policy agenda, we project that real U.S. economic output will grow at an average annual rate of 2.9 percent between 2019 and 2030. We expect growth to moderate, from 3.0 percent in 2020 to 2.8 percent in the latter half of the budget window, as the capital-to-output ratio asymptotically approaches its new, postcorporate tax reform steady state and as the near-term effects of the Tax Cuts and Jobs Act's individual provisions on the rate of growth dissipate into a permanent-level effect. Partially offsetting this moderation are the

expected positive contributions to growth from enacting the Administration's infrastructure plan, making permanent the individual provisions of the Tax Cuts and Jobs Act, reforming the U.S. immigration system, continuing deregulatory actions, improving trade deals with international trading partners, and incentivizing higher labor force participation through additional labor market reforms.



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## Part I

## The Longest Expansion on Record



### Chapter 1

## **The Great Expansion**

Two years since the Tax Cuts and Jobs Act (TCJA) was signed into law, and buttressed by the Administration's probusiness deregulation policy and support for innovative energy infrastructure, the U.S. economy continues expanding at a healthy pace, as predicted by the 2018 and 2019 volumes of the *Economic Report of the President*. As of December 2019, the U.S. economic expansion reached its 127th month, the longest in the Nation's history.

This chapter shows that, despite headwinds from the global economy and the maturing length of the expansion, the U.S. economy remains resilient. As a result, it grew at the fastest rate among the Group of Seven countries in the first three quarters of 2019. During 2019, several macroeconomic indicators—including consumer spending, productivity, and labor shares of income—continued to grow at faster rates than pre-TCJA projections. The labor market also tightened further, even after strong gains in the previous two years. During 2019, the unemployment rate hit a 50-year low and, for the first time on record, job openings exceeded job seekers, which have helped pull potential workers from the sidelines and into the labor force. Wages rose faster than inflation, which ultimately boosted real middle-class incomes. After years of decline, the labor force participation rate stabilized because of increased prime-age participation, which also boosts long-term potential output.

The tepid recovery from the Great Recession prompted economic forecasters in 2016 to project historically modest growth into the future. Many observers concluded that low growth would persist indefinitely. However, the experience of the first three years of the current Administration proves that a prolonged period of low growth was in fact far from inevitable. This increased growth

has coincided with Administration policies favoring lower taxes, substantial deregulation, and pro-innovation energy policy. The CEA forecasts that there is substantial additional room to grow—given the historically strong labor market, the potential for further deregulation, and the supply-side impact of TCJA on long-term growth.

fter growing briskly in 2017 and 2018, the U.S. economy continued to expand at a healthy pace in 2019. During the year's four quarters, real gross domestic product (GDP) moderated to 2.3 percent at an annual rate, from its 2.5 percent pace in 2018. This growth rate is notable considering the maturing length of the current expansion and that it was achieved despite headwinds from a slowing global economy. As of December, the U.S. economy marked the 127th month and the 42nd consecutive quarter of expansion (figure 1-1), surpassing the longest U.S. expansion, which ended in March 2001 after 120 months or 40 quarters.

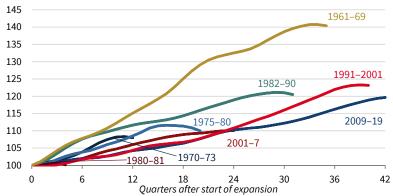
The U.S. economy is currently operating with a strong labor market and subdued inflationary pressure. Evidence of the strength of the labor market can be observed across many indicators. The U.S. unemployment rate was 3.5 percent as of December 2019, a 50-year low previously hit in September and November 2019. Nominal average hourly earnings increased 2.9 percent during the 12 months of 2019, but had been at or above 3 percent for the prior 16 consecutive months. The tightness of the labor market and rising demand for workers have continued to pull people from outside of the labor force into the labor market, increasing the labor force participation rate to 63.1 percent for the year as a whole, up 0.2 percentage point from a year earlier. Specifically, the prime-age adult (25–54 years) participation rate increased to 82.5 percent during these 12 months, the fourth year of increases after years of decline since 2008. During the 12 months of 2019, the U.S. economy added 2.1 million nonfarm jobs, averaging 176,000 jobs per month.

Despite the strong labor market, core consumer price inflation was subdued, at 1.6 percent in 2019 (as measured by the price index for core personal consumption expenditures, PCE). Because nominal disposable personal income grew faster than inflation, real disposable personal income grew at a 2.6 percent annual rate during the four quarters of 2019. For the median household, real income rose by \$1,834 in the first 10 months of 2019, reaching the highest level on record, at about \$66,500 in 2019 dollars (Green and Coder 2019). In addition to rising real income, household wealth surged as stock market valuations rose to new heights in 2019.

An increase in real household income and wealth has supported consumer spending, which constitutes 70 percent of GDP. In the four quarters of

Figure 1-1. Real GDP per Working-Age Population by Expansion Period, 1960-2019

Index (100 = real GDP per working-age population at the quarterly business-cycle trough)



Sources: Bureau of Economic Analysis; National Bureau of Economic Research; Census Bureau; CEA

Note: The working-age population refers to those age 25-64 years. Series are smoothed using a four-quarter, centered moving average. Quarterly population estimates are interpolated from annual data.

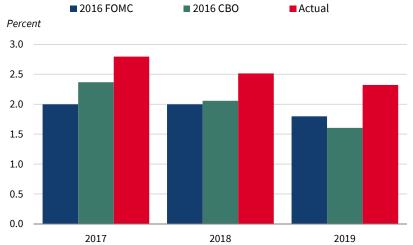
2019, real consumer spending maintained the 2.6 percent pace of 2018, and accounted for nearly 80 percent of real GDP growth. Government purchases have also supported aggregate demand, rising 3.0 percent during 2019, compared with 1.5 percent in 2018.

Although American consumers have sustained the U.S. expansion, a general slowdown in the global economy has restrained U.S. growth. The Group of Seven (G7) countries' economies slowed sharply in the past year; in particular, real GDP growth in Germany and the United Kingdom contracted in 2019:Q2. Major emerging market economies such as China and India also experienced slowdowns. These countries' slowdowns reduced global aggregate demand, which dampened U.S. economic growth.

Despite the headwinds from abroad, the U.S. economy was the fastestgrowing in the G7 in the first three quarters of 2019. The United States was one of only two G7 countries (the other being Japan, where projected growth was a moribund 0.9 percent) that did not require the International Monetary Fund to make large downward revisions to its one-year-ahead growth projections for 2019 (IMF 2018, 2019c), whereas the other advanced countries saw large downward revisions.

Moreover, growth in the U.S. economy, for the third consecutive year, exceeded the consensus real GDP growth projection made before the 2016 election, as well as projections made before the 2017 TCJA. Three years ago, a widespread belief among economic forecasters was that subpar growth in the

Figure 1-2. Real GDP Growth Relative to Pre-November 2016 Projections, 2017-19



Sources: Congressional Budget Office, August 2016 Baseline Forecast; Federal Open Market Committee, September 2016; Bureau of Economic Analysis; CEA calculations. Note: FOMC = Federal Open Market Committee; CBO = Congressional Budget Office.

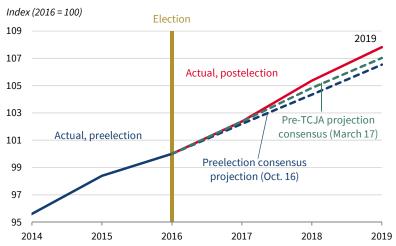
Q4-over-Q4 growth rates are used.

U.S. economy will be permanent, with one of the more prominent explanations being secular stagnation. This pessimism was reflected in the modest growth projections by outside forecasters at the time. In 2016, the Federal Open Market Committee (FOMC) forecast real GDP over the four quarters of 2019 to be 1.8 percent, while the Congressional Budget Office (CBO) forecast real GDP growth of just 1.6 percent over the same period (see figure 1-2). The 2.3 percent real GDP growth during 2019 surpassed these forecasts. Similarly, actual real GDP growth in 2017 and 2018 surpassed preelection projections from the FOMC and the CBO. Relative to the 2016 real GDP projections by the Blue Chip panel of private professional forecasters, the annual level of U.S. real GDP in 2019 was 1.2 percent higher (figure 1-3).

Although the strong growth was a surprise relative to pre-2017 forecasts by the FOMC, the CBO, and the Blue Chip consensus panel, it was largely anticipated by the current Administration. In May 2017, the Administration forecasted average annualized growth over the three years 2017-19 to be 2.5 percent; subsequently the Administration revised 2018 and 2019 forecasts up to 3.1 percent, which was deemed optimistic and unrealistic compared with external forecasts. The optimism of the CEA's forecasts was grounded

<sup>&</sup>lt;sup>1</sup> Hansen (1939) was the first to put forward this concept, which was popularized by Summers (2013, 2014, 2016) and more recently by Rachel and Summers (2019). Specifically, Summers argued that when neutral real interest rates fall to an abnormally low level because of decreasing propensity to invest but increasing propensity to save, and are below nominal interest rates, the resultant excessive savings would act as a persistent drag on demand and growth.

Figure 1-3. Actual versus Consensus Projections of Real Gross **Domestic Product, 2014–19** 



Sources: Bureau of Economic Analysis; CEA calculations.

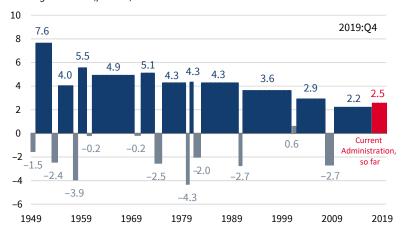
Note: Consensus forecasts from the October 2016 and March 2017 issues of Blue Chip Economic Indicators begin with 2017 growth for levels implied by year-over-year forecasts.

in the expectation that the Administration's tax policies and deregulatory policies would have a more positive effect than projected by others. In the 2018 Economic Report of the President, the CEA drew on an extensive body of academic literature to predict that tax reform would raise real capital investment and the growth rate of output. In the 2019 Report, we reviewed data through 2018:Q3 showing that the U.S. economy's responses along multiple margins were consistent with predictions from that academic literature. Over the 12 quarters through 2019:Q4, the actual average annual growth rate of real GDP was 2.5 percent, slightly outpacing the May 2017 forecast, and an increase compared with the 2.2 percent average annual growth rate over the 26-quarter expansion period from 2009:Q3 through 2016:Q4 (see figure 1-4). As figure 1-5 shows, the average absolute errors of the ex-ante Administration forecasts under the current Administration were the lowest among those of the last five administrations.

The Trump Administration adopted structural reforms and policies that were designed to support continued U.S. economic growth. The TCJA, which was enacted on December 22, 2017, permanently reduced the statutory corporate tax rate from 35 to 21 percent, sharply lowering the user cost of capital. It also enabled 100 percent expensing of new equipment investment, retroactive to September 27, 2017 (the date of the first draft of the proposed tax legislation that included the 100 percent expensing provision from the House Ways and Means Committee). The international provisions of the TCJA, specifically

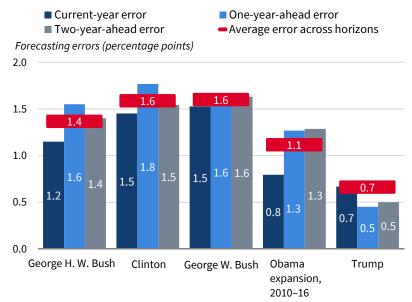
Figure 1-4. Length and Depth of U.S. Expansions and Contractions, 1949–2019

Annual growth rate (percent)



Sources: Bureau of Economic Analysis; National Bureau of Economic Research; CEA calculations. Note: Values represent the change in real GDP as an annual growth rate for each quarterly expansion and contraction period, as defined by the National Bureau of Economic Research.

Figure 1-5. Average of Absolute Troika Forecasting Errors, by Horizon and Administration



Sources: Federal Reserve Bank of Saint Louis (FRED); CEA calculations.

Note: Budget forecasts and Q4-over-Q4 growth rates were used to evaluate errors.

the change in the tax treatment of earnings from foreign affiliates (CEA 2019b), led to repatriation of past overseas earnings of U.S. multinationals in low-tax jurisdictions, as evidenced by the \$1.04 trillion capital inflows from direct investment income on equity from dividends and withdrawals since 2017:Q4. The alterations in the tax treatment of foreign affiliates came in two parts: one for past earnings (a one-time transition tax at a low rate on past earnings held overseas), and one for future foreign-subsidiary earnings (eliminating the tax on normal repatriated dividends).

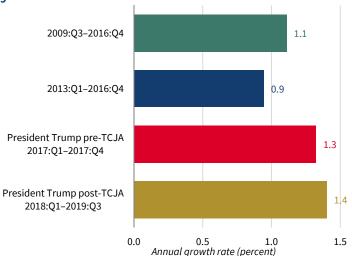
Businesses responded to the lower user cost of capital and geographical incentives under the TCJA with an increase in domestic investment. This investment led to capital deepening, increasing capital services per unit of labor input, which raised labor productivity, real wages, and U.S. real output. In addition, as discussed in more detail in chapter 3 of this Report, the Administration's deregulatory agenda also helped lower prices, from Internet prices to drug prices, and increased real income for American households. The 2018 Bipartisan Budget Act also increased government spending, raising aggregate demand. The combination of these factors lays the foundation for continued prosperity in the future.

As the current record expansion matures beyond the 42nd guarter, some worry that the expansion will "die of old age." But evidence suggests that expansions do not end simply because of their length. A study by Diebold and Rudebusch (1990) was among the first to find that in the postwar period, the probability of an expansion coming to an end was not increasing in the age of the expansion. In a follow-up study, Rudebusch (2016) provided empirical evidence that long expansions during the past 70 years are "no more likely to end than short ones." Australia's economy, which has experienced the longest expansion of any advanced economy in modern history, at 28 years, exemplifies how expansions can continue for decades. Old age does not kill expansions, though bad policies and adverse shocks can lead to recessions.

The remainder of this chapter provides evidence on the strength of different areas of the U.S. economy in the recent past, including: productivity, wages and income, consumer spending, employment, investment, and subdued inflation. The chapter also discusses the impact of the global economic downturn, monetary policy, and domestic factors slowing U.S. growth.

Productivity growth is a key driver of long-term real output growth. Labor productivity in the post-TCJA period, 2018:Q1-2019:Q3, increased at an average annual pace of 1.4 percent—in particular, it picked up to 1.9 percent in the three quarters through 2019:Q3, a faster pace than the average growth rate

Figure 1-6. Nonfarm Business Sector Labor Productivity Growth, 2009–19



Sources: Bureau of Labor Statistics; CEA calculations.

Note: The annual growth rate is calculated for real output per hour of all persons in the nonfarm business sector.

of 1.1 percent in the pre-TCJA economic expansion period 2009:Q3–2016:Q4 (figure 1-6).<sup>2</sup>

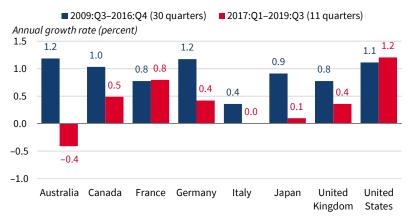
Academic research suggests at least two channels through which the current Administration's policies can increase labor productivity. The first is through deregulatory actions pursued since the end of 2016 that have increased competition and productivity (CEA 2019a). The second channel is through capital deepening in response to a lower cost of capital under the TCJA. By raising investment, capital services per worker rises and, as a result, so does labor productivity (CEA 2019b). Since the passage of the TCJA, capital services have grown faster than projected by outside forecasters.<sup>3</sup>

Comparing the performance of the U.S. economy with other advanced economies provides another instructive benchmark. Since the start of the current Administration and through 2019:Q3 (the latest quarter available for all G7 countries as of the date of writing), U.S. productivity growth, as measured by output per worker, notably outperformed that of other countries (figure 1-7).

<sup>&</sup>lt;sup>2</sup> Comparisons can be made with other subperiods in the past. Excluding the contractionary periods during the Great Recession, labor productivity grew at just a 1.1 percent compound annual rate during the period 2009:Q3–2016:Q4.

<sup>&</sup>lt;sup>3</sup> Actual capital services grew at an annual rate of 3.2 percent over the two years after passage of the TCJA, compared with 2.9 percent as projected by Macroeconomic Advisers in October 2017, and 3.1 percent projected by Blue Chip Econometric Detail in February 2018. With a slightly different accounting method, the CBO also expected overall capital services to grow at 2.3 percent, compared with the actual annual growth rate of 2.7 percent.

Figure 1-7. Growth in Real GDP per Employed Person among the Advanced Economies, 2009–19



Sources: Australian Bureau of Statistics; Statistics Canada; Institut national de la statistique et des études économiques; Deutsche Bundesbank; Istituto Nazionale di Statistica; Japan Cabinet Office; U.K. Office for National Statistics; Bureau of Economic Analysis; Bureau of Labor Statistics; Haver Analytics; CEA calculations.

Note: Values represent an annual growth rate calculated over the given quarters. Growth rates are based on real GDP divided by seasonally adjusted employment. Employment includes government employees.

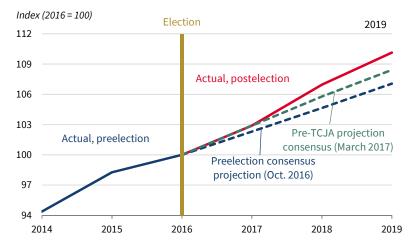
While U.S. labor productivity, as measured by output per employed person for cross-country consistency, grew at a compound annual rate of 1.2 percent during this period, the average growth rate among non-U.S. G7 member countries and Australia was just 0.3 percent.

Another striking observation is that the United States is the only economy among this group of advanced economies to experience an acceleration in labor productivity. As noted in the 2017 *Economic Report of the President*, from 2005 to 2015 all G7 countries experienced a sharp decline in labor productivity growth from the 10 earlier years, due to slowdowns in both capital deepening and total factor productivity (CEA 2017). Figure 1-7 shows the later of these periods, with the inclusion of 2016, when labor productivity growth in the United States was similar to that in the other G7 countries (plus Australia). In the 11 quarters since that period, productivity growth has been flat or falling in all these advanced economies, while productivity growth has risen in the United States.

## Wages and Income

In traditional economic models, equilibrium in the labor market requires that nominal hourly compensation equals the marginal product of labor. Although real output per unit of labor is a measure of the average instead of the marginal product, the measure is a convenient proxy for the marginal product.

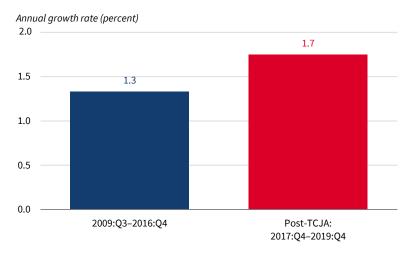
Figure 1-8. Actual versus Consensus Projections for Real Disposable Personal Income, 2014–19



Sources: Bureau of Economic Analysis; CEA calculations.

Note: Consensus forecasts from the October 2016 and March 2017 issues of *Blue Chip Economic Indicators* and begin with 2017 growth for levels implied by year-over-year forecasts.

Figure 1-9. Growth of Real Disposable Personal Income per Household, 2009–19



Sources: Bureau of Economic Analysis; Census Bureau; CEA calculations.

Note: Values represent growth at an annual rate over the given quarters. Households are measured from the Census Bureau's housing database as the break-adjusted total number of households.





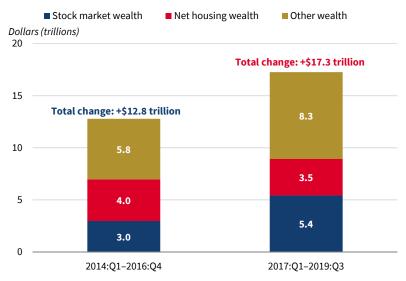
Note: Shading denotes a recession. The labor share is calculated as the total compensation of employees as a percentage of gross domestic income.

Coincident with the increase in labor productivity growth has been an increase in real average hourly earnings growth, particularly for many disadvantaged groups (see chapter 2 of this Report). Real average hourly earnings grew at an annual rate of 1.1 percent during the post-TCJA period and 1.3 percent for nonsupervisory workers, compared with 0.4 percent and 0.5 percent, respectively, in the first seven and a half years of the expansion through 2016:Q4. Real wage growth further picked up for nonsupervisory workers, to 1.4 percent in the four quarters of 2019, as the labor market continued to heat up.

The net tax savings from the TCJA—from a combination of increasing standard deductions, lowering marginal rates, and doubling the child tax credit—is also expected to boost real disposable income. In its pre-TCJA projections (March 2017), the Blue Chip consensus panel forecasted that real disposable personal income would grow at an average of 2.65 percent during 2018 and 2019; in actuality, it grew at a 3.5 percent rate (figure 1-8), well above the consensus forecast and well above the 2.1 percent average annual growth rate over the period 2009:Q3-2016:Q4. A similar pattern is observed on a perhousehold basis, where real disposable personal income per household grew in the post-TCJA period at an annual average rate of 1.7 percent, outpacing the 1.3 percent of the earlier period (figure 1-9).

As income accelerates, labor's share of gross domestic income (GDI) also continues on an upward trajectory. Measuring labor's share as total employee

Figure 1-11. Cumulative Change in Nominal Household and Nonprofit Wealth, 2014-19



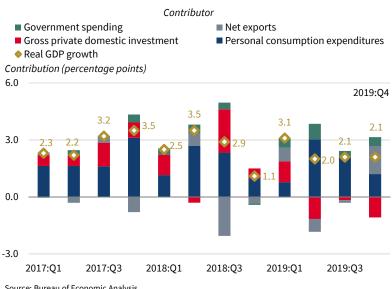
Sources: Federal Reserve Board (Financial Accounts of the United States); CEA calculations.

compensation as a percentage of GDI, the series partially retraced a multidecade trend decline through 2014. During the 11 quarters through 2019:Q3, it rose a further 0.5 percentage point, to 53.6 percent (figure 1-10).

While labor's share of GDI and real disposable income growth has increased, total household wealth has also increased. The cumulative change in nominal household and nonprofit-sector wealth, as reported by the Federal Reserve's Financial Accounts of the United States, in the first 11 quarters through 2019:Q3 exceeds the cumulative change in the preceding 11 quarters by over \$4 trillion (figure 1-11).

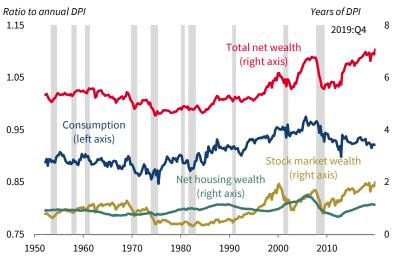
A more productive workforce with greater disposable income has bolstered overall economic growth. Consumer spending as a share of nominal gross domestic product averaged 67.9 percent during the 10 years through 2018. Given this sizable share of GDP, changes in consumer spending carry substantial contributions to overall real GDP growth. In 2019, real consumer spending grew by 2.6 percent, maintaining the same pace as in 2018. Since the TCJA's passage, real consumer spending has grown 2.6 percent at an annual rate, higher than the 2.3 percent pace during the 7½ years from 2009:Q3 through 2016:Q4, when real consumer spending contributed 1.6 percentage points to real GDP growth. In the 12 quarters through 2019:Q4, real consumer spending

Figure 1-12. Main Contributors to Real GDP Growth, 2017-19



Source: Bureau of Economic Analysis.

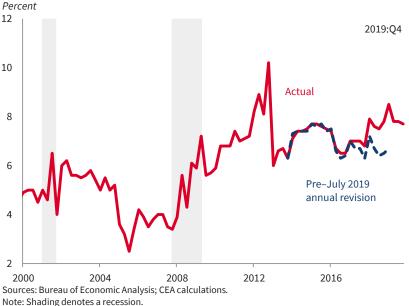
Figure 1-13. Consumption and Wealth Relative to Disposable Personal Income, 1952-2019



Sources: Federal Reserve; Bureau of Economic Analysis; CEA calculations.

Note: DPI = disposable personal income. Data for 2019:Q4 values are estimated from the latest daily or monthly data. Shading denotes a recession.

Figure 1-14. Personal Saving Rate, 2000-2019



contributed on average 1.9 percentage points to the quarterly real GDP growth rate (figure 1-12).

Gains in household wealth (also known as net worth) have supported the solid growth of real consumer spending during the past three years (figure 1-13), with gains in stock-market wealth and other housing wealth accounting for the increase. Over long-periods, gains in the wealth-to-income ratio are correlated with consumer spending (Poterba 2000; Lettau and Ludvigson 2004). From that point of view, the gains in the wealth-to-income ratio could have supported an even larger increase in consumer spending.

The prospect of future consumer spending supporting overall output growth is strong, given the elevated levels of consumer confidence. The University of Michigan's Index of Consumer Sentiment rose to 97.2 in 2019:Q4 in the middle of the range in which it has fluctuated in the past three years—and is currently 5.4 points above its 2016 level. The Conference Board's version of consumer sentiment fell to 126.5 in 2019:Q4, toward the lower end of the range in which it has fluctuated in the past three years, but is still 26.7 points above 2016. These persistently strong readings for both measures indicate resilient consumer demand, which represents a sizable portion of the U.S. economy, and thus point to its continued support of growth.

Further, personal saving as a share of disposable personal income remains elevated. After notable upward revisions by the Bureau of Economic Analysis in July 2018, as reported in chapter 10 of the 2019 Economic Report of

the President, the saving rate was further revised upward in the Bureau's July 2019 annual revision. The personal saving rate during 2019 of 8.0 percent far exceeds the average of the last two decades (figure 1-14). The saving rate has been increasing in the past three years due to the faster increase in personal disposable income relative to the already robust growth in personal outlays. The high saving rate together with elevated levels of household wealth, leave some room for saving to buffer consumer spending against temporary adverse developments in income.

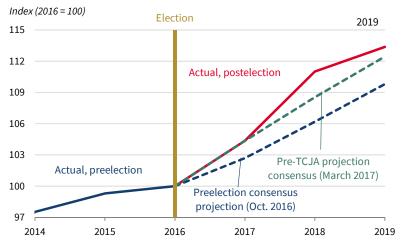
In the past volumes of the Economic Report of the President, the CEA projected that the Tax Cuts and Jobs Act would raise real capital investment on the basis that lowering the user cost of capital would increase the target steady-state flow of capital services; and this projection was based on a substantial body of academic research. Chapter 1 of the 2019 Economic Report of the President confirmed these anticipated positive effects with the then-available data up through 2018:Q3. The positive effect of the TCJA on investment was also corroborated by outside studies (Kopp et al. 2019).

During the 9-quarter post-TCJA period, the annual rate of real private nonresidential fixed investment growth averaged 3.4 percent, with growth being faster in the first 4 quarters (6.8 percent) than in the next 5 quarters (0.8 percent).4 Some moderation of the investment growth rate was anticipated by most models, which predicted that the positive effects on investment and overall economic activity would be front-loaded in 2018 (CEA 2019b; Mertens 2018). In particular, standard neoclassical growth models suggest that during the transition to the new steady state, the rate of growth in fixed investment would initially spike, and would subsequently return to its pre-TCJA trend. Absent other, exogenous shocks, the level would then remain at a higher, post-TCJA level, with the capital-to-output ratio thereby asymptotically approaching its new, higher steady-state level (CEA 2019b).

Figure 1-15 shows that the level of investment has been higher throughout the post-TCJA period than the consensus pre-TCJA projections (the March 2017 Blue Chip consensus). In 2018 as a whole, investment was 2.3 percent higher than the consensus projection. In 2019, even with the recent investment slowdown, private nonresidential fixed investment was still 0.8 percent higher than the pre-TCJA consensus projection. Also, compared with other G7 countries, the cumulative increase in investment, or the cumulative addition

<sup>&</sup>lt;sup>4</sup> Nine quarters are included in the post-TCJA period because the TCJA's allowance for full expensing of new equipment investment was retroactive to September 27, 2017 (the date of the first draft of the proposed tax legislation that included the full expensing provision from the House Ways and Means Committee).

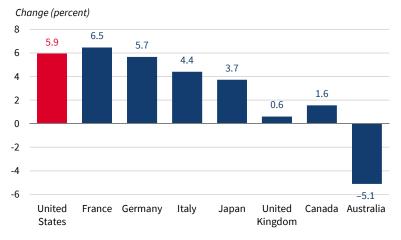
Figure 1-15. Actual versus Preelection Projections for Nonresidential **Private Fixed Investment, 2014-19** 



Sources: Bureau of Economic Analysis; CEA calculations.

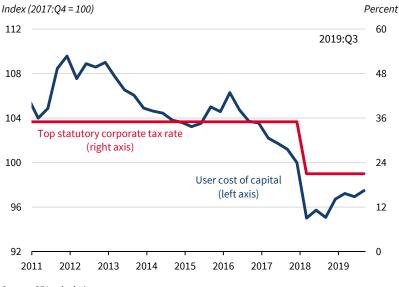
Note: Consensus forecasts from the October 2016 and March 2017 issues of Blue Chip Economic Indicators begin with 2017 growth for levels implied by year-over-year forecasts.

Figure 1-16. Cumulative Change in Gross Fixed Private Capital Formation among the Group of Seven Member Countries, 2017:Q4-2019:Q3



Sources: Australian Bureau of Statistics; Statistics Canada; Institut national de la statistique et des études économiques; Deutsche Bundesbank; Istituto Nazionale di Statistica; Cabinet Office of Japan; U.K. Office for National Statistics; Bureau of Economic Analysis; CEA calculations.

Figure 1-17. The User Cost of Capital, 2011-19



Source: CEA calculations.

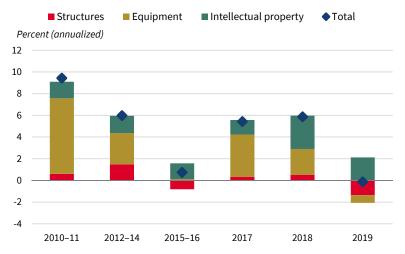
to the capital stock, since the TCJA's enactment has been one of the highest (figure 1-16).

Outside the expected slowdown in investment growth, other forces suppressed investment in 2019. One is the increase in the user cost of capital since 2018:Q3. From the CEA's calculations, the user cost of capital is measured by the Shiller cyclically adjusted Standard & Poor's price/earnings ratio, in addition to a function of corporate tax rates and depreciation allowances. As seen in figure 1-17, the user cost of capital fell sharply in 2018:Q1, when the TCJA lowered the top statutory corporate tax rate from 35 percent to 21 percent, but increased over the period 2018:Q4-2019:Q3. A confluence of factors—tighter domestic monetary policy and lower stock market valuations, possibly due to a global growth slowdown—all ultimately led to a tightening of financial conditions in 2018:Q4 and thereafter raised the user cost of capital.

The imprints of weaker global factors on investment can be seen in a decomposition of nonresidential investment growth (figure 1-18). The slowdown in nonresidential investment in 2019 was mainly accounted for by business structures, which shrank 7.0 percent in 2019, and by equipment, which decreased 1.5 percent. Intellectual property products investment, which is less exposed to fluctuations in global conditions, grew at a robust pace of 6.2 percent in 2019.

The decline in structures investment was primarily because of a pullback in energy investment. Mining and wells investment fell 16.7 percent in 2019, and were a factor in about 45 percent of the slowdown in structures

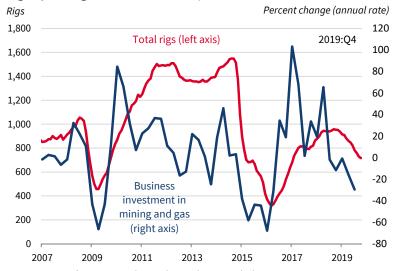
Figure 1-18. Average Annual Growth in Real Business Fixed Investment and Component Contributions, 2010–19



Sources: Bureau of Economic Analysis; CEA calculations.

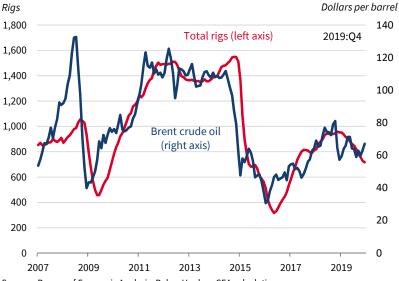
Note: Average annual growth is measured on a Q4-over-Q4 basis for each year or multiyear period.

Figure 1-19. Real Mining and Drilling Structures Investment versus Oil Rigs Operating in the United States, 2007–19



Sources: Bureau of Economic Analysis; Baker-Hughes; CEA calculations.



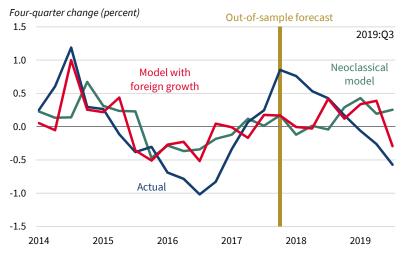


Sources: Bureau of Economic Analysis; Baker-Hughes; CEA calculations.

investment. As seen in figure 1-19, investment in mining and wells started contracting in 2018:Q3, when market concerns about global growth escalated and as oil prices fell to near the breakeven price for shale producers, which is about \$50 a barrel. As oil prices approached or fell below the breakeven price for some producers, they responded by slowing drilling or deciding to reduce the large inventory of drilled but not completed wells (figure 1-20). Indeed, the U.S. rig count fell by 236 in December compared with a year earlier.

Equipment investment also contracted by 1.5 percent in 2019, compared with 5.0 percent growth in 2018. Investment in equipment turned negative in the first quarter, briefly bounced back in the second quarter, and returned to negative in the third quarter. The two main equipment categories that most exacerbated the slowdown are information processing and transportation. As is discussed in more detail in the "Global Macroeconomic Situation" section of this chapter, the transportation sector experienced a series of negative supply and demand shocks from economies abroad, but by far the largest drag was the decrease in domestic sales at the aircraft supplier Boeing. Confirming the importance of global factors, the CEA finds that an investment accelerator model augmented with foreign growth (proxied by a weighted average of non-U.S. G7 growth) can explain a sizable portion of the recent slowdown in equipment investment (see figure 1-21), compared with a fundamental version of the neoclassical model.

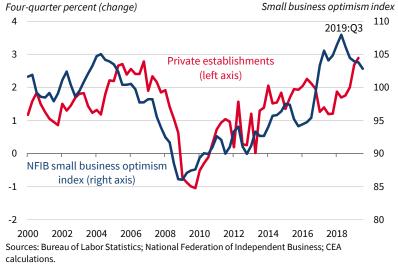
Figure 1-21. Predictions of an Investment Accelerator Model, 2014-19



Sources: Macroeconomic Advisers; Robert Shiller; Bureau of Economic Analysis; Internal Revenue Service; various national statistical offices; CEA calculations.

Note: Foreign growth is a weighted average of Group of Seven country growth, excluding the United States.

Figure 1-22. The Growth in Number of Private Establishments versus Small Business Optimism, 2000-2019



Note: A three-month moving average is used for the index from the National Federation of Independent Business (NFIB). Data for private establishments are only available through 2019:Q2.

The decreases in both structures and equipment investment suggest that the slowdown in growth in the rest of world has constituted a strong headwind to U.S. investment. Indeed, as figure 1-18 shows, the current slowdown in investment is similar to the slowdown in 2015-16, a period that also experienced an investment slowdown precipitated by weakening conditions abroad. A later section of this chapter further explores the international economic developments that are weighing on U.S. growth.

To the extent that changes in business fixed investment predominantly reflect actions of large multinational firms that were responding to fluctuations in global demand conditions, this situation could conceal the developments among smaller firms that are more domestically oriented. One of the TCJA's aims is lowering the business costs of small firms, which tend to be more credit-constrained than large multinational firms. As figure 1-22 shows, this predicted effect of the TCJA is supported by survey data, with 2018 level small business optimism rising to the highest level in almost two decades, and the number of private establishments surging in 2019.

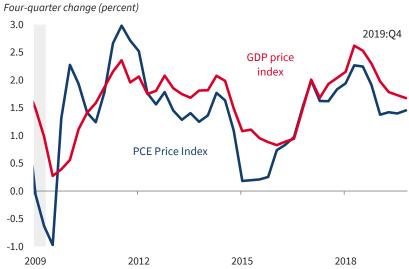
Despite a tight labor market, price inflation remains low and stable. Measures of inflation expectations have also been stable. The stability of price inflation and of inflation expectations indicate the economy is not facing supply constraints and has been a key factor in extending the duration of the current expansion.

What is different about the structure of the recent economy that accounts for the coexistence of a tight labor market and low and stable inflation—that is, the flattening of the Phillips curve? Partial explanations include the falling relative price of imports, a different monetary policy regime, and recent deregulatory actions.

Key measures of price inflation are essentially flat, and are all roughly in the range of 2 percent at an annual rate. The price index for GDP, the aggregate price for everything that is produced in the United States, rose 1.7 percent during the four quarters of 2019, down from 2.0 and 2.3 percent in 2017 and 2018, respectively. Consumer price inflation—as measured by the price of personal consumption expenditures in the National Income and Product Accounts (known as the PCE Price Index)—was only 1.5 percent during the four quarters of 2019. With the exception of the third quarter in 2016, consumer price inflation has generally been below (or equal to) GDP price inflation for each of the past eight years, as shown in figure 1-23.

<sup>&</sup>lt;sup>5</sup> A well-documented stylized fact in the international economics literature is that larger firms have a higher propensity to export and import (WTO 2016).

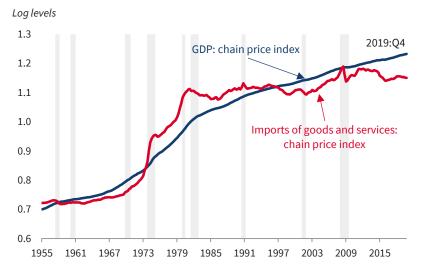
Figure 1-23. Inflation: The GDP Price Index versus PCE Price Index, 2009-19



Sources: Bureau of Economic Analysis; CEA calculations.

Note: PCE = personal consumption expenditures. Shading denotes a recession.

Figure 1-24. Import Prices versus GDP Price Index, 1955-2019



Sources: Bureau of Economic Analysis; CEA calculations.

Note: Import prices are measured by the prices for goods and services from the National Income and Product Accounts. The indices are logged and renormalized. Shading denotes a recession.

One reason that consumer price inflation has been below the pace of GDP price inflation has been the persistent decline in the relative price of imports. During the eight quarters through 2019:Q4, import prices did not increase, while GDP prices (i.e., goods and services produced in the United States) increased at a much faster rate of 2.0 percent, so that the relative price of imports fell at a 2.0 percent annual rate. The declining relative price of imports has held down consumer price inflation (1.7 percent over eight quarters) by more than it has held down GDP price inflation because imported goods and services are included directly in consumer prices, but influence GDP prices only indirectly through competition.

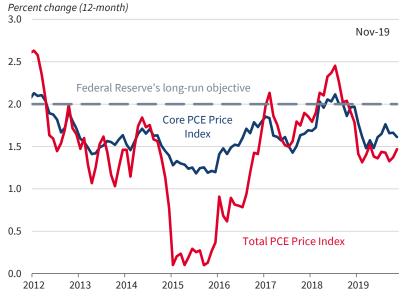
A situation of declining relative prices of imports has not always been the case, as can be seen in figure 1-24, which shows the log levels of GDP prices and the log levels of import prices. In particular, import prices increased 1.6 percentage points per year faster than GDP prices from 1955 to 1981, increased 1.7 percentage points more slowly from 1981 through 2011, and increased 3.1 percentage points more slowly during the eight years since 2011. As can be seen in figure 1-24, the separation between the log levels of GDP and import prices is currently the largest recorded in the 1955-2019 period.

The Consumer Price Index (CPI) tends to increase slightly faster—by about 0.29 percentage point a year, on average—than the PCE Price Index.<sup>6</sup> These two commonly used measures of consumer prices are both important. The CPI tends to overstate a cost-of-living price index, however, largely because it uses a fixed market basket updated every two years, which means that it does not capture real-time substitution by consumers toward goods and services with declining relative prices. Another version of the CPI, known as the chained CPI, corrects for this substitution bias, and as a result also rises about 0.28 percentage point per year less than the official CPI. The chained CPI is now used to index the notches in the new TCJA tax schedules. The PCE Price Index also begins with most of the same CPI components and aggregates with a formula that allows for substitution.

Price indices that exclude the volatile components of food and energy provide a smoother signal of inflation trends than the overall index. The core CPI (which excludes food and energy) increased 2.3 percent during the 12 months of 2019, up only slightly from the 2.2 percent year-earlier pace. The PCE Price Index version of core inflation rose 1.6 percent in 2019, down from the year-earlier pace of 1.9 percent. The 2019 rate of core PCE inflation was below the Federal Reserve's target of 2.0 percent, as was the rate of overall PCE inflation, as shown in figure 1-25.

<sup>&</sup>lt;sup>6</sup> Computed from 2002:Q4 to 2018:Q4.

Figure 1-25. Consumer Price Inflation, 2012-19



Sources: Bureau of Economic Analysis; CEA calculations. Note: PCE = personal consumption expenditures.

Figure 1-26. Core CPI Inflation and Inflation Expectations, 1960-2019



1960 1965 1970 1975 1980 1985 1990 1995 2000 2005 2010 2015 Sources: University of Michigan; Federal Reserve Board; Bureau of Economic Analysis; Haver Analytics.

Note: The 12-month percent change is taken for Core CPI-U. A 3-month centered moving average is taken for the University of Michigan survey and Treasury Inflation Protected Securities (TIPS). Shading denotes a recession.

Measures of inflation *expectations* have also been stable at a rate close to the 2.0 percent Federal Reserve target, as shown in figure 1-26, which graphs two measures: one from the University of Michigan's Survey of Consumers, and one extracted from the market for the Treasury's Inflation Protected Securities.

Buttressed by the stability of core inflation, and of expectations of core inflation, the Administration forecasts rates of increase in the CPI at 2.3 percent and the GDP price index at 2.0 percent during the 11-year Budget forecasting interval.

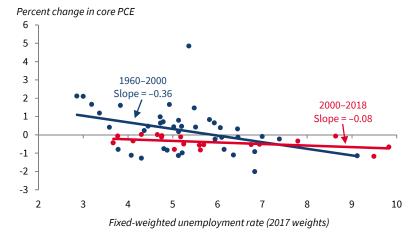
Nominal hourly compensation inflation—as measured by the Employment Cost Index for the private sector—increased by 2.7 percent at an annual rate during the 12 months of 2019, down slightly from the 3.0 percent 2018 pace. This 2.7 percent pace edged up from the annual pace of 2.1 percent during the four years through 2016.

Over long periods, wage inflation can exceed price inflation by the rate of labor productivity growth. And over the seven quarters through 2019:Q3, nonfarm labor productivity grew at a 1.4 percent annual rate. As a result, the roughly 3.0 percent rate of annual hourly compensation growth (which suggests unit labor costs rising at 1.6 percent) is compatible with price inflation of 2 percent (or slightly less), without putting upward pressure on the price structure.

The sensitivity of inflation to fluctuations in the unemployment rate has decreased during the past two decades, as shown in the scatter diagram given in figure 1-27, which illustrates a version of the Phillips curve. The vertical axis shows the difference in core PCE inflation relative to a year-earlier survey of inflation expectations. The horizontal axis shows a version of the unemployment rate, one that is demographically adjusted to control for the major fluctuations in the share of young people in the labor force during these past 60 years. (The share of young people in the labor force was exceptionally high in the 1970s, when the baby boom cohorts entered the labor market.)

As can be seen in figure 1-27 by the blue regression line fitted through the early years 1960-2000, an extra percentage point of unemployment lowered the rate of inflation by 0.36 percentage point a year. In contrast, the red regression line fitted on the last 19 years (2000-2018) indicates that an extra percentage point of unemployment lowered the rate of inflation by only 0.08 percentage point. One could argue that this shallow slope estimated during the past 20 years provides the best guide to the future. Or one might argue that the best estimate of the slope is the one covering the entire 60-year sample (0.27 percentage point of inflation per 1 percentage point of unemployment; not shown).

Figure 1–27. Price-Price Phillips Curve Scatter Diagram, 1960–2018



Sources: Federal Reserve Bank of Philadelphia; Bureau of Economic Analysis; Bureau of Labor Statistics; CEA calculations.

Note: PCE = Personal consumption expenditures. Inflation expectations are measured by the Livingston Survey for 1960–70; by the Survey of Professional Forecasters' (SPF) 10-year Consumer Price Index for 1970–90; and by the SPF expectation for 10-year PCE inflation for 1990–2018.

Table 1-1. Effects of Deregulation on Relative Price Increases on the Core CPI, 2006–19

2000-19					
Priced good/service	Ten-year % change	34-month %		Relative	
	in relative prices,	change	Change	importance	Effect on
	Dec. 2006-Dec.	since Dec.	in trend,	weight in Core	Core CPI
	2016, AR	2016, AR	p.p.	CPI	inflation
	(1)	(2)	(3)	(4)	(5)
			= (2) - (1)		= (3) * (4)
Prescription drugs	1.62	-0.96	-2.58	1.711	-0.044
Internet services	-1.83	-2.28	-0.44	0.952	-0.004

Sources: Bureau of Labor Statistics; CEA calculations.

Note: AR = annualized rate; p.p. = percentage point; CPI = Consumer Price Index.

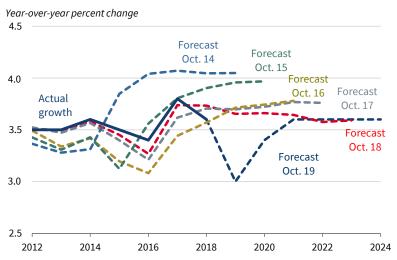
Explanations for the declining slope of the Phillips curve include the influence of import prices in holding down the rate of inflation in recent years (as argued above), the wage and price rigidity that kept inflation from falling below zero during the early years of this recovery (2009–13), the diminishment of the Phillips curve coefficient in a monetary policy regime that effectively targets inflation (Hooper, Mishkin, and Sufi 2019), and the evolution of the input-output structure of the economy toward increasing intermediate inputs (Rubbo 2020). Another possible explanation is the deregulation efforts of the current Administration.

As discussed in chapter 3 of this *Report*, estimates suggest that deregulation has lowered the relative price of prescription drugs and Internet services. We calculate that these effects lower total inflation by about 0.05 percentage point a year. The relative price of prescription drugs, in particular, is increasing by 2.6 percentage points a year less that during the 10 years through 2016; see table 1-1. To summarize this analysis, inflation remains low and stable, inflation expectations are well anchored at this low level, and recent estimates of the Phillips curve suggest a diminishing sensitivity of inflation to unemployment rates.

As alluded to in previous sections, a major headwind to growth in 2019 was a synchronized slowdown in global growth. In its latest semiannual economic outlook, the International Monetary Fund (IMF 2019c) revised down global growth sharply, by 0.7 percentage point, to what would be the lowest growth rate since the Global Recession, 3 percent—one of the largest one-year downward-revisions in recent years (figure 1-28). Among advanced economies, growth was revised down by 0.4 percentage point, with growth disappointments concentrated in Europe, especially Germany. Emerging market economies also saw a downward revision, of 0.8 percentage point. Amid this global slowdown, the U.S. economy has performed largely as projected by the IMF in October 2018, growing faster than any other G7 country in the first three quarters of 2019 (figure 1-29).

At the heart of the current global slowdown has been a manufacturing downturn. Uncertainty about trade policy is one often-cited culprit in the manufacturing slowdown, particularly uncertainty surrounding the Administration's negotiations toward a bilateral trade agreement with the People's Republic of China on enforceable commitments to remove or lower structural barriers in China (BIS 2019a, 2019b; IMF 2019a, 2019b; OECD 2019a; World Bank 2019a, 2019b). However, other reasons for the global manufacturing slowdown also preceded, or were contemporaneous with, trade policy developments. These reasons make it difficult to isolate the effects of trade policy uncertainty, and possibly result in an upward bias of its effects on the global economy. Other factors weighing on manufacturing include a change in European automobile emission standards in September 2018 that caused a production bottleneck in Europe, especially Germany, and a growth slowdown in China caused by the government's efforts to deleverage the financial system beginning in 2017. The manufacturing sectors of these two countries—two of the world's preeminent manufacturing powerhouses—had begun slowing down before or around the time of the imposition of tariffs on Chinese goods by the current Administration (figure 1-30).

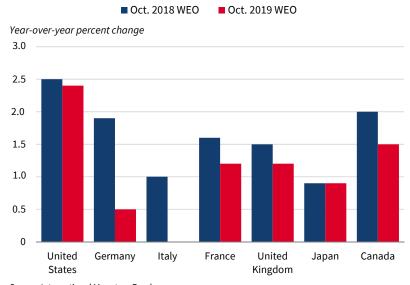
Figure 1-28. IMF Five-Year Real GDP Growth Forecasts for the World, 2012-24



Source: International Monetary Fund.

Note: Each forecast is taken from  $World\ Economic\ Outlook$ , which is published by the IMF in October of each year.

Figure 1-29. Forecast of 2019 Real GDP Growth



Source: International Monetary Fund.

Note: WEO = World Economic Outlook, published annually by the IMF.

Figure 1-30. Composite Output Purchasing Manager's Index (PMI), 2015–19



Sources: Caixin; IHS Markit; JPMorgan Chase. Note: Index levels over 50 represent an expansion.

The Administration's efforts to create a more reciprocal environment and rebalance the trading relationship between the United States and China required negotiation over how this new relationship should be shaped. Negotiations have covered a wide range of critical issues, including the ways that U.S. companies are required to transfer proprietary technology as a condition of market access; the numerous tariff and nontariff barriers faced by U.S. businesses in China; and China's other market-distorting practices and policies that have weighed on U.S. and global economic growth, such as industrial subsidies and support for state-owned enterprises.

China's weak protection and enforcement of intellectual property rights is symptomatic of a broader challenge. Chinese firms engage in systematic theft of U.S. intellectual property because the costs are insufficient to incentivize them to do otherwise. Instead of pursuing an enforceable bilateral trade agreement through targeted tariffs, prior Administrations took a multilateral approach that imposed no costs on the offenders and failed to resolve these issues. The Administration first imposed tariffs on imports from China based on

<sup>&</sup>lt;sup>7</sup> There is a common misconception that the grievances against China relate exclusively to intellectual property. Although Chinese forced technology transfer and intellectual property theft (discussed at length in the Section 301 investigation) are important, the actions are also designed to address a number of other long-standing trade issues with China: expanding the Chinese market access for services and agriculture, implementing an agreement like the United States–Mexico–Canada Agreement's provision on currency, addressing the many nontariff barriers on U.S. exports to China, and increasing Chinese purchases of U.S. products (White House 2018).

the findings of the Section 301 investigation of China's acts, policies, and practices related to technology transfer, intellectual property, and innovation. The Administration then took supplemental action in 2018 and 2019 in response to China's imposition of retaliatory tariffs and failure to eliminate these unfair acts, policies, and practices.

These Administration actions have prompted a renegotiation of the trading relationship between the two countries. Studies that examined the effect of the tariffs point out that tariffs impose near-term costs on the United States (Amiti, Redding, and Weinstein 2019a, 2019b; Caldara et al. 2019; Fajgelbaum et al. 2019).8 Negotiations over a new agreement necessitate a degree of uncertainty over how that agreement will be shaped, exacerbating near-term costs. However, achieving a new trade relationship with China that is balanced and reciprocal will deliver long-term economic benefits for the United States, including a reduction in near-term costs.

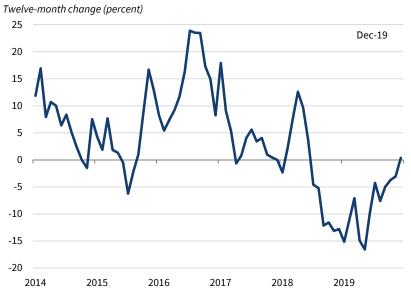
In January 2020, the Administration finalized a historic and enforceable agreement on phase one of the trade deal. The trade deal requires structural reforms and other changes to China's economic and trade policies in the areas of intellectual property, technology transfer, agriculture, financial services, and currency and foreign exchange. The ultimate goal is that, with lower market barriers and further market orientation in China, the global trading system will operate in a more balanced, reciprocal environment, Global growth, as a result, would benefit from the increase in trade liberalization.

While trade policy uncertainty has held the spotlight, another underappreciated reason for the global manufacturing slump was both supply and demand problems in the global motor vehicle industry. Supply problems in the European motor vehicle industry were precipitated by a change in the European Union's emissions regulations in September 2018, which led to bottlenecks at testing agencies and production cuts from automobile manufacturers to avoid unwanted inventory accumulation. Germany, a global hub for automobile production, particularly felt the impact of the supply disruption (Deutsche Bundesbank 2019; IMF 2019b). German automobile production fell 10 percent in 2018 as a whole, and shrank another 9 percent in 2019. Given its long global value chains and sizable share in global output and global exports, weaknesses in the automobile sector extend well beyond the industry in Europe, propagating the shock through upstream industries around the world like steel, metal, and automobile parts, as well as downstream industries like services (OECD 2019b).9

<sup>&</sup>lt;sup>8</sup> Caldara et al. (2019) look at the costs imposed by this trade policy uncertainty and find cumulative costs of up to 1 percent of GDP after two years. Amiti, Redding, and Weinstein (2019b) examine the direct impact of implemented tariffs in 2018 and 2019 and find that they impose a net deadweight loss of 0.4 percent of GDP per year. Fajgelbaum et al. (2019) find that the additional tariffs in 2018 imposed a cost of 0.04 percent on GDP after accounting for tariff revenues and gains to domestic producers.

<sup>&</sup>lt;sup>9</sup> The automobile sector accounts for 5 percent of global output and 8 percent of global exports.

Figure 1-31. China's Change in Automobile Sales, 2014-19

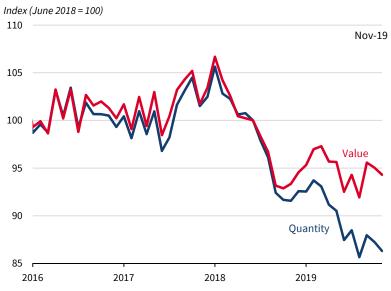


Sources: China Association of Automobile Manufacturers; CEA calculations.

These adverse shocks to the motor vehicle industry were further compounded by a cyclical downturn in automobile demand in China. Efforts by China's authorities to deleverage the shadow-banking sector since 2017 have led to a protracted slowdown in credit growth, including consumer credit. Increasing difficulty in accessing credit, heightened risk aversion among households in a slowing economy, and the termination—in 2019—of consumer tax breaks for automobile purchases in 2017–18 all led to a substantial pullback in Chinese automobile consumption. As a result, China's automobile consumption has contracted in consecutive quarters since mid-2018 (figure 1-31), and has accounted for over half the global contraction of automobile sales. Accordingly, the quantity of German automobile exports, for which China is an important market, have plunged since early 2018, and were 14 percent below the mid-2018 level, as of November 2019 (figure 1-32).

Beyond the problems in the automobile industry and the slowdown in China, country-specific shocks have also exacerbated the global slowdown. In the United Kingdom, uncertainty over Brexit has continued to weigh on growth. After the U.K. Parliament failed to ratify a deal negotiated between Prime Minister Boris Johnson's government and the EU, his government secured an extension of the Brexit deadline to January 2020. With the December 2019 elections in the U.K. securing a large majority for Johnson's party in Parliament, Parliament passed legislation for Britain to leave the European Union with a

Figure 1-32. German Vehicle and Car Engines Exported, 2016-19



Sources: Federal Statistical Office; Kraftfahrtbundesamt; CEA calculations.

withdrawal agreement on January 31, 2020, after which the U.K. will enter a transitional period and adhere to EU rules until end of 2020.

Japan, after experiencing surprisingly positive growth of 2.3 percent at annual rate in the first half of 2019, saw its growth edge down to a 1.8 percent annual rate in the third quarter, as exports slumped amid weakening global demand, mainly due to a drop in demand from China and a boycott of Japanese goods in South Korea. The long-planned sales tax increase from 8 to 10 percent also came into effect in October, causing consumer spending to plummet.

Emerging market economies, which until 2018 had been an engine of global growth, became a drag in 2019. After months of antigovernment protests, Hong Kong entered its first recession since the global financial crisis. <sup>10</sup> In India, increasing defaults in the shadow-banking sector have resulted in a large pullback of domestic credit growth, causing GDP growth to slow sharply. In Mexico, uncertainty over domestic policies, reinforced by the sudden resignation of Mexico's financial minister, and the slowdown in global trade have impeded growth. Meanwhile, growth remains weak in Brazil, as high public debt levels have constrained the government from using fiscal stimulus to further support the economy in the face of subdued domestic and external demand.

 $<sup>^{10}</sup>$  Hong Kong's real GDP contracted by 1.9 percent at an annual rate in 2019:Q2 and by 12.1 percent in 2019:Q3.

Percent Dec-19 2.5 2.0 United States 1.5 1.0 0.5 0.0 Japan Sweden Euro area -0.5 Denmark **Switzerland** -1.0

Figure 1-33. Central Bank Policy Rates, 2010-19

2014 2015 2016 Sources: Swiss National Bank; Sveriges Riksbank; Danmarks Nationalbank; Federal Reserve Board; European Central Bank; Bank of Japan.

2017 2018 2019

Note: For Japan, the effective uncollateralized overnight call rate was used.

2011

2012

2013

Because of the weak international economic outlook, several non-U.S. major economies eased monetary policies throughout 2019. In particular, the European Central Bank announced in September that it would resume its asset purchase program at a pace of €20 billion a month, and it lowered its policy rate by 10 basis points to -0.5 percent. The National Bank of Denmark (a non-euro country) also followed the European Central Bank in lowering its policy rate further into negative territory. Global negative-yielding sovereign debt-mostly issued by European countries-has recently reached a record amount of about \$15 trillion.

In contrast, in response to an improved outlook for the U.S. economy, the Federal Reserve began to normalize its balance sheet in December 2015. During the years 2016-18, the Federal Reserve raised its policy rate eight times, while several central banks across Europe (Denmark, the European Central Bank, Sweden, and Switzerland) kept their policy rates negative (figure 1-33). Though the Federal Reserve subsequently reduced rates on three occasions in 2019, U.S. policy rates continued to exceed those of other advanced economies, which induced capital inflows into the United States, and in turn contributed to an appreciation of the dollar through September 2019, before it edging lower during the final three months of the year.

Looking through the fluctuations of 2019, the real and nominal tradeweighted broad dollar was little changed from December to December.

Figure 1-34. Federal Reserve Trade-Weighted Broad Nominal versus Real Dollar, 1973-2019



Note: Shading denotes a recession.

Relative to other major advanced country currencies, the dollar edged up 0.6 percent over the same period in real terms. Curcuru (2017) finds that for every divergence of 1 percentage point in interest rates between the United States and other advanced economies, the real advanced dollar index appreciates 3.4 percent. Applying this elasticity, one finds that the interest rate differential between the United States and the other G7 countries would have predicted a depreciation of 2.6 percent in the advanced dollar. 11 As of December, the real level of the broad dollar is 7.8 percent higher than its historical average calculated from 1973 January to the present, though most of the appreciation occurred from the summer of 2014 to 2015 (figure 1-34). The real broad dollar is, however, still below the record highs of 1985 and 2002.

Although higher U.S. interest rates than in other advanced countries would, ceteris paribus, cause some dollar appreciation and reduce U.S. exports, monetary spillovers from abroad also have an offsetting positive economic effect by lowering the longer end of the Treasury yield curve. This effect could be observed in August 2019, when data in Germany and China that were weaker than expected triggered global growth concerns that caused an immediate influx of safe haven flows to the U.S. Treasury market. Market expectations of future easing actions by the European Central Bank then caused an immediate decrease in U.S. 10-year Treasury yields, contributing to the

<sup>&</sup>lt;sup>11</sup> Collins and Truman (2019) employed the same methodology for the period July 2014–September 2019, and found that 4.1 percentage points of the 21 percent appreciation in the major dollar over this period was due to the United States / G7 interest rate differential.

inversion of the yield curve at that time. As a result, U.S. mortgage rates came down, which on the whole supported the U.S. housing market and allowed U.S. households to refinance their mortgages, unlocking more disposable income for consumption.

In addition to international headwinds, four other idiosyncratic domestic factors impeded U.S. growth by almost 0.3 percentage point in 2019: (1) the partial government shutdown for 25 days in January, (2) the grounding of Boeing 737 MAX jets, (3) industrial action at General Motors, and (4) the Midwest's spring flooding.12

Boeing. After two fatal accidents of the Boeing 737 MAX in 2018 and 2019, civil aviation authorities around the world (including the United States) grounded the aircraft. The accidents and eventual grounding caused Boeing 737 deliveries to collapse to nearly zero, and production to fall. This drop in production and deliveries lowered GDP because fewer planes were produced, and those produced were placed into inventory instead of being delivered. The CEA estimates that these effects depressed real GDP growth during the four quarters of 2019 by 0.14 percentage point.

GM strikes. In mid-September, the United Auto Workers began a work stoppage that halted production at General Motors for six weeks. The CEA estimates that the strike subtracted at most 0.08 percentage point from GDP growth in the four quarters of 2019; but the effects will be reversed by an equal amount in 2020.

Midwest flooding. Production of corn and soybeans (the Nation's most valuable crops, at about \$51 billion and \$39 billion in 2018, respectively) fell in 2019 by 4.4 percent and 19.8 percent. Spring flooding—due to excessive rain and snowmelt, which damaged production in the Upper Midwest—may be partly responsible for the decline in production. We estimate that these declines reduced the value of corn and soybean crops (the major crops throughout the Midwest) by \$10 billion in 2019, or 0.04 percent of GDP.

This chapter has shown that despite strong headwinds from the global economy and expectations of growth moderating as the current expansion matures, the U.S. economy continued expanding at a healthy pace in the past year. During 2019, consumer spending continued to grow strongly, while the labor share of income continued to increase. The labor market tightened further, even after strong gains in the previous two years. Wages rose faster

<sup>&</sup>lt;sup>12</sup> The partial government shutdown affected the 2019 level of real GDP, as well as the 2019 annual average-to-annual average growth rate, but not the 2019 fourth quarter-to-fourth quarter growth rate.

than inflation, which ultimately boosted real middle-class incomes. After years of decline, the stabilization of labor force participation, due to increased prime-age participation, combined with capital deepening to boost potential long-term output.

The tepid recovery from the Great Recession in the years before the Trump Administration prompted economic forecasters to project pessimistic growth into the future, reflecting a widespread belief that the U.S. economy is in the midst of a period of secular stagnation. But the first three years of the current Administration have demonstrated that stagnation is not inevitable. And the Administration's structural reforms—including lower taxes, deregulation, and pro-innovation energy policies—can overcome secular stagnation and have set the stage for continued economic strength.

As the current record expansion matures beyond the 42nd guarter, some worry that the expansion will "die of old age." But academic evidence indicates that expansions do not end simply because of their length. Old age does not kill expansions, though bad policies and exogenous shocks can and do lead to recessions. The United States' historically strong labor market, the potential for further deregulation, and the capital deepening that is having a positive impact on productivity suggest that there is still substantial room to grow in the present U.S. expansion.



### Chapter 2

# Economic Growth Benefits Historically Disadvantaged Americans

The U.S. labor market is the strongest it has been in the last half century, as President Trump's pro-growth economic policies continue boosting labor demand and lowering structural barriers to entering the labor market. Economic data show that recent labor market gains disproportionately benefit Americans who were previously left behind. These groups are becoming more and more self-reliant through their economic activity, rather than remaining inactive in the labor market to qualify for means-tested government programs.

Under the Trump Administration, and for the first time on record, there are more job openings than unemployed people. In 2019, the U.S. unemployment rate has reached 3.5 percent, the lowest rate in five decades. Falling unemployment has reduced the share of the population on unemployment insurance to the lowest level since recording started in 1967. Importantly, the African American unemployment rate has hit the lowest level on record, and series lows have also been achieved for Asians, Hispanics, American Indians or Alaskan Natives, veterans, those without a high school degree, and persons with disabilities, among others.

Since the 2016 election, the economy has added more than 7 million jobs, far exceeding the 1.9 million predicted by the Congressional Budget Office in its final preelection forecast. These gains have brought people from the sidelines into employment. In parts of 2019, nearly three quarters of people entering employment came from out of the labor force—the highest rate on record. And the prime-age labor force is growing, reversing losses under the

prior administration's expansion period. This evidence suggests that the labor market's revival over the past three years is not a continuation of past trends but instead is the result of President Trump's pro-growth policies.

The Trump Administration's policies are not only leading to more jobs but also to higher pay. While nominal wage growth for all private-sector workers has been at or above 3 percent for all but one month in 2019, wage growth for many historically disadvantaged groups is now higher than wage growth for more advantaged groups, as is the case for lower-income workers compared with higher-income ones, for workers compared with managers, and for African Americans compared with whites. These income gains mark a fundamental change relative to those opposite trends observed over the expansion before President Trump's inauguration, contributing to reduced income inequality.

Employment and earnings gains continue pulling people out of poverty and off of means-tested welfare programs. The number of people living in poverty decreased by 1.4 million from 2017 to 2018, and the poverty rates for blacks and Hispanics reached record lows. Food insecurity has fallen, and there are nearly 7 million fewer people participating in the Supplemental Nutrition Assistance Program (SNAP, formerly known as the Food Stamp Program) than at the time of the 2016 election. The caseload for Temporary Assistance for Needy Families (TANF) has fallen by almost 700,000 individuals, and the number of individuals on Social Security Disability Insurance has fallen by almost 380,000 since the 2016 election. Similarly, due primarily to rising incomes, Medicaid rolls are decreasing.

Today's strong labor market helps all Americans, but the largest benefits are going to people who were previously left behind during the economic recovery. Additional deregulatory actions targeted at remaining barriers in the labor market will allow the economy to add to its record-length expansion and lead to further employment and income gains, particularly for these historically disadvantaged groups.

he U.S. labor market is the strongest it has been in the last half century, as shown by economic data across various metrics. President Trump's pro-growth economic policies are contributing to this strength. While the economic gains realized over the past three years are widespread, this chapter shows that they are disproportionately benefiting Americans who were previously left behind during the recovery. The Administration's policies increase labor demand and decrease structural barriers to entering labor markets. This approach has contributed to reduced inequality through an economic boom that is greatly benefiting historically disadvantaged groups. These groups are becoming more and more self-reliant through economic activity rather than by remaining economically inactive to qualify for means-tested government programs.

Today's tighter labor market and the resulting wage growth are predictable outcomes of the Administration's historic tax cuts and deregulatory actions, which have delivered continued economic expansion. Eliminating unnecessary regulatory burdens and lowering taxes spur labor demand and incentivize firms to make productivity-enhancing investments (see chapter 3). As a result, worker productivity, wages, and employment all increase.

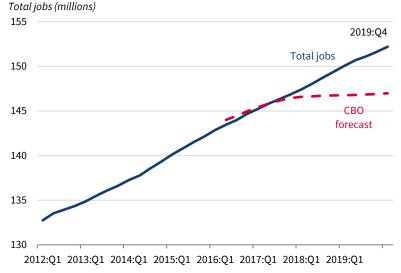
Ultimately, these policies help boost the job market's continued expansion, as increased demand with unchanged supply raises quantity (employment) and prices (wages) in labor markets. 1 The United States has experienced 111 consecutive months of positive job growth, continuing the longest positive job growth streak on record. The civilian unemployment rate, which in December 2019 remained at its 50-year low of 3.5 percent, has been at or below 4 percent for 22 consecutive months. Today's historically low level of unemployment makes rapid job creation more difficult as it becomes harder for companies to find available workers. Since the Bureau of Labor Statistics (BLS) started collecting data on job openings in 2000, the number of unemployed people exceeded the number of recorded available jobs until March 2018. Since then, there have been more job openings than unemployed people for a remarkable 20 consecutive months.

In total, since the 2016 election, the economy has added 7 million jobs, more than the population of Massachusetts.<sup>2</sup> These job gains are impressive, given that the economic recovery since the Great Recession became the longest in United States history during the summer of 2019. Figure 2-1 shows the total number of jobs by quarter. Before the 2016 election, the Congressional Budget Office (CBO) expected job growth to slow and the total number of jobs to level off, as workers who were out of the labor force were largely expected to remain on the sidelines (CBO 2016). Instead, job growth under President Trump

<sup>&</sup>lt;sup>1</sup> Tax cuts also increase the supply of labor, as after-tax wages increase for a given pretax wage. Because supply and demand both increase, quantity will increase and the effect on price (wage) will depend on the relative magnitude of the increases.

<sup>&</sup>lt;sup>2</sup> The most recent jobs data are preliminary and are subject to revision.

Figure 2-1. Total Jobs versus Preelection Forecast, 2012–19

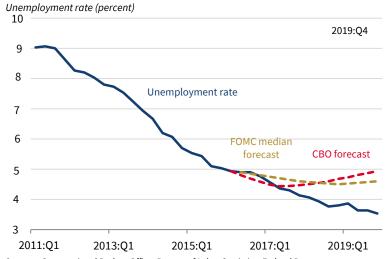


Sources: Congressional Budget Office; Bureau of Labor Statistics; CEA calculations. Note: CBO = Congressional Budget Office. CBO forecast is from August 2016.

has far exceeded the 1.9 million predicted by this point in the recovery by the CBO in its final preelection forecast. Americans coming from the sidelines to get jobs have led to employment growth at a similar rate as before the election, even as the unemployment rate has fallen to historic lows. Similarly, before the election, the CBO and the Federal Reserve forecasted that the unemployment rate, which had been declining steadily for many years, would level off at about 4.5 percent, as seen in figure 2-2 (FOMC 2016).

As it becomes more difficult for employers to find available workers, employers will offer higher pay or expand the pool of workers whom they consider. Annual nominal wage growth reached 3 percent in 2019 for the first time since the Great Recession, and nominal wage growth has been at or above 3 percent for all but one month in 2019. Importantly, wage growth for many disadvantaged groups is now higher than wage growth for more advantaged groups. And the lowest wage earners have seen the fastest nominal wage growth (10.6 percent) of any income group since the Tax Cuts and Jobs Act was signed into law. Beyond this pay increase for low-income workers, from the start of the current expansion to December 2016, average wage growth for workers lagged that for managers, and that for African Americans lagged that for white Americans. Since President Trump took office, each of these trends has been reversed, contributing to reduced income inequality. When measured as the share of income held by the top 20 percent, income inequality fell in 2018 by the largest amount in over a decade. The Gini coefficient, an overall measure of inequality in the population, also fell in 2018 (U.S. Census 2019).

Figure 2-2. Unemployment Rate versus Preelection Forecasts, 2011-19



Sources: Congressional Budget Office: Bureau of Labor Statistics: Federal Reserve. Note: CBO = Congressional Budget Office. FOMC = Federal Open Market Committee. CBO forecast is from August 2016. FOMC forecast is from September 2016.

These employment and income gains have brought people from the sidelines into employment. In the fourth quarter of 2019, 74.2 percent of workers entering employment came from out of the labor force rather than from unemployment, which is the highest share since the series began in 1990.<sup>3</sup> Additionally, the prime-age labor force is growing, reversing losses under the prior administration's expansion period until the 2016 election. Under the prior administration's expansion period, the prime-age labor force shrank by roughly 1.6 million; in contrast, under the current Administration it has expanded by 2.3 million people so far. Importantly, a strong market for jobs creates work opportunities for those with less education or training, prior criminal convictions, or a disability.

This movement from the sidelines into the labor market also pulls people out of poverty and off of means-tested welfare programs, increasing their selfreliance through economic activity while decreasing their reliance on government programs that incentivize people to limit their hours or stop working to qualify. The number of people living in poverty decreased by 1.4 million from 2017 to 2018, and the poverty rates for blacks and Hispanics reached record lows. Furthermore, the number of working-age adults without health insurance who are below the Federal poverty line fell by 359,000 between 2016 and 2018. Because of the strong job market and sustained wage gains, food insecurity has fallen and, as of August 2019, there are nearly 7 million fewer

<sup>&</sup>lt;sup>3</sup> This CEA calculation is from labor force transition data reported by the BLS.

people participating in the Supplemental Nutrition Assistance Program (SNAP, formerly known as the Food Stamp Program) than at the time of the 2016 election. The caseload for Temporary Assistance for Needy Families (TANF) has fallen by almost 700,000 individuals, and the number of individuals on Social Security Disability Insurance has fallen by almost 380,000 since the 2016 election. Similarly, Medicaid rolls are decreasing even as the U.S. population increases. Our analysis shows that this decrease is predominantly due to a reduction in the number of Medicaid-eligible individuals because of income growth, not eligibility restrictions.

In addition to having encouraged these unprecedented gains for disadvantaged groups, the Trump Administration is launching several new initiatives to increase economic opportunity by removing barriers to work. One of the most significant barriers is that available workers do not always have the skills and training required to fill available jobs. Additionally, available workers may not be located near available jobs. The increase in prevalence in occupational licensing has made it more difficult for individuals to find and take jobs in different States. Individuals' labor market participation can also be limited by a struggling local economy, childcare responsibilities, opioid addiction, and prior criminal convictions. The Administration is addressing these barriers with initiatives like the National Council for the American Worker, the Pledge to America's Workers, the Initiative to Stop Opioid Abuse, and the Second Chance Hiring Initiative.

The Trump Administration continues its relentless focus on reducing poverty by expanding self-sufficiency. The CEA (2019a) accounted for the value of government subsidies for goods (in-kind transfers) like healthcare, food, and housing, and we found that—contrary to claims from the policy community and the media—poverty has decreased dramatically since the War on Poverty began in the 1960s. However, the war was largely "won" through increasing government dependency (demand side) rather than through promoting self-sufficiency (supply side), meaning that there is still more progress to be made. This is where Opportunity Zones come in.

Opportunity Zones, which were created by the 2017 Tax Cuts and Jobs Act, are best understood as supply-side economic policies. These zones entail tax cuts, analogous to the corporate tax cut, designed to spur investment and drive up labor demand, and thus directly help the disadvantaged achieve self-sufficiency through increased economic activity. Supply-side tax cuts are the opposite of the traditional, failed approach to fighting poverty, which entails higher taxes to fund demand-side subsidies for healthcare, food, and other goods or services that incentivize people to limit their hours or stop working to qualify.

Although the economic benefits of the Trump Administration's policies are widespread, this chapter's main finding is that a stronger U.S. economy over the past three years has especially helped racial and ethnic minorities,

less-educated individuals, people living in poverty, and those who had been out of the labor force. As the Administration continues to implement a progrowth agenda, the benefits to these historically disadvantaged groups are likely to persist and intensify.

This chapter is organized in two main sections. In the first, we outline how today's strong labor market is benefiting lower-income individuals and individuals in historically disadvantaged groups. In the second section, we discuss barriers that continue keeping some individuals from benefiting from a strong national economy, along with the actions the Administration is taking to address these barriers and add to historically disadvantaged groups' employment and income gains.4

The Trump Administration's tax and deregulatory policies increase labor demand of firms. The continued economic expansion enabled by these policies has predictably been accompanied by a very strong labor market. As additional workers became more difficult to find, firms started considering a broader pool of potential workers. Low unemployment and strong wage growth have drawn workers into the labor force from the sidelines, increasing the quantity of labor supplied.

In December 2019, the national unemployment rate was 3.5 percent—matching the lowest rate in 50 years. 5 The unemployment rate has been at or below 4 percent for 22 consecutive months. This consistently low unemployment rate is an indication of a relatively tight labor market.

Just as a low unemployment rate signals a strong labor market, a high number of job openings—as measured by the BLS's Job Opening and Labor Turnover Survey (JOLTS)—indicates strong labor demand. Compared with the time of the 2016 election, there were over 1.4 million more job openings in October 2019. In total, there were 7.3 million job openings in October—1.4 million more than the number of unemployed persons. October was the 20th consecutive month in which there were more job openings than unemployed. Figure 2-3 shows the number of unemployed workers and job openings over time. Since the JOLTS data began being collected by the BLS in 2000, the current period beginning under the Trump Administration is the first time when there have been more job openings than unemployed people.

<sup>&</sup>lt;sup>4</sup> A version of this chapter was previously released as "The Impact of the Trump Labor Market on Historically Disadvantaged Americans" (CEA 2019b).

<sup>&</sup>lt;sup>5</sup> Unemployment statistics are produced by the BLS and are calculated from data collected in the monthly Current Population Survey (CPS). Unless otherwise stated, the data are seasonally adjusted.

Figure 2-3. Number of Unemployed People versus Number of Job Openings, 2001-19



Note: Shading denotes a recession. The JOLTS series began in December 2000.

As a result of a more robust U.S. economy, many groups that historically have had a tougher time getting ahead are now gaining ground. Under the Trump Administration, many of these groups have reached notable lows in their unemployment rates (see table 2-1). In August 2019, the unemployment rate for African Americans fell to 5.4 percent—the lowest rate on record since the series began in 1972. Meanwhile, the unemployment rate for African American women also reached its series low in August 2019. For Hispanics, the September 2019 unemployment rate achieved its series low of 3.9 percent (the series began in 1973). In 2019 the unemployment rate for American Indians or Alaska Natives fell to 6.1 percent—the lowest rate since the series began in 2000. Figure 2-4 shows the unemployment rates for different racial and ethnic groups compared with their prerecession lows. The decline in unemployment after the recession and before the start of the Trump Administration was largely the result of a recovery from the losses during the recession. During the last two years, the black and Hispanic unemployment rates have fallen below their prerecession lows and Asian unemployment has fallen to its prerecession low.

Among various levels of educational attainment, those with less education typically face tougher labor market prospects. The Administration's tax and regulatory policies, however, are stimulating labor demand and are helping to provide labor market opportunities for those with less education and

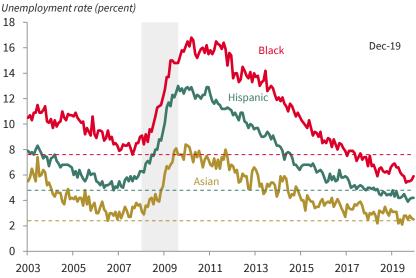
Table 2-1. Unemployment Rates by Demographic Group

	December 2019 (percent)		Low of the		
Characteristic		Series low	Trump	The Trump low is	
		(percent)	Administration	lowest since	
	(1-0.00.11)		(date)		
Education					
Less than high school	5.2	4.8 (Sept. 2019)	4.8 (Sept. 2019)	Series began (Jan. 1992)	
High school diploma	3.7	3.2 (Nov. 1999)	3.4 (April 2019)	April 2000	
Some college	2.7	2.4 (Oct. 2000)	2.7 (Dec. 2019)	Nov. 2000	
Bachelor's or higher	1.9	1.5 (Dec. 2000)	1.9 (Dec. 2019)	Mar. 2007	
Race and ethnicity					
African American	5.9 5.4 (Aug. 2019) 5.4 (Aug. 2019)	5.4 (Aug. 2019)	5.4 (Aug. 2019)	Series began	
, arrearr, arretream		51 · ( 15 gr = 1 = 1 )	(Jan. 1972)		
Hispanic	4.2	3.9 (Sept. 2019)	3.9 (Sept. 2019)	Series began (Mar. 1973)	
White	3.2	3.0 (May 1969)	3.1 (April 2019)	May 1969	
Asian	2.5	2.1 (June 2019)	2.1 (June 2019)	Series began	
Asiaii	2.5	2.1 (Julie 2013)	2.1 (Julie 2013)	(Jan. 2003)	
Age and gender					
Adult women (age 20+)	3.2	2.4 (May 1953)	3.1 (Sept. 2019)	Aug. 1953	
Adult men (age 20+)	3.1	1.9 (Mar. 1969)	3.1 (Dec. 2019)	Oct. 1973	
Teenagers (age 16–19)	12.6	6.4 (May 1953)	12.0 (Nov. 2019)	Dec. 1969	

Sources: Bureau of Labor Statistics, Current Population Survey; CEA calculations.

Note: The series for "high school diploma," "some college," and "bachelor's or higher" began in 1992. The series for "white" began in 1954. The series for "adult women," "adult men," and "teenagers" began in 1948.

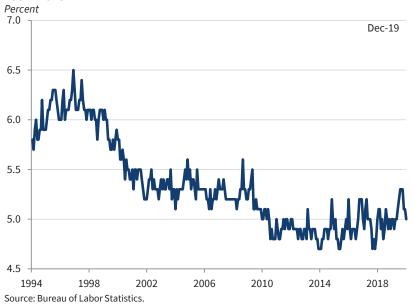
Figure 2-4. Unemployment Rate by Race, 2003-19



Source: Bureau of Labor Statistics.

Note: Dotted lines denote the previous low achieved over the prior expansion. Shading denotes a recession.

Figure 2-5. Multiple Jobholders as a Percentage of All Employed, 1994–2019



training. In September 2019, the unemployment rate for individuals without a high school degree fell to 4.8 percent, achieving a series low (the series began in 1992). Since the President's election, the unemployment rate for those without a high school degree has fallen at a faster rate than the rate for those with a bachelor's degree or higher. The gap between the two rates reached a series low under the Trump Administration. For people with a high school degree but not a college education, the unemployment rate fell to 3.4 percent in April 2019, the lowest it has been in over 18 years. And for individuals with some college experience but no bachelor's degree, the rate fell to 2.7 percent in December 2019, the lowest since 2001.

Persons with disabilities can have a harder time finding work, as can veterans. However, President Trump's policies are translating into economic gains for these populations as well. In September 2019, the unemployment rate for persons with a disability dropped to 6.1 percent, the lowest it has been since the series began in 2008.<sup>6</sup> In April 2019, the unemployment rate for American veterans fell to 2.3 percent, matching the series low previously achieved in 2000.<sup>7</sup>

<sup>&</sup>lt;sup>6</sup> The unemployment rate by disability status is not seasonally adjusted.

<sup>&</sup>lt;sup>7</sup> The unemployment rate for veterans is not seasonally adjusted.

Working multiple jobs can be a negative labor market indicator if individuals must work multiple part time jobs due to the lack of available full time work. However, having multiple jobs is not necessarily a negative economic indicator as the opportunities to supplement one's main source of income may be greater during expansions. The share of people with multiple jobs has been around 5 percent since the end of the Great Recession (figure 2-5). It reached a high of 6.5 percent in 1996 and has been decreasing since that year. The data does not exhibit a strong cyclical trend, as the share of people working multiple jobs has declined during the last two recessions. It has declined by 0.2 percentage point since the election; but the average under the Trump Administration has been 5 percent, and the annual average has been between 4.9 and 5.1 percent since 2010.

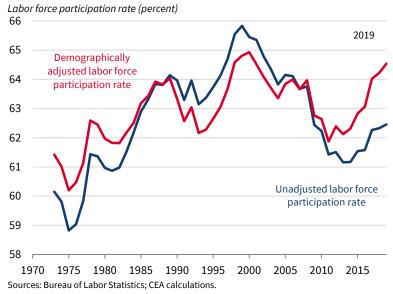
In this subsection, we construct labor force participation rates that control for changing demographics over time. The demographically adjusted participation rates are near prerecession levels for Hispanics and have exceeded prerecession levels for blacks. The adjusted participation rates show that due to the strong labor market in recent years, many workers are coming from the sidelines and are reentering the labor force.

Various measures of the labor market such as job growth and the unemployment rate indicate a strong labor market, but the labor force participation rate has not recovered to its prerecession level. Before the recession, in December 2007, the participation rate was 66.0 percent. The participation rate fell during the recession and continued to fall during the recovery, reaching a low of 62.4 percent in September 2015, before rebounding slightly to its current level of 63.2 percent (in December 2019). In past recoveries, workers reentering the labor force due to the stronger economy caused the participation rate to increase. However, comparing participation rates over time can be complicated by demographic changes. To get a clearer picture of the labor market, we construct demographically adjusted participation rates by race and ethnicity, using 2007 as the reference period.8

Adjusting the labor force participation rate for changing demographics is necessary because participation varies predictably over a person's lifetime. The overall participation rate will depend on participation at each age and on the share of people in each age group. For example, as the overall population ages, a larger share of people are in the older age groups, where participation is lower due to retirement. The aging of the population therefore will likely cause a decrease in the participation rate, even if participation at each age is unchanged. The baby boom generation, which is currently leaving the labor force through retirement, is a relatively large generation. Even though workers

<sup>&</sup>lt;sup>8</sup> The choice of reference year is arbitrary; 2007 is chosen to facilitate comparison between current rates and precrisis rates.

Figure 2-6. Demographically Adjusted Labor Force Participation for African Americans, 1973–2018



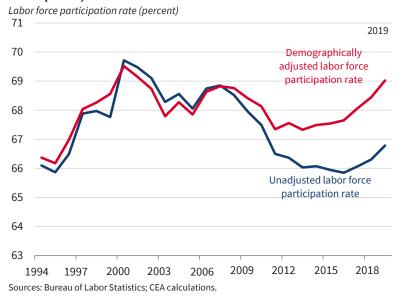
are coming from the sidelines and reentering the labor force due to the strong labor market, the positive effect on the participation rate is largely offset by retiring baby boomers, even as some boomers are working longer.

Narrower measures such as the prime-age labor force participation rate (i.e., those age 25–54 years) offer one alternative to mitigate the effects of demographic changes on labor market measures across time. But this is only a partial solution, because there is still heterogeneity among groups of primeage individuals, so prime-age participation is still subject to demographic shifts among the different age groups within the larger prime-age category. There can also be important participation trends among both older and younger workers that will affect the overall participation rate. Demographically adjusted participation rates are a single measure of participation that separates changes in participation from changes in demographics by holding demographics constant (Szafran 2002). To find this adjusted rate, the age and sex distribution of the population is first held fixed at a given reference period. The demographically adjusted participation rate for each period is constructed by using that period's age- and gender-specific participation rates and the population of the reference period.<sup>9</sup>

Keeping in mind that the demographically adjusted labor force participation rate holds the age, race, and sex population distribution constant at 2007 levels, figure 2-6 presents the demographically adjusted labor force

 $<sup>^{9}</sup>$  We use the following age groups: 16–19, 20–24, 25–34, 35–44, 45–54, 55–64, and 65 and over.

Figure 2-7. Demographically Adjusted Labor Force Participation Rate for Hispanics, 1994–2018

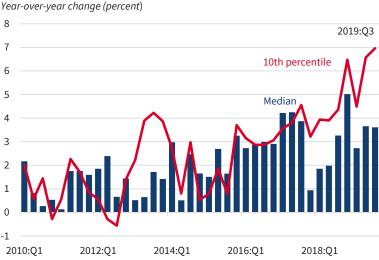


participation rate for blacks. The data are aggregated to the annual level due to the relatively small sample size at the level of race by gender by age group. The overall participation rate for blacks has fallen since the global financial crisis of 2007–8, although the decline during the recession was the continuation of a longer-term, downward trend starting in the late 1990s. The adjusted participation rate shows that much of this decline can be explained by demographic changes. The participation rate for blacks was higher in 2018 than it was before the Great Recession, and it is slightly below the peak in 2000 once the effects of an aging population are removed. For comparison, the adjusted participation rate for the entire population age 16 and above fell from 66 percent in 2007 to a low of 64.5 percent in 2015, before recovering to 65.9 percent in 2019.

Adjusting for demographic change has a large impact on the labor force participation rate for Hispanics in recent years. Figure 2-7 shows the demographically adjusted participation rate for Hispanics. From 1994 to the start of the Great Recession, demographic changes had a minimal effect on the overall participation rate for this group, as there tends to be little difference between the adjusted and unadjusted rates. However, the adjusted and unadjusted participation rates have diverged since the Great Recession. The unadjusted rate

<sup>&</sup>lt;sup>10</sup> The BLS does not produce seasonally adjusted monthly or quarterly labor force participation data by race for the finer-grained age groups needed to produce the demographically adjusted participation rate.

Figure 2-8. Nominal Weekly Wage Growth among All Adult Full-Time Wage and Salary Workers, 2010–19



Sources: Bureau of Labor Statistics; Current Population Survey; CEA calculations. Note: Data are non-seasonally adjusted.

initially fell by a relatively large amount and has only increased slightly during the recovery. The demographically adjusted rate has fully recovered and now exceeds its preelection level.

# Wage and Income Growth

Over the past three years, the higher demand for labor and the tighter job market have been leading to larger wage gains, especially for the lowest-income workers. In the third quarter of 2019, the 12-month change in nominal weekly wages for the 10th percentile of full-time workers was up 7.0 percent (see figure 2-8). This is higher than the year-over-year change in the nominal weekly wage for the median worker (3.6 percent), and well above inflation. Furthermore, in 2019:Q3, median weekly wages for full-time workers without a high school degree were up 9.0 percent over the year.

Figure 2-9 shows that, as of November 2019, nominal average hourly earnings of production and nonsupervisory workers grew at 3.4 percent year over year. <sup>12</sup> Inflation, as measured by the Personal Consumption Expenditures (PCE) Price Index, remains modest, at 1.5 percent year over year in November. <sup>13</sup> Therefore, the real wages of private sector production and nonsupervisory workers increased by 1.9 percent during the year ending in November 2019.

<sup>&</sup>lt;sup>11</sup> Weekly earnings data are released by the BLS and are from the CPS.

<sup>&</sup>lt;sup>12</sup> Average hourly earnings are measured by the BLS in the Current Employment Statistics.

<sup>&</sup>lt;sup>13</sup> December inflation data are not yet available at the time of writing.

Figure 2-9. Average Hourly Earnings for Production and **Nonsupervisory Workers and the Personal Consumption Expenditures Price Index, 2007-19** 





Sources: Bureau of Labor Statistics; Bureau of Economic Analysis.

Note: PCE = Personal Consumption Expenditures; shading denotes a recession.

Minorities are experiencing some of the fastest increases in pay. In 2019:Q3, African Americans saw their weekly earnings grow by 6.0 percent over the year, while Hispanics' weekly earnings grew by 4.2 percent. For comparison, the 12-month change in weekly earnings for all Americans rose by 3.6 percent. In addition to faster earnings growth, lower-income households are seeing the largest benefits from deregulatory actions that lower the costs of goods and services. Box 2-1 shows an example of the beneficial impact of the Administration's deregulatory agenda on lower-income households.

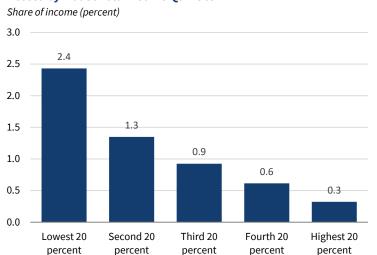
The gains in employment and wages for those who had previously been left behind are lifting many out of poverty. In September 2019, the Census Bureau released its official measures of the economic well-being of Americans for 2018 using data from the Annual Social and Economic Supplement (ASEC) to the Current Population Survey (CPS). While Americans across the board generally saw improvements, the data show that there were larger gains among historically disadvantaged groups.

In 2018, the official poverty rate fell by 0.5 percentage point, to 11.8 percent, the lowest level since 2001, lifting 1.4 million Americans out of poverty. This decline follows a decline of 0.4 percentage point in 2017, meaning that the U.S. poverty rate fell almost a full percentage point over the first two years of the Trump Administration. In the CPS-ASEC, income is defined as

## Box 2-1. Who Bears the Burden of Regulatory Costs?

Well-designed regulations promote important social purposes, but at a cost. The question of who bears the burden of regulatory costs is like the question of who bears the burden of the taxes needed to fund government spending programs. The Federal income tax has a progressive structure; thus, compared with lower-income households, higher-income households bear a greater share of the burden of taxation. Unfortunately, however, lower-income households can bear a disproportionate share of the burden of regulatory costs. We estimate that the cost savings from deregulatory actions in two sectors—Internet access and prescription drugs (see figure 2-i)—especially helped lower-income households. These are two of the regulations whose benefits were estimated by the CEA (2019c). The lower burden of regulatory costs reinforces the gains in employment and wages from today's strong labor market.

Figure 2-i. Consumer Savings on Prescription Drugs and Internet Access by Household Income Quintile



Sources: Bureau of Labor Statistics; Bureau of Economic Analysis; CEA calculations. Note: Values represent the CEA's estimates of consumers' savings as a share of their income, which applied the Consumer Expenditure Survey's quintile and expenditure data to national income data.

Costly regulations hurt lower-income households because they spend a larger share of their budgets on goods and services produced by regulated sectors of the economy. For example, in data from the 2018 Consumer Expenditure Survey, the poorest fifth of households spend 2.7 percent of their incomes out-of-pocket on prescription drugs, while the richest fifth of households spend only 0.3 percent. The poorest fifth of households also spend a

higher percentage of their incomes on Internet access. As a result, the costs savings from deregulatory actions in these two sectors represent 2.4 percent of the income for the poorest fifth of households, compared with 0.3 percent for the richest fifth.

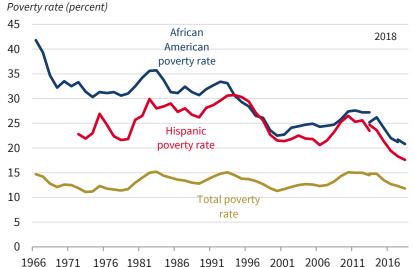
Many regulations also hurt lower-income households because they impose standards that tend to increase the price of those goods that are disproportionately purchased by lower-income households. For example, after controlling for other differences, Levinson (2019) finds that higher-income households purchase more fuel-efficient cars. As a result, he estimates that the corporate average fuel economy (CAFE) standards are regressive and disproportionately burden lower-income households. The CAFE standards matter less to higher-income households because they prefer to purchase more fuel-efficient cars anyway. The 20 notable actions analyzed by the CEA (2019c) include other deregulations of standards that restricted the ability of lower-income households to choose the products that best suited their preferences and budgets.

money income before taxes. It includes cash assistance but not the value of in-kind benefits for government assistance programs or refundable tax credits targeted at low-income working families. Including the value of these benefits raises the total resources available to households at the bottom of the income distribution. We conduct an analysis later in this chapter that examines the effect of using after-tax and after-transfer income (including the value of inkind transfers) on the changes in poverty during the Administration.

Disadvantaged groups experienced the largest poverty reductions in 2018. The poverty rate fell by 0.9 percentage point for black Americans and by 0.8 percentage point for Hispanic Americans, with both groups reaching historic lows (see figure 2-10). The poverty rates for black and Hispanic Americans in 2018 were never closer to the overall poverty rate in the United States. Children fared especially well in 2018, with a decrease in poverty of 1.2 percentage points for those under 18. Poverty among single mothers with children fell by 2.5 percentage points.

Although real income at the bottom of the income distribution increased and the percentage of people in poverty fell, it can also be informative to examine how these gains compare with gains elsewhere in the income distribution, which will be reflected in the changes in various measures of income inequality. Inequality fell in 2018, as the share of income held by the top 20 percent fell by the largest amount in over a decade, as did the Gini index (an overall measure of inequality in the population). In fact, households between the 20th and

Figure 2-10. Poverty Rates by Race and Ethnicity, 1966-2018



Source: Current Population Survey (CPS) Annual Social and Economic Supplement.

Note: The data for 2013 and beyond reflect the implementation of the redesigned income questions. The data for 2017 and beyond reflect the implementation of an updated CPS Annual Social and Economic Supplement processing system.

40th percentiles of the distribution experienced the largest increase in average household income among all quintiles in 2018, with a gain of 2.5 percent.<sup>14</sup>

Low unemployment, rising incomes, and declining poverty mean that more Americans are becoming self-sufficient. The caseload for Temporary Assistance for Needy Families (TANF) is on the decline, falling by almost 700,000 individuals since the election, as of March 2019. Meanwhile, the number of individuals on Social Security Disability Insurance (SSDI) has fallen by almost 380,000 since the 2016 election. The decline in the official poverty rate mirrors a decline of 0.7 percentage point in food insecurity in 2018. Since the 2016 election, nearly 7 million Americans have moved off the SNAP rolls. These substantial declines in enrollment suggest that a growing economy may lead to positive outcomes in moving families toward self-sufficiency. While some of the enrollment decline in welfare programs could be due to administrative or policy changes designed to prevent ineligible individuals from receiving

<sup>&</sup>lt;sup>14</sup> Data from the American Community Survey (ACS), which is a separate data source also released by the Census Bureau, showed that inequality increased from 2017 to 2018. The ACS has a much larger sample size than the CPS-ASEC, but it measures income less accurately. For this reason, the Census recommends using the CPS-ASEC for national income statistics, like inequality.

<sup>&</sup>lt;sup>15</sup> U.S. Department of Agriculture, Economic Research Service, using data from the December 2018 Current Population Survey Food Security Supplement (<a href="https://www.ers.usda.gov/topics/food-nutrition-assistance/food-security-in-the-us/key-statistics-graphics.aspx">https://www.ers.usda.gov/topics/food-nutrition-assistance/food-security-in-the-us/key-statistics-graphics.aspx</a>).

benefits, it is possible that some otherwise-eligible individuals would be affected. 16 However, the decline in food insecurity combined with the decline in poverty suggests that the net effect of any administrative changes and the strong economy has been to reduce hardship, in turn reducing reliance on public benefits.

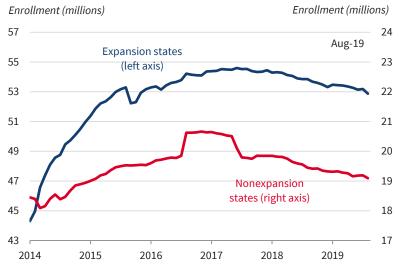
Strong job growth is the key to expanding and improving access to health insurance. Employer-sponsored health insurance is by far the largest source of health insurance coverage in the United States. The employment and earnings gains that are reducing poverty are also driving a decrease in the number of people on Medicaid. Medicaid rolls are decreasing in both expansion and nonexpansion States, even though the U.S. population is increasing (see figure 2-11). Our analysis of the data indicates that the reduction in the number of people on Medicaid is due predominantly to a reduction in the number of Medicaid-eligible individuals because of income growth as opposed to eligibility restrictions.

The Census Bureau asks about health insurance coverage during the previous year in the CPS-ASEC. Individuals are classified as being uninsured if they lack coverage for the entire year. For each of the insurance types, individuals are asked if they were covered by that type of insurance at any point during the year. Comparisons of insurance coverage in recent years have been complicated by changes in the CPS-ASEC data. In 2014, the CPS-ASEC revised its questionnaire to better measure health insurance coverage. Starting with the release of the 2019 data, the Census Bureau implemented improvements in data processing to fully take advantage of the revised questionnaire. Data for 2017 and 2018 have been released with the updated data processing, so consistent comparisons can be made for health insurance coverage in 2016, 2017, and 2018 using CPS-ASEC data.<sup>17</sup>

Table 2-2 shows the change from 2016 to 2018 in the number of people between age 18 and 64 with different types of health insurance coverage at different levels of income in the CPS-ASEC. For all individuals, the number of uninsured increased by about 2 million and the number covered by employer provided coverage increased by about 1.4 million. Directly purchased individual coverage fell by 2.35 million people and Medicaid fell by 1.6 million people. The distribution of income relative to the Federal poverty line for the overall population of those age 18-64 shows that income relative to the poverty level

<sup>&</sup>lt;sup>16</sup> Administrative costs of program participation can prevent eligible individuals from enrolling in public programs (Aizer 2007). Administrative changes that increase the nonmonetary cost of enrollment could lead to an increase in the number of eligible individuals choosing not to enroll. <sup>17</sup> The updated files are the 2018 ASEC bridge files and the 2017 ASEC research files. Note that the updated data processing will cause the health insurance estimates for these years to differ from the results using the production files that were published by the Census Bureau in the works by Barnett and Berchick (2017) and Berchick, Hood, and Barnett (2018).

Figure 2-11. Number of Medicaid and CHIP Enrollees by Month in Expansion and Nonexpansion States, 2014–19



Sources: Centers for Medicare & Medicaid Services; Kaiser Family Foundation; CEA calculations.

Note: "Expansion" refers to states that have expanded Medicaid coverage following the Affordable Care Act.

increased, and the number of people living below the Federal poverty line fell by 1.6 million. Of the 2 million increase in the number of uninsured, 1.35 million have a family income 300 percent or more of the Federal poverty line. The number of people without insurance who are below the Federal poverty line fell by 359,000 between 2016 and 2018. These results indicate that from 2016 to 2018, the income gains for working age adults led to reduced participation in Medicaid.

A particularly vulnerable population is children living in poverty. Table 2-3 presents the change in the number of people under the age of 18 years with different types of insurance by family income level. The number of uninsured children increased by 340,000 between 2016 and 2018, even as the total number of children fell. Almost half the increase in the number of uninsured children is due to children in families that earn at least 300 percent of the Federal poverty line. The number of children on Medicaid (includes the Children's Health Insurance Program, CHIP) fell by 1.45 million, which is largely due to a decline in the number of children living in poverty. Some have argued that the decrease in the number of children enrolled in Medicaid and the increase in the number of uninsured is due to administrative changes that exclude eligible children and discourage otherwise-eligible children from being enrolled.<sup>18</sup> The small increase in the number of children below the poverty line who are

<sup>&</sup>lt;sup>18</sup> For example, see Goodnough and Sanger-Katz (2019).

Table 2-2. Change in the Number of People Age 18–64 Years Old with Different Types of Insurance by Family Income Level, 2016–18

	Population	Uninsured	Employer provided	Direct purchase	Medicaid
Income level	(thousands)	(thousands)	(thousands)	(thousands)	(thousands)
All	736	1,961	1,369	-2,347	-1,613
Below FPL	-1,576	-359	-283	-182	-1,042
100–199 percent of FPL	12	608	-121	-494	-507
200–299 percent of FPL	-608	362	-460	-667	26
300 percent of FPL and over	2,066	1,350	2,233	-1,004	-91

Sources: Current Population Survey, Annual Social and Economic Supplement; CEA calculations.

Note: FPL = federal poverty line.

Table 2-3. Change in the Number of Children with Different Types of Insurance by Family Income Level, 2016-18

Income level	Population (thousands)	Uninsured (thousands)	Employer provided (thousands)	Direct purchase (thousands)	Medicaid
All	-423	340	231	-389	-1,445
Below FPL	-1,351	25	-270	-131	-1,223
100-199 percent of FPL	231	68	73	-113	-28
200-299 percent of FPL	202	85	120	-53	-154
300 percent of FPL and over	495	162	309	-94	-40

Sources: Current Population Survey, Annual Social and Economic Supplement; CEA calculations.

Note: FPL = federal poverty line.

uninsured suggests that administrative changes may be playing a small role. However, the data indicate that income gains and the reduction in the number of children living in poverty are primarily responsible for the large decline in the number of children on Medicaid.

The number of people without health insurance can increase for a number of reasons. Two factors behind the increase in the number of uninsured over the past couple of years are the elimination of the Affordable Care Act's (ACA) individual mandate penalty and a decline in the number of people who qualify for Medicaid and ACA exchange subsidies. One consequence of higher household incomes is that households will lose eligibility for public assistance programs. Because households have a choice to remain eligible by working less, revealed preference shows that the higher income more than offsets the loss of Medicaid or ACA subsidies in terms of their overall level of utility. The other reason why a lack of insurance is increasing is that some individuals thought the elimination of the mandate penalty applied to 2018, while the Tax Cuts and Jobs Act set the mandate penalty to \$0 starting in 2019. The CBO estimates that about 1 million people opted out of insurance coverage in 2018 due to the mistaken belief about the timing of the elimination of the mandate penalty (CBO 2019). For individuals who were only buying insurance to avoid the mandate penalty, the elimination of the penalty makes them better off (CEA 2018b).

# Full-Income Measures of Poverty

Income at the bottom of the distribution is rising, and poverty, based on the Official Poverty Measure (OPM), is falling. As people move out of poverty,

their benefits under various public assistance programs are phased out. The potential to lose government benefits acts as a disincentive to participate at all in the labor market for those who are out of the labor market or to increase participation for those who are in the labor market, as the loss of benefits acts as a tax on increasing engagement with the labor market. Because of the level of wages and the available jobs, the labor market gains that are pulling people out of poverty on average more than offset the loss in government benefits in terms of total available resources.

The OPM, which is based on pretax money income, has many limitations as a measure of the total resources available to a family, which leads it to understate resources for low-income families. The Full-Income Poverty Measure (FPM) overcomes these limitations by considering a broader resource-sharing unit—the household instead of the family—and by including a comprehensive set of income sources.

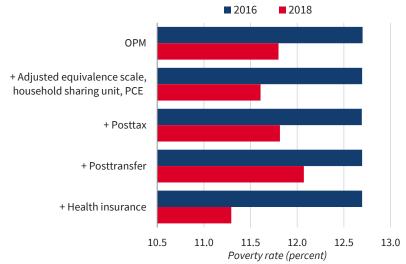
The FPM estimates the share of people living in poverty using a posttax, posttransfer definition of income. It subtracts Federal income and payroll taxes and adds tax credits (e.g., the Earned Income Tax Credit and Child Tax Credit) and cash transfers. It also includes the market value of SNAP, subsidized school lunches, rental housing assistance, employer-provided health insurance, and public health insurance (Medicare and Medicaid).<sup>19</sup> It is important to note, however, that despite using a comprehensive set of income sources, the FPM may still understate income due to the underreporting of income sources and especially transfers in survey data (Meyer, Mok, and Sullivan 2015). For more details on the FPM, see Burkhauser and others (2019) and chapter 9 of the CEA's 2019 *Economic Report of the President*.

The OPM and FPM differ in how they define the unit that shares resources. Because there are economies of scale in consumption, the cost per person of achieving a given standard of living falls as the number of people in the unit increases. The FPM treats the household as the resource-sharing unit and adjusts the thresholds proportionally based on the square root of the number of people in the household. In contrast, the OPM restricts the sharing unit to those in the same household who have family ties. By using the household as the resource-sharing unit (which is standard in studies of income distribution), the FPM reflects the increasing rates of cohabitation among non–family members in the United States.

Figure 2-12 shows the change in the poverty rate under the OPM from 2016 to 2018 compared with poverty measures that incorporate progressively broader measures of income. All measures are anchored to equal the official

<sup>&</sup>lt;sup>19</sup> We calculate the market value of public health insurance based on the cost of its provision, and it is adjusted for risk based on age, disability status, and State of residence (for additional details, see Elwell, Corinth, and Burkhauser 2019). The market value of employer-provided health insurance is included as well, and is imputed for 2018 because employer contributions are no longer reported in the CPS-ASEC. The CBO has used a similar method for valuing health insurance since 2013 in its reports on the distribution of income.

Figure 2-12. Change in the Official Poverty Measure versus Other Poverty Measures, 2016 and 2018



Sources: Current Population Survey, Annual Social and Economic Supplement; Burkhauser et al. (2019); CEA calculations.

Note: OPM = Official Poverty Measure. PCE = Personal Consumption Expenditures.

poverty rate in 2016 of 12.7 percent. The official poverty rate fell by 0.9 percentage point from 2016 to 2018. Using the adjusted equivalence scale, making the sharing unit the household, and using the PCE as the preferred measure of inflation instead of the Consumer Price Index for All Urban Consumers (called the CPI-U) caused the poverty rate to fall by 1.1 percentage points from 2016 to 2018. Moving to posttax and posttransfer income causes the reduction in poverty to be smaller. This reflects the fact that as individuals gain labor income (which is included in the OPM poverty measure), they receive less in tax credits and transfer income (including the value of in-kind transfers). The effective tax rate of individuals on public assistance can be very high, which can be a disincentive to increasing labor market participation. Given that the posttax and posttransfer poverty rate still fell by 0.6 percentage point, we can conclude that, overall, the increase in labor income more than offset the decrease in tax credits and transfers. Finally, including the value of employer-provided and publicly provided health insurance leads to an even larger decline in poverty, of 1.4 percentage points. This occurred even as enrollment in Medicaid fell, because the individuals losing coverage tended to be living above the poverty threshold. The decline is partially due to the value of public health insurance increasing over this period, which raised the full incomes of those who remain enrolled.

The choice of income measure also affects the measurement of income inequality. When taxes and transfers are progressive, using pretax income

will tend to overstate the level of inequality. The United Nations' handbook on income statistics notes that the preferred measure of income is posttax and posttransfer (including in-kind transfers), as that allows for an evaluation of the effectiveness of redistributive policies as well as for meaningful comparisons between countries with different degrees of redistribution (Canberra Group 2011). Elwell, Corinth, and Burkhauser (2019) calculate income growth by decile from 1959 to 2016. Using a posttax and posttransfer measure of income that includes government health insurance and the value of employersponsored health insurance, they calculate that the Gini coefficient was 0.341 in 2016, but it was 0.502 for the same year using pretax and pretransfer market income adjusted for household size.<sup>20</sup> Furthermore, the posttax and posttransfer income Gini coefficient was lower in 2016 than it was in 1959.

The strong U.S. labor market has led to historic labor market successes, including higher incomes, lower poverty, and a reduced reliance on government programs for many groups of people who had been previously left behind during the economic recovery. In this section, we discuss some of the remaining barriers that are preventing people from fully benefiting from the strong labor market. The skills of the available workers may not match those needed by employers. There can also be a geographic mismatch between workers and jobs. Childcare costs, a criminal record, or drug addiction can also prevent certain individuals from fully participating in the labor market. Continuing the current rate of job growth, with the unemployment rate at a historically low level, will likely require drawing even more workers from the sidelines. This will require targeted policies, which the Trump Administration is pursuing, to address the barriers that have prevented these individuals from entering the labor force despite a very strong labor market.

In a previous report, "Addressing America's Reskilling Challenge" (CEA 2018a), we outlined the emerging issue of the skills gap in the ever-changing U.S. economy. The skills gap refers to the situation whereby the skills of available workers are not matching the skills needed by employers. Even in a booming economy, the lack of necessary skills can prevent some individuals from enjoying the benefits of a robust labor market. Our previous report highlighted the importance of addressing this issue, as well as the challenges facing workers and firms that seek to do so.

The CEA also examined the existing infrastructure of Federal worker training programs and reviewed the evidence regarding their effectiveness

<sup>&</sup>lt;sup>20</sup> The Gini coefficient measures inequality on a scale from 0 to 1, where values closer to 0 indicate greater equality.

(CEA 2019d). Overall, we found mixed evidence that these programs improve labor market outcomes. The programs may have small positive effects overall, but they may be more effective for particular groups of people and at certain times in the business cycle. The large number of these programs and their heterogeneity make it difficult to reach a single, general conclusion, but rather suggest that some programs are effective whereas others are failing to live up to their hoped-for potential.

To help close the skills gap, the Trump Administration has taken action to address the limitations of these existing Federal worker training/reskilling programs. The United States needs innovative solutions for worker training given the mixed effectiveness of the existing Federal programs. Addressing this problem is necessary in response to employers' struggles to find skilled workers and to enable more people on the sidelines to benefit from the booming economy.

In this context, to develop a national strategy for workforce development, the Administration has created the National Council for the American Worker (NCAW). The NCAW is addressing issues related to improving skillstraining programs, focusing on private-sector-led approaches and promoting multiple education and training pathways for individuals to enable them to achieve family-sustaining careers. The NCAW is also focusing on enhancing transparency in the outcomes of Federal and State workforce programs to allow job seekers, policymakers, and program administrators to better understand which programs are effective. Additionally, with better data, there are opportunities to learn from the successes and failures across public programs and to shift resources to the types of programs that show the greatest returns.

In the previous CEA (2019d) report, we did not determine an optimal level of government spending on employment and training programs, but we did argue that Federal efforts should shift their spending, depending on what the evidence says is the most effective. Among the current Federal worker training programs, Registered Apprenticeships have shown strong improvements in labor market outcomes, and the Administration has already increased spending on these types of "learn while you earn" models. Additionally, job search assistance provided through the Workforce Innovation and Opportunity Act is more effective in improving job outcomes than is access to training funded by this act. Job search assistance aims to reduce the time an individual is unemployed and helps individuals assess their skill sets and address other barriers that may be preventing them from entering the workforce.

Along with existing dedicated Federal programs, industry-led and nonprofit-led sectoral training programs have shown significant promise in randomized studies. Sectoral training programs are industry-specific programs that seek to provide training for skilled, entry-level positions within a given industry. Currently, these programs tend to be small, focusing on a particular industry in a particular city, and are run by nonprofit groups in cooperation with State and local governments. A randomized study of three sectoral training

## Box 2-2. The Federation of Advanced Manufacturing Education

Industry collaboration is one solution to the shortage of skilled workers in a given area. An example of a program built on this model is the Federation for Advanced Manufacturing Education (FAME), which is a cooperative organization of employers that seeks to build advanced manufacturing career pathways. Businesses form partnerships with local community colleges to provide a specialized degree program whereby students can work at the businesses while completing their associate degrees. FAME began as a successful partnership between Toyota and Bluegrass Community and Technical College in Lexington, Kentucky. A company sponsors a student in the Advanced Manufacturing Technician (AMT) program. The student goes to classes two days a week, and works at the sponsoring company three days a week. Once the student completes the associate degree, they have the option to continue full time at the company or to continue on to pursue a four-year engineering degree.

The first class completed the AMT program in 2010, and FAME has expanded rapidly to additional sites. There are currently FAME operations in eight States, with multiple operations in the original state, Kentucky, where FAME now coordinates directly with and receives support from the State government.

programs found that they were effective at increasing participants' earnings (Maguire et al. 2010). A follow-up study of one of these programs found that the gains persisted and may have grown over time (Roder and Elliot 2019). Other randomized studies of sectoral training programs have also shown evidence of effectiveness (Hendra et al. 2016; Fein and Hamadyk 2018).

The sector-based approach guides the Administration's proposed Industry Recognized Apprenticeship Program, which seeks to expand the apprenticeship model into sectors that have not traditionally used it. The private sector has taken note of the success of the sector-based approach and has launched similar programs to address industry-level worker shortages (see box 2-2). One option is to further scale up these existing industry-led sectoral training programs through Federal support.

Finally, it could be beneficial to incentivize the private sector to invest in training. Private firms generally have a disincentive to provide training in general human capital because trained workers can be poached by other firms before the firm has recovered the cost of training. Yet even with this risk of employee poaching, firms will provide training in general skills when the labor market is tight and new workers are difficult to find. Firms also provide general training as a fringe benefit in order to improve employee retention. Financial incentives, in the form of subsidies for private sector training, are less likely to be effective if they end up subsidizing training that the firms would have

provided even in the absence of the subsidy. The difficulty is to design incentives to encourage more private sector training without subsidizing training that would otherwise occur in any case.

The Administration is working to better highlight the efforts of the private sector and to show the return on those investments to a company's bottom line as well as to a worker's increased wages and career opportunities. Through the Administration's Pledge to America's Workers, companies commit to provide a given number of training or reskilling opportunities for their current and future workforces over a five-year period. To date, more than 350 companies have pledged to provide over 14 million new opportunities for American students and workers.

Although labor market data are often presented for the Nation as a whole, the national labor market is a collection of local labor markets. Available jobs and available workers do not always match geographically. Economic theory predicts that wages will rise in areas with worker shortages and fall in areas with surpluses of workers, causing workers to move to the areas with worker shortages. Yet moving itself can be very costly, which limits the degree to which migration can alleviate local labor market imbalances; but government policies and regulations can impose additional barriers and costs to moving to a different labor market.

For over a year, monthly JOLTS data have illustrated the strong job market for people looking for work. The JOLTS data show that at a national level, there are more job openings than unemployed workers. For the first time, the BLS is producing experimental State JOLTS estimates that also allow for an analysis of job openings at the State level. These new data demonstrate that not only are there more job openings than unemployed workers nationwide, but this is true in most States as well (see figure 2-13). Comparing the number of unemployed people in each state from BLS data on State-level employment and unemployment to the number of job openings shows that, as of the second quarter of 2019, there were more job openings than people looking for work in 43 States and the District of Columbia. 21 Although State-level labor markets appear to generally be strong, some are in greater need of additional workers than others. The very best States in which to be looking for work, where there were fewer than 60 unemployed workers per 100 job openings, include many States in the Midwest and the Great Plains. The States where there are as many or more unemployed workers as job openings are Alaska, Arizona, Connecticut, Kentucky, Louisiana, Mississippi, and New Mexico.

<sup>&</sup>lt;sup>21</sup> The experimental JOLTS data are monthly. However, due to the limited sample size, they are calculated as three-month moving averages. The analysis here uses the June 2019 experimental State JOLTS data, which correspond to the average of the months in the second quarter.

Figure 2-13. Number of Unemployed Workers per 100 Job Openings, Q2:2019

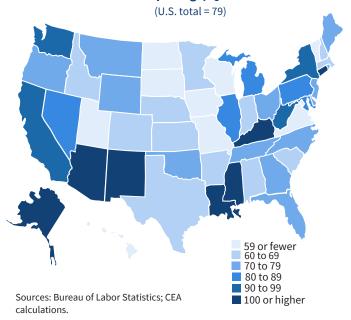


Figure 2-14. Share of U.S. Residents Who Moved, 1948-2018



Note: The one-year geographic mobility question was not asked between 1972 and 1975 or between 1977 and 1980, so the value is interpolated, as shown by the dotted line.

In addition to booming job markets in many States, geographic mobility has reached the lowest rate in at least 70 years, declining by 0.8 percentage point over the year, to 9.8 percent in 2018 (see figure 2-14). This decline in mobility, which could be exacerbated by government policies that limit worker mobility, is one reason for the persistence of geographic disparities in the labor market. Although not discussed in this chapter, unnecessary regulations that drive up housing costs can also limit mobility into certain metropolitan areas with strong labor markets (see chapter 8).

Occupational licensing requirements impose an additional cost on entering a given occupation. There is a wide range of licensed occupations, including plumbers, electricians, florists, and barbers (Meyer 2017). Some occupational licensing restrictions can be justified to protect the public, but the existing requirements for many occupations in many States include jobs that pose no physical or financial risk to the public. Instead, licensing is being used as a barrier to entry into a profession to artificially inflate wages for those already in the profession. A 2018 report from the Federal Trade Commission found that the share of American workers holding an occupational license has increased fivefold, from less than 5 percent in the 1950s to 25–30 percent in 2018 (FTC 2018).

Obtaining the needed license and paying the necessary fees is a barrier that can be particularly prohibitive for those with low incomes, negatively affecting these workers by preventing them from entering professions where they would earn more even if they have the skill set to do the job. A 2015 report from the Obama Administration supports this claim, finding that the licensing landscape in the United States generates substantial costs for workers (White House 2015).

One such cost is how licensing adversely affects worker mobility. Workers in licensed occupations see the largest reductions in interstate migration rates (Johnson and Kleiner 2017). Absent State agreements to recognize outside licenses, State-by-State occupational licensing laws prevent workers from being able to provide their services across State lines, or move to another State to work in a licensed profession.

Johnson and Kleiner (2017) find that the relative interstate migration rate of workers in occupations with State-specific licensing requirements is 36 percent lower than that of workers in other occupations. There are substantial differences in relative interstate migration rates across occupations, particularly for jobs frequently held by middle- to low-income people. Teachers have one of the lowest relative interstate migration rates (about -39 percent). Electricians have a reduced relative interstate migration rate of -13 percent, while barbers and cosmetologists have such a rate of -7.5 percent. Occupational licensing can also serve as a barrier to upward economic mobility for low- to middle-income workers because it is associated with hefty administrative charges, test fees, tuition payments, and education and time requirements.

Occupational licensing also affects the employment of military spouses. Military spouses had an unemployment rate of 18 percent in 2015, more than four times greater than the U.S. overall employment rate at that time (Meyer 2017). This is partially because military spouses regularly move across State lines, and those in licensed occupations are required to renew or reissue their licenses after moving to a new State. Additionally, military spouses are more likely to be licensed than the civilian population, and they are 10 times more likely to move across State lines in a given year. (For more details, see chapter 3 of the 2018 Economic Report to the President.) Overall, the evidence indicates that occupational licensing limits workers' ability to enter professions or move to new areas with greater opportunity.

The regulation of occupational licenses is primarily at the State level, so there are limited options at the Federal level to reform occupational licensing, other than recognizing and supporting best practices at the State level. The Administration is currently evaluating these options. States can enter reciprocal agreements to recognize out-of-State licenses, work to standardize the licensing requirements for a given occupation across States, and expedite license applications for military spouses and others who hold an out-of-State license (FTC 2018).

Historically, areas with less income grew faster than areas with more income, leading to convergence in income per capita. Since the late 20th century, however, this convergence has stopped or has possibly been reversed (Nunn, Parsons, and Shambaugh 2016). There are many explanations for this change, such as a slowdown in individuals with lower incomes moving to higher-income areas for better-paying jobs or businesses moving to lower-wage regions that have lower input costs (Ganong and Shoag 2017).

The Opportunity Zone provision of the 2017 Tax Cuts and Jobs Act seeks to counter the solidification of geographic economic inequality by bringing capital to low-income communities through tax cuts on capital gains. It contrasts with antipoverty policies that increase taxes to fund transfers to lowincome households, giving them income but not necessarily spurring opportunity in their communities. Under the Opportunity Zone provision, an investor who realizes a capital gain can defer and lower taxes on the gain if he or she invests it in an Opportunity Zone Fund. The fund, in turn, invests in businesses or properties in census tracts that have been selected as Opportunity Zones. If the investor keeps his or her money in the fund for at least 10 years, they receive the additional benefit of paying no taxes on the gains earned while invested in the fund. In doing so, the provision acts like a means-tested reduction in the cost of capital, where the cost reduction only occurs in selected communities that meet the provision's eligibility requirements.

The design of the Opportunity Zone provision improves upon that of the Federal New Markets Tax Credit (New Markets), which has arguably been the most significant Federal place-based incentive in recent years. Investors must complete an extensive application to the Department of the Treasury for approval before receiving these tax credits. In the 2018 allocation round, only 34 percent of applicants received credits (CRS 2019). This highlights another limitation of New Markets—it has a cap. In 2018, the Treasury only awarded \$3.5 billion in credits. In addition, recipients of credits must adhere to substantial compliance and reporting requirements (CDFI Fund 2017, 2019). The complexity of participating in New Markets and the limit on total allocations have led some to conclude that New Markets is unable to induce large-scale investment that can revitalize entire communities (Bernstein and Hassett 2015).

The Opportunity Zone incentive, in contrast, has no application process or limitation on scale (CRS 2019). Within broad guidelines, the incentive lets investors act upon their insights about where to invest, in what to invest, and how much to invest. The Opportunity Zone statute also carves out roles for State and local governments and communities. States nominated tracts to become Opportunity Zones, and the Department of the Treasury made the final designation and ensured that the tracts met the income or poverty criteria in the statute. Many areas have incorporated the incentive into their broader development initiatives. Alabama, for example, adopted a new law to align its development incentives with the Opportunity Zone incentive.

Today, there are 8,764 Opportunity Zones across all 50 States, the District of Columbia, and five U.S. possessions (CDFI Fund 2018). The zones are home to nearly 35 million Americans, and on average they have a poverty rate nearly twice as high as the average census tract.

Early evidence indicates considerable investor interest in Opportunity Zones. The National Council of State Housing Agencies maintains an Opportunity Zone Fund Directory. As of July 2019, the directory listed 163 funds seeking to a raise a total of \$43 billion (NCSHA 2019). The funds are diverse, with two-thirds having a regional focus and the rest a national focus. Most funds plan to invest in commercial development, such as multifamily residential or in hospitality, but more than half also plan to invest in economic or small business development.

Evidence from real estate markets also suggests that the Opportunity Zone incentive is getting attention from investors. Data from Real Capital Analytics, which tracks commercial real estate properties and portfolios valued at \$2.5 million or more, show that year-over-year growth in development site acquisitions in zones surged by more than 25 percent late in 2018 after the Department of the Treasury had designated the zones, greatly exceeding growth in the rest of the United States. Similarly, Sage, Langen, and Van de Minne (2019), using the same data, find that a zone designation led to a 14 percent increase in the price of redevelopment properties and a 20 percent increase in the price of vacant development sites.

Sage, Langen, and Van de Minne (2019) only find appreciation effects for particular property types, and they conclude that the Opportunity Zone incentive is having limited economic spillovers in communities. Their data, however, only include very particular types of properties—commercial properties valued at less than \$2.5 million. An analysis by Zillow, which uses many more properties and transactions, suggests that the zone incentive is bringing a broader economic stimulus. The year-over-year change in the average sales price for properties in zones reached over 20 percent in late 2018, compared with about 10 percent in tracts that met the zone eligibility criteria but that were not selected (Casey 2019). The greater appreciation in zones suggests that buyers expect zone tracts to become more economically-vibrant in years to come.

Another barrier to employment is a prior criminal conviction, and not only because incarceration lowers the available labor force. Having a job can help someone just released from prison reenter society, and it reduces the likelihood of recidivism. There is evidence that strong job growth, particularly in manufacturing and construction, can reduce recidivism (Schnepel 2016). Guo, Seshadri, and Taber (2019) estimate that an increase of 0.01 percent in county-level construction employment decreases the county's working age population's recidivism rate by 1 percent.

In December 2018, President Trump signed into law the historic First Step Act, which is aimed at establishing a fairer justice system for all, reducing recidivism, and making communities across America safer. Since this reform was signed into law, 90 percent of the individuals who have had their sentences reduced have been African American.

Also since then, the Trump Administration has taken steps to provide individuals leaving prison with the opportunities and resources needed to obtain employment. This Second Chance hiring initiative is an effort coordinated across the Federal government, States, the private sector, and the nonprofit sector. Nonprofits serve a crucial role in assisting former prisoners to obtain transitional housing, counseling, and education. Across the Federal government, the Department of Justice and Bureau of Prisons have launched the Ready to Work Initiative, which links employers to former prisoners; the Department of Education is expanding an initiative that will help people in prison receive Pell Grants; the Department of Labor has issued grants to support comprehensive reentry programs that promote work as well as grants to expand fidelity bonds to employers to assist formerly incarcerated individuals with job placement; and the Office of Personnel Management has made the

Federal government's job posting website accessible to people serving in and released from Federal prisons.

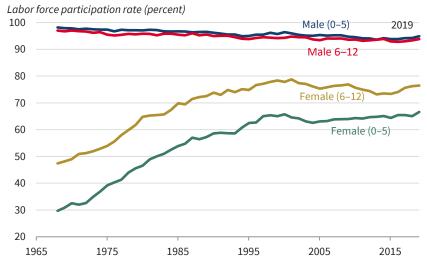
Americans are reaping the benefits of the First Step Act. Data in this area are scarce, but a number of positive anecdotes have been reported in the news. For instance, Troy Powell, a former prisoner and guest at the White House, had served 16 years in prison. When he was released in February 2019 under the First Step Act, he found a job at a lumber company in less than 10 days. A Cleveland native, Andre Badley, was released from a Federal prison in February 2019, and within three months was hired as a driver for Amazon. The number of such success stories will continue to grow as more inmates who have served their time and pose no danger to society are released and as more is done to prepare them for employment and a second chance.

The Administration's initiatives in this area, like the First Step Act and Second Chance hiring, can help assist former prisoners seeking to reenter society as productive members of the community, meet the needs of businesses that may be struggling to find workers, and reduce crime across American communities.

Since the start of the Trump Administration, supporting working families has been a top priority. In December 2017, the President signed into law the Tax Cuts and Jobs Act, which increased the reward for working by doubling the Child Tax Credit and increasing its refundability. The President signed into law the largest-ever increase in funding for the Child Care and Development Block Grants—expanding access to high-quality childcare for nearly 800,000 families across the country. In addition, President Trump was the first president to include nationwide paid parental leave in his annual budget.

The President has continued to support pro-growth, pro-family policies, including those that address obstacles that mothers of young children may face in entering the labor force. Figure 2-15 shows the labor force participation rate of mothers and fathers with young children. For fathers with a youngest child age 5 or under, the participation rate fell from 98 percent in 1968 to 94 percent in 2018. A similar decline occurred among fathers of older children. Though participation rates have fallen, the vast majority of fathers continue to either work or look for work. This high level of participation contrasts with participation among mothers with young children. For mothers with a child under age 6, participation increased from 30 percent to 66 percent between 1968 and 2000. This increase was driven largely by shifting cultural norms, as well as welfare reforms that rewarded and required work for those receiving welfare benefits and tax credits. However, participation rates stopped growing in 2000. Today, the participation rate of mothers with a child under 6 is 67 percent—just 1 percentage point higher than their rate 19 years earlier. Moreover, the gender

Figure 2-15. Labor Force Participation Rate among Parents by Age of Youngest Child in Household and Sex of Adult, 1968–2019



Sources: Bureau of Labor Statistics; CEA calculations.

Note: The age of the youngest child is shown in parentheses. Only biological children, adopted children, or stepchildren living in the same household as the adult are counted. Only adults between the ages of 18 and 64 are included.

gap in participation rates stands at 29 percentage points for parents of children under age 6 and at 17 percentage points for parents of children age 6 to 12.

Some parents opt out of the labor force on the basis of personal preference. For others—especially mothers with young children—the inefficiently high cost of childcare may play a role in their decision to remain out of the labor force. Thus, addressing this barrier to work by reducing inefficiently high childcare costs could potentially bring more parents into the formal labor force and increase economic efficiency.

As documented in a recent CEA report (2019e), regulations that do not improve the health and safety of the children increase childcare costs, and these inefficiently high costs can weaken incentives to work. For the average State, as of 2017, the average hourly price of center-based childcare for a child age 4 represented 24 percent of the hourly median wage. Evidence on the responsiveness of work status and hours to childcare costs suggests that some of these parents would enter the labor force or increase their work hours in response to a reduction in the cost of childcare. The Administration is focused on ensuring that more parents have safe options for their children while simultaneously giving parents more opportunities to work.

Globally, the Administration is working to expand female labor opportunities as discussed in box 2-3.

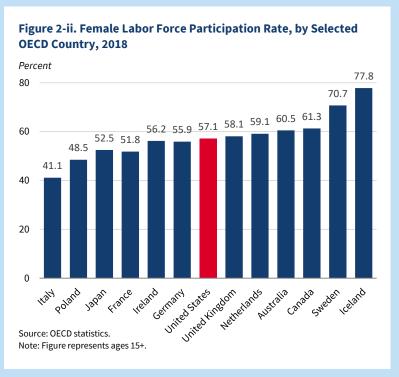
A wide range of circumstances can have an effect on a woman's decision about whether to participate in the labor force. For example, some women desire to partake in productive activities outside the formal labor market, such as taking care of children or family members. At the same time, increasing female labor force participation by offering opportunities to women not in the labor force who might otherwise elect to participate could have a substantial effect on a country's economy.

Among the developed countries that belong to the Organization for Economic Cooperation and Development (OECD), in 2018, the United States had a female labor force participation rate higher than 22 of 36 OECD countries (the most recently available data for OECD-wide comparisons are from 2018). The lowest rate within the OECD was 34.2 percent (Turkey)—a full 22.9 percentage points below the United States. Iceland had the highest female participation rate of all OECD countries—about 21 percentage points higher than the United States. Although the United States has a relatively high female participation rate compared with other OECD nations, there may yet be opportunities for additional growth, given the higher rates in some peer countries (figure 2-ii).

A number of factors can likely explain the differences in female labor force participation rates among developed countries in the OECD, including policy differences, cultural factors, and demographics. For example, Blau and Kahn (2013) estimate that almost 30 percent of the decrease in women's prime-age participation in the United States relative to other OECD countries between 1990 and 2010 can be attributed to differences in family-related policies such as those relating to childcare.

For developing countries, too, there could be a range of reasons that women may opt against, or be prevented from, pursuing formal employment opportunities, including but not limited to discriminatory laws and practices, a failure to enforce relevant laws, and social and cultural practices that limit female employment opportunities or in other instances, a desire to participate in other productive activities that are outside the formal labor market. Nevertheless, research has found that increasing opportunities for women to participate in the workforce has several potential positive outcomes. For example, the World Bank has suggested that increasing opportunities for women's workforce participation increases political stability and reduces the likelihood of violent conflict (Crespo-Sancho 2018).

For low-income countries, increasing female labor force participation rates also creates an opportunity for countries to increase the size of their workforce and achieve additional economic growth. When women are empowered economically, they reinvest back into their families and communities, producing a multiplier effect that spurs economic growth and can potentially create societies that are more peaceful.



Accelerating women's economic empowerment is critical to ensuring that developing countries can achieve economic self-reliance, and transition from being aid partners to trade partners. To this end, the Trump Administration established the Women's Global Development and Prosperity (W-GDP) initiative, which seeks to spur growth in developing countries by promoting economic empowerment among women. W-GDP aims to economically empower 50 million women in the developing world by 2025 through U.S. government activities, private-public partnerships, and a new, innovative fund.

W-GDP focuses on three pillars: vocational education for women, empowering women to succeed as entrepreneurs, and eliminating barriers that prevent women from fully participating in the economy. W-GDP's third pillar addresses legal and cultural, employer practices, and social and cultural barriers that preclude women's economic empowerment in developing countries. On legal barriers specifically, W-GDP focuses on five foundational factors: economic empowerment on the basis of five principles: (1) accessing institutions, (2) building credit, (3) owning and managing property, (4) traveling freely, and (5) working in the same jobs and sectors as males. There is much evidence showing that amending or passing laws in these categories results in measurable economic benefits—both on an individual level and also on a global scale.

One estimate shows that eliminating discriminatory laws and practices (both formal and informal) could have added \$12 trillion to the global economy, 16 percent of global gross domestic product (GDP)in 2011 (Ferrant and Thim 2019). In terms of gender parity in the workforce, a McKinsey & Company report estimates that if barriers to participation in the workforce were removed and women chose to participate in the economy identically to men, up to \$28 trillion would be added to global GDP (or 26 percent) in 2025 (Woetzel et al. 2015). This includes adding \$2.9 trillion to India, \$2.7 trillion to the Middle East and North Africa, \$2.6 trillion to Latin America, and \$721 billion to Sub-Saharan Africa.

Additionally, a World Bank (2014) report found that strengthening land rights has a positive impact on female farmer productivity. Evidence using data on women's property rights spanning 100 countries over a period of 50 years shows that legal reforms was correlated with higher female labor force participation and higher rates of women in formal (wage-earning) labor, in addition to higher educational enrollment.

Overall, the W-GDP initiative is backed by economic research and evidence-based policy recommendations that would help empower women around the globe and boost global GDP.

Another barrier to labor market success for many are the high rates of drug addiction and overdoses. Beyond deaths from opioids, research suggest that the abuse of prescription opioids decreases labor force participation (Krueger 2017). The CEA estimates that the full cost of the opioid crisis was \$2.5 trillion over the four-year period from 2015 to 2018 (CEA 2019f). This cost estimate includes the value of lives lost and also higher criminal justice costs, lost labor productivity, and higher healthcare and treatment costs. See chapter 7 for a discussion of the trends in opioid overdose deaths and steps the Administration has taken to address the opioid crisis.

The U.S. labor market is strong, even as the economy continues its record expansion. The Trump Administration's agenda of tax cuts and deregulation has contributed to a strong demand for labor and an increasing labor supply. We would expect to find the largest increases in labor demand in the industries that benefit the most from deregulatory actions, but further research is required to confirm this. As unemployment falls to record low rates, groups that were previously left behind in the economy's recovery are beginning to see substantial benefits in job opportunities and income growth. The increase in labor market earnings is pulling millions of families out of poverty and off public assistance, showing how economic growth likely benefits historically disadvantaged Americans more than expanded government programs.

However, there are still barriers that prevent lower-income workers from realizing the full benefits of the strong labor market—such as skill mismatches, geographic mismatches, occupational licensing, distressed communities, prior criminal convictions, childcare affordability, and drug addiction. These barriers prevent many from finding jobs. The Administration is seeking to reduce these barriers to both labor demand and supply by focusing on improving worker training, reforming occupational licensing, incentivizing private investment in disadvantaged areas, facilitating the successful reentry of ex-offenders, assisting working families with access to high-quality and affordable childcare, and reducing the impact of the opioid crisis. Successful reforms in these areas will help to grow the economy by increasing the number and productivity of workers. The Administration's current and future economic agenda will focus on ensuring that all American households can benefit from strong, sustained economic growth.



#### Chapter 3

## Regulatory Reform Unleashes the Economy

The Trump Administration's focus on deregulation has led to historic reductions in costly regulation. The Administration has cut more than two significant regulations for each new significant regulation it has finalized, while maintaining critical protections for workers, public health, safety, and the environment. This fundamental shift in how the Federal government views regulation breaks with the decades-long accumulation of regulatory mandates that place high costs on the U.S. economy.

The Council of Economic Advisers estimates that after 5 to 10 years, this new approach to Federal regulation will have raised real incomes by \$3,100 per household per year by increasing choice, productivity, and competition. Twenty notable Federal deregulatory actions alone will be saving American consumers and businesses about \$1,900 per household per year after they go into full effect. These results show that the Trump Administration's deregulatory actions across a vast array of American industries are among the most significant in U.S. history.

Beyond eliminating outdated or costly regulations established by prior administrations, the Trump Administration has also sharply reduced the rate at which new Federal regulations are introduced. The ongoing introduction of these costly regulations had previously been subtracting an additional 0.2 percent per year from real incomes, thereby giving the false impression that the American economy was fundamentally incapable of anything better than slow growth in real incomes and gross domestic product. Now, consumers and

small businesses no longer need to dread the steadily accumulating costs of new Federal regulations.

Concurrently with the 2017 Presidential inauguration, real growth in gross domestic product began outperforming experts' forecasts where it was previously underperforming them. This should not come as a surprise, because studies that evaluate regulation across countries show that, all else being equal, countries that deregulated experienced more economic growth.

The new regulatory approach also significantly reduces consumer prices in many markets—such as those for prescription drugs, health insurance, and telecommunications—while it prevents price increases in other markets. Furthermore, deregulation removes mandates from employers, which especially benefits smaller businesses that, unlike their large companies, do not typically have a team of in-house lawyers and regulatory compliance staff to help them understand and comply with onerous regulations.

By increasing choice, productivity, and competition, the Trump Administration's regulatory reforms have cut red tape for American businesses and have extended them greater freedom to create jobs. Given the Administration's ambitious plans for this year, deregulatory benefits for consumers, job creators, and the economy are bound to grow further in 2020.

he Trump Administration's focus on deregulation has led to historic reductions in costly regulation, while protecting workers, public health, safety, and the environment. In January 2017, President Trump signed Executive Order 13771, "Reducing Regulations and Controlling Regulatory Costs," which is the cornerstone of the Administration's regulatory reform success. Executive Order 13771 requires Federal agencies to eliminate two regulations for every new regulation issued (2-for-1), and has created incremental regulatory cost caps. After Executive Order 13771 was issued in fiscal year (FY) 2017, there were 13 significant deregulatory actions and only 3 significant regulatory actions (4-for-1). In FY 2018, there were 57 significant deregulatory actions and only 14 significant regulatory actions (4-for-1). In FY 2019, there were 61 significant deregulatory actions and only 35 significant regulatory

actions (2-for-1). In total, the Trump Administration has exceeded its 2-for-1 goal, though many critics thought that even 2-for-1 would not happen.

The Council of Economic Advisers (CEA) previously looked at regulation across countries, finding that, all else being equal, countries that deregulated experienced more economic growth (CEA 2018a). We then related crosscountry regulatory indices to potential regulatory developments in the United States and estimated that regulatory reform had the potential to increase U.S. gross domestic product (GDP) by at least 1.0 to 2.2 percent over a decade.

This chapter reexamines the impact of the Administration's regulatory reform agenda now that it has been more completely implemented. It also takes an alternative approach to the CEA's earlier analysis and estimates the aggregate economic effects of deregulation by examining specific Federal rules and by accounting for the unique circumstances of the industries targeted by the rules, in addition to the rules and industries similarly analyzed in previous CEA reports. Our analysis utilizes an economic framework that situates each industry in a larger economy that includes market distortions from taxes, imperfect competition, and other sources. To date, we have conducted industry-specific analyses for 20 deregulatory actions.

The primary subject of this chapter is the impact of regulation and deregulation on nationwide real income. In contrast, guided by the Office of Management and Budget (OMB 2003), Federal agencies and OMB's Office of Information and Regulatory Affairs (OIRA) prepare and discuss related calculations of the benefits and costs of Federal regulations that do not typically calculate effects on GDP or nationwide real incomes. GDP and real income are of independent interest because they are important aspects of national accounting, and they are included in the budget forecasts made by OMB, the Social Security and Medicare Trustees, and the Congressional Budget Office, to name a few.<sup>2</sup> Moreover, economists and journalists routinely use GDP and real income as familiar metrics of the performance of the economy (Brynjolfsson, Eggers, and Gannamaneni 2018).

The CEA estimates that after 5 to 10 years, regulatory reform will have raised real incomes by \$3,100 per household per year.<sup>3</sup> Twenty notable Federal deregulatory actions alone will be saving American consumers and businesses about \$220 billion per year after they go into full effect. They will increase real (after-inflation) incomes by about 1.3 percent. Many of the most notable deregulatory efforts in American history, such as the deregulation of airlines

<sup>&</sup>lt;sup>1</sup> The CEA previously released research on some of the topics covered in this chapter; the text that follows builds on these reports (CEA 2019a, 2019b, 2019c).

<sup>&</sup>lt;sup>2</sup> Estimates of the welfare effects of deregulation are therefore not enough by themselves to know, among other things, how GDP forecasts should be revised to account for the economic impact of deregulation.

<sup>&</sup>lt;sup>3</sup> Throughout this chapter, all dollar amounts are in 2018 dollars unless noted otherwise.

and trucking that began during the Carter Administration, did not have such large aggregate effects.

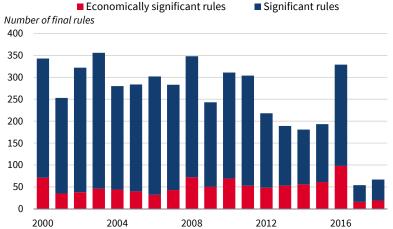
Regulatory reform not only reduces or eliminates costly regulations established by prior Administrations, but also sharply reduces the rate at which costly new Federal regulations are introduced. The ongoing introduction of costly regulations had previously been subtracting an additional 0.2 percent a year from real incomes, thereby giving the false impression that the American economy was fundamentally incapable of anything better than slow growth. Now, new regulations are budgeted and kept to a minimum.

In the first section of this chapter, we review the trends in Federal regulation before and after regulatory reform. We next turn to describing our general analytical approach and how we selected 20 deregulatory actions for analysis. The subsequent sections discuss the industry-specific deregulatory actions with the largest aggregate effects. We estimate large reductions in regulatory costs in the market for Internet access, healthcare markets, labor markets, and financial markets. Next, we estimate the additional cost-savings from reversing the trend of adding new regulations and regulatory costs each year. We also explain why some pre-2017 regulations carried disproportionate costs, and we offer a brief conclusion.

#### **Reversing the Regulatory Trend**

Before turning to industry-specific analyses, we provide an overview of the recent history of Federal regulation. This history is one of rapid growth until 2017, when the growth was halted by regulatory reform. Between 2000 and 2016, Federal agencies added an average of 53 economically significant regulatory actions each year (figure 3-1). In 2017 and 2018, the average dropped to less than 30. Figure 3-1 excludes rules that were deregulatory actions. As in previous years, in 2017 and 2018 a subset of the economically significant rules included in figure 3-1 are considered "transfer rules" and are not considered by OMB/OIRA to be either regulatory or deregulatory actions. When the transfer rules are excluded, in 2017 and 2018 the average number of economically significant regulatory actions falls to 10. The economically significant rules shown in figure 3-1 are those the Federal agencies and OMB/OIRA expected to have an aggregate impact on the economy of at least \$100 million or to adversely affect the economy in a material way (Executive Order 12866). Figure 3-1 also shows the total numbers of "significant" rules, which include economically significant rules and "other significant" rules that meet part of the definition for economic significance or are important for other reasons described in Executive Order 12866. Including economically significant and other significant rules, Federal agencies added an average of 279 significant regulatory actions per year between 2000 and 2016; the average fell to 61 in 2017 and 2018 after regulatory reform.

Figure 3-1. Significant Final Rules by Presidential Year, Excluding **Deregulatory Actions, 2000-2018** 



Sources: George Washington University Regulatory Studies Center; Office of Information and Regulatory Affairs; CEA calculations.

Note: Presidential years begin in February and end in January of the following year. Rule counts for 2017 and 2018 exclude rules considered economically significant deregulatory actions. Before 2017, we estimate one economically significant deregulatory action per year.

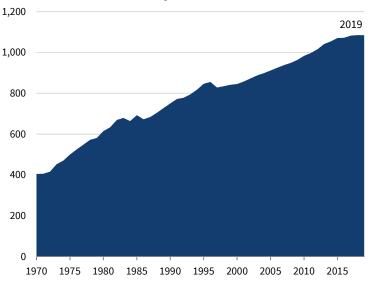
Last year, the CEA discussed in depth the cumulative economic impact of regulatory actions on the U.S. economy and explained why the regulatory whole is greater than the sum of its parts (CEA 2019b). Based on the annual accounting of rules published in OMB's annual Reports to Congress, we found that regulatory costs grew by an average of \$8.2 billion each year from 2000 through 2016. However, OMB's annual Reports for 2000–2016 only included 200 rules with fully quantified cost-benefit analyses. Over this same period, there were just over 900 economically significant rules; including other significant rules increases the count to almost 5,000. By definition, the regulatory actions expected to have the largest effects on the economy are included in the count of economically significant rules. However, this focus misses the sheer bulk of Federal regulation.

This year, we use textual analysis of the Code of Federal Regulations (CFR) to provide a broader and longer perspective on the cumulative regulatory burden. The CFR lists all regulations issued by Federal agencies and departments that are currently in force at the time of its publication; it is updated annually. RegData is a database applying textual analysis to the CFR that measures the restrictions imposed by the regulations based on the number of times words such as "shall" and "must" appear (Al-Ubaydli and McLaughlin 2014). Figure 3-2 shows the RegData index of regulatory restrictions from 1970 through 2019.

The total number of regulatory restrictions in the CFR nearly tripled between 1970 (the earliest available data) and 2016, increasing from 400,000

Figure 3-2. Regulatory Restrictions by All Agencies, 1970-2019

Restrictions in the Code of Federal Regulations (thousands)



Sources: Code of Federal Regulations; Mercatus Center RegData.

to almost 1.1 million. Aside from a few isolated year-to-year declines, the trend was steadily upward through 2016. From 2017 through 2019 the trend flattened and began to reverse, showing the first declines in regulatory restrictions that have been sustained for more than a single year. The turnaround in the growth of regulatory restrictions parallels the turnaround in the growth of regulatory costs that the CEA documented last year (CEA 2019b). Last year we reviewed estimates of the total regulatory costs in the United States that ranged from almost half a trillion to over a trillion dollars. Putting those estimates together with the total number of regulatory restrictions implies that each restriction is on average associated with somewhere between \$380,000 and \$1 million of regulatory costs.

Because deregulatory actions might involve words like "shall" and "must," the RegData index of restrictions shown in figure 3-2 cannot distinguish between the impact of regulatory and deregulatory actions. To explore this, we searched the text of two Final Rules published in the *Federal Register*—the 2016 regulatory action and the 2018 deregulatory action on short-term health insurance (discussed in more detail below and in CEA 2019a). The *Federal Register* text of the 2018 deregulatory action was longer and included 97 restrictions, compared to only 30 regulatory restrictions in the text of the 2016 regulatory action. It is not known to what extent this pattern generalizes to the RegData index of restrictions in the *CFR*. It seems likely that if it were possible to adjust

for restrictions included in the deregulatory actions taken since 2017, the index in figure 3-2 would show an even steeper decline beginning in 2017.

Figure 3-2 includes restrictions due to Federal agencies covered by Executive Order 13771 as well as restrictions due to independent Federal agencies that are not subject to Executive Order 13771 accounting. In recent years restrictions due to independent agencies account for about 15 percent of all restrictions. Since 1990, the number of restrictions due to independent agencies has grown by about 75 percent. Even though the independent agencies were not subject to Executive Order 13771 accounting, starting in 2017 the growth in their regulatory restrictions began to decline.

In addition to regulations, Federal agencies also issue guidance documents that advise the public about the agency's approach to adjudication or enforcement. Figure 3-2 does not include regulatory restrictions stemming from guidance documents because they are not part of the CFR. Moreover, guidance documents are non-binding, so in principle they cannot impose binding restrictions. However, a common concern is that agencies can treat guidance documents as binding in practice. Estimates suggest that some agencies issue anywhere from twenty to two-hundred pages of guidance documents for every page of regulations they issue (Parrillo 2019). To the extent those guidance documents impose regulatory restrictions that are binding in practice, the restrictions should ideally be added to the count of regulatory restrictions in figure 3-2. Although not reflected in figure 3-2, Federal agencies' guidance documents are subject to Executive Order 13771 accounting of the 2-for-1 requirement and regulatory cost caps. Significant guidance documents that increase costs are defined to be regulatory actions; guidance documents that yield cost savings are defined to be deregulatory actions.

Figure 3-3 shows how CFR regulatory restrictions on the manufacturing industry has grown over time, until regulatory reform. RegData uses further text analysis to determine the applicability of the regulatory restrictions to specific industries. The method uses search strings to identify phrases related to each industry (Al-Ubaydli and McLaughlin 2014). The resulting measure shows that regulatory restrictions on manufacturing remained roughly constant from the late 1970s until 1986. From 1986 through 2016, the number of regulatory restrictions almost quadrupled, from a little over 50,000 to more than 200,000. Again, starting in 2017, the upward trend reverses; the index shows sustained declines in regulatory restrictions on manufacturing from 2017 and 2018.

The regulatory reform results to date are notable accomplishments, given that it is difficult and time-consuming to identify opportunities for appropriate deregulatory actions. In a follow-up to Executive Order 13771, in February 2017 President Trump signed Executive Order 13777, "Enforcing the Regulatory Reform Agenda," which requires each Federal agency to designate a regulatory reform officer to oversee deregulatory initiatives and policies. In an innovative response to meet this challenge, the Department of Health and

Figure 3-3. Regulatory Restrictions on Manufacturing, 1970-2018

Restrictions in the Code of Federal Regulations (thousands) 

Sources: Code of Federal Regulations; Mercatus Center RegData.

Human Services began exploring the use of artificial intelligence and machine-learning algorithms to identify opportunities for regulatory reform. As an example of the project's potential, the department discovered that 85 percent of its regulations created before 1990 have never been updated.

Because regulatory reform takes time, Federal agencies' efforts that began in 2017 are continuing to unfold. As a result, important pending and inprogress deregulatory actions cannot be included in this chapter. For example, our analysis does not include the deregulatory actions related to emission and fuel economy standards for automobiles; once finalized, the SAFE rule might be the largest deregulatory effort to date. Other important deregulatory efforts include the Department of Energy's reforms of regulatory restrictions on residential dishwashers and lightbulbs.

## **Analyzing Regulatory Reform**

The Trump Administration uses regulatory cost caps to reduce the cumulative burden of Federal regulation. In addition to regulation-specific cost-benefit tests, the cost caps induce agencies to view all their regulations as a portfolio, which is more congruent with the experiences of the households and businesses subject to them. While pursuing their agency-specific missions, the regulatory cost caps provide the framework for agencies to evaluate regulatory

costs, to consider deregulatory actions, and to set priorities among new regulatory actions.

The CEA uses a pragmatic, streamlined approach to analyze the costs that regulatory actions impose on consumers, small businesses, and other economic actors. This approach requires making estimates of a small set of key parameters that describe the market that is primarily affected by the regulatory action in question. We follow a standard approach in cost-benefit analysis and rely on revealed preferences in markets (OMB 2003). For example, the price-elasticity of demand—which shows how consumers change their consumption in response to a price change—reflects the value consumers place on the good or service, relative to their next-best alternatives. For this reason, the price-elasticity of demand serves as one of the "sufficient statistics" to analyze the impact of a policy change on consumer welfare within the regulated industry (Chetty 2009). Detailed applications, and a sensitivity analysis, of our approach are given in our earlier reports (CEA 2019a, 2019b, 2019c).

To account for effects outside the regulated industry, the analysis again takes a streamlined approach that does not require a fully detailed model of the economy (known as a structural general equilibrium model), but instead relies on an implementable formula that provides a good approximation of the excess burden that a regulatory action imposes on the markets for labor and capital (Goulder, Parry, and Williams 1999; Parry, Williams, and Goulder 1999; Goulder and Williams 2003; Dahlby 2008; CEA 2019b). For example, anticompetitive regulation reduces the demand for labor and capital in the regulated industry and thereby reduces the aggregate quantities of those production factors. Marginal excess burdens in labor and capital markets are translated into an additional increment to aggregate output by dividing them by our 48 percent estimate of the marginal tax wedge, which is broadly interpreted

<sup>&</sup>lt;sup>4</sup> Our analysis is not as detailed as the regulatory impact analyses that Federal agencies conduct to comply with Executive Order 12866 (OMB 2003). This chapter is independent of the rulemaking process. Instead, this chapter contributes to the CEA's mission, as established by Congress in the Employment Act of 1946, to offer objective economic advice based on economic research and empirical evidence. Our analysis is consistent with the economic principles that guide cost-benefit analysis, including our focus on the key concepts of willingness to pay and opportunity cost. Another report (CEA 2019b) provides an additional discussion of our approach; and still another report (CEA 2019a) provides a detailed discussion of the methods used to conduct prospective cost-benefit analyses of three of the deregulatory actions considered in this chapter. Our approach complements agencies' completed analyses and fills in gaps, for example, when a regulatory impact analysis was not able to quantify costs or benefits, or when a regulatory impact analysis was not required. Note that, consistent with standard practice, shifts of resources between industries are not counted as a cost or a benefit or a real income effect, except to the extent that market prices indicate that the industries put different values on those resources.

to include implicit taxes and imperfect competition.<sup>5</sup> This formula captures general equilibrium interactions that would be left out of an analysis that only considered the impact of the regulatory action in the primary market. OMB's guidance on cost-benefit analysis of federal programs (Circular A-94) recommends analysis of the marginal excess tax burden. To date, however, for practical reasons the guidelines for regulatory cost accounting for the Executive Order 13771 regulatory budget have not required agencies to include the costs imposed on the private sector by excess tax burdens induced by regulatory actions. The analysis in this chapter demonstrates the feasibility and importance of a more complete accounting of regulatory costs, including marginal excess tax burdens.

The economic effects of regulation can be summarized in several ways, such as the costs to businesses, nationwide costs, nationwide benefits, or national incomes. The CEA employs three nationwide outcome concepts in this chapter: costs savings, net benefits, and real income. The distinction between the first two arises because a single regulation can create costs for one segment of the population while it creates a benefit for other segments. We refer to the aggregate of these as the "net cost" of the regulation, which (aside from sunk startup costs) is equal to the "net benefit" of overturning the regulation. We refer to the "cost savings" of overturning the regulation as the costs imposed on the segment of the population that was harmed by the regulation.<sup>6</sup> Real income is similar to GDP, except that real income subtracts depreciation and reflects the effects of international terms of trade on the purchasing power of U.S. residents, which is an important result of one of the larger deregulatory actions. GDP and real income, which can differ from welfare or "utility," subtract the opportunity costs of the Nation's labor and capital as well as environmental and other nonpecuniary costs. As used in this chapter, all these concepts refer only to domestic benefits, costs, and incomes.

The primary subject of this chapter is the impact of regulation and deregulation on nationwide real income; we estimate that over time, the impact of regulatory reform will be worth \$3,100 per household each year. This chapter also estimates the net benefits of deregulatory actions. Some regulatory actions trade private goods for public goods, such as environmental quality. With public goods, and in other situations where private markets may fail, it is necessary to carefully consider the benefits and costs of regulatory actions. Even if the original regulatory action addressed a private market

<sup>&</sup>lt;sup>5</sup> An aggregate increase in a factor of production by 1 unit increases output by its marginal product (*MP*), but the entire output exceeds the net benefit (i.e., marginal excess burden) because the production factor has a marginal opportunity cost of supply. The net aggregate benefit of that 1 unit is 0.48\**MP*, where 0.48 is the marginal tax wedge. The additional output is therefore the net aggregate benefit divided by 0.48.

<sup>&</sup>lt;sup>6</sup> The CEA's concept of cost savings is analogous to the revenue savings from eliminating a Federal program, whereas the net benefit would be the difference between revenue savings and the forgone benefits of the program's expenditures.

Federal agencies conduct forward-looking, or prospective, cost-benefit analyses of proposed regulatory and deregulatory actions. In contrast, academic policy analysts typically conduct backward-looking, or retrospective, analyses of past public policies. For example, the definitive academic studies of the Airline Deregulation Act of 1978 were conducted in the 1980s and early 1990s (Winston 1993). The retrospective studies took advantage of data that reflected what actually happened in the deregulated airline market.

However, analysts conducting either prospective or retrospective studies face the challenging task of predicting market outcomes in a world that they cannot observe. Analysts in Federal agencies observe current market outcomes that, in many cases, reasonably approximate the "no action" baseline of "what the world will be like [in the future] if the proposed rule is not adopted" (OMB 2003, 2). But the agency analysts cannot look into the future and observe how the proposed rule would change market outcomes. In their prospective studies, the agency analysts use economic reasoning and empirical evidence to predict what an unobserved, counterfactual world would be like if the proposed rule were adopted. Academics who conduct retrospective analyses of past policies face the opposite challenge. They observe market outcomes in the real world, where the policy was implemented, but they cannot observe the counterfactual world without the policy. The academic policy analysts must also rely on economic reasoning and empirical evidence to predict outcomes in a counterfactual world.

Academic studies of airline deregulation illustrate the difficulty of doing an accurate retrospective analysis. Although the analysts observed airline market outcomes both before and after deregulation, they had to disentangle the effects of deregulation from other changes that affected the airline industry. In particular, airline deregulation in 1978 happened to coincide with an energy crisis that increased fuel prices and led to higher air fares and lower airline profits. Analysts took a counterfactual approach to isolate the effects of the energy crisis and to estimate the causal effects of deregulation—lower air fares and higher profits (Winston 1993).

When done well, prospective and retrospective analyses contribute valuable evidence about regulatory reform. Federal agencies, by necessity, must conduct prospective analysis of proposed actions. Likewise, in this chapter we mainly rely on prospective analysis in order to predict outcomes of the Trump Administration's regulatory reform agenda. Future academic research will undoubtedly conduct retrospective analysis and provide more evidence and new insights about the effects of the regulatory reforms that began in 2017. Research on the deregulations of the 1970s and 1980s provides reasons to be both optimistic and cautious about prospective analysis. When Winston compared predictions that deregulation would lead to lower prices to retrospective assessments, he described them as "surprisingly close," even though they were "often made more than a decade apart by different researchers" (Winston 1993, 1272). At the same time, he noted that the economics profession's predictions failed to quantify the value of reducing the inconvenience costs of airline travel restrictions and "grossly underestimated the benefits from deregulation" (Winston 1993, 1276).

failure, a deregulatory action is still warranted when the regulatory cost savings outweigh the forgone regulatory benefits. GDP and real income capture the value of private goods production, but these measures do not capture the value of public goods or other important nonpecuniary effects. However, when including nonpecuniary costs and benefits that are not part of real income, we estimate that the deregulatory actions have a net benefit of more than \$2,500 per household each year, compared with the previous trend of growing regulatory costs. This gain stems from the implementation of the regulatory reform agenda and from achieving a better balance between the cost of regulations and their societal benefits.

Because the preparation of this chapter occurred long enough after some of the regulatory or deregulatory actions to enable us to adequately measure relevant market outcomes, the CEA could also deviate from the regulatory impact analyses that accompany economically significant rulemaking by relying more heavily on retrospective analysis (see box 3-1).

#### **Deregulatory Actions Considered**

We sampled deregulatory actions for industry-specific analyses. When applicable, we also examined the corresponding regulatory action taken by the previous Administration. The actions were sampled from four broad categories. The first category consists of the statutes passed by Congress and signed by President Trump. The second category consists of the 16 Federal rules or guidance overturned under the Congressional Review Act (CRA) since January 2017. The third category consists of the rules in FY 2018 Regulatory Budget (i.e., the rules covered by Executive Order 13771 and finalized during that fiscal year, of which there are 261), as well as the rules in the FY 2019 Regulatory Budget

<sup>&</sup>lt;sup>7</sup> The concept of market failure plays a central role in cost-benefit analysis, but the existence of a market failure does not guarantee that the original regulatory action's benefits outweighed its costs. Market failure is a necessary but not sufficient condition for this conclusion. In practice, it is not clear that many of the 20 deregulatory actions we consider overturned regulations that addressed market failures.

<sup>&</sup>lt;sup>8</sup> In statistical terms, the categories are strata, and the overall population of interest consists of all economically important Federal regulatory actions taken since January 2017. Also see CEA (2019b, appendix I).

<sup>&</sup>lt;sup>9</sup> For each rule, Congress passed a resolution of disapproval that was signed by President Trump, thereby overturning the rule.

(OMB 2018). 10 The fourth category consists of agency guidance documents and rulemaking by independent agencies.

Because the purpose of this chapter is to estimate the aggregate economic effect of all new regulatory and deregulatory actions, as opposed to the effect of an "average" deregulatory action, we designed a sampling procedure to identify the likely largest actions in terms of economic impact. The average effect of the sampled actions is not necessarily a good estimate of the effect of the average unsampled action, but that is not our purpose. Rather, if the unsampled actions have an average effect that is in the same direction (but not necessarily magnitude) as the sampled actions, then the total effect of the sampled actions is a conservative estimate of the total effect of all the actions. Moreover, sampling the potentially larger effects yields a more accurate estimate of the total effect than sampling randomly. The omitted regulatory actions are those with few (most often, zero) comments from the public and little attention from Congress. These are the regulations where we have more confidence that the effects are comparatively small, so that excluding them from the total is less likely to have a large effect on our estimate of the total.<sup>11</sup>

Our sampling procedure is not perfect. Some regulations attract attention from the public or Congress for various reasons unrelated to their regulatory costs. Our sample includes a few actions that we estimate have comparatively small aggregate effects, even though they received many comments from the public. At the same time, there might be regulatory actions that will have large aggregate effects but are excluded from our sample because they did not receive many public comments.

From the first category/stratum, we selected sections of two important new Federal laws enacted during the Trump Administration: the 2017 Tax Cuts and Jobs Act; and the 2018 Economic Growth, Regulatory Relief, and Consumer Protection Act. From the second category, we selected three employment rules that affect a large number of workers as well as the top four economic regulatory actions, in terms of number of comments received from the public. From the third category, we selected the top six regulatory actions from FY 2018, in terms of the number of comments received from the public.

We selected four regulatory actions from the FY 2019 Regulatory Budget that we expected to be among the comment leaders. Three of these contribute to both our estimate of the cost savings from deregulation since 2017 and to

<sup>&</sup>lt;sup>10</sup> A number of the 16 rules disapproved under the CRA were part of the FY 2017 Regulatory Budget.

<sup>&</sup>lt;sup>11</sup> To analogize, suppose that you wanted to measure the number of automobiles in a house. It would be unnecessarily inaccurate to take a random sample of rooms, because most of the time the garage would not be sampled and therefore most of the time the conclusion would be zero automobiles. Looking exclusively in the garage is the obviously superior alternative to a random sample. That is what the CEA has done with regulations: we looked exclusively at those with a significant chance of having a large economic effect. The formal statistical proof of this conclusion is provided above.

our estimate of the costs of the growing regulatory state before that. <sup>12</sup> A fourth regulatory area with heavy commenting, and potentially large costs imposed by the previous Administration, relates to emission and fuel economy standards for automobiles. To be conservative, we do not include any cost savings from deregulatory actions in this area. <sup>13</sup>

Finally, our sample of regulatory actions includes important guidance at the Food and Drug Administration (FDA) regarding the approval of generic drugs, as well as a rule from the Federal Communications Commission (FCC) that received millions of comments from the public. All the comment leaders for FY 2017 and FY 2018 were deregulations rather than regulations, and most of them have had an economically significant nationwide impact. And though we have not measured the economic impact of hundreds of other FY 2017 and FY 2018 Federal rules, the aggregate cost savings for the other rules reported in the *Federal Register* are in the direction of additional cost savings.

Table 3-1 lists the regulations and our estimates, with 2 of the 18 rows ("Savings arrangements" and "Joint Employer") each showing the combined effect of a pair of deregulatory actions, so the table represents a total of 20 deregulatory actions. <sup>16</sup>

Although numbers of pages of regulations are not part of our quantitative analysis, it is interesting to note that the regulatory actions and their deregulatory companions in our sample were promulgated with more than 6,000 pages of Federal statutes, the *Federal Register*, or separate agency impact analyses.

<sup>&</sup>lt;sup>12</sup> These are the Joint-Employer proposed rule (RIN 3142-AA13) from the National Labor Relations Board (NLRB), and the Joint Employer proposed rule (RIN 1235-AA26) from the Department of Labor (DOL). Because our analysis does not separate the effects of the DOL guidance and the NLRB proposed rule on joint employers, technically we have also selected the NLRB rule, even though it is not part of any year's Regulatory Budget. The Fiduciary Rule (RIN 1210-AB82) is in the FY 2019 budget, but its temporary predecessor rule (82 *FR* 31278) also appears in the FY 2018 Regulatory Budget, with many comments.

<sup>&</sup>lt;sup>13</sup> The Trump Administration has not yet finalized a rule establishing fuel economy or emissions standards for automobiles. The CEA plans to estimate its economic effects after such a rule is finalized.

<sup>&</sup>lt;sup>14</sup> The top 10 commented rules from each of the FY 2017 and FY 2018 budgets were all deregulatory actions. Most rules in the Regulatory Budget receive no comments.

<sup>&</sup>lt;sup>15</sup> Some analysts have concluded that many regulatory impact analyses reported in the *Federal Register* omit important resource and opportunity costs of regulation (Harrington, Morgenstern, and Nelson 2000; Belfield, Bowden, and Rodriguez 2018), which holds on average in our sample. An example is the 2016 rule restricting short-term, limited duration health insurance while asserting that "this regulatory action is not likely to have economic impacts of \$100 million or more in any one year" (81 *FR* 75322), whereas the CEA (2019a) found the annual costs to exceed \$10 billion (100 times the upper bound cited by the rule). This suggests that estimates of the costs savings from deregulation based on the *Federal Register* would be understated, although not necessarily relative to the cost additions of regulations.

<sup>&</sup>lt;sup>16</sup> As is explained in more detail below, the pre-2017 regulatory actions that made table 3-1's deregulatory actions necessary are used to estimate the economic effects of a regulatory freeze.

Table 3-1. Regulatory and Statutory Actions' Annual Impact on Real Income Relative to a Regulatory Freeze, by Sampling Strata

Sampling Strata	Name/Description	Impact on Real Income (in \$ Billions per Year)
CRA Nullification: Economic Regulation with High Comment Volume	Protecting the Privacy of Customers of Broadband and Other Telecommunications Services (Opt-In)	\$22
	Disclosure of Payments by Resource Extraction Issuers	\$3
	Stream Protection Rule	\$2
	Arbitration Agreements	\$1
CRA Nullification: Broad Employment Regulation	Savings Arrangements Established by States for Non-Governmental Employees & Qualified State Political Subdivisions for Non-Governmental Employees	\$13
	Federal Acquisition Regulation; Fair Pay and Safe Workplaces	\$0
FY 2018 or FY 2019 Regulatory Budget: Economic Regulation with High Comment Volume	DOL Guidance/Rule and NLRB Rule regarding the Standard for Determining Joint-Employer Status	\$17 <sup>a</sup>
	Definition of "Employer" Under Section 3(5) of ERISA-Association Health Plans (AHP Rule)	\$17 <sup>b</sup>
	Rescission of Rule Interpreting "Advice" Exemption in Section 203(c) of the LMRDA* (Persuader Rule)	\$15
	Short-Term, Limited-Duration Insurance* (STLDI)	\$13
	Payday, Vehicle Title, and Certain High- Cost Installment Loans	\$7
	18-Month Extension of Transition Period and Delay of Applicability Dates* (Fiduciary Rule)	\$5
	Scope of Sections 202(a) and (b) of Packers and Stockyards Act	\$0
	Waste Prevention, Production Subject to Royalties, and Resource Conservation; Rescission or Revision*	\$0
Independent Agency and Guidance	Repeal of Protecting and Promoting the Open Internet and Issuance of Restoring Internet Freedom	\$54
Documents	FDA and HHS Modernization Efforts	\$32
Notable Statutes	The Tax Cuts and Jobs Act- Reduced the Individual Mandate Penalty to Zero	\$28
	Economic Growth, Regulatory Relief, and Consumer Protection Act	\$6
Sum = total impact relative to a regulatory freeze		\$235
Total impact relative to 2001-16 regulatory trend		\$377

Sources: Office of Information and Regulatory Affairs; Government Accountability Office; eRulemaking Program Management Office; Library of Congress; CEA calculations.

Note: FDA = Food and Drug Administration; HHS = Department of Health and Human Services. An asterisk (\*) signifies the use of a shortened name for the regulation. All annual effects on real income are rounded to the nearest billion. The estimate for joint employer rules includes anticompetitive effects of other DOL and NLRB regulations.

a. The estimate for joint employer rules includes anticompetitive effects of other DOL and NLRB regulations.

b. The calculation for AHPs assumes that the expansions of the definition of an employer for AHPs will be found lawful when adjudication is complete.

#### **Consumer Savings on Internet Access**

Deregulation frequently reduces consumer prices by enhancing competition and productivity. To show how this happens, we begin our analysis of specific Federal rules with two examples from the broadband or Internet service provider (ISP) industry, which includes wireless smartphone service as well as home Internet service over cables, telephone lines, fiber-optics, and satellites.

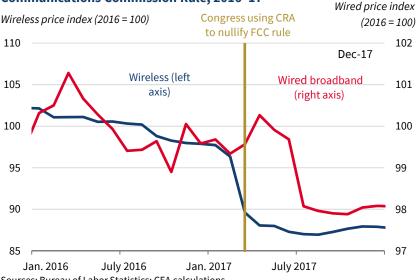
Before 2016, ISPs were permitted to, and often did, use and share customer personal data, such as Internet browsing history, unless the consumer "opted out" of data sharing. With so many consumers staying with the default sharing option, ISPs could earn revenue both from subscriber fees, which are tracked by the industry's consumer price index (CPI), and from using or sharing customer data. Equivalently, the receipt of customer data allowed ISPs to earn the same profits with a lower subscriber fee. In effect, consumers paid for their subscription part with money and part by providing personal data.

In 2016 the FCC proposed and finalized a broadband privacy rule requiring ISPs to have consumers to pay by default with only money, thus prohibiting the opt-out system and instead requiring the opt-in system. This rule, which was likely anticipated well before 2016 as the FCC was moving ISPs under the stricter "Title II" regulation (see below), was to go into effect on January 3, 2017. However, in 2017, Congress passed and President Trump signed a resolution of disapproval under the Congressional Review Act to overturn the 2016 FCC rule and prevent future Administrations from adopting similar rules. This 2017 deregulatory action assured market participants that the ISP market would proceed with low subscriber fees. By overturning the 2016 rule, the 2017 action restored the FCC's pre-2016 regulatory approach to protecting customer privacy. Consumers with privacy concerns may opt out and request that their ISP not share their data.<sup>17</sup>

Overturning the FCC's opt-in rule resulted in lower prices for wired and wireless Internet service, as shown by the CPIs graphed in figure 3-4. Wireless service prices fell at the same time that Congress was considering the resolution of disapproval, and wired Internet prices fell a couple of months later. Both these declines are about \$40 per subscriber over the life of the subscription, which is similar to independent estimates of the per-subscriber cost of

<sup>&</sup>lt;sup>17</sup> In 2013, AT&T introduced its Internet Preferences Program, which gave consumers the choice to opt out of data sharing. If consumers opted in and allowed data sharing, they received the lowest available subscription rate, which was at least \$29 per month lower. Media reports suggest that the vast majority of consumers opted in; i.e., they were willing to allow data sharing in order to qualify for the lower subscription rate.

Figure 3-4. Wireless and Wired Internet Service Provider Price Cuts Close to Congressional Review Act Nullification of Federal **Communications Commission Rule, 2016–17** 



Sources: Bureau of Labor Statistics; CEA calculations.

Note: CRA = Congressional Review Act; FCC = Federal Communications Commission.

obtaining personal data consent from retail customers that are the basis for our quantitative analysis. 18

At the aggregate level, we estimate the effect of overturning the opt-in rule to be a net savings (including a subtraction for the cost to consumers of providing personal data and an addition for producer surplus) of about \$11 billion per year. 19 Overturning the rule also encourages the aggregate supplies of capital and labor (CEA 2019b), as well as competition in online advertising and other markets where consumer data are valuable. We estimate that these effects would create additional net benefits of \$5 billion per year and

<sup>&</sup>lt;sup>18</sup> Staten and Cate (2003) report results from a credit card issuer that tried an opt-in program for personal customer information, and found that it cost an average of about \$37 (converted to 2018 prices) per customer in terms of mailings and phone calls to obtain opt-in from their customers. Amortized over a 24-month wireless contract and over a wired Internet contract lasting 60 months—i.e., about 4.0 percent and 1.0 percent of the retail price, respectively. Assuming that costs are passed through retail price according to the 60 percent markup rate measured by Goolsbee (2006) for the broadband industry, we predict retail price effects of 6.5 percent and 1.6 percent, respectively. The actual price drops shown in figure 3-4 are 7.0 percent and 1.6 percent, respectively.

<sup>&</sup>lt;sup>19</sup> We estimate that broadband industry revenue (wired and wireless combined) would be \$202 billion per year under the FCC rule. We estimate that the consumers providing personal data as a result of the overturning of the FCC rule do so at an aggregate annual cost of \$1.5 billion, offsetting an aggregate annual savings in subscription fees of \$11 billion as well as an addition to producer surplus.

corresponding additional real income of about \$11 billion per year, which is small compared with total activity in those other markets but significant compared with the regulated market.<sup>20</sup> After 5 to 10 years when these effects are fully realized, the total impact on real incomes is estimated to be \$22 billion (see table 3-1).

Before the Trump Administration, another FCC rule adopted in 2015 restricted the vertical pricing arrangements of ISPs—that is, monetary transactions between ISPs and the providers of Internet content such as Netflix and Yahoo. The 2015 rule also imposed government oversight on communication services, making it difficult for these companies to quickly respond to competition and provide new goods and services on the market. These vertical pricing and other restrictions are being removed by the FCC through its "Restoring Internet Freedom" order, returning to regulating ISPs under Title I of the Communications Act.

Previous research shows that vertical pricing restrictions in broadband significantly reduce the quantity and quality of services received by broadband consumers. Hazlett and Caliskan (2008), for example, looked at "open access" restrictions that were applied to U.S. Digital Subscriber Line service (DSL) but not Cable Modem (CM) access. They found that three years after restrictions on DSL services were relaxed, in 2003 and 2005, U.S. DSL subscriptions grew by about 31 percent relative to the trend, while U.S. CM subscriptions increased slightly relative to the trend. Average revenue per DSL subscriber fell, while average revenue per CM subscriber was constant (although quality increased). At the same time, DSL and CM subscriptions in Canada, which was not experiencing the regulatory changes, did not increase relative to the trend. Applying these findings to ISPs in the years 2017–27, we find that, by removing vertical pricing regulations, the Trump Administration's "Restoring Internet Freedom"

<sup>&</sup>lt;sup>20</sup> See also Goulder and Williams (2003) and Dahlby (2008). Throughout this chapter, as in our other reports (CEA 2019a, 2019b), we use a 0.5 marginal cost of public funds to approximate the extraindustry net costs of an industry's regulation, except when we estimate those costs to be primarily outside the United States (see especially figure 3-4 and the associated discussion).

<sup>&</sup>lt;sup>21</sup> Both the vertical pricing restrictions and the opt-in requirement are linked to the alternative regulatory frameworks that the FCC has variously proposed for ISPs—Title I versus Title II of the Communications Act. However, vertical pricing restrictions and the opt-in requirement are economically distinct and were also implemented by separate rulemaking (see, respectively, 81 *FR* 8067 and 81 *FR* 87274).

<sup>&</sup>lt;sup>22</sup> See also Becker, Carlton, and Sider (2010, 499), who conclude that regulating vertical pricing in broadband "interfere[s] with the development of business models and network management practices that may be efficient responses to the large, ongoing, and unpredictable changes in Internet demand and technology, . . .[which] is likely to harm investment, innovation, and consumer welfare." Flexible contracting between customer and supplier is generally expected to increase productivity because of the complementary relationship between the two, in contrast to contracts between two suppliers of the same good that have the potential to increase market power.

order will increase real incomes by more than \$50 billion per year and consumer welfare by almost \$40 billion per year.

## Consumer and Small Business Savings on Healthcare

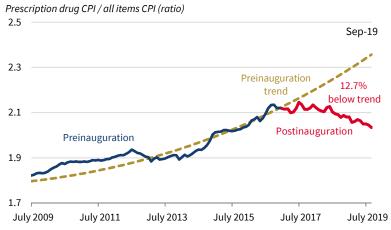
Deregulation is also reducing prices for healthcare. Figure 3-5 shows an inflation-adjusted index of retail prescription drug prices compared with its previous trend growth. Prescription drug prices outpaced general inflation for decades; but in the past two years, they have fallen more than 11 percent below the previous trend as of May 2019, and below general inflation. In 2018, prescription drug prices even declined in nominal terms over the calendar year for the first time since 1972. Much of this is the result of the Trump Administration's efforts at the FDA, such as its 2017 Drug Competition Action Plan and 2018 Strategic Policy Roadmap, to enhance choice and price competition in the biopharmaceutical markets. Under these policies, the FDA has approved a record number of generic and new brand name drugs to compete against existing drugs (CEA 2018b).<sup>23</sup> We estimate that the results of these actions will save consumers almost 10 percent on retail prescription drugs, which results in an increase of \$32 billion per year in the purchasing power of the incomes of Americans (including both consumers and producers).<sup>24</sup>

The Trump Administration has also taken deregulatory actions in other healthcare markets, such as insurance. Previous CEA reports provided analyses of four healthcare deregulatory actions: the process improvements at the FDA reflected in figure 3-5, and three actions deregulating health insurance for individuals and small groups (CEA 2019a, 2019b).<sup>25</sup> These four actions, which remove restrictions and alleviate some of the costs of Federal policies introduced during the years 2010–16, are by themselves expected to increase average real incomes by about 0.5 percent, or an average of about \$700 per

<sup>&</sup>lt;sup>23</sup> Another indicator of the quantitative importance of new FDA procedures is the July 2017 crash of the stock price of at least one foreign generic drug maker, which analysts attributed to "greater competition as a result of an increase in generic drug approvals by the U.S. FDA." See Sheetz (2017).
<sup>24</sup> The 10 percent assumes that 1 standard deviation below the pre-2017 trend is due to factors other than deregulation. Retail prescription drug expenditures of \$326 billion per year were measured by Roehrig (2018). Note that prices may have fallen even more than shown in figure 3-5, because in 2016 the Bureau of Labor Statistics changed its formula from geometric to Laspeyres, which increases the measured rate of inflation (CEA 2018b).

<sup>&</sup>lt;sup>25</sup> The three health insurance actions are (1) reducing, through the Tax Cuts and Jobs Act of 2017, the individual mandate penalty to zero owed by consumers who did not have federally approved coverage or an exemption; (2) permitting, via a June 2018 rule, more small businesses to form Association Health Plans (AHPs) to provide lower-cost group health insurance to their employees; and (3) expanding, through an August 2018 rule, short-term, limited-duration insurance plans.

Figure 3-5. Inflation-Adjusted CPI for Prescription Drugs, 2009–19



Sources: Bureau of Labor Statistics; CEA calculations.

Note: The Consumer Price Index (CPI) covers retail transactions, which are about three-fourths of all prescription drug sales. Inflation adjustments are calculated using the ratio of the CPI of prescription drugs relative to the CPI-U for all items. The preinauguration expansion trend in annual growth rates is estimated over a sample period July 2009–December 2016, with 2017–19 projected levels then reconstructed from projected growth rates.

household each year.<sup>26</sup> Among those who benefit from these deregulatory actions are an estimated 1 million consumers who will save on their individual health insurance policy premiums by switching to less-regulated short-term plans, with savings that may exceed 50 percent.<sup>27</sup> Also included are small businesses, which may see substantial premium savings from obtaining access to cheaper large-group health insurance coverage.

#### **Employment Regulations**

Unlike large companies, small businesses do not typically have a team of in-house lawyers and regulatory compliance staff, making understanding

<sup>&</sup>lt;sup>26</sup> This average includes zeros for households not affected by the four deregulatory actions. For the purposes of calculating real income effects, we do not count parts of the net benefit that are consumer hassle costs because those costs are traditionally excluded from GDP, even though they are genuine costs from a consumer's point of view. Similarly, we treat the revealed preference value of public health insurance as part of "net benefits" but not GDP or real income, which traditionally are assigned those values according to cost rather than revealed preference value. As a result, the GDP effect of the health insurance deregulations is less than the net benefit, while the opposite tends to occur for other deregulations.

<sup>&</sup>lt;sup>27</sup> Part of the premium savings comes from the fact that the short-term plans restricted by the Obama Administration have different characteristics than the individual plans regulated by the Affordable Care Act. The CEA's (2019a) analysis shows how the Trump Administration's deregulatory actions reduced health insurance prices significantly, even after adjusting for differences in plan characteristics. See also our report (CEA 2019a) for sources on short-term plan premiums.

and complying with regulations particularly onerous. Of the small businesses surveyed monthly by the National Federation of Independent Business (NFIB) between 2012 and the election of President Trump, a plurality of surveyed businesses selected "government requirements and red tape"—that is, regulations—as their single most important problem 45 percent of the time they were asked. Though a plurality of small businesses have never selected regulations as their single most important problem since President Trump's election, regulations remain an important issue.

During President Trump's Administration, the Department of Labor (DOL) and National Labor Relations Board (NLRB) have been working to eliminate a number of regulations that disproportionately burden small businesses, reduce worker productivity and real wages, and distort competition in the labor market. The NLRB, under the Obama Administration, expanded the definitions of both joint employer and independent contractor, which, among other things, would have categorized some franchisers as joint employers of their franchisee employees. DOL had also changed its guidance under certain statutes regarding joint employers and independent contractors.

Without the Trump Administration's proposed deregulatory actions, thousands of small businesses, including franchisees and subcontractors, would no longer be able to compete against larger corporations, and millions of workers' wages would have fallen due to the effect of these labor regulations. The CEA (2019b) estimates that, together, the Obama Administration's DOL guidance and the NLRB standard related to joint employers would have created more than \$5 billion in annual net costs and reduced real incomes by about \$11 billion.

Federal rulemaking also plays a role in maintaining a level playing field for small businesses that are subject to State regulations. In 2015, DOL determined that Federal rulemaking was likely required in order to permit States to mandate private employers to administer payroll deductions, with proceeds to be invested in State-managed individual retirement accounts (IRAs), and automatically enroll their employees in those accounts. In the revealed preference framework, the fact that a number of small businesses did not voluntarily offer these plans strongly suggests that the costs of administering these plans exceeded the value they create for employees.<sup>28</sup> Nevertheless, a number of States are requiring all employers to automatically enroll employees, and legislation is pending before other State legislatures to require the same.<sup>29</sup> If employers are forced to comply, the administrative costs, or the penalty for noncompliance, reduce what can be paid out in employee compensa-

 $<sup>^{28}</sup>$  Between 39 million and 72 million people work for an employer that does not offer a retirement plan (AARP 2014; Panis and Brien 2015; and the final rule). Following the standard approach in labor economics (Lazear 1979, 1981; Mortensen 2010), we assume that the composition of employee compensation maximizes the joint surplus of employer and employee.

<sup>&</sup>lt;sup>29</sup> See State of Oregon (2015).

tion, which is why Congress and President Trump overturned previous DOL rulemaking designed to facilitate the State-level employer mandates.

The CEA uses the same economic framework for analyzing the IRA mandate that it used for health insurance mandates (CEA 2019a).<sup>30</sup> We assume that Federal rulemaking is relevant and will be affecting 10 million workers with an average annual IRA contribution of \$1,571 per year.<sup>31</sup> We estimate that each \$1,571 deposited in an IRA is, in present value terms, a transfer from the Federal Treasury to the worker of \$526. Because employers need to be forced to provide the accounts, we infer that there is some combination of marginal employer and employee costs of providing a retirement plan that equals or exceeds \$526 per worker each year. Conversely, this cost is bounded above by \$526, plus the annual per-worker fine for noncompliance, which we take to be \$250 per employee each year. 32 Following Harberger (1964), this makes the aggregate of the employer and employee costs \$6.5 billion per year.<sup>33</sup> Adding in the deadweight cost of taxes, that is a net cost of \$10 billion per year, most of which is borne outside the State implementing the program. As a real income loss (i.e., ignoring factor-supply costs in the net cost calculation), it is \$13 billion per year.

In 2011, DOL proposed costly "Persuader Rule" amendments to the Labor-Management Reporting and Disclosure Act that would potentially have generated reporting requirements for consultants (including attorneys) when the employer posed labor law questions, even if the attorney or consultant did not communicate directly with employees.<sup>34</sup> These amendments were

<sup>&</sup>lt;sup>30</sup> One difference is that the IRA mandates allow individuals to opt out without penalty. Our analysis assumes that some, but not all, workers affected by the rule will opt out. Research has found that automatic enrollment in retirement plans generates substantial inertia, so workers remain in plans that they would not have voluntarily chosen (Madrian and Shea 2001; Bernheim, Fradkin, and Popov 2015).

<sup>&</sup>lt;sup>31</sup> "Since 2012, 40 States have studied proposals for State-facilitated savings programs or considered or adopted legislation to create them. At least 10 States enacted legislation to expand access to retirement savings for nongovernmental workers. California, Connecticut, Illinois, Maryland, and Oregon have all adopted auto IRA models" (NCSL 2018). As to the average contribution, the CEA notes that the Illinois pilot had 196 employees investing an average of \$392.86 per employee per quarter (about \$1,571 a year) (Hayden 2018).

<sup>&</sup>lt;sup>32</sup> The Illinois fine is \$250 per employee a year (Hopkins 2015). California has a \$250 penalty 90 days after receiving a noncompliance notice and a \$500 penalty after 180 days (UC Berkeley Labor Center 2017). It is unclear whether and how often the State will send notices. It does not appear that Oregon has yet established its penalty.

<sup>&</sup>lt;sup>33</sup> It is often the case in cost-benefit analysis that a reduction in subsidy payments is merely a transfer that leaves social benefits unchanged; the benefits to taxpayers are exactly offset by the costs to the recipients who lose the subsidy. The tax subsidy to IRA deposits is properly treated as a transfer when the task is evaluating the effects of the subsidy—i.e., when comparing current policy with a hypothetical policy that has no tax subsidy for IRAs. But the purpose of this chapter is to evaluate the effect of relaxing restrictions on choices by employers and employees, not changing the tax subsidy rules for IRAs. See also CEA (2019a).

<sup>&</sup>lt;sup>34</sup> Cummings (2016) and 81 FR 15924.

finalized and set to take effect in 2016, but were delayed due to ongoing litigation. 35 The Persuader Rule amendments were rescinded by DOL in 2018. 36

Under the Persuader Rule, consultants (including attorneys) would have needed to file with DOL a Form LM-20, which becomes publicly available, reporting the amount of their fee and the type of advice provided.<sup>37</sup> As another example, persons attending an invited talk at their local Chamber of Commerce related to employment law would have had their names "likely disclosed to DOL and made [publicly] available." In order to comply with the Persuader Rule, a practitioner of labor law might have had to "identify and segregate every increment of time billed to each of [their] clients for 'labor relations advice or services' even if the firm was not doing any 'persuader' consulting under the New Rule for that client currently." The American Bar Association understood the Persuader Rule to require labor lawyers to violate their ethical duties to their clients (Brown 2016, 8-10), while some labor law firms refused to take on any work that would fall under the Persuader Rule's new reporting requirements.38

Due to the large number of employers subject to the rule, the midpoint of Furchtgott-Roth's (2016) estimates shows the rule to have ongoing compliance costs of \$5.4 billion per year combined for employers, attorneys, and consultants. Initial costs of the rule were estimated as \$3.6 billion. The CEA determined that 1 of the 18 components of the estimates may be overstated, and therefore we adjusted the ongoing costs downward to \$4.9 billion per year in 2018 prices. The compliance costs come out of productivity and thereby have additional net annual costs of \$2.4 billion, as they reduce aggregate supplies of capital and labor.

These and other rules introduced by DOL and the NLRB during the Obama Administration had anticompetitive effects on the labor market.<sup>39</sup> We do not attempt to parse the combined effects among the various rules and guidance, but instead allocate it entirely to the rules regarding joint employers, and we then avoid double-counting by omitting any competition costs of other NLRB and/or DOL regulations. The combination of regulations cited in this section would have reduced real incomes by about \$45 billion per year, or an average of almost \$400 per household each year.

<sup>&</sup>lt;sup>35</sup> See NFIB v. Perez (2016). Also see Eilperin (2017).

<sup>&</sup>lt;sup>36</sup> See DOL (2017).

<sup>&</sup>lt;sup>37</sup> This paragraph quotes or paraphrases Cummings (2016).

<sup>&</sup>lt;sup>38</sup> See page 79 of the June 20, 2016, testimony in NFIB v. Perez (Federal case number 5:16-cv-66).

<sup>&</sup>lt;sup>39</sup> See the CEA's (2019b) analysis (as well as 81 FR 15929) of how a broader definition of "joint employer" would reduce competition among employers in some industries.

#### **Financial Regulations**

In the wake of the 2007–9 global financial crisis, banking reforms attempted to address the systemic risk created by large financial institutions. Congress and regulators raised banks' capital standards, imposed new stress tests, and bestowed new regulatory powers on bank regulators. Though these reforms were intended to reduce the risks created by large financial institutions, the Dodd-Frank Act's regulations imposed costly new regulatory requirements on small and mid-sized banks that did not pose a systemic risk.

Ultimately, Dodd-Frank's overly broad regulations hurt lending to small businesses by unnecessarily burdening community and regional banks, which play an outsized role in supporting small businesses and local economies across the Nation. Per the Federal Deposit Insurance Corporation's definition, community banks make up 92 percent of federally insured banks and thrifts, and they are responsible for 16 percent of total loans and leases. Community banks also hold 42 percent of small loans to farms and businesses. Also, in 2014 there were 646 United States counties in which the only banking offices belonged to community banks, and another 598 counties where community banks held at least 75 percent of deposits. Together, these counties made up almost 40 percent of all U.S. counties.

The 2018 Economic Growth, Regulatory Relief, and Consumer Protection Act, also known as the "Crapo Bill," signed by President Trump, removes the restrictions from smaller banks that were misapplied to them as part of earlier efforts to alleviate the "too big to fail" banking problem. The CEA (2019b) posits that this act "recognizes the vital importance of small and midsized banks, as well as the high costs and negligible benefits of subjecting them to regulatory requirements better suited for the largest financial institutions. [It] is expected to reduce regulatory burdens and help to expand the credit made available to small businesses that are the lifeblood of local communities across the nation."

Heightened consolidation among small banks (those with assets less than \$1 billion) followed the enactment of Dodd-Frank, with the number of institutions declining by more than 2,000 (–31.0 percent) since 2011. Bank consolidation is not inherently uncompetitive, but consolidation that is driven by regulations reflects the distortionary burden of regulatory costs. After Dodd-Frank, the total loans by small banks has declined from \$889 billion to \$815 billion (–8.3 percent) since 2011. If these small banks had instead grown their loan portfolios by 1.55 percent—the average of the past three expansions—during this period, there would have been about 20 percent more small bank loans now than there actually are. These missing loans are associated with about \$6.3 billion in additional annual value added in small banking, which we

estimate to produce about \$3 billion in annual surplus for lenders and borrowers.<sup>40</sup> Including effects on the entire economy due to additional employment and investment, the Crapo Bill has annual net benefits of almost \$5 billion and raises real annual incomes by about \$6 billion by removing regulatory burdens from small bank lenders.

The CEA has also conducted industry-specific analyses of the effects of several other regulations that were introduced during the years 2010–16 and have been removed (or are in the process of being removed) during the Trump Administration. One of these was the attempt by the Consumer Financial Protection Bureau (CFPB) to largely eliminate the small dollar lending industry, which had revenues of about \$7 billion per year in 2015 (82 FR 54479). Small dollar lending is a valuable service that provides consumers with important resources and flexibility to better manage their finances. The CFPB's analysis acknowledged that consumers found the loans helpful for paying "rent, childcare, food, vacation, school supplies, car payments, power/utility bills, cell phone bills, credit card bills, groceries, medical bills, insurance premiums, student educational costs, daily living costs," and other pressing expenses (82 FR 54515). The CFPB predicted that its rule would reduce activity in the small dollar lending industry by 91 percent. The lost flexibility to use small dollar lending to help pay for pressing expenses is indicative of the opportunity costs of sharply contracting the industry. Using revealed preference methods, the CEA estimates a corresponding loss of consumer and producer surplus of \$3 billion, and a reduction of real incomes by about \$7 billion.<sup>41</sup>

Among our sample of 20 rules, we find that 6 have comparatively small aggregate effects: DOL's Fiduciary Rule, the Security and Exchange Commission's Disclosure of Foreign Payments by Resource Extraction Issuers, the Department of the Interior's Stream Protection Rule, the CFPB's prohibition of arbitration agreements in financial contracts, the Waste Prevention Rule, and a U.S. Department of Agriculture (USDA) rule implementing the Packers and

<sup>&</sup>lt;sup>40</sup> Our estimate of lender surplus uses the Lerner-index estimates from Koetter, Kolari, and Spierdijk (2012) and assumes a unit price-elasticity of loan demand with respect to net interest margin.

<sup>&</sup>lt;sup>41</sup> Assuming that the industry demand for small dollar lending is linear in the fees charged and has a point elasticity of -1, the lost consumer surplus alone is \$2.7 billion. The lost consumer surplus is even more if the demand for small dollar lending has a constant elasticity, even if this elasticity were as far from zero, as is the firm-level elasticity of -4.28 estimated by McDevitt and Sojourner (2016).

Stockyards Act. 42 We estimated that eliminating these 6 rules, as the Trump Administration has done, increases real incomes by about 0.06 percent in total, which is about \$11 billion per year. A 7th rule that has also been eliminated, the Fair Pay and Safe Workplaces Rule, may technically have zero effect on GDP and real incomes because it raises the costs of Federal contractors whose contribution to GDP is by definition its costs. 43 Although the effects of these 7 rules are likely large compared with many of the rules not in our sample, \$11 billion per year is a small fraction of the combined effects of the other 13 rules in our sample.

We have not measured the economic impact of hundreds of FY 2017 and FY 2018 Federal rules, including a few regulations. However, the aggregate cost savings reported for the other rules as recorded in the *Federal Register* are in the direction of additional cost savings, suggesting that the cost savings from our sample of 20 deregulatory actions may be a conservative estimate of the cost savings from all regulatory and deregulatory actions since January 2017.

## The Doubling Effect of Shifting from a Growing Regulatory State to a Deregulatory One

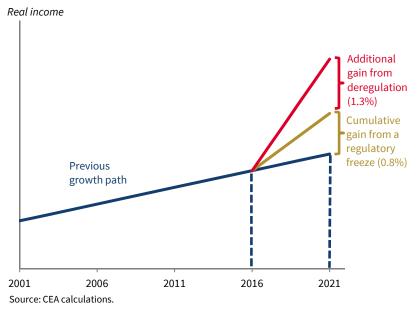
Before 2017, the Federal regulatory norm was the perennial addition of new regulations. As shown above, in figure 3-1, between 2000 and 2016, the Federal government added an average of 53 economically significant regulations each year. During the Trump Administration, the average has been only 10 (not counting deregulatory actions or transfer rules).

Even if no old regulations were removed, freezing costly regulation would allow real incomes to grow more than they did in the past, when regulations were perennially added (shown by the dark blue line in figure 3-6), as with the

<sup>&</sup>lt;sup>42</sup> The Fiduciary Rule added to the costs of saving for retirement by further expanding the circumstances under which a financial adviser is considered to be fiduciary. DOL estimated at the time the rule was published in 2016 that it would benefit investors on net. The rule was vacated in toto by the Fifth Circuit Court of Appeals in *Chamber of Commerce v. Department of Labor*, 885 F.3d 360 (5th Cir. 2018). The Disclosure of Foreign Payments by Resource Extraction Issuers Rule raised costs for U.S. extraction companies. "Hydrological balance" provisions of the Stream Protection Rule would shut down much of the U.S. longwall mining industry (*Murray Energy Corporation v. U.S. Department of the Interior*, 2016). The CFPB "prohibit[ed] consumers and providers of financial products and services from agreeing to resolve future disputes through arbitration rather than class-action litigation," which would have raised the prices of consumer financial products (U.S. Department of the Treasury 2017). The Waste Prevention Rule added additional restrictions on "oil and gas drilling and extraction operations on Federal and tribal lands" (CEA 2019b, 287). The USDA rule interfered with vertical contracts in the production of poultry and pork, raising costs throughout the supply chains (8th circuit 2018).

<sup>&</sup>lt;sup>43</sup> In contrast, raising the costs of private enterprises typically does reduce GDP and real incomes because their contribution to GDP depends on the value those enterprises create for their customers, as measured by what customers pay. The CEA notes that the production of some of the Federal contractors may be measured like those of private enterprises, in which case zero is a conservative estimate of the real income effect of overturning the rule.

Figure 3-6. Deregulation Creates More Growth Than a Regulatory Freeze, 2001-21



yellow line in figure 3-6. The amount of extra income from a regulatory freeze depends on (1) the length of time that the freeze lasts and (2) the average annual cost of the new regulations that would have been added along the previous growth path. For the sake of illustration, figure 3-6 shows a freeze through 2021. We also have a conservative estimate of the average annual cost of regulatory additions during the years 2010–16, namely, the cost of 20 of the rules created during those years and identified in our sampling. At 1.3 percent of real income spread over those 7 years, that is an annual cost addition of about 0.19 percent a year (i.e., about \$1,900 per household after 7 years). Those years are somewhat unusual in terms of numbers of new economically significant regulations, so we take the previous trend (for 2001–16) to be 0.16 percent a year. In other words, by the fifth year of a regulatory freeze, real incomes would be 0.8 percent (about \$1,200 per household in the fifth year) above the previous growth path.

As well as restraining the addition of new regulations, the Trump Administration has removed previous ones. As shown by the red line in figure 3-6, removing costly regulations allows for even more growth than freezing them. As explained above, the effect, relative to a regulatory freeze, of removing 20 costly Federal regulations has been to increase real incomes by 1.3 percent. In total, this is 2.1 percent more income—about \$3,100 per household

#### **Box 3-2. How Old Are Midnight Regulations?**

A number of the regulations reversed by the Trump Administration have been called "midnight regulations," which are final rules published between Election Day and the inauguration of a new President. (Thus, midnight regulations refer to regulations finalized at the end of a Presidential term and before the change to a President of the other political party.)

A new President can reverse the midnight regulations by using the standard rulemaking process to refuse to defend the regulations in court, or by (together with Congress) overturning them with procedures established by the 1996 Congressional Review Act (CRA). In theory, the publishing of a costly midnight regulation, along with its reversal soon afterward, could have little or no effect on industry or the wider economy if market participants recognize that the midnight rules would not last long enough to constrain economic activity. (If market participants anticipate use of the Congressional Review Act, a costly midnight regulation could have the opposite effect, because the CRA would prohibit all future administrations from promulgating the same or a similar rule imposing those costs, until a future Congress expressly approved that type of regulation.) However, the most costly of the 2016 midnight regulations cannot be characterized this way because (1) they had been in the rulemaking process for years before the 2017 inauguration, (2) most of the 2016 polls and media predicted a different election outcome, and (3) the CRA had been used only once before 2017.

Sixteen Obama-era regulations were ultimately nullified by the CRA. The more economically important of these are the Federal rule allowing States to mandate employers to provide retirement accounts (the "IRA-mandate rule"), the FCC rule regarding broadband privacy, and the Securities and Exchange Commission's rule requiring public disclosure of foreign payments (RIN 1210-AB71; see also 1210-AB76, document FCC-2016-0376-0001, and RIN 3235-AL53, respectively). They date back as far as 2010 but became eligible for CRA nullification in the 115th Congress because challenges from courts and the public extended the rulemaking process until late 2016, or later. (See also Public Citizen 2016, which found that midnight regulations "of Presidents Bill Clinton and George W. Bush took longer [3.6 years], and underwent more days of OIRA review than the average rule over the past 17 years.") The IRA-mandate rule dates back to at least 2015. The proposed FCC privacy rule was released April 1, 2016, although arguably it was anticipated by the FCC's actions on "net neutrality" dating back to 2010.

The CEA therefore sees the Obama-era economic regulations as part of a normal rulemaking process rather than an economically irrelevant signaling of a political platform. Although final rules follow their notices of proposed rulemakings with a time lag, and a new Administration may decline to finalize notices of proposed rulemaking from a previous Administration, the length of the time lag should not affect estimation of the medium- to long-term economic effects of deregulation or of a regulatory freeze. The length of the time lag does affect the timing of the economic effects.

each year—relative to the previous growth path. 44 (Also see box 3-2 on socalled midnight regulations.)

The analysis thus far has primarily considered the effects of regulation on income, but regulation—or the lack of it—can affect well-being in nonpecuniary ways not captured by income. However, even when including nonpecuniary costs and benefits, we estimate that deregulatory actions have a net benefit of more than \$2,500 per household each year, compared with the previous trend of growing regulatory costs. The gain stems from the fact that the new level of regulation strikes a better balance between the costs of regulations and their societal benefits, where benefits include things valued by people but not necessarily bought or sold in the marketplace (and that thus are not included in the National Income and Product Accounts or in the usual income measures). The Trump Administration requires Federal agencies to conduct cost-benefit analyses of significant regulatory actions, including deregulatory actions, and that they only be issued "upon a reasoned determination that benefits justify costs" (OMB 2017).

An example from health policy illustrates how regulations before 2017 created disproportionate incremental costs and benefits. The Affordable Care Act created an individual mandate in order to reduce the costs of uncompensated care. 45 But the average annual costs of uncompensated care are about \$1,000 per uninsured person (including zeros in the average for those who are uninsured who do not use uncompensated care during the year), whereas the annual economic costs of the individual mandate are over \$3,000 per uninsured person induced to purchase coverage (CEA 2019a).

One economic reason that regulations before 2017 were so costly is that some of them were implemented with only a little "safety valve" in terms of an option for regulated businesses to pay a moderate fine in instances when compliance is especially costly. For example, whereas automobile manufacturers had the option of paying a penalty to the National Highway Traffic Safety Administration (NHTSA) for falling short of Federal fuel economy standards, the EPA is prohibited by the Clean Air Act from adopting the NHTSA's penalty structure to enforce the greenhouse gas standard that began with model year 2012 (75 FR 25482). As another example, a consultant incorrectly filling out DOL Form LM-21 (one of the requirements under the rescinded Persuader Rule) would be exposed to criminal penalties. Another reason is that the labor

<sup>&</sup>lt;sup>44</sup> The red line's path in figure 3-6 is drawn as linear for illustration purposes only. The 1.3 percent effect (relative to a freeze) of deregulation is likely nonlinear over time, and it may take more than five years to be fully realized.

<sup>&</sup>lt;sup>45</sup> Section 1501(a)(2)(F) of the Patient Protection and Affordable Care Act.

market is arguably the largest market of all, with annual revenues of more than \$10 trillion, and it was the object of active rulemaking by DOL during the Obama Administration.

#### Conclusion

Coincidentally with the 2017 Presidential inauguration, real GDP growth changed from underperforming experts' forecasts to outperforming them (Tankersley 2019). The CEA's findings on the aggregate effects of regulations and deregulations may help explain this turnaround. Regulatory actions and their aggregate effects may be easily overlooked and underestimated because the actions are numerous and, if not seen through the lens of economic analysis, may appear cryptic to the general public. This chapter helps to narrow this information gap by showing the importance of the deregulatory agenda for everyday Americans as well as the national economy.

Since 2017, consumers and small businesses have been able to live and work with more choice and less Federal government interference. They can purchase health insurance in groups or as individuals without paying for categories of coverage that they do not want or need. Small businesses can design compensation packages that meet the needs of their employees, enter into a genuine franchise relationship with a larger corporation, or seek confidential professional advice on how to organize their workplaces. Consumers have a variety of choices for less expensive wireless and wired Internet access. Small banks are no longer treated as "too big to fail" (which they never actually were) and as subject to the costly regulatory scrutiny that goes with this designation.

In addition to regaining freedoms that they once had, consumers and small businesses no longer need to dread the steady accumulation of costly new Federal regulations. In a time frame of 5 to 10 years, these landmark changes to regulatory policy are anticipated to increase annual incomes by about \$3,100 per household (\$380 billion in the aggregate), by increasing choice, productivity, and competition. This chapter arrives at its aggregate total by building estimates from the industry level. In doing so, it closely examines specific Federal rules, accounts for the unique circumstances of the industries targeted by these rules, and quantifies benefits of regulation—such as consumer data privacy, environmental protection, fuel savings, and reductions in uncompensated healthcare. The analysis employs an economic framework that situates each industry in a larger economy that includes market distortions caused by taxes, imperfect competition, and other factors.

The benefits of the newest wave of deregulation compare favorably with those during the most significant deregulatory waves of American history. Take the deregulation of airlines and trucking that occurred four decades ago, as the major parts of a deregulation wave described as "one of the most important experiments in economic policy of our time" (Winston 1993). Combined, the

Carter Administration's deregulation of these two industries provided net aggregate benefits of about 0.5 percent of national income. Although no 2 of the 20 deregulatory actions analyzed in this chapter have had (according to our estimates) such a large net benefit, their combined net aggregate benefits exceed 0.6 percent of national income. 46

Other notable historical deregulations were of natural gas markets between 1985 and 1993, which had benefits estimated at about 0.2 percent of national income (Davis and Kilian 2011). This is hardly more than the combined net benefit of the three health insurance rules analyzed in this chapter. Moreover, the totals reported in this chapter reflect only deregulatory actions occurring during less than three years, whereas the full effects of the deregulation of airlines, trucking, and natural gas each reflect actions taken over almost a decade.47.

There is room for additional deregulation to further grow the economy, increasing benefits to American consumers, workers, and businesses. According to the accounting for Executive Order 13771, the projected cost savings from planned deregulatory actions in FY 2020 exceed the combined cost savings achieved in 2017, 2018, and 2019. The Administration has also taken further steps to promote regulatory reform. On October 9, 2019, President Trump signed two regulatory reform Executive Orders. The first is titled "Promoting the Rule of Law Through Improved Agency Guidance Documents." Many discussions of Federal regulatory and deregulatory actions, including most of this chapter, focus on rules adopted through the Administrative Procedure Act's notice-and-comment rulemaking process. In addition to such rules, Federal agencies issue nonbinding guidance documents. Although guidance documents are not subject to the notice-and-comment requirements, some impose substantial regulatory costs. The new Executive Order's improvements to guidance documents include requirements that clarify their nonbinding status. Significant guidance documents are also now subject to cost-benefit analysis. The second Executive Order, signed on October 9, is titled "Promoting the Rule of Law Through Transparency and Fairness in Civil Administrative Enforcement and Adjudication." In an economic framework, agencies' enforcement strategies can have important implications for regulatory costs (Fenn and Veljanovski 1988). Perhaps more important, the enforcement of regulations should be fair to the public. The new Executive Order "prohibits agencies from enforcing rules they have not made publicly known in advance." Finally, in parallel with the

<sup>&</sup>lt;sup>46</sup> Winston (1993, table 6) reports net benefits accruing in the airline and trucking industries that hold aggregate factor supplies constant. In calculating the 0.6 percent for comparison, we also held aggregate factor supplies constant.

<sup>&</sup>lt;sup>47</sup> Murphy (2018, 76) cites "U.S. Federal intervention into the petroleum industry in the 1970s [as] arguably the largest peacetime government interference with the economy in the nation's history." Arrow and Kalt (1979) estimate the cost of this intervention to be 0.2 percent of national income. Moreover, the 1979–81 deregulation did not realize this full amount in cost savings because price controls were replaced with a windfall profits tax.

reforms of Federal regulations, the Administration has created the Governors' Initiative on Regulatory Innovation to encourage States to adopt regulatory reforms. The initiative will help governors and the White House work with leaders in local and tribal governments to cut regulatory costs, advance reforms to occupational licensing, and align regulations across levels of government.



#### Chapter 4

# Energy: Innovation and Independence

U.S. energy innovation has continued to flourish under the Trump Administration. Innovation—and the policies that support it—lowers costs and prices, and increases production. This is illustrated by the American shale revolution and its dramatic rise in oil and gas drilling productivity in shale and similar geologic formations. Gains in shale drilling productivity have led to lower prices for natural gas, electricity, and oil, saving the average family of four \$2,500 annually. Shale-driven savings represent a much larger percentage of income for the lowest fifth of households than for the highest fifth.

Production growth due to shale innovation has also brought energy independence to the United States, a goal first set by President Richard M. Nixon, and pursued by subsequent Administrations, but accomplished under the Trump Administration. In 2017, the United States became a net exporter of natural gas for the first time since 1958; and in September 2019, the United States became a net exporter of crude oil and petroleum products and is projected to remain a net exporter for all of 2020 for the first time since at least 1949. Historically, a rise in energy prices increased the trade deficit and costs for firms and households, sometimes pushing the U.S. economy into a recession. The innovation-driven surge in production and exports has made the U.S. economy more resilient to global oil price spikes. It has also improved the country's geopolitical flexibility and influence, as evidenced by concurrent sanctions on two major oil-producing countries, Iran and Venezuela.

In addition to consumer savings and energy independence benefits, the shale revolution has reduced carbon dioxide and particulate emissions through changes in the composition of electricity generation sources. We estimate that from 2005 to 2018, the shale revolution in particular lowered carbon dioxide emissions in the electric power sector by 21 percent. This contributed to a greater decline in carbon dioxide and particulate emissions (relative to the size of the economy) in the United States than in the European Union, according to the most recent data.

The Trump Administration's deregulatory energy policy follows earlier Federal deregulatory policies that helped to spur the shale revolution. By limiting unnecessary constraints on private innovation and investment, the Administration supports further unleashing of the country's abundant human and energy resources. In contrast, the State of New York has banned shale production and stymied new pipeline construction, leading to falling natural gas production in the State, greater reliance on energy produced elsewhere, and higher energy prices. Similarly, evidence on renewable energy mandates at the State and Federal levels shows their costs and limitations. More broadly, predicting the evolution of energy markets and technologies remains difficult—few anticipated the shale revolution's effect on lower prices for natural gas, electricity, and oil or the current economic challenges in the nuclear power sector. This difficulty highlights the value of policies that avoid picking winners and losers and instead provides a broad platform upon which innovation will flourish.

he classic effects of innovation are improvements in productivity, which lower costs and prices and increase production. Energy sector innovations—and the policies that support them—have similar effects and ultimately reduce prices for American households and businesses. This chapter describes the causes and consequences of growth in oil and natural gas production from shale and similar geologic formations, while also highlighting broader energy sector innovations and policy questions. We first discuss the dramatic rise in productivity and its effects on cost, production, and price. Second, we estimate the consumer savings brought by shale-driven declines in energy prices. Third, we document how the surge in shale production has led to

<sup>&</sup>lt;sup>1</sup> The CEA previously released research on topics covered in this chapter. The text that follows builds on the report "The Value of U.S. Energy Innovation and Policies Supporting the Shale Revolution" (CEA 2019).

U.S. energy independence, as measured by positive net exports of both oil and natural gas. Fourth, we assess total and shale-related changes in emissions in the United States. Finally, we consider the implications of deregulatory versus government-directed energy policies.

From 2007 to 2019, innovation in shale production brought an 8-fold increase in extraction productivity (new well production per rig) for natural gas and a 19-fold increase for oil. These productivity gains have reduced costs and spurred production to record-breaking levels. As a result, the United States has become the world's largest producer of both commodities, surpassing Russia in 2011 (for natural gas) and Saudi Arabia and Russia in 2018 (for oil). The Council of Economic Advisers (CEA) estimates that greater productivity reduced the domestic price of natural gas by 63 percent as of 2018 and led to a 45 percent decrease in the wholesale price of electricity. The increase in U.S. oil production linked to shale oil development helped not only moderate but also reduce the global price of oil over the same period in the face of "peak oil" forecasts. By lowering energy prices, we estimate that the shale revolution saves U.S. consumers \$203 billion annually, or \$2,500 for a family of four. Nearly 80 percent of the total savings stem from a substantially lower price for natural gas, of which more than half comes from lower electricity prices. Because lowincome households spend a larger share of their income on energy bills, lower energy prices disproportionately benefit them; shale-driven savings represent 6.8 percent of income for the lowest fifth of households, compared with 1.3 percent for the highest fifth. These consumer savings are in addition to economic benefits linked to greater employment in the sector.

At the same time, shale-driven production growth has fulfilled the nearly 50-year goal of U.S. energy independence. In 2017, the United States became a net exporter of natural gas for the first time since 1958; and in September 2019, the United States became a net exporter of crude oil and petroleum products and is projected to remain a net exporter for all of 2020 for the first time since at least 1949. The long-standing goal of energy independence was motivated by the historic vulnerability of the U.S. economy to oil price spikes. Historically, a rise in energy prices increased the trade deficit and costs for firms and households, potentially pushing the U.S. economy into a recession. In fact, a sudden rise in the price of oil preceded 10 of the 11 postwar recessions in the United States (Hamilton 2011). With energy independence, spikes in global energy prices continue to affect U.S. households and businesses, but they now have a more muted effect on gross domestic product (GDP) because they do not inflate the trade deficit as they did when net imports were high. From 2000 to 2010, a \$1 increase in oil prices reduced the U.S. trade balance in goods by \$0.83 billion; from 2011 to 2019, it reduced it by only \$0.17 billion. Higher prices could even increase GDP if they cause a large enough increase in investment by U.S. energy producers. Greater exports and resilience to price shocks have also improved the country's geopolitical flexibility and influence, as evidenced by concurrent sanctions on two major oil producers.

In addition to consumer savings and energy independence benefits, the shale revolution has reduced carbon dioxide and particulate emissions through changes in the composition of electricity generation sources. The CEA estimates that from 2005 to 2018, the shale revolution in particular was responsible for reducing electric power sector carbon dioxide emissions by 21 percent. This contributed to a greater decline in carbon dioxide emissions and particulate emissions (relative to the size of the economy) in the United States than in the European Union from 2005 to 2017, the most recent year for data in both areas.

The Trump Administration's deregulatory energy policy follows earlier Federal deregulatory policies that helped to spur the shale revolution. By limiting unnecessary constraints on private innovation and investment, the Administration's deregulatory policy supports further unleashing of the country's abundant human and energy resources. In contrast, the State of New York has banned shale production and stymied new pipeline construction, leading to falling natural gas production in the State, greater reliance on energy produced elsewhere, and higher energy prices. Similarly, evidence on renewable energy mandates at the State and Federal levels shows their costs and limitations. More broadly, predicting the evolution of energy markets and technologies remains difficult—few anticipated the shale revolution's effect on lower prices for natural gas, electricity, and oil or the current economic challenges in the nuclear power sector. This highlights the value of policies that avoid picking winners and losers and instead provides a broad platform upon which innovation will flourish.

## Market Pricing, Resource Access, and Freedom to Innovate

Growth in the extraction of oil and natural gas from shale and similar geologic formations—often referred to as the shale revolution—is arguably the most consequential energy development in the last half century. Its far-reaching consequences are in part because fossil fuels account for 80 percent of U.S. energy consumption (EIA 2019b). Most oil goes to fuel the planes, trains, and automobiles of the transportation sector, while most natural gas generates electric power or heat for industry and households.

Since at least the late 1970s, geologists knew that shale and other low-permeability formations contained prodigious amounts of natural gas. For decades, methods to profitably extract the gas eluded the industry, much of which pursued easier-to-access resources in the United States and abroad. Although various countries have abundant shale resources, entrepreneurs and engineers working in the United States' innovation-friendly context first

unlocked the potential of shale, which would eventually bring large savings to consumers and environmental benefits relative to a scenario without shale development.

The shale revolution came after major deregulatory changes in the governance of natural gas pricing and distribution. Three major deregulatory actions—the 1978 Natural Gas Policy Act, the Federal Energy Regulatory Commission's 1985 Open Access Order, and the 1989 Natural Gas Wellhead Decontrol Act—liberalized access to pipelines and increased the role of market forces in determining prices paid to natural gas producers. Earlier price controls discouraged production and exploration, leading to supply shortages. Once freed to move with supply and demand, wellhead prices increased, encouraging more innovation, which eventually lowered prices (MacAvoy 2008). Prices, however, would begin to increase again in the late 1990s and early 2000s.

Higher wellhead prices justified taking innovative risks on new methods and geologic formations, and private ownership of underground resources made it easy for firms to access these resources and experiment in diverse locations. The United States is unique in that the private sector—homeowners, farmers, and businesses—owns the majority of subsurface mineral rights. This system allows private owners to grant access to energy firms through lease contracts, which can be for one-tenth of an acre or 10,000 acres (Fitzgerald 2014). As a result, energy firms do not need to navigate a cumbersome central government bureaucracy to begin accessing subsurface resources. Although firms must still abide by Federal and State regulations, gaining the right to access resources is straightforward—they just need to adequately compensate the owner of the relevant acreage.

The role of the Federal government in unlocking the shale revolution is often overstated. Certainly, the U.S. Department of Energy's (DOE) investment of about \$130 million from 1978 to 1992 in Federal funding for research on drill bit technology, directional drilling, modeling for shale basin reservoirs, and microseismic monitoring of multistage hydraulic fracturing treatment helped spur sector innovation. A more detailed analysis shows that primary credit belongs to the private sector. Federally subsidized research to aid the development of shale gas in the East carried limited transferability to the early breakthroughs in Barnett shale formation. Moreover, an early tax credit aimed at stimulating the production of natural gas from unconventional sources expired in 1992, well before important breakthroughs in the early 2000s.<sup>2</sup>

Among firms pioneering in shale extraction, the most important is arguably Mitchell Energy. In the 1980s and 1990s, Mitchell Energy, which had long-term contracts to sell its natural gas, experimented with methods to coax natural gas from a Texas geologic formation known as the Barnett Shale.

<sup>&</sup>lt;sup>2</sup> Wang and Krupnick (2015) discuss Federal government policies that may have aided Mitchell Energy as it experimented in the Barnett and generally conclude that subsidies, tax credits, taxpreferred business structure, and research and development played a secondary role.

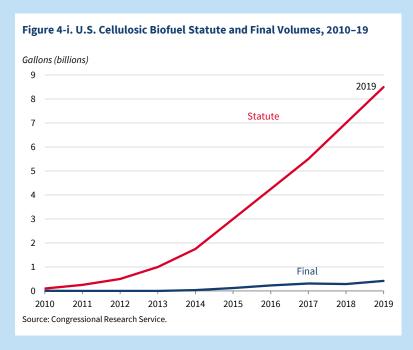
Consistent commercial success emerged in the early 2000s, when Devon Energy acquired Mitchell Energy. This acquisition accelerated the merger of two complementary technologies. Devon had considerable experience with horizontal drilling, which involves drilling a conventional vertical well, and at the bottom of the vertical leg, transitioning to a horizontal leg, which can extend for several miles. Mitchell Energy had more experience pumping liquids and sand under high pressure into wells to fracture low-permeability formations, thereby releasing gas and/or oil trapped in the rock. This stimulation technique is known as hydraulic fracturing (Wang and Krupnick 2015). Promising results from Devon's wells, coupled with rising natural gas prices, spurred a drilling boom in the Barnett Shale. Thus, the number of well permits issued in the Barnett grew from less than 300 in 2000 to more than 4,000 in 2008. The revolution had begun.

The shale revolution may not have been sustained if it had not been for continued innovation by scores of engineers, geologists, and entrepreneurs, who refined and adapted methods to draw oil from western North Dakota and southern Texas as well as natural gas from Appalachia in the Eastern United States. Persistent innovation and opportunity for its diffusion has transformed energy markets, with considerable implications for consumers and the environment.

Important innovations have also occurred elsewhere in the energy sector. Advances in the design of combined-cycle turbines in natural gas plants have allowed the plants to generate more electricity from each unit of heat. From 2008 to 2017, the amount of heat needed to generate a kilowatt-hour of electricity declined by 10 percent. In addition, the cost of turbines, measured in dollars per unit of capacity, has fallen by 11 percent since 2014. Alongside more efficient and less costly natural gas turbines, the cost of wind power projects has also fallen recently, causing wind power prices to fall by more than 50 percent from 2010 to 2017. These gains stem from various factors, including larger turbines and lower manufacturing costs. Solar power generation has made similar gains.

Innovations in these sectors proved complementary. Electricity from wind and solar technologies remain variable and present challenges for grid management because generation may not align with the demands of the electric grid in any given hour. Relative to most other sources of electricity, natural-gas-fired generators can quickly ramp up and ramp down generation to assist with grid integration and systems balancing requirements. Gains from innovation, however, have not occurred everywhere. Cellulosic biofuel production has grown slowly and is well below levels prescribed by a Federal mandate (see box 4-1).

The directness of government mandates can have great appeal. Commands that the market conform to government targets, however, have limits in what they can achieve, as illustrated by the Federal Renewable Fuel Standard. Even when targets are met, they can come at a much higher cost than projected.



To further U.S. energy independence and provide additional revenue sources to U.S. farmers, the Federal Renewable Fuel Standard, which was set in 2005 and expanded in 2007, mandated increases in the domestic production and consumption of renewable fuels. The standard mandated the use of different categories of renewable fuels, with type-specific targets increasing over time for most categories. Technology to produce ethanol from corn was well established by the mid-2000s, and corn-based ethanol production and consumption quickly increased and have generally kept in line with the targets set in the 2007 statute. In contrast, technology to convert cellulosic plant material, such as corn fodder, into renewable fuels was not well established when the standard went into effect, and progress has been slow despite the mandate. As a result, the EPA has utilized its waiver authority, authorized in the 2007 statute, when setting targets for cellulosic biofuel (figure 4-i). The cellulosic mandate has been waived every year since its establishment in 2010, resulting in no significant production of cellulosic biofuel. By 2019, the industry was to have produced 8.5 billion gallons of cellulosic biofuel.

# The Effects of Innovation on Productivity, Prices, and Production

Innovation raises productivity and lowers production costs, allowing firms to offer lower prices. This dynamic corresponds to the textbook case of an outward shift in the domestic supply curve, as shown in figure 4-1, for the case of natural gas. The shift means that firms produce more at every price level than they did before innovation, which lowers the market equilibrium price, which is shown on the vertical axis in figure 4-1 as a change in P, while increasing the quantity produced, as shown on the horizontal axis as the change in Qp. The lower price stimulates an increase in consumption, as shown on the horizontal axis as the change in Qc.

Because of imports and exports of natural gas, the market price is affected by the global price and does not occur at the intersection of domestic supply and domestic demand. Before shale gas development, domestic consumption exceeded domestic production, leading to imports, as shown in figure 4-1 as the difference between domestic production and consumption before shale. After shale, domestic production exceeds domestic consumption, leading to exports.

### The Impact on Productivity

Horizontal drilling and hydraulic fracturing made the development of shale and other low-permeability formations economical. In the last decade, all growth in onshore oil and gas production has come from the development of these formations. One measure of innovation and productivity gains by energy producers is the quantity that new wells are producing relative to the number of rigs in use, which the DOE's Energy Information Administration (EIA) tracks for all major shale formations. This measure, known as new-well production per drilling rig, is defined as the total production of wells recently brought into production divided by the number of drilling rigs recently in operation.

New-well production per rig increased by more than 8-fold between 2007 and 2019 for key shale gas regions and by more than 19-fold for key shale oil regions. Particularly strong growth has occurred in the last five years for both oil and gas (figure 4-2).<sup>3</sup> The recent growth highlights how energy firms have continued to improve upon the earlier breakthroughs of shale pioneers.

The productivity gains in production per rig stem from several factors that allow firms to generate more production from each rig per unit time. For example, across regions and over time, the number of days needed to drill a

<sup>&</sup>lt;sup>3</sup> The sharp rise in productivity in 2016 largely reflects firms deciding to operate fewer drilling rigs (because of very low prices) and focus on bringing wells already drilled into production. This can be seen by a sharp decline in drilled but uncompleted wells in 2016. Similarly, a rise in drilled but uncompleted wells in 2017 helps explain the apparent slowdown in productivity in that year. See EIA (2019) for estimates of drilled but uncompleted wells.

Figure 4-1. Innovation in Natural Gas Production

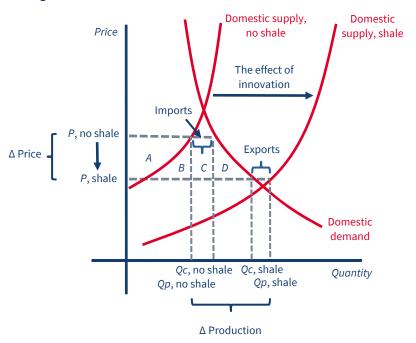
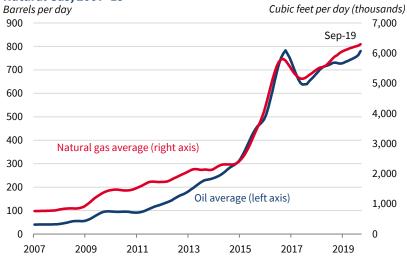


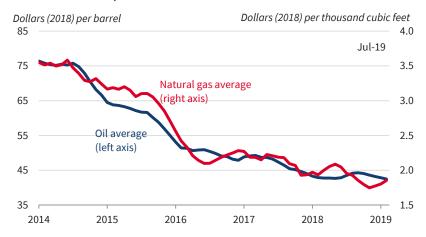
Figure 4-2. Productivity Gains: New-Well Production per Rig, Oil and Natural Gas, 2007-19



Sources: Energy Information Administration; CEA calculations.

Note: New-well production is the number of oil (or gas) wells, and their output, that are in their first month of production. The rig count is the number of active oil (or gas) drilling rigs two months prior.

Figure 4-3. Gains in Productivity Lower Breakeven Prices Across Key Shale Formations, 2014–19



Sources: Bloomberg; BTU Analytics; CEA calculations.

Note: Breakeven prices include the cost of drilling and operating a well and bringing the resource to market, including royalties, taxes, and gathering and compression costs. The oil average is the average price between Bakken Formation, Denver Basin, Eagle Ford, and Permian Basin. The natural gas average is the average price between Marcellus-Utica and Haynesville. Data, adjusted to 2018 dollars using the Consumer Price Index (CPI-U), are a six-month moving average.

well has fallen (EIA 2016), and the average production from a well's first month has grown (EIA 2018b). The improvements come partly from firms drilling wells with longer horizontal portions, and from placing more wells per pad—both of which allow each well and pad to access more oil and gas.

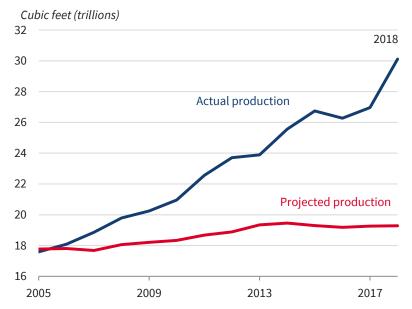
Greater productivity reduces the cost of producing each barrel of oil or cubic foot of natural gas. Lower unit costs lead to a lower breakeven price, which is the price needed to cover the costs of drilling and operating an oil or gas well. Figure 4-3 shows an estimated breakeven price based on modeling of production costs in different regions. From 2014 to 2019, the breakeven price for natural gas (averaged across key shale formations) fell by 45 percent; for oil, it fell by 38 percent. The link between productivity—as measured by new-well production per rig in operation—and breakeven prices is direct. Well operators typically lease drilling rigs, paying as much as \$26,000 per day, so finishing a well in half the time yields considerable savings. Similarly, higher volumes of initial production return cash more quickly to the firm and can mean greater lifetime production from the well.

<sup>&</sup>lt;sup>4</sup> The breakeven price, calculated by BTU Analytics, is best interpreted as the price needed to justify drilling another well, assuming that the energy firm already holds the necessary acreage. The price for a given period is calculated based on historical production data and projections of future production to model revenue and costs for every well brought into production in the period. This analysis assumes a discount rate of 10 percent and a well life of 240 months. It is not based on energy firm calculations of their own breakeven costs and excludes potential costs that energy firms may incur, such as interest payments on debt and costs to acquire their acreage.

In its Annual Energy Outlook, the EIA projects energy-related outcomes for the coming decades. The projections incorporate detailed information and assumptions on resource reserves, emerging technologies, new policies, and numerous other relevant trends. The difference between projected and actual outcomes provides one measure of the surprise and disruption brought by the shale revolution. This difference does not necessarily isolate the shale revolution's contribution because markets may have evolved differently than expected for reasons other than shale.

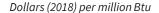
The 2006 Annual Energy Outlook, which made projections for 2005 and later, projected that natural gas production in the lower 48 States would rise gradually and reach 19 trillion cubic feet by 2018. Actual dry gas production for the lower 48 states reached more than 30 trillion cubic feet in 2018, 58 percent higher than projected, and now greatly exceeds that of any other country (figure 4-4). The production growth was not because of higher-than-expected prices. To the contrary, prices in 2018 were 46 percent lower than projected (figure 4-5).

Figure 4-4. Natural Gas Actual Production versus Projected Production, 2005-18



Sources: Energy Information Administration (EIA); CEA calculations. Note: Projections are from the EIA 2006 Annual Energy Outlook. Production is for the lower 48 States, which exclude Alaska and Hawaii. Dry gas refers to gas that is primarily methane, rather than hydrocarbon compounds.

Figure 4-5. Natural Gas Actual Prices versus Projected Prices, 2005–18

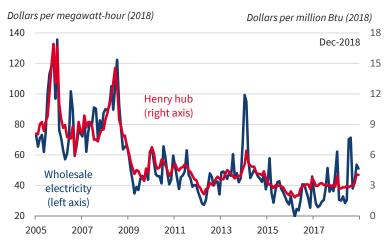




Sources: Energy Information Administration (EIA); CEA calculations.

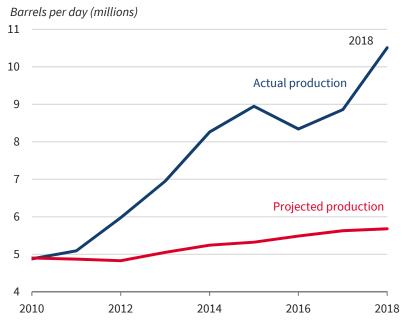
Note: Btu = British thermal unit. Projections are from the EIA 2006 Annual Energy
Outlook. Prices are adjusted to 2018 dollars using the Consumer Price Index (CPI-U). Dry gas refers to gas that is primarily methane, rather than hydrocarbon compounds.

Figure 4-6. U.S. Monthly Wholesale Electricity Price and Natural Gas



Sources: Energy Information Administration; Intercontinental Exchange; CEA calculations. Note: Btu = British thermal unit. Wholesale electricity prices were weighted by volume across weeks and eight wholesale electricity hubs. Wholesale natural gas prices are the Henry Hub spot price. Prices are adjusted to 2018 dollars using the Consumer Price Index (CPI-U).

Figure 4-7. U.S. Crude Oil Production, 2005-18



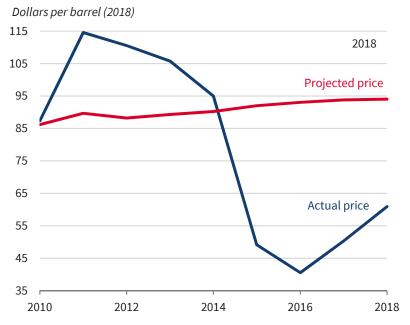
Sources: Energy Information Administration; CEA calculations.

Note: Projections are from the EIA 2011 Annual Energy Outlook. Production is for the lower 48 states, which excludes Alaska and Hawaii. Production includes both onshore and offshore production.

The unexpected production growth and price decline of natural gas spilled over to electricity markets. Wholesale electricity prices oscillated around \$80 per megawatt-hour from 2005 to 2008, but then dropped markedly as the price of natural gas fell. Although natural gas-fired generators have accounted for less than one-third of electricity generating in recent years, they play an outsized role in influencing prices in competitive wholesale electricity markets. This is because such generators are often the marginal generator of electricity, and their operators can adjust output quickly in response to the market with relative ease, making their costs and bid prices an important determinant of the market price of electricity. Figure 4-6 shows the close tracking of wholesale natural gas and electricity prices, and several studies have documented a strong causal effect of natural gas prices on wholesale electricity prices (Linn, Muehlenbachs, and Wang 2014; Borenstein and Bushnell 2015).

Turning to oil, the difference between projected and actual oil production is even starker than the case of natural gas. Actual production in the lower 48 States in 2018 exceeded the production projected by the EIA in 2011 by 85 percent, leading the United States to surpass Russia and Saudi Arabia to become the top global oil producer. Some of the difference between actual

Figure 4-8. Imported Oil Prices, 2005-18



Sources: Energy Information Administration; CEA calculations. Note: Projections are from the EIA 2011 Annual Energy Outlook. Prices are adjusted to 2018 dollars using the Consumer Price Index (CPI-U). Imported crude prices are the refiners' average acquisition cost for imported crude oil.

and projected production stems from greater-than-expected oil prices in the first half of the 2010–18 period. The benefit of oil sector innovation, however, is still evident; since 2015, actual prices have been below projected prices, while production has greatly exceeded projections (figures 4-7 and 4-8).

A simple supply-and-demand framework permits estimating how much energy prices have fallen because of the shale revolution as opposed to other factors that have changed over time. For natural gas, we draw from Hausman and Kellogg (2015), who look at the market effects of shale gas from 2007 to 2013. Their analysis focuses on estimating the price of natural gas in a world without the shale revolution, noting that the actual change in price before and after the emergence of shale is not necessarily the causal effect of shale because the demand curve could have shifted. As a result, they estimate supply and demand curves for natural gas for 2007 and for 2013. The price of natural gas in the no-shale scenario is then estimated as the price at the intersection of the 2007 supply (pre-shale) curve and the 2013 demand curve.<sup>5</sup> (For details on estimating the shale-driven price effect, see Hausman and Kellogg 2015). Our primary modifications to their price analysis are to use 2018, the most recent year for annual data, as the end year, not 2013; and to use more recent estimates of the supply elasticity of natural gas from Newell, Prest, and Vissing (2019).

We also estimate the effect of lower natural gas prices on wholesale electricity prices. Natural gas plays a unique role in the electricity sector. In many parts of the United States that have competitive wholesale electricity markets, natural-gas-fired plants generated the marginal unit of electricity sold. As a result, a decline in their costs lowers the market price of electricity, meaning that all electricity generators, regardless of their fuel source, receive a lower price. Likewise, all buyers, regardless of who provides their electricity, pay a lower price. Linn, Muehlenbachs, and Wang (2014) studied the effect of the shale-driven decline in natural gas prices on electricity prices and found that across wholesale market hubs, a 1 percent decrease in the price of natural gas lowers the price of electricity by 0.72 percent. To estimate the shale-driven change in the wholesale price of electricity, we therefore multiply the shaledriven percentage change in the price of natural gas (described in the prior paragraph) by 0.72.

For estimating the effect of shale oil on prices, we consider two surges in shale oil production, with the second surge associated with production cuts by the Organization of the Petroleum Exporting Countries (OPEC). The first wave is defined by Kilian (November 2008-August 2015), and the second we define as January 2017–May 2019. For the first wave, we draw from Kilian (2017), who estimates the monthly Brent crude oil price absent U.S. shale oil development. For the second wave, we take the Killian effect from the end of the first wave and apply it to the change in U.S. shale oil production in the second wave, after taking into account the production cuts among OPEC countries since 2016.

Kilian (2017) estimates the first shale oil wave reduced the global oil price by roughly \$5.00 per barrel by August 2015. Extending his analysis to the second wave of production growth from shale, we estimate that the additional production further cut \$1.29 per barrel by May 2019, resulting in a total price drop of \$6.29 per barrel. This represents a 10 percent decline in the 2018 price of oil relative to what it would have been if the shale revolution had never occurred.

Turning to natural gas, we estimate that in a no-shale scenario, the price of natural gas would be \$7.79 per thousand cubic feet, which is given by the

<sup>&</sup>lt;sup>5</sup> Both prices are estimated by finding the price that solves a similar basic equation: Quantity Supplied (P) + Net Imports (P) = Residential Demand (P) + Commercial Demand (P) + Industrial Demand (P) + Electric Power Demand (P), where P is the price of natural gas. The demand and supply curves are assumed to take the form  $Q = A \cdot (P + markup)^{\eta}$ , where  $\eta$  is an elasticity. The net import function is assumed to be linear in price and is estimated using data from 2000 to 2018.

intersection of the 2007 natural gas supply curve and the 2018 demand curve. With the shale-driven outward shift in the supply curve, the price falls to \$2.87 per thousand cubic feet, a 63 percent decrease. Put differently, natural gas prices in 2018 were 63 percent lower than they would have been if the shale revolution had never occurred, and they were far less variable. This is roughly the same percentage change in the Henry Hub price of natural gas over the 2007-18 period.

Based on the estimates by Linn, Muehlenbachs, and Wang (2014), the lower price of natural gas implies that shale gas led to a 45 percent decrease in the wholesale price of electricity as of 2018. This estimated decline is also consistent with the wholesale futures price data listed by the EIA from the Intercontinental Exchange. In real terms, the weighted-average wholesale price across market hubs fell by 44 percent from 2007 to 2018.

We note that retail electricity prices did not decline during the same period, in part because of State renewable portfolio standards mandating that a certain percentage of a State's electricity must come from renewable sources like wind or solar. At least 29 States have adopted such standards, with the first being Iowa in 1983. The most recent study of these standards finds that even modest renewable electricity targets bring considerable retail price increases (Greenstone and Nath 2019). They find that 12 years after a State adopted a renewable portfolio standard, retail electricity prices increased by an average of 17 percent. Over the same period, the standards raised the proportion of renewable electricity generation by at most 7 percentage points.<sup>6</sup>

This section first explores methods of estimating consumer savings from lower energy prices. Then it examines the salient findings related to these consumer savings. Next, it delineates the United States' path toward energy independence. And finally, it discusses the environmental benefits of the shale revolution.

Lower energy prices can benefit consumers in diverse ways—through lower bills for heating or lighting, less spending at the gas pump, and lower prices for goods or services that require considerable energy inputs such as airline travel or building materials. The standard approach to estimating the total consumer

<sup>&</sup>lt;sup>6</sup> This assumes that the state started with zero renewable electricity generation, which is why it is a generous estimate of the increase in renewable generation caused by the standard. The 7 percent is based on the finding by Greenstone and Nath (2019) that the gross renewable requirement increased to roughly 11 percent 12 years after adopting a standard and that the actual level of renewable generation was about 4 percentage points below the grow requirement.

benefit from a price decline is to calculate the savings for those consuming before the price decline, whose value is represented in figure 4-1 above by the rectangle formed by areas A, B, and C, and the savings on additional consumption spurred by the price decline, represented by area D.7 We take this approach for oil, multiplying the shale-induced change in the price of oil (\$6.29 per barrel) with the pre-shale quantity consumed (about 7.0 billion barrels annually), and adding it to one-half the product of the price change and the price-induced change in consumption (0.1 billion barrels).

We modify this approach for natural gas to account for the spillover effects in the electricity market. First, we estimate savings using the standard approach described above and following Hausman and Kellogg (2015), who break total demand into its sectoral components, including the electricity sector. We first estimate savings for the electric power sector in the same manner as Hausman and Kellogg (2015); call this SHK. Their approach assumes that each \$1 saved because of cheaper natural gas translates into \$1 saved for electricity consumers. This is a reasonable approach for the share of the power sector with cost-of-service regulation, in which case regulators would only reduce compensation to natural-gas-fired generators, not to other generators, and only by as much as such generators had cost reductions.

For the share of the sector without cost-of-service regulation, however, we translate the lower natural gas prices into lower wholesale electricity prices, following Linn, Muehlenbachs, and Wang (2014). The price-setting effect of natural-gas-fired electricity generators magnifies the effect of lower natural gas prices because the gas-driven decline in wholesale electricity prices applies to all electricity consumed in deregulated markets, not just the electricity generated by natural gas. We then assume that wholesale market savings pass through to retail savings, dollar for dollar, which is consistent with the research of Borenstein and Bushnell (2015), who find high rates of pass-through in deregulated markets.

One-third of the electricity generated in the United States in 2018 was generated in States without cost-of-service regulation of generators.8 Based on this share, we estimate total electric power sector savings to be the sum of the savings in regulated markets (=  $0.67 \times S^{HK}$ ) and the savings from unregulated markets (=  $0.33 \times S^{Wholesale}$ ).

<sup>&</sup>lt;sup>7</sup> The supply shift and price change will also affect producer surplus (not shown in figure 4-1), which is the difference between revenue and cost across all units produced and all producers. Whether producers benefit from innovation (as measured by producer surplus) depends in large part on how much prices fall and quantities increase. It is likely that there is a net loss in producer surplus for natural gas producers (Hausman and Kellogg 2015) but a gain for oil producers, whose production has increased greatly with only a modest price decline.

<sup>&</sup>lt;sup>8</sup> The EIA provided the CEA with an analysis of data from EIA Form 923, which collects detailed information from the electric power sector. The analysis showed that in 2018, 33 percent of electric power supply occurred in regional transmission organizations in unregulated states.

The approach to estimating natural gas savings, which involves sector-specific consumption amounts and demand curves, permits calculating savings for the residential, commercial, industrial, and electric sectors, which we collapse into two sectors: the nonelectric sector and the electric sector. For oil, we break savings into transportation and nontransportation sector savings, allocating savings to the transportation sector based on its share of total petroleum consumption in the United States (70 percent) as reported by the EIA for 2018.

Regarding the pass-through of energy savings to household income groups, we first allocate residential natural gas and residential electricity savings based on each income group's share of spending on natural gas and electricity, as reported in the 2018 Consumer Expenditure Survey of the Bureau of Labor Statistics. We then estimate the oil-related transportation sector savings associated with direct household consumption by multiplying the total oil savings by the share of transportation sector energy use accounted for by light-duty vehicles such as cars and sport utility vehicles. These direct household savings are then distributed to household income groups based on each group's spending on "gasoline, other fuels, and motor oil," as reported in the 2018 Consumer Expenditure Survey.

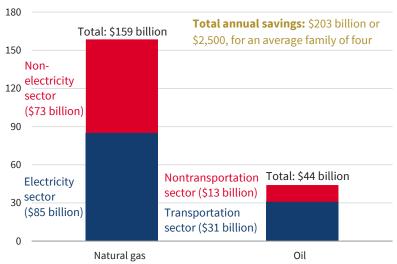
Finally, we allocate the natural gas, electricity, and oil-related savings that initially occur in the commercial and industrial sectors. We assume that the savings are eventually passed through to households in the form of lower product prices, with savings allocated to each household income group according to its share of total household expenditures, as reported in the 2018 Consumer Expenditure Survey. This is a common approach in the literature on the incidence of carbon taxes, which increase energy prices (Mathur and Morris 2014). It also has empirical support in important product markets (e.g., Muehlegger and Sweeney 2017). The exporting of some of the industrial sectors' output to global markets would suggest that the approach overstates savings to U.S. consumers. The shale revolution, however, has also reduced global energy prices, which would lower the costs of foreign producers, some of whom serve the U.S. market. We assume that these competing effects offset each other.

### Consumer Savings—Findings

By lowering energy prices, the shale revolution is saving U.S. consumers \$203 billion annually, or an average of \$2,500 for a family of four. Nearly 80 percent of the savings stem from a substantially lower price for natural gas, of which more than half comes through lower electricity prices (figure 4-9). The large decline in the price of natural gas, and therefore large savings, is because domestic supply has overwhelmed domestic demand, and the capacity to liquefy and export natural gas to global markets has expanded too slowly to absorb the supply growth. Oil, in contrast, is economical to transport and is traded on a

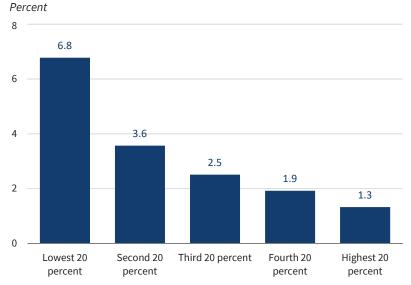
Figure 4-9. Shale Oil and Gas Consumer Savings per Year by Sector

Dollars (billions)



Sources: Energy Information Administration; Kilian (2016); Caldara et al. (2019); CEA calculations.

Figure 4-10. Total Consumer Savings as a Share of Income by Quintile



Sources: Bureau of Labor Statistics; CEA calculations.

Note: Values represent the CEA's estimates of consumer savings as a share of pretax income in 2018.

### Box 4-2. Economic Effects Linked to Drilling and Production

Although much of this chapter focuses on the shale revolution's effect on consumers, growth in drilling and production has also brought employment, income, and public revenues to producing regions and beyond. Relative to the State of New York's border counties, which have not had shale development, Komarek (2016) found that counties in the Marcellus region that were developed had a 6.6 percent increase in earnings. Across the United States, Feyrer, Mansur, and Sacerdote (2017) estimate that new extraction increased aggregate employment by as much as 640,000 jobs. In addition to creating wage-earning opportunities, expanded drilling in places like North Dakota and Pennsylvania has also brought large payments to landowners holding rights to subsurface resources. Energy firms typically compensate resource owners by paying them a share of the value of production from their land. In 2014, production from major shale formations generated nearly \$40 billion in payments to resource owners (Brown, Fitzgerald, and Weber 2016).

Drilling and production can also generate revenue for some State and local governments and local school districts. Between 2004 and 2013, State revenues from taxes on oil and gas production in the lower 48 states nearly doubled, reaching \$10.3 billion in real terms (Weber, Wang, and Chomas 2016). At the local level, increases in revenues have largely outweighed costs for local governments in most producing states (Newell and Raimi 2018). In certain states, such as Texas, oil and gas wells are also taxed as property and can therefore provide revenues to local school districts. For example, shale development in Texas's oil formations increased the property tax base by over \$1 million per student in the average shale district, leading to 20 percent more spending per student (Marchand and Weber 2019).

massive global market, which domestic oil production has influenced but not overwhelmed. As a result, oil accounts for the other 20 percent of the savings, most of which are transportation sector savings on fuel.

Because lower-income households spend a larger share of their income on energy bills, the savings have greater relative importance for them. Energy savings represent 6.8 percent of income for the lowest fifth of households, compared with 1.3 percent for the highest fifth (figure 4-10). In other words, lower energy prices are like a progressive tax cut that helps the lowest households the most. The variation in savings stems heavily from differences in spending on electricity; according to the 2018 Consumer Expenditure Survey, the bottom 20 percent of households account for 8.6 percent of expenditures in general but for 14.1 percent of electricity expenditures. We also considered the economic benefits of increased drilling and production on employment, income, and public revenues in differing regions as well (box 4-2).

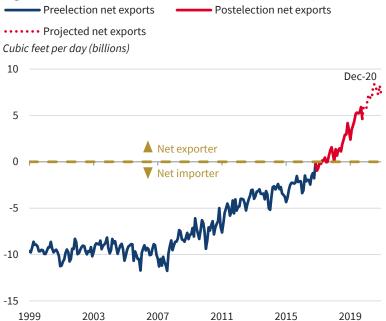
Historically, a rise in energy prices increases the trade deficit and costs for firms and households, sometimes pushing the U.S. economy into a recession. For example, a sudden rise in the price of oil preceded 10 of the 11 postwar recessions in the United States (Hamilton 2011). The vulnerability of the U.S. economy to price shocks motivated a long-standing goal of U.S. Presidents: U.S. energy independence.

President Richard M. Nixon began the push for energy independence, announcing Project Independence in 1973 when the Organization of Arab Petroleum Exporting Countries halted oil shipments to the United States. In the ensuing years, Congress and the executive branch directed much attention and resources to pursue energy independence, including the Energy Policy and Conservation Act (1975), the establishment of the Department of Energy (1977), the Energy Policy Act (2005), and the Energy Independence and Security Act (2007).

By a common measure of independence—net exports (Greene 2010)—the United States essentially achieved independence in both natural gas and oil at the end of 2019, and net exports are projected to grow in 2020 and beyond. Today's achievement, however, does not stem primarily from these government efforts but rather from private sector innovation that few expected. The shale-driven growth in domestic production documented earlier in this chapter reduced imports and, most recently, led to a surge in exports of both oil and gas. Fewer imports and more exports caused U.S. net imports of natural gas to fall below zero in 2017, making the United States a net exporter of natural gas for the first time since 1957 (figure 4-11). And, in September 2019, net imports of crude oil and petroleum products fell below zero on a monthly basis (figure 4-12). The United States is projected to remain a net exporter of crude oil and petroleum products for all of 2020 for the first time since at least 1949.

Energy independence—as measured by positive net exports, and by increased sectoral diversification of the U.S. economy, especially in places like Texas—means that higher global energy prices have a negligible or perhaps positive effect on the U.S. economy in the aggregate. With a large domestic energy sector, increases in investment by the domestic energy sector offset the effect of higher prices on consumers (Baumeister and Kilian 2016). If, for example, higher oil prices induce substantial new investment in drilling wells, with its associated demands for steel and equipment, GDP would likely increase as long as the reduced disposable income of consumers has a small effect on their overall spending (see box 4-2 for an in-depth explanation of the economic impact of increased drilling and production). This does not mean that the typical U.S. consumer is unaffected by higher oil prices or benefits from them. Rather, it means that the country's total output may expand as prices rise.

Figure 4-11. U.S. Monthly Net Exports of Natural Gas, 1999-2020



Sources: Energy Information Administration; CEA calculations.

Figure 4-12. U.S. Monthly Net Exports of Crude Oil and Petroleum Products, 1990–2020

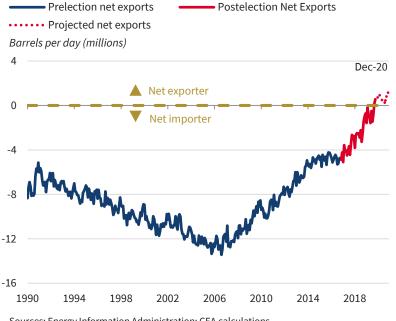
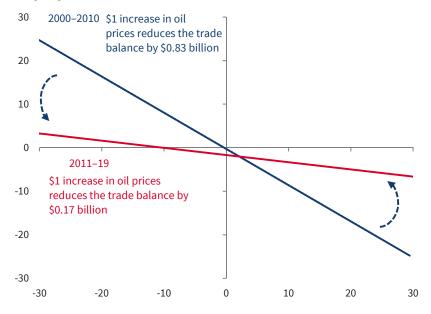


Figure 4-13. Changes in Price of Oil (Prior Month) and Changes in the Goods Trade Balance, 2000–2010 and 2011–19

Change in goods deficit (dollars, billions)



Sources: Energy Information Administration; Wall Street Journal; Census Bureau; CEA calculations.

In addition, if net imports are near zero, large changes in the global price of oil will have negligible effects on the U.S. trade balance, which directly affects the country's GDP (Cavallo 2006). Figure 4-13 shows that over the 2000–10 period, when the United States imported record amounts of oil and petroleum products, a \$1 per barrel increase in the price of oil reduced the trade balance in goods by \$0.83 billion. In the 2011–19 period, which saw falling net imports, the same price increase reduced the trade balance by only \$0.17 billion. As U.S. net exports increase, higher prices should eventually increase the trade balance, reflecting greater transfers from foreign consumers to domestic producers.

Energy independence also brings geopolitical benefits, such as more influence abroad and fewer constraints on foreign policy. The rise of the United States as a net contributor to the global oil market has reduced oil prices (Kilian 2016), and has also reduced the dependence of the global market on particular producers. Currently, the United States has sanctions on two major oil-producing countries, Iran and Venezuela. These sanctions, combined with internal factors in the case of Venezuela, have taken millions of barrels of oil per day off the market. Since the United States announced sanctions in November 2018, Iranian exports have declined by 1.4 million barrels per day, an 89 percent decrease from their pre-sanction level; since sanctions on Venezuela took effect in January 2019, exports have fallen by 0.7 million barrels per day, a 60 percent decrease. Energy independence increases the feasibility of such sanctions. In addition, it reduces the incentive to expend foreign policy resources on efforts to lower global energy prices.

Geopolitical gains also stem from net exports of U.S. natural gas. For example, exports of U.S. LNG to Europe have and will continue to provide a diversified source of competitively priced natural gas to reduce the continent's dependence on Russian gas supplies. The U.S. share of Europe's total natural gas imports increased from 0.1 percent in the first five months of 2018 to 1.3 percent in the first five months of 2019. The potential for greater exports of U.S. natural gas to Europe gives U.S. leaders greater influence when discouraging them from supporting the controversial new Nord Stream 2 pipeline project from Russia to Germany. Poland's and Lithuania's leaders are the most recent heads of state to denounce the project as a threat to energy security that would increase European dependence on Russian natural gas supplies.

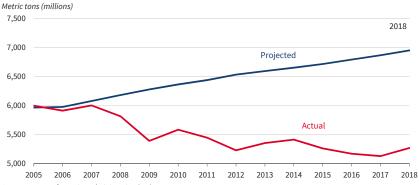
### **Environmental Benefits**

In addition to bringing energy independence and saving the average family of four \$2,500, the shale revolution has brought several environmental benefits. The shift to generating more electricity from natural gas and renewable energy sources reduced energy-related carbon dioxide emissions at the national level to a degree that was not predicted before these innovations. In its 2006 *Annual Energy Outlook*, the EIA projected a 16.5 percent *increase* in carbon dioxide emissions from 2005 to 2018 (figure 4-14). Actual emissions *decreased* by about 12 percent.

Actual energy-related carbon emissions for 2018 were 24 percent lower than projected in 2006. Some of the decline is because projections assumed greater GDP growth and therefore greater electricity demand than what actually occurred, in part because of the Great Recession and slow recovery. An important part of the decline, however, stems from lower natural gas prices reducing reliance on electricity generated from coal. Over the period, the proportion of generation from coal-fired power plants fell from 50 percent to 28 percent, while the share from natural gas increased from 19 percent to 35 percent.

Low natural gas prices also aided growth in the generation of wind power, which expanded from less than 1 percent of generation to 7 percent. Although Federal and State policies, such as renewable portfolio standards and tax credits, contributed to the increase in wind power generation, Fell and Kaffine (2018) document the important role of lower natural gas prices in spurring greater market penetration by wind generation. The complementarity stems from the ability of natural gas generators to quickly ramp up or slow down in response to the intermittent wind generation from gusts or lulls in wind.

Figure 4-14. Actual versus Projected Carbon Dioxide Emissions, 2005-18



Source: Energy Information Administration (EIA).

Note: Carbon dioxide emissions represent total emissions from the consumption of energy as reported by the EIA. Projections are from the EIA 2006 Annual Energy Outlook.

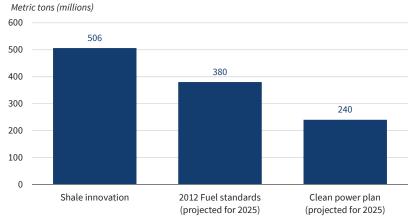
We estimate that from 2005 to 2018, the shale revolution lowered annual electric power carbon dioxide emissions by 506 million metric tons, a 21 percent decline relative to electric power sector emissions in 2005 (figure 4-15). For the estimate, we assume that coal emissions in the electricity sector would have otherwise remained constant, and we calculate the observed decline in coal emissions, which is 833 million metric tons. We assume that 92 percent of the decline is from shale-driven decreases in natural gas prices. This percentage is from Coglianese, Gerarden, and Stock (2019), who estimate the share of the decline in coal use attributable to the decline in the price of natural gas relative to the price of coal apart from other factors such as environmental regulations, which accounted for another 6 percent of the decline. Finally, we subtract the increase in emissions from greater use of natural gas in electricity generation (506 million metric tons = 833 x 0.92 - 260).

The shale-driven reduction in electric power emissions is larger than what the U.S. Environmental Protection Agency (EPA) projected its 2012

<sup>&</sup>lt;sup>9</sup> Note that the decline in coal use and coal emissions is linked to the decline in the price of natural gas relative to the price of coal, not to the number of coal plants that are replaced with natural gas plants. Natural-gas-driven changes in electricity prices have caused coal plants to close, and the retired generation capacity has been replaced with a mix of natural gas plants and renewable sources. Also, we note that Coglianese, Gerarden, and Stock (2018) look explicitly at coal production, not consumption, but the two are similar. Over most of their study period, more than 90 percent of production was consumed domestically.

<sup>&</sup>lt;sup>10</sup> A more detailed analysis could be done to estimate the net greenhouse gas (GHG) effects from shale gas. For example, the CEA estimate does not include leaks from natural gas wells or pipelines. According the EPA's emissions inventory, total GHG emissions from natural gas systems declined from 2005 to 2017. Alvarez et al. (2018) estimate that emissions are 60 percent greater than what the EPA reports. Even if this were true for the 2005 and 2017 EPA measurements, emissions from natural gas systems would have still declined over the period. If emissions were understated in 2017 but not in 2005, the shale-driven declines in emissions would still be larger than those from the policies mentioned in figure 4-15. In general, innovation in leak detection has lowered leak rates over time (see box 4-3).

Figure 4-15. Annual GHG Emission Reductions from Shale Innovation and Major Environmental Policies



Sources: Environmental Protection Agency; Stock (2017); CEA calculations.

Note: The Fuel Standards refer to the 2012 Light-Duty Vehicle Greenhouse Gas Emissions and Corporate Average Fuel Economy Standards, which applied to the 2017–25 period.

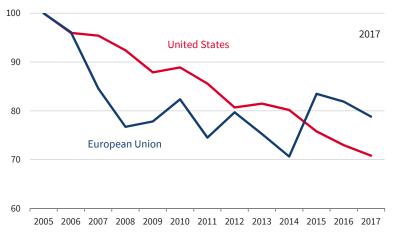
Light-Duty Vehicle Greenhouse Gas Emissions and Corporate Average Fuel Economy Standards would achieve in 2025 (380 million metric tons) following a considerable increase in stringency. The shale reduction is also more than double what the EPA initially projected that the now-rescinded Clean Power Plan would achieve by 2025 (240 million metric tons).

The shale-driven decline in emissions allowed the United States to have a greater rate of decline in total greenhouse gas (GHG) emissions than the European Union, holding constant the size of the two economies (figure 4-16). From 2005 to 2019, the European Union has developed and expanded an increasingly stringent cap-and-trade system for GHG emissions across its member countries. Although it substantially raised electricity prices for consumers (Martin, Muuls, and Wagner 2015), the system helped the European Union achieve a 20 percent decline in GDP-adjusted emissions from 2005 to 2017, the most recent year of data. Over the same period, emissions fell by 28 percent in the United States, which did not implement a national cap-and-trade system, although various States have pursued policies to cap emissions.

If policymakers had averted the shale revolution through a ban on hydraulic fracturing or other integral components of shale development, energy sector GHG emissions would most likely be higher today. Absent low natural gas prices, renewable electricity sources are unlikely to have enabled similar emissions reductions. A megawatt-hour of coal-fired electricity generates about 1 metric ton of GHG emissions. Achieving the 506 million metric ton decline in GHG emissions is roughly equivalent to reducing coal-fired electricity generation by about 506 million megawatt-hours and replacing it with renewable power generation. This amounts to a 150 percent increase in wind and

Figure 4-16. U.S. versus EU GDP-Adjusted Carbon Dioxide Emissions, 2005-17

Metric tons of  $CO_2$  per billion dollars of GDP (2005 = 100)



Sources: Environmental Protection Agency; Bureau of Economic Analysis; European Environment Agency; Statistical Office of the European Communities; CEA calculations. Note: Data are total CO<sub>2</sub> emissions per \$1 billion (2017) of each region's GDP.

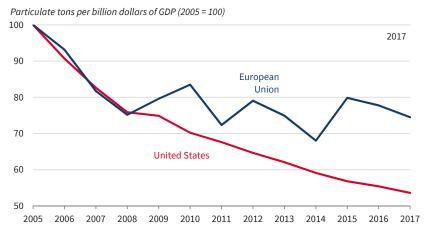
solar generation above their 2018 level, an increase that is not projected to happen until the 2040s. 11

During the shale era, the percentage decline in coal-fired generation has roughly equaled the percentage decline in the wholesale price of electricity, suggesting that prices would need to fall 25 percent below their pre-shale level to reduce coal generation by 506 million megawatt-hours (25 percent). This decline would leave wholesale electricity prices about one-third above their 2018 level. This higher price is unlikely to have supported a 150 percent increase in wind and solar generation over their 2018 level (and an even larger percentage increase over their pre-shale level). It implies an elasticity of supply close to 5, roughly twice as large as the empirical estimate by Johnson (2014).

Shale-driven declines in emissions have been large as well as economical. Many policies seek to reduce emissions. Most of them, however, impose a cost on the economy. Gillingham and Stock (2018) summarize research on the cost of reducing a ton of carbon emissions by various methods. They report that renewable fuel subsidies cost \$100 per ton of carbon abated, Renewable Portfolio Standards cost up to \$190 per ton, and vehicle fuel economy standards cost up to \$310 per ton. By comparison, shale innovation brings emissions savings without requiring greater public spending (e.g. subsidies) or costly regulations or mandates.

<sup>&</sup>lt;sup>11</sup> The year 2046 is estimated using the EIA's 2019 Annual Energy Outlook forecast of wind and solar generation in the electric power sector through 2050 (EIA 2019c).

Figure 4-17. U.S. versus EU GDP Adjusted Particulate Emissions, 2005–17



Sources: Environmental Protection Agency; Bureau of Economic Analysis; European Environment Agency; Statistical Office of the European Communities; CEA calculations.

Note: Values are total particulate matter emissions that are 2.5 microns or less in size per billion 2017 U.S. dollars of each respective region's GDP. Values are normalized such that 2005 is equal to 100. U.S. emissions exclude miscellaneous sources.

Lower natural gas prices have also affected emissions of particulates such as soot, which can affect heart and lung health, especially for those with asthma or heart or lung disease. As with GHG emissions, GDP-adjusted particulate emissions have declined faster in the United States than in the European Union over the 2005–17 period (figure 4-17). The difference in the rate of reduction is considerable, with U.S. particulate emissions per \$1 of GDP declining by 57 percent and EU emissions declining by 41 percent. The decline has brought health benefits. Johnsen, LaRiviere, and Wolff (2019) estimate that, as of 2013, the shale-driven decline in particulate and related emissions had \$17 billion in annual health benefits (see box 4-3).

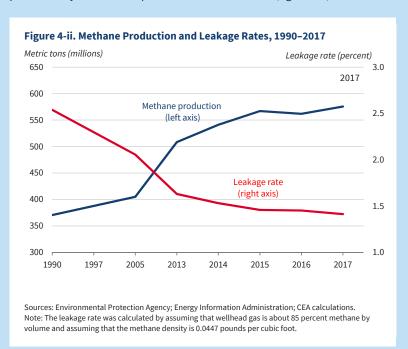
### The Value of Deregulatory Energy Policy

This section explores the value of deregulatory energy policy. First, it shows how deregulation allows innovation to flourish. Then it explains the private sector's part in the critical responsibilities of building and maintaining energy infrastructure.

### Allowing Innovation to Flourish

Government deregulation of natural gas markets—including the 1978 Natural Gas Policy Act, the Federal Energy Regulatory Commission's 1985 Open Access Order, and the 1989 Natural Gas Wellhead Decontrol Act—helped encourage

Pipelines are one of the most effective methods of transporting oil and gas, but they require monitoring and maintenance. Traditionally, monitoring has required that people travel along pipelines by foot, automobile, plane, or all-terrain vehicle. Innovation in technologies such as drones and advanced acoustics has allowed the industry to prevent leaks and more quickly find and stop them when they occur. For example, a Shell pilot drone program illustrates how well-equipped drones can identify pipeline corrosion, abnormal heat signatures, and any effects on wildlife. This helps the company identify leaks, but also reveals areas where preventive maintenance is most needed. With improvements to technology for monitoring pipeline leaks and other improvements across the supply chain, the leak rate for natural gas and petroleum systems fell 31 percent from 2005 to 2017 (figure 4-ii).



the innovation that brought the shale revolution. In the same vein, the Trump Administration has sought to identify and remove regulations that unduly stifle energy development. This is seen in the Presidential Executive Order on Promoting Energy Independence and Economic Growth and the Executive Order on Promoting Energy Infrastructure and Economic Growth. It is also seen in actions such as permitting for the Keystone XL Pipeline and the DOE's

approval of a record amount of Liquefied Natural Gas export capacity to non-free trade agreement countries.

The laboratory of State policy experiments provides examples of contrasting policy approaches and their effects. State governments have the primary responsibility to regulate oil and gas development on non-Federal lands, specifying where wells can be drilled, how they must be drilled and monitored, and how they are to be reclaimed at the end of their useful life. Subject to such regulations, most States allow shale development. Maryland, Vermont, and New York, however, have banned hydraulic fracturing, a practice integral to shale development. Of the three States, the New York ban is most consequential because the Marcellus Shale formation, which is the most prolific shale gas formation in the United States, extends into much of Southern New York. Since New York's initial 2010 moratorium on fracking, which morphed into a ban in 2014, energy firms have drilled more than 2,500 wells in Pennsylvania counties adjacent to the New York border (see box 4-4 for further discussion on the risks and benefits of shale development).

The difference in energy-related outcomes in the two States is stark. Development of the Marcellus and Utica Shale in Pennsylvania caused natural gas production to increase 10-fold from 2010 to 2017. Over the same period, New York's production fell by nearly 70 percent. Pennsylvania leads the country in net exports of electricity to other States and produces more than twice the amount of energy it consumes. New York, in contrast, has grown more dependent on electricity generated elsewhere; and in 2017, the State consumed four times as much energy as it produced.

Despite the growth in energy production in Pennsylvania, total energy-related carbon dioxide emissions fell 15 percent from 2010 to 2016, the most recent year of data, twice as much as in New York (7 percent). The greater decline in Pennsylvania stems from larger reductions in the electric power sector.

Innovation, however, can create challenges for particular sectors. Despite substantial and sustained Federal support, including a mid-2000s expectation of a nuclear renaissance, low wholesale electricity prices have reduced the profitability of the nuclear power sector. As a result, a wave of early retirements from existing nuclear power plants has occurred, with more closures planned in coming years (CRS 2018). Given that changes in the market are impossible to predict, a diversified research-and-development portfolio for new energy technologies will best prepare the economy for tomorrow's market realities.

### The Critical Role of Energy Infrastructure

Pipelines, electric transmission lines, and export facilities allow energy resources to flow from resource-rich places to resource-scarce ones. The growth in oil and gas supply documented above increases demand for pipelines. For example, with a dramatic rise in production over the last decade,

Many academic studies have explored the effects of shale oil and gas development on nearby communities. Two studies estimate measures of local net benefits across all major shale regions and reach a similar conclusion: on average, local wage and income effects from development exceed increases in living costs or deterioration in local amenities (Bartik et al. 2019; Jacobsen 2019). Jacobsen (2019) finds that wages across all occupations increased in response to the growth in drilling, regardless of whether they had direct links to the oil and gas industry. Similarly, Bartik and others (2019) estimate that shale development generated \$2,500 in net benefits to households in surrounding communities.

It is also evident that local effects can vary greatly, which is illustrated in the diverse effects of development on housing values. Housing values reflect an area's standard of living, including earnings opportunities and amenities, such as good roads. Shale development affects both, creating jobs but also truck traffic and associated disamenities, particularly during times of drilling (Litovitz et al. 2013; Graham et al. 2015). In addition, development, when poorly managed, can pose a risk to groundwater and health, and improper disposal of wastewater can induce earthquakes when best management practices are not followed (Darrah et al. 2014; Keranen et al. 2014; Wrenn, Klaiber, and Jaenicke 2016; Hill and Ma 2017; Currie, Greenstone, and Meckel 2017). Development has had large, positive effects on average housing values over time in many places (Boslett, Guilfoos, and Lang 2016; Weber, Burnett, and Xiarchos 2016; Bartik et al. 2019; Jacobsen 2019). Drilling itself, however, has depressed property values, at least temporarily, for groundwater-dependent homes in Pennsylvania or properties without mineral rights in Colorado (Muehlenbachs, Spiller, and Timmins 2015; Boslett, Guilfoos, and Lang 2016). Welfare effects can also vary across households in shale areas based on the value that households place on greater earning opportunities relative to disamenities, such as noise and congestion.

The nuisances and risks that can come with drilling and fracturing wells highlight the value of prudent State and local policies that match local realities, safeguard the environment and human health, and allow private landowners to contract with energy firms to bring valuable energy resources to market. Almost all major producing States have revised oil and gas laws to address hydraulic fracturing and shale development more generally. North Dakota, for example, adopted rules limiting the flaring of natural gas in 2014, a practice that is especially common in the State because oil producers there have limited infrastructure to deliver to market the natural gas that accompanies oil production. Similarly, as shale development grew in Pennsylvania, the State adopted a policy that effectively ended the treatment of fracking wastewater at publicly owned treatment plants, which were shown to be poorly equipped to properly treat the water.

Pennsylvania has switched from being a major importer of natural gas to being a major exporter. Acquiring regulatory approval and building the necessary pipelines has taken time, progressing to completion in some places but not others.

In 2017 and 2018, private firms finished two major pipeline projects, the Rover and Nexus pipelines, to take Appalachian gas into Michigan and beyond, with the projects adding nearly 1,000 miles of pipeline and 3.2 billion cubic feet of gas per day of capacity. The first phase of the Rover pipeline was finished in August 2017 and ran from Southeastern Ohio (near the Pennsylvania border) to Northwestern Ohio (near the Michigan border). The second phase was finished in May 2018 and extended the pipeline through Michigan and into Canada. The Nexus pipeline was also completed in 2018 and follows a similar route, eventually connecting with existing pipelines near Detroit.

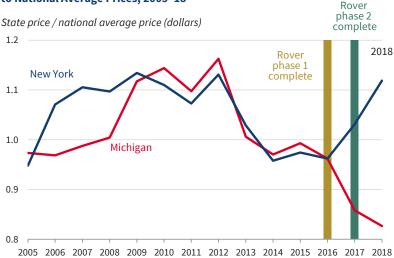
No new interstate pipelines were built from Pennsylvania into New York (and therefore into New England) over the same period. Total expansions or extensions of existing pipelines that transit New York totaled 21 miles in length and 0.46 billion cubic feet per day in additional capacity. The 125-mile Constitution Pipeline, which would take Pennsylvania gas to New York and beyond, has been repeatedly delayed since the project's inception in 2012, with a major source of delay being the refusal of the New York Department of Environmental Conservation to grant a necessary certification.

Natural gas price differences across States and over time illustrate the implications of new investments in pipelines. As natural gas production grew in Pennsylvania, Ohio, and West Virginia, citygate prices in Michigan fell relative to the national average price, plausibly reflecting the benefit of being closer to a place of burgeoning supply growth. (The citygate price measures local wholesale natural gas prices). From 2016 to 2018, when two main pipeline projects were being completed, the Michigan price relative to the national average price fell 14 percent. The New York price went in the opposite direction, increasing by 16 percent, potentially reflecting the interaction between high demand (from an above-average number of cooling-degree days in 2018) and pipeline constraints (figure 4-18).

The 14 percent decline in the Michigan citygate price relative to the national price provides a credible estimate of the price effect of expanded pipeline capacity. It is similar to estimates of the effect of major capacity expansions (Oliver, Mason, and Finnoff 2014) or the price premium associated with insufficient capacity (Avalos, Fitzgerald, and Rucker 2016).

A 14 percent decline in the New York and New England citygate price would save consumers in the region an estimated \$2.0 billion annually, or \$233 for a family of four. Some of the savings would be from residential, commercial, and industrial consumers paying less for the natural gas that they consume, but the bulk of savings would be from lower electricity prices. New York and most of New England have deregulated electricity markets, where





Sources: Energy Information Administration; CEA calculations.

Note: The Rover Pipeline phase 1 was completed in August 2017, and phase 2 was completed in May 2018. Vertical bars represent the beginning of the year when the pipeline was completed, given annual data.

electricity-generating firms sell into competitive markets. Linn, Muehlenbachs, and Wang (2014) find that for New York and New England, a 1 percent decrease in the price of natural gas lowers the price of electricity by 0.8 percent. Applying this gas-driven decline in wholesale prices to the region's consumption of electricity in 2018 provides \$1.2 billion of the total \$2.0 billion in savings.

Other infrastructure investments could provide similar value. The Atlantic Coast Pipeline, for example, would take natural gas from West Virginia to North Carolina, where citygate prices have been about 10 percent higher than in West Virginia in 2019. We also note that pipelines are not the only means of transporting natural gas domestically. The Pipeline and Hazardous Materials Safety Administration recently approved a permit request to transport LNG by rail.

Just as pipelines allow producers to reach high-price markets in other states, facilities for exporting LNG allow U.S. producers-whose production now exceeds domestic consumption-to reach high-price markets abroad. In response, export volumes have surged, averaging 4.7 billion cubic feet per day (Bcf/d) in the first 10 months of 2019, compared with less than 2 Bcf/d in the first 10 months of 2017. Under the Natural Gas Act, exports of LNG must be approved by the DOE on the basis of whether the exports are consistent with the public interest. Under the Trump Administration, the DOE has doubled the volume of LNG approved for export, increasing capacity from 17 Bcf/d to more than 34 Bcf/d as of October 2019.

### Conclusion

The shale revolution provides a striking example of the potential of private sector energy innovation and the resulting implications for consumers and the environment. In less than a decade, productivity in oil and gas extraction has increased several-fold. As a result, production costs have fallen, making energy goods and services more affordable for consumers, especially lower-income households. By several measures, the shale revolution has led to greater environmental progress in the United States than in the European Union, which exercises more government control and has more stringent emissions policies.

The Trump Administration's deregulatory policies aim to support private sector innovation and initiative by reducing excessively prescriptive government regulation. In doing so, the Administration seeks to further unleash the country's abundant human and energy resources. This policy stance is consistent with the approach taken by most States, which have allowed shale production to flourish as long as companies meet updated State policies that limit risks to human health and the environment. However, some States have taken a more command-and-control approach, which has had predictable effects. In particular, New York State has taken an alternative, unsafe-at-any-speed approach to shale development. As it has done so, its natural gas production has fallen, its imports of electricity have increased, and its rate of GHG emissions reduction has been less than that of neighboring Pennsylvania.

State and Federal policy questions related to shale will persist in debates about environmental and energy policy. The shale revolution will continue to influence energy prices because the private sector has shown that large amounts of oil and gas can be extracted from shale and similar formations at moderate prices. The knowledge and capability gained from innovation will remain through periods of low energy prices that drive overleveraged firms into bankruptcy. In addition, policies that would severely constrain use of this capability come with large, forgone benefits—in large part the consumer savings and environmental gains documented in this chapter. The Trump Administration's deregulatory energy agenda, in contrast, seeks to overcome government barriers to private sector innovation that lowers energy prices and benefits the environment.



### Chapter 5

## Free-Market Healthcare Promotes Choice and Competition

Driven by unparalleled medical innovation, the American healthcare system remains the envy of the world. However, its past success does not mean that healthcare in the United States always delivers the value that it should. Costs for many procedures and medications are too high, access to the healthcare that patients demand is limited, and competition is lacking. But these challenges do not mean that the only solution is increased government intervention. These improvements can be accomplished by enhancing healthcare choice and competition in ways that embrace the value of the market while focusing on patients' needs.

The Trump Administration has already made major progress in delivering high-quality, lower-cost healthcare by creating more choice in health insurance markets and more competition among healthcare providers. In other words, it is possible to keep what works and fix what is broken. For example, the Administration has sought to make healthcare more affordable by lowering out-of-control prescription drug prices and expanding access to more affordable healthcare options. Additional policy changes put patients in control of their healthcare by ensuring price transparency and allowing Americans to pick the care that fits their needs. At the same time, accelerating medical innovation has provided new treatment options for patients living with disease.

Under the Trump Administration, the Food and Drug Administration approved more generic drugs than ever before in U.S. history and updated its approval process for new, lifesaving drugs. This past year, prescription drug prices experienced the largest year-over-year decline in more than 50 years. Whether

it is through reforms that seek to expand association health plans, promote health reimbursement arrangements, or give terminally-ill patients access to potentially lifesaving drugs, among many other successes, every healthcare reform that lowers costs and increases quality allows American workers to live longer, healthier lives and keep more of their paychecks.

The Administration's focus on consumer-centric health policies will make the healthcare marketplace more competitive and protect as well as enable consumers to obtain life-enhancing technologies. For example, the Administration's recent policy change to permit insurers to offer policies with additional benefits covered before a deductible is met and allow enrollees to maintain health savings accounts are real changes already helping those with preexisting conditions. And with future changes under way to enable patients using the real price for major medical services, the effect of the free market to lower health care costs for all consumers has just begun.

Healthcare regulations at all levels of government can increase price, limit choice, and stifle competition—which, in combination, lead U.S. healthcare to fail to provide its full value. These regulations can also harm the broader economy. For example, the Affordable Care Act has impeded economic recovery by introducing disincentives to work. The Trump Administration's successes in addressing these policies over the past three years show the value of empowering the market to deliver the affordable healthcare options that Americans rightly expect. Further patient-centered reforms will provide Americans with improved healthcare through enhanced choice and competition.

he United States' healthcare system relies more on private markets to provide health insurance and medical care than do those of other countries. And the U.S. system is supplemented by public sector programs to finance the care of vulnerable populations, which include low-income and senior populations. Most Americans are in employer-sponsored group health plans and are often satisfied with the insurance coverage and medical care they receive. However, the U.S. system does not always deliver the value it should. Market competition leads to an efficient allocation of resources that should

lower prices and increase quality. But every market has features that deviate from optimal conditions, and healthcare is no exception. Last year (CEA 2019), we discussed obstacles in healthcare markets and concluded that they are not insurmountable problems that mandate the government's intervention.

This chapter identifies government barriers on the Federal and State levels to healthcare market competition that lead to higher prices, reduce innovation, and hinder quality improvements. The chapter proceeds with a review of barriers to competition and choice, and then it provides a summary of the accomplishments and expected effects of Administration health policy in reducing these impediments and creating competitive innovation in the healthcare markets for all Americans. The Administration's reforms aim to foster healthcare markets that create value for consumers through the financing and delivery of high-quality and affordable care. Government mandates can reduce competitive insurance choices and raise premiums.

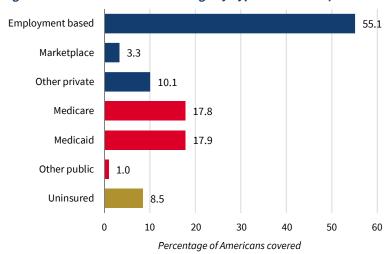
By focusing on choice and competition, the Administration is encouraging States to provide flexibility to develop policies that accommodate numerous consumer preferences for healthcare financing and delivery. The Administration has addressed these problems through a series of Executive Orders, deregulatory measures, and signed legislation. By 2023, we estimate that 13 million Americans will have new insurance coverage that was previously unavailable due to high prices and overregulation.<sup>1</sup>

A key goal for the healthcare marketplace is to provide effective, high-value care to all Americans. Achieving this goal requires careful consideration and revision of specific Federal and State regulations and policies that inhibit choice and competition. This section identifies two ways to increase choice and competition: creating more choice in health insurance markets, and creating more competition among healthcare providers.

The majority of Americans obtain health insurance coverage through private sector, employer-sponsored group plans and other private (individual or nongroup) plans (see figure 5-1). The public sector Medicaid program provides coverage to people with low incomes, while Medicare provides coverage to older Americans. Figure 5-1 shows the percentages of Americans that have various

<sup>&</sup>lt;sup>1</sup> The CEA previously released research on topics covered in this chapter. The text of this chapter builds on the 2019 Economic Report of the President; the CEA report "Measuring Prescription Drug Prices: A Primer on the CPI Prescription Drug Index" (CEA 2019c); the CEA report Mitigating the Impact of Pandemic Influenza through Vaccine Innovation (CEA 2019d); the report "Reforming America's Healthcare System through Choice and Competition," from the Department of Health and Human Services (HHS 2018); and policy announcements from the Executive Office of the President.

Figure 5-1. Health Insurance Coverage by Type of Insurance, 2018



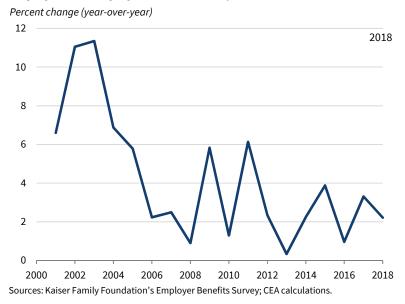
Sources: Census Bureau; CEA calculations.

Note: Numbers do not sum to 100 percent due to overlap for individuals with multiple health insurance plans. Other private plans include nongroup, direct-purchase plans, and TRICARE. Other public plans include veterans health insurance. Blue indicates private health insurance plan types, and red indicates public health insurance plan types.

types of health insurance coverage, but many people have multiple coverage sources; for instance, many older adults on Medicare purchase private supplemental insurance plans. In 2018, more than 67 percent of all Americans were covered by private health insurance plans, while just over 34 percent were covered by public plans. Among the insured population, 12.2 percent had more than one type for all of 2018 (Census Bureau 2019). Employer-sponsored insurance dominates most of the private health insurance market. The individual insurance market accounts for a smaller share of the insured population. In the individual market, consumers buy their insurance through the insurance exchanges established by the Affordable Care Act (ACA) or through ACA-compliant individual policies.

Since earlier in the 2000s, when private health insurance premiums grew rapidly, growth rates have moderated, especially since 2017 (Claxton et al. 2019). Figure 5-2 shows the inflation-adjusted growth in the average premium for family coverage through employer-sponsored group plans. The total premium is paid partly through the employer contribution and partly through the employee contribution. We focus on the total premium because health economists agree that, ultimately, employees also pay the employer-contribution in the form of reduced wages. In the individual insurance market, after the Affordable Care Act established health insurance exchanges, the premiums almost doubled in the first few years. From 2018 to 2019, the benchmark ACA premiums dropped by 1.5 percent. From 2019 to 2020, the benchmark ACA premiums dropped by an additional 4 percent (CMS 2018, 2019).

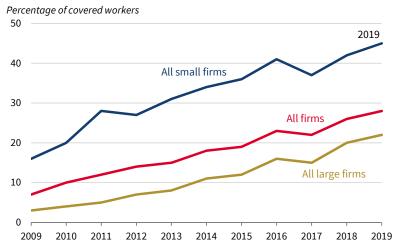
Figure 5-2. Annual Change in Average Family Premium Including **Employee and Employer Contributions, 2000–2018** 



Recent health policy changes at the Federal and State levels have sought to give consumers more control over their medical expenditures so they can seek greater value for their health investment. Two of the best illustrations of these consumer-focused policies are health saving accounts (HSAs) and health reimbursement arrangements (HRAs). As described in the Department of Health and Human Services' (HHS) report "Reforming America's Healthcare System through Choice and Competition," the promotion and expansion of these policies, combined with price and quality transparency initiatives, will encourage consumers to make better and more informed care choices to enhance their health (HHS 2018).

"Consumer-directed health plans" (CDHPs) is an all-encompassing term for HRAs, HSAs, and similar medical accounts that allow patients to have greater control over their health budgets and spending. The growth of CDHPs has been substantial, especially by large employers that offer these highdeductible plans, HRAs, and HSAs in a larger strategy to introduce consumerism in employer-sponsored health insurance. HRAs allow employees to shop in the individual market for their preferred plans. Expanding consumer choice in health plans decreases the deadweight loss associated with poor plan matching and leads to gains in consumer surplus (Dafny, Ho, and Varela 2013). HSAs may be especially attractive to consumers because they may be used for nonmedical healthcare expenses and are portable (Greene et al. 2006). In an analysis of firms that completely replaced traditional managed care plans with

Figure 5-3. Percentage of Covered Workers Enrolled in a Plan with a General Annual Deductible of \$2,000 or More for Single Coverage, 2009–19



Source: Kaiser Family Foundation's Employer Benefits Survey.

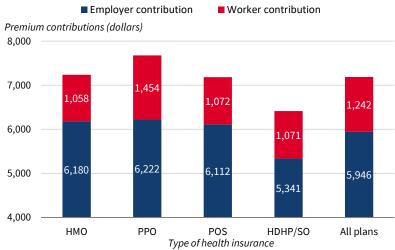
Note: Small firms have 3 to 199 workers, and large firms have 200 or more workers.

CDHPs for their employees, Parente, Feldman, and Yu (2010) saw significant decreases in total healthcare costs, though they were inconsistent among firms that offered different mixes of HRAs and HSAs. CDHPs may also be beneficial for low-income families and high-risk families, where total health spending significantly decreased for vulnerable (low-income or high-risk) families with CDHPs (Haviland et al. 2011). Healthcare costs are also lower for employers offering CDHPs, whose costs in the first three years after a CDHP is offered are significantly lower relative to firms that do not offer a CDHP (Haviland et al. 2016).

As seen in figure 5-3, the share of individuals enrolled in high-deductible health plans in the employer-sponsored health insurance market has risen substantially. This has led consumers to have greater incentives to shop for medical services that are not reimbursed before their deductible is met.

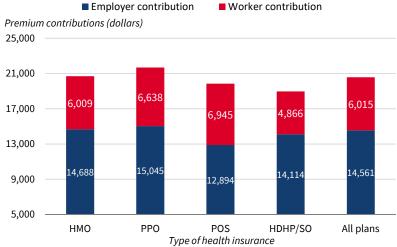
Although the growth of CDHPs has increased out-of-pocket medical expenses on average, the plans are available with significantly lower premiums than other health insurance choices, as seen in figures 5-4 and 5-5. Furthermore, with the Administration's new options to cover predeductible care for the chronically ill with little to no out-of-pocket expense, as discussed later is this chapter, more choices are available for more vulnerable populations than before 2016.

Figure 5-4. Average Annual Worker and Employer Premium **Contributions for Single Coverage, 2019** 



Source: Kaiser Family Foundation's Employer Health Benefits Survey. Note: HMO = health maintenance organization; PPO = preferred provider organization; POS = pointof-service plan; HDHP/SO = high-deductible health plan with savings option.

Figure 5-5. Average Annual Worker and Employer Premium **Contributions for Family Coverage, 2019** 



Source: Kaiser Family Foundation's Employer Health Benefits Survey. Note: HMO = health maintenance organization; PPO = preferred provider organization; POS = pointof-service plan; HDHP/SO = high-deductible health plan with savings option.

### Creating More Competition among Healthcare Providers

Recent studies of variation in health service pricing suggest that the market lacks needed competition. If competition is reduced among providers (e.g., physicians or hospitals), and in addition there is no change in patient demand, then higher prices and fewer choices are likely to result. These can also lower overall healthcare quality and limit the efficient allocation of resources. Government policies can diminish competition by adversely limiting the supply of providers and the scope of services they offer.

Choice and competition can be limited by State policies that restrict entry into provider markets. This, in turn, can stifle innovation that could lead to more cost-effective care provision. Higher healthcare prices and fewer incentives for quality improvement by providers can be the results of these market-stifling State policies. In particular, state-specific certificate-of-need laws could reduce provider access and create unnecessary monopoly pricing where there is limited competition. In chapter 6 of this *Report*, we discuss advocacy efforts by the Trump Administration to limit the harmful effects of certificate-of-need regulation.

Since the 1990s, markets for a variety of healthcare services have become more consolidated (NCCI 2018). Some consolidation involves cross-market mergers—as, for example, when hospitals operating in different regions form a system—but there is also evidence of increasing concentration in local markets. As discussed in chapter 6, the Federal Trade Commission (FTC) and the Department of Justice's (DOJ) Antitrust Division classify markets using the Herfindahl-Hirschman Index (HHI). Between 1990 and 2006, the proportion of metropolitan statistical areas (MSAs) with hospital market HHIs classified as "highly concentrated" (i.e., with an HHI above 2,500) rose from 65 percent to more than 77 percent (Gaynor, Ho, and Town 2015). Concentration has also risen significantly in health insurance markets. Even when consolidation occurs between close competitors, consumers can benefit from substantial efficiency gains.

However, the trends of rising concentration have properly drawn attention to the question of how consumers are affected. A recent but growing body of literature has linked increasing concentration in hospital markets to rising prices, markups, and falling quality. A number of studies have found that mergers between hospitals that are close competitors leads to significantly higher prices without improving quality (Vogt and Town 2006; Gaynor and Town 2012), or in settings with regulated prices, to lower quality (Kessler and McClellan 2000; Cooper et al. 2011). This literature is still young, and more needs to be done, particularly to assess what is driving the consolidations. Fuchs (1997) argued that the rise of health maintenance organizations is a contributing factor, as hospitals seek to offset the bargaining power of large

insurers by becoming large themselves; but as discussed by Gaynor, Ho, and Town (2015), the empirical evidence for this is mixed.

More generally, it is important to understand if rising concentration is associated with factors, such as rising fixed-cost investments or economies of scale, that may benefit consumers. This causality issue is discussed in chapter 6. At a minimum, however, these results suggest that market structure is an important aspect of healthcare markets.

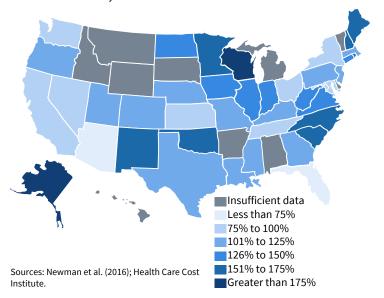
Consolidation is also seen in the prescription drug market. The growth in importance of pharmacy benefit managers (PBMs) to serve as intermediaries between drug manufacturers and health insurers also increased the size of the largest PBMs, their purchasing power, and their ability to obtain rebates and discounts from manufacturers (Aitken et al. 2016). PBMs are resistant to list drug price increases, as their profits are usually a percentage of drug list prices—thus, there is little incentive to reduce the amount charged to insurers. As discussed later in this chapter, the three largest PBMs hold 85 percent of market share.

One way to gauge the uneven competition among healthcare providers is to examine the degree of competition (or lack thereof) in major metropolitan markets. Data made available by the Health Care Cost Institute (HCCI 2016) used negotiated provider price data to illustrate the degree of lack of competition present in the market at the national and regional levels. Using data from HCCI, Newman and others (2016) examined variations in the negotiated rates of providers from 242 possible medical services. They calculated the ratio of the average price paid in each State to the average national price for a given medical service by ratio categories for each of the 242 services. Figure 5-6 presents a map depicting variation in cataract surgery prices by state.

The map illuminates both regional patterns and variations among Statelevel average cataract removal prices. For example, Iowa, Illinois, and Indiana all have prices between 125 and 150 percent of the national average price. Alternatively, across four States in the Southeast, the ratio of State average price to national average price decreases from 150 through 175 percent in the Carolinas to a ratio of less than 75 percent in Florida.

Kansas and New York have prices close to the national average price for cataract surgery, at \$3,382 and \$3,678, respectively, compared with \$3,541 (HCCI 2016). However, the average prices in the neighboring States of Nebraska and Connecticut are \$957 and \$1,181 more. With respect to knee replacements, New Jersey and Kansas have the lowest average prices; and Washington, Oregon, and South Carolina have the highest average prices. Prices in Connecticut and Iowa are about the same as the national average price of roughly \$36,000. The data show that Arizona, Texas, Rhode Island, and West Virginia have the lowest average prices for a pregnancy ultrasound, while Oregon, Wisconsin, and Alaska have some of the highest average prices.

Figure 5-6. Ratio of State Average Price to National Average Price of Cataract Removal, 2015

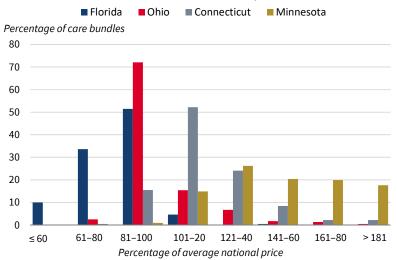


Although the national average price for a knee replacement is more than 100 times larger than a pregnancy ultrasound, there is greater variation in average prices for ultrasounds. For example, in South Carolina, the average knee replacement price is more than 30 percent higher than the national average, while in Wisconsin the average pregnancy ultrasound is more than 220 percent greater than the national average. This suggests that relative to the average price, there are higher high prices and lower low prices among the pregnancy ultrasound prices. Much of this variation could be due to the lack of transparency in shoppable services to create a truly competitive market.

There is also variation within regions or States in price trends. HCCI (2016) also calculated the ratio of each State's average price relative to the national average price for each medical service. The percentages of services within eight ranges of ratios were then graphed for each state (Newman et al. 2016). Figure 5-7 provides a visual representation of the distribution of all care medical services and can be compared across States.

Figure 5-7 shows the distribution of prices for four States: Florida, Ohio, Connecticut, and Minnesota. Of the 241 care bundles calculated for Florida, the prices for 95 percent of them were at or below the national averages. Ohio, with 240 care bundles, had higher prices on average than Florida; but roughly 75 percent of all prices were at or below the national averages. Connecticut, with 232 care bundles estimated, on average had higher prices than Florida and Ohio, with 30 percent of its care bundle prices being at least 20 percent

Figure 5-7. Distribution of Average State Price Relative to Average National Price of Care Bundles in Four States, 2015



Source: Health Care Cost Institute.

Note: Price data for Florida include 241 care bundles; for Ohio, 240 bundles; for

Connecticut, 232 bundles; and for Minnesota, 221 bundles.

higher than the respective national averages. Minnesota, with 221 estimated care bundles, had the highest prices on average, with more than 45 percent of the care bundles having prices 50 percent or more above the national average.

Table 5-1 presents the highest average and lowest average price for a knee replacement reported for a metropolitan statistical areas in 12 States.<sup>2</sup> Sacramento has the highest average price (\$57,504)—more than twice as high as Tucson, Miami, Saint Louis, Syracuse, Toledo, Allentown, Knoxville, and Lubbock. California also has the largest within-State difference in average price (\$27,243) across any paired set of MSAs in the State. Though the two California markets are 440 miles apart, it is worth noting that a three-hour drive from Palm Bay, Florida, to Miami could potentially save \$17,122 on knee replacement surgery—a difference of roughly \$100 per mile driven—assuming one's insurance plan design covered the individual in both locations. Absolute dollar differences across MSAs were small in Connecticut, South Carolina, and Virginia for the MSAs for which we had sufficient data to calculate prices.

These findings demonstrate that there is wide geographic variation in prices within the privately insured population. Although some of the variation may be a result of the differences in the costs of doing business (e.g., supplies,

<sup>&</sup>lt;sup>2</sup> These are indicative differences because prices could not be calculated for every MSA in a State. There could have been higher or lower prices in an unreported MSA in a State. These reported prices should drive inquiries into why these differences exist and whether any differences are justified by local differences or other evidence.

Table 5-1. Variation in Knee Replacement Prices across MSAs within States, 2015

State	Number of MSAs	Highest MSA- level average price (dollars)	Lowest MSA- level average price (dollars)	Difference between highest and lowest MSA-level average price (dollars)	Distance between MSA cities (miles)
Arizona	2	28,264	21,976	6,288	116
California	6	57,504	30,261	27,243	440
Connecticut	3	37,417	33,594	3,823	39
Florida	8	44,237	27,115	17,122	173
Missouri	2	26,601	23,114	3,487	248
New York	4	36,584	24,131	12,453	247
Ohio	7	34,573	24,491	10,082	203
Pennsylvania	3	33,338	27,188	6,150	62
South Carolina	2	46,591	43,635	2,956	103
Tennessee	2	34,895	26,291	8,604	180
Texas	5	45,275	28,456	16,819	345
Virginia	2	39,298	39,292	6	107

Source: Health Care Cost Institute.

Note: MSA = metropolitan statistical area.

wages, and rent), the remaining variation could be attributable to other factors, such as a lack of transparency, market power, or alternative treatments.

A patient-centered healthcare policy's goal would be the least unjustified price difference as possible and a low average price for a service. For example, Arizona has the sixth-largest price difference (\$123) in the pregnancy ultrasound prices—a service that should be similar in scope and quality across providers, care settings, cities, and States. The average of the average prices paid in Tucson and Phoenix is the lowest ([\$320 + \$197] / 2 = \$258.5).

To address how competition can lower prices more broadly, the Administration's report "Reforming America's Healthcare System through Choice and Competition" outlined many other important measures to increase competition for the entire healthcare sector, including hospitals and doctors, which make up the bulk of total spending. For example, a recent Executive Order set the way for increasing price transparency in healthcare, which allows competition to more effectively operate.

Since the beginning of his Administration, President Trump has sought to make healthcare more affordable by lowering prescription drug prices and making new, affordable healthcare options available. Policies have been advanced to provide transparency and choice so patients can choose the care that fits their needs. In addition, pathways have been sought to unleashing American innovation that will provide new treatment options for patients living with disease. To increase choice, the Administration has increased insurance options and reduced the regulatory burden. To increase competition, the Administration has focused on three major areas: (1) accelerating innovation, (2) increasing access to valuable therapies, and (3) making the health market stronger with greater transparency. Efforts in each of these areas are discussed in this section, with the goal of setting out how to keep what works and fix what is broken.

This subsection addresses a number of key aspects of how to increase choice. These include reducing regulatory burdens, stabilizing health insurance exchanges, lowering the individual mandate penalty to zero, encouraging State innovation in insurance design, expanding association health plans and short-term limited-duration insurance, strengthening Medicare, expanding health reimbursement arrangements, and modernizing high-deductible health plans.

Reducing regulatory burdens. In our 2019 Report, we estimated the impact of deregulated health insurance markets to provide more plan competition and choice for small businesses and American consumers through expanding association health plans and short-term, limited duration plans. These deregulations, in addition to eliminating the individual mandate, were estimated to generate \$450 billion in benefits over the next decade. We estimated that the reforms will benefit lower- and middle-income consumers and all taxpayers but will impose costs on some middle- and higher-income consumers, who will pay higher insurance premiums. The benefits of giving a large set of consumers more insurance options will far outweigh the projected costs imposed on the smaller set who will pay higher premiums. In 2019, we provided estimates supporting the claim that these reforms do not "sabotage" the ACA but rather provide a more efficient focus of tax-funded care for those in need.

Stabilizing health insurance exchanges. In April 2017, HHS issued a final rule aimed at stabilizing the exchanges. Among other provisions, this rule made it more difficult for consumers to wait until they needed medical services to enter the exchanges. This limits gaming of the program and the driving up of premiums for those who maintain continuous coverage.

The 2019 HRA rule is expected to cause a significant increase in individual market enrollment in the early 2020s. The rule is projected to do so through additional choice and market competition and without any new government mandates. Younger and healthier employees may be more likely to prefer the typical individual market coverage of relatively high deductibles and more limited provider networks due to their lower premiums, so it is possible that the HRA rule could lead to an improved individual market risk pool (Effros 2009). This would occur if the HRA rule generates greater demand in the individual market and from younger and older workers, given the relative attractiveness of lower premium cost generated by the HRA contribution to the employee when they purchase insurance.

Lowering the individual mandate penalty to zero. In December 2017, President Trump signed the Tax Cuts and Jobs Act, which set the ACA's individual mandate penalty to zero. This benefits society by allowing people to choose not to have ACA-compliant health coverage without facing a tax penalty, and by saving taxpayers money if fewer consumers purchase subsidized ACA coverage. As we discussed last year, the CEA estimates that from 2019 through 2029, setting the mandate penalty to zero will yield \$204 billion in net benefits for consumers (CEA 2019).

Encouraging State innovation in insurance design. As of 2019, seven States operated State Innovation waivers under Section 1332 of the ACA that utilized a reinsurance component. As a way to lower risk, the State establishes a fund to subsidize insurers for a certain amount of the expenses from people with costly claims. These waivers lead to lower ACA plan premiums and thus lower associated premium tax credit costs. These seven States had a median premium decline of 7.5 percent, compared with an increase in nonwaiver states of 3.0 percent (Badger 2019). Compared with what would have occurred if the States had not passed waivers, the decrease in premiums has likely caused increased enrollment in these States. By the end of 2019, States received back roughly 60 percent of savings of their initial contribution in Federal pass-through funding (Blase 2019a).

Expanding association health plans and short-term limited-duration insurance. In June 2018, the Department of Labor (DOL) finalized a rule to expand the ability of employers, including sole proprietors, to join together and purchase health coverage through association health plans (AHPs).<sup>3</sup> For many employers, employees, and their families, AHPs offer more affordable premiums by reducing the administrative costs of coverage through economies of scale. The AHP rule also gave small businesses more flexibility to offer their employees health coverage that is more tailored to their needs.

In August 2018, HHS, the Department of the Treasury, and DOL finalized a rule to expand Americans' ability to purchase short-term, limited-duration

 $<sup>^{3}</sup>$  The revised definition of an employer for bona fide AHPs established under this rule is being adjudicated.

insurance (STLDI). STDLI premiums generally cost less than premiums for individual insurance on the ACA exchanges. Because of lower costs, additional choice, and increased competition, millions of Americans, including middleclass families that cannot afford ACA plans, stand to benefit from this reform. Recently, the Congressional Budget Office (CBO 2019) stated that is will count some short-term plans as health coverage, just as it did with pre-ACA plans with benefit exclusions or annual and lifetime limits (Aron-Dine 2019). Though these plans are more limited in coverage than the ACA-compliant insurance plans, they are priced at up to 60 percent less than the unsubsidized premium cost of ACA exchange plans and give consumers more insurance protection than being uninsured.

As a result of STDLI and AHP rules, the CBO and the U.S. Congress's Joint Committee on Taxation estimates that over the next decade, roughly 5 million more people are projected to be enrolled in AHPs or short-term plans. Of this increase, almost 80 percent constitute individuals who would otherwise have purchased coverage in the small-group or nongroup markets. The remaining 20 percent (roughly 1 million people) are made up of individuals who are projected to be newly insured as a result of the rules (CBO 2019).

Strengthening Medicare. The Administration's reforms to Medicare include payment policies that align with patients' clinical needs rather than the site of care, simplified processes for physicians' documentation of evaluation and management visits, new consumer-transparency measures, and increased flexibility for insurers so that they can offer more options and benefits through Medicare Advantage.

In 2019, President Trump signed an Executive Order to improve seniors' healthcare outcomes by providing patients with more plan options, additional time with providers, greater access to telehealth and new therapies, and greater alignment between payment models and efficient healthcare delivery (White House 2019b). In addition, a priority will be streamlining the approval, coverage, and payment of new therapies while reducing obstacles to improved patient care. Finally, the effort improves the fiscal sustainability of Medicare by eliminating waste, fraud, and abuse.

Expanding health reimbursement arrangements. In June 2019, HHS, the Treasury Department, and DOL issued a final rule expanding the flexibility and use of health reimbursement arrangements to employers (84 FR 28888). The rule issued two new types of tax-advantaged HRA plans-excepted benefit HRAs (EBHRAs) and individual coverage HRAs (ICHRAs)—to be offered as early as January 2020. EBHRAs may be offered to employees with traditional group plans to receive an excepted benefit HRA of up to \$1,800 a year in 2020 (indexed to inflation afterward) for the purchase of certain qualified medical expenses, such as short-term, limited duration, vision, and dental plans. ICHRAs allow employers to reimburse employees who purchase their own health plans and equalizes the tax treatment of a traditional employer-sponsored insurance plan and an individual market plan paid by employer contributions.

The Treasury Department performed microsimulation modeling to evaluate the coverage changes and transfers that are likely to be induced by the final rules. The Treasury's model of health insurance coverage assumes that workers are paid the marginal product of their labor. Employers are assumed to be indifferent between paying wages and payroll taxes and paying compensation in the form of benefits. The Treasury model therefore assumes that total compensation paid by a given firm is fixed, and the employer allocates this compensation between wages and benefits based on the aggregated preferences of their employees. As a result, employees bear the full cost of employer-sponsored health coverage (net of the value of any tax exclusion) in the form of reduced wages and the employee share of premiums.

The Treasury Department's model assumes that employees' preferences regarding the type of health coverage (or no coverage) are determined by their expected healthcare expenses and the after-tax cost of employer-sponsored insurance, exchange coverage with the premium tax credit (PTC), or exchange or other individual health insurance coverage integrated with an individual coverage HRA, and the quality of different types of coverage (including actuarial value).

When evaluating the choice between an individual coverage HRA and the PTC for exchange coverage, the available coverage is assumed to be the same, but the tax preferences are different. Hence, an employee will prefer the individual coverage HRA if the value of the income and payroll tax exclusion (including both the employee and employer portion of payroll tax) is greater than the value of the PTC. In modeling this decision, the Federal departments assume that premiums paid by the employee are tax-preferred through the reimbursement of premiums from the individual coverage HRA, with any additional premiums (up to the amount that would have been paid under a traditional group health plan) paid through a salary reduction arrangement.

In the Treasury Department's model, employees are aggregated into firms, based on tax data. The expected health expenses of employees in the firm determine the cost of employer-sponsored insurance for the firm. Employees effectively vote for their preferred coverage, and each employer's offered benefit is determined by the preferences of the majority of employees. Employees then decide whether to accept any offered coverage, and the resulting enrollment in traditional or individual health insurance coverage determines the risk pools and therefore premiums for both employer coverage and individual health insurance coverage.

Based on microsimulation modeling, the Federal departments expect that the final rules will cause some participants (and their dependents) to move from traditional group health plans to individual coverage HRAs. As noted above, the estimates assume that for this group of firms and employees,

employer contributions to individual coverage HRAs are the same as contributions to traditional group health plans would have been, and the estimates assume that tax-preferred salary reductions for individual health insurance coverage are the same as salary reductions for traditional group health plan coverage. Thus, by modeling construction, there is no change in income or payroll tax revenues for this group of firms and employees (other than the changes in the PTC discussed below).

Although the tax preference is assumed to be unchanged for this group, after-tax, out-of-pocket costs could increase for some employees (whose premiums or cost sharing are higher in the individual market than in a traditional group health plan) and could decrease for others. A small number of employees who are currently offered a traditional group health plan nonetheless obtain individual health insurance coverage and the PTC, because they cannot afford a traditional group health plan or such a plan does not provide minimum value. Some of these employees would no longer be eligible for the PTC for their exchange coverage when the employer switches from a traditional group health plan to an individual coverage HRA because the HRA is determined to be affordable under the final PTC rules.

The regulatory impact analysis conducted by the Treasury Department concluded that the benefits of the HRA rule substantially outweigh its costs. The Treasury Department estimated that 800,000 employers are expected to provide HRAs after being fully ramped up. In addition, it is estimated that there will be a reduction in the number of uninsured by 800,000 by 2029. From these employers' HRA contributions, it is expected that firms will cover more than 11 million employees with individual health insurance by 2029.

Modernizing high-deductible health plans. A major component of the Trump Administration's health policy has been a focus on consumer-directed health plans, in particular modernizing high-deductible health plans (HDHPs) and their accompanying HSAs. As directed by the President, the Treasury released a new Internal Revenue Service (IRS) guidance (Notice 2019-45) on July 17, 2019, that allows high-deductible health plan issuers to permit coverage of prevention therapies for those with certain chronic conditions, including diabetes, asthma, heart disease, and major depression. The impact could be profound. For example, these plans could now cover all or nearly all the cost of insulin for diabetic patients before the deductible being met.

HSA-eligible plans are a growing proportion of the overall HDHP market. In 2018, about 21.8 million Americans were enrolled in HSA-eligible HDHPs, up from an estimated 15.5 million in 2013 (AHIP 2017). In 2018, nearly 29 percent of all firms offered an HDHP with a savings option, such as an HSA (KFF 2018). Among companies studied in 2018 by a survey of the National Business Group on Health, 30 percent offered a full replacement HSA-type plan to employees in 2019 (NBGH 2018). HSA market growth is expected to continue.

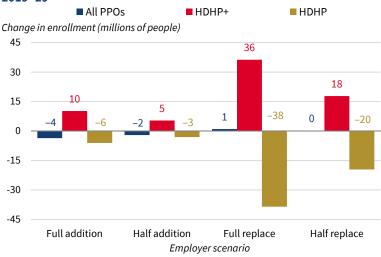
According to the Centers for Disease Control and Prevention (CDC 2019), about 60 percent of Americans have a chronic disease such as heart disease or diabetes. The economic burden of chronic diseases in the United States is estimated to be about \$1 trillion per year (Waters and Graf 2018). Decreasing financial barriers to evidence-based care for chronic conditions provides opportunities to enhance clinical outcomes and reduce the long-term growth rate of healthcare spending. Because about 75 percent of total U.S. health spending is due to chronic diseases, appropriate chronic disease management is key to lowering long-term healthcare cost growth (NACDD n.d.). The IRS guidance allows for the creation of an enhanced HSA-eligible plan to provide predeductible coverage for targeted, evidence-based, secondary preventive services that prevent chronic disease progression and related complications. This can improve patient outcomes, enhance HDHP attractiveness, and add efficiency to medical spending.

The creation of these new high-deductible health plans plus secondary prevention coverage (HDHP+) will give patients with certain conditions better access. VBID Health (2019) estimated that it could increase tax revenue in a variety of scenarios dependent on the updating of the new plan. Note that VBID Health's analysis was performed before Congress repealed the Cadillac tax in December 2019.

The authors of this report (VBID Health 2019) used the ARCOLA microsimulation model to gauge the Federal tax revenue and insurance take-up impact of an HDHP+ among those under 65 and not in the Medicare market. The model assumes bronze plans in health insurance exchanges migrate into the new HDHP+ design. That said, it is challenging for HSA-eligible plans in the exchanges to meet bronze level actuarial value given their lower out-of-pocket maximum required in statute compared with the out-of-pocket maximum limits for the individual market. Providing more predeductible coverage will make this more challenging. The model also assumes that everyone in the individual market has the option of an out-of-exchange HSA-eligible plan that does not switch to the HDHP+ design. The results are split into four scenarios for firms that offer an HSA-HDHP: all firms additionally offer HDHP+, half of all firms additionally offer HDHP+, all firms replacing current plans with HDHP+, and half of all firms replacing current plans with HDHP+. Differences across employer scenarios illustrate a range of possibilities that may play out.

Across all employer scenarios, the initial uptake and forecasted growth of the novel HDHP+ are positive as people switch plan types. What varies by employer scenario, however, are the magnitude and growth of uptake over time. The HDHP+ generally has high initial uptake across employer scenarios. The lowest uptake is in the scenario where half of employers additionally offer the HDHP+ with other HDHP options. Because of the higher HDHP+ premiums, due to selection, this result is expected (figure 5-8).

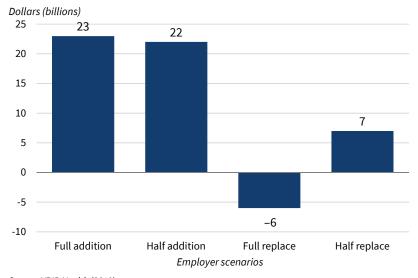
Figure 5-8. Health Insurance Enrollment across Employer Scenarios, 2019-29



Sources: VBID Health (2019); CEA calculations.

Note: PPOs = preferred provider organizations; HDHP+ = enhanced high-deductible health plan; HDHP = high-deductible health plan.

Figure 5-9. The Net Revenue Impact of Expanding High-Deductible Health Plans, 2019-29



Source: VBID Health (2019).

Note: Scenarios apply to the 7 percent premium for enhanced high-deductible health plans.

Net revenue effects can be seen in three of the four scenarios modeled after introducing HDHP+ to employer and individual markets and the migration of people across plan types (figure 5-9).

Different employer decisions regarding plan offerings, as seen in the scenarios modeled, may lead one scenario to have a larger effect than another one (VBID Health 2019). More than the magnitudes of the different budget effects is the clustering of each scenario around budget neutrality. The one scenario that shows a small net reduction in tax revenue (full replacement) was modeled as an extreme case. The net effects of each scenario are small relative to the net impact of tax subsidy of the entire employer-sponsored insurance market. Thus, the net impact of expanding the secondary prevention safe harbor is likely close to zero, if not modestly positive.

### **Increasing Competition**

This subsection explores how to increase competition in providing healthcare. The topics it covers include enforcing antitrust laws, accelerating generic drug approvals, creating price and quality transparency, promoting new vaccine manufacturing, and clarifying the Physician Self-Referral Law and the Federal Anti-Kickback Statute.

Enforcing antitrust laws. Chapter 6 discusses the importance of sound antitrust policy, which protects consumers from anticompetitive mergers. As discussed there, the Antitrust Division of the DOJ and the FTC—collectively, the Agencies—share responsibility for enforcing the Nation's antitrust laws. Although the vast majority of mergers do not raise competitive concerns, the Agencies use their investigative powers to identify those that do by obtaining and analyzing the detailed evidence that is needed to make this distinction.

Challenging a merger is often risky, as evidenced by the fact that between 1994 and 2000, the Agencies lost all seven lawsuits that they filed to block hospital mergers (Moriya et al. 2010). In response to this, the FTC engaged in a retrospective study of hospital mergers that advocated against the outdated methodology that the courts had been using to evaluate these mergers. Joseph Simons, the FTC chairman, recently reported to Congress that the FTC has successfully defended in blocking a merger between healthcare providers (*FTC v. Sanford Health*). This was the FTC's fifth straight appellate victory involving health provider mergers.

The DOJ has worked to stop anticompetitive mergers among health insurers. In 2016, the DOJ successfully blocked two proposed mergers that would have combined four of the largest health insurers (Anthem, Cigna, Aetna, and Humana) into two companies. More recently, the DOJ reached a settlement with CVS in its bid to acquire Aetna. The DOJ raised concerns relating to the sale of individual prescription drug plans (PDPs) under Medicare's Part D program. CVS and Aetna competed head-to-head in U.S. regions covering 9.3 million PDPs, of which 3.5 million had coverage from CVS or Aetna.

The DOJ alleged that this competition had led to lower premiums and lower out-of-pocket-expenses, and had improved formularies and service in many regional markets. To preserve competition, the DOJ required Aetna to divest its individual prescription drug plan. As discussed in an earlier report (CEA 2018), CVS, Express Scripts, and OptumRx are the three largest pharmacy benefit managers in the United States. The American Medical Association (2018) expressed concern to the DOJ that but for the CVS-Aetna merger, Aetna might become a disruptive competitor in PBM markets. At the time, Aetna engaged in some PBM activities while outsourcing other activities to CVS. The DOJ did not raise concerns along these lines.

The DOJ also recently reached a settlement in a conduct case against Atrium Health (formerly the Carolinas HealthCare System). The DOJ was concerned about provisions in Atrium's contracts with health insurers that were preventing insurers from offering financial incentives to their customers to choose providers that offer better value than Atrium, in terms of lower prices, better service, or both. The restrictions undercut the efforts of health insurers to induce competition between providers by creating health plans that provide incentives for consumers to use providers that qualify for preferred tiers or in-network status. As discussed by Gee, Peters, and Wilder (2019), the DOJ's economic analysis was consistent with academic research suggesting that these plans help to reduce premiums.

Accelerating generic drug approvals. HHS has taken a number of actions to empower consumers and promote competition, building on accomplishments such as the Food and Drug Administration's (FDA's) record pace of generic drug approvals (CEA 2018). Initiatives to clarify regulatory expectations for drug developers, coupled with internal review process enhancements, improved the speed and predictability of the generic drug review process at the FDA, resulting in a record number of generic drug approvals in the first three years of the Trump Administration. In fiscal year 2019, the FDA approved a record 1,171 generic drugs, after record approvals from the previous two years (HHS 2019c). These actions contributed to the recent decrease (see box 5-1) in prescription drug prices; in June 2019, these prices saw their largest year-over-year decrease in 51 years (see chapter 2 for more discussion of the Administration's deregulatory actions).

Creating price and quality transparency. On June 24, 2019, the President signed an Executive Order to promote price and quality transparency through a set of new initiatives (White House 2019b). A major problem in the healthcare market is that patients often do not know the price or quality of healthcare services. This lack of transparency denies patients the vital information they need to make informed choices and exacerbates increased costs, suppressed competition, and lower quality. As a result, there are wide variations in prices across healthcare markets, even for the same services, as was described earlier in this chapter. Accurate, accessible price and quality information will allow

#### Box 5-1. The Consumer Price Index for Prescription Drugs

Despite arguments that prescription drug prices have increased in 2019, drug prices according to the Consumer Price Index for prescription drugs (CPI-Rx) have declined (year-over-year) in 9 of the past 11 months, as of the October 2019 release of CPI. The CPI is designed to provide an empirical measure of the impact of price changes on the cost of living. As a component of the general CPI, the CPI-Rx measures how prices are changing in the prescription drug market by indexing the weighted average of the price changes in a random sample of prescription drugs (see figure 3-5).

The CPI-Rx has several strengths (CEA 2019c). First, it includes a random sample of prescription drugs and provides a summary measure that is representative of the entire market of prescription drugs. Even if prices are increasing for a large number of rarely prescribed drugs, the CPI-Rx can show an average decrease if the prices of the most commonly prescribed drugs are decreasing. A second strength of the CPI-Rx is that it accounts for generic drugs. Lower-cost generic bioequivalents of many prescription drugs are widely available and are often purchased over name brands, and the CPI-Rx captures price decreases from new generic entries. The CPI-Rx also measures transaction prices instead of list prices. The transaction price includes all payments received by the pharmacy, including out-of-pocket payments and payments from insurance companies, and it corresponds to the negotiated price and reflects discounts—though not rebates. The list price does not include discounts and rebates and is less representative of what the customer pays.

Though the CPI-Rx is the best measure of overall prescription drug inflation, it is not a perfect measure. One of its main limitations is that it does not account for the improvement in consumer value that occurs with the entry of new goods, particularly when they are of a higher quality than existing goods. This bias is believed to cause the CPI-Rx to overstate the true level of prescription drug inflation and has been estimated to be as high as 2 percentage points a year (Boskin et al. 1996). A comparison between the CPI-Rx and a separately constructed large alternative data set of drug prices from the research firm IQVIA showed larger price increases in the IQVIA index, indicating that the CPI-Rx may not be fully representative of a larger sample (Bosworth et al. 2018). Additionally, even though the CPI-Rx for drug prices indicates reasonable increases or declines, there may be some drug products for which price changes can appear extreme.

patients to identify savings by "shopping" for healthcare services and make choices that fit their healthcare needs and financial situations. Additionally, transparency in healthcare prices and quality will lead to better value and more innovations by facilitating increased competition among healthcare providers. One of the first results of this initiative is a rule requiring hospitals to publish their negotiated hospital charges (84 *FR* 61142). The new Executive Order

directs providers as well as insurers to reveal negotiated prices on a routine basis to aid consumers in their purchase of competitively priced medical care and treatments.

The Executive Order also includes the development of the Health Quality Roadmap (HHS 2019a). The Roadmap will align and improve reporting on data and quality measures across Medicare, Medicaid, the Children's Health Insurance Program, the Health Insurance Marketplace, the Military Health System, and the Veterans Affairs Health System. To accomplish this goal, the Roadmap will provide a strategy for advancing common quality measures, aligning inpatient and outpatient measures; and eliminating low-value or counterproductive measures.

The Executive Order also calls for increased access to de-identified claims data from taxpayer-funded healthcare programs and group health plans. Healthcare researchers, innovators, providers, and entrepreneurs can use these de-identified claims, which will still ensure patient privacy and security, to develop tools that enable patients to access information that helps with decisions about healthcare goods and services. Increased data access can reveal inefficiencies and opportunities for improvement, including performance patterns for medical procedures that are outside the recommended standards of care.

The 2019 Price and Quality Transparency Executive Order seeks to make all healthcare prices negotiated between payers and providers non-opaque and to help those shopping for healthcare to get the best value and lowest price, as they do in other markets outside healthcare. The policy execution of revealing negotiated prices between payers is currently under way, and the impact will be able to be assessed in future analyses. One estimate places the potential savings from common medical procedures to be nearly 40 percent on a nationwide basis (Blase 2019b).

Promoting new vaccine manufacturing. In September 2019, the President signed an Executive Order promoting new influenza vaccine manufacturing technologies to reduce production times and increase vaccine effectiveness. Millions of Americans suffer from seasonal influenza every year, and new vaccines are formulated each year to decrease infections from the most prevalent influenza viruses. Vaccines are incredibly effective against influenza, with one study finding that vaccines prevented over 40,000 influenza-related deaths between 2005 and 2014 (Foppa et al. 2015). Despite their effectiveness, current methods of vaccine production are often very slow and can diminish vaccines' efficacy in protecting against seasonal influenza infection. Production delays could be even more important in the event of a pandemic influenza outbreak. The CEA (2019d) found that the cost of delay in vaccine availability in the case of a pandemic is \$41 billion per week for the first 12 weeks and \$20 billion per week for the next 12 weeks.

The new Executive Order identifies the weaknesses in current methods of vaccine production and promotes new technologies, such as cell-based and recombinant vaccine manufacturing, to speed vaccines' development and improve their efficacy. Additionally, the new initiative establishes a task force to increase Americans' access to vaccines. If sufficient doses of vaccines are delivered at the outset of an influenza pandemic, the CEA (2019c) estimates that \$730 billion in economic benefits could be gained by Americans, primarily due to the prevention of loss of life and health.

Clarifying the Physician Self-Referral Law and the Federal Anti-Kickback Statute. The Administration proposed two rules in 2019 to provide coordinated care for patients (84 FR 55766) and to ensure that there are safeguards and flexibility for healthcare providers in value-based arrangements (84 FR 55694). The first rule proposed by CMS is part of the Administration's efforts to promote value-based care by lifting Federal restrictions on healthcare providers so that they have greater ability to work together on delivering coordinated patient care.

The second proposed rule issued by the HHS Office of the Inspector General focuses on the Federal Anti-Kickback Statute and the Civil Monetary Penalties Law. This proposal addresses the concern that these laws needlessly limit how healthcare providers can coordinate patient care. Expanding flexibility could, for example, encourage outcome-based payment arrangements that reward improved health outcomes. The changes would also offer specific safe harbors to make it easier for healthcare providers to ensure they are complying with the law (HHS 2019b).

## Increasing Access to Valuable Therapies

This section covers a number of key topics on how to increase access to valuable therapies. These include ending the HIV epidemic, expanding kidney disease treatment options, combating the opioid crisis, and expanding the right to try clinical trials.

Ending the HIV epidemic. For the last four decades, the Human Immunodeficiency Virus (HIV) has been one of the most prominent health risks confronting people in our country and around the world. In 2019, President Trump announced a plan to end the HIV epidemic within 10 years. This epidemic has claimed the lives of about 700,000 Americans since 1981. The new initiative is designed to reduce the number of new HIV infections in the United States by 75 percent over the next five years, and by at least 90 percent over the next decade. Through efforts across HHS, an estimated 250,000 HIV infections could be averted over the next 10 years. The Administration also facilitated a large private donation of pre-exposure prophylaxis (PrEP) medication, which will help reduce the risk of HIV infection for up to 200,000 patients per year for up to 11 years to provide critical PrEP medication to uninsured individuals who might otherwise be unable to access or afford it.

Expanding kidney disease treatment options. In July 2019, the President signed an Executive Order to enable better diagnosis, treatment, and preventive care for Americans suffering from chronic kidney disease. In line with the Administration's broader deregulatory agenda, a key focus of the Executive Order is an effort to remove regulatory barriers to the supply of kidneys. Currently, the Federal Government bears most of the cost paying for chronic kidney disease and end-stage renal disease care, which affect more than 37 million Americans (White House 2019d). More than 100,000 Americans begin dialysis each year to treat end-stage renal disease, half of whom die within five years. The Executive Order seeks to modernize and increase patient choice through affordable treatment options that are too expensive and fail to provide a high quality of life.

As directed by the Executive Order, the Centers for Medicare and Medicaid Services issued a proposed rule to hold organ procurement organizations more accountable for their performance (84 FR 70628). More than 113,000 Americans are currently on the waiting list for an organ transplants, a number that far exceeds the number of organs available. The rule raises performance standards for organ procurement organizations to reduce discarding viable organs, encourage higher donation rates, and shorten transplant waiting lists (CMS 2019a). Additionally, the Health Resources and Services Administration issued a proposed rule to alleviate financial barriers of organ donations (84 FR 70139). This rule would allow for reimbursement of lost wages and childcare and eldercare expenses for living donors lacking other means of financial support, potentially increasing the number of transplant recipients over a shorter time period.

Combating the opioid crisis. The Trump Administration is using Federal resources to fight against the opioid crisis in U.S. communities. Actions are focused on supporting those with substance use disorders and involving the criminal justice system to crack down on illicit opioid suppliers, both foreign and domestic. Over \$6 billion in funding was secured in fiscal years 2018 and 2019 for preventing drug abuse, treating use disorders, and disrupting the supply of illicit drugs (OMB 2019). Investments include funding for programs supporting treatment and recovery, drug diversion, and State and local assistance. Chapter 7 outlines in more detail many of the Administration's accomplishments in combating the opioid crisis.

Expanding the right to try. The Administration has made increased access to new and critical therapies a priority. One of the new bold programs in 2018 was the passage of "Right-to-Try" legislation for patients with terminal illnesses, such as cancer. The National Cancer Institute (n.d.) estimates that 1.76 million new Americans will be diagnosed with cancer and 606,880 will die from cancer in 2019. Currently, only 2 to 3 percent of adult cancer patients are enrolled in clinical trials—an indication of the limited options for patients with life-threatening diseases (Unger et al. 2019). For these patients who are ineligible to participate in clinical trials and have exhausted all approved treatment options, this bill amended Federal law to provide a new option, in addition to the FDA's long-standing expanded access program, for unapproved, experimental drugs (including biologics) to potentially extend their lives. To ensure safety and transparency, manufacturers or sponsors of an eligible drug that has undergone the FDA Phase I (safety) testing are required to provide annual summary reports to the FDA on any use of the drug under Right-to-Try provisions.

### Conclusion

This chapter has identified Federal and State barriers to healthcare that increase prices, reduce innovation, and hinder improvements in quality. It also provided a summary of the accomplishments and expected effects of the Trump Administration's policies to address these barriers and deliver a healthcare system that offers high-quality care at affordable prices. By 2023, we estimate that 13 million Americans will have new insurance coverage that was previously unavailable due to high prices and overregulation.

In contrast to the Administration's focus on improving consumerdirected healthcare spending, government mandates often reduce consumer choice. At all levels of government, healthcare regulations that limit choice, stifle competition, and increase prices should be updated so that the U.S. healthcare system can provide greater value. These regulations can also harm the broader economy. For example, the Affordable Care Act has impeded economic recovery by introducing disincentives to work (Mulligan 2015). Though market competition leads to an efficient allocation of resources that should lower prices and increase quality, every market has features that deviate from optimal conditions, and healthcare is no exception. Although the U.S. healthcare system has challenges, they are not insurmountable problems that mandate greater government intervention. The healthcare policy successes over the past three years show the value of empowering the market to deliver the affordable healthcare options that Americans rightly expect, and further reform will provide Americans with improved healthcare through enhanced choice and competition.



## Part II

## Evaluating and Addressing Threats to the Expansion



## Chapter 6

# **Evaluating the Risk of Declining Competition**

America's economic strength has always been driven by private sector competition. When large corporations, small businesses, and entrepreneurs all must innovate to compete for market share on a level playing field, American consumers win and the economy grows stronger.

Yet even with the economic expansion becoming the longest in U.S. history, wage growth consistently meeting or exceeding 3 percent, unemployment falling to a 50-year low, and small business optimism within the top 20 percent of historical results, there is growing concern that the playing field is no longer level, harming innovation and thus the American economy. The increasing size of many of the Nation's largest companies and the growing importance of economies of scale has led some to hold the mistaken, simplistic view that "Big Is Bad." Though anticompetitive behavior by companies of any size should lead to investigations and specific enforcement actions against offenders, an across-the-board backlash against large companies simply because of their size is unwarranted. Antitrust enforcers should continue to be particularly vigilant where firms have significant market power, given the harm they can cause if they engage in anticompetitive conduct. Moreover, under U.S. antitrust law, conduct that may be procompetitive for a small firm can become problematic if undertaken by a monopolist. However, the focus must be on the conduct and not on size alone. Successful companies benefit the economy and consumers, and they are not necessarily the threat to competition and economic growth that they are sometimes perceived to be. Instead, companies that achieve scale

and large market share by innovating and providing their customers with value are a welcome result of healthy competition.

As this chapter explains, the Trump Administration understands the vital role competition plays in growing the economy, promoting new business, and serving consumers. This understanding is underpinned by a deep appreciation of economic evidence, and the best available evidence shows that there is no need to hastily rewrite the Federal Government's antitrust rules. Federal enforcement agencies, which are already empowered with a flexible legal framework, have the tools they need to promote economic dynamism; as ongoing investigations and resolved cases show, they are well equipped to handle the competition challenges posed by the changing U.S. economy.

This does not mean that the Trump Administration's work promoting competition is finished. In addition to vigorously combating anticompetitive behavior from companies, the Administration is especially focusing on government policies that distort and limit competition. As historic regulatory reform across American industries has shown, cutting government-imposed barriers to innovation leads to increased competition, strong economic growth, and a revitalized private sector.

igorous competition is essential for well-functioning markets and a dynamic economy. Therefore, the Trump Administration has championed policies that promote competition, such as reforming the tax code and removing costly and burdensome regulations. The Administration also promotes competition through sound antitrust policy, which protects consumers from anticompetitive mergers and business practices. Effective antitrust enforcement supports the Administration's deregulatory agenda by fostering self-regulating, competitive free markets. The Antitrust Division of the Department of Justice (DOJ) and the Federal Trade Commission (FTC)—collectively, the Agencies—share responsibility for enforcing the Nation's antitrust laws. This chapter evaluates antitrust policy and the Agencies' roles in light of recent trends in the U.S. economy and pressing debates about competition.

In recent years, new technologies and business models have revolutionized the relationships between firms and consumers. Some of these changes, such as rapidly improving information technology, have enabled firms to

grow, expanding their offerings from local markets to national ones, and from national markets to international ones.

These changes have exacerbated concerns about rising concentration. That is, in some parts of the economy, the largest firms appear to account for an increasing share of revenues. An influential Obama-era CEA report, "Benefits of Competition and Indicators of Market Power" (CEA 2016), argued that competition may be decreasing. This report is part of a broader debate—currently taking place in government, academia, and policy circles—about the state of competition in the economy. Proponents of the view that competition is declining (e.g., Faccio and Zingales 2018; Gutiérrez and Philippon 2019; Philippon 2019) argue that big businesses face little competition and are earning profits at the expense of consumers and suppliers. Advocates such as Furman (2018) and the Stigler Committee on Digital Platforms (2019) have called for changes to competition policy that would broaden the scope of antitrust enforcement. Others have cautioned that these proposals are not supported by the economic evidence (Syverson 2019), or that current antitrust rules are adequate to address legitimate concerns about anticompetitive behavior (Yun 2019).

Calls for changing the goals of the antitrust laws are based on empirical research that misinterprets high concentration as necessarily harmful to consumers and reflective of underenforcement. That argument was discredited long ago, when economists such as Demsetz (1973) and Bresnahan (1989) articulated the fundamental reasons why high concentration is not in and of itself an indicator of a lack of competition. The main point is that concentration may result from market features that are benign or even benefit consumers. For example, concentration may be driven by economies of scale and scope that can lower costs for consumers. Also, successful firms tend to grow, and it is important that antitrust enforcement and competition policy not be used to punish firms for their competitive success. Finally, antitrust remedies may not be required, even when firms exercise market power, because monopoly profits create incentives for new competitors to enter the market—unless substantive entry barriers or anticompetitive behavior stand in their way.

Moreover, recent empirical arguments that competition is in decline have been based on broad, cross-industry studies. The findings from these studies are both problematic and incomplete, and their implications for competition remain speculative. In contrast, the methods that the Agencies use to analyze competition are rooted in microeconomic, empirical evidence and involve detailed analyses of competitive conditions in specific industries. Any conclusions about the state of competition should be made on the basis of this type of careful research.

In addition, criticisms about the capabilities of antitrust enforcement to address novel enforcement challenges in dynamic markets fail to account for the flexibility of antitrust rules to accommodate a range of market conditions. Effective antitrust enforcement takes account of the evidence and economics appropriate to particular markets, and in turn adapts to innovation and development in the markets over time.

In short, we argue that major policy initiatives to completely rewrite antitrust rules and to create a new regulator for the digital economy are premature. In this chapter, we discuss and critique proposals for such initiatives advanced by proponents in the debate. As we explain, because these proposals are likely to impose significant costs, they should not be undertaken on the basis of current evidence.

Finally, we discuss competition policy beyond antitrust law and the Administration's efforts to combat the negative impact of overly burdensome regulation on competition. We highlight the Trump Administration's successful efforts to streamline the process by which new drugs are brought to market, particularly generic drugs. We also discuss the Agencies' efforts to advocate for the removal of unnecessary occupational licensing requirements that limit entry into professions, certificate-of-need laws that limit entry by new hospitals, and automobile franchising laws that limit the ability of car manufacturers to sell cars directly to consumers. Here, we also discuss the Agencies' work at the intersection of intellectual property law and antitrust law.

The structure of the chapter is as follows. We first provide an overview of antitrust policy and the economic analyses that the Agencies do to evaluate whether there is a need for the Federal Government to be involved to prevent anticompetitive mergers or other similar conduct. We then discuss the claims of rising concentration and the evidence on which they are based, contrasting this to the type of analysis that the Agencies do. Next, we discuss the proposals for regulation, with a focus on the digital economy. In the last section, we discuss the Trump Administration's policies to spur competition outside the context of antitrust rules.

## The Origin and Principles of Antitrust Policy

The Agencies follow the guiding principle that the role of antitrust law is to protect the competitive environment and the process of competition. The Agencies use their given authority for robust enforcement of antitrust law to prevent anticompetitive behavior by firms. They also seek to avoid undue interference by the Federal Government in the competitive process.

The main antitrust statutes are the Sherman Antitrust Act of 1890, the Clayton Act of 1914, and the Federal Trade Commission Act of 1914. Together, these laws address three categories of conduct: mergers, monopolization, and anticompetitive agreements. First, under the Clayton Act, both Agencies challenge mergers that have a reasonable likelihood of reducing competition. They also challenge acts of monopolization under Section 2 of the Sherman Act or the equivalent provision of the Federal Trade Commission Act. Finally, both Agencies challenge agreements among separate economic actors that place

unreasonable restraints on trade under Section 1 of the Sherman Act or the Federal Trade Commission Act (FTC 2019d).

Certain types of conduct, such as collusion among competitors to fix prices or rig bids, are considered so harmful to competition that they are categorized as criminal violations of the Sherman Act. The DOJ has long prioritized criminal enforcement of the antitrust laws, and violations carry significant financial fines and, for culpable individuals, jail time.

For noncriminal conduct, whether for mergers or monopolization, a central challenge facing the Agencies is determining when conduct is procompetitive and when it is anticompetitive. It can be difficult to distinguish between the two, and optimal enforcement is often a balancing act. The Agencies and the Courts want to avoid mistakenly prohibiting conduct that is procompetitive, and they also want to avoid allowing conduct that is anticompetitive.

To understand these challenges, consider a merger between direct competitors (i.e., a horizontal merger). The reduction in competition could encourage the merged firm—and also, perhaps, its competitors—to raise prices. If higher prices or other competitive types of harm to consumers are the likely outcome of a merger, then the Agencies may file a lawsuit to seek to block the transaction. Conversely, a merger, even one between close competitors, can enhance competition by creating a stronger competitor. Mergers often allow firms to combine complementary assets to realize a variety of efficiencies. For example, they may realize cost reductions, improve the quality of their products, or develop new products. Cost reductions, in particular, create an incentive to reduce prices that can offset or even reverse any incentives to raise prices. As a result, horizontal mergers may in some cases lead to lower prices, not higher ones. As we discuss in the next section, when the Agencies review mergers, they conduct a detailed economic analysis to assess these complex issues.

Most mergers do not raise competition issues. For example, the merging firms may not operate in the same or even related markets. Antitrust concerns are usually greatest when the merging parties are direct competitors. In rarer cases, antitrust concerns can arise when the merging firms are vertically related, such as when one firm sells inputs to the other. This was the case in the DOJ's challenge of the merger between AT&T and Time Warner, as is discussed by Gee, Peters, and Wilder (2019).

When mergers are large enough, the merging parties must notify the Agencies in advance of merging. In 2018, the most recent year for which data are available, the Agencies received notice of 2,028 mergers that were potentially subject to review (DOJ and FTC 2019a). Most deals were allowed to proceed after an initial review that takes place within 30 days of the notification. In 45 matters, the reviewing agency identified competition issues and sought additional discovery from the parties to allow an in-depth investigation, in what is referred to as a "Second Request." As figure 6-1 shows, the number

Figure 6-1. Summary of Transactions by Fiscal Year, 2009-18



of second requests conducted by the Agencies has remained relatively stable over time.

## **Economic Analysis at the Agencies**

To aid in distinguishing between procompetitive and anticompetitive conduct, the Agencies employ Ph.D. economists who specialize in the analysis of competition. The Agencies also hire outside economic experts to examine evidence in particular cases. Here, we provide an overview of how economic analysis is used in merger enforcement. Similar methods are used in other areas of antitrust enforcement.

The central question in any merger review is whether the merger may substantially lessen competition. As explained in the "Horizontal Merger Guidelines" (DOJ and FTC 2010), this means that one or more firms affected by the merger are reasonably likely to raise prices, reduce output, decrease quality, reduce consumer choice, diminish innovation, or otherwise harm consumers. This is sometimes referred to as a consumer welfare standard, because the focus is on economic harm to consumers. Usually, this means harm to downstream customers of the merging firms, but the Agencies may also evaluate harm to upstream suppliers if there is a concern that the merger will enhance monopsony power, leading to lower prices or other types of economic harm for the suppliers deprived of competition for the sale of their goods or services; see box 6-1. Importantly for the digital age, the consumer welfare

Although most merger reviews focus on types of harm to downstream consumers, the Agencies may also investigate antitrust concerns relating to monopsony. In 2011, the DOJ challenged George's Foods' acquisition of a chicken-processing complex in Harrisonburg, Virginia, that was owned by Tyson Foods. Both companies provide chicken-processing services for birds that are raised by the surrounding area's farmers. The processors own the birds, provide the chicks and feed, and transport the birds between the farm and processing plants. The farmers ("growers") work under contract with the processors, providing chicken houses, equipment, and labor for raising the chickens.

Before the merger, George's Foods and Tyson Foods competed directly with each other for purchasing the services of growers in the Shenandoah Valley. The merger reduced the number of competitors from three to two, leaving George's Foods with about 40 percent of local processing capacity. The DOJ raised concerns that the merger would allow George's Foods to decrease prices or degrade contract terms to growers in the region. The other competing processor lacked the capacity to take on significant numbers of growers if George's were to depress prices. To remedy these concerns, George's agreed to invest in improvements in Tyson's chicken processing facilities, giving it an incentive to operate at a greater scale than before the merger. With an increased demand for chickens, George's also had an increased demand for the local growers (DOJ 2011a, 2011b).

standard considers harm beyond price effects, including harm to innovation, quality, and choice. The consumer welfare standard is also different from a total welfare standard, which would focus on overall efficiency, or outcomes that maximize the joint surplus of consumers and firms.<sup>1</sup>

To evaluate the likelihood of consumer harm, the Agencies analyze a variety of evidence. They may seek documents, testimony, and data from the merging parties. They may also seek information from other affected parties including customers, suppliers, and rival firms.

An important part of the analysis is to determine the nature of competition. Competition takes a variety of forms, and the effect of a merger depends on how competition works in the affected markets. For example, firms set prices in a variety of ways. They may be posted, as is common in the retail sector, or they may be negotiated, as is common in business-to-business services. In some cases, negotiations between buyers and sellers are structured with a formal auction process. These and other differences shape the nature of competition. In some markets, competition is so fierce that two competing firms

<sup>&</sup>lt;sup>1</sup> Wilson (2019) has a discussion of the pros and cons of alternative antitrust standards.

are enough to drive prices down to the marginal cost. In other markets, many firms can profitably set prices significantly above the marginal cost.

The strength of competition between any firms depends on the extent to which consumers view their products as substitutes. Firms often sell differentiated products. This means that their products are similar, but not identical, and consumers may have strong (or weak) preferences between them. An important part of the economic analysis is assessing how close the merging firms' products are to each other in the view of consumers. Concerns about a lessening of competition will usually be greatest if many consumers view the firms' products as each other's closest substitutes. For example, some brands of breakfast cereal are so different in flavor, nutrition, and other attributes that few consumers regard them as substitutes, and competition between them is weak. Other brands of breakfast cereal probably compete head-to-head. To assess the closeness of products, economists at the Agencies review evidence such as win/loss reports, discount approval processes, customer switching patterns, and consumer surveys.

Based on such evidence, the Agencies identify relevant markets where competition is likely to be harmed. This analysis is based on demand substitution, or how consumers would respond to the increase in the price of a product. For example, if the evidence were to show that few people would switch to eating sugary breakfast cereals if the price of "heart-healthy" breakfast cereals were to rise, the Agencies might define a market for "heart-healthy" breakfast cereals that excludes the sugary alternatives. How broadly or narrowly to define markets can be a source of contention, as the shares of the merging firms will appear lower in broader markets. If markets are defined too broadly, they will contain products that do not significantly constrain the prices of the merging firms. The lower shares of the merging firms may then wrongly suggest that there is more competition than actually exists.

The Agencies also identify the relevant geography for a market. Markets may have a limited geography based either on consumers' preferences or on sellers' ability to serve them. For example, for most people, restaurants in Los Angeles and New York are probably not close substitutes. Nor would a flight from Los Angeles to New York be a good substitute for a flight from New York to Washington. In mergers of airlines, the DOJ often defines markets consisting of origin and destination pairs. A relevant market might include nonstop flights from San Francisco to Los Angeles if the merging parties both offer such flights.

The Agencies use a methodological tool, known as the hypothetical monopolist test, to delineate relevant markets. The test imagines that a single profit-maximizing firm monopolizes the candidate market and then analyzes whether the monopolist would "impose at least a small but significant and non-transitory increase in price" (DOJ and FTC 2010, 9). The Agencies usually define markets to be the smallest ones that satisfy the test. When a market is

defined this way, products in the market significantly constrain each other's prices, but products outside the market do not.

After defining a relevant market, the Agencies calculate shares for all firms in the market and assess the level of concentration. Markets are classified as unconcentrated, moderately concentrated, or highly concentrated, based on thresholds of the HHI; see box 6-2. Markets with HHIs above 2,500 are considered highly concentrated. In such markets, the Agencies presume that mergers that increase the HHI by more than 200 points are likely to be anticompetitive. However, the merging parties can rebut this presumption with persuasive evidence.

To illustrate the role of market definition, consider the recent merger of the Walt Disney Company and Twentieth-Century Fox. The DOJ was concerned about competition between ESPN, which was owned by Disney, and the Fox Regional Sports networks. A key question was how much competition these cable sports networks faced from the sports programming shown on the major broadcast networks. The DOJ alleged that the licensing of cable sports programming to multichannel video programming distributors, such as Comcast and FIOS, was a relevant market, and one in which the merging parties had high shares. In excluding broadcast programming from the market, the DOJ alleged that the broadcast networks did not provide sufficiently close competition to prevent competitive harm. As stated in the complaint, multichannel video programming distributors do not typically consider broadcast network programming as a replacement for cable sports programming because broadcast networks offer limited airtime to sports programming and are focused on marquee events with broad appeal. The DOJ approved the merger only after the parties agreed to divest Fox's interests in its regional sports networks (DOJ 2018a, 2018b).

The inquiry into market share is a starting point for economic analysis, but the ultimate goal is to assess whether the merger is likely to have adverse competitive effects. A merger may harm competition because there are fewer competitors competing (unilateral effects), or it could harm competition by encouraging explicit or tacit coordination between rivals (coordinated effects). As noted above, mergers may harm competition in prices, or they may harm competition in nonprice dimensions, such as quality or innovation.

To evaluate competitive effects, the Agencies use a variety of evidence. Market shares are one type of evidence, but other evidence is also considered. For example, the Agencies may analyze how a recent merger in the same market affected competition. Or, if the merging firms compete in some local markets, but not others, the Agencies may compare prices across regions where the firms do and do not compete. In markets with differentiated products, such as breakfast cereal, the Agencies may estimate diversion ratios. A diversion ratio is a measure of how closely two products compete. For a first product sold by one of the merging firms and a second product sold by the other merging

#### Box 6-2. Measuring Concentration and the HHI

Concentration is a measure of the number and size of firms competing in a market. When markets are delineated around competition, concentration can be a useful reflection of competitive conditions. In highly concentrated markets—those markets with a small number of large firms—mergers between large firms are relatively likely to enhance market power, leading the merged firm to raise prices, reduce quality, reduce innovation, or otherwise harm consumers.

The Agencies usually measure concentration in terms of a firm's share of market revenues, but concentration can be defined around other measures, such as unit sales. The Agencies use the measure that best reflects the competitive significance of firms in the market. For example, if physical capacity limits the ability of firms to expand their production, market shares may be measured in terms of physical capacity. A firm that is poised to enter a market, but is not yet selling anything, may be assigned a market share based on projected revenues.

The Agencies measure concentration using the Herfindahl-Hirschman Index (HHI), which is calculated as the sum of the squares of the individual firms' market shares in a relevant market. In a monopolized market with only one firm, the firm's share is 100 percent, and the HHI is 100^2, or 10,000. In a market with 100 firms each with 1 percent share, the HHI is much lower, at 100. A higher HHI corresponds to a more concentrated market. A merger between two firms combines their shares, so the HHI increases. For example, if a market has four equal-sized firms and two of the firms merge, the HHI increases from 2,500 to 3,750.

firm, the diversion ratio is the percentage of sales that the first product would lose to the second product, if the price of the first product increases. The higher the diversion ratio, the closer the competition. The Agencies sometimes use diversion ratios in the context of economic models that simulate how firms would change their prices after a merger. The Agencies also consider whether efficiencies or entry are likely to offset or reverse adverse competitive effects.

The analysis of competitive effects has become more important over time. As discussed by Shapiro (2010), the Agencies revised the Horizontal Merger Guidelines in 1982 to downplay the emphasis on market shares and to increase the emphasis on competitive effects.<sup>2</sup> With this change in emphasis, antitrust enforcement also became less interventionist. Shapiro (2010) observes that the 1968 Horizontal Merger Guidelines stated that the Agencies "ordinarily challenge" mergers between an acquiring firm with at least 15 percent market share and an acquired firm with at least 1 percent market share.

 $<sup>^2</sup>$  Shapiro (2010, 51–52). See also Lamoreaux (2019); Berry, Gaynor, and Morton (2019); and Peltzman (2014).

Mergers of this sort would be unlikely to be challenged today, because the analysis of competitive effects is rarely supportive of antitrust enforcement in such cases.

However, many people argue that the Agencies intervene too rarely in the modern era. Opponents of this view argue that antitrust overenforcement is more harmful than antitrust underenforcement. This is because if markets become overly concentrated to the point that profits are excessive, new firms are likely to enter to take up the slack. Proponents of more aggressive enforcement argue that new firm entry is often not guaranteed. In markets where entry is difficult (i.e., there are high barriers to entry), established firms may reap excessive profits for long periods of time (Baker 2015). In the next section, we turn to this debate.

Some observers of the U.S. economy have raised concerns that it is becoming less competitive. As noted above, in 2016, an influential CEA policy brief (CEA 2016) argued that competition may be decreasing in many sectors, and President Obama issued an executive order directing Federal Government agencies to promote competition (White House 2016). Similar diagnoses and calls to regulatory action have been sounded by pundits and economists alike.<sup>3</sup>

In this section, we first discuss problems with the evidence presented in the 2016 CEA report, and then we explain how similar issues are manifested in other research on this topic. We explain why drawing inferences about the state of competition or antitrust enforcement from this weak evidence is problematic. Finally, we discuss alternative approaches to assessing if there is in fact a competition problem in the United States.

A central argument made in the 2016 CEA report, "Benefits of Competition and Indicators of Market Power," is that the rising market shares of the largest firms in many industries constitute evidence of declining competition. This argument is flawed both in terms of the evidence on market shares and the inference about competition.

Table 6-1, which is taken from the 2016 CEA report, examines trends in the revenue share of the 50 largest firms-known as the CR50-in different industry segments. For background, the U.S. Census Bureau classifies firms using the North American Industry Classification System (NAICS), which divides the entire economy into 24 sectors classified with two-digit numerical codes, or

<sup>&</sup>lt;sup>3</sup> Examples include Furman (2018); Grullon, Larkin, and Michaely (2019); Krugman (2016); Kwoka (2015); Lamoreoux (2019); Wessel (2018); Wu (2018); and the Economist (2016).

Table 6-1. Change in Market Concentration by Sector, 1997-2012

Industry	Revenue earned by 50 largest firms in 2012 (dollars, billions)	Revenue share earned by 50 largest firms in 2012 (percent)	Change in revenue share earned by 50 largest firms from 1997 to 2012 (percentage points)
Transportation and warehousing	307.9	42.1	11.4
Retail trade	1555.8	36.9	11.2
Finance and insurance	1762.7	48.5	9.9
Wholesale trade	2183.1	27.6	7.3
Real estate rental and leasing	121.6	24.9	5.4
Utilities	367.7	69.1	4.6
Educational services	12.1	22.7	3.1
Professional, scientific, and technical services	278.2	18.8	2.6
Administrative and support	159.2	23.7	1.6
Accommodation and food services	149.8	21.2	0.1
Other services	46.7	10.9	-1.9
Arts, entertainment and recreation	39.5	19.6	-2.2
Healthcare and assistance	350.2	17.2	-1.6

Source: Census Bureau.

Note: Data represent all North American Industry Classification System sectors for which data were available from 1997 to 2012

two-digit sectors. These sectors are further divided into three-, four-, five-, and six-digit subsectors. The CEA (2016) and Furman (2018) examine concentration in 13 of the two-digit NAICS sectors. Table 6-1 shows that 10 sectors became concentrated by this measure over the 15-year period from 1997 to 2012.

A key problem with table 6-1 is that the two-digit sectors are aggregations of overly broad geographic and product markets that shed little light on the state of competition. For example, retail trade includes all grocery stores, hardware stores, and gasoline stations, among many others, across the Nation. But grocery stores in Florida and Wisconsin do not compete for the same customers, and hardware stores and gas stations, even those in the same local area, largely sell products that are unrelated in demand. Concentration measures defined by national segments also miss the dimension of local competition. Rossi-Hansberg, Sarte, and Trachter (2019) find that the expansion of national firms into local markets has been a factor both in increasing concentration at the national level *and* in decreasing concentration at the local level.

This approach contrasts with how the Agencies define relevant markets for antitrust analysis. As discussed above, the Agencies, and antitrust economists more generally, analyze data on demand that reveal the extent to which consumers regard products as substitutes. In this way, markets are defined to include products that are in competition with each other in the local product markets where they compete. Even the finest six-digit NAICS sectors are far broader than typical antitrust markets. Werden and Froeb (2018) calculate the volume of commerce of the relevant markets alleged in DOJ merger complaints

between 2013 and 2015 as a share of industry shipments in the six-digit NAICS sector. They find that in most cases, the antitrust markets accounted for less than 0.5 percent of the six-digit NAICS sector. In many cases, this is because the antitrust markets where the DOJ identified a competition problem involved single localities such as a city, State, or region, whereas the NAICS sectors are national. Although studies of broad swaths of the economy, such as the 2016 CEA report, are necessarily limited by the data that are publicly available, the coarseness of the data limits what they can say about competition.

A second problem with table 6-1 is the use of the CR50. The Agencies and other economists often find evidence of robust competition in markets with only a few firms engaged in head-to-head competition. Either the HHI (discussed above) or a four-firm concentration ratio (known as the CR4) would be more appropriate for a competition study. Note that in table 6-1, the CR50 are also usually much less than 100, meaning that there are more than 50 firms operating in the segment.

Because of the overly broad market definition and the use of the CR50, the data presented in table 6-1 tell us nothing about competition in specific markets, let alone across the entire economy. Carl Shapiro, a former CEA member and Deputy Assistant Attorney General for Economics under the Obama Administration, concluded that table 6-1 "is not informative regarding overall trends in concentration in well-defined relevant markets that are used by antitrust economists to assess market power, much less trends in competition in the U.S. economy" (Shapiro 2018, 722).

The CEA's 2016 report, "Benefits of Competition and Indicators of Market Power," is part of a larger body of recent research arguing that competition may be in decline. Much of this literature tries to infer the state of competition from correlations between flawed concentration measures, such as those presented in table 6-1, and market outcomes, such as prices, profits, and markups. This methodology rests on a problematic assumption that increases in concentration create conditions of softer competition. That is, if undesirable outcomes—such as higher prices, profits, and markups—are correlated with concentration, then the cause of these outcomes is assumed to be weaker competition. Recent papers in this vein include the 2016 CEA report; and those by Furman (2018); Furman and Orszag (2018); Gutiérrez and Philippon (2017a, 2017b); and Grullon, Larkin, and Michaely (2019).

Problems with this assumption have been understood since at least the 1970s (Demsetz 1973; Bresnahan 1989).<sup>4</sup> The most fundamental problem is that there are alternative explanations for why a market might demonstrate both high concentration and high markups that are consistent with

<sup>&</sup>lt;sup>4</sup> For a recent, in-depth discussion, see Berry, Gaynor, and Morton (2019); and Syverson (2019).

procompetitive behavior by firms. These include fixed costs, scale economies, and globalization.

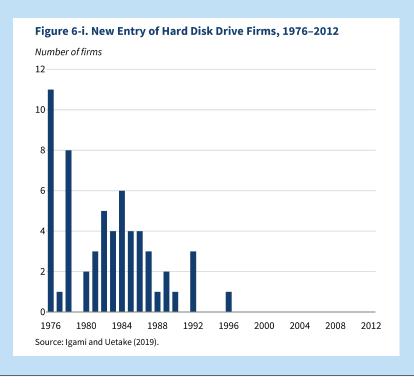
To see that this is true, consider the issue of fixed costs. In many markets, firms make upfront investments in assets such as physical plant, equipment, research and product development, and information technology. Firms will make these investments only if they anticipate earning sufficient profit margins to recoup them. In terms of basic economics, if a firm has substantial fixed costs, then its average cost may be substantially higher than its marginal cost. A firm may earn a profit close to zero when fixed costs are accounted for, but still maintain a positive margin between price and marginal cost. The Agencies do not regard this as inherently problematic. As the Horizontal Merger Guidelines state, "High margins commonly arise for products that are significantly differentiated. Products involving substantial fixed costs typically will be developed only if suppliers expect there to be enough differentiation to support margins sufficient to cover those fixed costs. High margins can be consistent with incumbent [established] firms earning competitive returns" (DOJ and FTC 2010, 4); see box 6-3.

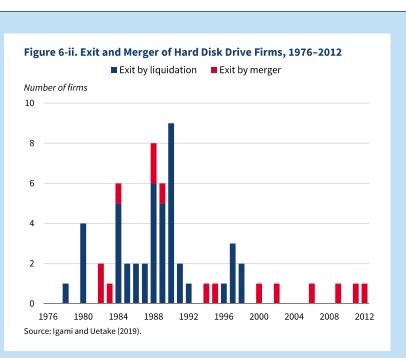
Even if high concentration and high markups are not inherently problematic, what about rising concentration and rising markups? This depends on why the markups and concentration are rising. Suppose that fixed costs are rising. If they are rising for anticompetitive reasons, such as if new and unnecessary government regulations are raising the cost of entry, then the trend may be associated with higher prices and consumer harm. But fixed costs could also be rising because firms are making increasingly expensive investments to become more competitive. Information technology in particular can involve upfront investments in business systems that help to reduce a firm's marginal cost of production or improve product quality. A firm that makes such investments may outcompete less efficient firms and grow its market share. Through such a process, information technology could transform a market to one with fewer, more efficient firms. Because the surviving firms have lower marginal costs, their prices may fall even as their markups rise. This scenario is procompetitive because consumers derive benefits from the lower prices or improved quality.

Berry, Gaynor, and Morton (2019) review recent research, providing evidence that investments in intangible assets such as software and business processes are becoming more important. Crouzet and Eberly (2019), in particular, find a positive correlation between firms' market shares (in broad industry segments) and their investments in intangible assets. In the view of Berry, Gaynor, and Morton (2019), the broad category of "increasing investments in fixed and sunk costs" may be the most important source of rising global markups. Autor and others (2019) find evidence that increases in concentration reflect a reallocation of output toward large, productive firms. They argue that this could be the result of globalization and technological change, and further observe that their explanation for rising concentration has "starkly different

Industries that rely on innovation often provide dramatic examples of high fixed costs. Consistent with this situation, concentration is often high. The relationship between concentration, competition, efficiency, and consumer welfare is complex. Competition can spur firms to innovate, but it can also weaken their incentives to innovate by making it difficult for them to recoup their investments. In research spanning decades, economists have found that different models give different answers about whether higher concentration increases or decreases innovation, and results about the optimal level of concentration are often sensitive to market conditions (Marshall and Parra 2019).

To illustrate, Igami and Uetake (2019) study these trade-offs in the hard disk drive industry. As shown in figures 6-i and 6-ii, the period had waves of entry and exit as the industry matured and consolidated. Innovation was of central importance, as the industry followed Kryder's law, that the storage capacity of hard disk drives doubles roughly every 12 months. After estimating a model of dynamic oligopoly, Igami and Uetake (2019) simulate the effect of alternative merger policies on expected social welfare. They conclude that a policy to block mergers if there are three or fewer firms would have found "approximately the right balance between pro-competitive effects and valuedestruction side effects." Although such a policy might not be optimal in





other industries or for any particular merger, this study helps to illustrate why competition can be robust in markets with relatively few firms.

The proposed acquisition of Baker Hughes by Halliburton provides an example of when innovation was central to a merger review (DOJ 2016). Halliburton, Baker-Hughes, and Schlumberger were the three leading firms in the oilfield services industry, providing sophisticated drilling technology and related services for drilling oil wells. Each invested hundreds of millions of dollars annually in research and development; for products where innovation was most important, there were few other competitors. The DOJ sued to block Halliburton's proposed acquisition of Baker-Hughes, delineating 23 relevant products and services where the proposed merger would result in markets dominated by the merged firm and Schlumberger. The DOJ was not satisfied that Halliburton's proposed divestitures would remedy the potential harm, and the parties ultimately abandoned their plans (Chugh et al. 2016).

implications" for welfare than explanations based on weakened competition or antitrust enforcement. That is, if rising concentration and markups are driven by conduct that benefits consumers, such as can be the case for investments in intangible assets, then there may be no competition problem and no antitrust implications.

In addition to the fundamental error of equating concentration with a lack of competition, there are also other problems with the recent literature on

concentration. Similar to the CEA's 2016 report, these studies' use of Census and other macroeconomic data limits them to examining concentration in NAICS industry segments that are too broad to shed light on competitive conditions in properly defined antitrust markets. Many of the studies use data for three-digit or four-digit NAICS segments (e.g., Gutiérrez and Philippon 2017a, 2017b, 2019; Grullon, Larkin, and Michaely 2019); but as discussed above, even the finest six-digit NAICS segments are far broader than antitrust markets.

Another problem is that many of the studies explore links between concentration and financial measures, such as markups and profits, that are difficult to measure—especially across broad industry segments. Price-cost markups, in particular, are a basic measure of market power, but firm-level data on markups are rarely available. Accounting data are sometimes informative about the markup of price over average variable cost, but they do not accurately measure the economic profit margins that are relevant to economic analysis. Basu (2019) reviews different approaches to estimating markups used in the recent research discussed above. He discusses problems with the methods, including that most of the estimates of markups are implausibly large.

The assessment of the competitive health of the economy should be based on studies of properly defined markets, together with conceptual and empirical methods and data that are sufficient to distinguish between alternative explanations for rising concentration and markups. This continues to be the approach of the Agencies.

In line with this, Berry, Gaynor, and Morton (2019, 63) call for a wave of "industry-level econometric studies . . . to help us understand shifts in markups, the underlying causes, and more broadly how markets in our modern economy are functioning and evolving." In their view, regressions of market outcomes on measures of concentration should carry little weight in policy debates because they do not and cannot illuminate causal relationships. Syverson (2019) is more optimistic that economy-wide studies can be helpful to identify patterns of increasing concentration for further research, but he concludes that the evidence does not yet support conclusions that rising aggregate market power exists and is causing problematic trends in the economy. Like Berry, Gaynor, and Morton (2019), Syverson (2019) calls for more careful research.

The airline industry provides an example where detailed, publicly available data have enabled insightful research. Werden and Froeb (2018) review this literature to conclude that since deregulation in the late 1970s, studies have not found systematic increases in concentration at the route level. Berry, Carnall, and Spiller (2006) note that investments in hub-and-spokes networks enabled airlines to earn high markups, but also benefited consumers. Moreover, Berry, Gaynor, and Morton (2019) cite Borenstein (2011) to observe that for many years, the large fixed costs associated with hub-and-spokes

networks were just offset by high markups, leaving the major airlines with near-zero profits.

Other useful studies focus on how consummated mergers have affected market outcomes. In these studies, the increase in concentration is explicitly caused by a merging of competitors, so there is no question about why concentration has increased. For example, Ashenfelter, Hosken, and Weinberg (2015) study the 2008 joint venture between the beer giants Miller and Coors. The DOJ approved the deal, in part because it was expected to significantly reduce the costs of shipping and distribution (Heyer, Shapiro, and Wilder, 2009). Ashenfelter, Hosken, and Weinberg (2015) find little effect on prices, because the efficiencies created by the merger nearly exactly offset the realized price increases in the average market. However, in an analysis of the same market, Miller and Weinberg (2017) find evidence that the joint venture may have facilitated price coordination between competitors. These conflicting results illustrate some of the important nuances related to competition that broad industry studies cannot assess.

At this point, the evidence that the United States has a broad competition problem is inconclusive. However, the CEA's 2016 report and the related literature discussed above have spurred debate in government, academia, and policy circles about ways to strengthen antitrust enforcement to deal with the perceived competition problem. We now turn to this debate.

# Calls for a Broader Interpretation of Antitrust Policy

The 2016 CEA report, "Benefits of Competition and Indicators of Market Power," and the related literature discussed above are part of a broader movement that is concerned with the growth of large firms across the U.S. economy. Lamoreaux (2019) provides a useful overview. Some of these observers want to amend or rewrite the antitrust laws to expand the Federal Government's involvement beyond its traditional scope to consider outcomes unrelated to market competition, including the political influence of large corporations, control of advertising and news media, and rising income inequality. For example, Furman and Orszag (2018) raise the question of whether a rising share of firms earning "supernormal returns on capital" might increase wage inequality due to workers at these firms sharing in the supernormal returns. Also, as we discuss in the next section, some observers are calling for regulations specifically for the digital economy.

Other observers are focused on traditional antitrust law, but would like enforcement to be expanded by lowering the threshold for an act to be considered anticompetitive. For example, one Senate bill would change the language of the Clayton Act, which prohibits mergers where the effect "may be substantially to lessen competition." The bill would change the standard of

"substantially" to a standard of "materially." This would mean that the Federal Government could block a merger that has a smaller effect on competition (U.S. Congress 2019a).

As we have discussed, the argument that the U.S. economy is suffering from insufficient competition is built on a weak empirical foundation and questionable assumptions. Antitrust law has evolved through careful development of its case law, based on the legal system's accumulated experience with enforcement actions and the effects of specific types of acts on industries characterized by specific competitive dynamics. Throughout its development, antitrust law has consistently proven flexible to the evolving market conditions presented by new industries and business models in the ever-changing American economy. Before making radical changes to the law, the case for such change should be better grounded.

Moreover, the antitrust laws are a poor tool for addressing issues that go beyond questions of anticompetitive market conduct. Using antitrust law to regulate markets in the absence of competition problems will exact costs on the economy by preventing efficient market organization. If society wants to pursue goals such as rising income inequality or the political power of large firms, there are better policy tools to deal with these issues (Shapiro 2018).

We next turn to the related debate about whether more expansive antitrust enforcement is needed for the digital economy.

In this section, we focus on the rapidly evolving issue of antitrust enforcement and competition in the digital economy. In recent years, digital platforms have come under increasing scrutiny. In the United Kingdom, the government commissioned an expert panel to review competition policy for the digital economy (Digital Competition Expert Panel 2019c). Since the panel made its recommendations, the U.K. has been working to create its Digital Markets Unit. The European Union has also commissioned an expert report (Crémer, Montjoye, and Schweitzer 2019), and has introduced several regulations for digital platforms.<sup>5</sup>

In the United States, the FTC has conducted hearings to examine whether new technologies and business practices, including those associated with digital platforms, require adjustments to competition policy (FTC 2019b). The House and Senate Judiciary Committees have also held hearings related to competition policy for digital platforms (U.S. House 2019a, 2019b, 2019c; U.S.

<sup>&</sup>lt;sup>5</sup> The U.K. Digital Markets Unit would develop and enforce regulations related to data interoperability, data mobility, and data openness. It would have the authority to designate certain platforms as having "strategic market status." Such platforms would be subject to stronger regulations. In July 2019, the European Union issued new regulations governing how platforms interact with businesses (European Commission 2019). Rules on data portability and privacy, known as the General Data Protection Regulation (GDPR), went into effect in 2018.

Senate 2019). Independently, the Stigler Center at the University of Chicago has organized a committee on digital platforms that has developed recommendations for stronger antitrust enforcement and a digital regulator (Stigler Committee on Digital Platforms 2019). The Agencies have also opened reviews into market-leading online platforms, focusing on antitrust and related issues (Bloomberg 2019; DOJ 2019).

Although this chapter focuses on competition concerns, we note that some of these reviews also consider whether consumer protection regulations are warranted for issues such as data privacy and the moderation of media content.

### **Background**

Digital platforms are intermediaries that enable interactions between users. They include search engines, online market places, social networks, communication and media platforms, and home-sharing and ride-sharing services, among other examples. Many of these platforms have been enormously successful and have reshaped the economy over the last 20 years.

Some concerns about digital platforms rest on the idea that they often operate in markets with economic features that naturally tend toward high concentration. One such feature is network effects, which arise when consumers place more value in a platform because many other people use it. For example, the more people one can reach with a messaging service, the more valuable that service is to users. When network effects are important, the largest platforms enjoy an advantage over their rivals simply because they have more users, regardless of the quality of their services. In some cases, the advantage may be so great that other firms are unable to compete. For example, in the videocassette recording industry, the Betamax technology essentially disappeared after VHS technology pulled ahead (Werden 2001).

In markets with network effects or other types of economies of scale, firms may compete for the entire market, rather than for shares in the market. The resulting monopolies may not be permanent. Bourne (2019) gives many examples of firms that achieved dominance through network effects or production economies of scale, only to eventually lose out to competition from innovative rivals. His examples range from the Great Atlantic & Pacific Tea Company in the 1920s to MySpace and Nokia in the early part of this century.

One of the current debates is about the extent to which digital platform industries are characterized by high barriers to entry. A barrier to entry is an obstacle that puts new firms at a disadvantage relative to firms already in the market. Network effects can be a barrier to entry, particularly if an entrant must simultaneously attract two groups of users. For example, in the payments

<sup>&</sup>lt;sup>6</sup> The formal definition of a barrier to entry has a long history of debate among economists. For a discussion, see Werden (2001).

industry, a new payment system might need to sign up thousands of merchants before consumers see it as valuable, and vice versa. However, network effects are not always sufficient to deter entry. If an entrant has an offsetting advantage, it may be able to overcome the advantage enjoyed by the established platform. For example, when Microsoft introduced the Xbox platform for video gaming, it was able to overcome the network effects enjoyed by the Sony PlayStation 2 by focusing on a few blockbuster games (Lee 2013).

There is also a debate about the extent to which access to data can be a barrier to entry. Mahnke (2015) discusses the issue in the context of the DOJ's 2008 investigation of the merger of the media firms Thomson and Reuters. The DOJ alleged that the merger would lead to higher prices for data sets related to company fundamentals, earnings, and aftermarket research, and that entrants would not be able to replicate the high quality of these data sets. The DOJ approved the merger, but only after the parties agreed to divest copies of the data sets along with supporting assets (DOJ 2008).

Data can also be a barrier to entry in the digital economy. Because dominant platforms have more users, they often have access to much more data than new entrants, and this can give them an insurmountable advantage (Rubinfeld and Gal 2017). For example, dominant platforms may be better able to target advertising at their users and so earn more revenues from advertising. However, a lack of access to data does not always deter entry. Lambrecht and Tucker (2015) observe that Airbnb, Uber, and Tinder entered markets where established firms (e.g., Expedia) had better data. They were able to succeed because of their innovative products. Lambrecht and Tucker (2015) also observe that data are nonrivalrous, in the sense that data can be shared and consumed by many users, in contrast to rivalrous goods such as food, which are consumed only once. Because of this, entrants can sometimes buy data as a substitute for collecting them internally from their users. However, this is not always the case, and the role of data as a barrier to entry depends on the facts and context of each market.

Finally, another debate asks whether dominant platforms are harming competition by buying too many smaller firms, such as start-ups funded with venture capital. It is common for large platforms to acquire smaller firms. The digital economy relies heavily on innovation, and being acquired by an established firm can be an important exit path for initial investors. Acquisition can also be important for a start-up's success. The acquiring firm may bring marketing, financing, and other business assets that enable the start-up to grow. However, if a start-up is not acquired, it might instead grow into an independent, full-fledged competitor. Some acquisitions may occur precisely to prevent such competition, as Cunningham, Ederer, and Ma (2019) find to

be the case in the pharmaceutical industry. However, as we discuss further below, it can be challenging for the Agencies to assess whether acquisitions of nascent competitors are procompetitive or anticompetitive in light of the benefits associated with them.

In summary, many digital platform markets have demand and supply features, suggesting that high concentration is efficient. The concentration has led to concerns about market dominance, anticompetitive behavior, and a lack of competition. But concentration can also be efficient, and there may be robust competition for the market, even in the face of high concentration.

### Proposals for Intervention

Advocates of stronger regulation for digital platforms recommend a range of measures encompassing both antitrust reform and regulation—see, for example, the Stigler Committee on Digital Platforms (2019); the Digital Competition Expert Panel (2019c); and Crémer, Montjoye, and Schweitzer (2019). Here, we consider proposals related to data portability and interoperability, acquisitions of nascent competitors, and the creation of a digital regulatory authority.

Data portability and interoperability. Proposals to increase data portability and interoperability involve new regulations and legislation. Portability regulations would require digital platforms to enable customers to access their data from different platforms on request. Interoperability legislation would require digital platforms to enable their customers to switch their data from one platform to another. For example, a bill recently proposed in the Senate would require large communication platforms that generate income from their users' data to enable data portability and interoperability with other communication platforms. The goal is to reduce entry barriers for competitors to these platforms by making it less costly for customers to switch from one platform to another, and also by allowing customers of dominant platforms to communicate easily with customers of rival platforms (U.S. Congress 2019b).

As with any regulation, however, this would impose costs on the regulated platforms. Jia, Jin, and Wagman (2019) study the effect of the recent rollout of rules on data privacy and portability in Europe, known as the General Data Protection Regulation (GDPR), on venture capital funding. They find negative effects on European firms relative to their U.S. counterparts in terms of total funding, the number of deals and the amount raised per deal, with more pronounced effects for newer and data-related firms.

Acquisitions of nascent competitors. As discussed above, proponents of stronger antitrust enforcement raise concerns that dominant platforms are protecting themselves by acquiring small firms that would otherwise develop

<sup>&</sup>lt;sup>7</sup> In a study of the pharmaceutical industry, Cunningham, Ederer, and Ma (2019) conclude that about 6 percent of acquisitions in their sample were "killer acquisitions" that forestalled the development of new drugs that would otherwise have competed with the acquirer's existing products.

into future competitors. Antitrust law has an existing framework to challenge such mergers under theories of potential competition and disruptive entrants (DOJ and FTC 2010). In 2018, the FTC challenged a merger between CDK Global and Auto/Mate. The acquiring firm, CDK, was a market leader in specialized business software for franchise automotive dealers. Auto/Mate was a much smaller competitor with an innovative business model that was an emergent threat. Although Auto/Mate was already competing, the FTC was largely concerned about the competition it would likely provide in the future (FTC 2018b; Ohlhausen 2019).

Predicting future competition can be difficult in the digital economy because products and services evolve rapidly. Dominant platforms may acquire start-ups that offer no competing products, but that could compete with them in the future through expansion into adjacent markets. To address this issue, some proposals for revising the antitrust laws would weaken the evidentiary standards when a dominant firm seeks to acquire a firm in a separate but adjacent market. For example, the Agencies might meet their initial burden of proof by showing that there is a reasonable likelihood that the target firm would compete with the acquiring firm in the future, even if the target firm has no specific plans to do so (Shapiro 2019).

Such policies could have important downsides. More aggressive standards for blocking mergers of nascent competitors would raise the likelihood that procompetitive mergers would be blocked. As discussed above, the digital economy relies heavily on innovation. If dominant platforms were routinely deterred from acquiring start-ups, such a policy could reduce venture capital funding in this segment. During the U.K. panel review, a variety of organizations and individuals raised these concerns (Digital Competition Expert Panel 2019a, 2019b). At a minimum, the potential effect of any new policy on venture capital deserves study. More research, including merger retrospectives focused on acquisitions in the digital economy, would also be helpful.

Creation of a digital regulatory authority. The Stigler Committee on Digital Platforms (2019) found that "the strongest indication emerging from the four reports is the importance of having a single powerful regulator capable of overseeing all aspects of [digital platforms]." In terms of competition goals, the digital regulator would have a mandate to design and enforce regulations aimed to enhance competition, such as standards for data portability and interoperability. The authority would be able to designate dominant platforms as "bottlenecks" and subject them to stronger regulations. For example, such platforms might need to obtain approval from the authority for any acquisition, no matter how small, and the digital authority would be able to challenge these acquisitions under a legal standard that imposes a lower burden of proof on the Agencies than does current antitrust law.

The Stigler Committee on Digital Platforms (2019) also makes recommendations that fall outside antitrust and competition policy. A subcommittee on politics, in particular, recommends that a digital authority have the power to take actions to limit concentration, not due to concerns about economic harm to consumers, but due to concerns about the political power of large platforms. A subcommittee on data privacy and security recommends that a digital authority oversee consumer protection regulation that would develop, among other regulations, rules similar to the GDPR in Europe.

Proposals to establish a new digital authority raise a host of issues. A basic concern is that the breadth of the mandate is far from obvious. As noted above, digital platforms provide a wide-ranging set of goods and services, from search engines, to operating systems, to ride-sharing services. The Stigler Committee on Digital Platforms (2019) points to the Federal Communications Commission (FCC) as a model for a digital regulator, but the scope of the FCC's authority is the telecommunications sector. The scope of a digital authority would likely be harder to delineate, and firms in some of the most innovative sectors of the economy would face uncertainty as to whether they fall under its regulations.

Perhaps the most serious concern is for the possibility of regulatory capture. In a speech, FCC chair Ajit Pai (2013) relays a cautionary tale of FCC regulatory capture, describing how AT&T made commitments to the FCC in 1913 that effectively allowed it to divide up territories with independent local telephone companies. These commitments tamed competition that had emerged after the patents of Alexander Graham Bell began to expire. The Stigler Committee on Digital Platforms (2019) discusses the need to deter regulatory capture and cites Pai's speech. It also cites the foundational work on regulatory capture by the Nobel laureate economist George Stigler, for whom the Stigler Center is named. Though there is some irony here, the point is that the downsides of new, far-reaching regulation need to be taken seriously.

Although today's digital economy warrants further study—and, where necessary, vigilant antitrust enforcement—a cautious approach to regulation is clearly warranted. As we have discussed, there is a fundamental problem in inferring that high concentration is indicative of a lack of competition. The nature of competition also varies across markets, so one-size-fits-all policies may not work well. Instead, fact-specific investigations along the lines of what the Agencies already do are more sensible.

## Competition Policy to Reduce Entry Barriers

In the preceding sections, we have argued for caution in responding to calls for Federal Government intervention to address increasing concentration in the U.S. economy. However, it is true that entry barriers can protect firms from competition. Sometimes, these entry barriers are structural, in that they are associated with the nature of the market itself, such as products that require large investments in research and development. In other cases, entry barriers

As noted, some barriers to entry are purposefully constructed. To illustrate, consider the pharmaceutical drug industry, where the Food and Drug Administration (FDA) plays a crucial role in supplying drugs through the management of drug application reviews. The FDA ultimately determines if and when a drug will be available on the market. Although the stringent evaluations conducted by the FDA are necessary to ensure the safety and efficacy of drugs, they are also partly responsible for raising entry barriers for many generic and new drugs. This has led to a higher concentration of brand name drugs in some markets, along with higher prices that reduce consumer welfare.

The Trump Administration realizes the significance of improving competition in markets for pharmaceutical drugs, and it has implemented a series of deregulatory reforms with the hope of reducing costs for consumers. One of its proposals highlights the need for the transparency of negotiated discount rates with insurers, requiring hospitals to disclose this information to their patients (CEA 2018a). The Administration also signed the Food and Drug Administration Reauthorization Act in 2017, which reauthorized the FDA to collect user fees from generic drug applications and to process applications efficiently for another five years. Since the start of the Trump Administration, aspects of the FDA's drug application process, most prominently that for generic drugs, have been streamlined to encourage quick market entry. In the first 20 months of the Administration, an average of 17 percent more generic drugs were approved each month than were approved during the previous 20-month period (CEA 2018b).

In 2018, the FDA expanded its Strategic Policy Roadmap in efforts to not only increase efficiencies in the drug review process but also reduce anticompetitive behavior from brand name drug makers that try to inhibit generic market entry. The FDA is also taking steps to address scientific and regulatory barriers that are obstacles to entry of some complex generic medicines. The FDA's efforts to lower barriers and have a more predictable and efficient development process may enable new and innovative drug makers to enter the market. Consumers would benefit both from the development of new classes of drugs and from new therapies for conditions treated by existing drugs. Such new therapies could discipline the prices of existing drugs. This was the case for drugs such as simvastatin, which held a large portion of the market for lowering cholesterol in the 1990s. However, starting in 1996, after the introduction of the therapy drug atorvastatin, competition flourished, and cholesterol-lowering drugs are now affordable (CEA 2018b).

are purposefully constructed by governments in situations where private markets may fail; see box 6-4. However, as discussed in chapter 3 of this Report, even if a regulatory action addresses a private market failure, a deregulatory action is still warranted if the costs of the regulation outweigh the regulatory benefits. This section describes the Agencies' efforts to call attention to regulations that harm consumers by creating entry barriers that limit competition. It also discusses how the Agencies apply the antitrust laws to intellectual property rights to promote sound competition.

### Other Government-Created Barriers to Entry

As we discuss in chapter 2 of this *Report*, occupational licensing requirements impose an additional cost on a person entering a given occupation. Some licensing requirements may be justified on public safety grounds; but in many professions, they also function as barriers to entry that artificially inflate wages by protecting those already in the profession from competition. To support the claim that the majority of State occupational licensing requirements are unnecessary to protect public safety, the FTC points out that 1,100 occupations require a license in at least one State but only 60 occupations are licensed by every State. If an occupation poses a substantiated threat to public safety, the argument goes, then that occupation would be universally licensed (FTC 2018a, 2019c).

The Agencies have long advocated measures to limit the competitive harm associated with occupational licensing. In 2017, the FTC established a task force on the issues, and in 2018, it released a report outlining options to mitigate the harm. These options include interstate pacts that allow groups of States to recognize a common license, as well as other portability and mutual recognition measures (FTC 2018a).

Certificate-of-need (CON) laws were originally designed in the 1970s to discourage overinvestment in healthcare markets (e.g., building too many hospitals) in an attempt to limit costs. A CON law requires a firm to convince a State regulator that there is an unmet need for the new services. Over years of review, the Agencies have found that these laws often harm competition, and they regularly advocate for their removal. In 2019, for example, staff at the Agencies sent letters to legislatures in Alaska and Tennessee in support of their plans to revise these laws (DOJ and FTC 2019b, 2019d). The Agencies' analysis of evidence, accumulated over decades, finds that instead of reducing healthcare costs, CON laws tend to create inefficiencies by suppressing healthcare supply to the benefit of established suppliers, preventing investment that would stimulate competition and lower consumer prices.

Many States require car manufacturers to distribute vehicles through independent, franchised dealerships. The Agencies have long advocated against such automobile franchising laws. They argue that when manufacturers are free to choose their method of distribution, the competitive process aligns their interests with those of consumers, so the products and services are brought to market as efficiently as possible. In 2019, Nebraska took up a bill

that would remove restrictions on direct vehicle sales to consumers, but only for vehicle manufacturers that had not used independent, franchised dealers in the State before. The Agencies sent a joint letter to the Nebraska Legislature encouraging it to remove the restrictions for all vehicle manufacturers (DOJ and FTC 2019c).

As we have discussed, consumers often benefit most from dynamic competition, as driven by investment and innovation in new products, inventions, and technologies. Intellectual property rights—such as patents, trademarks, and copyrights—limit competition from infringing products in order to encourage this dynamic competition. However, in certain circumstances, intellectual property rights, like any asset, may be used in a manner that unlawfully limits competition. To prevent this, the Agencies apply the same antitrust principles to conduct involving intellectual property as they do to conduct involving other forms of property (DOJ and FTC 2017). They apply an effects-based economic analysis to conduct involving intellectual property that considers its efficiencies and weighs procompetitive benefits of the conduct against any competitive harm. The Agencies also engage in advocacy for the correct application of antitrust law to intellectual property rights.

The DOJ has emphasized the need to avoid rigid presumptions in the intellectual property area that could deter innovation. In particular, it has cautioned against the misapplication of antitrust laws, which carry the specter of treble damages, to commercial disputes involving the exercise of patent rights. In December 2017, the DOJ withdrew its support from its 2013 joint policy statement with the Patent and Trademark Office on remedies associated with standard essential patents, because the statement had been construed to suggest that the antitrust laws should limit patent holders from seeking injunctions or exclusionary remedies to defend their intellectual property rights. The DOJ's work in this area ensures that there are strong incentives to invest in developing technologies, and thus fostering dynamic competition.

A top priority of the FTC is to oppose "pay-for-delay" patent settlements, whereby branded drug manufacturers pay generic drug producers to stay out of the market. In 2013, in FTC v. Actavis, Inc., the Supreme Court held that, in certain circumstances, the FTC can challenge such settlements under the antitrust law, provided that courts weigh anticompetitive effects against the procompetitive benefits of such conduct. Since that year, the FTC has regularly reported on these settlements. In its most recent report, the FTC found that the number of pay-for-delay payments of the type that are likely to be anticompetitive has been decreasing (FTC 2019a).

### Conclusion

The Trump Administration understands the vital role that competition plays in the economy, promoting new businesses and serving consumers. Timely antitrust enforcement is an important tool for protecting the competitive process. By contrast, confusion surrounding the effects of rising concentration appears to be driven by questionable evidence and an overly simple narrative that "Big Is Bad." When companies achieve scale and large market share by innovating and providing their customers with value, this is a welcome result of healthy competition.

This chapter has explained why recent calls for changing the goals of the antitrust laws and expanding the scope of regulations are based on inconclusive evidence that competition is in decline. These calls also ignore the flexibility of the existing legal system to accommodate changing market circumstances. Research purporting to document a pattern of increasing concentration and increasing markups uses data on segments of the economy that are far too broad to offer any insights about competition, either in specific markets or in the economy at large. Where data do accurately identify issues of concentration or supercompetitive profits, additional analysis is needed to distinguish between alternative explanations, rather than equating these market indicators with harmful market power.

Antitrust actions and any major changes to competition policy should be based on sound economic evidence, including evidence on consumer harm. Research based on broad industry studies may be helpful for indicating trends in concentration, but is unable to diagnose the underlying causes or determine whether consumers in relevant antitrust markets have been harmed. Ultimately, today's detailed, evidence-based approach to antitrust remains the most powerful lens available to protect consumers and suppliers by accurately diagnosing and responding to anticompetitive behavior.

For these reasons, this chapter argues that the DOJ's Antitrust Division and the FTC are well-equipped to protect consumers from anticompetitive behavior. The Agencies have maintained their focus on illegal or anticompetitive actions by businesses, while expanding their scope to advocate against government policies that harm competition. Vigorous competition is essential for building upon the economy's record expansion, and the Trump Administration will continue following the economic evidence and using the Federal Government's authority to promote competition in ways that lead to greater consumer benefits.



### Chapter 7

# **Understanding the Opioid Crisis**

The opioid crisis poses a major threat to the U.S. economy and America's public health. Since 2000, more than 400,000 people have lost their lives because of opioids. This staggering number of deaths has pushed drug overdoses to the top of the list of leading causes of death for Americans under the age of 50 years, and has cut 2.5 months from U.S. life expectancy. The Council of Economic Advisers (CEA) has previously estimated that the annual economic cost of the opioid crisis is substantially higher than previously thought, at over half a trillion dollars in 2015. Using a similar methodology, the CEA estimates that the crisis cost \$665 billion in 2018, or 3.2 percent of gross domestic product.

There are signs that the opioid crisis is past its peak because the growth in opioid overdose deaths has stopped during the Trump Administration, stopping the upward trend that has persisted since at least 1999. From January 2017 through May 2019, the CEA estimates that there were 37,750 fewer opioid overdose deaths—representing an economic cost savings of over \$397 billion—relative to the number of deaths expected based on previous trends. Actions taken by the Trump Administration to reduce the supply of opioids, reduce new demand for opioids, and treat those with current opioid use disorder may have contributed to the flattening in overdose deaths involving opioids.

The Trump Administration understands that the crisis is ongoing and that there is much more work to do to combat this threat to American lives and the American economy. In order to continue mitigating the cost of the opioid crisis, it is crucial to understand all its underlying factors. We describe and analyze two separate waves of the crisis—the first wave, from 2001 to 2010, which was characterized by growing overdose deaths involving the misuse of prescription

opioids; and the second wave, from 2010 to 2016, which was characterized by growing overdose deaths involving illicitly manufactured opioids (heroin and fentanyl).

We find that in the first wave, between 2001 and 2010, out-of-pocket prices for prescription opioids declined by an estimated 81 percent. This dramatic drop in prices was a consequence of the expansion of government healthcare coverage, which increased access to all prescription drugs—including opioids. We argue that these falling out-of-pocket prices effectively reduced the price of opioid use in the primary market and in the secondary (black) market for diverted opioids, from which most people who misuse prescription opioids obtain their drugs. We estimate that the decline in observed out-of-pocket prices is capable of explaining between 31 and 83 percent of the growth in the death rate involving prescription opioids from 2001 to 2010.

However, falling out-of-pocket prices could not have led to a major rise in opioid misuse and overdose deaths without the increased availability of prescription opioids resulting from the new specialty of pain management, the creation of pain management practices that encouraged liberalized dispensing practices by doctors, illicit "pill mills," increased marketing and promotion efforts from industry, and inadequate monitoring or controls against drug diversion. The subsidization of opioids is in stark contrast to the taxation of other addictive substances such as tobacco and alcohol. The dilemma this poses is how to make available the appropriate medical use of opioids for pain relief while preventing nonmedical use of subsidized products.

We find that the second wave of the opioid crisis likely started in 2010 because of efforts to limit the misuse of prescription OxyContin, enabling a large market for the sale and innovation of illegal opioids. Although these efforts eventually successfully reduced prescription opioid-involved overdose deaths, they had the unintended consequence of raising demand for cheaper substitutes in the illicit market among misusers of prescription drugs. An expansion in foreign-sourced supply was also important for the growth of illicitly manufactured

opioids, as evidenced by falling quality-adjusted prices, largely due to expanded heroin trafficking from Mexico and relatively inexpensive synthetic opioids from both Mexico and China, specifically fentanyl and its analogues, which can be many times more potent than heroin.<sup>1</sup>

he Trump Administration has undertaken serious efforts to tackle the ongoing opioid crisis that continues to threaten the American economy and American lives. This is demonstrated by the declaration of the opioid epidemic as a public health emergency, the establishment of the President's Commission on Combating Drug Addiction and the Opioid Crisis, the highest expenditures in history directed toward the opioid epidemic, and ongoing efforts throughout the Federal government to address the crisis. The damage resulting from the opioid crisis is dramatic in its proportions compared with other health crises. For example, in 2017, the number of people who died of an opioid-involved drug overdose (47,600) exceeded the number of deaths from the HIV/AIDS epidemic at its peak in 1995 (CDC 2019).<sup>2</sup> Additionally, since 2000, the United States has lost as much of its population to the opioid crisis as it lost to World War II—with both causing more than 400,000 fatalities (DeBruyne 2017). This staggering number of deaths has pushed drug overdoses to the top of the list of leading causes of death for Americans under the age of 50 years, and has cut 2.5 months from U.S. life expectancy (Dowell et al. 2017).

To assess the full damage caused by this crisis, the CEA has previously assessed its full economic cost. In 2015 alone, the CEA estimated that the total cost of the opioid crisis was \$504 billion, several times larger than previous cost estimates (CEA 2017). The CEA's approach constituted a more complete assessment of the costs because it incorporated the full cost of increased morbidity and mortality from the crisis. We also adjusted opioid-involved deaths—which had been underreported—upward and incorporated nonfatal costs. Using similar methods as in the earlier CEA assessment, the annual cost of the opioid crisis has only risen since 2015, amounting to \$665 billion in 2018. The annual number of reported opioid-involved overdose deaths increased from 33,091 in 2015 to 47,600 in 2017, a 44 percent increase. According to preliminary data, deaths have since decreased slightly in 2018, an indication of a flattening in

<sup>&</sup>lt;sup>1</sup>The CEA previously released research on topics covered in this chapter. The text that follows builds on this research paper produced by the CEA: "The Role of Opioid Prices in the Evolving Opioid Crisis" (CEA 2019b).

<sup>&</sup>lt;sup>2</sup> We identify overdose deaths throughout the report using the 10th revision of the International Statistical Classification of Diseases and Related Health Problems (ICD-10) underlying cause-ofdeath classification codes: X40-X44 (unintentional), X60-X64 (suicide), X85 (assault), and Y10-Y14 (undetermined). Deaths involving opioids are identified using ICD-10 multiple cause-of-death classification codes: T40.0-T40.4 and T40.6.

the trend of increasing annual deaths that has persisted since 1999 (see figure 7-1).<sup>3</sup>

When President Trump took office in January 2017, monthly overdose deaths involving opioids had reached an all-time record high, a 41 percent increase from the number of deaths 12 months earlier, in January 2016. Since then, the growth in opioid deaths may have finally stopped. Monthly overdose deaths fell by 9.6 percent between January 2017 and May 2019, the latest month for which provisional data are available (see figure 7-1). If the growth rate in opioid overdose deaths from 1999 through 2016 had continued, 37,750 additional lives would have been lost due to opioid overdoses between January 2017 and May 2019, a 33 percent increase over the actual number of deaths that occurred over this period. The economic cost savings since January 2017 from reduced mortality compared with the preexisting trend was over \$397 billion.<sup>4</sup>

In order to continue mitigating the large costs imposed by the opioid crisis through appropriate policy measures, it is crucial to understand the forces that underlie it. We separate our analysis into two sections: The first one analyzes the first wave of the crisis, lasting through 2010, which was characterized by growth in prescription opioid-involved overdose deaths; and the second analyzes the period since 2010, which has been characterized by growth in illicit opioid-involved overdose deaths.<sup>5</sup>

During the first wave, between 2001 and 2010, the annual population-based rate of overdose deaths involving prescription opioids increased by 182 percent (CDC WONDER n.d.). Throughout this period, opioid manufacturers aggressively promoted the safety and effectiveness of opioids, and guidelines for the treatment of pain were liberalized to encourage physicians to prescribe

<sup>&</sup>lt;sup>3</sup> Official estimates of opioid-involved overdose deaths are extracted from the CDC's WONDER Multiple Cause of Death Database (https://wonder.cdc.gov/mcd.html). As of December 31, 2019, official data were available through December 2017. Preliminary estimates of opioid-involved overdose deaths are extracted from Ahmad et al. (2019). The provisional data include deaths of foreign residents and include approximately 500 additional drug overdose records compared with data from CDC WONDER that is limited to residents of the United States.

<sup>&</sup>lt;sup>4</sup> The number of lives saved is calculated from the difference between the projected trend in deaths from January 2017 to May 2019, the most recent month of preliminary data as of December 31, 2019 (see figure 7-1). The calculated number of lives saved is sensitive to the assumption that the projected trend is nonlinear. We use the value of a statistical life to estimate the value of lives saved, adjusting the Department of Transportation's value of a statistical life to about \$10.5 million in 2018 dollars (DOT 2016).

<sup>&</sup>lt;sup>5</sup> We use "illicit opioids" throughout the chapter to refer to illicitly produced opioids such as heroin and fentanyl, which excludes the misuse of prescription opioids such as OxyContin. It is important to note that data on overdose deaths do not distinguish between illicitly manufactured synthetic opioids, such as illicitly manufactured fentanyl, and synthetic prescription opioids, such as prescription fentanyl. This analysis includes this broader category of synthetic opioids other than methadone in the illicit opioid category, given that illicitly manufactured fentanyl is commonly believed to have dominated this category in recent years, and that the category was much less important in the earlier years of the crisis.

Figure 7-1. Opioid-Involved Overdose Deaths, 1999-2019



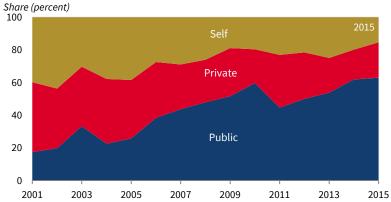
Sources: Centers for Disease Control and Prevention (CDC); CEA calculations. Note: Data from before January 2018 are compiled from the CDC WONDER database, and monthly data beginning in January 2018 are calculated using the provisional reported number of deaths from the CDC. The preinauguration trend is calculated for January 1999 to January 2017. Shading denotes a recession.

more opioids (Van Zee 2009). Over the same period, we estimate that the out-of-pocket price of prescription opioids fell by 81 percent (see also Zhou, Florence, and Dowell 2016). We argue that the falling out-of-pocket price translated into a lower price of misuse not only for those who obtain prescriptions in the primary market but also for the majority of misusers who obtain prescription opioids from the secondary (black) market.

The decline in out-of-pocket prices between 2001 and 2010 occurred in conjunction with a rising share of generic opioids in the market as well as increased public subsidies. Though we do not attempt to apportion their respective roles, these two factors may have contributed significantly to the out-of-pocket price decline. With regard to a rising generic share in the prescription opioid market, we note that supply prices paid to pharmacies fell by 45 percent between 2001 and 2010, fueled by an increase in the cheaper generic opioid share, from 53 percent to 81 percent.

In addition, we document a large increase in the share of prescription opioids funded by public programs. As shown in figure 7-2, the share of prescribed opioids purchased with public subsidies increased from 17 percent in 2001 to 60 percent in 2010, rising further to 63 percent in 2015. Public programs accounted for three-fourths of the growth in total prescription opioids between 2001 and 2010 (data from the Medical Expenditure Panel Survey, MEPS). The introduction of the Medicare Part D prescription drug benefit in January 2006

Figure 7-2. Share of Potency-Adjusted Prescription Opioids, by Primary Payer, 2001-15



Sources: Medical Expenditure Panel Survey; National Drug Code Database; CEA calculations. Note: The primary payer is the third-party payer with the highest payment for a given prescription. In addition to Medicare, Medicaid, and private insurers, the other possible primary payers include veterans' benefits, workers' compensation, other Federal government insurance, other State or local government insurance, or other public insurance. All prescriptions are converted into morphine gram equivalents based on the quantity of pills prescribed and their potency.

coincided with a growing share of prescriptions reimbursed by the program, including for many opioids. Additionally, Social Security Disability Insurance (SSDI) enrollment has rapidly increased since the late 1990s (see figure 7-16). More than half of SSDI recipients received drug coverage before the 2006 start of Medicare Part D through Medicaid and other programs. After 2006, SSDI recipients, along with the general Medicare population, were for the most part eligible for prescription drug coverage through Medicare Part D.

Expansions in insurance coverage that reduce out-of-pocket prices make misused prescription opioids more affordable for patients with prescriptions and users who purchase the drugs on the secondary market. Before generics were as widely available, it was very costly for the average American with opioid use disorder to afford prescription opioids, if not subsidized through insurance. In 2007, Americans could buy 1 gram of OxyContin—one of the most common brand name opioids prescribed—for an average of \$144 without health insurance. Some individuals on opioids may require up to a gram or more per day of OxyContin for pain relief (Schneider, Anderson, and Tennant 2009). Without insurance, a person with an opioid use disorder consuming between 0.5 gram and 1 gram of OxyContin every day for a year would have spent between \$26,280 and \$52,560 in 2007—which could be more than the median household income of about \$50,000 in 2007 (in 2007 dollars) (Fontenot,

Semega, and Kollar 2018). To put this in perspective, a person on Medicare would only pay \$9.78 per gram, or between \$1,785 and \$3,570 per year (in 2007 dollars), to support an opioid use disorder in the same year.

The subsidization of opioids is in stark contrast to the taxation of other addictive substances such as tobacco and alcohol. The challenge this poses is how to ensure access to opioids for legitimate medical needs, such as for pain relief, when other substances are contraindicated or insufficient, while not subsidizing nonmedical uses.

Given the role the government played in subsidizing the purchase of prescription opioids through the expansion of health insurance, we examine the possible roles of specific public programs. We find that the number of potency-adjusted opioids per capita subsidized by Medicare increased by 2,400 percent between 2001 and 2010, the largest increase among all thirdparty payers. SSDI rolls also expanded over this period. We estimate that SSDI recipients, who are generally eligible for Medicare (including prescription coverage in Part D, starting in 2006), were prescribed a disproportionate share of 26 to 30 percent of total potency-adjusted opioids in 2011 across all payer types (while representing under 3 percent of the U.S. population). Of course, any role of SSDI expansion in the opioid crisis would be attributable to the design of the program rather than program recipients. SSDI recipients generally have debilitating conditions that prevent them from working, and these conditions are often associated with high levels of pain. These conditions are the primary reason SSDI recipients are prescribed a disproportionate share of opioids; indeed, SSDI benefits, in conjunction with Medicare coverage, provide vital protection for these disabled workers. Additionally, the majority of SSDI recipients prescribed opioids use them appropriately and do not contribute to opioid misuse directly or indirectly.

As a calibration exercise, we take published estimates of the price elasticity of prescription opioid sales to estimate the increase in sales resulting from an 81 percent price decline. This exercise suggests that, without the price decline, per capita opioid sales would have increased by half as much or less than the actual increase between 2001 and 2010. In order to estimate the size of the price decline as a factor in the increase in the number of deaths involving prescription opioids, we assume that (1) secondary market prices are proportional to out-of-pocket prices in the primary market, and (2) the price elasticity of opioid use ranges from the elasticity of prescriptions at the low end to the own-price elasticity of heroin use at the high end. This second calibration

<sup>&</sup>lt;sup>6</sup> Due to heightened risk to patients, the CDC recommends that physicians avoid prescriptions at or above 90 morphine milligram equivalents per day, equivalent to 60 milligrams of oxycodone or 0.06 gram, or carefully justify a decision to titrate dosage to 90 or more milligram equivalents per day (CDC n.d.). Schneider, Anderson, and Tennant (2009) observe that some chronic pain patients require doses that may range from 1,000 to 2,000 or more milligram equivalents per day. These doses would be equivalent to 667 to 1,333 milligrams (0.7 to 1.3 grams) of oxycodone per day.

exercise suggests that the observed decline in out-of-pocket prices for prescription opioids, which makes physicians' prescriptions more affordable for beneficiaries to fill, was a factor in between 31 and 83 percent of the increase in overdose deaths involving prescription opioids between 2001 and 2010.

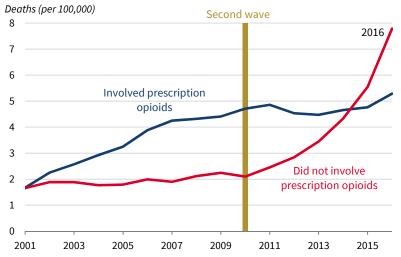
However, falling out-of-pocket prices could not have led to a major rise in opioid misuse and deaths without the increased availability of prescription opioids resulting from changes in pain management practice guidelines that encouraged liberalized dispensing practices by doctors, illicit "pill mills," increased marketing and promotion efforts from industry, and inadequate monitoring or controls against diversion. Without these factors, patients would have been unable to respond to lower prices by obtaining prescription opioids and diverting them to the secondary market. In other words, the change in the environment for obtaining prescription opioids was a precondition for the effect of falling out-of-pocket prices on opioid misuse. In addition, it is important to emphasize that the falling price of the medical use of opioids—due to expanded insurance coverage and generic entry—benefited patients because they could access needed drugs at a lower out-of-pocket cost. By contrast, the falling price of the *nonmedical* use of opioids, enabled by a lax prescribing environment in conjunction with lower out-of-pocket prices, may have played an important role in fueling the opioid crisis.

More generally, these findings of increased opioid misuse associated with the growth of public programs do not imply that these programs lack social value, but rather show the importance of instituting safeguards to ensure the appropriate prescribing and use of opioids, and measures to reduce the misuse of opioids. Government policy for other addictive products, such as cigarettes, deliberately discourages consumption by raising prices through sales taxes and placing restrictions on purchase and sales; most analysts agree that such policies successfully reduced cigarette use and made new addiction cases less likely (HHS 2014). Unlike cigarettes, which are not safe or beneficial for anyone in any quantity, opioids have legitimate medical uses. The challenge of prescription opioids is balancing the goal of subsidizing opioids when they are prescribed for appropriate use with the need to discourage overprescription and misuse.

Next, we analyze the second wave of the opioid crisis, which was characterized by the growth of illicit, opioid-involved overdose deaths between 2010 and 2016. In this case, demand-side expansions due to efforts to curtail prescription opioid use disorder along with supply-side expansions appear to have been important. Most notably on the demand side, an abuse-deterrent formulation of the widely abused prescription opioid OxyContin was released in 2010, and the original formulation was no longer made available from the manufacturer. Research has found that although the reformulation stemmed

<sup>&</sup>lt;sup>7</sup> See HHS (2016) for further discussion.

Figure 7-3. Opioid-Involved Overdose Death Rate by the Presence of Prescription Opioids, 2001-16



Sources: CDC WONDER; CEA calculations.

Note: Prescription opioids include both natural and semisynthetic opioids (T40.2) and also methadone (T40.3).

the rise of overdose deaths involving prescription opioids, it led opioid misusers to substitute toward cheaper, more available heroin, resulting in increased heroin-involved deaths (Alpert, Powell, and Pacula 2018; Evans, Lieber, and Power 2019). Thus, the buildup of a pool of people with addictions to prescription opioids during the first wave ultimately facilitated the increase in demand for illicit opioids in the second wave. This large pool of new demand created additional profit opportunities for illegal sellers entering the market. Supply increased as Mexican heroin traffickers increased shipments to the United States in response to shrinking markets for cocaine, and other foreign manufacturers—especially in China—introduced cheaper and more potent synthetic opioids like fentanyl. Figure 7-3 illustrates how overdose deaths involving prescription opioids leveled off after 2010, while other opioid deaths (those only involving illicit opioids and possibly nonopioid drugs) escalated rapidly.

In an attempt to assess the relative importance of demand and supply expansions in driving the second wave of the opioid crisis, we estimate the price of illicit opioids over time. Though these estimates are subject to a number of highly imperfect assumptions, we find that the price of illicit opioids was roughly constant between 2010 and 2013, before falling by about half by 2016, due to the increased supply of illicit fentanyl (see figure 7-17) starting in about 2013 (increasingly available via shipment from China and from other foreign sources). Given the extreme potency and low cost of fentanyl, it dramatically reduced the "cost of a high" for users. It is notable that even though demand for

illicit opioids increased beginning in 2010, the price of illicit opioids remained constant until about 2013, implying that in these first years of the illicit wave, the heroin supply must have also expanded to keep prices steady; if supply had remained constant, prices would have risen. Falling prices between 2013 and 2016 imply that supply expansions of illicit opioids were more important drivers of the crisis in these later years.

Due to constraints on data availability for prices of both prescription and illicit opioids, this analysis focuses on the period ending in 2016. However, provisional mortality data are available through part of 2019.

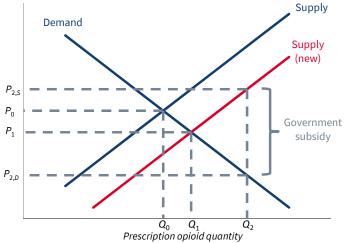
The rest of the chapter proceeds as follows. The next section presents our basic methodology in assessing how demand, supply, and government policies can affect quantities and prices of opioids. The subsequent section analyzes the first wave of the crisis based on prescription opioids, and the section after that analyzes the substantial growth in public subsidies for opioids during this period. The last section turns to the second wave, which spawned the rise of illicit opioids.

# The Supply-and-Demand Framework

Although we cannot quantify the extent to which government-subsidized drugs are diverted and resold for nonmedical use, a simple supply-and-demand framework can provide powerful insights into how changing prices and quantities reflect the underlying forces driving the opioid crisis. Figures 7-4 and 7-5 consider the case of prescription opioids, showing how market dynamics and government subsidies in the primary market ultimately affect market prices and quantities in the secondary market. First, a supply expansion (e.g., due to generic entry) in the primary market for patients obtaining opioids via prescription reduces the price of prescription opioids (from  $P_0$  to  $P_1$ ) and increases the quantity prescribed (from  $Q_0$  to  $Q_1$ )—assuming, of course, that prescribers are willing to provide additional pills to patients as their demand rises. This expansion has the effect of reducing the price of prescription opioids in the secondary market because individuals purchasing prescription opioids in the primary market now face a lower acquisition cost if pills are diverted to family members, friends, and others. On top of a supply expansion, the introduction of a government subsidy for prescription opioids in the primary market drives a wedge between the price consumers pay (the demand price,  $P_{2,D}$ ) and the price prescription drug suppliers receive (the supply price,  $P_{2,S}$ ), with the difference made up by the amount of the subsidy. The demand price is lower than the price paid by patients before the introduction of the subsidy  $(P_1)$ , which further reduces the price of prescription opioids in the secondary market. Thus, both supply expansions and government subsidies in the primary market for prescription opioids decrease the price and increase the quantity of opioid misuse in the secondary market, especially in an environment where there is overprescribing. As noted above, however, whether secondary market prices

Figure 7-4. Effect of Supply Expansions and Government Subsidies on the Price and Quantity of Prescription Opioid Misuse, Primary Market

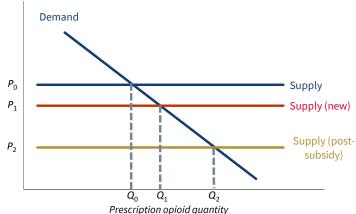
Prescription opioid price



Note: This figure shows the impact on prices and quantities of an outward supply shift and government subsidy in the primary market for prescription opioids.

Figure 7-5. Effect of Supply Expansions and Government Subsidies on the Price and Quantity of Prescription Opioid Misuse, Secondary Market

Prescription opioid price



Note: This figure shows the corresponding impact of an outward supply shift and government subsidy in the primary market (shown in figure 7-4) on prices and quantities in the secondary market.

can actually respond to changes in the primary market depends on an environment in which obtaining prescriptions is relatively easy.

Figures 7-6 and 7-7 consider the case of illicit opioids (i.e., heroin and illicitly manufactured fentanyl), for which a legal market does not exist. Because the quantity of illicit opioid use increased substantially between 2010 and 2016, it stands to reason that demand or supply expanded, or both did. However, whether it was demand or supply that drove the increase in illicit opioid misuse has a testable implication. If demand expansions dominate, then the price of illicit opioids must rise, whereas if supply expansions dominate, then the price must fall. In fact, we find that illicit opioid prices were relatively stable between 2010 and 2013, suggesting that both demand—itself fueled in part by efforts to curtail the prescription opioid wave of the crisis—and supply expansions were important during this period. Then, between 2013 and 2016, the price of illicit opioids fell markedly with the influx of illicitly manufactured fentanyl, suggesting that supply expansions were most important during this later period.

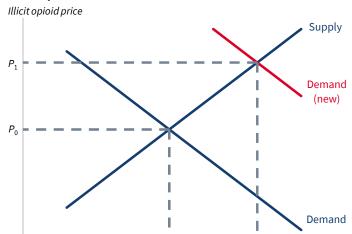
Our findings suggest that subsidies and supply expansions, in combination with changes in prescribing behavior, can account for much of the rise in opioid overdose deaths. Some have argued that demand-side factors, such as economic stagnation in past years, was an important driver of increasing mortality from drug use and other causes (Stiglitz 2015). However, there is direct evidence that demand growth due to worsening economic conditions was not the primary factor driving the growth of the opioid crisis.

First, the hypothesis that lower incomes raise demand does not explain the aggregate time series within the United States. If worsening economic conditions increase demand, then one would expect that the Great Recession would have fueled a substantial increase in opioid-involved overdose fatalities. However, figure 7-8 suggests that the growth rate of opioid-involved overdose deaths was unaffected by the Great Recession. The crisis grew at roughly the same pace straight through one of the greatest recessions experienced in the last century, and in fact picked up growth well after the recession ended. More important, two of the four lowest growth rates in opioid deaths occurred between 2008 and 2010, in the midst of the Great Recession. It was not until 2014, 2015, and 2016 that growth rates again rose significantly—but that was in a period of lower unemployment, the opposite prediction of demand growth of opioids being fueled by lower incomes unless effects are lagged by several years.

Despite this lack of association between aggregate economic conditions and opioid deaths, Hollingsworth, Ruhm, and Simon (2017) do report a positive association between county-level unemployment and opioid-involved overdose deaths—a 1-percentage-point increase in a county's unemployment

<sup>&</sup>lt;sup>8</sup> The relative price elasticities of demand and supply also affect which expansion dominates.

Figure 7-6. Effect of Demand Expansions on the Quantity and Price of **Illicit Opioids** 

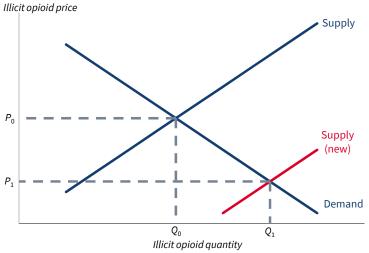


 $Q_0$ 

Illicit opioid quantity Note: This figure shows the impact of demand shifting outward while the supply curve remains in place; in this case, the price must rise.

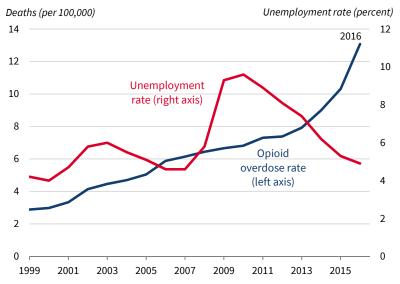
 $Q_1$ 

Figure 7-7. Effect of Supply Expansions on the Quantity and Price of **Illicit Opioids** 



Note: This figure shows the impact of supply shifting outward while the demand curve remains in place; in this case, the price must fall. If the price falls while the quantity increases, then the supply must have expanded.

Figure 7-8. Opioid Overdose Death and Unemployment Rate, 1999– 2016



Sources: CDC WONDER; Bureau of Labor Statistics; CEA calculations.

rate is associated with a 0.19-person increase in the rate of opioid-involved overdose deaths per 100,000. However, this association does not appear quantitatively large enough to be a primary driver of the massive growth in opioid deaths. It would take a 54-percentage-point increase in the unemployment rate between 1999 and 2016 to explain the 10.2-person increase in the rate of opioid-involved overdose deaths during this period. However, the unemployment rate increased by a net 0.7 percentage point (from 4.2 to 4.9 percent) between 1999 and 2016.

In addition, Ruhm (2019) formally tests whether a number of demandside factors that reflect changing economic conditions can explain the growing crisis during this period. He finds that very little of the rise in opioid overdose deaths during this period can be explained by economic conditions. Instead, he points to changes in the drug environment, reflective of supply conditions, as being central. Consistent with Ruhm's findings, Currie, Yin, and Schnell (2018) find no clear evidence of a substantial overall effect of the employment-topopulation ratio on the amount of opioids prescribed in a county.

# The First Wave of the Crisis: Prescription Opioids

The opioid crisis unfolded in two waves. The first wave, beginning in about 2001 and lasting until about 2010, was characterized by a rising misuse of

prescription opioids. <sup>9</sup> The second wave began in about 2010, when, prescription opioids were made more difficult to abuse and illicit opioids—including heroin and, more recently, illicitly manufactured fentanyl—grew in the market. This and the next sections focus on the first wave, and the subsequent section focuses on the second wave.

Between 2001 and 2010, the rate of overdose deaths involving prescription opioids (which we define as natural and semisynthetic opioids and methadone) increased by 182 percent, while other opioid-involved deaths grew much more slowly (figure 7-3). 10 In order to analyze the potential roles of expanded supply of prescription opioids, we first estimate the out-of-pocket price of prescription opioids. We then conduct a calibration exercise, in which we assume that secondary market prices for prescription opioids are proportional to outof-pocket prices, and that prescription opioid misusers respond to these prices of misuse in the same way that heroin users respond to heroin prices. We also assume that prescription opioid deaths are proportional to prescription opioid misuse. If falling prices suggest a large quantity response relative to the magnitude of the observed increase in prescription opioid-involved overdose deaths, then this would suggest that these price declines, when combined with other factors, may have played a role in the first wave of the opioid crisis.

An environment in which opioid prescriptions were promoted and easier to obtain and fill is a necessary precondition for falling out-of-pocket prices to have played a substantial role—otherwise, it is unlikely that secondary market prices could have responded to falling out-of-pocket prices. This environment was created by a campaign to persuade doctors that pain was being undertreated and that opioids were the solution. Pain-alleviation societies, patient advocacy groups, and professional medical organizations urged physicians to treat pain more aggressively (Max et al. 1995). Pain was labeled "the 5th Vital Sign," which should be regularly assessed and treated (VA 2000). Starting in 2001, the Joint Commission, an accrediting body for hospitals and other health facilities, instituted new standards requiring facilities to establish procedures to assess the existence and intensity of pain and to treat it with "effective pain medicines." At the same time, multiple medical organizations promoted opioids as a safe and effective treatment for chronic, noncancer pain (DuPont, Bezaitis, and Ross 2015). This coincided with aggressive marketing efforts by opioid manufacturers starting in the late 1990s to assure physicians that their products were safe with little abuse potential (Van Zee 2009; President's

<sup>&</sup>lt;sup>9</sup> We focus on the 2001–10 period throughout the chapter, due to the unavailability of consistent overdose data before 1999, the unavailability of illicit drug seizure data before 2001 used for estimating the illicit opioid price series, and the substantial volatility in the out-of-pocket price series before 2001.

<sup>&</sup>lt;sup>10</sup> Some opioid-involved deaths include both prescription and other opioids. Figure 7-3 distinguishes between opioid-involved overdose deaths with prescription opioids present versus those without prescription opioids present. Similarly, figure 7-18 distinguishes between opioidinvolved overdose deaths with illicit opioids present versus those without illicit opioids present.

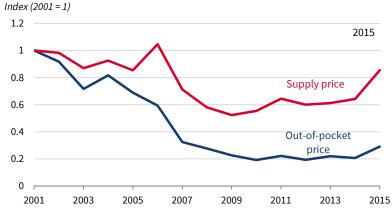
Commission 2017). Because of space limitations, this chapter does not provide a comprehensive review of either the change in medical guidance regarding the appropriate use of opioids or the marketing and promotion efforts by opioid manufacturers.

We use the Medical Expenditure Panel Survey to construct a time series of the out-of-pocket price per potency-adjusted unit of prescription opioids. The MEPS asks respondents to report all prescription drugs they obtain and how much they pay out of pocket for each drug. Opioid prescriptions are converted into morphine gram equivalents (MGEs), and then prices are estimated by dividing expenditures by the total number of MGEs. We use the terms MGEs and potency-adjusted units interchangeably throughout. Prices are converted into real dollars, and then a real price index is shown. Figure 7-9 shows the real supply and out-of-pocket price index for prescription opioids. The supply price is calculated as the ratio of total expenditures to total MGEs, and the out-of-pocket price is calculated as the ratio of self (out-of-pocket) expenditures to total MGEs. Note that out-of-pocket expenditures include individual payments made for prescriptions without third-party coverage as well as individual copayments made for prescriptions that are only partially covered by third parties.

Between 2001 and 2010, the out-of-pocket price fell by 81 percent before stabilizing. One potential factor in this decline, which is analyzed in depth in the next section, was the inception of Medicare Part D in 2006, which introduced subsidies for prescription drugs, including opioids, and lowered the out-of-pocket price for enrolled consumers. Another potential factor was the rapid expansion of disability (SSDI) enrollment, which before 2006 provided drug coverage for many enrollees through Medicaid or other programs, and after 2006 provided coverage through Medicare Part D. Finally, between 2001 and 2010, supply prices fell by 45 percent in conjunction with the expansion of generic opioids. A recent analysis by the Food and Drug Administration (FDA) similarly finds that potency-adjusted opioid acquisition prices for pharmacies fell by about 28 percent during this same period, although it also finds that prices substantially increased during the 1990s before the crisis took off (FDA 2018a). Figure 7-10 shows the decline in the brand market share of potencyadjusted opioids as the generic market share rose from about 55 to 81 percent between 2001 and 2010 (FDA 2018a).

The law of demand says that, all else remaining the same, consumers engage in more of an activity when the activity becomes cheaper. However, the law by itself does not tell us the magnitude of the effect of an 81 percent reduction in the potency-adjusted price of prescription opioids on either the quantity of prescriptions or the number of deaths involving prescription opioids. Previous econometric studies that have related opioid prescriptions and other prescriptions to out-of-pocket prices suggest a range of likely quantitative effects of the price changes shown in figure 7-9 on the number of opioid

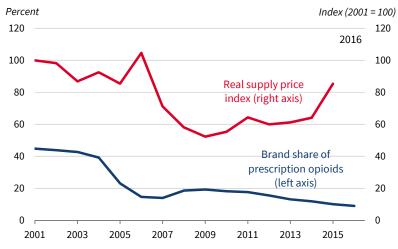
Figure 7-9. Real Supply Price and Real Out-of-Pocket Price Index of Potency-Adjusted Prescription Opioids, 2001-15



Sources: Medical Expenditure Panel Survey; National Drug Code Database; Bureau of Labor Statistics; CEA calculations.

Note: Prices are calculated by dividing real total spending in a given year by the total number of morphine gram equivalents prescribed in that year. All prescriptions are converted into morphine gram equivalents based on the quantity of pills prescribed and their potency, using the National Drug Code database.

Figure 7-10. Brand Share of Potency-Adjusted Prescription Opioids and Supply Price, 2001-16



Sources: Food and Drug Administration (2018a); Medical Expenditure Panel Survey; CEA

Note: Price data are available up to 2015. Brand share data are provided up to 2016.

prescriptions. Predicting the effect on the number of deaths requires additional information because the deaths derive from misuse. Only a fraction of opioid prescriptions is given to people with opioid use disorder, and their price sensitivity of demand may differ from the sensitivity of average consumers.

We begin with the effect of reduced prescription opioid prices on the number of opioid prescriptions. A number of studies look at the effects of drug prices and insurance coverage on the sales of all prescription drugs as well as the sales of opioid prescriptions specifically. The more responsive drug users are to prices, the more they consume as prices decline. This price responsiveness is typically measured by the price elasticity of demand—the percentage change in quantity demanded when the price increases by 1 percent. Because elasticity studies typically make cross-sectional comparisons, they are holding constant physician prescribing norms and marketing efforts by sellers that are changing over time. In other words, the effects of changing prescribing norms and marketing efforts need to be added to the price effects measured by the cross-sectional studies of the price elasticity of demand. Box 7-1 offers an overview of the ongoing opioid settlements between governments and opioid manufacturers over misleading marketing efforts by the manufacturers.

Soni (2018) found that the introduction of Medicare Part D increased opioid prescriptions for the population age 65 to 74 (relative to the population age 55 to 64 and not on Medicare) over a four-year period by a factor of 1.5. At the same time and for the same population, Soni (2018) found that the out-of-pocket price was reduced by a factor of 0.44 from the introduction of Part D, which is less than the price change for the entire U.S. population from 2001 to 2010, as shown in figure 7-9. These estimated effects of Part D are economically significant and do not support the hypothesis that the changes shown in figure 7-9 have a minimal effect on the number of prescriptions. Indeed, they show an arc elasticity (calculated with the natural logarithm) of –0.49 which suggests that the price change shown in figure 7-9 would increase potency-adjusted prescriptions per capita by a factor of 2.3 between 2001 and 2010. A factor of 2.3 is close to the actual change as estimated with data from the Automation of Reports and Consolidated Orders System (ARCOS) and shown in figure 7-11 (DOJ n.d.).

Insurance plans should have coinsurance rates varying across drugs to the extent that the sensitivity of consumer demand to the out-of-pocket price varies across drugs (Feldstein 1973; Besley 1988). Health insurance plans behave that way in practice (Einav, Finkelstein, and Polyakova 2018). Coinsurance rates for opioids (43 percent) are higher than for other common therapeutic classes (39 percent). Similarly, coinsurance rates for hydrocodone

<sup>&</sup>lt;sup>11</sup> When sales effects are estimated from small price changes, the result is sometimes called "point elasticity." "Arc elasticity" refers to an estimate from large price changes and typically uses midpoints for calculating percentage changes or uses logarithm changes so that the same elasticity can be applied to price increases as to price decreases.

Thousands of municipal governments nationwide and nearly two dozen states have sued the pharmaceutical industry in an effort to hold opioid manufacturers and distributers accountable for the opioid crisis. These lawsuits argue that opioid manufacturers launched misleading marketing campaigns underplaying the risks and exaggerating the benefits of opioids. Additionally, these lawsuits allege that opioid distributors unlawfully allowed the drugs to proliferate.

These civil litigation cases have resulted in the conclusion of multiple settlement agreements, at least one large trial, and the promise of more settlements to come. OxyContin maker Purdue Pharma, as well as its owners, the Sackler family, announced a tentative settlement expected to be worth more than \$10 billion in September 2019. Under the proposed agreement, the company will be restructured into a public corporation, with profits from drug sales going toward the plaintiffs. The settlement would be the largest payout from any company involved in the opioid crisis. Purdue Pharma previously agreed to pay a total of \$270 million to Oklahoma to settle a lawsuit in March 2019. Purdue's Oklahoma settlement set the stage for subsequent settlements with the State, including Teva Pharmaceutical's \$85 million settlement in May 2019. Johnson & Johnson refused to settle, and the landmark trial resulted in an order to pay \$572 million to Oklahoma in August 2019. Both the State and Johnson & Johnson are contesting this verdict—alleging, respectively, that the award is too small or too large.

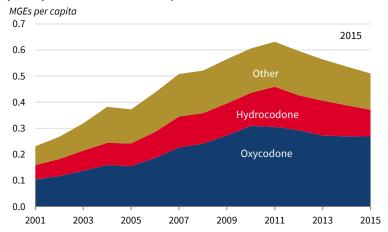
The three largest drug distributors—McKesson, Cardinal Health, and AmerisourceBergen-and the generic opioid manufacturer Teva Pharmaceuticals reached a settlement worth about \$260 million in October 2019. These settlements are the early conclusions to nearly two years of legal battles and may serve as a benchmark for resolution in other opioid cases. The first of a new series of Federal trials began on October 21, 2019, after talks dissolved of a deal worth \$48 billion to resolve all opioid lawsuits filed against the three drug distributors, Teva, and Johnson & Johnson.

The settlements include a combination of donations to substance use disorder treatment program research, and cash payouts and will likely provide a benchmark for thousands of similar cases brought before the courts in an attempt to hold pharmaceutical companies accountable for an opioid crisis that has killed hundreds of thousands and cost trillions.

(50 percent) are higher than for other common nonopioid drugs (40 percent). The observed coinsurance rates thus suggest that opioid prescriptions are not less price sensitive than the average prescription drug over the annual time frame (or longer) that is of interest to the sponsors of insurance plans. 12 If

<sup>&</sup>lt;sup>12</sup> The coinsurance rates are inferred from the estimates by Einav, Finkelstein, and Polyakova (2018) and are for Part D participants who have not yet reached the "donut hole."

Figure 7-11. Potency-Adjusted Quantity (MGEs) of Prescription Opioids per Capita in the United States, 2001–15



Sources: Automation of Reports and Consolidated Orders System; National Drug Code database; CEA calculations.

Note: MGEs = morphine gram equivalents. Quantities are converted into MGEs and divided by the total U.S. population in a given year to calculate MGEs per capita.

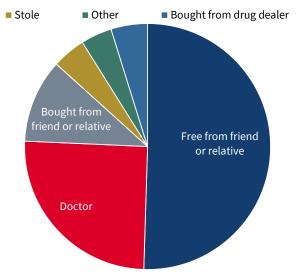
Einav, Finkelstein, and Polyakova (2018)'s one-month arc elasticity of –0.27 for therapeutic drug classes were applied to the price change from 2001 to 2010 shown in figure 7-9, it suggests that opioid prescriptions would have increased by a factor of 1.6 due to price changes alone.<sup>13</sup>

A factor of 1.6 is economically significant, but is still only a minority of the actual change in opioid prescriptions between 2001 and 2010. The discrepancy between the findings of Soni (2018) and Einav, Finkelstein, and Polyakova (2018) could be that behavior is more sensitive to a price change that lasts more than one month, or that applies to a larger population of people. But this discrepancy may also reflect the imprecision of estimating price effects, which is why our data are consistent with the view that the increase in prescriptions cannot be explained by price reductions alone but also reflect changes in physicians' prescribing norms and marketing efforts by opioid sellers.

<sup>&</sup>lt;sup>13</sup> Einav, Finkelstein, and Polyakova (2018) report a point elasticity for a linear demand curve, but their reports of price and quantity changes are sufficient for their readers to calculate the corresponding arc elasticity. We also note that the authors' elasticity is estimated for a selected group of Part D participants who have high drug costs.

<sup>&</sup>lt;sup>14</sup> The demand for habit-forming products responds more to price changes that last longer (Pollak 1970; Becker and Murphy 1988; Gallet 2014), which is why it would be especially problematic to apply the approach of Einav, Finkelstein, and Polyakova (2018) specifically to opioids because it refers to price changes lasting only a month. The estimates by Einav, Finkelstein, and Polyakova (2018) also exclude "social multiplier" price effects that may occur when the entire population experiences a price change, rather than a selected few who are at a special spot in their prescription-benefit formula (Glaeser, Sacerdote, and Scheinkman 2003).

Figure 7-12. Proportion of Users Obtaining Misused Prescription Opioids by Most Recent Source, 2013-14



Source: Lipari and Hughes (2017).

One reason that falling opioid prices may increase opioid deaths at a different rate than they increase opioid prescriptions is that opioid prices for medical purposes might follow a different trend than the prices paid by opioid misusers. In fact, only 25 percent of people who misuse prescription opioids most recently obtained the drugs from a doctor, while the remaining 75 percent obtained them from friends or relatives, via theft, from a drug dealer, or from some other source (figure 7-12). But even when the drugs are obtained on the secondary market, the price is likely positively correlated with the outof-pocket price. A lower out-of-pocket price decreases the acquisition cost for those selling the drugs in the secondary market. It also should decrease the implicit price for those giving the drugs away with no expected reciprocal gifts, and it should reduce the precautions taken by individuals to safeguard their drugs against theft. 15 Of course, the out-of-pocket price is only one component of the total price of obtaining prescription opioids for misuse. The ease of finding a doctor to prescribe the opioids and a pharmacy that receives a supply and is willing to fill the prescription is also important.

As a calibration exercise for contextualizing whether falling out-of-pocket prices could have played a role in the first wave of the opioid crisis, we assume that the price of prescription opioid misuse is proportional to the out-ofpocket price. For example, a 10 percent decline in the out-of-pocket price of

<sup>&</sup>lt;sup>15</sup> This does not mean that the amount of theft varies with the price because thieves can be expected to put more effort toward stealing more valuable items. We only assume that thieves experience greater cost of theft for high-priced items, due to owners' precautions.

prescription opioids is assumed to reduce the price of pills in the secondary market (and for misusers obtaining pills in the primary market) by 10 percent. This assumption is clearly reasonable for the 25 percent of prescription opioid misusers who obtain their pills directly from drugs prescribed by medical providers in the primary market because they only face the out-of-pocket price.

We may also expect the secondary market price to be proportional to the out-of-pocket price. Consider, first, the misusers who purchase their pills in the secondary market (as opposed to receiving them complimentarily). The sellers of these pills seek to maximize their profits, which are equal to the price of each pill *P* minus the cost of obtaining each pill in the primary market *C* (the out-of-pocket price), multiplied by the number of pills sold, *Q*:

$$\pi = (P - C)Q$$

In a competitive market, profits are competed down to zero for all sellers, so that the price charged on the secondary market is equal to the out-of-pocket price. In a noncompetitive market, each seller has the power to influence the secondary market price based on how many pills it sells. In terms of the equation above, this means that the price is a function of quantity. It can be shown that a necessary condition for maximizing profits is

$$P = \frac{1}{1+r}C$$

where r is the responsiveness, in percentage terms, of the market price to the quantity of pills provided by a particular seller. Thus, an increase in the cost (or the out-of-pocket price) C leads to a proportional increase in the secondary market price P, assuming that r remains constant.

Assuming that the share of prescription opioids obtained via various segments of the secondary market with different markups remains constant over time, the average secondary market price across all segments would change proportionally with changes in the out-of-pocket price. It is important to emphasize that this assumption would be plausible only if suppliers to the secondary market face relatively low transaction costs for obtaining prescriptions from doctors and filling prescriptions from pharmacies. For this reason, changes in prescribing guidelines and practices, a greater emphasis on pain management, and the expansion of "pill mills" and supplies to pharmacies are preconditions for falling prices to have a potentially significant effect on opioid misuse.

Another reason that falling opioid prices can increase opioid deaths at a different rate than they increase opioid prescriptions is that most opioid prescriptions are likely used for medical purposes, and those who misuse opioids may have a different sensitivity to prices. One point of view is that medical users are less price sensitive because they are just following their providers' orders, whereas misusers are necessarily price sensitive to the extent that most

Table 7-1. Estimates of the Price Elasticity of Demand for Heroin

Studies	Study type and outcomes	Elasticity estimates
Silverman and Spruill (1977); Caulkins (1995); Dave (2008); Olmstead et al. (2015)	Outcomes related to heroin use (crime, emergency room visits, etc.)	-0.27; -1.50; -0.10; -0.80
Saffer and Chaloupka (1999)	National household surveys	-0.94
van Ours (1995); Liu et al. (1999)	Government historical records	-0.7 to -1.0; -0.48 to -1.38
Bretteville-Jensen and Biorn (2003); Bretteville-Jensen (2006); Roddy and Greenwald (2009)	Interviews with heroin users	-0.71 to -0.91; -0.33 to -0.77; -0.64
Petry and Bickel (1998); Jofre-Bonet and Petry (2008); Chalmers et al. (2010)	Laboratory studies	-0.87 to -1.3; -0.82 to -0.92; -1.54 to -1.73

Source: Olmstead et al. (2015).

of their income is exhausted by purchasing opioids. 16 Another perspective is that those who misuse opioids are less price sensitive because they are less interested in saving money on their drug acquisitions.

Unfortunately, we are not aware of studies estimating price elasticities for the misuse of prescription opioids distinctly from price elasticities for the overall number of prescription opioids (regardless of their use). Thus, we use estimates of the price elasticity of heroin, a substitute for prescription opioids, for which a large body of academic literature is available. Olmstead and others (2015) provide an extensive review of the literature and categorize studies based on the methods used—table 7-1 summarizes their work. Although the literature contains a broad range of estimates, studies generally find that higher prices reduce demand. For our calibration exercise, we rely on a meta-analysis of the literature on illicit drug price elasticities by Gallet (2014), who synthesizes 462 price elasticities from 42 studies, mostly based on U.S. data. He finds that the price elasticity of heroin falls in the range of -0.47 to -0.56, which coincides with the arc elasticity of -0.49 calculated from Soni's (2018) results for

<sup>&</sup>lt;sup>16</sup> People who misuse opioids—who, for example, spend all disposable income on opioids—have a price elasticity of -1 because the quantity purchased is the ratio of disposable income to price. See Becker (1962) for a more general analysis.

prescription opioids but is further from zero than the short-run estimates for all prescription drugs reported by Einav, Finkelstein, and Polyakova (2018).<sup>17</sup>

Because previous studies show a range of price elasticities, we can only provide a range of estimates of the role of price changes as a factor in the growth of opioid misuse and the number of deaths involving prescription opioids. As a low value, we take one interpretation of the short-run findings of Einay, Finkelstein, and Polyakova (2018) for all prescription drugs, namely, that the price elasticity of demand is constant and equal to -0.27. As a middle value, we take the other interpretation of their results: that the demand curve is linear in price. 18 As a high value, we take Gallet's high-end elasticity of -0.56. The corresponding results for predicted deaths are shown in figure 7-13 as "low constant elasticity," "low linear demand," and "high constant elasticity," respectively. 19 For reference, figure 7-13 also shows the actual rate of overdose deaths involving prescription opioids. Price changes would be capable of explaining between 31 and 83 percent of the growth between 2001 and 2010 in the death rate involving prescription opioids, assuming that the rise in overdose deaths is proportional to the rise in misuse. In other words, without the price changes, the estimates suggest that there would have been between 11,500 and 22,800 fewer deaths involving prescription opioids during those vears.20

Figure 7-13 suggests that a greater fraction of the increase in actual overdose deaths is explained with constant elasticity models (the red and gold lines in the figure) in 2010 than in earlier years, such as 2005. This pattern occurs because our price measure shows proportionally fewer price declines in the early years than in the later ones and likely reflects the substantial influences of nonprice factors (e.g., prescribing norms and marketing efforts) in addition to price factors. However, the linear demand specification shows a time pattern of predicted deaths (as opposed to a total increase) that is closer to actual deaths,

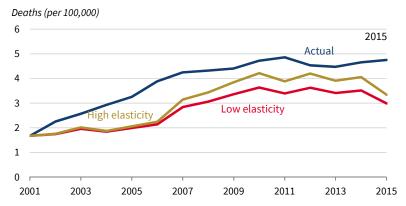
<sup>&</sup>lt;sup>17</sup> Gallet (2014) finds that demand for drugs (1) is more responsive to price at the extensive margin (in decisions about whether to use drugs) than at the intensive margin (how much of the drug to use), and (2) is more responsive in the long run than in the short run.

 $<sup>^{18}</sup>$  Einav, Finkelstein, and Polyakova (2018) calculate an elasticity of -0.15 based on percentage changes from the low price to the high price, which is a valid point elasticity only if the demand curve is linear in price, with a point elasticity of -0.15 at the average out-of-pocket price paid by low-cost Medicare Part D recipients between 2007 and 2011. It is a valid arc elasticity only if converted to -0.27 so that it can be applied to price increases as well as decreases.

<sup>&</sup>lt;sup>19</sup> For the constant elasticity predictions, we use a demand function of the form  $Q_D = AP^{\epsilon}$ , where A is a parameter and determined based on the initial quantity and price as of 2001,  $Q_D$  is the quantity demanded, P is the price, and  $\epsilon < 0$  is the constant elasticity of demand with respect to the price.

<sup>&</sup>lt;sup>20</sup> Powell, Pacula, and Taylor (2017, 1) directly link the introduction of Medicare Part D—a source of some of the price reduction between 2001 and 2010—to deaths involving prescription opioids, including "deaths among the Medicare-ineligible population, suggesting substantial diversion from medical markets."

Figure 7-13. Actual and Predicted Rates of Overdose Deaths Involving Prescription Opioids, by the Price Elasticity of Demand for Misuse, 2001-15



Sources: CDC WONDER; Bureau of Labor Statistics; Medical Expenditure Panel Survey; National Drug Code database; CEA calculations.

Note: Predicted deaths are calculated by holding the demand curve constant and moving down the demand curve based on the amount of the price decrease. The functional form of the demand function is provided in the text. The low elasticity is 0.47; the high elasticity is 0.56.

which suggests that constant elasticity might not be the correct model of the effects of price changes.21

Again, it is important to emphasize that the potential role of prices in explaining the rise of overdose deaths depends on the ability of consumers in the primary market to obtain more pills as prices decline. This was facilitated by an environment in which prescribers were encouraged and even required to aggressively treat pain with opioids (President's Commission 2017).<sup>22</sup> As a result, physicians wrote more opioid prescriptions for more patients, lowering the amount of time and effort needed to acquire the drugs. In some places, the rise of pill mills further increased the convenience of acquiring these drugs by combining prescription writing with dispensing.

We further note that the death rate involving prescription opioids increased by a factor of 2.8 between 2001 and 2010 (figure 7-13), at the same time that the per capita quantity of prescription opioids increased by a factor of 2.6 (figure 7-11). This suggests that whatever factor was increasing prescriptions over this period was also increasing opioid use, with only somewhat

<sup>&</sup>lt;sup>21</sup> Given that the research of price effects on drug sales finds most of them to be on the "extensive margin," the market demand curve largely reflects the inverse distribution of consumer heterogeneity. Distribution functions can generate convex demand functions like the constantelasticity function, concave demand functions, or a combination of both, such as with the normal

<sup>&</sup>lt;sup>22</sup> In technical terms, prescribing norms affect both the number of prescriptions at a given price and the sensitivity of that number to price changes.

greater proportional effects on misuse. One possible explanation for this result is that the price elasticity of misuse is similar to—but somewhat further from zero than—the price elasticity of medical use, so price declines increase both types of use but proportionally somewhat more for misuse.

# **Public Subsidies for Opioids**

A potentially relevant factor for the 81 percent decline in out-of-pocket prices for prescription opioids between 2001 and 2010 is the expansion of public health insurance programs that subsidize access to and the purchasing of prescription drugs, including opioids. These subsidies lower out-of-pocket prices in the legal market, thereby lowering prices directly for the 25 percent of prescription opioid misusers who obtain their drugs from a physician and indirectly for the 75 percent of misusers (see figure 7-12) who receive them on the secondary market from friends, family, and dealers who first obtained the drugs in the primary market.<sup>23</sup>

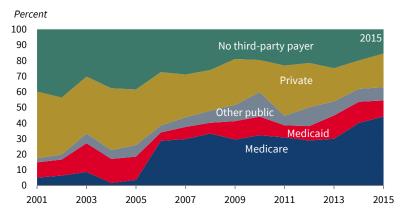
The share of potency-adjusted prescription opioids funded by government programs grew from 17 percent in 2001 to 60 percent in 2010 (figure 7-14). However, this may understate the share of diverted opioids that were obtained with the assistance of funding from public programs. The diversion of opioids to the secondary market is more profitable when out-of-pocket prices are lower, and drugs purchased with government subsidies cost less on average than drugs purchased out of pocket or with private insurance (MEPS). Thus, government subsidies that cut out-of-pocket prices the most may lead to opioids obtained with the assistance of funding from these programs to be the most likely to be diverted. In fact, government programs funded 74 percent of all opioids that were covered at least in part by a third-party payer in 2010 (MEPS).

Figure 7-14 shows the shares of potency-adjusted opioids covered by public programs, private insurers, and no third-party payer. Public programs have become much more important sources for funding opioids over time, and Medicare coverage expansions appear to have largely driven this growth. The share of opioids covered by Medicare spiked in 2006, coinciding with the implementation that year of Medicare Part D, which offers prescription drug benefits to Medicare beneficiaries.<sup>24</sup> It is important to note that the vast majority of Medicare Part D enrollees dispensed opioids do not misuse them. Carey, Jena,

<sup>&</sup>lt;sup>23</sup> See Schnell (2017), who analyzes the linkages between the primary and secondary markets.

<sup>&</sup>lt;sup>24</sup> In a similar calculation, Zhou, Florence, and Dowell (2016) find that the share of expenditures on prescription opioids accounted for by Medicare increased from 3 percent in 2001 to 26 percent in 2012. As shown in figure 7-14, we find that the number of prescriptions for which Medicare was the primary payer increased from 5 percent in 2001 to 29 percent in 2012. The slight differences may be because the Medicare share of expenditures (as reported by Zhou, Florence, and Dowell 2016) does not include out-of-pocket copayments made by Medicare enrollees for prescriptions where Medicare was the primary payer (figure 7-14).

Figure 7-14. Share of Potency-Adjusted Prescription Opioids, by Primary Payer, 2001-15



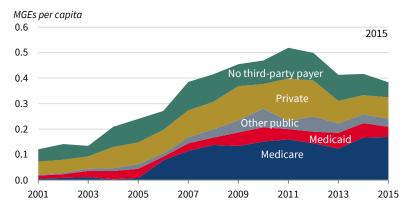
Sources: Medical Expenditure Panel Survey; National Drug Code Database; CEA calculations. Note: The primary payer is defined as the third-party payer with the highest payment for a given prescription. In addition to Medicare, Medicaid, and private insurers, the other possible primary payers include veterans' benefits, workers' compensation, other Federal government insurance, other State or local government insurance, or other public insurance. All prescriptions are converted into morphine gram equivalents based on the quantity of pills prescribed and their potency, using the National Drug Code database.

and Barnett (2018) studied a sample of more than 600,000 Medicare beneficiaries who had an opioid prescription. Using several different measures, only 0.6 to 8.5 percent of the beneficiaries fulfilled a misuse measure.

The implementation of Medicare Part D and the resulting growth in the share of opioids funded by Medicare do not appear to have simply displaced opioids covered by other sources. Figure 7-15 shows the quantity of opioids per capita funded by each source. Though the number of potency-adjusted opioids covered by Medicaid fell between 2005 and 2006, the increase in the number of opioids covered by Medicare was over three times larger than this decline.<sup>25</sup> The number of potency-adjusted opioids covered by private insurance also increased between 2005 and 2006. Furthermore, between 2005 and 2008, the MEPS data suggest that the total quantity of potency-adjusted opioids that

<sup>&</sup>lt;sup>25</sup> An estimated 6.2 million Medicaid beneficiaries became eligible for Medicare Part D prescription drug coverage on January 1, 2006 (KFF 2006). These "full dual eligibles" included low-income seniors and low-income disabled individuals under age 65. Nonelderly disabled dual eligibles, including both full and partial, made up about one-third of all duals (2.5 million out of almost 7.5 million—per Holahan and Ghosh 2005, 3). Applying this one-third ratio to 6.2 million means that about 2.0 to 2.1 million nonelderly disabled Medicaid participants transitioned from Medicaid to Medicare prescription drug coverage in 2006. For comparison, the SSDI rolls grew from 6.5 million to 6.8 million individuals between 2005 and 2006.

Figure 7-15. Potency-Adjusted Prescription Opioids per Capita, by Primary Payer, 2001–15



Sources: Medical Expenditure Panel Survey; National Drug Code Database; CEA calculations. Note: MGEs = morphine gram equivalents. The primary payer is the third-party payer with the highest payment for a given prescription. In addition to Medicare, Medicaid, and private insurers, the other possible primary payers include veterans' benefits, workers' compensation, other Federal government insurance, other State or local government insurance, or other public insurance. All prescriptions are converted into MGEs based on the quantity of pills prescribed and their potency, using the National Drug Code Database.

were dispensed increased by 73 percent, with almost three-fourths of this growth coming from opioids paid for by Medicare. <sup>26</sup>

Between 2001 and 2010, Medicare-covered opioids increased by over 2,400 percent, Medicaid-covered opioids increased by over 360 percent, and total publicly covered opioids increased by over 1,200 percent (MEPS). Given that Medicare covers the elderly and SSDI recipients who tend to have greater needs related to pain relief, it is not surprising that Medicare is the largest payer of prescription drugs as well as the largest public payer of prescription opioids.

Previous research has studied the implications of the rise in public funding for opioids fueling the opioid crisis and, in particular, the diversion of pills to the secondary market. Powell, Pacula, and Taylor (2017) found that a Medicare Part D-driven 10 percent increase in opioid prescriptions results in 7.4 percent more opioid-involved overdose deaths among the Medicare-ineligible population. The authors use the fact that Medicare Part D was plausibly more important in driving prescription drug benefits in States with a greater share of the population over age 65 to estimate the impact of drug benefits on opioid-involved overdose deaths.

<sup>&</sup>lt;sup>26</sup> As shown in a comparison of figures 7-11 and 7-15, the MEPS data undercount the total number of prescription opioids. See also Hill, Zuvekas, and Zodet (2011, 242), which looks more systematically at the propensity of MEPS respondents "to underreport the number of different drugs taken." MEPS underreporting presents greater challenges for measuring total quantities rather than average prices, which is why the CEA measures the former from ARCOS and the latter from MEPS.

Moreover, because the elderly—the major population that is eligible for Medicare benefits—are a disproportionately small fraction of those reported to die of drug overdoses, these results suggest that the impact of Medicare expansion on opioid-involved death rates may have been due to an increased supply of prescription opioids in the secondary market. Others have examined opioid prescriptions covered by Medicaid.<sup>27</sup> In a recent report, the U.S. Senate Committee on Homeland Security and Governmental Affairs (2018) notes numerous examples of Medicaid fraud that fuel abuse of prescription opioids—for example, with drug dealers paying Medicaid recipients to obtain taxpayer-funded pills.

Similarly, Eberstadt (2017) suggests that Medicaid has helped finance increasing nonwork by prime-age adults by subsidizing prescription opioids that could be sold on the secondary market. Goodman-Bacon and Sandoe (2017), Venkataramani and Chatterjee (2019), and Cher, Morden and Meara (2019), however, find little evidence for Medicaid expansion fueling the opioid crisis. These findings are not necessarily inconsistent with other evidence that public programs worsened the opioid crisis. It is possible that Medicaid expansion did not increase opioid misuse because the expansion population is less likely to be prescribed opioids. Before State expansions, Medicaid already covered all disabled adults receiving Supplemental Security Income (SSI), as well as elderly adults not eligible for Medicare. Medicaid expansion only covered nondisabled, nonelderly adults with low incomes, a population less likely to be prescribed opioids. In fact, figure 7-15 shows that the per capita quantity of opioids covered by Medicaid decreased between 2013 and 2015, despite the fact that Medicaid enrollment grew from 60 million to 70 million people over this same period, as the majority of States expanded Medicaid coverage. In addition, the Medicaid expansions studied by Goodman-Bacon and Sandoe (2017) occurred in 2014, after measures had been taken to reduce the ability of people to misuse prescription opioids (e.g., the reformulation of OxyContin in 2010 and the introduction of other medicines along with the rescheduling of certain opioids to higher schedules with more restrictions).

Public subsidies for prescription opioids have also been fueled by the growing number of Americans claiming disability insurance. SSDI is a Federal disability assistance program that offers a maximum possible benefit of \$2,687 a month, with an average monthly benefit of \$1,173. Only adults who have significant work experience are eligible to receive SSDI, and the amount of

<sup>&</sup>lt;sup>27</sup> In 2017, 15.6 percent of the total U.S. population was age 65 or older, but only 3.6 percent of all opioid-involved overdose deaths were age 65 or older (CDC WONDER).

benefits is higher for those who had higher lifetime earnings before becoming disabled.<sup>28</sup>

SSDI disabled workers are generally eligible for Medicare after 24 months of enrollment in the program. SSDI rolls have increased dramatically since 1990. The growth in SSDI rolls can be attributed to several factors, including the aging of the population, the increased labor force participation of women, and more lenient disability determinations (Autor 2015). Another disability program, SSI, provides more modest benefits to Americans without sufficient work experience to qualify for SSDI, and provides automatic eligibility for Medicaid in most States. Figure 7-16 shows the rise in SSDI and SSI rolls per 100,000 people over time. Notably, SSDI rolls and opioid overdose deaths, especially those involving prescription opioids, have risen in tandem. It is also important to note SSDI growth occurred over the same period as increased treatment of pain conditions with opioids.

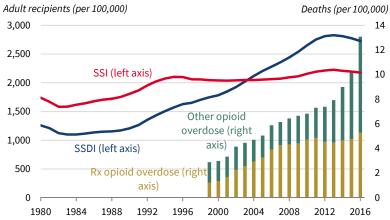
The 8.6 million SSDI disabled workers in 2011 represent less than 3 percent of the total U.S. population, and thus are overrepresented as a source of prescription opioids given disabilities (increasingly related to pain) that lead to a greater use of prescription opioids. The CEA estimates the total market share of SSDI recipients in two ways, each suggesting that SSDI recipients make up about 26 to 30 percent of the prescription opioid market. First, we use data from Morden and others (2014), who estimate the average potency-adjusted opioid prescriptions for SSDI recipients across the United States in 2011 (6.9 MGEs per SSDI recipient). We multiply this average rate by the total number of SSDI recipients in 2011 (8.6 million recipients). And finally, we divide the total opioids prescribed to SSDI recipients (59.2 million MGEs) by the total opioids distributed in the United States according to ARCOS data (196.9 million MGEs). The result is that 30 percent of potency-adjusted opioid prescriptions in the U.S. are filled by SSDI recipients, which is over 10 times their proportion of the U.S. population.

Second, the CEA uses MEPS data that report opioid prescriptions for a random sample of Americans each year. We identify SSDI recipients as individuals between age 18 and 64 who receive Medicare. This may slightly overstate the SSDI population, given that a small number of non-SSDI recipients under age 65 are eligible for Medicare as well, including people with end-stage renal disease and amyotrophic lateral sclerosis.<sup>29</sup> Nonetheless, dividing the potency-adjusted opioids prescribed to these recipients by the total in the population

<sup>&</sup>lt;sup>28</sup> Qualification for SSDI requires a sufficient number of work credits that were earned recently enough. Up to 4 credits can be earned in one year and are accrued based on sufficient annual earnings. Applicants generally require 40 credits to qualify for SSDI, although standards are different for younger workers.

<sup>&</sup>lt;sup>29</sup> There were just under 273,000 Medicare recipients under age 65 with end-stage renal disease in 2013 (HHS 2014). The prevalence of amyotrophic lateral sclerosis is just 5 per 100,000, implying that in 2013, there were just under 16,000 Americans with the disease (Stanford Medicine n.d.).

Figure 7-16. Adults Receiving Social Security Disability Insurance and Supplemental Security Income, and Opioid-Involved Drug Overdose Deaths, per 100,000 People, 1980-2016



Sources: Social Security Administration; CDC WONDER; CEA calculations.

Note: SSDI = Social Security Disability Insurance. SSI = Supplemental Security Income. Prescription opioids include natural and semisynthetic opioids as well as methadone. Data for opioid overdose deaths were accessed in CDC WONDER beginning in 1999.

results in an estimated SSDI market share of 26 percent for the period 2010-12.30 The somewhat lower share estimated using MEPS data may be due to the exclusion of SSDI recipients who have been on the program for less than two years. 31 These SSDI recipients would not yet be eligible for Medicare and may instead receive coverage via Medicaid or other programs.<sup>32</sup>

It is important to emphasize that the disproportionate market share of SSDI recipients receiving prescription opioids is a result of their higher levels of conditions that prevent them from working and that may also cause pain. SSDI benefit payments, in conjunction with Medicare coverage, provide a vital means of support for disabled workers with major healthcare needs. Thus, reforms that seek to reduce nonmedical use of opioids should be careful to preserve access to needed pain relief through the medical use of opioids for SSDI recipients.

<sup>&</sup>lt;sup>30</sup> Based on a five-year average centered on 2011, we similarly estimate a market share of 26 percent.

<sup>&</sup>lt;sup>31</sup> MEPS excludes the institutionalized population, so if SSDI recipients are overrepresented in this population, this could further affect our estimate.

<sup>32</sup> We note that Finkelstein, Gentzkow, and Williams (2018) estimate that SSDI recipients account for about 13 percent of opioid prescriptions. However, they do not appear to analyze potencyadjusted opioids, as we do. Indeed, when we use the MEPS data to estimate the market share of non-potency-adjusted opioid prescriptions for the same 2006-14 period that Finkelstein, Gentzkow, and Williams (2018) appear to consider, we estimate a similar 15.5 percent market share.

## The Second Wave of the Crisis: Illicit Opioids

The second wave of the opioid crisis began in about 2010, when prescription opioids became more difficult to access due to efforts to rein in abuse. However, the buildup of a pool of people misusing prescription opioids that they could no longer access provided a large pool of new demand and a profit opportunity for sellers entering the illicit opioid market. Because, for people suffering from addiction, legal and illicit opioids can function as substitutes, raising the price (in terms of both money and time) of legal opioids raises the demand for illicit ones.

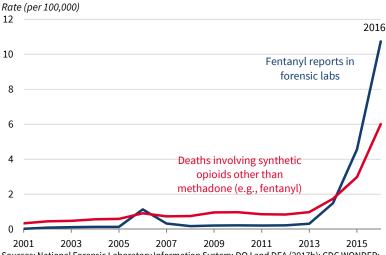
The reformulation of OxyContin in 2010 made it more physically difficult to use. States have implemented prescription drug monitoring programs that require doctors to consult patient prescription histories before prescribing opioids (Dowell et al. 2016; Buchmueller and Carey 2018; Dave, Grecu, and Saffer 2018). Professional societies and accrediting organizations have reconsidered their pain treatment guidelines. These changes have reduced the overall quantity of prescription opioids distributed, with potency-adjusted quantities of opioids peaking in 2011 (DOJ n.d.). Unfortunately, recent research has shown that overdose deaths averted from prescription opioid overdoses, at least those resulting from the reformulation of OxyContin, have been replaced by overdose deaths from heroin (Alpert, Powell, and Pacula 2018; Evans, Lieber, and Power 2019).

As users have substituted toward heroin, it has increasingly been made even more potent—suppliers and drug dealers now frequently lace heroin with illicitly manufactured fentanyl. Fentanyl is 30 to 50 times more potent in its analgesic properties than heroin, so even small amounts can vastly increase the potency of the drugs with which it is mixed. Illicitly manufactured fentanyl can also be obtained independently of heroin. Figure 7-17 documents the rise of fentanyl, showing both the rate of overdose deaths involving synthetic opioids other than methadone (a category dominated by fentanyl, although whether the product is illicit or by prescription is not determinable), and the rate of fentanyl reports in forensic labs acquired by law enforcement during drug seizures.

Figure 7-18 shows the rise in overdose deaths involving heroin and fully synthetic opioids (mostly fentanyl), along with opioid deaths not involving heroin and synthetic opioids. As a reminder, we refer to overdose-related opioid deaths from heroin and fentanyl as "illicit deaths," even though fentanyl can also be prescribed.<sup>33</sup> From 2010 through 2016, the rate of illicit opioid deaths has increased by 364 percent, while the rate of opioid deaths not involving illicit opioids has fallen by 17 percent. Importantly, fentanyl also tends to be combined with nonopioids, and deaths in which fentanyl and nonopioids are factors are included in the illicit opioid series shown in figure 7-18.

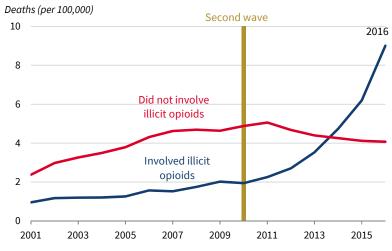
<sup>&</sup>lt;sup>33</sup> We use ICD-10 codes T40.1 and T40.4 to identify deaths involving heroin and fentanyl.

Figure 7-17. Rate of Overdose Deaths Involving Synthetic Opioids Other Than Methadone, and Fentanyl Reports in Forensic Labs per 100,000 Population, 2001-16



Sources: National Forensic Laboratory Information System; DOJ and DEA (2017b); CDC WONDER; CEA calculations.

Figure 7-18. The Opioid-Involved Overdose Death Rate by the Presence of Illicit Opioids, 2001-16



Sources: CDC WONDER; CEA calculations.

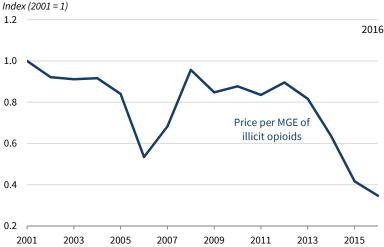
Note: Illicit opioids include both heroin (T40.1) and the category "synthetic opioids other than methadone" (T40.4) in the CDC data, which is primarily composed of illicitly produced fentanyl. Given their illegal nature, the price of illicit opioids is more difficult to measure than the price of prescription opioids. Accurate data cannot be reliably obtained from dealers or users, who may fear criminal sanctions for truthful reporting. In recent years, the influx from Mexico and China of cheap but highly potent fentanyl, which can vastly increase the potency of drugs with which it is mixed, has complicated matters (U.S. Department of State n.d.). Market quantities of heroin and fentanyl also cannot be directly observed, so the extent to which added fentanyl reduces the price per potency-adjusted unit of opioids is difficult to determine. Subject to these limitations, the CEA has assembled data from several sources to create a time series for the price of illicit opioids.

The Drug Enforcement Administration's (DEA's) System to Retrieve Information from Drug Evidence (STRIDE) and STARLIMS databases collect heroin price data. Heroin prices in these data sets are obtained by government agents, who pay informants to purchase heroin on the street. The price is recorded, and the heroin sample is analyzed in a laboratory to determine its potency so that prices can be adjusted for quality. Between 2010 and 2016, the potency-adjusted real price of heroin increased by 10 percent.

However, any fentanyl contained within heroin is not considered when determining the price per pure gram of heroin in the DEA data. Thus, the true price per potency-adjusted unit of heroin purchases has likely increased by less than 10 percent or has even declined. In addition, fentanyl can be consumed on its own outside heroin, which, if cheaper on a potency-adjusted basis, would lead overall illicit opioid prices to fall even more. Moreover, increased heroin purity and product modifications have increasingly allowed for heroin use by means other than injection. These changes lower the nonmonetary costs of using heroin, and although nonmonetary costs are not estimated here, these changes would have further reduced the cost of illicit opioid use.

The CEA uses data from several sources to estimate the quantity of fentanyl mixed with heroin and available on its own, along with the potency-adjusted price of heroin (including the fentanyl with which it is mixed) and the potency-adjusted price of fentanyl when consumed alone or with other drugs. Quantity data are based on seizures of heroin and fentanyl recorded in the National Seizure System, along with exhibits of each drug recorded in the National Forensic Laboratory Information System. Price data are based on the DEA heroin price series and on DEA reports on the cost of fentanyl relative to heroin, along with the quantity data in order to adjust heroin prices based on fentanyl with which it is mixed. A detailed methodology for estimating illicit opioid prices is provided in the appendix of a previously published CEA report (CEA 2019b). We acknowledge that seizure data are a highly imperfect proxy of the relative presence of heroin and fentanyl. Seized products reflect a combination of market shares and law enforcement priorities rather than market shares

Figure 7-19. Real Price Index of Potency-Adjusted Illicit Opioids, 2001-16



Sources: National Seizure System; National Forensic Laboratory Information System; U.S. Bureau of Labor Statistics; ONDCP (2017); DOJ and DEA (2017a, 2017b); CEA calculations.

Note: MGE = Morphine gram equivalent.

alone. Still, absent an alternative data source, and without a clear direction for the bias in this proxy for market shares, we use the seizure data as reported.

Figure 7-19 shows a real price index for illicit opioids between 2001 and 2016, which, given the data limitations involved, should be used only to draw qualitative conclusions. The price of illicit opioids is relatively stable before falling temporarily in 2006, and then quickly recovering, and then falls by over half (58 percent) between 2013 and 2016. Each of these declines is due to surges in fentanyl that is either mixed with heroin or sold on its own or with other drugs. The 2006 price decline was due to a laboratory in Mexico that dramatically increased the supply of fentanyl to the United States but was quickly shut down through cooperative action between the United States and Mexico. The price decline between 2013 and 2016 is attributed to the widely documented influx of fentanyl into the United States, including from China and Mexico (NIDA 2017). The price series shown in figure 7-19 is the outcome of a series of assumptions documented more completely in the appendix of the CEA's previously published report and is necessarily only a highly imperfect estimate of the real price from which only qualitative conclusions should be drawn (CEA 2019b). If data on the illicit opioid market in this period improve, revisions to this series may be possible.

It is clear from figure 7-19 that supply expansions were important for driving the growth in overdose deaths involving illicit opioids. Between 2010 and 2013, the price of illicit opioids was relatively stable. This implies that both supply and demand expansions were important during the first three years of the

illicit wave of the opioid crisis. If only demand had expanded, then prices would have increased; and if only supply had expanded, then prices would have decreased. Demand expansions can likely be traced at least in part to efforts to clamp down on abuse that grew during the first wave of the crisis without providing additional access to quality treatment services. Expanded supply is likely due to increased supply from source countries, including Mexico and Colombia, and it may reflect a substitution of drug production from marijuana (which has been legalized or decriminalized in some U.S. States) to heroin (ONDCP 2019). Meanwhile, supply expansions are likely more important than demand expansions for the 2013–16 period, given that the price of illicit opioids fell by more than half during these three years. The shift toward fentanyl produced in China and distributed through the mail has increased the potency of drugs without significantly increasing their prices, and may have increased competition in the illicit opioid market, thereby also putting downward pressure on the price of heroin.

To the extent that monetary price declines have been accompanied by an increased ease of obtaining illicit opioids (given the proliferation of drug dealers in more locations and the increased availability of online markets), supply expansions may have been even more important than the falling illicit price series suggests. For instance, Quinones (2015) notes that Mexican heroin dealers who illegally cross the border have become much more efficient in delivering heroin to users rather than forcing users to find them. These drug dealers communicate with users via cell phones to establish a place to meet, at which point the user enters the dealer's car to receive their heroin.

## Conclusion

The opioid crisis poses a major threat to the U.S. economy and American lives, and many factors have exacerbated this threat. In addition to taking more than 400,000 lives since 2000, the opioid crisis cost \$665 billion in 2018, or 3.2 percent of U.S. gros domestic product. In this chapter, the CEA presents evidence that falling prices may have played a role in increasing opioid misuse and opioid-involved overdose deaths.

During the first wave of the opioid crisis, which was characterized by growing overdose deaths involving prescription opioids between 2001 and 2010, the out-of-pocket price of prescription opioids fell by 81 percent. This likely reduced the price of prescription opioids in the secondary market, from which most people who misuse prescription opioids obtain their drugs. Using the proportional price assumption and given elasticities from the academic literature, we find that the decline in observed out-of-pocket prices is capable of explaining between 31 and 83 percent of the growth in the number of overdose deaths involving prescription opioids between 2001 and 2010. At the same time that out-of-pocket prices were falling, government subsidies and the

market share of generic opioids were expanding. We estimate that the share of prescribed opioids funded by government programs increased from 17 percent in 2001 to 60 percent in 2010 (and to 63 percent in 2015). The share of publicly funded opioids diverted to the secondary market may be even higher, given the relatively low acquisition cost for suppliers of diverted opioids.

Falling prices could not elicit a change in the quantity of opioids misused and the resulting opioid deaths unless providers were encouraged to prescribe the opioids, health plans were paying for the prescriptions, and pharmacies were filling these prescriptions. We describe the change in the environment resulting from changing pain management guidelines and aggressive marketing tactics that reduced barriers to obtaining larger quantities of opioids.

The CEA finds that the second wave of the opioid crisis—characterized by growing deaths from illicit opioids between 2010 and 2016—was driven by a combination of supply and demand expansions. Efforts to restrict the supply and misuse of prescription opioids led an increased number of users from the first wave to substitute illicit opioids in place of prescription opioids. At the same time, the supply of illicit opioids expanded, and this substitution decreased quality-adjusted prices to reduce the "cost of a high." Despite the importance of demand through a substitution effect in the initial years of the second wave, the CEA finds that the evidence supports the idea that supply expansions have been more important causes of the crisis's growth than demand increases.

The Trump Administration has taken significant steps to stem the tide of the opioid crisis. In October 2017, the Administration declared a nationwide Public Health Emergency. President Trump later established his Initiative to Stop Opioid Abuse and Reduce Drug Supply and Demand in March 2018 (White House 2018). These and other measures taken by the government include securing more than \$6 billion in new funding in 2018 and 2019 to address the opioid crisis by reducing the supply of opioids, reducing new demand for opioids, and treating those with opioid use disorder.

To restrict the supply of illicitly produced opioids, there have been increased efforts to prevent the flow of illicit drugs into the U.S. through ports of entry and international shipments. The President also signed into law the International Narcotics Trafficking Emergency Response by Detecting Incoming Contraband with Technology (INTERDICT) Act, which funds U.S. Customs and Border Protection (CBP) to expand technologies to help interdict illicit substances including opioids. The CBP is also training all narcotic detector dogs at ports of entry to detect fentanyl. These efforts have seen success—during fiscal year 2019, the CBP seized almost 2,800 pounds of fentanyl and over 6,200 pounds of heroin (CBP 2019). The Administration has also increased enforcement against illicit drug producers and traffickers. In 2018, the Department of Justice (DOJ) indicted two Chinese nationals accused of manufacturing and shipping fentanyl analogues, synthetic opioids, and 250 other drugs to at least 37 U.S. States and 25 other countries (DOJ 2018). In addition, the Department of the Treasury has levied kingpin designations against fentanyl traffickers that operate in China, India, the United Arab Emirates, and Mexico, and also throughout Southeast Asia, including Vietnam, Thailand, and Singapore. To stop the flow of this deadly drug before it reaches Americans, the Administration is working with more than 130 nations that signed onto President Trump's Call to Action on this issue. The Federal government is also engaging private sector partners to help secure U.S. supply chains against traffickers attempting to exploit those platforms (ONDCP 2019). One example is the promotion of increased private sector self-policing of products entering the U.S. via third-party marketplaces, and other intermediaries to an e-commerce transaction (via the Department of Homeland Security).

Immigrations and Customs Enforcement's Homeland Security Investigations (HSI) organization has also increased its efforts targeting transnational criminal organizations (TCO) involved with the opioid epidemic. HSI has increased its partnerships—such as the Border Enforcement Security Taskforce (BEST) platforms—with other Federal, international, tribal, State, and local law enforcement agencies to increase information and resource sharing within U.S. communities. BESTs eliminate the barriers between Federal and local investigations (access to both Federal and State prosecutors), close the gap with international partners in multinational criminal investigations, and create an environment that minimizes the vulnerabilities in our operations that TCOs have traditionally capitalized on to exploit the Nation's land and sea borders.

To better combat 21st-century crime exploiting ecommerce, HSI has increased its presence at international mail facilities and express consignment centers by establishing BESTs at John F. Kennedy International Airport in New York, Los Angeles International Airport, Memphis International Airport, Cincinnati–Northern Kentucky International Airport, and Louisville International Airport as part of HSI's comprehensive and multilayered strategy to combat TCOs and their smuggling activities. This strategy facilitates the immediate application of investigative techniques on seized parcels, which aid in establishing probable cause needed to effect enforcement actions on individuals associated with narcotics laden parcels. Consequently, these seizures and arrests disrupt the movement of narcotics transiting through the mail and express consignment shipments, and aid in the dismantling of distribution networks. BEST partners with the CBP, the United States Postal Inspection Service, and DEA at these facilities. As of September 2019, BESTs are located at 69 locations throughout the nation, including Puerto Rico.

Along with reducing the supply of opioids, Federal and State governments are also playing a key role in curtailing the demand for prescription and illicit opioids. Prescription drug monitoring programs that track controlled substance prescriptions are operational in 49 states, the District of Columbia,

and Guam, and they can provide timely information about prescribing and patient behaviors that exacerbate the crisis and enable response (CRS 2018). In 2017, the number of high-dose opioid prescriptions dispensed monthly declined by over 16 percent, and the prescribing rate of opioids fell to its lowest rate in more than 10 years. The Administration has also invested over \$1 billion in innovative research to develop effective nonopioid options for pain management. In addition to reducing opioid prescriptions to decrease new initiates to opioid misuse, the Administration has launched information campaigns to create awareness and inform the public about opioid use disorder to prevent new drug users. In June 2018, the White House's Office of National Drug Control Policy, the Ad Council, and the Truth Initiative announced a public education campaign over digital platforms, social media, and television targeting youth and young adults. Importantly, nearly 60 percent fewer young adults between the age of 18 and 25 began using heroin in 2018 than in 2016.

Improved guidelines are also being established to target the vulnerable veteran population, who are twice as likely as the average American to die from an opioid drug overdose (Wilkie 2018). The Department of Veterans Affairs (VA) and the Department of Defense updated their Opioid Safety Initiative in 2017 to provide prescribers with a framework to evaluate, treat, and manage patients with chronic pain, including ways to better aggregate electronic medical records and track opioid prescriptions. In the first six years of the program, from 2012 to 2018, the number of veteran patients receiving opioids was reduced by 45 percent. Over the same period, the number of veterans on long-term opioid therapies declined by 51 percent and the number of veterans on high-dose opioid therapies declined by 66 percent (Wilkie 2018).

Finally, the Administration is also focusing on treating and saving the lives of those currently struggling with opioid addictions by expanding access to the life-saving drug naloxone and other evidence-based interventions, such as medication-assisted treatment and other recovery support services. Prevention of drug use is important, but in addition, the Trump Administration has invested in increased treatment and recovery support for people who suffer from opioid use disorder. The Surgeon General has promoted access and carrying naloxone, the lifesaving reversal agent of an opioid overdose. In October 2018, President Trump signed into law the bipartisan Substance Use Disorder Prevention That Promotes Opioid Recovery and Treatment (SUPPORT) for Patients and Communities Act, which includes provisions to improve substance use disorder treatments for Medicaid patients and to expand Medicare coverage of opioid use disorder treatment services. In fiscal years 2018 and 2019, a total of \$3 billion was appropriated for State grants to fund opioid use disorder prevention and treatment. Many States—including West Virginia, Indiana, Wyoming, Tennessee, Florida, and Virginia—have implemented legislation to expand the availability of naloxone, and inpatient and outpatient use of the life-saving treatment is increasing (ASTHO 2018).

Many of the measures taken by the Trump Administration to cut the supply of opioids, prevent new demand, and save the lives of those currently struggling with opioid use disorders may have contributed to the flattening growth of overdose deaths involving opioids. Between January 2017 and May 2019, monthly overdose deaths fell by 9.6 percent. If the growth rate in opioid overdose deaths from January 1999 through December 2016 had continued, the CEA estimates that 37,750 additional lives would have been lost due to opioid overdoses between January 2017 and May 2019. The CEA estimates the economic cost savings since January 2017 from reduced mortality compared with the preexisting trend was over \$397 billion. The opioid crisis remains at an emergency level, but its dramatic growth has been halted. Despite successful efforts to curb the opioid crisis and stop the increase in overdose deaths, there has been an increase in psychostimulant-related overdose deaths, primarily driven by methamphetamine use, that is a cause of concern. Psychostimulant-related deaths now outnumber fentanyl deaths in 12 States (Wilner 2019).

The economic and human costs of drug misuse continue to pose a threat to the United States. The Trump Administration is working to determine the underlying causes of the opioid crisis so that it can implement effective solutions. Lower drug prices clearly played a role in the opioid crisis's growth, and understanding this dynamic will help policymakers successfully respond to this threat and avoid mistakes that could lead to another costly, deadly crisis.



## Chapter 8

# **Expanding Affordable Housing**

Incomes in the United States are rising, but home prices are rising much faster in some highly regulated markets. While overall homeownership rates have increased since 2016, some disadvantaged groups lag behind. As households turn to the rental market, moderate-income households are dedicating a large share of their incomes to rent. The housing affordability problem shows no signs of subsiding in certain markets, as housing construction fails to keep up with demand, putting upward pressure on home prices and rents.

Fortunately, the majority of areas in the United States have relatively well-functioning housing markets in which regulations do not significantly drive up prices. Indeed, smart regulations that balance the need to build enough housing to meet growing demand while reflecting the reasonable concerns of neighborhood residents are achieved by many growing areas in the country. While areas with relatively moderate home prices may still suffer from some issues, such as delays for building permits, regulations do not necessarily make homes substantially less affordable.

However, research has shown that there are 11 metropolitan areas where the inability to build enough housing to meet demand has driven home prices far higher than the cost to produce a home. These 11 metropolitan areas include San Francisco, Honolulu, Oxnard, Los Angeles, San Diego, Washington, Boston, Denver, New York City, Seattle, and Baltimore.

Housing is particularly difficult to build in these 11 metropolitan areas due to excessive regulatory barriers imposed by State and local governments. Such overly restrictive regulations include zoning and growth management controls, rent controls, building and rehabilitation codes, energy and water efficiency

mandates, maximum-density allowances, historic preservation requirements, wetland or environmental regulations, manufactured-housing regulations and restrictions, parking requirements, permitting and review procedures, investment or reinvestment tax policies, labor requirements, and impact or developer fees. Research has linked higher home prices and lower housing supply to many of these regulations.

Resulting higher housing prices in these 11 metropolitan areas make homeownership less attainable for otherwise-qualified borrowers, thereby constraining their ability to achieve sustainable homeownership and putting additional pressure on rental markets for lower- and middle-income households. The lowest-income households are especially burdened. Among these 11 metropolitan areas, homelessness would fall by an estimated 31 percent on average if overly burdensome regulations were relaxed. Higher rents resulting from these regulations also deprive families of Federal rental housing assistance, because higher government expenditures on households in high-rent areas, through higher Fair Market Rents, reduce the amount of funds available to serve other needy families. For example, housing a family in a three-bedroom apartment can cost the Federal Government more than \$4,000 per month in San Francisco County, California, compared with about \$1,500 per month in Harris County, Texas.

Excessive regulatory barriers to building more housing in these specific areas also have broader negative effects beyond those imposed on lower-income Americans. State and local housing regulations reduce labor mobility by pricing workers out of several of the Nation's most productive cities, which stunts aggregate economic growth and increases inequality across regions and workers. Excessive regulatory barriers also reduce parents' ability to access neighborhoods that best advance their children's economic opportunity. And by incentivizing families to venture further from their places of work to find affordable housing, overregulation can increase commuting times to work,

thus harming the environment, straining local budgets, and decreasing worker productivity.

Removing government-imposed barriers to more affordable housing is a priority for the Trump Administration. Beyond establishing the White House Council on Eliminating Regulatory Barriers to Affordable Housing, the Department of Housing and Urban Development is encouraging State and local governments to focus on increasing housing supply in areas where supply is constrained. Increasing housing choice for all Americans requires taking on regulatory barriers that place housing in large swaths of specific areas out of reach for lower-income families.

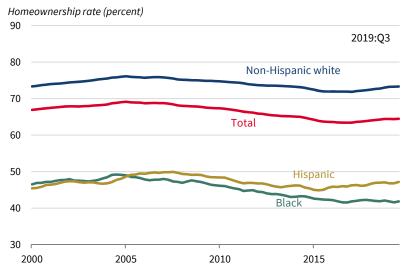
ince 2000, real median (posttax/posttransfer) household income has grown by 20 percent, while real home prices have grown by almost 50 percent, according to the Standard & Poor's / Case-Shiller Index (CBO 2019). With rising home prices outpacing income gains in some areas, households are spending larger portions of their incomes on housing, and fewer people can afford to purchase their own homes.

Although the overall homeownership rate has increased since 2016, some groups lag behind. Based on the four-quarter moving average, the black homeownership rate remains 31.5 percentage points below that of non-Hispanic white households (see figure 8-1). The Hispanic homeownership rate remains 26.2 percentage points lower than that of non-Hispanic white households, despite increasing by 1.3 percentage points since the fourth quarter of 2016, when President Trump was elected. Differences in homeownership between races exacerbate the wealth gap. In 2016, white families had a median wealth of \$171,000, while black families had a median wealth of \$17,600, resulting in part from their lower homeownership rate (Dettling et al. 2017).

Many American households, particularly low-income households, spend a large portion of their income on rent. According to the American Community Survey, out of 43 million renter households in the United States in 2017, 46 percent paid more than 30 percent of their income on housing, 31 percent paid more than 40 percent, and 23 percent paid more than 50 percent. Among renters with incomes of less than \$20,000 in 2017, about 74 percent paid more than 30 percent of their income in rent. For those renters with income between \$20,000 and \$50,000, about 61 percent paid more than 30 percent of their income in rent.

Meanwhile, a significant number of Americans go without housing altogether, sleeping instead on the streets or in homeless shelters. Just over

Figure 8-1. Homeownership Rates by Race and Ethnicity, 2000–2019



Sources: Census Bureau; CEA calculations.

Note: Data represent a four-quarter moving average.

half a million people were homeless on a single night in January 2018, with 35 percent of those found in unsheltered locations not intended for human habitation, such as sidewalks and public parks (HUD 2018). Research has linked higher rents to higher rates of homelessness (e.g., Quigley, Raphael, and Smolensky 2001; Corinth 2017; Hanratty 2017; Nisar et al. 2019).

The housing affordability problem shows no signs of subsiding, given that home construction fails to keep up with demand in some places, putting upward pressure on home prices and rents. Indeed, from 2010 to 2016, housing construction failed to keep pace with household formation, according to the Census Bureau. Home construction per capita has declined every decade since the 1970s. While an average of 8.2 homes were built for every 1,000 residents between 1970 and 1979, annual average construction fell to 3.0 homes per 1,000 residents between 2010 and 2018. Across States, there is large variation in housing construction, according to State-level data from the Bank of Tokyo–Mitsubishi. For example, from 2010 to 2018, Texas built 5.3 homes and Florida built 4.3 homes per 1,000 residents, on average. Meanwhile, over the same period, California built 2.0 homes and New York built 1.7 homes per 1,000 residents.

A key driver of the housing affordability problem is excessive regulatory barriers to building (single and multifamily) housing in a selected number of areas in the United States. In a competitive market, developers will build homes until (economic) profits fall to zero or, in other words, until the price the developer receives for the home equals the cost to produce the home.

However, overly burdensome regulations in some areas restrict housing supply and drive the price of a home above its minimum profitable production cost: the cost of construction plus the price of land to build on in a free market and a normal profit margin. In terms of the standard model of supply and demand, regulations make supply less elastic, causing prices to increase and quantity to decrease. In this way, Glaeser and Gyourko (2018) note that regulation that drives home prices above production costs acts as a "regulatory tax" on housing. Regulations that can potentially drive up home prices include, for example, overly burdensome permitting and review procedures, overly restrictive zoning and growth management controls, unreasonable maximum-density allowances, historic preservation requirements, overly burdensome environmental regulations, and undue parking requirements.

It is important to emphasize that an adequate amount of smart regulation is important to address market failures and reflect the reasonable concerns of current neighborhood residents regarding new housing development. In chapter 1 of this Report, we review evidence that gains in housing wealth contributed to the growth of total household wealth from 2016 through 2019. Many growing areas are highly successful in balancing neighborhood concerns with the need to expand housing supply to meet growing demand. In fact, housing prices are near or below the cost to produce a home in most areas of the United States, suggesting that low income levels (despite incomes rising in recent years) rather than high home prices are the reason some households struggle to cover housing costs in those areas. However, research has shown that as a result of excessive local regulatory barriers to building housing, there are 11 metropolitan areas where the inability to build enough housing to meet demand has driven home prices far higher than the cost to produce a home (Glaeser and Gyourko 2018). These 11 metropolitan areas include San Francisco, Honolulu, Oxnard, Los Angeles, San Diego, Washington, Boston, Denver, New York City, Seattle, and Baltimore. Even in these areas, it is not necessary to build high-rise apartments throughout neighborhoods currently zoned for single-family homes or to eliminate all regulations. Rather, steps to remove excessive regulatory barriers must be taken so that housing supply can expand to meet demand and alleviate extreme housing cost burdens placed on low- and middle-income families.

The excessive regulatory barriers placed on building housing in these 11 metropolitan areas cause economic distress to their current and potential residents. In addition to restricting the ability of property owners to use their property in reasonable ways, these regulations increase costs for both renters and those trying to buy a home. Based on estimates from Glaeser and Gyourko (2018), excessive regulatory barriers (defined as regulations that drive up home prices at least 25 percent above home production costs) drive up home prices by between 36 and 184 percent in each of these 11 metropolitan areas, which also leads to higher rents. These cost burdens are especially problematic for low-income Americans, who pay the largest share of their income on housing.

By increasing rents, overly burdensome regulatory barriers to building housing increase homelessness. As estimated by the CEA (2019), relaxing excessive regulatory barriers in these 11 metropolitan areas where housing supply is significantly constrained would reduce homelessness by an average of 31 percent in these areas. For example, homelessness would fall by 54 percent in San Francisco, 40 percent in Los Angeles, and 23 percent in New York. Because these areas contain 42 percent of the U.S. homeless population, homelessness would fall by 13 percent in the United States overall if each area adequately addressed its regulatory barriers.

Overregulation of these selected housing markets also reduces the efficiency of government housing assistance because fewer American families receive assistance for a given budget outlay. In 2019, the Department of Housing and Urban Development (HUD) was provided \$42 billion for its largest rental housing assistance programs: Section 8 Housing Choice Vouchers (\$23 billion), Section 8 Project-Based Rental Assistance (\$12 billion), and Public Housing (\$7 billion). Because HUD rental assistance is tied to market rents in an area, regulations that drive up rents also increase the costs of serving a fixed number of families. Deregulation that reduces rents in supply-constrained areas could produce savings for HUD that could be used to serve more families. For example, Federal taxpayers can pay more than \$4,000 per month in rental assistance toward a three-bedroom unit in San Francisco County, California, compared with about \$1,500 per month in Harris County, Texas.

In addition to specific harmful effects on low-income Americans, excessive regulatory barriers in selected markets have other negative consequences for all Americans. First, they reduce labor mobility across areas, which stunts aggregate economic growth and increases inequality across regions and workers. When it is more expensive for workers to live in areas where they are most productive, they are less likely to do so and their productivity falls. Hsieh and Moretti (2019), for example, estimate that gross domestic product would have been 3.7 percent higher by 2009 if housing supply restrictions in the New York, San Jose, and San Francisco areas were relaxed beginning in 1964.

Second, excessive regulatory barriers to building housing in selected markets reduces parents' ability to access neighborhoods that advance their children's economic opportunity. A series of papers by Raj Chetty and his colleagues have identified neighborhoods that are most likely to improve long-term outcomes of children (Chetty et al. 2018). High home prices are a common characteristic of such neighborhoods, suggesting that excessive regulation that artificially increases home prices may reduce in-migration and diminish opportunity for children. A report from the U.S. Senate Joint Economic Committee similarly found that the average U.S. zip code with the highest-quality public elementary schools has a median home price that is four times

as high as those zip codes with the lowest-quality public schools (JEC 2019). This is partly due to the willingness of some parents to pay more for homes located in high-quality school districts. Many of these areas have excessive regulatory barriers, however.

Third, excessive regulatory barriers to building housing increase commuting times because housing cannot be built near where people work, increasing driving time and traffic congestion, which harm the environment. The average commuter spent 54 hours in traffic congestion in 2017, up from 20 hours in 1982 (Schrank, Eisele, and Lomax 2019). The aggregate travel delay increased from 1.8 billion hours to 8.8 billion hours over this period, and the total cost associated with congestion rose from \$15 billion to \$179 billion. As a result of this rise in average commuting times, an extra 3.3 billion gallons of fuel were consumed.

Fortunately, growing evidence of the importance of addressing excessive regulatory barriers to building housing has led to increased bipartisan focus on the issue. The CEA under the previous Administration released a "Housing Development Toolkit" in 2016 for State and local regulators. While some of the proposed reforms could be problematic, the toolkit called for a number of productive steps to reduce local government barriers to housing development. These reforms include establishing by-right development to streamline the process for approving projects, permitting multifamily zoning to boost urban density, and shortening the process for obtaining building permits (CEA 2016). Some counterproductive reforms were also suggested, including requirements that developers build certain types of units with regulated rents in exchange for building more market-rate units, a policy that can potentially hinder overall supply expansions and increase prices in some areas (Schuetz, Meltzer, and Been 2011). The CEA (2016) connected regulatory barriers to a number of problems, including stunted economic growth, increased inequality, harm to the environment, and increased homelessness.

To more successfully address the overregulation of housing markets, President Trump signed an Executive Order on June 25, 2019, establishing the White House Council on Eliminating Regulatory Barriers to Affordable Housing. Recognizing the harmful impact of these regulations on economic growth, opportunities for children, homelessness, and the cost of government programs, the council is tasked with identifying the most burdensome Federal, State, and local regulatory barriers to housing supply as well as actions that can best counter them. The Executive Order requires the council to determine how each Federal agency can curtail impediments to housing development, including in ways that "align, support, and encourage" State and local authorities to address local regulatory barriers.

HUD has also taken action under the Trump Administration to counter regulatory barriers to building affordable housing. The Affirmatively Furthering Fair Housing rule, which was finalized during the previous Administration,

is being revised to focus more clearly on increasing housing supply in areas where supply is constrained, rather than encouraging localities to subsidize housing in more affluent areas. This rule recognizes that increasing housing choice for disadvantaged groups requires taking on regulatory barriers that place housing in large swaths of specific areas out of reach for lower-income families.

This chapter proceeds by first documenting the housing affordability problem in the United States. It then identifies the key role that excessive regulatory barriers play in the problem in a selected number of metropolitan areas. Next, it provides evidence of the many harmful consequences of these barriers, especially harm to low-income Americans. Finally, it concludes by discussing actions the Administration has taken to encourage the relaxation of excessive regulatory barriers in local housing markets.<sup>1</sup>

# The Housing Affordability Problem

When home prices rise faster than incomes, fewer households can afford to purchase a home. Those still able to qualify for a loan and purchase a home may do so in neighborhoods or regions with fewer opportunities, and they may commit larger shares of their income to mortgage payments and savings to a down payment. Renter households may pay a greater portion of their income in rent, leaving less income available for other needs. The burden is especially severe for lower-income households. By these definitions, the "housing affordability" problem in America is worsening, a result of home prices that have outpaced income gains and home construction that has not kept up with demand in certain areas.

Based on a four-quarter moving average, as of the third quarter of 2019, 64.5 percent of households owned their own homes (figure 8-1). This represents an increase of 1.1 percentage points since reaching its low point in 2016:Q3. However, the current homeownership rate is still 4.6 percentage points below its 69.1 percent peak in 2005:Q1.

Some groups have particularly low homeownership rates. The black homeownership rate was 41.8 percent in 2019:Q3, 31.5 percentage points below the non-Hispanic white homeownership rate (figure 8-1). While the Hispanic homeownership rate increased by 1.3 percentage points since 2016:Q4, when President Trump was elected, it was still at 47.2 percent in 2019:Q3, 26.2 percentage points lower than that of non-Hispanic white households (figure 8-1).

For those who are homeowners, owned homes are an important source of wealth. Thus, gaps in homeownership rates have direct implications for

<sup>&</sup>lt;sup>1</sup>The CEA previously released research on topics covered in this chapter. The text that follows builds on the research paper produced by the CEA titled "The State of Homelessness in America" (CEA 2019).

wealth gaps. According to the Federal Reserve Board's Survey of Consumer Finances, in 2016, white families had a median wealth of \$171,000, while black families had a median wealth of \$17,600 and Hispanic families had a median wealth of \$20,700, partly as a result of their much lower homeownership rates (Dettling et al. 2017).

Among those who own a home, mortgages can take up a large share of income, especially for lower-income families. In 2017, housing costs represented 67.5 percent of household income for homeowners with less than \$20,000 in annual income, and 40.6 percent of income for homeowners with between \$20,000 and \$50,000 in annual income (Dumont 2019). Thus, housing affordability can be a problem even for those able to purchase their own home. In chapter 1 of this Report, we discuss how current low mortgage rates on the whole should support the housing market. However, other factors, such as high mortgage underwriting costs, hurt mortgage affordability.

As homeownership rates have fallen, the number of renter households has grown. The Federal Reserve Board estimates that of the 6.2 million households formed between 2009 and 2017, 5.7 million (92 percent) were new renter households (Dumont 2019). Renter households pay large shares of their income on rent—without building equity—which can make it difficult for low- and moderate-income households to address other needs. From 1970 to 2010, the share of renter households spending more than half of their income on housing increased from 16 percent to 28 percent; over the same period, the share spending at least 30 percent on housing increased from 31 percent to 52 percent (Albouy, Ehrlich, and Liu 2016). According to the 2017 American Community Survey, out of 43 million renter households in the United States, 46 percent pay more than 30 percent of their income on housing, 31 percent pay more than 40 percent, and 23 percent pay more than 50 percent. As shown in table 8-1, among renters with incomes of less than \$20,000 in 2017, about 74 percent paid more than 30 percent of their income in rent, a smaller share than in 2009. For those renters with incomes between \$20,000 and \$50,000, 61 percent paid more than 30 percent of their income in rent, rising from about 50 percent in 2009.

Meanwhile, a significant number of Americans go without housing altogether, sleeping instead on the streets or in homeless shelters. Just over half a million people were homeless on a given night in January 2018, with 35 percent of those found in unsheltered locations not intended for human habitation, such as sidewalks and public parks (HUD 2018). Research has linked higher rents to higher rates of homelessness (e.g., Quigley 2001; Corinth 2017; Hanratty 2017; Nisar et al. 2019).

The growing housing affordability problem is not driven by falling incomes (with the exception of the Great Recession, which led to severe housing problems, including widespread foreclosures; see Steffen et al. 2013). Since 2000, real median (posttax, posttransfer) household income increased by 20

Table 8-1. Percentage of Renter Households Paying More Than 30 Percent of Income on Housing by Income, 2009 versus 2017

Household income	2009 (percent)	2017 (percent)	Percentage point change	Percent change
Less than \$20,000	76.6	74.3	-2.3	-3.0
\$20,000 to \$49,999	50.2	61.0	10.8	21.5
\$50,000 to \$74,999	15.2	23.5	8.3	54.4
\$75,000 to \$99,999	6.8	10.3	3.5	51.3
\$100,000 or more	2.1	3.5	1.3	61.8
All renter households	47.7	46.0	-1.7	-3.6

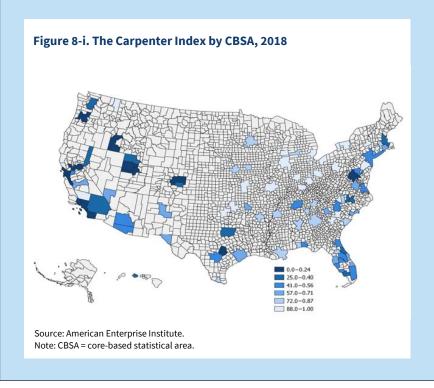
Sources: American Community Survey; CEA calculations.

percent (CBO 2019). Real income gains were even larger for the bottom fifth of households (CBO 2019). The driver of growing unaffordability is rising home prices. According to the Standard & Poor's / Case-Shiller U.S. National Home Price Index, real home prices have increased by 49 percent since 2000, outpacing real median income gains. Home prices have increased the fastest for entry-level homes—according to the American Enterprise Institute National Home Price Appreciation Index, home prices in the lowest price tier have increased more than 50 percent more than home prices in the highest price tier since 2012 (Pinto and Peter 2019). As shown in box 8-1, the housing affordability problem is concentrated in a selected number of areas in the United States, where the people who build houses are unable to afford them.

Although home prices are rising, home construction has been slow to respond, implying that supply is not keeping up with the demand for homes in certain places. Home construction per capita has declined every decade since the 1970s, according to the Census Bureau. While an average of 8.2 homes were built for every 1,000 residents between 1970 and 1979, annual average construction fell to 3.0 homes per 1,000 residents between 2010 and 2018. Across States, there is large variation in housing construction. For example, from 2010 to 2018, Texas built 5.2 homes and Florida built 4.3 homes per 1,000 residents, on average. Meanwhile, over the same period, California built 2.0 homes and New York built 1.7 homes per 1,000 residents. This represents a large decline for California, which built more than 7.0 homes per 1,000 residents in the 1970s and 1980s before falling to less than 4.0 per 1,000 residents in every decade since then. Meanwhile, New York is one of only two States in the country (along

One way to assess the affordability of housing is to ask whether the people who build homes can afford to buy them. The American Enterprise Institute's Carpenter Index compares the average income of households headed by carpenters to home prices in a given area. If the price of a home is less than three times the carpenter's household income, then that home is deemed "affordable." For each metropolitan area, the index calculates the share of entry-level homes that are affordable to the carpenter.

Figure 8-i shows the share of the entry-level housing stock that is affordable for the 100 largest CBSAs, with the darker shades illustrating areas where housing is less affordable to the average carpenter. The average carpenter can afford only 6.5 percent of entry-level homes built in the San Diego-Carlsbad, California, CBSA; 8.2 percent in the Oxnard-Thousand Oaks-Ventura, California, CBSA; 10.3 percent in the Los Angeles-Long Beach-Anaheim, California, CBSA; 10.7 percent in the San Jose-Sunnyvale-Santa Clara, California, CBSA; and 11.8 percent in the San Francisco-Oakland-Hayward, California, CBSA—the five least affordable areas in the country. By contrast, the average carpenter can afford 100 percent of entry-level homes in the Chicago-Naperville-Elgin, Illinois-Indiana-Wisconsin, CBSA; the Pittsburgh, Pennsylvania, CBSA; the Saint Louis, Missouri-Illinois, CBSA;



and a number of other areas in the Midwest. The index signals that the most expensive metropolitan areas are located in California and to a lesser extent the rest of the West Coast and the Northeast, while most of the affordable metropolitan areas are located in the Midwest.

with West Virginia) that has never built more than 3.0 homes per 1,000 residents in an average year across every decade since the 1970s.

# The Role of Overregulation in the Housing Affordability Problem

When the housing affordability problem is defined as housing expenditures that constitute a sufficiently large share of income, there are three potential causes: (1) rising home prices, (2) falling household incomes, and (3) choices among households to consume higher-quality homes (with either high physical quality or in closer proximity to desirable amenities). As reported in the previous section, real home prices have risen 49 percent since 2000. Meanwhile, household incomes are rising rather than falling, and consumer decisions to choose higher-quality homes should not be considered an affordability problem. Thus, the fundamental problem with housing affordability in the United States today is excessively high home prices in certain areas.

Overly stringent housing regulations play a key role in driving up home prices in the face of growing demand. Figure 8-2 shows how excessive regulatory barriers to building housing in some areas constrain supply and thus increase home prices. In a market unconstrained by excessive regulation, developers can build new homes at a constant cost when demand shifts outward (for example, because higher wages increase the desirability of living in an area), and thus, price remains constant at  $P_1$  while quantity increases to  $Q_2$ . By contrast, new home construction cannot keep up with growing demand in a market constrained by excessive regulations, such as lengthy permitting processes and unreasonable land use regulations. Excessive regulations lead to an upward sloping, relatively more inelastic housing supply curve, which drives home prices above the cost to produce a home in a market without excessive regulatory barriers. Prices rise to P, and quantity falls to Q. In this way, Glaeser and Gyourko (2018) note that excessive regulation that drives home prices above production costs acts as a "regulatory tax" on housing. This regulatory tax is represented in figure 8-2 as the gap between  $P_1$  and  $P_2$ .

Some regulations add additional costs to the development process, driving up the total cost of housing development and reducing supply. For example, environmental reviews can delay construction, imposing additional costs on developers. An unintended consequence of these regulations is that housing is

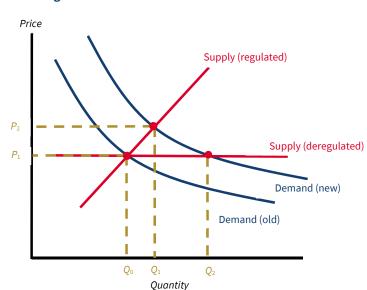


Figure 8-2. The Effect of Regulation on Supply and Demand for Housing

Sources: Glaeser and Gyourko (2018); CEA calculations.

instead built in less central areas where regulations do less to drive up home prices, which can increase commuting times and ultimately cause even greater environmental harm. More generally, approval processes for new development can be lengthy and uncertain, thus increasing the price and reducing the supply of housing by, for example, forcing developers to carry high-cost construction loans for a longer period of time, or having to spend additional money on extending options to purchase land. Gyourko, Hartley, and Krimmel (2019) formulate an Approval Delay Index and find that the review time for housing construction projects is more than twice as long in highly regulated areas compared with relatively lightly regulated areas, with an average review time of 8.4 months. Environmental reviews alone can add substantial costs to a housing project. For example, the California Environmental Quality Act, which requires certain construction in California to undergo an environmental impact assessment, can add an estimated \$1 million in costs to completing a housing development (Jackson 2018).

Other regulations that can potentially constrain supply are focused explicitly on reducing density. Building permit caps, population caps, and density restrictions limit the amount of new housing that can be built in an area. Similarly, urban growth boundaries prevent urban expansion beyond designated areas. Other kinds of regulations reduce density by regulating the type and size of housing that can be constructed in a locality. Minimum lot size requirements prevent homebuilders from subdividing a lot in order to build more homes. Height restrictions prevent taller buildings with more floors and more housing units. Maximum floor area ratios (which are calculated by dividing floor area by lot area) limit the amount of living space, potentially across multiple units, that can be built on a given lot. Zoning regulations also may prevent certain types of housing, such as multifamily buildings, from being constructed.

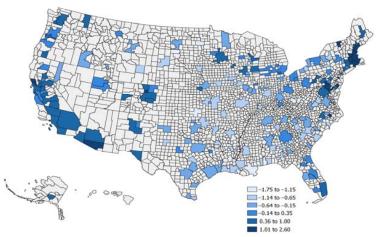
Of course, when these types of regulations are not excessive, they can be beneficial—for example, by maintaining standards that promote safety, or by providing information about housing characteristics—without significantly constraining supply. In addition, certain types of land use may generate pollution or congestion externalities, and some amount of regulation, such as impact fees, can help developers internalize these costs of construction. Local citizens may also wish to preserve certain land for public use or conservation purposes, such as parks. However, in a selected number of places, excessive regulations prevent supply from expanding to meet housing demand, substantially driving up home prices.

It is generally believed among economists that the overall effect of excessive regulatory barriers that constrain housing supply is to reduce overall well-being. For example, Albouy and Ehrlich (2018, 117) not only find that stringent housing regulation increases home prices, but also that any benefits of these regulations for improving quality of life are outweighed by their cost. They note: "On net, the typical land-use regulation in the United States reduces well-being by making housing production less efficient and housing consumption less affordable." Glaeser and Gyourko (2018, 14) summarize the literature and state: "Empirical investigations of the local costs and benefits of restricting building generally conclude that the negative externalities are not nearly large enough to justify the costs of regulation."

The stringency of housing regulations and their impact on housing supply vary across the country. One way to measure the stringency of regulations is to analyze the regulations themselves. One measure that is heavily relied upon is the Wharton Residential Land Use Regulatory Index. Gyourko, Saiz, and Summers (2008) constructed the index from a national survey of municipalities regarding their regulatory process and land use regulations. The resulting index is shown by metropolitan statistical area in figure 8-3, with a darker shade of blue indicating cities that have more stringent land use regulations. The South and the Midwest have the least restrictive regulations, while California and the Northeast have the most.

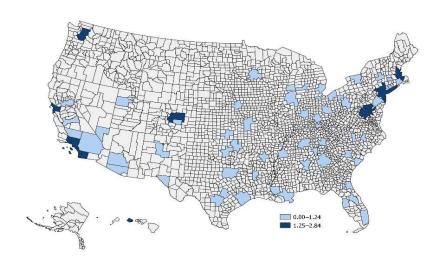
Areas with higher regulatory burdens tend to have higher home prices. Figure 8-4 shows metropolitan areas by the ratio of their median home prices to the cost to produce a home, as constructed by Glaeser and Gyourko (2018). Where regulations are lax, the ratio of home prices to production costs should be near or below 1. Where regulations are more stringent and demand is strong,

Figure 8-3. Wharton Land Use Index by Metropolitan Statistical Area, 2008



Source: Gyourko, Saiz, and Summers (2008).

Figure 8-4. Ratio of Home Prices to Production Costs by CBSA, 2013



Sources: Glaeser and Gyourko (2018); CEA calculations. Note: CBSA = core-based statistical area.

ratios may exceed 1. It is important to note that production costs include not only the construction cost of the home but also a normal profit margin and a small cost of land on which to build the home that would be achieved in a market without overly stringent regulations.

It is certainly the case that, even in an unconstrained market, land prices for a fixed size plot (i.e., an acre) of land will be higher in more desirable locations. Davis and others (2019) document large variation in land prices per acre across the United States—much of this variation would remain even if all areas relaxed overly stringent housing regulations. However, the price of a parcel of land used for each housing unit may be similar across areas absent excessive regulation. In dense areas, each housing unit would require a smaller plot of land, and so, though the price of an acre of land is likely to be higher in denser areas, the cost of the smaller piece of land used for each two-bedroom housing unit may be similar to the cost of the larger piece of land used for a two-bedroom unit in less dense areas. Of course, this will only roughly be true, and other factors, such as differences in property taxes, may drive some remaining differences. Partly for this reason, Glaeser and Gyourko (2018) focus on areas where home prices significantly exceed production costs.

Figure 8-4 shows that the places where ratios of home price to production cost significantly exceed 1 (i.e., where home prices are at least 25 percent higher than home production costs) are largely the same places with high regulatory indices. Though correlational, this provides suggestive evidence that housing regulations help determine home prices. Figure 8-4 also indicates that excessive regulation is currently a major problem in a selected number of places, indicated by the darker shade of blue. As noted earlier in this chapter, these 11 metropolitan areas include San Francisco, Honolulu, Oxnard, Los Angeles, San Diego, Washington, Boston, Denver, New York City, Seattle, and Baltimore.

Examples of overly burdensome regulations abound in these 11 CBSAs. Four of the 11 are located in California, where multifamily homes may be built on less than a quarter of the land in Los Angeles, Long Beach, Anaheim, and San Diego and less than half of the land in San Francisco and Oakland (Mawhorter and Reid 2018). In the cities of Los Angeles and San Diego, two parking spaces are required for every typical two-bedroom apartment, one and a half parking spaces are required for every typical one-bedroom apartment, and one parking space is required for every studio apartment, increasing costs for multifamily housing developers and, ultimately, renters (San Francisco eliminated its parking requirements in early 2019). Across Hawaii, only 4 percent of land may be developed due to its network of local and State zoning regulations.

Although overly burdensome permitting processes and other barriers may still be a problem and put some degree of upward pressure on home prices in the rest of the country, the major problem with excessive regulation is currently limited to these 11 areas. Nonetheless, future demand growth in

additional areas with excessive regulatory barriers could increase the number of areas with artificially inflated home prices.

Consistent with figures 8-3 and 8-4, a number of academic studies find that stringent regulation increases housing prices. In a review of much of the earlier literature, Ihlanfeldt (2004) concludes that growth controls and minimum lot size restrictions reduce the supply of housing and increase its price. Quigley and Raphael (2005) find that cities in California with more stringent regulations have higher levels and growth in home prices and rents, and that housing supply is much less responsive to price increases in more regulated areas. Glaeser, Gyourko, and Saks (2005) argue that land-use restrictions explain why prices for high-rise apartments in Manhattan far exceed the cost to construct them. Ihlanfeldt (2007) finds that more stringent land-use regulation increases home prices in Florida. Glaeser and Ward (2009) find that more stringent regulations, especially minimum lot sizes, are associated with higher home prices and less construction in Massachusetts. Saiz (2010) finds that land-use regulations, in addition to geographical constraints, are important determinants of the responsiveness of housing supply to price increases. Summarizing the literature, Glaeser and Gyourko (2018, 8) state: "The general conclusion of existing research is that local land use regulation reduces the elasticity of housing supply, and that this results in a smaller stock of housing, higher house prices, greater volatility of house prices, and less volatility of new construction."

Some might argue that there are reasons other than regulation that might be driving higher home prices. One reason could be that construction costs are rising. However, Gyourko and Molloy (2015) find that real construction costs (including the cost of labor and materials) remained relatively constant from 1980 to 2013. Another potential cause is geographical constraints on building. For example, Saiz (2010) argues that many areas with supply constraints have steep-sloped terrain that prevents the development of new housing. Nonetheless, even in areas that appear to have land constraints, developers could build more densely and with fewer permitting delays, which would exert downward pressure on housing prices. Finally, though we focus on supply, housing regulations may also increase prices through increased demand for housing if land use restrictions increase the appeal of living in a certain community. Empirically, however, Albouy and Ehrlich (2018) find that supply effects dominate demand effects.

The overregulation of housing markets in selected metropolitan areas has several negative consequences. By increasing home prices well above home production costs, it increases the cost of attaining homeownership and increases the rent for renter households. It hurts low-income Americans in particular by increasing homelessness and by reducing the number of people government housing assistance programs can serve. More generally, it reduces labor mobility across areas and thus weakens economic growth, reduces the ability of children to access high-opportunity neighborhoods, and harms the environment.

## The Increased Cost of Attaining Homeownership and Higher Rents

In most areas in the United States, reasonable regulations do not substantially drive up home prices. But in a selected number of metropolitan areas, excessive regulatory barriers to building housing substantially increase the price of purchasing a home above the cost to produce it.

Figure 8-5 shows the extent to which excessive regulations drive up home prices in these 11 metropolitan areas, according to data published by Glaeser and Gyourko (2018) and shown above in figure 8-4. Home prices are more than 150 percent higher in the San Francisco–Oakland–Hayward, California, CBSA, and the Urban Honolulu, Hawaii, CBSA; are about 100 percent higher in the Oxnard–Thousand Oaks–Ventura, California, CBSA; the Los Angeles–Long Beach–Anaheim, California, CBSA; and the San Diego–Carlsbad, California, CBSA—and are 36 percent higher in the Baltimore–Columbia–Towson, Maryland, CBSA, the smallest price premium of the 11 supply-constrained metropolitan areas.

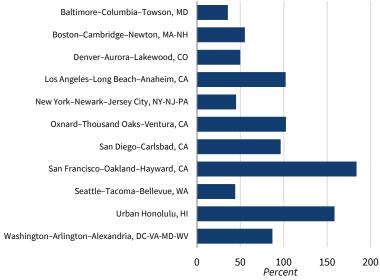
The higher home prices resulting from excessive regulations make it more difficult for households to purchase their own homes and build wealth. As HUD Secretary Ben Carson recently stated, "As a result [of the shortage in the housing supply], Americans have fewer housing opportunities, including the opportunity to achieve sustainable homeownership, which is the No. 1 builder of wealth for most U.S. families" (Carson 2019). Excessive regulation also increases rents in these 11 metropolitan areas, because higher home prices increase the amount property owners need to receive in revenue each year to maintain a normal profit margin. Higher rents are especially burdensome for lower- and moderate-income Americans—and, for some, may make it prohibitively expensive to live in these excessively regulated areas.

## **Increased Homelessness**

Another harmful effect of overregulation of housing markets is its impact on homelessness. Several studies that rely on data on homelessness over time in various communities find that a 1 percent increase in rent is associated with about a 1 percent increase in homelessness. Because housing regulations generally drive up rents, they should thus be expected to also increase homelessness.

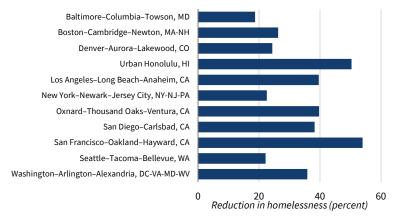
The CEA (2019) estimates the extent to which removing excessive regulatory barriers that reduced home prices to their production costs would reduce

Figure 8-5. Home Price Premium Resulting from Excessive Housing Regulation



Sources: Glaeser and Gyourko (2018); CEA calculations.

Figure 8-6. Percentage Reduction in Homelessness by CBSA from **Deregulating Housing Markets** 



Sources: Department of Housing and Urban Development, Point-in-Time Counts, 2018; Census Bureau; Corinth (2017); Glaeser and Gyourko (2018); Goodman (2004); CEA calculations. Note: CBSA = core-based statistical area. Each continuum of care is merged into the metropolitan area where the majority of its overall population lives. This simulation assumes that deregulation reduces the ratio of home value to production cost to 1 for all metropolitan areas with a ratio of at least 1.25; see the text for further details about the simulation.

homelessness. The results are summarized in figure 8-6. Homelessness would fall by 54 percent in the San Francisco–Oakland–Hayward, California, CBSA; by 50 percent in the Urban Honolulu, Hawaii, CBSA; by 40 percent in the Los Angeles–Long Beach–Anaheim, California, CBSA; by 38 percent in the San Diego–Carlsbad, California, CBSA; by 36 percent in the Washington–Arlington–Alexandria, D.C.–Virginia–Maryland–West Virginia, CBSA; and by between 19 and 26 percent in the Boston–Cambridge–Newton, Massachusetts–New Hampshire, CBSA; the Denver–Aurora–Lakewood, Colorado, CBSA; the New York–Newark–Jersey City, New York–New Jersey–Pennsylvania, CBSA; the Seattle–Tacoma–Bellevue, Washington, CBSA; and the Baltimore–Columbia–Towson, Maryland, CBSA.

The aggregate reduction in homelessness in these 11 metropolitan areas, which contain 42 percent of the U.S. homeless population, would have important effects for the United States as a whole, with total U.S. homelessness falling by just under 72,000 people, or 13 percent. These findings are also broadly consistent with results from Raphael (2010), who uses a different methodology to assess how housing market regulation drives up homelessness rates. Using an index of housing market regulation by metropolitan area, he finds that deregulation could reduce overall United States homelessness by 7 to 22 percent. He does not show how homelessness reductions would vary across specific areas. It is important to note that the housing supply responses resulting from deregulation would take many years to translate into the types of price reductions, and thus homelessness reductions, shown here. Still, these results suggest that the severe homelessness problems in a selected number of metropolitan areas are substantially driven by city-created regulations on housing.

## Fewer People Are Served by Housing Assistance Programs

By driving up rents, overly stringent housing regulations in selected metropolitan areas increase the government's cost of providing rental housing assistance, resulting in fewer assisted families. The Federal Government provides rental housing assistance across a number of programs that are administered by different agencies. Three major programs are administered by HUD—these include (1) Section 8 Housing Choice Vouchers, (2) Section 8 Project-Based Rental Assistance, and (3) public housing. The largest of these three HUD programs is the Housing Choice Voucher program, which served 2.3 million families at a cost of \$23 billion in fiscal year (FY) 2019 (42 percent of the overall HUD budget). Under the voucher program, qualified tenants receive Federal subsidies that cover a portion of their rent in private rental apartments of their choosing. The second-largest HUD program is Section 8 Project-Based Rental Assistance, which served 1.2 million families at a cost of \$12 billion in FY 2019. Under Project-Based Rental Assistance, apartment owners receive government subsidies to lease units to low-income families. The third-largest

HUD program is public housing, which served 1.0 million families in FY 2019, at a Federal operating cost of \$7 billion (excluding the opportunity cost of holding the property). Public housing is built and managed by government authorities. Unlike with Housing Choice Vouchers, tenants living in units covered by Project-Based Rental Assistance and in public housing do not maintain their subsidy if they move.

Eligibility for these programs is based on a family's income relative to median income in their area. However, only about one in four eligible families actually receives assistance, because housing costs are too high to serve every family that meets the income requirements for the programs, especially in high-cost areas. For example, the maximum payment standard for a three-bedroom unit is more than \$4,500 per month in San Francisco County, California, compared with about \$1,500 per month in Harris County, Texas. Many areas have waiting lists for assistance that extend multiple years, and in some cases, waiting lists are not reopened for long periods of time.

Housing deregulation that removes excessive barriers and reduces market rents could extend assistance to many eligible families not currently being served in expensive markets. Under each of the three major HUD programs, the government generally covers the difference between 30 percent of a household's adjusted income and the allowable rent or operating cost for housing units. For the voucher program, if market rents decrease, Public Housing Authorities would pay less for contract rent, assuming the tenants' payments remain mostly constant at 30 percent of adjusted income. HUD would also need to pay private property owners less to house people under Project-Based Rental Assistance. These savings from deregulation could be used to serve additional families under current funding amounts.

Removing excessive regulatory barriers could also improve the effectiveness of the Low-Income Housing Tax Credit (LIHTC), a program that subsidizes the developers of affordable housing units. The Federal Government is estimated to spend about \$9 billion per year on LIHTC (JCT 2017). Given the budgetary restrictions on how much can be spent on this program, excessive housing regulation increases the costs of building subsidized housing and reduces the amount of it that can built.

Aside from its specific harm to low-income Americans, excessive regulation in selected housing markets also has negative consequences for the general population. One important example is the reduction in labor mobility across areas because higher home prices in certain areas reduce the incentive to move to places where wages may be higher. This reduces the productivity of workers and shrinks aggregate economic output. Hsieh and Moretti (2019) estimate that reducing housing regulations in New York City, San Jose, and San Francisco to that of the median U.S. city would have substantially increased growth from 1964 to 2009, leading to 3.7 percent higher gross domestic product in 2009. Hsieh and Moretti argue that this missing growth is the result of spatial misal-location of workers, as high-productivity cities construct barriers to increasing housing supply to meet demand from workers. Glaeser and Gyourko (2018) find that restrictive land use regulations reduce national output by a smaller but still important 2 percent. Herkenhoff and others (2018) similarly find significant economic growth effects from relaxing land use restrictions.

Reducing labor mobility has important regional effects in addition to aggregate ones. When home prices are higher due to overregulation, workers are less able to migrate to areas with higher wages. This results in a persistent gap in wages between high-productivity and low-productivity areas that cannot be reduced through migration that would expand the supply of workers in high-wage areas. Zabel (2012) finds that housing prices increase more in response to an increase in labor demand in cities with an inelastic housing supply than in those with a more elastic housing supply, thus reducing the incentive for in-migration to areas with an inelastic housing supply. Saks (2008) similarly finds that more heavily regulated housing markets are less responsive to changes in demand for housing, lowering employment growth in areas with relatively more extensive land use regulations. Saks estimated that the employment response to an increase in labor demand in an area in the 75th percentile of her State regulatory index is 11 percentage points smaller than the response in an area in the 25th percentile.

Ganong and Shoag (2017) find that higher home prices resulting from stringent land use regulation can help explain why disparities between economic regions have grown since 1980, breaking from the previous pattern of regional economic convergence. Hämäläinen and Böckerman (2004) examine migration in Finland and come to a similar conclusion as Ganong and Shoag: high housing prices discourage in-migration.

Even within cities, high levels of land use regulations can increase socioeconomic segregation. Owens (2019) examines segregation between neighborhoods, between places (municipalities, cities, and towns), and between cities and their suburbs and finds that most housing segregation occurs between neighborhoods, rather than between places or between cities and their suburbs, which suggests that zoning regulations could play an important role. Rothwell and Massey (2010) find that restrictive zoning laws lead to greater socioeconomic segregation and reduce interaction between the poor and the affluent. Lens and Monkkonen (2016) find that land-use regulation and income segregation are positively related, with density restrictions leading to a concentration of more affluent households, although not necessarily a concentration of poor households.

Overregulation of housing markets can also potentially reduce the ability of children to access neighborhoods that advance opportunity. A series of papers by Raj Chetty and his colleagues have identified neighborhoods that are most likely to improve long-term outcomes of children. A child that moves from a neighborhood at the 25th percentile to the 75th percentile of the opportunity index increases his or her lifetime earnings by \$206,000. Chetty and others (2018) calculate the "cost of opportunity," and find that an additional \$1,000 in children's future annual income costs \$190 each year for rent for every year of childhood. The cost of opportunity varies considerably across the United States, however, and much of the variance is due to differences in land use regulatory regimes. An additional \$1,000 in future annual income for a child costs only \$47 in Wichita but \$260 in Boston or Baltimore. Thus, relaxing excessive regulatory barriers to building housing could reduce the cost for families of accessing higher-opportunity neighborhoods for their children and potentially improve their long-term prospects.

Similarly, a report from the U.S. Senate Joint Economic Committee finds that U.S. zip codes with the highest-quality public elementary schools have a median home price that is four times as large as those zip codes with the lowest-quality public schools (JEC 2019). Many of these areas have highly restrictive zoning. Although expanded school choice weakens the association between home prices and the quality of public schools, housing deregulation could potentially promote greater access to high-quality schools for students (JEC 2019).

Finally, excessive regulatory barriers to building housing in certain areas increases commuting times and traffic congestion because sufficient housing cannot be built near where people work. The average commuter spent 54 hours sitting in traffic in 2017, up from 20 hours in 1982 (Schrank, Eisele, and Lomax 2019). The aggregate travel delay increased from 1.8 billion hours to 8.8 billion hours during this period, and the total cost associated with congestion rose from \$15 billion to \$179 billion.

As a result of this rise in average commuting times, an extra 3.3 billion gallons of fuel were consumed, increasing carbon emissions and harming the environment. Moreover, as Glaeser notes, "when environmentalists resist new construction in their dense but environmentally friendly cities, they inadvertently ensure that it will take place somewhere else—somewhere with higher carbon emissions" (Glaeser 2009). Indeed, Glaeser (2009) finds that households in urban areas emit less carbon than those in the suburbs, even after adjusting for differences in climate and environmental regulation across these areas. Factors contributing to fewer emissions in cities include smaller housing units and that people are less likely to drive or would drive shorter distances than

## Box 8-2. Poor Substitutes for Regulatory Reform

Policymakers have proposed a litany of policies aside from regulatory reform to lower rents or incentivize affordable housing construction in high-cost areas. However, these proposals alone—such as rent control, increases in rental housing assistance, and so-called inclusionary zoning—are unlikely to have their intended effects on rents or construction, and in some cases may be counterproductive.

Rent controls, or policies that limit rent increases for certain rental units, are sometimes offered as a means of addressing high housing costs. Though existing tenants in rent-controlled units may benefit from smaller rent increases, supply is reduced for new potential tenants and the incentive for developers to build more units is diminished. There are few issues where economists are in as much as agreement as they are regarding the outcomes of rent control. In a 2012 University of Chicago Booth poll of economists across the political spectrum, 95 percent disagreed that rent control ordinances, such as those imposed in New York and San Francisco, had boosted affordable housing or improved the quality of rental units (IGM 2012).

The economists' consensus is supported not only by economic theory but also by the empirical literature. In a recent paper examining the effect of a 1994 rent control law on housing supply and prices in San Francisco, Diamond, McQuade, and Qian (2019) find that the law had the opposite of its intended effect on rents. While those living in rent-controlled units benefit from lower rents, and remain in these units longer than they would without rent control, those who do not have access to these units are substantially harmed in the long run. Landlords responded to the law by converting existing buildings into condominiums and by taking other steps to avoid being subject to rent control laws. This lowered the supply of rental housing by 15 percent and incentivized the creation of housing that served the preferences of high-income households. As a result, this rent control law likely raised rents in the long run rather than lowering them. Moreover, even existing tenants who benefit from rent control may suffer from unintended consequences. Jiang (2019) finds that rent control increases unemployment among tenants in New York City, potentially because they can sustain longer bouts of joblessness given their lower housing costs, or because tenants are tied to a particular housing unit and restrict their job search to opportunities nearby.

Expansions of government housing programs to combat rising rents are also unlikely to provide much relief to the general population of residents in supply-constrained areas. When the supply of housing is inelastic, expanding demand by increasing government subsidies increases prices rather than quantities. As a result, government rental subsidies to low income-renters will likely increase rents in markets with overly restrictive housing regulations. Eriksen and Ross (2015) find that housing vouchers increased rents for housing within 20 percent of the Fair Market Rent threshold in supply-constrained communities. They estimate that a 10 percent increase in the number of

vouchers increased rents by 0.39 percent for these units. LIHTC, a program that subsidizes developers of below market-rate rental housing units, may also be ineffective at addressing the underlying supply problem according to some evidence. Eriksen and Rosenthal (2010) find that new LIHTC development largely crowds out private development, leaving total housing supply unchanged. Glaeser and Gyourko (2008) note that the credit tends to increase the profits of subsidized builders, while pushing unsubsidized builders out of the housing market.

Regulations that require a certain share of housing units to be set aside for low-income residents, often referred to as "inclusionary zoning," also fail to solve the affordable housing problem. For example, Schuetz, Meltzer, and Been (2011) find that inclusionary zoning can increase home prices and in some cases reduce housing development. Hamilton (2019), in a study of Washington and Baltimore, similarly finds that inclusionary zoning increases prices.

they would if they lived in the suburbs. As discussed in box 8-2, regulatory reform—rather than rent control, expansion of government programs, or inclusionary zoning—offers the most effective solution to the problems posed by high housing costs and overregulation.

How to increase housing affordability through regulatory reform is an issue that has garnered bipartisan attention in recent years. In this chapter, we have focused on excessive regulations that substantially drive up home prices in a selected number of metropolitan areas. Relaxing these regulations would greatly benefit Americans, especially those with lower incomes, by reducing the cost of attaining homeownership and reducing rents in supply-constrained areas. Falling rents resulting from relaxing excessive regulations would reduce homelessness by 31 percent on average in these areas, and more families could be served by Federal rental housing assistance programs. Broader benefits would include increased economic growth, reduced regional disparities, expanded opportunities for children, and a cleaner environment.

We have also emphasized that addressing the problem of overregulation with more regulation would be counterproductive. Rent control can increase housing prices by reducing the incentive for developers to build new housing. Similarly, expanded government subsidies for housing do not solve the problem of overregulation. When housing supply is constrained, housing subsidies for tenants may increase market rents without increasing the quantity of housing, counteracting the goals of these programs.

The Trump Administration has taken steps to address onerous housing regulations. President Trump issued an Executive Order in 2019 to establish the White House Council on Eliminating Regulatory Barriers to Affordable Housing, which is tasked with reviewing housing regulations at all levels of government and submitting a report to the President in 2020 with recommendations on how to ameliorate these excessive regulatory burdens.

HUD has also taken action under the Trump Administration to counter regulatory barriers to building affordable housing. The Affirmatively Furthering Fair Housing rule, which was finalized during the previous Administration, is being revised to focus more clearly on increasing housing supply in areas where supply is constrained. This rule recognizes that increasing housing choice for disadvantaged groups requires taking on regulatory barriers that place housing in large swaths of specific areas out of reach for lower-income families.



# Part III The Economic Outlook



## Chapter 9

## The Outlook for a Continued Expansion

As this *Report* has shown, under the Trump Administration, economic growth and the labor market gains it enables have exceeded pre-2017 expectations. The U.S. economy's performance has withstood strong headwinds from a weak global economy and several idiosyncratic domestic shocks, as pro-growth policies have kept the U.S. economy resilient.

By increasing competition, productivity, and wages, and reducing the prices of consumer goods and services, the Administration's approach to regulation is raising real incomes while maintaining regulatory protections for workers, public health, safety, and the environment. Specifically, the Administration's approach to eliminating excessive regulation of energy markets supports further unleashing of the country's abundant human and energy resources. Furthermore, the Administration's healthcare reforms are building a system that delivers high-quality care at affordable prices through greater choice and competition. Across the board, this pro-growth agenda has disproportionately benefited those previously left behind during the current expansion.

To further expand the economy and extend the longest expansion in U.S. history, additional policy issues may need to be addressed. This challenge is why the Trump Administration remains focused on promoting competitive markets, combating the opioid crisis, promoting affordable housing, enacting a comprehensive infrastructure plan, rendering the individual provisions of the 2017 Tax Cuts and Jobs Act permanent, updating the U.S. immigration system, continuing deregulatory actions, improving trade agreements and international trade

practices, and incentivizing higher labor force participation through additional labor market reforms.

Overall, assuming full implementation of the Trump Administration's economic policy agenda, we project real U.S. economic output to grow at an average annual rate of 2.9 percent over the budget window from 2019 to 2030. During that time, inflation is expected to settle at a 2.0 percent fourth-quarter-over-fourth-quarter rate, and the unemployment rate is expected to remain at or below an annual average rate of 4.0 percent. Relative to the current-law baseline projection, we estimate that full policy implementation of the Administration's economic agenda would cumulatively raise output by 4.3 percent over this budget window.

The first three years of the Trump Administration show that long-lamented structural trends that were constraining potential growth in the United States are not policy-invariant. The right pro-growth policies attract greater investment, encourage more people to enter the labor market, and lead to higher wages from businesses investing in and competing for workers. Even with recent success, there is ample room for the U.S. economy to expand, especially if the Administration's approach to international trade produces results that are greater than expected.

ince 1975, the Council of Economic Advisers, in collaboration with the Office of Management and Budget and the U.S. Department of the Treasury, has published a long-run forecast for the U.S. economy that assumes full enactment and implementation of the Administration's economic policy agenda. This reflects the Council's mandate, as stipulated in the Employment Act of 1946, to set forth in the *Economic Report of the President* "current and foreseeable trends in the levels of employment, production, and purchasing power," and a program for carrying out the objective of "creating and maintaining . . . conditions under which there will be afforded useful employment opportunities, including self-employment, for those able, willing, and seeking to work, and to promote maximum employment, production, and purchasing power." Since 1996, execution of this mandate has involved providing an 11-year, policy-inclusive economic forecast.

Because of this charge, the Administration's forecast is historically unique from other long-run economic forecasts, both official and private. The Congressional Budget Office, for example, publishes a current-law forecast, which assumes no change in economic policy (CBO 2019). The Blue Chip panel of professional private sector forecasters often reveals substantial heterogeneity in expectations, reflecting both different estimates of economic potential under current law, as well as objective and subjective estimations of the probability of policy implementation. Although the assumptions underlying projections of the Federal Open Market Committee are ambiguous, those forecasts presumably also reflect committee members' differing views both on potential growth under current law, as well as potential growth under possible future law.

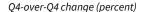
To better distinguish the estimated effects of the Administration's economic policy objectives—the results of which may be contingent on legislative support and other factors—from current-law projections, beginning with the 2018 Economic Report of the President and continuing through this Report, we have decomposed this forecast into a current-law baseline and intermediate and top lines that reflect estimated growth effects discussed in this Report, as well as in the 2018 and 2019 Reports and the President's Fiscal Year 2021 Budget. We then build up to our top-line, policy-inclusive forecast by successively adding to the current-law baseline the estimated effects of future deregulatory actions, immigration reform, additional labor market reforms to incentivize higher labor force participation, rendering the individual provisions of the Tax Cuts and Jobs Act (TCJA) permanent, additional fiscal policy proposals, including the Administration's infrastructure plan, and improved trade deals with international trading partners. The top-line forecast constitutes the Administration's official "Troika" forecast of the Council of Economic Advisers, Office of Management and Budget, and Department of Treasury. For comparison, we also report a pre-policy baseline consisting of the Congressional Budget Office's 2019-27 projection made in August 2016, extended by its August 2019 current-law projection.

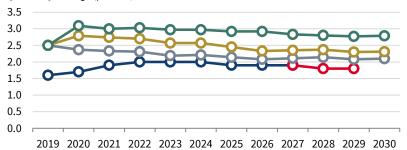
## **GDP Growth during the Next Three Years**

As illustrated in figure 9-1 and reported in the third column ("real GDP") of table 9-1, the Administration anticipates economic growth to rise in 2020 from its projected 2019 pace of 2.5 percent, and to remain at or above 3.0 percent through 2022, assuming full implementation of the economic agenda detailed in this Report, its two predecessors, and the President's Fiscal Year 2021 Budget. We expect near-term growth to be supported by the continuing effects of the TCJA, as well as new measures to promote increased labor force participation, deregulatory actions, immigration reform, reciprocal trade deals,

Figure 9-1. Forecast of Growth Rate in Real GDP, 2019-30

Aug. 2016 CBO forecast, 2019–26
Aug. 2019 CBO forecast, 2027–29
Current-law forecast
+ Labor market and deregulation policies
+ Fiscal and trade policies





Sources: Bureau of Economic Analysis; Bureau of Labor Statistics; Congressional Budget Office; Department of the Treasury; Office of Management and Budget; CEA calculations.

Note: The current-law forecast is based on data available as of October 31, 2019.

and an infrastructure program, which we assume will commence in 2020 with observable effects on output beginning in 2021.

The Administration also expects the labor market to continue to exhibit strength in the near term, with the civilian unemployment rate remaining below 4.0 percent through 2022, as reported in the sixth column, "unemployment rate," of table 9-1. Despite low unemployment, inflation is expected to remain low and close to the Federal Reserve Board's 2.0 percent target for the Personal Consumption Expenditures Price Index. The Administration expects broad inflation beyond 2019 to remain stable at 2.0 percent through 2022, as shown in the fourth column ("GDP price index") of table 9-1.

## **GDP Growth over the Longer Term**

As discussed in the 2018 and 2019 volumes of the *Economic Report of the President*, over the longer term, the Administration's current-law baseline forecast is for output growth to moderate as the capital-to-output ratio asymptotically approaches a higher steady state level in response to corporate tax reform, and as the near-term effects of the TCJA's individual provisions on the rate of growth dissipate into a permanent level effect. As reflected by our intermediate forecast, we expect the latter moderation would be partially offset in

Table 9-1. The Administration's Economic Forecast, 2018-30

		Percent char	nge (Q4-to-Q4)		Level (	calendar year av	erage)
Year	Nominal GDP	Real GDP (chain-type)	GDP price index (chain-type)	Consumer price index	Unemployment rate (percent)	Interest rate, 91-day Treasury bills (percent)	Interest rate, 10-year Treasury notes (percent)
2018 (Actual)	4.9	2.5	2.3	2.2	3.9	1.9	2.9
2019	4.2	2.5	1.8	1.9	3.7	2.1	2.2
2020	5.2	3.1	2.0	2.3	3.5	1.4	2.0
2021	5.1	3.0	2.0	2.3	3.6	1.5	2.2
2022	5.1	3.0	2.0	2.3	3.8	1.5	2.5
2023	5.1	3.0	2.0	2.3	4.0	1.6	2.7
2024	5.1	3.0	2.0	2.3	4.0	1.7	3.0
2025	5.0	2.9	2.0	2.3	4.0	2.0	3.1
2026	4.9	2.8	2.0	2.3	4.0	2.2	3.1
2027	4.9	2.8	2.0	2.3	4.0	2.4	3.1
2028	4.9	2.8	2.0	2.3	4.0	2.5	3.1
2029	4.9	2.8	2.0	2.3	4.0	2.5	3.2
2030	4.9	2.8	2.0	2.3	4.0	2.5	3.2

Sources: Bureau of Economic Analysis; Bureau of Labor Statistics; Department of the Treasury; Office of Management and Budget; CEA calculations. Note: This forecast was based on data available as of October 31, 2019. The interest rate on 91-day T-bills is measured on a secondary-market discount basis. Nominal GDP and the sum of real GDP and the GDP price index may differ slightly due to rounding.

2026 and 2027 if the individual provisions of the TCJA—currently legislated to expire on December 31, 2025—were instead made permanent.

The Administration's full policy-inclusive forecast is reported as the green line in figure 9-1. In addition to successful implementation of the President's infrastructure plan and extension of the individual provisions of the TCJA, this forecast assumes full achievement of the Administration's agenda with respect to deregulation, immigration, improved trade agreements, fiscal consolidation, and labor market policies designed to incentivize higher labor force participation. The latter includes expanding work requirements for nondisabled, working-age welfare recipients in noncash welfare programs; increasing childcare assistance for low-income families; and enhancing assistance for reskilling programs through the National Council for the American Worker.

Though we anticipate growth moderating toward the end of the budget window, to 2.8 percent on average between 2019 and 2030, the policy-inclusive forecast is for output to grow at an average annual rate of 2.9 percent. Relative to the current-law baseline, we estimate that full policy implementation would cumulatively raise the level of output by 4.3 percent over the budget window. Reflecting moderating growth in the latter half of the budget window, the Administration expects unemployment to converge to 4.0 percent, consistent

Table 9-2. Supply-Side Components of Actual and Potential Real Output Growth, 1953–2030

		Growth rate (percentage points)		
Component		1953:Q2 to 2019:Q3	2019 to 2030	
1	Civilian noninstitutional population age 16+	1.4	0.9	
2	Labor force participation rate	0.1	-0.2	
3	Employed share of the labor force	0.0	0.0	
4	Ratio of nonfarm business employment to household employment	0.0	0.0	
5	Average weekly hours (nonfarm business)	-0.2	0.1	
6	Output per hour (productivity, nonfarm business)	2.0	2.6	
7	Ratio of real GDO to nonfarm business output	-0.3	-0.5	
8	Sum: Actual real GDO <sup>a</sup>	3.0	3.0	
	Memo:			
9	Potential real GDO	3.0	3.0	
10	Output per worker differential: GDO vs. nonfarm	-0.3	-0.4	

<sup>&</sup>lt;sup>a</sup> Real GDO and real nonfarm business output are measured as the average of income- and product-side measures.

Sources: Bureau of Labor Statistics; Bureau of Economic Analysis; Department of the Treasury; Office of Management and Budget; CEA calculations.

Note: All contributions are in percentage points at an annual rate, forecast finalized November 1, 2019. Total may not add up due to rounding. The quarter 1953:Q2 was a business-cycle peak; 2019:Q3 is the latest quarter with available data. Gross domestic output (GDO) is the average of GDP and gross domestic income. Population, labor force, and household employment have been adjusted for discontinuities in the population series.

with the Federal Open Market Committee's December 2019 "Summary of Economic Projections," which reports a range of participant estimates from 3.9 to 4.3 percent (Federal Reserve 2019). The unemployment rate rising to 4.0 percent is also expected to maintain a rate of inflation of 2.0 percent, as measured by the GDP chained price index (see the fourth column of table 9-1).

As shown in table 9-2, the Administration anticipates that the primary contributor to increased growth through 2029 will be higher output per hour worked. During much of the current expansion, U.S. labor productivity growth was disappointing by historical standards, partly due to low contributions of capital deepening. By substantially raising the capital stock and consequent flows of capital services, attracting increased net capital inflows—including investment both by foreign firms and overseas affiliates of U.S. multinational enterprises—and facilitating efficient capital reallocation from mature firms to more dynamic enterprises, we expect enactment of corporate tax reform to considerably increase capital per worker, and thus labor productivity. Already, during the first seven quarters since the TCJA was enacted, labor productivity growth in the nonfarm business sector rose substantially relative to its

pre-TCJA, postrecession average, as reported in chapter 1 of this Report. If fully implemented, we also expect the Administration's labor market reforms to partially offset the effects of demographic-related trends in labor force participation, as reflected in line 2 of table 9-2.

Since the Administration's forecast is a policy-inclusive one, a key downside risk is the political contingency of full implementation of the President's economic agenda, particularly in light of the inherent unpredictability of the legislative process. In addition, by definition the policy-inclusive forecast assumes that the Administration's policies will be implemented and remain in place throughout the forecast window. In scenarios where future Administrations or Congress partially or fully reverse the TCJA, otherwise raise taxes, or significantly expand the Federal regulatory state, economic growth would be lower or even negative. For example, the 2019 Economic Report of the President estimated that "Medicare for All" bills then discussed in Congress would reduce real GDP by about 9 percent in the long run if financed by taxes on labor income, while recent proposals to introduce a top marginal income tax rate of 70 percent on personal income over \$10 million would lower the long-run level of GDP by 0.2 percent.

As observed in the 2019 Report and discussed in chapter 1 of this Report, a sharp slowdown in the global economy also poses a significant downside risk to the outlook, through both direct and indirect channels. In particular, continued or worsening weakness in other advanced economies—particularly Germany and Italy, but also Europe more broadly, in the event of Brexit-related disruptions—would have an adverse impact on U.S. growth through both a direct export channel and indirect exchange rate, financial market, and supply chain channels. A significant growth slowdown in the People's Republic of China, similar to that observed in the years 2015–16, would also introduce substantial risks to the outlooks for advanced economies, including the United States. High public debt levels in several advanced and emerging economies may generate economic headwinds, while high corporate debt levels in the United States could act as an accelerant to potential adverse financial shocks.

Idiosyncratic shocks also pose risks to the outlook. In 2019, these included but were not limited to production cuts at Boeing—whose production accounts for 0.23 percent of U.S. GDP—a partial government shutdown in the first quarter, and industrial action at General Motors. As this Report was being finalized, Boeing announced plans to halt production of the 737 MAX, a development that could subtract 0.5 percent from annualized real GDP growth in the first quarter of 2020.

Perhaps the single biggest upside risk to the outlook is that the Administration's more robust approach to international trade achieves greater-than-expected success in its pursuit of freer, fairer trade, with zero tariffs, zero nontariff barriers, and zero subsidies. Recent research by the Organization for Economic Cooperation and Development (Cadot, Gourdon, and van Tongeren 2018; Lamprecht and Miroudot 2018; OECD 2018) finds that lowering international tariff and nontariff barriers to trade, as well as reducing international restrictiveness on trade in services, would substantially raise U.S. and global trade and output. With investment in intellectual property products now accounting for about one-third of U.S. private nonresidential fixed investment, trade agreements that enhance international protection of intellectual property—such as the United States—Mexico—Canada Agreement and Phase I of U.S.-China negotiations—could also elevate the level of innovation and productivity growth.

Additional upside risks to the forecast include, first, higher net capital inflows due to international capital mobility exceeding estimates, which would attenuate the potential crowding out of private fixed investment in response to individual tax reform and public infrastructure investment. Second, academic studies demonstrating that individual marginal income tax rates may have differential effects across the age distribution suggest that estimated trends in labor force participation may overstate the growth-detracting effect of demography. Third, insofar as the growth estimates presented in this Report and its predecessor have been derived from standard neoclassical growth models, they may omit the positive externalities and spillover effects captured by endogenous growth models, such as that of Ehrlich, Li, and Liu (2017). Tax reform that incentivizes investment in human capital, regulatory reform that eliminates prohibitive barriers to entry for more innovative and entrepreneurial firms, and health investments and labor market policies that facilitate human capital accumulation may, therefore, yield higher-growth dividends than those estimated here.



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### Appendix A

# Report to the President on the Activities of the Council of Economic Advisers During 2019



### **Letter of Transmittal**

Council of Economic Advisers Washington, December 31, 2019

Mr. President:

The Council of Economic Advisers submits this report on its activities during calendar year 2019 in accordance with the requirements of the Congress, as set forth in section 10(d) of the Employment Act of 1946, as amended by the Full Employment and Balanced Growth Act of 1978.

Sincerely yours,

Tomas J. Philipson Acting Chairman

Tyler B. Goodspeed Member

### **Council Members and Their Dates of Service**

Name	Position	Oath of office date	Separation date
Edwin G. Nourse	Chairman	August 9, 1946	November 1, 1949
Leon H. Keyserling	Vice Chairman	August 9, 1946	
	Acting Chairman	November 2, 1949	
	Chairman	May 10, 1950	January 20, 1953
John D. Clark	Member	August 9, 1946	
	Vice Chairman	May 10, 1950	February 11, 1953
Roy Blough	Member	June 29, 1950	August 20, 1952
Robert C. Turner	Member	September 8, 1952	January 20, 1953
Arthur F. Burns	Chairman	March 19, 1953	December 1, 1956
Neil H. Jacoby	Member	September 15, 1953	February 9, 1955
Walter W. Stewart	Member	December 2, 1953	April 29, 1955
Raymond J. Saulnier	Member	April 4, 1955	
	Chairman	December 3, 1956	January 20, 1961
Joseph S. Davis	Member	May 2, 1955	October 31, 1958
Paul W. McCracken	Member	December 3, 1956	January 31, 1959
Karl Brandt	Member	November 1, 1958	January 20, 1961
Henry C. Wallich	Member	May 7, 1959	January 20, 1961
Walter W. Heller	Chairman	January 29, 1961	November 15, 1964
James Tobin	Member	January 29, 1961	July 31, 1962
Kermit Gordon	Member	January 29, 1961	December 27, 1962
Gardner Ackley	Member	August 3, 1962	
	Chairman	November 16, 1964	February 15, 1968
John P. Lewis	Member	May 17, 1963	August 31, 1964
Otto Eckstein	Member	September 2, 1964	February 1, 1966
Arthur M. Okun	Member	November 16, 1964	
	Chairman	February 15, 1968	January 20, 1969
James S. Duesenberry	Member	February 2, 1966	June 30, 1968
Merton J. Peck	Member	February 15, 1968	January 20, 1969
Warren L. Smith	Member	July 1, 1968	January 20, 1969
Paul W. McCracken	Chairman	February 4, 1969	December 31, 1971
Hendrik S. Houthakker	Member	February 4, 1969	July 15, 1971
Herbert Stein	Member	February 4, 1969	
	Chairman	January 1, 1972	August 31, 1974
Ezra Solomon	Member	September 9, 1971	March 26, 1973
Marina v.N. Whitman	Member	March 13, 1972	August 15, 1973
Gary L. Seevers	Member	July 23, 1973	April 15, 1975
William J. Fellner	Member	October 31, 1973	February 25, 1975
Alan Greenspan	Chairman	September 4, 1974	January 20, 1977
Paul W. MacAvoy Burton G. Malkiel	Member	June 13, 1975	November 15, 1976
	Member	July 22, 1975	January 20, 1977
Charles L. Schultze	Chairman	January 22, 1977	January 20, 1981
William D. Nordhaus	Member	March 18, 1977	February 4, 1979
Lyle E. Gramley	Member	March 18, 1977	May 27, 1980
George C. Eads	Member	June 6, 1979 August 20, 1980	January 20, 1981
Stephen M. Goldfeld	Member	,	January 20, 1981 August 25, 1982
Murray L. Weidenbaum William A. Niskanen	Chairman	February 27, 1981	August 25, 1982 March 30, 1985
	Member	June 12, 1981	·
Jerry L. Jordan Martin Feldstein	Member Chairman	July 14, 1981	July 31, 1982 July 10, 1984
William Poole	Member	October 14, 1982 December 10, 1982	January 20, 1985
Beryl W. Sprinkel	Chairman	April 18, 1985	January 20, 1985 January 20, 1989
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## **Council Members and Their Dates of Service**

Name	Position	Oath of office date	Separation date
Thomas Gale Moore	Member	July 1, 1985	May 1, 1989
Michael L. Mussa	Member	August 18, 1986	September 19, 1988
Michael J. Boskin	Chairman	February 2, 1989	January 12, 1993
John B. Taylor	Member	June 9, 1989	August 2, 1991
Richard L. Schmalensee	Member	October 3, 1989	June 21, 1991
David F. Bradford	Member	November 13, 1991	January 20, 1993
Paul Wonnacott	Member	November 13, 1991	January 20, 1993
Laura D'Andrea Tyson	Chair	February 5, 1993	April 22, 1995
Alan S. Blinder	Member	July 27, 1993	June 26, 1994
Joseph E. Stiglitz	Member	July 27, 1993	
_	Chairman	June 28, 1995	February 10, 1997
Martin N. Baily	Member	June 30, 1995	August 30, 1996
Alicia H. Munnell	Member	January 29, 1996	August 1, 1997
Janet L. Yellen	Chair	February 18, 1997	August 3, 1999
Jeffrey A. Frankel	Member	April 23, 1997	March 2, 1999
Rebecca M. Blank	Member	October 22, 1998	July 9, 1999
Martin N. Baily	Chairman	August 12, 1999	January 19, 2001
Robert Z. Lawrence	Member	August 12, 1999	January 12, 2001
Kathryn L. Shaw	Member	May 31, 2000	January 19, 2001
R. Glenn Hubbard	Chairman	May 11, 2001	February 28, 2003
Mark B. McClellan	Member	July 25, 2001	November 13, 2002
Randall S. Kroszner	Member	November 30, 2001	July 1, 2003
N. Gregory Mankiw	Chairman	May 29, 2003	February 18, 2005
Kristin J. Forbes	Member	November 21, 2003	June 3, 2005
Harvey S. Rosen	Member	November 21, 2003	
-	Chairman	February 23, 2005	June 10, 2005
Ben S. Bernanke	Chairman	June 21, 2005	January 31, 2006
Katherine Baicker	Member	November 18, 2005	July 11, 2007
Matthew J. Slaughter	Member	November 18, 2005	March 1, 2007
Edward P. Lazear	Chairman	February 27, 2006	January 20, 2009
Donald B. Marron	Member	July 17, 2008	January 20, 2009
Christina D. Romer	Chair	January 29, 2009	September 3, 2010
Austan D. Goolsbee	Member	March 11, 2009	
	Chairman	September 10, 2010	August 5, 2011
Cecilia Elena Rouse	Member	March 11, 2009	February 28, 2011
Katharine G. Abraham	Member	April 19, 2011	April 19, 2013
Carl Shapiro	Member	April 19, 2011	May 4, 2012
Alan B. Krueger	Chairman	November 7, 2011	August 2, 2013
James H. Stock	Member	February 7, 2013	May 19, 2014
Jason Furman	Chairman	August 4, 2013	January 20, 2017
Betsey Stevenson	Member	August 6, 2013	August 7, 2015
Maurice Obstfeld	Member	July 21, 2014	August 28, 2015
Sandra E. Black	Member	August 10, 2015	January 20, 2017
Jay C. Shambaugh	Member	August 31, 2015	January 20, 2017
Kevin A. Hassett	Chairman	September 13, 2017	June 30, 2019
Richard V. Burkhauser	Member	September 28, 2017	May 18, 2019
Tomas J. Philipson	Member	August 31, 2017	
	Acting Chairman	July 1, 2019	
	Vice Chairman	July 24, 2019	
Tyler B. Goodspeed	Member	May 22, 2019	

## Report to the President on the **Activities of the Council of Economic Advisers During 2019**

The Employment Act of 1946 established the Council of Economic Advisers to provide the President with objective economic analysis on the development and implementation of policy for the full range of domestic and international economic issues that can affect the United States. Governed by a Chairman, who is appointed by the President and confirmed by the United States Senate, the Council has two additional Members who are also appointed by the President.

On June 28, 2019, Kevin A. Hassett resigned as Chairman of the Council of Economic Advisers. In accordance with the Employment Act of 1946, the duties and responsibilities of the Chairman have been subsequently executed by Tomas J. Philipson, who has served as a Member of the Council since 2017 and was appointed Vice Chairman on July 24, 2019.

Tomas J. Philipson is the Vice Chairman of the White House Council of Economic Advisers, and in this capacity serves as acting Chairman. He is on leave from the University of Chicago, and has been a Member of the Council of Economic Advisers since his appointment in 2017. Previously, he served in the George W. Bush Administration, among other public sector positions. He received his M.A. and Ph.D. in economics from the Wharton School at the University of Pennsylvania. He has been a visiting faculty member at Yale University and a visiting senior fellow at the World Bank. He previously served as a fellow, board member, or associate with a number of other organizations, including the University of Chicago, the National Bureau of Economic Research, the American Enterprise Institute, the Manhattan Institute, the Heartland Institute, the Milken Institute, the RAND Corporation, and the University of Southern California's Schaeffer Center for Health Policy & Economics.

Tyler Beck Goodspeed is a Member of the Council of Economic Advisers, having previously served as Chief Economist for Macroeconomic Policy and Senior Economist for Macroeconomics. Before joining the CEA, he was a member of the Faculty of Economics at the University of Oxford and was a

lecturer in economics at King's College London. He has published extensively on financial regulation, banking, and monetary economics, with particular attention to the role of contingent liability and access to credit in mitigating the effects of adverse aggregate shocks in historical contexts. His research has appeared in three full-length monographs from academic publishers, as well as numerous articles in peer-reviewed and edited journals. He received his B.A., M.A., and Ph.D. from Harvard University; and he received his M.Phil from the University of Cambridge, where he was a Gates Scholar. He is a current member of the American Economic Association, and was previously a member of the Economic History Association, Economic History Society, and Royal Economic Society, as well as an adjunct scholar at the Cato Institute.

### **Areas of Activity**

### Macroeconomic Policies

Throughout 2019, fulfilling its mandate from the Employment Act of 1946, the Council continued "to gather timely and authoritative information concerning economic developments and economic trends, both current and prospective." The Council appraises the President and the White House staff of new economic data and their significance on an ongoing basis. As core products of the Council, these regular appraisals include written memoranda. The Council also prepares in-depth briefings on certain topics, as well as public reports that address macroeconomic issues.

One of the Council's public reports this year addressed the economic effects of Federal deregulation. According to the report, this historic reduction in costly Federal regulation will raise real household incomes by a large enough magnitude to have macroeconomic implications.

On employment and the labor market, the Council actively disseminated analyses to the public. One report addressed the effectiveness of public jobtraining programs in improving participants' labor market outcomes. Another report showed that economic growth is more effective in lifting Americans out of poverty than expanded government assistance programs. The Council also released a report on how lower market costs for childcare could affect parents' labor force participation. Reports on employment policies complement the Council's regular blog posts on new releases of labor market data.

The Council also released a report that shows U.S. energy innovation, epitomized by the shale revolution in oil and natural gas production, increases household incomes by lowering consumers' energy costs. Furthermore, the report highlighted how the shale revolution led the United States to experience a greater decline in energy-related emissions than European Union countries.

Working alongside the Department of the Treasury and the Office of Management and Budget, the Council participates in the "troika" process that

generates the macroeconomic forecasts that underlie the Administration's budget proposals. The Council, under the leadership of the acting Chairman and the Members, continued to initiate and lead this forecasting process.

The acting Chairman and Members maintained the Council's tradition of meeting regularly with the Chairman and Members of the Board of Governors of the Federal Reserve System to exchange views on the economy.

The Council participated in discussions, internal to the Federal Government as well as external, on a range of issues in microeconomic policy. Publication topics included healthcare deregulation, vaccines, prescription drug pricing, the opioid crisis, and homelessness.

On healthcare, the Council published a paper on the Trump Administration's policies to expand healthcare choice and competition. This paper finds that these policy changes-including reducing the individual mandate penalty; permitting more association health plans; and expanding short-term, limited-duration insurance plans-will keep costs down for consumers and taxpayers. The Council also released a report that estimates the potentially large health and economic losses associated with influenza pandemics and discusses policy options to increase vaccine innovation and moderate pandemics' risk.

Additionally, the Council published a paper that shows average prescription drug prices are falling because of improved Food and Drug Administration policies that, if continued, will benefit patients by further lowering drug prices. The Council also released a report on how lower prices and easier access to opioids exacerbated the crisis's growth, which finally shows signs of leveling off.

Another Council report documents the state of homelessness in America. This report finds that the Administration's actions to reduce regulatory barriers in the housing market, combat the drug crisis, expand mental illness treatment, improve the chances of people leaving prison, promote self-sufficiency, support effective policing, and increase incomes for people at the bottom of the distribution will address the root causes of homelessness.

The Council participated in the analysis of numerous issues in the area of international economics. The Council engages with a number of international organizations. The Council is a leading participant in the activities of the Organization for Economic Cooperation and Development, a forum for facilitating economic coordination and cooperation among the world's high-income countries. Council Members and Council staff have also engaged with the organization's working-party meetings on a range of issues and shaped its agenda.

In addition, the Council analyzed a number of proposals and scenarios in the area of international trade and investment. These included generating estimates of the benefits, as well as any trade-offs, of prospective trade agreements as well as revisions to existing agreements.

The Council continues to actively monitor the U.S. international trade and investment position and to engage with emerging issues in international economics, such as malicious cyber activity. The Council looks forward to continuing to analyze the United States' international economic position.

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Student interns provide invaluable help with research projects, day-to-day operations, and fact-checking. Interns during the year were: Justin Arenas, William Arnesen, Michelle Bai, Quinn Barry, Matthew Baumholtz, Michael Bugay, John Camara, Blythe Carvajal, Cross Di Muro, Ayelet Drazen, Soleine Fechter, Kiyanoush Forough, Jelena Goldstein, Caroline Hui, Jacob Kronman, Meg Leatherwood, Andrew Liang, Eric Menser, Hailey Ordal, Raj Ramnani, Jacqueline Sands, Cindy Shen, Matthew Style, Sharon Yen, Michael Yin, and Chris Zhao.

Alfred F. Imhoff ..... Editor



### Appendix B

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Detail in these tables may not add to totals due to rounding.

Because of the formula used for calculating real gross domestic product (GDP), the chained (2012) dollar estimates for the detailed components do not add to the chained-dollar value of GDP or to any intermediate aggregate. The Department of Commerce (Bureau of Economic Analysis) no longer publishes chained-dollar estimates prior to 2002, except for selected series.

Because of the method used for seasonal adjustment, the sum or average of seasonally adjusted monthly values generally will not equal annual totals based on unadjusted values.

Unless otherwise noted, all dollar figures are in current dollars.

# Symbols used:

<sup>p</sup> Preliminary.

... Not available (also, not applicable).

NSA Not seasonally adjusted.

Data in these tables reflect revisions made by source agencies through January 31, 2020.

Excel versions of these tables are available at www.gpo.gov/erp.

# National Income or Expenditure

Table B-1. Percent changes in real gross domestic product, 1969-2019 [Percent change, fourth quarter over fourth quarter; quarterly changes at seasonally adjusted annual rates]

		Perso	nal consum expenditures			1		private don				
	Gross							Fixed inv	estment			
Year or quarter	domestic product							Nonresi	idential			Change in
	product	Total	Goods	Services	Total	Total	Total	Struc- tures	Equip- ment	Intel- lectual property products	Resi- dential	private inven- tories
1969	2.0 -2.4 4.6.9 4.0.9 -2.6 4.3 5.0 6.7 1.3 -1.4 7.9 4.2 2.2 4.4 4.5 4.9 4.0 4.2 2.2 4.4 4.5 4.9 4.0 4.0 4.0 4.0 4.0 4.0 4.0 4.0	3.1 1.7 5.4 7.3 1.8 6.5 1.7 6.6 4.2 4.0 4.0 1.7 6.6 4.8 4.6 4.8 4.6 4.6 4.8 4.6 4.6 4.6 4.6 4.6 4.6 4.6 4.6 4.6 4.6	2.0 0.6 6.5 4.6 6.5 4.4 4.5 8.3 3 4.6 6.4 4.5 8.3 4.5 4.4 4.5 8.3 4.6 6.4 4.9 4.5 5.3 4.6 6.4 4.9 4.5 5.3 4.6 6.4 4.9 4.5 5.3 6.5 5.4 4.5 8.5 5.5 6.4 4.5 8.5 5.5 6.4 4.5 8.5 5.5 6.5 6.4 4.5 8.5 5.5 6.5 6.4 4.5 8.5 5.5 6.5 6.4 4.5 8.5 5.5 6.5 6.4 4.5 8.5 5.5 6.5 6.5 6.5 6.5 6.5 6.5 6.5 6.5 6	4.2 3.4 4.3 6.2 3.2 4.1 4.5 3.7 4.4 4.1 4.5 3.7 4.4 4.9 2.2 3.3 3.0 3.0 4.7 2.7 2.7 2.7 2.7 2.7 2.7 2.7 2	2.2	2.5	5.5 -4.4 4.7 11.5 10.6 11.9 10	6.4 -2.6 -1.1 7.9 -6.9 -6.1 3.8 3.5 -7.2 -7.3 3.3 -14.3 -13.5 -3.9 -3.3 -14.3 -3.2 -12.8 -10.6 4.7 -10.9 -10.6 -15.7 -3.6 -10.7 -3.6 -7.0 -11.4 -10.0 -11.0	5.2 -5.8 8.7 -6.7 13.5 -3.7 -6.7 9.7 14.5 -1.0 19.9 11.2 14.5 -1.0 19.9 11.3 11.1 11.1 11.1 10.7 14.8 9.5 -2.7 -3.7 -3.6 9.6 9.8 8.7 7.1 19.9 11.9 11.9 11.9 11.9 11.9 11.		-5.4 9.4 25.2 12.9 -10.5 -24.6 6.8 8.3 12.6 6.8 -1.7 49.7 5.2 11.8 -5.7 -1.7 -1.7 -1.5 -1.3 -2.0 -1.7 -1.7 -1.7 -1.7 -1.7 -1.7 -1.7 -1.7	
2017:	2.3 2.2 3.2 3.5 2.5 3.5 2.9	2.4 2.4 2.4 4.6 1.7 4.0 3.5	3.2 5.5 4.1 7.5 1.3 5.4 3.6	2.0 1.0 1.6 3.4 1.9 3.4 3.4	3.4 3.6 7.4 4.7 6.2 -1.8 13.7	7.7 2.8 1.4 8.7 5.5 5.2 .7	6.6 4.4 2.4 8.4 8.8 7.9 2.1	7.3 2.0 -7.7 5.2 12.1 11.0 -2.1	6.3 8.9 6.2 12.9 6.6 3.4 2.9	6.3 4.9 4.7 9.7 11.9 4.1	11.9 -2.2 -2.0 9.9 -5.3 -3.7 -4.0	
IV 2019: I II IV <sup>p</sup>	1.1 3.1 2.0 2.1 2.1	1.4 1.1 4.6 3.2 1.8	1.6 1.5 8.6 5.3 1.2	1.4 1.0 2.8 2.2 2.0	3.0 6.2 -6.3 -1.0 -6.1	2.7 3.2 -1.4 8 .1	4.8 4.4 -1.0 -2.3 -1.5	-9.0 4.0 -11.1 -9.9 -10.1	7.4 1 .8 -3.8 -2.9	11.7 10.8 3.6 4.7 5.9	-4.7 -1.0 -3.0 4.6 5.8	

Table B-1. Percent changes in real gross domestic product, 1969-2019—Continued

[Percent change, fourth quarter over fourth quarter; quarterly changes at seasonally adjusted annual rates]

	N	et exports ds and serv	of		ernment c		n expenditu tment		Final	Gross	Final sales to	. I domostis I	
Year or quarter						Federal		State	sales of domestic	domestic pur-	private domestic	domestic	Average of GDP
	Net exports	Exports	Imports	Total	Total	National defense	Non- defense	and local	product	chases 1	pur- chasers <sup>2</sup>	income (GDI) <sup>3</sup>	and GDI
1969		8.7	5.9	-1.2	-3.6	-4.6	-0.2	1.8	2.1	1.9	2.9	2.1	2.1
1970		5.9	3.0	-1.2	-5.8 -7.3	-8.6	3.9	4.3	7	3 4.7	1.1	8	5
1971 1972		-4.5 19.5	1.3 17.9	-2.4 1	-/.3 -2.6	-11.5 -5.8	5.6 6.1	2.8 2.3	4.0 6.4	4. / 6.8	6.5 8.3	4.8 7.1	4.6 7.0
1973		18.4	5	3	-3.6	-5.0	3	2.9 2.4	2.8	2.9	2.2	3.8	3.9 -2.4
1974		3.1	-1.0	3.0	3.7	1.2	9.5	2.4	-1.7	-2.3	-3.5	-2.9	-2.4
1975 1976		1.5 4.3	-5.6 19.2	3.0 -1.3	.8 –1.0	.5 –2.1	1.4 1.3	4.9 -1.6	3.9 3.8	2.0 5.4	3.4 6.7	2.7 3.8	2.6 4.1
19//		-1.4	5.7	1.9	2.3	.1	6.8	1.7	4.5	5.6	5.9	6.0	5.5
1978		18.8	9.9	4.4	3.5	2.9	4.8	5.2	6.4	6.1	6.1	5.4	6.0
1979		10.5	.9	.9	1.2 4.0	2.4	-1.1	.7	2.2	.5	1.5	.8	1.0
1980 1981		3.9	-9.3 6.2	.3 2.5	6.0	3.7 7.9	4.6 2.0	-2.9 - 7	.5 .3	-1.4 1.8	-1.2 4	1.3 1.2	.6 1.2 –1.3
1982		-12.2	-3.9	2.6	4.5	7.3	-1.6	.8	.4	7	.8	-1.3	-1.3
1983 1984		5.5 9.1	24.6 18.9	1.9 6.3	2.7 7.1	6.5 5.6	-6.6 11.5	1.1 5.4	6.0 5.0	9.5 6.5	9.1 5.9	6.6 6.7	7.3 6.1
1984 1985		1.5	5.6	6.1	6.7	8.2	2.8	5.5	4.6	4.5	4.6	3.4	3.8
1986		10.6	7.9	4.7	5.3	4.7	6.8	4.1	3.9	2.9	3.5	2.7	2.8
1987 1988		12.8 14.0	6.3 3.8	3.0 1.4	3.6 -1.4	5.3 8	-1.0 -3.0	2.4 4.1	3.0 4.6	4.1 3.0	2.5 4.4	5.5 4.7	5.0 4.2
1989		10.2	2.6	2.5	.5	-1.3	5.8	4.3	2.9	2.1	2.2	1.0	1.9
1990		7.4	2	2.6	1.5	.0	5.4	3.6	1.0	1	3	1.0	.8
1991		9.2	5.7	.0	-2.3	-4.9	4.3	1.9	5	.9	3	.7	.9
1992 1993		4.5 4.4	6.5 9.9	1.3 7	1.6 -4.5	4 -5.4	6.2 -2.5	1.1 2.2	4.5 2.7	4.6 3.2	5.6 4.3	3.9 3.0	4.1 2.8
1994		10.8	12.2	.0	-4.2	-6.7	1.1	3.1	3.3	4.3	4.4	4.3	4.2
1995		9.4	4.8	6	-4.8	-5.0	-4.3	2.2	3.0	1.8	3.3	2.9	2.6
1996 1997		10.1 8.3	11.1 14.2	2.6 1.7	1.1	.3 –.8	2.6 1.9	3.6 2.7	4.2 3.9	4.6 5.2	4.8 5.3	4.8 5.5	4.6 5.0
1998		2.6	11.0	2.8	3	-2.4	3.3 2.8	4.6	5.2	5.9	6.9	4.9	4.9
1999		6.3	12.0	3.9	3.5	3.9		4.1	4.5	5.5	5.6	4.6	4.7
2000		6.0 -12.2	10.9 -7.8	.4 4.9	-2.0 5.5	-3.3 4.7	.1 6.7	1.8 4.6	3.3 1.4	3.7	4.7 .9	3.3	3.1
2001		3.9	9.5	3.9	8.1	8.1	8.2	1.6	1.4	2.8	1.4	2.8	.1 2.4
2003		7.2	5.7	1.9	6.5	8.9	2.5	7	4.3	4.3	4.8	2.8	3.6
2004 2005		7.4 7.4	11.2 6.3	.8 .9	2.6 1.8	2.8 1.8	2.4 1.9	2 .3	3.0 3.0	4.0 3.2	4.3 3.6	3.8 4.3	3.6 3.7
2006		10.3	4.3	1.9	2.4	3.1	1.3	1.6	2.9	2.1	2.5	2.7	2.6
2007		9.2	1.3	2.3	3.6	3.9	3.1	1.5	2.1	1.1	1.0	7	.6
2008 2009		-2.4 1.2	-5.5 -5.7	2.5 3.0	6.3 6.2	7.4 4.9	4.2 8.6	.3 1.0	-2.0 1	-3.3 8	-3.7 -2.1	-2.7 .5	-2.7 .3
2010		9.9	12.0	-1.3	1.9	1.3	3.0	-3.5	1.8	3.1	3.3	3.5	3.0
2011		4.6	3.8	-3.4	-3.5 -2.6	-3.6	-3.2	-3.3 -1.7	1.4	1.6	2.6	2.1	1.9 2.2
2012		2.1 6.0	.6 3.0	-2.1 -2.4	-2.6 -6.1	-4.7 -6.5	1.2 -5.5	-1.7 .2	1.9 2.0	1.2 2.2	2.6 2.6	2.9 1.5	2.2 2.1
2013		2.9	6.5	-2.4	-1.1	-3.4	2.7	1.2	32	3.4	4.5	4.2	3.5
2015		-1.5	3.2	.3 2.3	1.1	4	3.4	3.0	1.8	2.5 2.3	2.5 2.8	1.3	1.6
2016 2017		1.1 5.5	3.4 5.6	1.5 .8	1.7	8 1.9	1.5 1.4	2.3 .4	2.2 2.9	2.3	3.4	.9 2.5	1.5 2.6
2018		.4	3.2	1.5	2.7	4.0	.7	.9	2.2	2.9	2.8	2.3	2.4
ZU19 P			-2.2	3.0	4.3	4.5	4.0	2.2	2.7	1.9	2.2		
2016:		-3.0	.9	3.8	.7	4	2.2	5.8	2.8 2.7	2.5	3.0	2.1	2.1
 		4.0 6.1	.8 4.7	7 1.7	-2.7 2.0	-5.2 3.4	1.0 1	.5 1.6	2.7	1.5 2.1	2.9 2.8	-1.7 2.0	.1 2.1
IV		-2.5	7.5	1.1	.6	-1.0	2.8	1.4	.8	3.3	2.4	1.4	1.7
2017: I		6.1	4.1	2	-1.2	-1.9	2	.3	3.0	2.1	3.4	3.8	3.1
<u>  </u>		1.6 4.4	3.5 1.3	1.4 - 1	3.3	6.8 -1.6	-1.6 2.6	.3 2	2.0 2.2	2.4 2.8	2.5 2.2	2.6	2.4 2.0
III IV		10.1	14.0	2.4	4.6	4.5	4.8	1.1	4.2	4.3	5.5	2.7	3.1
2018: I		.8	.6	1.9	2.8	.6	6.0	1.4	2.4	2.5	2.4	4.7	3.6
		5.8	.3	2.6	3.9	7.5	-1.0	1.8	4.8	2.8	4.2	.7	2.1
III IV		-6.2 1.5	8.6 3.5	2.1 4	2.9 1.1	3.0 5.2	2.8 -4.5	1.6 -1.2	.8 1.0	4.9 1.4	2.9 1.7	3.3	3.1 .9
2019: I		4.1	-1.5	2.9	2.2	7.7	-4.5 -5.4	3.3	2.6	2.3	1.7	3.2	3.2
		4.1 -5.7	-1.5	4.8	8.3	3.3	-5.4 16.1	2.7	3.0	2.3	3.3	.9	1.4
III		1.0	1.8	1.7	3.3	2.2	5.0	.7	2.1	2.2	2.3	2.1	2.1
IV <sup>p</sup>		1.4	-8.7	2.7	3.6	4.9	1.6	2.2	3.2	.6	1.4		

 $<sup>^1</sup>$  Gross domestic product (GDP) less exports of goods and services plus imports of goods and services.  $^2$  Personal consumption expenditures plus gross private fixed investment.  $^3$  Gross domestic income is deflated by the implicit price deflator for GDP.

Note: Percent changes based on unrounded GDP quantity indexes.

Source: Department of Commerce (Bureau of Economic Analysis).

 ${\it Table B-2. Contributions to percent change in real gross domestic product, 1969-2019}$ 

[Percentage points, except as noted; annual average to annual average, quarterly data at seasonally adjusted annual rates]

	tage points	Perso	nal consum expenditure:	ption				private don				
	Gross domestic							Fixed inv	estment			_
Year or quarter	product (percent							Nonresi	idential			Change in
	change)	Total	Goods	Services	Total	Total	Total	Struc- tures	Equip- ment	Intel- lectual property products	Resi- dential	private inven- tories
1969	3.1	2.20	0.92	1.28	0.93	0.93	0.79	0.19	0.51	0.09	0.14	0.00
1970 1971 1972 1973 1974 1975 1976 1977 1977 1978	2 3.3 5.6 2 2 4.6 5.5 3.2 3	1.39 2.29 3.66 2.97 50 1.36 3.41 2.59 2.68 1.44 19	.23 1.23 1.90 1.52 -1.08 .20 2.03 1.26 1.19 .45	1.16 1.06 1.76 1.45 .58 1.16 1.38 1.33 1.49 .99	-1.03 1.63 1.90 1.95 -1.24 -2.91 2.91 2.47 2.22 .72 -2.07	33 1.08 1.85 1.47 98 -1.68 1.54 2.23 2.10 1.11 -1.18	10 01 .97 1.51 .10 -1.13 .66 1.26 1.72 1.34	.01 06 .12 .30 08 42 .09 .15 .52 .51	11 .05 .75 1.12 .14 73 .39 1.01 1.08 .62	.00 .01 .11 .08 .05 .01 .18 .11 .12 .20	23 1.08 .87 04 -1.08 54 .88 .97 .38 22	70 .56 .06 .48 26 -1.24 1.37 .24 .12 40
1981 1982 1983 1984 1985 1986 1987 1988 1989	2.5 -1.8 4.6 7.2 4.2 3.5 4.2 3.7 1.9	.85 .88 3.51 3.30 3.20 2.58 2.15 2.65 1.86	.33 .19 1.69 1.91 1.38 1.45 .47 .96 .64	.52 .69 1.82 1.39 1.83 1.13 1.67 1.69 1.21	1.64 -2.46 1.60 4.73 01 .03 .53 .45 .72	.50 -1.16 1.32 2.83 1.02 .34 .11 .59 .55	.87 43 06 2.18 .91 24 .01 .63 .71	.39 09 56 .58 .31 49 11 .02 .07	.28 47 .32 1.29 .39 .08 .03 .43 .35	.21 .12 .17 .30 .21 .17 .10 .18 .29	37 72 1.38 .65 .11 .58 .10 05 16	1.13 -1.31 .28 1.90 -1.03 31 .41 13 .17
1991 1992 1993 1994 1995 1996 1997 1998	1 3.5 2.8 4.0 2.7 3.8 4.4 4.5 4.8	.12 2.36 2.24 2.51 1.91 2.26 2.45 3.42 3.42 3.32	49 .76 .99 1.26 .71 1.06 1.12 1.54	.61 1.60 1.26 1.26 1.20 1.33 1.88 1.59	-1.09 1.11 1.24 1.90 .55 1.49 2.01 1.76	84 .83 1.17 1.29 .99 1.48 1.49 1.82 1.65	48 .33 .84 .91 1.15 1.13 1.38 1.44 1.36	38 18 01 .05 .16 .15 .21 .16	28 .34 .73 .75 .78 .65 .76 .91	.18 .17 .12 .11 .20 .33 .41 .37 .45	35 .49 .32 .38 15 .35 .11 .38 .29	26 .28 .07 .61 44 .02 .52 07 03
2000 2001 2001 2002 2003 2004 2005 2006 2007 2008 2009	4.1 1.0 1.7 2.9 3.8 3.5 2.9 1.9 1 -2.5	1.66 1.71 2.13 2.53 2.39 2.05 1.49 14 85	1.23 .72 .92 1.15 1.21 .98 .87 .65 71	.94 .80 .98 1.32 1.41 1.19 .84 .56 15	1.31 -1.11 16 .76 1.64 1.26 .60 48 -1.52 -3.52	1.34 27 64 .77 1.23 1.33 .50 24 -1.05 -2.70	1.31 31 94 .30 .67 .92 1.00 .89 .08 -1.95	04 56 09 .00 .06 .22 .42 .23 72	.71 31 35 .26 .49 .60 .57 .25 29	.36 .04 03 .14 .18 .26 .21 .23 .14 02	.04 .29 .47 .57 .41 50 -1.13 -1.14 74	84 .48 02 .41 07 .10 25 46 83
2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 P	2.6 1.6 2.2 1.8 2.5 2.9 1.6 2.4 2.9 2.3	1.20 1.29 1.03 .99 1.99 2.48 1.85 1.78 2.05	.62 .49 .48 .70 .90 1.01 .77 .83 .86 .79	.57 .80 .55 .29 1.10 1.46 1.08 .94 1.18	1.86 .94 1.64 1.11 .95 .85 23 .75 .87	.44 .99 1.47 .87 1.07 .58 .32 .70 .78 .23	.52 1.00 1.16 .54 .95 .25 .09 .57 .84	50 .07 .34 .04 .33 10 16 .14 .12 14	.92 .69 .62 .28 .42 .20 08 .27 .39	.11 .24 .20 .22 .20 .15 .33 .16 .32 .35	08 .00 .31 .34 .12 .33 .23 .13 06 06	1.42 05 .17 .23 12 .28 55 .04 .09
2016: I	2.0 1.9 2.2 2.0 2.3 2.2	2.11 1.95 1.74 1.70 1.63 1.63	.88 .94 .84 .41 .68 1.14	1.23 1.01 .90 1.29 .95 .49	26 28 .09 1.50 .57	.43 .44 .62 .33 1.27 .48	08 .52 .72 .09 .84 .57	35 .27 .50 .07 .21 .06	24 14 .02 .02 .36 .50	.52 .39 .20 .00 .27	.50 07 10 .24 .43 09	68 72 53 1.18 70
III	3.2 3.5 2.5 3.5 2.9 1.1	1.61 3.12 1.15 2.70 2.34 .97	.85 1.55 .27 1.13 .75 .33	.76 1.57 .88 1.57 1.59 .65	1.25 .80 1.07 30 2.27 .53	.25 1.45 .94 .89 .13	.32 1.08 1.15 1.04 .29 .64	24 .15 .35 .33 07 29	.36 .72 .39 .20 .17 .42	.21 .20 .41 .51 .18	08 .37 21 15 16 18	1.00 64 .13 -1.20 2.14 .07
2019: I II IV <sup>p</sup>	3.1 2.0 2.1 2.1	.78 3.03 2.12 1.20	.32 1.74 1.09 .26	.46 1.29 1.02 .94	1.09 -1.16 17 -1.08	.56 25 14 .01	.60 14 31 20	.12 36 30 30	.00 .05 22 17	.48 .17 .22 .27	04 11 .17 .21	.53 91 03 -1.09

 $\begin{array}{c} \text{Table B-2. Contributions to percent change in real gross domestic product,} \\ 1969-2019--Continued \end{array}$ 

[Percentage points, except as noted; annual average to annual average, quarterly data at seasonally adjusted annual rates]

	tage point		-	of goods a			3-, 4	Government consumption expenditures and gross investment					Final
Year or quarter	N.		Exports			Imports				Federal		State	sales of domestic
	Net exports	Total	Goods	Services	Total	Goods	Services	Total	Total	National defense	Non- defense	and local	product
1969	-0.03	0.25	0.20	0.05	-0.28	-0.20	-0.08	0.02	-0.34	-0.45	0.11	0.36	3.12
1970 1971	.33 –.18	.54 .10	.43 .00	.11 .10	21 28	14 32	07 .04	50 45	80 80	83 97	.03 .17	.30 .35 .25	.89 2.74
1972 1973	19 .80	.42 1.08	.43 1.05	01 .02	61 28	55 33	06 .05	12 07	37 39	60 40	.22 .01	.32	5.20 5.16
19/4	.73 .86	.56 05	.49 14	.08 .09	.17 .91	.17 .85	.00 .06	.47 .49	.06 .05	07 07	.14 .13	.41 .43	28 1.03
1975 1976 1977	-1.05 70	.36 .19	.34 .12	.02 .07	-1.41 89 76	-1.31 82	10 07	.12 .26	.01 .21 .23	04 .06	.06 .15	.10 .05 .37	4.01 4.38
1978 1979	.05 .64	.80 .80	.64 .69	.17 .11	76 16	66 13	10 02	.60 .36	.23 .20	.04 .15	.19 .05	.37 .16	5.42 3.56
1980	1.64	.95	.88	.07	.69	.66 18	.03	.36 .20 .37	.38	.22	.16	02	.63
1981 1982	15 59	71	05 63	.17 08	26 .12	.20	08	.20	.43	.40 .47	.03 11	23 .01	1.41 50
1983 1984	-1.32 -1.54	22 .61	21 .41	.00	-1.10 -2.16	98 -1.78	12 38	.79 .74	.65 .33 .78	.51 .38	.14 04	.14	4.31 5.34
1985 1986	39 29	.24 .53 .77	.20 .27	.05 .25	63 82	50 80	13 02	1.37 1.14	.61	.62 .52	.16 .09	.59 .53 .24	5.20 3.77
1988	.17 .81	1.23	.62 .99	.15 .24	60 41	39 35	21 07	.62 .26	.38 15	.38 04	.01 12	.42	3.05 4.31
1989	.51 .40	.97 .78	.72 .56	.26 .22	46 37	37 25	09 13	.58 .65	.15 .20	02 .02	.18	.43 .45	3.51 2.09
1991 1992	.62 04	.61 .66	.45	.16	.01 70	04 76	.05	.25	.01 15	06 31	.07	.24 .25	.15
1993 1994	56 41	.31 .84	.52 .22 .65	.09	87 -1.25	82 -1.15	05 10	17 .02	32 31	32 28	.00 02	15	2.68 3.41
1995 1996	.12 15	1.02	.83	.19	90 -1.01	84 91	06 10	.10	21 09	21 08	.00	.32 .31 .27	3.13 3.76
1997 1998	31 -1.14	1.26	1.10 .17	.16	-1.57 -1.39	-1.40 -1.18	17 21	.30	06 06	13 09	.07	.36 .50	3.92 4.55
1999	87	.52	.31	.20	-1.39	-1.31	07	.58	.13	.06	.07	.46	4.78
2000	83 22	.86 61	.73 48	.13 12	-1.69 .39	-1.44 .40	25 01	.33 .67	.02 .24	04 .13	.06 .11	.31 .43	4.16 1.84
2002	64 45	17 .20	23 .19	.06 .01	47 64	40 64	07 01	.82 .41	.47 .45	.30	.18	.35 03	1.26 2.88
2004	67 29	.88	.57 .52	.31 .17	-1.55 97	-1.30 88	24 09	.30 .15	.31 .15	.26	.05 .04	01 .00	3.39 3.59
2006	10 .53	.94 .93	.70 .53	.23 .40	-1.04 41	82 28	21 12	.30 .34	.17 .14	.07	.10 .01	.13 .20	2.75 2.12
2008 2009	1.04 1.13	.66 -1.01	.48 -1.00	.18 01	.38 2.14	.49 2.08	10 .06	.48 .70	.46 .47	.33 .29	.13 .18	.02 .23	.33 –1.71
2010	49 01	1.35 .90	1.12 .61	.23	-1.84 91	-1.74 82	10 09	.00. 66.–	.35 23	.16 12	.19 –.11	35 44	1.14 1.60
2012	.00 .22	.46 .48	.36 .30	.10 .18	46 26	38 25	09 01	42 47	16 44	18 34	.03 10	26 03	2.08 1.61
2015	25 77	.57 .06	.42 03	.14 .09	81 83	75 73	06 10	- 17	19 01	19 09	.00 80.	.02 .35 .29	2.65 2.63
2016	30 28	.00 .41	.04	05 .11	30 69	18 57	12 12	.35 .32 .12	.03 .05	02 .03	.05 .02	.29 .07	2.19 2.33
2018 2019 <sup>p</sup>	29 16	.37	.30 .34 .01	.03 02	66 15	61 04	05 12	.30	.19 .23	.13	.07	.11 .18	2.84 2.24
2016: I	50	38	.05	43	11	.03	15	.67	.05	01	.06	.63	2.71
II III IV	.35 .05 –1.36	.45 .71 –.30	.20 .54 06	.25 .17 –.24	10 66 -1.06	11 42 92	.01 24 14	12 .31 .19	18 .13 .04	21 .13 04	.03 .00 .08	.06 .18 .15	2.62 2.72 .85
2017: I	.13 –.31	.72 .20	.46 .18	.25 .01	58 51	48 40	10 11	04 .24	08 .21	07 .25	.00 04	.03 .03	2.99 2.04
II III IV	31 80	.54 1.19	.18 1.03	.36	18 -1.99	40 10 -1.86	11 08 12	02 .42	.01 .30	06 .17	.07	02 .12	2.20 4.19
2018: I	.00 .67	.10 .71	.11 .94	.00 23	10 04	18 10	.08	.33 .44	.18 .25	.02 .28	.16 03	.15 .19	2.42 4.71
  V	-2.05 35	78 .18	78 .21	.00	-1.27 53	-1.11 28	16 24	.36 07	.19 .07	.11	.07 12	.17 14	.78 1.02
2019:	.73	.49	.36	.13	.23	.36	13	.50	.14	.29	15	.36	2.57
	68 14	69 .11	48 .17	21 05	.01 26	02 13	.02 13	.82 .30	.53 .22	.13	.40 .13	.08	2.92 2.13
IV p	1.48	.17	08	.25	1.32	1.44	12	.47	.23	.19	.04	.23	3.17

 $Table \ B-3. \ Gross \ domestic \ product, \ 2004-2019$  [Quarterly data at seasonally adjusted annual rates]

		Perso	nal consum	arterly data ption		any aajaoi		private dor	nestic inves	stment		
	Gross		· ·					Fixed inv	estment			01
Year or quarter	domestic product	Total	Coodo	Consisso	Total			Nonres	idential			Change in
		Total	Goods	Services	Total	Total	Total	Struc- tures	Equip- ment	Intel- lectual property products	Resi- dential	private inven- tories
						Billions of	of dollars					
2004	12,213.7 13,036.6 13,814.6 14,451.9 14,712.8 14,448.9	8,212.7 8,747.1 9,260.3 9,706.4 9,976.3 9,842.2	2,902.0 3,082.9 3,239.7 3,367.0 3,363.2 3,180.0	5,310.6 5,664.2 6,020.7 6,339.4 6,613.1 6,662.2	2,281.3 2,534.7 2,701.0 2,673.0 2,477.6 1,929.7	2,217.2 2,477.2 2,632.0 2,639.1 2,506.9 2,080.4	1,467.4 1,621.0 1,793.8 1,948.6 1,990.9 1,690.4	307.7 353.0 425.2 510.3 571.1 455.8	721.9 794.9 862.3 893.4 845.4 670.3	437.8 473.1 506.3 544.8 574.4 564.4	749.8 856.2 838.2 690.5 516.0 390.0	64.1 57.5 69.0 34.0 -29.2 -150.8
2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 P	14,992.1 15,542.6 16,197.0 16,784.9 17,527.3 18,224.8 18,715.0 19,519.4 20,580.2 21,429.0	10,185.8 10,641.1 11,006.8 11,317.2 11,822.8 12,284.3 12,748.5 13,312.1 13,998.7 14,563.9	3,317.8 3,518.1 3,637.7 3,730.0 3,863.0 3,920.3 3,995.9 4,165.0 4,364.8 4,508.6	6,868.0 7,123.0 7,369.1 7,587.2 7,959.8 8,363.9 8,752.6 9,147.0 9,633.9 10,055.2	2,165.5 2,332.6 2,621.8 2,826.0 3,044.2 3,223.1 3,178.7 3,370.7 3,628.3 3,742.8	2,111.6 2,286.3 2,550.5 2,721.5 2,960.2 3,091.2 3,151.6 3,340.5 3,573.6 3,676.1	1,735.0 1,907.5 2,118.5 2,211.5 2,400.1 2,457.4 2,453.1 2,584.7 2,786.9 2,878.7	379.8 404.5 479.4 492.5 577.6 572.6 545.8 586.8 633.2 625.8	777.0 881.3 983.4 1,027.0 1,091.9 1,121.5 1,093.6 1,143.7 1,222.6 1,240.9	578.2 621.7 655.7 691.9 730.5 763.3 813.8 854.2 931.1 1,012.0	376.6 378.8 432.0 510.0 560.2 633.8 698.5 755.7 786.7	53.9 46.3 71.2 104.5 84.0 131.9 27.1 30.2 54.7 66.8
2016: I II III	18,424.3 18,637.3 18,806.7 18,991.9	12,523.5 12,688.3 12,822.4 12,959.8	3,933.2 3,988.6 4,017.8 4,044.0	8,590.3 8,699.6 8,804.6 8,915.8	3,149.1 3,152.9 3,166.6 3,246.2	3,102.2 3,133.8 3,169.3 3,201.3	2,415.6 2,441.8 2,471.6 2,483.5	520.5 537.1 559.6 566.0	1,101.4 1,092.7 1,091.2 1,088.9	793.8 812.1 820.9 828.6	686.6 692.0 697.7 717.8	46.9 19.1 -2.7 44.9
2017: I II IV	19,190.4 19,356.6 19,611.7 19,918.9	13,104.4 13,212.5 13,345.1 13,586.3	4,097.9 4,124.9 4,173.3 4,264.0	9,006.5 9,087.6 9,171.8 9,322.3	3,288.2 3,335.0 3,401.8 3,457.7	3,274.8 3,316.1 3,345.0 3,426.0	2,531.1 2,567.4 2,591.6 2,648.9	580.2 589.0 583.7 594.4	1,108.8 1,132.9 1,149.5 1,183.6	842.1 845.5 858.4 870.9	743.7 748.8 753.4 777.1	13.4 18.8 56.8 31.7
2018: I II IV	20,163.2 20,510.2 20,749.8 20,897.8	13,728.4 13,939.8 14,114.6 14,211.9	4,298.5 4,363.2 4,398.0 4,399.4	9,429.8 9,576.6 9,716.6 9,812.5	3,542.4 3,561.6 3,684.0 3,725.2	3,500.9 3,571.6 3,596.7 3,625.2	2,717.3 2,782.0 2,807.7 2,840.7	615.9 640.0 641.7 635.2	1,201.8 1,214.3 1,227.9 1,246.4	899.6 927.7 938.1 959.1	783.7 789.5 789.0 784.4	41.5 -10.0 87.3 100.1
2019: I II IV <sup>p</sup>	21,098.8 21,340.3 21,542.5 21,734.3	14,266.3 14,511.2 14,678.2 14,799.8	4,397.7 4,507.0 4,556.7 4,573.1	9,868.6 10,004.2 10,121.5 10,226.7	3,783.4 3,749.5 3,744.6 3,693.9	3,670.1 3,674.7 3,677.6 3,682.0	2,882.7 2,890.0 2,877.2 2,864.9	645.8 633.2 619.4 604.7	1,249.0 1,252.9 1,237.4 1,224.4	987.9 1,003.9 1,020.5 1,035.8	787.4 784.7 800.3 817.1	113.3 74.8 67.0 11.9
	21,701.0	11,700.0	1,070.1	10,220.7			ed (2012) do		1,221.1	1,000.0	017.1	11.0
2004	14,406.4 14,912.5 15,338.3 15,626.0 15,604.7 15,208.8	9,729.3 10,075.9 10,384.5 10,615.3 10,592.8 10,460.0	3,250.0 3,384.7 3,509.7 3,607.6 3,498.9 3,389.8	6,479.2 6,689.5 6,871.7 7,003.6 7,093.0 7,070.1	2,502.6 2,670.6 2,752.4 2,684.1 2,462.9 1,942.0	2,440.7 2,618.7 2,686.8 2,653.5 2,499.4 2,099.8	1,594.0 1,716.4 1,854.2 1,982.1 1,994.2 1,704.3	456.3 466.1 501.7 568.6 605.4 492.2	688.6 760.0 832.6 865.8 824.4 649.7	459.2 493.1 521.5 554.3 575.3 572.4	830.9 885.4 818.9 665.8 504.6 395.3	82.6 63.7 87.1 40.6 –32.7 –177.3
2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 P	15,598.8 15,840.7 16,197.0 16,495.4 16,912.0 17,403.8 17,688.9 18,108.1 18,638.2 19,072.5	10,643.0 10,843.8 11,006.8 11,166.9 11,497.4 11,921.2 12,247.5 12,566.9 12,944.6 13,279.6	3,485.7 3,561.8 3,637.7 3,752.2 3,905.1 4,088.6 4,236.6 4,403.4 4,583.3 4,756.6	7,157.4 7,282.1 7,369.1 7,415.5 7,594.9 7,838.5 8,021.1 8,182.2 8,388.1 8,560.8	2,216.5 2,362.1 2,621.8 2,801.5 2,959.2 3,104.3 3,064.0 3,198.9 3,360.5 3,421.2	2,164.2 2,317.8 2,550.5 2,692.1 2,869.2 2,967.0 3,023.6 3,149.7 3,293.4 3,337.1	1,781.0 1,935.4 2,118.5 2,206.0 2,365.3 2,408.2 2,425.3 2,531.2 2,692.3 2,749.8	412.8 424.1 479.4 485.5 538.8 522.4 496.4 519.5 540.9 516.8	781.2 886.2 983.4 1,029.2 1,101.1 1,136.6 1,122.3 1,175.6 1,255.3 1,272.4	588.1 624.8 655.7 691.4 724.8 750.7 810.0 839.6 901.6 971.1	383.0 382.5 432.0 485.5 504.1 555.3 591.2 611.9 602.9 593.5	57.3 46.7 71.2 108.7 86.3 132.4 23.0 31.7 48.1 65.3
2016: I II IV	17,556.8 17,639.4 17,735.1 17,824.2	12,124.2 12,211.3 12,289.1 12,365.3	4,176.2 4,222.4 4,263.8 4,284.2	7,955.8 7,998.9 8,037.2 8,092.2	3,054.7 3,041.6 3,045.5 3,114.0	2,991.0 3,010.9 3,038.9 3,053.7	2,389.8 2,413.6 2,446.8 2,451.2	476.4 487.9 509.0 512.1	1,126.5 1,120.0 1,120.9 1,122.0	792.0 809.8 819.2 819.2	593.0 590.1 586.2 595.5	51.1 10.8 –14.7 44.8
2017: I II IV	17,925.3 18,021.0 18,163.6 18,322.5	12,438.9 12,512.9 12,586.3 12,729.7	4,318.2 4,375.9 4,419.7 4,499.8	8,133.0 8,154.1 8,186.6 8,254.9	3,140.3 3,167.9 3,225.2 3,262.1	3,111.1 3,133.0 3,144.1 3,210.7	2,490.5 2,517.4 2,532.6 2,584.2	521.1 523.7 513.3 519.9	1,139.3 1,163.8 1,181.4 1,217.8	831.8 832.3 842.3 852.0	612.4 608.9 605.9 620.4	8.7 16.6 70.2 31.1
2018: I II IV	18,438.3 18,598.1 18,732.7 18,783.5	12,782.9 12,909.2 13,019.8 13,066.3	4,513.9 4,573.5 4,614.0 4,631.8	8,293.5 8,362.9 8,433.6 8,462.6	3,311.8 3,296.6 3,404.2 3,429.5	3,254.0 3,295.4 3,301.3 3,323.0	2,639.5 2,689.9 2,703.9 2,735.8	534.9 549.1 546.2 533.4	1,237.5 1,247.8 1,256.7 1,279.2	872.0 896.9 905.9 931.3	612.1 606.3 600.1 593.0	40.5 -28.0 87.2 93.0
2019: I II IV <sup>p</sup>	18,927.3 19,021.9 19,121.1 19,219.8	13,103.3 13,250.0 13,353.1 13,411.9	4,649.2 4,746.4 4,808.0 4,822.8	8,483.1 8,541.4 8,587.9 8,630.9	3,481.1 3,424.7 3,416.2 3,363.0	3,349.4 3,337.4 3,330.5 3,331.0	2,765.6 2,758.5 2,742.7 2,732.4	538.6 523.0 509.6 496.2	1,278.9 1,281.5 1,269.3 1,259.9	955.6 964.2 975.2 989.3	591.4 587.0 593.7 602.1	116.0 69.4 69.4 6.5

Table B-3. Gross domestic product, 2004-2019—Continued

[Quarterly data at seasonally adjusted annual rates]

	N good	et exports ds and serv	of		vernment o		n expenditu tment		Final	Gross	Final sales to Gross		
Year or quarter	N					Federal		State	sales of domestic	domestic	private domestic	domestic	Average of GDP
	Net exports	Exports	Imports	Total	Total	National defense	Non- defense	and local	product	chases 1	pur- chasers <sup>2</sup>	income (GDI) <sup>3</sup>	and GDI
						Bil	lions of dol	lars					
2004	-619.1 -721.2	1,177.6 1,305.2	1,796.7 2,026.4	2,338.9 2,476.0	891.7 947.5	569.9 609.4	321.9 338.0	1,447.1 1,528.5	12,149.7 12,979.1	12,832.8 13,757.8	10,429.8 11,224.3	12,235.8 13,091.7	12,224.8 13,064.2
2006	-770.9 -718.4	1,472.6 1,660.9	2,243.5 2.379.3	2,624.2 2,790.8	1,000.7 1,050.5	640.8 679.3	359.9 371.2	1,623.5 1,740.3	13,745.6 14,417.9	14,585.5 15,170.3	11,892.3 12,345.5 12,483.2	14,022.5	13,918.6 14,443.0
2007 2008 2009	-723.1 -396.5	1,837.1 1,582.0	2,560.1 1,978.4	2,982.0 3,073.5	1,150.6 1,218.2	750.3 787.6	400.2 430.6	1,831.4 1,855.3	14,742.1 14,599.7	15,435.9 14,845.4	12,483.2 11,922.6	14,530.0 14,256.8	14,621.4 14,352.9
2010 2011 2012 2013	-513.9 -579.5	1,846.3 2,103.0	2,360.2 2,682.5	3,154.6 3,148.4	1,297.9 1,298.9	828.0 834.0	469.9 465.0	1,856.7 1,849.4	14,938.1 15,496.3	15,506.0 16,122.0	12,297.4 12,927.4	14,931.0 15,595.8	14,961.5 15,569.2
2012	-568.6 -490.8	2,191.3 2,273.4	2,759.9 2,764.2	3,137.0 3,132.4	1,286.5 1,226.6	814.2 764.2	472.4 462.4	1,850.5 1,905.8	16,125.8 16,680.3	16,765.6 17,275.6	13,557.4	16,438.4 16,945.2	16,317.7 16,865.0
2014	-507.7 -519.8 -518.8	2,371.7 2,266.8 2,220.6	2,879.4 2,786.6 2,739.4	3,168.0 3,237.3 3,306.7	1,215.0 1,221.5 1,234.1 1,269.3	743.4 730.1 728.4	471.6 491.4 505.7	1,953.0 2,015.7 2,072.6	17,443.3 18,092.9 18,688.0	18,034.9 18,744.6 19,233.8	14,783.0 15,375.5 15,900.1	17,816.4 18,479.7 18,827.0	17,671.8 18,352.2 18,771.0
2017	-575.3 -638.2	2,356.7 2,510.3	2,932.1 3,148.5	3,412.0 3,591.5	1,269.3	746.2 793.6	523.1 553.7	2,142.7	19,489.2 20,525.5	20,094.8	16,652.6 17,572.2	19,587.0	19,553.2 20,574.8
2018 2019 <sup>p</sup> 2016: I	-632.0 -522.2	2,503.8 2.164.9	3,135.7 2,687.1	3,754.3 3,273.8	1,423.4 1,227.5	846.6 727.6	576.8 500.0	2,330.8 2,046.3	21,362.2 18,377.4	22,061.0 18,946.5	18,239.9 15,625.7	18,673.5	18,548.9
      V	-495.3 -499.7 -558.0	2,208.1 2,254.4 2,255.1	2,703.4 2,754.1 2,813.1	3,291.4 3,317.5 3,343.9	1,226.2 1,237.5 1,245.2	722.3 731.3 732.3	503.9 506.1 512.9	2,065.2 2,080.0 2,098.7	18,618.1 18,809.5 18,946.9	19,132.6 19,306.5 19,549.8	15,822.0 15,991.7 16,161.0	18,718.3 18,880.6 19,035.5	18,677.8 18,843.7 19,013.7
2017:   	-570.9 -583.7	2,303.3 2,313.2	2,874.2 2,896.9	3,368.7 3,392.9	1,248.4 1,263.6	732.1 746.2	516.3 517.4	2,120.3 2,129.3	19,177.0 19,337.8	19,761.4 19,940.4	16,379.2 16,528.6	19,307.0 19,496.9	19,248.7 19,426.8
III IV	-550.6 -596.1	2,360.1 2,450.3	2,910.7 3,046.5	3,415.4 3,471.0	1,270.2 1,295.1	746.2 760.4	524.0 534.8	2,145.2 2,175.9	19,554.9 19,887.2	20,162.3 20,515.0	16,690.0 17,012.3	19,638.4 19,905.6	19,625.0 19,912.3
2018: I II	-629.0 -568.4	2,476.6 2,543.6	3,105.6 3,112.0	3,521.4 3,577.1	1,318.2 1,340.4	769.9 789.5	548.3 550.9	2,203.2 2,236.7	20,121.7 20,520.1	20,792.1 21,078.6	17,229.3 17,511.4	20,252.2 20,460.1	20,207.7 20,485.1
III IV	-671.4 -684.1	2,510.3 2,510.5	3,181.6 3,194.7	3,622.6 3,644.8	1,358.6 1,371.8	800.6 814.4	558.0 557.4	2,263.9 2,273.0	20,662.4 20,797.7	21,421.1 21,582.0	17,711.2 17,837.1	20,716.9 20,848.6	20,733.3 20,873.2
2019: I	-633.8 -662.7	2,520.3 2,504.0	3,154.1 3,166.7	3,683.1 3,742.3	1,394.7 1,415.2	831.8 841.6	562.9 573.5	2,288.4	20,985.5 21,265.5	21,732.7 22,002.9	17,936.3 18,185.9	21,056.7 21,237.8	21,077.8 21,289.0
III	-653.0 -578.4	2,495.1 2,495.6	3,148.2 3,074.0	3,772.8 3,818.9	1,432.2 1,451.6	849.3 863.9	583.0 587.7	2,340.5 2,367.3	21,475.5 21,722.4	22,195.6 22,312.7	18,355.8 18,481.8	21,440.4	21,491.5
						1	chained (2			ı		ı	
2004	-841.4 -887.8	1,431.2 1,533.2	2,272.6 2,421.0	2,992.7 3,015.5	1,077.5 1,099.1	692.7 708.6	384.8 390.6	1,920.1 1,920.1	14,335.7 14,852.3	15,254.1 15,804.5	12,194.2 12,725.8	14,432.4	14,419.4 14,944.0
2006 2007 2008 2009	-905.0 -823.6 -661.6	1,676.4 1,822.3 1,925.4	2,581.5 2,646.0 2,587.1	3,063.5 3,118.6 3,195.6	1,125.0 1,147.0 1,218.8	719.8 740.3 791.5	405.3 406.7 427.3	1,941.6 1,974.7 1,978.7	15,263.0 15,588.7 15,639.7	16,246.7 16,454.6 16,270.7	13,102.6 13,293.8 13,108.0	15,569.1 15,606.9 15,410.8	15,453.7 15,616.5 15,507.7
2009	-484.8 -565.9	1,763.8	2,248.6	3,307.3 3,307.2	1,293.0	836.7	456.3 484.8	2,015.6 1,961.3	15,373.0	15,698.9	12,557.6 12,805.7	15,006.6	15,107.7
2010	-568.1 -568.6	1,977.9 2,119.0 2,191.3	2,543.8 2,687.1 2,759.9	3,203.3 3,137.0	1,346.1 1,311.1 1,286.5	861.3 842.9 814.2	468.3 472.4	1,892.2 1,850.5	15,546.6 15,796.5 16,125.8	16,164.7 16,408.8 16,765.6	13,161.2	15,535.2 15,894.9 16,438.4	15,567.0 15,867.8 16 317 7
2013	-532.8 -577.2	2,269.6 2,365.3	2,802.4 2,942.5	3,061.0 3,033.4	1,286.5 1,215.3 1,183.8	759.6 728.4	455.6 455.2	1,845.3 1,848.6	16,125.8 16,386.2 16,822.3	16,765.6 17,028.6 17,487.7	13,858.9 14,366.5	16,652.9 17,191.1	16,317.7 16,574.1 17,051.5
	-721.6 -783.7	2,376.5 2,376.1 2,458.8	3,098.1 3,159.8	3,091.8 3,147.7	1,182.7 1,187.8	713.0 708.7	469.3 478.5	1,907.5 1,957.9	17,267.1 17,647.6	18,114.2 18,455.9	14,888.0 15,270.8 15,716.4	17,647.3 17,794.7	17,525.6 17,741.8
2017 2018 2019 <sup>p</sup>	-849.8 -920.0 -954.2	2,458.8 2,532.9 2,531.9	3,308.5 3,453.0 3,486.1	3,169.6 3,223.9 3,299.4	1,197.0 1,232.2 1,275.7	714.0 737.5 773.6	482.4 494.2 501.9	1,970.6 1,990.0 2,022.5	18,058.4 18,571.3 18,988.7	18,931.2 19,523.2 19,994.4	15,716.4 16,237.8 16,616.3	18,170.8 18,628.4	18,139.4 18,633.3
2016: I	-777.7 -760.9	2,345.1 2,367.9	3,122.7 3,128.9	3,143.0 3,137.5	1,190.6 1,182.5	713.2 703.8	476.8 478.0	1,950.5 1,953.0	17,492.6 17,607.5	18,318.9 18,387.3	15,114.9 15,221.9	17,794.3 17,716.2	17,675.6 17,677.8
III IV	-761.4 -834.6	2,403.4 2,388.1	3,164.9 3,222.7	3,151.0 3,159.3	1,188.2 1,189.9	709.8 708.1	477.8 481.1	1,960.8 1,967.4	17,726.7 17,763.5	18,482.5 18,635.1	15,327.6 15,418.7	17,804.7 17,865.2	17,769.9 17,844.7
2017: I	-831.5 -850.0	2,423.5 2,432.9	3,255.0 3,282.9	3,157.3 3,168.0	1,186.4 1,195.9	704.7 716.4	480.9 479.0	1,968.9 1,970.1	17,895.1 17,985.3	18,732.7 18,844.8	15,549.7 15,645.6	18,034.1 18,151.7	17,979.7 18,086.3
III IV	-833.7 -883.8	2,459.5 2,519.2	3,293.2 3,403.0	3,167.1 3,186.1	1,196.1 1,209.8	713.4 721.4	482.0 487.7	1,969.0 1,974.5	18,082.5 18,270.7	18,974.1 19,173.1	15,730.1 15,940.2	18,188.3 18,310.2	18,175.9 18,316.3
2018: I	-884.2 -850.5	2,524.0 2,559.9	3,408.2 3,410.4	3,201.1 3,221.4	1,218.1 1,229.9	722.5 735.7	494.9 493.6	1,981.2 1,989.9	18,380.4 18,595.6	19,290.7 19,422.1	16,036.7 16,204.4	18,519.7 18,552.7	18,479.0 18,575.4
III IV	-962.4 -983.0	2,519.3 2,528.5	3,481.8 3,511.6	3,238.0 3,234.9	1,238.7 1,242.1	741.2 750.6	497.0 491.3	1,997.7 1,991.4	18,630.9 18,678.3	19,656.0 19,724.2	16,320.9 16,389.2	18,703.1 18,739.3	18,717.9 18,761.4
2019: I	-944.0 -980.7	2,554.4 2,517.5	3,498.3 3,498.2	3,258.1 3,296.6	1,248.8 1,273.9	764.5 770.8	484.5 502.9	2,007.9 2,021.4	18,797.5 18,935.2	19,836.1 19,965.4	16,452.7 16,587.1	18,889.5 18,930.5	18,908.4 18,976.2
III	-990.1 -902.0	2,523.4 2,532.4	3,513.6 3,434.4	3,310.4 3,332.4	1,284.4 1,295.7	775.0 784.3	509.1 511.1	2,024.9 2,035.8	19,035.7 19,186.4	20,073.7 20,102.2	16,683.1 16,742.4	19,030.5	19,075.8

 <sup>1</sup> Gross domestic product (GDP) less exports of goods and services plus imports of goods and services.
 2 Personal consumption expenditures plus gross private fixed investment.
 3 For chained dollar measures, gross domestic income is deflated by the implicit price deflator for GDP.

 $T_{ABLE\ B-4.\ Percentage\ shares\ of\ gross\ domestic\ product,\ 1969-2019} \\ {\tiny [Percent\ of\ nominal\ GDP]}$ 

					[recent of nominal GDP]							
		Perso	nal consum expenditure:	ption S			Gross	private dor	nestic inves	tment		
	Gross							Fixed inv	estment			
Year or quarter	domestic product							Nonres	idential			Change in
	(percent)	Total	Goods	Services	Total	Total	Total	Struc- tures	Equip- ment	Intel- lectual property products	Resi- dential	private inven- tories
1969	100.0	59.3	29.9	29.4	17.1	16.2	11.8	3.7	6.4	1.7	4.4	0.9
1970 1971 1972 1973 1974 1975 1976 1976 1977 1978 1980 1981 1982 1983 1984 1985 1986 1987	100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0	60.3 60.1 59.6 60.2 61.2 61.3 61.3 60.3 61.3 62.8 62.8 63.0 63.4	29.7 29.4 29.2 29.2 29.2 29.2 29.2 28.8 28.2 28.1 26.9 26.8 26.3 26.3 25.5 25.5 25.5 26.2	30.6 30.7 30.8 30.4 31.0 32.0 32.1 32.3 32.3 33.3 33.3 35.0 36.0 35.6 36.9 37.5 38.1 38.2	15.8 16.9 17.8 18.7 17.8 15.3 19.1 20.3 20.5 19.7 17.4 17.5 20.3 19.1 18.5 18.4 17.9	15.7 16.2 17.1 17.6 16.9 15.6 16.3 18.0 19.2 19.9 18.8 17.7 18.7 18.6 18.4 17.5 17.5	11.6 11.2 11.5 12.1 12.4 11.7 11.7 12.4 13.4 14.2 14.2 14.5 13.3 14.0 13.3 12.7 12.6	3.8 3.7 3.7 3.9 4.0 3.5 3.6 4.5 4.5 4.2 4.4 3.9 3.6 3.5 3.6 4.5 3.6 4.5 3.6 4.5 4.2 4.3 4.2 4.3 4.3 4.3 4.3 4.3 4.3 4.3 4.3 4.3 4.3	6.2 5.9 6.2 6.7 6.8 6.4 6.5 7.1 7.7 7.9 7.0 6.8 6.7 7.1 6.9 6.6 6.6 6.6	1.7 1.6 1.6 1.6 1.7 1.7 1.7 1.7 1.8 1.9 2.0 2.2 2.4 2.5 2.5 2.5	4.0 5.7 5.5 4.5 4.6 5.5 5.6 4.5 4.7 5.1 5.1 4.9 4.5	.2 .7 .7 .7 .7 .7 .7 .7 .1.1 .9 .9 .4 .9 .1.1 .1.1 .7 .7 .2 .9 .4 .2 .1.6 .5 .1 .6 .4 .5 .5
1990 1991 1992 1993 1994 1995 1996 1997 1998	100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0	63.9 64.0 64.4 64.9 65.0 65.0 64.5 64.9	25.0 24.3 24.0 23.9 24.0 23.8 23.8 23.4 23.3 23.7	38.9 39.7 40.4 41.0 40.8 41.2 41.2 41.6 41.5	16.7 15.3 15.5 16.1 17.2 17.2 17.7 18.6 19.2	16.4 15.3 15.8 15.8 16.4 16.8 17.4 17.8 18.5	12.4 11.8 11.4 11.7 11.9 12.6 12.9 13.4 13.8 14.2	3.4 3.0 2.6 2.6 2.7 2.8 2.9 3.0 3.0	6.2 5.9 5.9 6.2 6.5 6.9 7.0 7.1 7.3	2.8 2.9 2.9 2.8 3.0 3.1 3.4 3.5 3.8	4.0 3.6 3.9 4.2 4.4 4.2 4.4 4.6 4.8	.2 .0 .3 .3 .9 .4 .8 .7
2000 2001 2002 2003 2004 2005 2006 2006 2007 2008 2009	100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0	66.0 66.8 67.1 67.4 67.2 67.1 67.0 67.2 67.8 68.1	23.9 23.8 23.8 23.8 23.6 23.5 23.3 22.9 22.0	42.0 42.9 43.4 43.6 43.5 43.4 43.6 43.9 44.9	19.9 18.3 17.7 17.7 18.7 19.4 19.6 18.5 16.8 13.4	19.4 18.6 17.5 17.6 18.2 19.0 19.1 18.3 17.0	14.6 13.8 12.4 12.0 12.0 12.4 13.0 13.5 13.5	3.1 3.2 2.6 2.5 2.7 3.1 3.5 3.9 3.2	7.5 6.7 6.0 5.9 5.9 6.1 6.2 6.2 5.7 4.6	4.0 3.9 3.7 3.6 3.6 3.7 3.8 3.9	4.7 4.8 5.1 5.6 6.1 6.6 6.1 4.8 3.5 2.7	.5 4 .2 .1 .5 .4 .5 .2 2 -1.0
2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 p	100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0	67.9 68.5 68.0 67.4 67.5 67.4 68.1 68.2 68.0 68.0	22.1 22.6 22.5 22.2 22.0 21.5 21.4 21.3 21.2 21.0	45.8 45.5 45.2 45.4 45.9 46.8 46.9 46.9	14.4 15.0 16.2 16.8 17.4 17.7 17.0 17.3 17.6 17.5	14.1 14.7 15.7 16.2 16.9 17.0 16.8 17.1 17.4 17.2	11.6 12.3 13.1 13.2 13.7 13.5 13.1 13.2 13.5 13.4	2.5 2.6 3.0 2.9 3.1 2.9 3.1 2.9 2.8	5.2 5.7 6.1 6.2 6.2 5.8 5.9 5.9 5.8	3.9 4.0 4.1 4.2 4.3 4.4 4.5 4.7	2.5 2.4 2.7 3.0 3.2 3.5 3.7 3.9 3.8 3.7	.4 .3 .4 .6 .5 .7 .1 .2 .3 .3
2017: I	100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0	68.1 68.2 68.3 68.3 68.0 68.2 68.1 68.0 68.0	21.4 21.3 21.4 21.3 21.3 21.4 21.3 21.3 21.3 21.2	46.7 46.8 46.9 46.9 46.8 46.8 46.8 46.7	16.9 16.8 17.1 17.1 17.2 17.3 17.4 17.6 17.4	16.8 16.9 16.9 17.1 17.1 17.2 17.4 17.4 17.3	13.1 13.1 13.2 13.3 13.2 13.3 13.5 13.6 13.5	2.9 3.0 3.0 3.0 3.0 3.0 3.1 3.1	5.9 5.8 5.7 5.8 5.9 5.9 6.0 5.9	4.4 4.4 4.4 4.4 4.4 4.5 4.5	3.7 3.8 3.9 3.9 3.9 3.8 3.9	.0 .2 .1 .1 .3 .2
2019: I	100.0 100.0 100.0 100.0 100.0	68.0 67.6 68.0 68.1 68.1	21.1 20.8 21.1 21.2 21.0	47.0 46.8 46.9 47.0 47.1	17.8 17.9 17.6 17.4 17.0	17.3 17.4 17.2 17.1 16.9	13.6 13.7 13.5 13.4 13.2	3.0 3.1 3.0 2.9 2.8	6.0 5.9 5.9 5.7 5.6	4.6 4.7 4.7 4.7 4.8	3.8 3.7 3.7 3.7 3.8	.2 .0 .4 .5 .5 .4 .3

			Net exports	of goods a		nominal G	ויין	G	overnment (	consumption gross invest	expenditure	es
Year or quarter			Exports			Imports			dilu	Federal	ment	State
	Net exports	Total	Goods	Services	Total	Goods	Services	Total	Total	National defense	Non- defense	and local
1969	0.1	5.1	3.8	1.3	5.0	3.6	1.3	23.5	12.9	10.0	2.9	10.6
1970 1971	.4 .1	5.6 5.4	4.2 4.0	1.4 1.4	5.2 5.4	3.8 4.0	1.4 1.4	23.5 23.0	12.4 11.5	9.4 8.4	3.0 3.1	11.2 11.4
1972 1973	3 .3	5.5 6.7	4.1 5.3	1.4 1.4	5.8 6.4	4.5 5.0	1.4 1.4	22.4 21.4	11.1 10.3	7.9 7.2	3.2 3.1	11.3 11.1
19/4	1	8.2 8.2	6.7	1.5	8.2	6.8	1.5	22.1	10.3	7.1	3.2 3.3	11.8
1975 1976	.9 1	8.2 8.0	6.7 6.5	1.6 1.5	7.3 8.1	5.9 6.7	1.4 1.4	22.6 21.6	10.3 9.9	7.0 6.7	3.2	12.3 11.7
1977	-1.1 -1.1	7.7 7.9	6.2 6.4	1.5 1.6	8.8 9.0	7.3	1.4	20.9 20.3	9.6 9.3	6.5 6.2	3.2 3.1	11.2 10.9
1978 1979	-1.1 9	8.8	7.1	1.6	9.6	7.5 8.1	1.5 1.5	20.3	9.2	6.1	3.0	10.8
1980	5	9.8	8.1	1.8	10.3	8.7	1.6	20.6	9.6	6.4	3.2	11.0
1981 1982	4 6	9.5 8.5	7.6 6.7	1.9 1.8	9.9 9.1	8.4 7.5	1.6 1.6	20.4 21.3	9.8 10.4	6.7 7.3	3.1 3.1	10.6 10.9
1983 1984	-1.4 -2.5	7.6 7.5	5.9 5.7	1.7 1.8	9.0 10.0	7.5 8.3	1.5 1.7	21.1 20.5	10.5 10.2	7.5 7.4	3.0 2.8	10.6 10.3
1985	-2.6	7.0	5.2	1.7	9.6	7.9	1.7	21.0	10.4	7.6	2.8	10.5
1986 1987	-2.9 -3.0 -2.1	7.0 7.5	5.1 5.5	2.0 2.0	9.9 10.5	8.1 8.5	1.8 1.9	21.3 21.2	10.5 10.4	7.7 7.7	2.8 2.7 2.5	10.8 10.9
1988 1989	-2.1 -1.5	8.5 8.9	6.3 6.6	2.1 2.3	10.6 10.5	8.6 8.6	1.9 1.9	20.6 20.4	9.8 9.5	7.3 6.9	2.5 2.5	10.8 11.0
1990	-1.3	9.3	6.8	2.5	10.5	8.5	2.0	20.4	9.4	6.8	2.6	11.3
1991	5 5	9.7 9.7	7.0 7.0	2.7 2.7	10.1 10.2	8.1 8.4	2.0 1.9	21.1 20.6	9.5 9.0	6.7 6.2	2.7 2.8	11.6 11.6
1993	-1.0	9.5	6.8	2.7	10.5	8.6	1.9	19.9	8.5	5.7	2.7	11.4
1994 1995	-1.3 -1.2	9.9 10.6	7.1 7.8	2.8 2.9	11.2 11.8	9.3 9.9	1.9 1.9	19.2 19.0	7.9 7.5	5.2 4.9	2.6 2.6	11.4 11.4
1996	-1.2	10.7	7.8	3.0	11.9	10.0	1.9	18.5	7.2	4.7	2.5	11.3
1997 1998	-1.2 -1.8	11.1 10.5	8.2 7.6	3.0 2.9	12.3 12.3	10.3 10.3	2.0 2.0	18.0 17.8	6.8 6.5	4.3 4.1	2.5 2.4	11.2 11.3
1999	-2.7 -3.7	10.3 10.7	7.4 7.8	2.9 2.9	13.0 14.4	10.9 12.2	2.0	17.9 17.8	6.3 6.2	4.0 3.8	2.4	11.5 11.6
2000 2001	-3.5	9.7	7.0	2.7	13.2	11.1	2.2 2.1	18.4	6.3	3.9	2.4 2.4	12.1
2002	-3.9 -4.4	9.1 9.0	6.5 6.4	2.6 2.6	13.0 13.4	10.9 11.3	2.1 2.2	19.1 19.3	6.8 7.2	4.2 4.5	2.6 2.7	12.3 12.1
2004	-5.1 -5.5	9.6 10.0	6.8 7.1	2.8 2.9	14.7	12.3 13.2	2.4 2.4	19.1 19.0	7.3 7.3	4.7	2.6 2.6	11.8 11.7
2005	-5.6	10.7	7.6	3.1	15.5 16.2	13.7	2.5	19.0	7.2	4.7 4.6	2.6	11.8
2007	-5.0 -4.9	11.5 12.5	8.0 8.8	3.5 3.7	16.5 17.4	13.8 14.6	2.6 2.8	19.3 20.3	7.3 7.8	4.7 5.1	2.6 2.7	12.0 12.4
2009	-2.7	10.9	7.3	3.6	13.7	11.0	2.7	21.3	8.4	5.5	3.0	12.8
2010 2011	-3.4 -3.7	12.3 13.5	8.5 9.4	3.8 4.1	15.7 17.3	13.0 14.4	2.8 2.8	21.0 20.3	8.7 8.4	5.5 5.4	3.1 3.0	12.4 11.9
2012	-3.5	13.5 13.5	9.4 9.3	4.1 4.3	17.0 16.5	14.2 13.7	2.8	19.4 18.7	7.9 7.3	5.0 4.6	2.9	11.4 11.4
2013 2014	-3.5 -2.9 -2.9 -2.9	13.5	9.2	4.3	16.4	13.6	2.8 2.8 2.7	18.1	6.9	4.2	2.8 2.7	11.1
2015	-2.9 -2.8	12.4 11.9	8.2 7.7	4.2 4.1	15.3 14.6	12.6 11.9	2.7 2.8	17.8 17.7	6.7 6.6	4.0 3.9	2.7 2.7	11.1 11.1
2017	-2.9	12.1	7.9	4.2	15.0	12.2	2.8	17.5	6.5	3.8	2.7	11.0
2018 2019 <sup>p</sup>	-3.1 -2.9	12.2 11.7	8.1 7.7	4.1 4.0	15.3 14.6	12.5 11.8	2.8 2.8	17.5 17.5	6.5 6.6	3.9 4.0	2.7 2.7	10.9 10.9
2016: I	-2.8 -2.7	11.8 11.8	7.6 7.7	4.1 4.2	14.6 14.5	11.8 11.8	2.8 2.7	17.8 17.7	6.7	3.9 3.9	2.7 2.7	11.1 11.1
	-2.7	12.0	7.8	4.2	14.6	11.9	2.8	17.6	6.6 6.6	3.9	2.7	11.1
IV	-2.9	11.9	7.7	4.1	14.8	12.0	2.8	17.6	6.6	3.9	2.7	11.1
2017: I	-3.0 -3.0	12.0 12.0	7.8 7.8	4.2 4.2	15.0 15.0	12.2 12.1	2.8 2.8 2.8	17.6 17.5	6.5 6.5	3.8 3.9	2.7 2.7	11.0 11.0
III IV	-2.8 -3.0	12.0 12.3	7.8 8.1	4.2 4.2	14.8 15.3	12.0 12.4	2.8 2.8	17.4 17.4	6.5 6.5	3.8 3.8	2.7 2.7	10.9 10.9
2018: I	-3.1 -2.8	12.3	8.1	4.2	15.4	12.6	2.8	17.5	6.5	3.8	2.7	10.9
 	-2.8 -3.2	12.4 12.1	8.3 8.0	4.1 4.1	15.2 15.3	12.4 12.5	2.8	17.4 17.5	6.5 6.5	3.8 3.9	2.7 2.7	10.9 10.9
IV	-3.3	12.0	7.9	4.1	15.3	12.4	2.8 2.8	17.4	6.6	3.9	2.7	10.9
2019: I	−3.0 −3.1	11.9 11.7	7.9 7.7	4.1 4.0	14.9 14.8	12.1 12.0	2.8 2.8	17.5 17.5	6.6 6.6	3.9 3.9	2.7 2.7	10.8 10.9
III	-3.0	11.6	7.6	4.0	14.6	11.8	2.8	17.5	6.6	3.9	2.7	10.9
IV p	-2.7	11.5	7.5	4.0	14.1	11.3	2.8	17.6	6.7	4.0	2.7	10.9

Table B–5. Chain-type price indexes for gross domestic product, 1969-2019

[Index numbers, 2012=100, except as noted; quarterly data seasonally adjusted]

			nsumption e	2=100, exce	pt as noteu	, quarterry t		ate domestic			
		reisoliai co	iisuiiipiioii e	хрепиниез			dioss biin				
	Gross								vestment		I
Year or quarter	domestic product	Total	Goods	Services	Total	Total	Total	Structures	idential Equipment	Intel- lectual property products	Residential
1969	20.590	20.015	30.934	15.078	28.402	27.498	34.638	11.114	59.657	36.204	15.518
1970 1971 1972 1973 1974 1975 1976 1977 1978	21.676 22.776 23.760 25.061 27.309 29.846 31.490 33.445 35.798 38.766	20.951 21.841 22.586 23.802 26.280 28.470 30.032 31.986 34.211 37.251	32.114 33.079 33.926 35.949 40.436 43.703 45.413 47.837 50.773 55.574	15.913 16.781 17.491 18.336 19.890 21.595 23.093 24.841 26.750 28.994	29.624 31.092 32.388 34.153 37.559 42.059 44.384 47.655 51.517 56.141	28.699 30.134 31.420 33.169 36.449 40.874 43.232 46.550 50.444 54.977	36.295 37.997 39.297 40.882 44.857 50.766 53.562 57.111 60.930 65.830	11.845 12.757 13.674 14.734 16.770 18.773 19.692 21.401 23.468 26.194	61.891 63.848 64.686 65.780 70.713 81.484 86.486 91.800 96.900 103.167	37.929 39.318 40.490 42.494 46.461 50.190 52.408 54.709 57.557 61.382	16.016 16.943 17.975 19.571 21.593 23.590 25.117 27.683 31.082 34.593
1980 1981 1982 1983 1984 1985 1986 1987 1988	42.278 46.269 49.130 51.051 52.894 54.568 55.673 57.041 59.055 61.370	41.262 44.958 47.456 49.474 51.343 53.134 54.290 55.964 58.151 60.690	61.797 66.389 68.198 69.429 70.742 71.877 71.541 73.842 75.788 78.704	32.009 35.288 38.058 40.396 42.498 44.577 46.408 47.796 50.082 52.443	61.395 67.123 70.679 70.896 71.661 72.548 74.178 75.723 77.627 79.606	60.105 65.624 69.311 69.575 70.253 71.277 73.021 74.506 76.586 78.561	71.641 78.453 82.911 82.774 83.036 83.893 85.365 86.339 88.514 90.572	28.629 32.566 35.136 34.241 34.540 35.361 36.039 36.618 38.171 39.666	112.249 120.463 125.415 125.776 124.748 124.748 127.254 128.083 129.854 132.337	66.123 71.058 75.093 77.898 80.081 81.413 82.047 83.518 86.129 87.240	38.325 41.425 43.646 44.680 46.003 47.267 49.351 51.486 53.278 55.020
1990	63.676 65.819 67.321 68.917 70.386 71.864 73.178 74.446 75.267 76.346	63.355 65.473 67.218 68.892 70.330 71.811 73.346 74.623 75.216 76.338	81.927 83.930 84.943 85.681 86.552 87.361 88.321 88.219 86.893 87.349	54.846 56.992 59.018 61.059 62.719 64.471 66.240 68.107 69.549 70.970	81.270 82.648 82.647 83.627 84.875 86.240 86.191 86.241 85.608 85.690	80.278 81.683 81.728 82.711 83.983 85.378 85.450 85.599 85.133 85.277	92.516 94.267 93.960 94.161 94.904 95.849 95.267 94.735 93.248 92.314	40.948 41.689 41.699 42.922 44.437 46.362 47.540 49.355 51.612 53.198	135.042 137.330 137.121 135.518 135.277 133.796 130.762 127.156 121.451 116.763	88.147 90.271 89.373 89.998 90.468 93.134 93.544 94.052 93.595	56.288 57.021 57.723 60.074 62.247 64.473 65.856 67.444 69.223 71.816
2000 2001 2002 2003 2004 2005 2006 2007 2008 2008	78.069 79.822 81.039 82.567 84.778 87.407 90.074 92.498 94.264 94.999	78.235 79.738 80.789 82.358 84.411 86.812 89.174 91.438 94.180 94.094	89.082 89.015 88.166 88.054 89.292 91.084 92.306 93.331 96.122 93.812	72.938 75.171 77.123 79.506 81.965 84.673 87.616 90.516 93.235 94.231	86.815 87.555 87.841 88.561 91.148 94.839 98.176 99.656 100.474 99.331	86.486 87.241 87.500 88.265 90.843 94.597 97.958 99.456 100.296 99.076	92.718 92.346 91.863 91.156 92.055 94.443 96.745 98.310 99.832 99.184	55.283 58.178 60.603 62.769 67.416 75.733 84.749 89.748 94.335 92.613	114.224 110.858 108.531 105.725 104.841 104.598 103.560 103.191 102.542 103.169	97.814 97.684 96.376 95.335 95.952 97.088 98.284 99.834 98.589	75.004 78.564 80.510 84.325 90.243 96.706 102.355 103.708 102.249 98.671
2010 2011 2012 2013 2014 2015 2016 2017 2018	96.109 98.112 100.000 101.773 103.647 104.688 105.770 107.795 110.382 112.358	95.705 98.131 100.000 101.346 102.830 103.045 104.091 105.929 108.143 109.670	95.183 98.773 100.000 99.407 98.920 95.885 94.318 94.586 95.232 94.785	95.957 97.814 100.000 102.316 104.804 106.704 109.120 111.793 114.851 117.458	97.687 98.704 100.000 100.979 102.922 103.666 103.567 105.378 107.757	97.568 98.641 100.000 101.091 103.172 104.187 104.234 106.057 108.507 110.164	97.416 98.559 100.000 100.251 101.469 102.042 101.146 102.116 103.515 104.694	92.006 95.362 100.000 101.455 107.198 109.598 109.958 112.952 117.062 121.097	99.471 99.447 100.000 99.787 99.169 98.672 97.436 97.287 97.396 97.525	98.306 99.517 100.000 100.081 100.791 101.677 100.464 101.742 103.282 104.211	98.317 99.049 100.000 105.054 111.118 114.129 118.148 123.510 130.488 134.310
2016: I II IV	104.933 105.618 105.987 106.543	103.297 103.910 104.344 104.812	94.181 94.465 94.231 94.393	107.979 108.765 109.553 110.182	103.031 103.419 103.635 104.184	103.720 104.082 104.297 104.837	101.080 101.169 101.017 101.319	109.254 110.089 109.949 110.542	97.771 97.562 97.353 97.056	100.224 100.280 100.204 101.149	115.777 117.271 119.006 120.540
2017:            	107.040 107.394 108.032 108.715	105.355 105.596 106.033 106.733	94.898 94.264 94.425 94.759	110.745 111.452 112.038 112.935	104.588 105.151 105.787 105.985	105.269 105.852 106.395 106.714	101.633 101.989 102.333 102.509	111.333 112.456 113.703 114.317	97.319 97.338 97.297 97.194	101.245 101.592 101.914 102.216	121.452 122.970 124.348 125.270
2018: I II IV	109.341 110.209 110.765 111.212	107.401 107.988 108.413 108.772	95.228 95.400 95.319 94.982	113.707 114.520 115.220 115.958	106.862 107.615 108.186 108.366	107.595 108.386 108.951 109.096	102.950 103.428 103.841 103.839	115.133 116.547 117.480 119.087	97.116 97.321 97.710 97.436	103.154 103.433 103.558 102.984	128.031 130.203 131.450 132.267
2019:                  V    p	111.504 112.173 112.679 113.076	108.879 109.522 109.928 110.352	94.590 94.955 94.772 94.822	116.339 117.133 117.865 118.497	108.832 109.382 109.678 109.779	109.577 110.110 110.426 110.543	104.241 104.770 104.911 104.854	119.899 121.074 121.543 121.871	97.669 97.764 97.487 97.182	103.378 104.123 104.638 104.704	133.108 133.655 134.780 135.697

Table B-5. Chain-type price indexes for gross domestic product, 1969-2019—Continued [Index numbers, 2012=100, except as noted; quarterly data seasonally adjusted]

	Exports ar	nd imports	Government consumption expenditures and gross investment				darterry da	Personal	, ,		Percent	change <sup>2</sup>		
	serv	ices		grò	ss investn Federal	nent		Final	con- sumption expen- ditures	Gross		Pers consur expen	onal mption ditures	Cross
Year or quarter	Exports	Imports	Total	Total	National defense	Non- defense	State and local	sales of domestic product	ditures exclud- ing food and energy	pur- chases <sup>1</sup>	Gross domestic product	Total	Exclud- ing food and energy	domestic pur- chases 1
1969	28.589	18.839	14.892	17.715	17.019	19.154	13.063	20.465	21.136	20.010	4.9	4.5	4.7	4.9
1970 1971 1972 1973 1974 1975 1976 1977 1978	29.711 30.796 32.145 36.382 44.807 49.388 51.009 53.088 56.317 63.101	19.954 21.179 22.662 26.601 38.058 41.226 42.467 46.209 49.466 57.930	16.078 17.352 18.662 19.936 21.852 23.870 25.181 26.739 28.507 30.853	19.109 20.670 22.485 24.051 25.971 28.254 30.012 31.858 34.008 36.566	18.294 19.817 21.883 23.484 25.404 27.545 29.345 31.268 33.561 36.216	20.906 22.521 23.579 25.018 26.904 29.484 31.124 32.782 34.612 36.952	14.117 15.198 16.163 17.246 19.157 20.999 22.024 23.394 24.914 27.114	21.547 22.642 23.624 24.923 27.154 29.680 31.326 33.284 35.637 38.591	22.126 23.167 23.912 24.823 26.788 29.026 30.791 32.771 34.943 37.490	21.087 22.185 23.175 24.499 26.986 29.452 31.071 33.119 35.474 38.585	5.3 5.1 4.3 5.5 9.0 9.3 5.5 6.2 7.0 8.3	4.7 4.2 3.4 5.4 10.4 8.3 5.5 6.5 7.0 8.9	4.7 4.7 3.2 3.8 7.9 8.4 6.1 6.4 6.6 7.3	5.4 5.2 4.5 5.7 10.2 9.1 5.5 6.6 7.1 8.8
1980 1981 1982 1983 1984 1985 1986 1986 1987 1988	69.503 74.650 75.006 75.311 76.016 73.753 72.523 74.124 77.920 79.210	72.166 76.066 73.506 70.751 70.139 67.836 67.834 71.935 75.377 77.024	34.045 37.424 39.969 41.516 43.317 44.659 45.409 46.635 48.177 50.016	40.099 43.843 46.943 48.499 50.637 51.712 51.957 52.318 54.025 55.534	39.919 43.747 47.039 48.778 51.013 51.872 51.894 52.267 53.904 55.365	40.106 43.643 46.289 47.397 49.279 50.907 51.748 52.076 53.974 55.605	30.081 33.226 35.401 36.964 38.544 40.113 41.269 43.196 44.640 46.752	42.084 46.046 48.921 50.836 52.671 54.371 55.492 56.851 58.890 61.205	40.936 44.523 47.417 49.844 51.911 54.019 55.883 57.683 60.134 62.630	42.602 46.532 49.214 50.926 52.649 54.214 55.345 56.908 58.921 61.240	9.1 9.4 6.2 3.9 3.6 3.2 2.0 2.5 3.5	10.8 9.0 5.6 4.3 3.8 3.5 2.2 3.1 3.9 4.4	9.2 8.8 6.5 5.1 4.1 3.5 3.2 4.2	10.4 9.2 5.8 3.5 3.4 3.0 2.1 2.8 3.5 3.9
1990 1991 1992 1993 1994 1995 1996 1997 1998 1999	79.657 80.545 80.153 80.277 81.210 83.025 81.923 80.479 78.574 77.971	79.233 78.573 78.636 78.033 78.766 80.924 79.514 76.750 72.618 73.019	52.113 54.005 55.642 56.953 58.463 60.123 61.355 62.560 63.624 65.778	57.250 59.309 60.824 62.151 63.861 65.838 66.937 67.972 68.841 70.519	57.162 58.964 60.678 61.615 63.229 65.027 66.114 67.035 67.871 69.559	57.093 59.787 60.825 62.994 64.898 67.223 68.344 69.591 70.518 72.178	49.153 50.953 52.690 54.002 55.394 56.871 58.177 59.471 60.630 63.008	63.519 65.663 67.169 68.765 70.239 71.722 73.055 74.344 75.200 76.296	65.168 67.495 69.547 71.436 73.034 74.625 76.040 77.382 78.366 79.425	63.663 65.662 67.190 68.706 70.147 71.661 72.908 73.983 74.476 75.632	3.8 3.4 2.3 2.4 2.1 2.1 1.8 1.7 1.1	4.4 3.3 2.7 2.5 2.1 2.1 2.1 1.7 .8 1.5	4.1 3.6 3.0 2.7 2.2 2.2 1.9 1.8 1.3	4.0 3.1 2.3 2.3 2.1 2.2 1.7 1.5 .7
2000 2001 2002 2003 2004 2005 2006 2007 2008 2009	79.467 78.836 78.201 79.400 82.284 85.131 87.842 91.139 95.410 89.694	76.221 74.223 73.242 75.454 79.060 83.703 86.909 89.921 98.960 87.987	68.601 70.567 72.393 75.028 78.153 82.110 85.661 89.491 93.308 92.931	72.886 74.236 76.631 80.008 82.760 86.204 88.949 91.589 94.381 94.214	71.908 73.270 75.714 79.505 82.263 86.011 89.022 91.750 94.801 94.126	74.578 75.906 78.222 80.895 83.637 86.531 88.799 91.279 93.597 94.364	66.032 68.281 69.815 72.050 75.369 79.609 83.617 88.133 92.558 92.048	78.037 79.793 81.004 82.541 84.751 87.388 90.058 92.489 94.259 94.970	80.804 82.258 83.639 84.837 86.515 88.373 90.392 92.378 94.225 95.315	77.575 79.039 80.125 81.776 84.126 87.037 89.783 92.206 94.849 94.559	2.3 2.2 1.5 1.9 2.7 3.1 3.1 2.7 1.9	2.5 1.9 1.3 1.9 2.5 2.8 2.7 2.5 3.0 1	1.7 1.8 1.7 1.4 2.0 2.1 2.3 2.2 2.0 1.2	2.6 1.9 1.4 2.1 2.9 3.5 3.2 2.7 2.9 -3
2010	93.348 99.242 100.000 100.168 100.272 95.385 93.455 95.850 99.104 98.886	92.783 99.826 100.000 98.636 97.854 89.947 86.696 88.622 91.181 89.945	95.386 98.285 100.000 102.332 104.435 104.705 105.050 107.647 111.403 113.787	96.421 99.070 100.000 100.931 102.632 103.282 103.900 106.040 109.336 111.587	96.128 98.946 100.000 100.609 102.056 102.402 102.776 104.518 107.609 109.441	96.942 99.289 100.000 101.478 103.593 104.718 105.701 108.435 112.040 114.931	94.669 97.739 100.000 103.279 105.645 105.677 105.854 108.731 112.772 115.244	96.086 98.100 100.000 101.795 103.692 104.782 105.895 107.923 110.523 112.499	96.608 98.139 100.000 101.526 103.122 104.407 106.070 107.795 109.897 111.670	95.923 98.246 100.000 101.468 103.138 103.453 104.185 106.148 108.647 110.339	1.2 2.1 1.9 1.8 1.8 1.0 1.0 1.9 2.4 1.8	1.7 2.5 1.9 1.3 1.5 .2 1.0 1.8 2.1 1.4	1.4 1.6 1.9 1.5 1.6 1.6 1.6 1.9	1.4 2.4 1.8 1.5 1.6 .3 .7 1.9 2.4
2016:            	92.321 93.253 93.803 94.441	86.050 86.407 87.028 87.298	104.165 104.906 105.285 105.843	103.105 103.697 104.147 104.651	102.013 102.631 103.041 103.419	104.858 105.412 105.921 106.613	104.913 105.746 106.082 106.674	105.061 105.743 106.112 106.666	105.322 105.848 106.363 106.746	103.418 104.016 104.405 104.902	2 2.6 1.4 2.1	.2 2.4 1.7 1.8	1.7 2.0 2.0 1.4	6 2.3 1.5 1.9
2017:         	95.054 95.094 95.974 97.277	88.312 88.251 88.394 89.529	106.697 107.102 107.843 108.946	105.230 105.667 106.201 107.063	103.893 104.165 104.601 105.411	107.347 108.032 108.710 109.651	107.694 108.081 108.949 110.200	107.168 107.525 108.147 108.853	107.189 107.540 107.934 108.516	105.474 105.797 106.319 107.001	1.9 1.3 2.4 2.6	2.1 .9 1.7 2.7	1.7 1.3 1.5 2.2	2.2 1.2 2.0 2.6
2018:         	98.129 99.364 99.640 99.284	91.124 91.250 91.378 90.972	110.007 111.047 111.882 112.674	108.219 108.992 109.685 110.450	106.576 107.317 108.027 108.517	110.795 111.617 112.284 113.464	111.204 112.408 113.332 114.142	109.478 110.354 110.908 111.351	109.131 109.707 110.136 110.612	107.770 108.461 108.978 109.378	2.3 3.2 2.0 1.6	2.5 2.2 1.6 1.3	2.3 2.1 1.6 1.7	2.9 2.6 1.9 1.5
2019:         	98.663 99.463 98.876 98.544	90.158 90.521 89.597 89.503		111.691 111.096 111.517 112.043	108.804 109.207 109.595 110.158	116.187 114.042 114.513 114.980	113.973 115.125 115.589 116.290	111.644 112.311 112.821 113.222	110.902 111.414 111.997 112.366	109.591 110.192 110.585 110.990	1.1 2.4 1.8 1.4	.4 2.4 1.5 1.6	1.1 1.9 2.1 1.3	.8 2.2 1.4 1.5

 $<sup>^1</sup>$  Gross domestic product (GDP) less exports of goods and services plus imports of goods and services.  $^2$  Quarterly percent changes are at annual rates.

Table B-6. Gross value added by sector, 1969-2019

[Billions of dollars; quarterly data at seasonally adjusted annual rates]

		ilidj.	Business 1	aro, quartori		olds and inst	itutions		eral governm	ent <sup>3</sup>	
Year or quarter	Gross domestic product	Total	Nonfarm <sup>1</sup>	Farm	Total	House- holds	Nonprofit institu- tions serving house- holds <sup>2</sup>	Total	Federal	State and local	Addendum: Gross housing value added
1969	1,017.6 1,073.3 1,164.9 1,279.1 1,425.4 1,545.2 1,684.9 1,873.4 2,081.8 2,351.6 2,627.3	782.7 815.9 882.5 972.5 1,094.0 1,182.8 1,284.8 1,443.3 1,616.2 1,838.2 2,062.8	759.9 792.3 857.2 942.9 1,047.2 1,138.5 1,239.2 1,400.2 1,572.7 1,787.5 2,002.7	22.8 23.7 25.4 29.7 46.8 44.2 45.6 43.0 43.5 50.7 60.1	87.0 94.6 104.5 114.0 124.6 137.2 151.6 164.9 179.9 202.1 226.3	57.1 61.2 67.2 72.7 78.5 85.5 93.7 101.7 110.7 124.8 139.5	30.0 33.4 37.4 41.4 46.1 51.7 58.0 63.2 69.2 77.3 86.9	147.9 162.8 177.8 192.6 206.8 225.3 248.4 265.3 285.7 311.3 338.2	76.9 82.5 87.5 92.4 96.4 102.5 110.5 117.3 125.2 135.8 145.4	70.9 80.3 90.3 100.2 110.4 122.8 138.0 148.0 160.6 175.5 192.8	73.0 78.8 86.4 93.9 101.4 110.4 121.3 130.9 144.2 160.2
1980 1981 1982 1983 1984 1985 1986 1987 1987	2,857.3 3,207.0 3,343.8 3,634.0 4,037.6 4,339.0 4,579.6 4,855.2 5,236.4 5,641.6	2,225.8 2,502.0 2,568.6 2,801.9 3,136.7 3,369.6 3,539.3 3,735.2 4,019.3 4,326.7	2,174.4 2,437.0 2,508.2 2,757.0 3,072.6 3,305.9 3,479.4 3,673.2 3,957.9 4,252.8	51.4 65.0 60.4 44.9 64.2 63.7 59.9 62.0 61.4 73.9	258.2 291.6 323.8 352.5 383.8 411.8 447.0 489.5 539.8 586.0	158.8 179.2 198.2 213.6 230.9 248.2 268.4 289.8 316.4 341.4	99.3 112.4 125.6 138.9 152.8 163.6 178.6 199.7 223.4 244.6	373.4 413.5 451.4 479.7 517.1 557.5 593.3 630.4 677.4 728.8	159.8 178.3 195.7 207.1 225.3 240.0 250.6 261.0 278.5 292.8	213.5 235.2 255.6 272.6 291.9 317.6 342.7 369.4 398.8 436.1	204.0 231.6 258.6 280.6 303.1 333.8 364.5 392.1 424.2 452.7
1990 1991 1992 1993 1994 1995 1996 1997 1997	5,963.1 6,158.1 6,520.3 6,858.6 7,287.2 7,639.7 8,073.1 8,577.6 9,062.8 9,630.7	4,542.0 4,645.0 4,920.2 5,177.4 5,523.7 5,795.1 6,159.5 6,578.8 6,959.2 7,400.1	4,464.2 4,574.7 4,840.4 5,106.2 5,440.1 5,726.7 6,066.9 6,490.6 6,880.2 7,329.2	77.8 70.4 79.9 71.3 83.6 68.4 92.6 88.1 79.0	636.3 677.3 720.3 772.8 824.7 877.8 923.2 975.9 1,040.6 1,112.4	367.6 386.6 407.1 437.6 472.7 506.9 534.6 565.7 601.6 645.2	268.8 290.7 313.2 335.1 352.0 370.9 388.7 410.2 439.0 467.3	784.9 835.8 879.8 908.3 938.8 966.9 990.3 1,022.9 1,063.0 1,118.1	306.7 323.5 329.6 331.5 332.6 333.0 331.8 333.5 336.8 345.0	478.2 512.2 550.2 576.9 606.2 633.9 658.6 689.3 726.2 773.1	487.0 515.3 545.2 578.4 619.6 662.6 695.0 731.9 774.8 826.2
2000	10,252.3 10,581.8 10,936.4 11,458.2 12,213.7 13,036.6 13,814.6 14,451.9 14,712.8 14,448.9	7,876.1 8,062.0 8,264.4 8,642.4 9,240.6 9,898.0 10,509.1 10,994.6 11,054.9 10,669.9	7,800.1 7,983.9 8,190.4 8,551.3 9,121.2 9,793.5 10,412.8 10,878.9 10,935.4	76.0 78.1 74.0 91.1 119.4 104.5 96.3 115.7 119.5	1,191.9 1,267.2 1,343.6 1,411.0 1,494.5 1,583.3 1,673.6 1,730.3 1,836.8 1,895.5	693.5 744.7 780.7 816.6 868.4 933.4 991.2 1,016.9 1,075.2 1,097.0	498.5 522.6 562.9 594.4 626.1 649.8 682.4 713.4 761.6 798.5	1,184.3 1,252.6 1,328.4 1,404.8 1,478.7 1,555.4 1,631.9 1,726.9 1,821.2 1,883.5	360.3 370.3 397.8 434.7 459.4 488.4 509.9 535.7 569.1 603.0	824.0 882.3 930.6 970.1 1,019.3 1,067.0 1,122.1 1,191.2 1,252.1 1,280.5	881.7 943.5 985.1 1,016.4 1,075.2 1,151.9 1,224.2 1,273.4 1,349.5 1,393.8
2010	14,992.1 15,542.6 16,197.0 16,784.9 17,527.3 18,224.8 18,715.0 19,519.4 20,580.2 21,429.0	11,140.5 11,612.9 12,189.5 12,670.5 13,280.5 13,826.3 14,180.6 14,830.7 15,680.8 16,329.9	11,022.8 11,460.7 12,040.5 12,485.9 13,112.4 13,680.3 14,051.6 14,691.2 15,551.2	117.6 152.2 148.9 184.6 168.1 146.0 129.0 139.4 129.6	1,905.5 1,956.8 2,018.4 2,075.0 2,158.8 2,256.2 2,349.0 2,445.7 2,569.9 2,686.5	1,091.0 1,108.0 1,128.0 1,157.0 1,203.3 1,250.9 1,301.8 1,363.0 1,437.4 1,503.4	814.5 848.8 890.3 918.0 955.4 1,005.4 1,047.2 1,082.7 1,132.5	1,946.1 1,972.9 1,989.1 2,039.3 2,088.0 2,142.2 2,185.4 2,243.1 2,329.5 2,412.6	640.0 659.8 663.7 658.4 666.8 674.8 686.3 701.7 729.0 754.7	1,306.1 1,313.1 1,325.5 1,380.9 1,421.1 1,467.4 1,499.1 1,541.4 1,600.5 1,657.9	1,400.2 1,445.7 1,478.5 1,511.2 1,585.1 1,685.9 1,769.5 1,852.2 1,942.8 2,030.6
2016: I II IV	18,424.3 18,637.3 18,806.7 18,991.9	13,942.9 14,120.5 14,255.5 14,403.6	13,813.5 13,987.7 14,124.8 14,280.5	129.4 132.8 130.7 123.1	2,315.6 2,338.0 2,358.2 2,384.3	1,282.7 1,296.4 1,306.9 1,321.2	1,032.8 1,041.5 1,051.3 1,063.0	2,165.8 2,178.8 2,193.0 2,204.0	680.3 684.6 688.5 691.9	1,485.5 1,494.2 1,504.5 1,512.1	1,740.9 1,761.3 1,777.6 1,798.2
2017: I II IV	19,190.4 19,356.6 19,611.7 19,918.9	14,557.5 14,690.6 14,910.7 15,163.9	14,411.1 14,547.0 14,776.6 15,030.2	146.4 143.6 134.1 133.7	2,414.1 2,434.2 2,450.5 2,483.8	1,342.4 1,355.7 1,366.3 1,387.5	1,071.7 1,078.5 1,084.3 1,096.4	2,218.9 2,231.8 2,250.4 2,271.2	695.4 698.0 703.3 710.1	1,523.5 1,533.8 1,547.2 1,561.1	1,823.8 1,841.7 1,861.5 1,881.8
2018: I II IV	20,163.2 20,510.2 20,749.8 20,897.8	15,345.7 15,633.5 15,823.3 15,920.7	15,212.9 15,498.2 15,699.6 15,794.2	132.8 135.3 123.7 126.5	2,523.8 2,559.2 2,582.2 2,614.5	1,409.2 1,432.5 1,446.0 1,462.0	1,114.6 1,126.7 1,136.2 1,152.5	2,293.6 2,317.5 2,344.3 2,362.6	718.2 725.7 733.4 738.7	1,575.5 1,591.8 1,610.9 1,624.0	1,908.0 1,935.5 1,953.6 1,974.1
2019: I II IV <sup>p</sup>	21,098.8 21,340.3 21,542.5 21,734.3	16,070.6 16,271.9 16,417.6 16,559.4	15,946.8 16,143.9 16,283.3 16,427.5	123.8 128.0 134.4 131.9	2,648.3 2,669.7 2,698.6 2,729.3	1,480.6 1,497.5 1,510.6 1,525.0	1,167.7 1,172.2 1,188.0 1,204.3	2,379.9 2,398.7 2,426.3 2,445.6	745.3 750.5 758.4 764.7	1,634.6 1,648.1 1,668.0 1,680.8	1,998.5 2,022.4 2,041.4 2,060.2

Gross domestic business value added equals gross domestic product excluding gross value added of households and institutions and of general government. Nonfarm value added equals gross domestic business value added excluding gross farm value added.

 Equals compensation of employees of nonprofit institutions, the rental value of nonresidential fixed assets owned and used by nonprofit institutions serving households, and rental income of persons for tenant-occupied housing owned by nonprofit institutions.

 Sequals compensation of general government employees plus general government consumption of fixed capital.

Table B-7. Real gross value added by sector, 1969-2019

[Billions of chained (2012) dollars; quarterly data at seasonally adjusted annual rates]

			Business <sup>1</sup>		. ,	olds and inst	itutions		eral governme	ent <sup>3</sup>	
Year or quarter	Gross domestic product	Total	Nonfarm <sup>1</sup>	Farm	Total	House- holds	Nonprofit institu- tions serving house- holds <sup>2</sup>	Total	Federal	State and local	Addendum: Gross housing value added
1969	4,942.1 4,951.3 5,114.3 5,687.2 5,656.5 5,644.8 5,949.0 6,224.1 6,568.6 6,776.6	3,272.7 3,271.3 3,394.9 3,616.6 3,867.8 3,808.8 3,772.6 4,027.5 4,258.1 4,529.7 4,690.6	3,232.1 3,227.9 3,348.6 3,574.1 3,833.7 3,776.2 3,714.5 3,980.8 4,209.4 4,490.5 4,642.4	45.1 46.4 48.8 48.2 47.2 56.1 53.4 56.2 54.1 59.2	648.6 660.5 690.6 717.9 741.9 772.2 799.1 809.4 815.8 846.3 869.8	379.9 388.7 408.3 425.2 438.8 458.4 471.5 477.7 477.6 500.5 510.8	267.1 269.5 279.5 289.6 300.0 310.3 324.2 328.4 335.3 342.1 355.7	1,221.2 1,226.5 1,228.7 1,226.9 1,232.9 1,257.1 1,276.0 1,286.8 1,300.3 1,325.1 1,339.9	543.2 525.5 506.6 487.2 473.6 473.8 472.1 473.3 475.2 481.5	643.9 672.7 700.2 724.6 750.1 777.4 801.0 811.7 824.3 843.7 859.1	480.4 496.4 520.8 545.5 562.9 590.5 609.4 615.4 624.3 646.7 659.2
1980 1981 1982 1983 1984 1985 1986 1987 1988	6,759.2 6,930.7 6,805.8 7,117.7 7,632.8 7,951.1 8,226.4 8,511.0 8,866.5 9,192.1	4,648.3 4,783.9 4,646.5 4,892.8 5,326.8 5,575.2 5,777.7 5,985.1 6,241.4 6,480.4	4,602.9 4,707.8 4,563.8 4,846.6 5,256.6 5,488.1 5,695.7 5,902.7 6,171.6 6,398.4	57.6 76.0 79.7 55.1 73.5 87.1 83.3 84.1 74.8 85.0	896.0 913.2 940.9 979.7 1,002.2 1,019.6 1,051.5 1,090.9 1,146.9 1,193.5	525.3 531.0 538.3 559.3 569.8 582.8 594.4 609.5 634.8 654.5	367.4 379.3 401.1 419.0 431.3 435.3 456.5 481.9 513.6 541.3	1,359.9 1,369.5 1,385.7 1,397.7 1,418.3 1,461.1 1,500.5 1,537.5 1,580.7 1,619.4	490.3 498.5 507.7 520.6 534.1 551.1 564.4 582.2 593.4 602.4	871.1 871.0 876.9 873.5 879.0 904.3 930.7 949.1 981.6 1,011.9	682.5 695.9 712.1 739.6 753.8 785.0 806.3 825.1 852.3 870.1
1990 1991 1992 1993 1994 1995 1996 1997 1998	9,365.5 9,355.4 9,684.9 9,951.5 10,352.4 10,630.3 11,031.4 11,521.9 12,038.3 12,610.5	6,584.1 6,544.0 6,821.1 7,015.7 7,354.0 7,580.0 7,931.9 8,348.3 8,781.0 9,277.8	6,494.1 6,453.2 6,715.4 6,922.7 7,241.3 7,490.0 7,827.1 8,230.6 8,666.5 9,159.7	91.7 92.3 106.6 94.4 114.3 91.0 105.3 118.1 114.0 116.8	1,231.8 1,257.0 1,288.8 1,355.2 1,400.9 1,442.7 1,471.4 1,516.7 1,667.5	667.2 677.5 692.8 726.4 763.3 789.7 805.9 828.7 850.2 883.9	568.3 583.9 600.7 634.0 641.4 656.3 669.0 691.7 722.2 730.3	1,659.8 1,676.7 1,683.9 1,687.9 1,689.5 1,691.9 1,695.2 1,708.1 1,726.8 1,742.1	612.9 616.4 606.3 596.3 579.7 561.2 547.8 538.8 533.1 528.9	1,042.2 1,055.9 1,073.9 1,088.7 1,107.7 1,129.6 1,147.1 1,169.7 1,194.6	887.5 905.7 927.7 961.0 1,002.0 1,037.8 1,055.7 1,081.1 1,106.4 1,144.2
2000	13,131.0 13,262.1 13,493.1 13,879.1 14,406.4 14,912.5 15,338.3 15,626.0 15,604.7	9,728.6 9,796.7 9,968.0 10,295.0 10,736.4 11,157.9 11,533.3 11,795.2 11,679.1 11,245.6	9,593.7 9,668.7 9,835.5 10,153.1 10,581.6 10,995.0 11,370.8 11,646.9 11,527.7 11,079.9	138.2 128.1 133.5 145.1 159.8 168.8 165.5 144.6 148.5	1,640.6 1,676.7 1,702.5 1,735.0 1,803.1 1,867.3 1,898.7 1,896.1 1,953.1	923.9 953.7 960.1 984.3 1,024.9 1,078.1 1,107.0 1,096.5 1,131.2 1,122.8	717.8 723.3 743.4 751.3 778.7 788.9 790.9 799.2 821.4 833.1	1,770.3 1,801.4 1,835.6 1,858.5 1,871.5 1,888.4 1,903.9 1,930.9 1,970.9 2,006.7	531.7 533.2 542.6 557.0 565.1 572.3 576.7 584.6 606.3 636.6	1,240.0 1,269.6 1,294.4 1,302.8 1,307.5 1,317.0 1,328.3 1,347.3 1,365.3 1,370.5	1,184.9 1,218.3 1,221.4 1,234.6 1,278.2 1,339.1 1,376.2 1,380.2 1,424.7 1,432.1
2010	15,598.8 15,840.7 16,197.0 16,495.4 16,912.0 17,403.8 17,688.9 18,108.1 18,638.2 19,072.5	11,607.3 11,830.4 12,189.5 12,487.3 12,877.1 13,332.5 13,567.8 13,950.2 14,425.1 14,816.8	11,443.9 11,673.0 12,040.5 12,307.3 12,695.0 13,138.9 13,365.6 13,748.1 14,224.0 14,608.8	165.1 157.5 148.9 179.8 181.6 194.4 205.8 202.3 196.5 204.6	1,975.0 2,003.1 2,018.4 2,032.8 2,064.8 2,099.9 2,132.3 2,160.8 2,203.4 2,234.6	1,126.3 1,129.9 1,128.0 1,135.7 1,158.6 1,173.9 1,189.6 1,208.2 1,236.8 1,250.4	848.6 873.1 890.3 897.1 906.3 925.9 942.7 952.6 966.6 984.2	2,016.3 2,007.2 1,989.1 1,975.7 1,971.9 1,975.9 1,994.0 2,005.5 2,022.2 2,037.6	658.0 664.3 663.7 652.0 646.9 642.4 645.1 645.4 648.1	1,358.5 1,343.0 1,325.5 1,323.7 1,324.7 1,332.9 1,348.2 1,359.3 1,373.1 1,383.7	1,449.0 1,476.5 1,478.5 1,481.2 1,520.0 1,571.6 1,601.9 1,623.2 1,650.0 1,666.0
2016:	17,556.8 17,639.4 17,735.1 17,824.2 17,925.3 18,021.0	13,450.5 13,521.4 13,606.9 13,692.4 13,780.4	13,254.1 13,319.0 13,399.7 13,489.9 13,573.4 13,664.9	197.6 206.6 214.1 204.8 211.3 205.8	2,124.0 2,132.0 2,134.9 2,138.4 2,150.2 2,157.1	1,186.1 1,190.0 1,190.1 1,192.2 1,202.0 1,206.7	937.8 942.0 944.8 946.1 948.1 950.3	1,986.8 1,990.8 1,998.5 1,999.7 2,001.4	644.3 645.0 645.8 645.3 645.5 644.6	1,341.9 1,345.2 1,352.1 1,353.7 1,355.1	1,595.9 1,601.7 1,603.3 1,606.5 1,616.1 1,620.8
2018: I	18,163.6 18,322.5 18,438.3 18,598.1 18,732.7 18,783.5	13,868.8 14,004.8 14,146.9 14,247.7 14,388.3 14,509.6 14,554.7	13,805.9 13,948.2 14,049.1 14,186.0 14,308.4 14,352.5	196.8 195.3 194.2 198.9 195.9 196.9	2,160.9 2,175.0 2,187.2 2,201.5 2,208.8 2,216.0	1,206.7 1,206.9 1,217.1 1,226.0 1,236.9 1,239.7 1,244.6	950.3 953.9 957.8 961.2 964.6 969.1 971.4	2,002.7 2,007.0 2,010.8 2,014.3 2,020.4 2,027.5 2,026.4	645.4 646.2 646.1 648.4 650.1 647.9	1,357.3 1,360.8 1,363.8 1,367.4 1,371.1 1,376.5 1,377.6	1,620.6 1,625.2 1,630.7 1,639.6 1,650.1 1,652.5 1,657.7
2019: I II IV <sup>p</sup>	18,927.3 19,021.9 19,121.1 19,219.8	14,696.2 14,770.3 14,856.3 14,944.4	14,492.0 14,561.2 14,644.9 14,737.0	199.0 207.0 210.2 202.3	2,225.2 2,231.3 2,237.5 2,244.4	1,247.3 1,249.4 1,251.0 1,253.7	977.9 981.8 986.4 990.7	2,021.6 2,036.2 2,044.0 2,048.6	640.8 654.5 657.4 659.2	1,379.7 1,380.8 1,385.8 1,388.6	1,661.8 1,664.7 1,667.0 1,670.5

Gross domestic business value added equals gross domestic product excluding gross value added of households and institutions and of general government. Nonfarm value added equals gross domestic business value added excluding gross farm value added.

 Equals compensation of employees of nonprofit institutions, the rental value of nonresidential fixed assets owned and used by nonprofit institutions serving households, and rental income of persons for tenant-occupied housing owned by nonprofit institutions.

 Sequals compensation of general government employees plus general government consumption of fixed capital.

Table B-8. Gross domestic product (GDP) by industry, value added, in current dollars and as a percentage of GDP, 1997-2018

[Billions of dollars; except as noted]

						Private i	ndustries				
Year	Gross domestic product	Total private industries	Agricul- ture, forestry, fishing, and hunting	Mining	Construc- tion	Total manufac- turing	Manufacturino Durable goods	Non- durable goods	Utilities	Whole- sale trade	Retail trade
						Value added					
1997 1998 1999	8,577.6 9,062.8 9,630.7	7,432.0 7,871.5 8,378.3	108.6 99.8 92.6	95.1 81.7 84.5	339.6 379.8 417.6	1,382.9 1,430.6 1,488.9	823.8 850.7 874.9	559.1 579.9 614.1	171.5 163.7 179.9	527.5 563.7 584.0	579.9 626.9 652.6
2000 2001 2002 2003 2004 2005 2006 2007 2008	10,252.3 10,581.8 10,936.4 11,458.2 12,213.7 13,036.6 13,814.6 14,451.9 14,712.8 14,448.9	8,929.3 9,188.9 9,462.0 9,905.9 10,582.5 11,326.4 12,022.6 12,564.8 12,731.2 12,403.9	98.3 99.8 95.6 114.0 142.9 128.3 125.1 144.1 147.2 130.0	110.6 123.9 112.4 139.0 166.5 225.7 273.3 314.0 392.2 275.8	461.3 486.5 493.6 525.2 584.6 651.8 697.1 715.3 648.9 565.6	1,550.2 1,473.9 1,468.5 1,524.2 1,608.1 1,693.4 1,793.8 1,844.7 1,800.8 1,702.1	924.8 833.4 832.8 863.2 905.1 956.8 1,004.4 1,030.6 999.7 881.0	625.4 640.5 635.7 661.0 703.0 736.6 789.4 814.1 801.1	180.1 181.3 177.6 184.0 199.2 198.1 226.8 231.9 241.7 258.2	622.6 613.8 613.1 641.5 697.1 754.9 811.5 857.8 884.3 834.2	685.5 709.5 732.6 769.6 795.6 840.8 869.9 869.2 848.7 827.6
2010	14,992.1 15,542.6 16,197.0 16,784.9 17,527.3 18,224.8 18,715.0 19,519.4 20,580.2	12,884.1 13,405.5 14,037.5 14,572.3 15,255.9 15,883.9 16,326.1 17,065.8 18,035.6	146.3 180.9 179.6 215.6 201.0 180.7 164.3 174.6 166.5	305.8 356.3 358.8 386.5 416.4 259.9 215.6 287.3 346.6	525.1 524.4 553.4 587.6 636.9 695.6 745.5 790.4 839.1	1,797.0 1,867.6 1,927.1 1,991.9 2,050.2 2,126.5 2,101.2 2,185.1 2,321.2	964.3 1,015.2 1,061.7 1,102.0 1,134.1 1,184.0 1,190.5 1,230.7 1,296.4	832.7 852.4 865.3 889.9 916.1 942.5 910.6 954.4 1,024.8	278.8 287.5 279.7 286.3 298.1 299.2 302.4 315.1 325.9	888.9 934.9 997.4 1,040.1 1,088.2 1,142.5 1,133.8 1,164.6 1,212.2	851.5 871.9 908.4 949.5 974.5 1,024.7 1,056.5 1,084.3 1,126.9
	Percent			lı	ndustry value	added as a p	ercentage of	GDP (percer	nt)		
1997 1998 1999	100.0 100.0 100.0	86.6 86.9 87.0	1.3 1.1 1.0	1.1 .9 .9	4.0 4.2 4.3	16.1 15.8 15.5	9.6 9.4 9.1	6.5 6.4 6.4	2.0 1.8 1.9	6.2 6.2 6.1	6.8 6.9 6.8
2000 2001 2001 2002 2003 2004 2005 2006 2008 2009 2010 2011 2011 2012 2013 2014 2015 2016 2016 2017 2018	100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0	87.1 86.8 86.5 86.5 86.9 87.0 86.9 85.8 85.8 85.9 86.2 86.2 87.2 87.2 87.4	1.0 9 1.0 1.2 1.0 1.0 1.0 1.2 1.1 1.3 9.9 9.8	1.1 1.2 1.0 1.2 1.4 1.7 2.0 2.2 2.7 1.9 2.0 2.3 2.2 2.3 2.4 1.4 1.2 1.5	4.5 4.6 4.6 4.8 5.0 4.9 4.9 3.5 3.4 3.4 4.0 4.0 4.0	15.1 13.9 13.4 13.3 13.0 13.0 12.8 12.2 11.8 12.0 11.9 11.9 11.7 11.7 11.7	9.0 7.9 7.5 7.4 7.3 7.1 6.1 6.5 6.6 6.5 6.4 6.3	6.1 6.18 5.88 5.77 5.64 5.7 5.3 5.2 2 4.9 4.9 4.9	1.8 1.7 1.6 1.6 1.6 1.6 1.8 1.9 1.8 1.7 1.7 1.7 1.7 1.6 1.6 1.6	6.1 5.86 5.66 5.7 5.9 5.9 6.2 6.2 6.3 6.0 6.0 6.0 6.0 6.0 6.0	6.7 6.7 6.7 6.5 6.5 6.3 6.0 5.7 5.6 5.6 5.6 5.6 5.6 5.6 5.6 5.6 5.6 5.6

<sup>&</sup>lt;sup>1</sup> Consists of agriculture, forestry, fishing, and hunting; mining; construction; and manufacturing.
<sup>2</sup> Consists of utilities; wholesale trade; retail trade; transportation and warehousing; information; finance, insurance, real estate, rental, and leasing; professional and business services; educational services, health care, and social assistance; arts, entertainment, recreation, accommodation, and food services; and other services, except government.

Note: Data shown in Tables B-8 and B-9 are consistent with the 2019 annual revision of the industry accounts released in July 2019. For details see Survey of Current Business, November 2019.

 $\label{eq:added} \begin{array}{l} \text{Table B-8. Gross domestic product (GDP) by industry, value added, in current dollars and as} \\ \text{a percentage of GDP, } 1997-2018-Continued \end{array}$ 

[Billions of dollars; except as noted]

			Private i	ndustries—Co	ontinued					
Year	Transpor- tation and ware- housing	Information	Finance, insurance, real estate, rental, and leasing	Profes- sional and business services	Educational services, health care, and social assistance	Arts, entertain- ment, recreation, accommo- dation, and food services	Other services, except govern- ment	Govern- ment	Private goods- producing industries <sup>1</sup>	Private services- producing industries <sup>2</sup>
					Value	added			'	
1997 1998 1999	257.3 280.0 290.0	394.1 434.6 485.0	1,612.4 1,710.1 1,837.1	840.6 914.0 997.2	590.6 615.8 653.9	301.8 322.1 354.1	230.3 248.7 260.8	1,145.6 1,191.3 1,252.3	1,926.1 1,991.8 2,083.7	5,505.9 5,879.7 6,294.6
2000	307.8 308.1 305.7 321.4 352.1 375.8 410.4 413.9 426.8 404.6 433.0 451.4 472.0 491.1 521.8 580.8 612.4 568.1	471.3 502.4 550.6 550.6 564.9 620.4 642.3 765.9 7721.9 753.3 759.8 828.9 842.4 888.0 959.3 997.6	1,974.7 2,128.1 2,217.0 2,295.9 2,389.1 2,666.2 2,743.9 2,848.3 2,762.7 2,943.0 3,045.3 3,548.0 3,548.0 3,548.0 3,548.0 4,088.6 4,081.6	1,105.1 1,155.5 1,189.9 1,247.4 1,341.0 1,446.6 1,666.7 1,777.1 1,688.7 1,766.8 1,856.7 1,964.7 2,017.3 2,118.4 2,302.5 2,427.6 2,579.4	695.4 749.9 807.0 862.8 927.3 970.5 1,035.5 1,035.5 1,047.4 1,267.5 1,310.7 1,354.7 1,407.4 1,471.9 1,650.7 1,708.9	386.5 390.7 413.5 432.1 461.2 511.5 532.5 542.7 533.3 555.8 580.9 621.4 651.3 691.4 739.7 781.3 815.4	279.7 265.6 284.9 283.8 297.3 330.5 330.5 332.5 328.0 333.1 348.0 356.3 376.6 392.4 402.1 414.1	1,323.0 1,392.9 1,474.4 1,552.3 1,631.3 1,710.3 1,792.0 1,887.1 2,108.0 2,137.1 2,159.5 2,271.4 2,340.8 2,388.9 2,453.6 2,544.6	2,220.4 2,184.1 2,170.1 2,302.4 2,502.2 2,699.3 2,889.4 3,018.1 2,989.1 2,673.6 2,774.3 2,929.3 3,018.8 3,181.6 3,262.7 3,226.6 3,437.4 3,673.4	6,708.9 7,004.8 7,291.9 7,603.5 8,080.3 8,627.1 9,133.2 9,546.7 9,742.1 9,730.3 10,109.8 10,476.3 11,018.7 11,390.8 11,951.4 12,621.3 13,099.5 13,628.4 14,362.1
		.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	-	e added as a p			_,	2,01011	,
1997 1998 1999	3.0 3.1 3.0	4.6 4.8 5.0	18.8 18.9 19.1	9.8 10.1 10.4	6.9 6.8 6.8	3.5 3.6 3.7	2.7 2.7 2.7	13.4 13.1 13.0	22.5 22.0 21.6	64.2 64.9 65.4
2000 2001 2001 2002 2003 2004 2005 2006 2008 2009 2010 2011 2011 2012 2013 2014 2014	3.0 2.9 2.8 2.9 2.9 3.0 2.9 2.9 2.8 2.9 2.9 2.9 3.0 3.1	4.6 4.7 5.0 4.9 5.1 4.9 4.7 4.9 5.0 5.0 4.9 4.7 4.9 4.8	19.3 20.1 20.3 20.0 19.6 20.0 19.7 18.8 19.8 19.6 20.1 19.6 20.2 20.2	10.8 10.9 10.9 10.9 11.0 11.1 11.2 11.5 12.1 11.7 11.8 11.9 12.1 12.0	6.8 7.1 7.4 7.5 7.6 7.4 7.5 8.1 8.8 8.7 8.7 8.6 8.5 8.6	3.8 3.7 3.8 3.8 3.7 3.7 3.7 3.7 3.7 3.7 3.7 3.7 3.9 3.9 4.1	2.7 2.5 2.6 2.5 2.4 2.4 2.3 2.2 2.3 2.2 2.1 2.1 2.1 2.1 2.1	12.9 13.2 13.5 13.5 13.4 13.1 13.0 13.1 13.5 14.2 14.1 13.7 13.3 13.2 13.0 12.8	21.7 20.6 19.8 20.1 20.5 20.7 20.9 20.3 18.5 18.5 18.6 19.0 18.9	65.4 66.2 66.7 66.4 66.2 66.1 66.1 66.1 67.4 67.4 67.4 68.0 67.9 68.2 69.3
2016 2017 2018	3.1 3.1 3.2	5.1 5.1 5.2	21.0 20.9 20.9	12.3 12.4 12.5	8.8 8.8 8.7	4.2 4.2 4.2	2.1 2.1 2.1	12.8 12.6 12.4	17.2 17.6 17.8	70.0 69.8 69.8

Note (cont'd): Value added is the contribution of each private industry and of government to GDP. Value added is equal to an industry's gross output minus its intermediate inputs. Current-dollar value added is calculated as the sum of distributions by an industry to its labor and capital, which are derived from the components of gross domestic income.

Value added industry data shown in Tables B–8 and B–9 are based on the 2012 North American Industry Classification System (NAICS).

 $\ensuremath{\mathsf{TABLE}}$  B=9. Real gross domestic product by industry, value added, and percent changes, 1997--2018

						Private i	ndustries				
Year	Gross domestic product	Total private industries	Agricul- ture, forestry, fishing, and hunting	Mining	Construc- tion	Total manufac- turing	Manufacturin Durable goods	Non- durable goods	Utilities	Whole- sale trade	Retail trade
				Chain-ty	oe quantity ir	ndexes for va	lue added (20	012=100)			
1997 1998 1999	71.136 74.324 77.857	70.417 73.791 77.614	78.122 76.225 78.531	73.569 76.540 74.233	124.924 130.646 136.033	73.952 76.995 81.273	54.862 59.373 63.518	108.774 106.919 110.673	82.684 78.993 92.023	68.023 74.707 77.183	76.897 84.286 87.388
2000	81.070 81.880 83.306 85.689 88.945 92.070 94.698 96.475 96.343 93.899	81.097 81.675 83.128 85.527 89.042 92.473 95.475 97.063 96.460 93.523	90.102 86.959 90.001 96.987 104.744 109.218 111.013 98.327 100.402 111.362	65.831 76.178 78.193 69.241 69.643 70.809 81.679 87.975 85.158 97.660	141.541 138.629 134.131 136.316 141.182 141.809 138.846 134.563 121.446 104.296	87.116 83.415 84.146 88.809 95.078 97.970 103.527 106.948 104.777 95.141	70.928 66.355 67.757 72.791 78.019 83.413 89.812 93.989 94.526 80.927	111.745 110.500 109.712 113.126 120.927 118.785 122.532 124.516 118.051 114.724	93.244 77.009 79.706 77.930 82.678 78.378 83.261 84.935 89.475 84.828	81.126 82.663 83.546 88.159 91.924 96.071 98.749 102.073 101.967 89.701	90.310 93.582 97.689 102.703 104.467 107.851 108.686 105.144 101.290 97.020
2010 2011 2012 2012 2013 2014 2015 2016 2017 2018	96.306 97.800 100.000 101.842 104.415 107.451 109.211 111.799 115.072	95.938 97.577 100.000 101.886 104.833 108.266 110.049 112.867 116.441	107.954 103.799 100.000 116.603 117.923 125.752 131.765 129.793 127.954	86.193 89.398 100.000 103.938 115.332 125.082 117.847 126.275 130.409	98.928 97.334 100.000 102.485 104.396 109.250 112.975 115.580 118.118	100.289 100.663 100.000 103.068 104.832 105.731 105.187 107.925 112.157	91.144 97.290 100.000 102.463 103.973 105.504 105.917 109.486 114.663	112.361 104.898 100.000 103.817 105.900 106.004 104.238 105.923 108.991	95.043 98.680 100.000 98.916 95.102 94.941 99.769 101.498 101.330	95.040 96.794 100.000 102.293 106.201 110.759 109.317 111.297 113.090	99.094 99.277 100.000 103.112 105.005 108.513 112.262 116.226 120.332
		,			Percent cl	nange from y	ear earlier				
1997 1998 2000 2001 2001 2002 2003 2004 2005 2006 2006 2009 2010 2011 2011 2012 2013 2014 2014 2015 2016 2016 2016 2016	4.5 4.8 4.1 1.0 1.7 2.9 3.8 3.5 2.9 1.9 1.9 2.5 2.6 2.6 2.2 2.1 2.2 2.9 2.9 2.9 2.9 2.9 2.9 2.9 2.9 2.9	4.8 5.2 4.5 .7 1.8 8.2.9 4.1 3.9 3.2 1.7 -6 -3.0 2.6 2.5 1.7 2.5 1.7 2.5 2.9 3.1 6.2 6.3 6.3 6.3 6.3 6.3 6.3 6.3 6.3 6.3 6.3	-2.4 3.0 14.7 -3.5 7.8 8.0 4.3 1.6 -11.4 10.9 -3.1 1-3.8 -3.7 16.6 16.1 1.1 4.8 -1.5	4.0 -3.0 -11.3 15.7 2.6 -11.4 .6 1.7 15.4 7.7 -3.2 14.7 -11.7 3.7 11.9 3.9 11.0 8.5 7.2	4.6 4.1 4.0 -2.1 -3.2 -3.2 -3.1 -3.1 -3.1 -5.1 -1.6 -2.7 -2.7 -2.7 -1.9 -1.9 -1.9 -1.9 -1.9 -1.9 -1.9 -1.9	4.1 5.6 7.2 -4.2 9.9 5.5 7.1 3.3 -2.0 -9.2 5.4 -7.7 3.1 1.7,9 9.2 2.6 2.6 2.6	8.2 7.0 11.7 -6.4 2.1 7.7 4.7 4.7 6.6 -14.4 12.6 6.7 2.8 2.8 2.8 1.5 1.5 1.5	-1.7 -1.7 -1.1 -1.1 -7 -7 -7 -3.1 -1.8 -1.8 -1.8 -1.2 -2.2 -2.1 -6.6 -4.7 -4.7 -4.7 -1.6 -1.6 -1.6 -1.6 -1.6 -1.6 -1.6 -1.6	-4.5 16.5 1.3 -17.4 3.5 -2.2 6.1 -5.2 2.0 2.0 3.8 1.3 -5.2 12.0 8 1.3 -2.1 -5.2	9.8 3.3 5.1 1.9 1.1 5.5 4.3 4.5 2.8 3.4 1 -12.0 6.0 1.8 3.3 3.3 3.8 4.3 1.8 1.8	3,6 3,7 3,3 3,6 4,4 4,5,1 1,7,7 3,2 8,3,3 3,3,7 -4,2 2,1,1 1,1,8 3,3,3 3,5 3,5 3,5 3,5 3,5

<sup>&</sup>lt;sup>1</sup> Consists of agriculture, forestry, fishing, and hunting; mining; construction; and manufacturing.
<sup>2</sup> Consists of utilities; wholesale trade; retail trade; transportation and warehousing; information; finance, insurance, real estate, rental, and leasing; professional and business services; educational services, health care, and social assistance; arts, entertainment, recreation, accommodation, and food services; and other services, except government.

 $\begin{tabular}{ll} Table B-9. Real gross domestic product by industry, value added, and percent changes, \\ 1997-2018--Continued \\ \end{tabular}$ 

			1	<i>777 -</i> 201	.o—Com	шиси				
			Private i	ndustries—C	ontinued					
Year	Transpor- tation and ware- housing	Information	Finance, insurance, real estate, rental, and leasing	Profes- sional and business services	Educational services, health care, and social assistance	Arts, entertain- ment, recreation, accommo- dation, and food services	Other services, except govern- ment	Govern- ment	Private goods- producing industries <sup>1</sup>	Private services- producing industries <sup>2</sup>
				Chain-type qu	uantity indexes	for value add	ed (2012=100)			
1997 1998 1999	85.155 89.482 90.225	45.779 50.548 56.651	64.494 67.298 71.498	63.672 66.614 69.758	65.203 65.487 67.685	78.811 80.968 85.402	115.601 120.416 121.187	87.669 88.689 89.756	81.548 84.672 88.733	67.403 70.856 74.618
2000	90.015 83.969 80.939 83.784 90.758 95.120 100.720 99.935 99.042 93.111	55.600 58.897 64.594 66.612 74.307 79.284 82.056 90.123 95.903 93.560	75.255 79.439 80.102 81.058 82.263 87.902 90.292 91.815 88.295 92.578	73.866 75.941 76.841 79.221 81.173 84.782 87.152 90.025 94.309 88.315	70.186 71.869 74.748 77.673 81.384 82.907 86.241 86.891 92.433 95.708	90.569 87.406 89.727 92.055 96.188 96.474 99.144 98.599 96.435 90.853	123.985 111.728 114.785 111.552 113.022 113.811 114.372 111.727 107.629 101.336	91.578 92.511 94.159 95.294 96.155 97.036 97.580 98.528 100.447 100.560	94.034 91.428 91.560 94.958 100.536 102.929 107.432 108.998 104.880 97.869	77.602 79.044 80.849 82.982 85.949 89.658 92.253 93.847 94.207 92.358
2010 2011 2012 2013 2013 2014 2015 2016 2017 2018	97.611 99.380 100.000 101.455 104.591 107.467 109.351 114.358 118.971	98.866 100.275 100.000 109.095 111.815 122.088 132.685 140.455 152.407	93.968 95.903 100.000 99.099 102.053 104.674 105.816 107.043 108.318	91.987 95.662 100.000 101.293 105.908 109.338 111.445 116.260 122.486	96.712 98.366 100.000 101.289 103.098 107.117 109.914 111.624 115.108	94.349 97.660 100.000 102.128 105.845 108.505 109.859 112.213 115.151	99.397 98.508 100.000 99.257 102.117 103.006 102.351 102.446 105.610	101.063 100.747 100.000 99.297 99.069 99.146 100.180 101.103 101.891	98.681 98.817 100.000 103.878 106.798 109.744 109.984 112.903 116.520	95.192 97.237 100.000 101.342 104.296 107.853 110.022 112.815 116.376
				Pe	ercent change	from year earl	ier			
1997 1998 1999	5.1 .8	10.4 12.1	4.3 6.2	4.6 4.7	0.4 3.4	2.7 5.5	4.2 .6	1.2 1.2	3.8 4.8	5.1 5.3
2000 2001 2002 2003 2004 2005 2006 2006 2007 2008 2010 2011 2011 2012 2013 2014	-2 -6.7 -3.6 3.5 8.3 4.8 5.9 -8 -9 -6.0 4.8 1.5 3.1 2.7	-1.9 5.9 9.7 3.1 11.6 6.7 3.5 9.8 6.4 -2.4 5.7 1.4 3 9.1 2.5 9.2	5.3 5.6 .8 1.2 1.5 6.9 2.7 -3.8 4.9 1.5 2.1 4.3 9 3.0 2.6	5.9 2.8 1.2 3.1 2.5 4.4 2.8 3.3 4.8 -6.4 4.2 4.0 4.5 1.3 4.6 3.2	3.7 2.4 4.0 3.9 4.8 1.9 4.0 .8 6.4 3.5 1.0 1.7 1.7 1.3 3.9	6.1 -3.5 2.6 4.5 -3.2 -5.8 -2.2 -5.8 3.8 3.5 2.4 2.1 3.6 2.5	2.3 -9.9 2.7 -2.8 1.3 7 -5.8 -1.9 -9 1.5 -7 2.9 9	2.0 1.0 1.8 1.2 .9 .6 1.0 1.9 .1 .5 3 7 7	6.0 -2.8 .1 3.7 5.9 2.4 4.4 1.5 -3.8 -6.7 .8 .1 1.2 3.9 2.8 2.8	4.0 1.9 2.3 2.6 3.6 4.3 2.9 1.7 .4 -2.0 3.1 2.1 2.8 1.3 2.9
2016 2017 2018	1.8 4.6 4.0	9.2 8.7 5.9 8.5	1.1 1.2 1.2	3.2 1.9 4.3 5.4	2.6 1.6 3.1	2.5 1.2 2.1 2.6	6 .1 3.1	1.0 1.9 .8	2.8 .2 2.7 3.2	2.0 2.5 3.2

Note: Data are based on the 2012 North American Industry Classification System (NAICS). See Note, Table B–8.

## Table B-10. Personal consumption expenditures, 1969-2019

[Billions of dollars; quarterly data at seasonally adjusted annual rates]

			[DIIIIOII3 V		oods	uata at sea	asonany a	ajustou ui	illual rate	Services			Addan
	Dorecasi		Dur	able		Nondurable			ŀ	lousehold o	consumption	on	Adden- dum: Personal
Year or quarter	Personal con- sumption expendi- tures	Total	Total <sup>1</sup>	Motor vehicles and parts	Total <sup>1</sup>	Food and beverages purchased for off- premises con- sumption	Gasoline and other energy goods	Total	Total <sup>1</sup>	Housing and utilities	Health care	Financial services and insur- ance	con- sumption expendi- tures excluding food and energy <sup>2</sup>
1969	603.6	304.7	90.5	37.4	214.2	95.4	25.0	299.0	289.5	101.0	42.1	27.7	469.3
1970 1971 1972 1973 1974 1975 1976 1977 1978	646.7 699.9 768.2 849.6 930.2 1,030.5 1,147.7 1,274.0 1,422.3 1,585.4	318.8 342.1 373.8 416.6 451.5 491.3 546.3 600.4 663.6 737.9	90.0 102.4 116.4 130.5 130.2 142.2 168.6 192.0 213.3 226.3	34.5 43.2 49.4 54.4 48.2 52.6 68.2 79.8 89.2 90.2	228.8 239.7 257.4 286.1 321.4 349.2 377.7 408.4 450.2 511.6	103.5 107.1 114.5 126.7 143.0 156.6 167.3 179.8 196.1 218.4	26.3 27.6 29.4 34.3 43.8 48.0 53.0 57.8 61.5 80.4	327.9 357.8 394.3 432.9 478.6 539.2 601.4 673.6 758.7 847.5	317.5 346.1 381.5 419.2 463.1 522.2 582.4 653.0 735.7 821.4	109.4 120.0 131.2 143.5 158.6 176.5 194.7 217.8 244.3 273.4	47.7 53.7 59.8 67.2 76.1 89.0 101.8 115.7 131.2 148.8	30.1 33.1 37.1 39.9 44.1 51.8 56.8 65.1 76.7 83.6	501.7 548.5 605.8 668.5 719.7 797.3 894.7 998.6 1,122.4 1,239.7
1980 1981 1982 1983 1984 1985 1986 1987 1987	1,750.7 1,934.0 2,071.3 2,281.6 2,492.3 2,712.8 2,886.3 3,076.3 3,330.0 3,576.8	799.8 869.4 899.3 973.8 1,063.7 1,137.6 1,195.6 1,256.3 1,337.3 1,423.8	226.4 243.9 253.0 295.0 342.2 380.4 421.4 442.0 475.1 494.3	84.4 93.0 100.0 122.9 147.2 170.1 187.5 188.2 202.2 207.8	573.4 625.4 646.3 678.8 721.5 757.2 774.2 814.3 862.3 929.5	239.2 255.3 267.1 277.0 291.1 303.0 316.4 324.3 342.8 365.4	101.9 113.4 108.4 106.5 108.2 110.5 91.2 96.4 99.9 110.4	950.9 1,064.6 1,172.0 1,307.8 1,428.6 1,575.2 1,690.7 1,820.0 1,992.7 2,153.0	920.8 1,030.4 1,134.0 1,267.1 1,383.3 1,527.3 1,638.0 1,764.3 1,929.4 2,084.9	312.5 352.1 387.5 421.2 457.5 500.6 537.0 571.6 614.4 655.2	171.7 201.9 225.2 253.1 276.5 302.2 330.2 366.0 410.1 451.2	91.7 98.5 113.7 141.0 150.8 178.2 187.7 189.5 202.9 222.3	1,353.1 1,501.5 1,622.9 1,817.2 2,008.1 2,210.3 2,391.3 2,566.6 2,793.1 3,002.1
1990	3,809.0 3,943.4 4,197.6 4,452.0 4,721.0 4,962.6 5,244.6 5,536.8 5,877.2 6,279.1	1,491.3 1,497.4 1,563.3 1,642.3 1,746.6 1,815.5 1,917.7 2,006.5 2,108.4 2,287.1	497.1 477.2 508.1 551.5 607.2 635.7 676.3 715.5 779.3 855.6	205.1 185.7 204.8 224.7 249.8 255.7 273.5 293.1 320.2 350.7	994.2 1,020.3 1,055.2 1,090.8 1,139.4 1,179.8 1,241.4 1,291.0 1,329.1 1,431.5	391.2 403.0 404.5 413.5 432.1 443.7 461.9 474.8 487.4 515.5	124.2 121.1 125.0 126.9 129.2 133.4 144.7 147.7 132.4 146.5	2,317.7 2,446.0 2,634.3 2,809.6 2,974.4 3,147.1 3,326.9 3,530.3 3,768.8 3,992.0	2,241.8 2,365.9 2,546.4 2,719.6 2,876.6 3,044.7 3,216.9 3,424.7 3,645.0 3,853.8	696.5 735.2 771.1 814.9 863.3 913.7 962.4 1,009.8 1,065.5	506.2 555.8 612.8 648.8 680.5 719.9 752.1 790.9 832.0 863.6	230.8 250.1 277.0 314.0 327.9 347.0 372.1 408.9 446.1 486.4	3,194.9 3,314.4 3,561.7 3,796.6 4,042.5 4,267.2 4,513.0 4,787.8 5,132.4 5,491.2
2000 2001 2002 2003 2004 2005 2006 2007 2008 2009	6,762.1 7,065.6 7,342.7 7,723.1 8,212.7 8,747.1 9,260.3 9,706.4 9,976.3 9,842.2	2,453.2 2,525.6 2,598.8 2,722.6 2,902.0 3,082.9 3,239.7 3,367.0 3,363.2 3,180.0	912.6 941.5 985.4 1,017.8 1,080.6 1,128.6 1,158.3 1,188.0 1,098.8 1,012.1	363.2 383.3 401.3 401.5 409.3 410.0 394.9 400.6 343.3 318.6	1,540.6 1,584.1 1,613.4 1,704.8 1,821.4 1,954.3 2,081.3 2,179.0 2,264.5 2,167.9	540.6 564.0 575.1 599.6 632.6 668.2 700.3 737.3 769.1	184.5 178.0 167.9 196.4 232.7 283.8 319.7 345.5 391.1 287.0	4,309.0 4,540.0 4,743.9 5,000.5 5,310.6 5,664.2 6,020.7 6,339.4 6,613.1 6,662.2	4,150.9 4,361.0 4,545.5 4,795.0 5,104.3 5,453.9 5,781.5 6,090.6 6,325.8 6,373.0	1,198.6 1,287.5 1,333.6 1,394.1 1,469.1 1,583.6 1,682.4 1,758.2 1,835.4	918.4 996.6 1,082.9 1,154.0 1,238.9 1,320.5 1,391.9 1,478.2 1,555.3 1,632.7	543.0 525.7 534.7 560.3 605.5 659.0 695.0 737.2 756.6 711.3	5,899.4 6,174.0 6,454.1 6,766.8 7,179.2 7,605.3 8,039.7 8,413.4 8,592.6 8,567.0
2010	10,185.8 10,641.1 11,006.8 11,317.2 11,822.8 12,284.3 12,748.5 13,312.1 13,998.7 14,563.9	3,317.8 3,518.1 3,637.7 3,730.0 3,863.0 3,920.3 3,995.9 4,165.0 4,364.8 4,508.6	1,049.0 1,093.5 1,144.2 1,189.4 1,242.1 1,305.9 1,352.6 1,412.6 1,475.6 1,527.0	344.5 365.2 396.6 417.5 442.0 474.2 483.6 502.2 521.5 530.7	2,268.9 2,424.6 2,493.5 2,540.6 2,620.9 2,614.4 2,643.3 2,752.5 2,889.2 2,981.6	786.9 819.5 846.2 864.0 896.9 920.1 937.8 967.5 1,003.4 1,032.4	336.7 413.8 421.9 418.2 403.3 309.4 275.0 308.0 349.6 339.7	6,868.0 7,123.0 7,369.1 7,587.2 7,959.8 8,363.9 8,752.6 9,147.0 9,633.9 10,055.2	6,573.6 6,811.1 7,027.5 7,234.6 7,594.2 7,992.5 8,355.0 8,733.3 9,190.9 9,606.6	1,903.9 1,955.9 1,996.3 2,055.3 2,149.9 2,255.7 2,355.3 2,455.0 2,567.2 2,671.5	1,699.6 1,757.1 1,821.3 1,858.2 1,940.5 2,057.2 2,160.1 2,243.4 2,352.6 2,466.4	754.4 797.9 820.1 858.4 908.1 956.9 977.5 1,040.4 1,111.0 1,155.6	8,840.8 9,188.9 9,531.1 9,815.1 10,290.4 10,829.1 11,314.7 11,810.6 12,404.2 12,948.8
2016: I II IV	12,523.5 12,688.3 12,822.4 12,959.8	3,933.2 3,988.6 4,017.8 4,044.0	1,330.0 1,343.3 1,364.9 1,372.4	472.1 476.0 489.6 496.8	2,603.2 2,645.4 2,652.9 2,671.6	929.5 938.8 939.0 943.9	256.4 277.1 275.6 291.0	8,590.3 8,699.6 8,804.6 8,915.8	8,203.6 8,312.6 8,398.6 8,505.3	2,307.2 2,342.5 2,377.7 2,393.7	2,117.2 2,163.9 2,156.5 2,202.8	960.1 967.9 987.1 995.1	11,126.0 11,251.9 11,377.2 11,503.8
2017: I II III IV	13,104.4 13,212.5 13,345.1 13,586.3	4,097.9 4,124.9 4,173.3 4,264.0	1,385.1 1,398.7 1,415.9 1,450.5	492.4 493.9 501.6 521.1	2,712.8 2,726.2 2,757.4 2,813.4	952.3 960.8 970.7 986.2	305.8 295.0 304.1 327.1	9,006.5 9,087.6 9,171.8 9,322.3	8,590.9 8,674.1 8,759.2 8,908.7	2,407.5 2,444.8 2,465.8 2,501.8	2,211.8 2,218.9 2,253.2 2,289.5	1,012.3 1,030.4 1,044.8 1,074.1	11,634.5 11,727.6 11,844.5 12,035.9
2018: I II IV	13,728.4 13,939.8 14,114.6 14,211.9	4,298.5 4,363.2 4,398.0 4,399.4	1,454.8 1,476.7 1,485.2 1,485.6	512.8 520.7 524.0 528.5	2,843.7 2,886.5 2,912.8 2,913.8	993.0 1,000.5 1,008.0 1,012.1	340.3 352.2 357.9 348.2	9,429.8 9,576.6 9,716.6 9,812.5	9,008.0 9,140.7 9,271.7 9,343.3	2,524.3 2,558.3 2,579.0 2,607.2	2,307.7 2,341.4 2,380.3 2,381.1	1,091.2 1,102.7 1,118.4 1,131.7	12,159.8 12,343.6 12,508.1 12,605.4
2019:                  V    p	14,266.3 14,511.2 14,678.2 14,799.8	4,397.7 4,507.0 4,556.7 4,573.1	1,485.4 1,524.6 1,549.7 1,548.5	513.6 533.1 537.1 539.0	2,912.3 2,982.4 3,007.0 3,024.6	1,015.4 1,030.1 1,042.8 1,041.6	321.8 349.3 338.0	9,868.6 10,004.2 10,121.5 10,226.7	9,426.9 9,558.5 9,670.9 9,770.3	2,627.7 2,655.9 2,688.1 2,714.3	2,426.2 2,459.0 2,476.0 2,504.3	1,129.4 1,149.1 1,167.1 1,176.6	12,688.6 12,893.2 13,052.5 13,160.7

<sup>1</sup> Includes other items not shown separately.
2 Food consists of food and beverages purchased for off-premises consumption; food services, which include purchased meals and beverages, are not classified as food.

Table B-11. Real personal consumption expenditures, 2002-2019

[Billions of chained (2012) dollars; quarterly data at seasonally adjusted annual rates]

		Goods Services												
				U(	Jous								Adden- dum:	
	Personal		Dur	able		Nondurable			h	lousehold o expen		on	Personal con-	
Year or quarter	con- sumption expendi- tures	Total	Total <sup>1</sup>	Motor vehicles and parts	Total <sup>1</sup>	Food and beverages purchased for off- premises con- sumption	Gasoline and other energy goods	Total	Total <sup>1</sup>	Housing and utilities	Health care	Financial services and insur- ance	sumption expendi- tures excluding food and energy <sup>2</sup>	
2002 2003 2004 2005 2006 2007 2007 2008	9,088.7 9,377.5 9,729.3 10,075.9 10,384.5 10,615.3 10,592.8 10,460.0	2,947.6 3,092.0 3,250.0 3,384.7 3,509.7 3,607.6 3,498.9 3,389.8	820.2 879.3 952.1 1,004.9 1,049.3 1,099.7 1,036.4 973.0	416.9 429.2 441.1 435.1 419.0 427.3 373.1 346.7	2,157.5 2,233.6 2,306.5 2,383.4 2,461.6 2,503.4 2,463.9 2,423.1	744.5 761.8 779.5 809.2 834.0 845.2 831.0 825.3	455.2 455.6 459.4 457.4 456.3 455.4 437.5 440.1	6,151.1 6,289.4 6,479.2 6,689.5 6,871.7 7,003.6 7,093.0 7,070.1	5,966.4 6,087.7 6,275.1 6,487.6 6,640.7 6,765.7 6,815.4 6,781.3	1,707.6 1,730.5 1,773.8 1,846.6 1,882.5 1,900.7 1,921.2 1,943.1	1,440.7 1,479.3 1,531.2 1,581.9 1,618.2 1,657.2 1,697.9 1,735.1	700.3 704.3 728.5 767.9 785.8 808.3 825.0 809.5	7,716.7 7,976.2 8,298.2 8,605.9 8,894.3 9,107.6 9,119.2 8,988.1	
2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 p	10,643.0 10,843.8 11,006.8 11,166.9 11,497.4 11,921.2 12,247.5 12,566.9 12,944.6 13,279.6	3,485.7 3,561.8 3,637.7 3,752.2 3,905.1 4,088.6 4,236.6 4,403.4 4,583.3 4,756.6	1,027.3 1,079.7 1,144.2 1,214.1 1,301.6 1,398.8 1,484.2 1,586.4 1,685.7 1,765.7	360.0 370.1 396.6 415.3 439.4 471.7 486.3 511.1 533.1 541.1	2,461.3 2,482.9 2,493.5 2,538.5 2,605.3 2,693.2 2,757.5 2,825.2 2,909.6 3,005.5	837.7 839.0 846.2 855.5 871.4 884.0 910.5 940.5 970.4 988.6	437.9 427.8 421.9 429.7 430.0 450.1 452.1 448.2 447.4 450.5	7,157.4 7,282.1 7,369.1 7,415.5 7,594.9 7,838.5 8,021.1 8,182.2 8,388.1 8,560.8	6,859.0 6,969.3 7,027.5 7,069.8 7,249.6 7,500.8 7,671.0 7,831.4 8,019.7 8,196.7	1,966.8 1,993.0 1,996.3 2,006.4 2,039.9 2,087.3 2,118.6 2,134.9 2,164.2 2,184.8	1,761.7 1,788.7 1,821.3 1,832.6 1,892.8 1,995.0 2,070.7 2,119.4 2,181.6 2,246.5	810.5 831.4 820.1 815.2 817.9 836.3 817.8 832.9 841.5 855.6	9,151.3 9,363.2 9,531.1 9,667.6 9,978.8 10,372.0 10,667.2 10,956.6 11,287.2 11,595.6	
2016: I II IV	12,124.2 12,211.3 12,289.1 12,365.3	4,176.2 4,222.4 4,263.8 4,284.2	1,441.3 1,466.0 1,504.1 1,525.4	471.2 477.8 493.8 502.4	2,738.9 2,760.7 2,765.2 2,765.2	895.8 909.1 914.6 922.3	457.4 453.2 451.0 446.9	7,955.8 7,998.9 8,037.2 8,092.2	7,610.5 7,656.3 7,680.7 7,736.7	2,103.0 2,117.8 2,129.2 2,124.3	2,042.5 2,079.9 2,062.2 2,098.3	822.2 813.9 817.9 816.9	10,564.1 10,630.7 10,697.0 10,777.2	
2017:            	12,438.9 12,512.9 12,586.3 12,729.7	4,318.2 4,375.9 4,419.7 4,499.8	1,538.3 1,567.0 1,596.9 1,643.5	496.8 501.9 513.2 532.6	2,786.4 2,816.1 2,831.3 2,866.7	929.2 933.3 942.4 957.2	444.3 451.5 448.8 448.0	8,133.0 8,154.1 8,186.6 8,254.9	7,777.2 7,803.5 7,838.6 7,906.2	2,118.9 2,134.5 2,136.0 2,150.0	2,102.5 2,101.2 2,127.0 2,146.9	829.9 829.4 833.4 838.8	10,854.6 10,905.7 10,974.2 11,091.8	
2018: I II IV	12,782.9 12,909.2 13,019.8 13,066.3	4,513.9 4,573.5 4,614.0 4,631.8	1,652.8 1,685.1 1,699.8 1,705.2	524.7 534.2 534.8 538.5	2,872.0 2,900.8 2,926.6 2,938.9	962.9 967.5 973.8 977.2	445.7 449.2 446.3 448.5	8,293.5 8,362.9 8,433.6 8,462.6	7,940.3 7,999.1 8,064.3 8,075.1	2,152.2 2,164.5 2,167.7 2,172.7	2,156.2 2,174.7 2,203.2 2,192.4	840.9 839.2 841.1 844.9	11,142.8 11,251.9 11,357.5 11,396.5	
2019: I	13,103.3 13,250.0 13,353.1 13,411.9	4,649.2 4,746.4 4,808.0 4,822.8	1,706.3 1,759.3 1,793.9 1,803.2	524.2 544.1 547.5 548.6	2,954.6 3,001.3 3,030.0 3,036.0	973.1 985.8 999.0 996.5	449.0 450.1 448.9 454.1	8,483.1 8,541.4 8,587.9 8,630.9	8,119.9 8,177.2 8,224.7 8,265.2	2,173.1 2,179.1 2,191.4 2,195.5	2,227.0 2,245.5 2,248.7 2,264.8	850.7 852.7 857.6 861.5	11,441.8 11,572.9 11,654.9 11,712.9	

<sup>1</sup> Includes other items not shown separately.
2 Food consists of food and beverages purchased for off-premises consumption; food services, which include purchased meals and beverages, are not classified

# Table B-12. Private fixed investment by type, 1969-2019

[Billions of dollars; quarterly data at seasonally adjusted annual rates]

						Nor	resident						F	Residentia	
						Equipn	nent			Intell	ectual pro			Struc	tures
Year or quarter	Private fixed invest-	Total non-	Struc-		Inforr	nation proce equipment	ssing						Total resi-		
	ment	resi- dential	tures	Total <sup>1</sup>		Computers		Indus- trial equip-	Trans- portation equip-	Total <sup>1</sup>	Soft- ware	Research and develop-	den- tial 1	Total <sup>1</sup>	Single family
					Total	and peripheral equipment	Other	ment	ment			develop- ment <sup>2</sup>			
1969 1970	164.4 168.0	120.0 124.6	37.7 40.3	65.2 66.4	12.8 14.3	2.4 2.7	10.4 11.6	19.1 20.3	18.9 16.2	17.2 17.9	1.8 2.3	11.0 11.5	44.4 43.4	43.4 42.3	19.7 17.5
1971 1972	188.6 219.0	130.4 146.6	42.7 47.2	69.1 78.9	14.9 16.7	2.8 3.5	12.2 13.2	19.5 21.4	18.4 21.8	18.7 20.6	2.4 2.8	11.9 12.9	58.2 72.4	56.9 70.9	17.5 25.8 32.8 35.2 29.7 29.6 43.9 62.2 72.8 72.3
1973 1974	251.0 260.5 263.5 306.1	172.7 191.1	55.0 61.2 61.4	95.1 104.3 107.6	19.9 23.1 23.8 27.5	3.5 3.9 3.6	16.3 19.2 20.2 23.1	26.0 30.7 31.3	26.6 26.3 25.2 30.0	22.7 25.5 27.8 32.2	3.2 3.9 4.8 5.2	14.6 16.4 17.5 19.6	78.3 69.5 66.7	76.6 67.6 64.8	35.2 29.7
1975 1976 1977	306.1 374.3	196.8 219.3 259.1	65.9 74.6	121.2 148.7	27.5 33.7	4.4 5.7	23.1 28.0	34.1 39.4	30.0 39.3	32.2 35.8	5.2 5.5	19.6 21.8	86.8 115.2	84.6 112.8	43.9 62.2
1978 1979	374.3 452.6 521.7	314.6 373.8	93.6 117.7	180.6 208.1	42.3 50.3	7.6 10.2	34.8 40.2	47.7 56.2	39.3 47.3 53.6	40.4 48.1	6.3 8.1	24.9 29.1	138.0 147.8	135.3 144.7	72.8 72.3
1980 1981	536.4 601.4	406.9 472.9	136.2 167.3	216.4 240.9	58.9 69.6	12.5 17.1	46.4 52.5	60.7 65.5	48.4 50.6	54.4 64.8	9.8 11.8	34.2 39.7	129.5 128.5	126.1 124.9	52.9 52.0
1982 1983	595.9 643.3	485.1 482.2	167.3 177.6 154.3	234.9 246.5	74.2 83.7	18.9 23.9	55.3 59.8	62.7 58.9	46.8 53.5	72.7 81.3	14.0 16.4	44.8 49.6	110.8 161.1	107.2 156.9	41.5 72.5
1984 1985 1986	754.7 807.8 842.6	564.3 607.8 607.8	177.4 194.5 176.5	291.9 307.9 317.7	101.2 106.6 111.1	31.6 33.7 33.4	69.6 72.9 77.7	68.1 72.5 75.4	64.4 69.0 70.5	95.0 105.3 113.5	20.4 23.8 25.6	56.9 63.0 66.5	190.4 200.1 234.8	185.6 195.0 229.3	86.4 87.4 104.1
1987 1988	865.0 918.5	615.2 662.3	174.2 182.8	320.9 346.8	112.2 120.8	35.8 38.0	76.4 82.8	76.7 84.2	68.1 72.9	120.1 132.7	29.0 33.3	69.2 76.4	249.8 256.2	244.0 250.1	117.2 120.1
1989 1990	972.0 978.9	716.0 739.2	193.7 202.9	372.2 371.9	130.7 129.6	43.1 38.6	87.6 90.9	93.3 92.1	67.9 70.0	150.1 164.4	40.6 45.4	84.1 91.5	256.0 239.7	249.9 233.7	120.9 112.9
1991 1992	944.7 996.7	723.6 741.9	183.6 172.6	360.8 381.7	129.2 142.1	37.7 44.0	91.5 98.1	89.3 93.0	71.5 74.7	179.1 187.7	48.7 51.1	101.0 105.4	221.2 254.7	215.4 248.8	99.4 122.0
1993	1,086.0	799.2 868.9	177.2 186.8 207.3	425.1 476.4	153.3 167.0	47.9 52.4	105.4 114.6	102.2 113.6	89.4 107.7	196.9 205.7	57.2 60.4	106.3 109.2 121.2	286.8 323.8	280.7 317.6	140.1 162.3
1995 1996 1997	1,286.3 1,401.3 1,524.7	962.2 1,043.2 1,149.1	224.6 250.3	528.1 565.3 610.9	188.4 204.7 222.8	66.1 72.8 81.4	122.3 131.9 141.4	129.0 136.5 140.4	116.1 123.2 135.5	226.8 253.3 288.0	65.5 74.5 93.8	134.5 148.1	324.1 358.1 375.6	317.7 351.7 369.3	162.3 153.5 170.8 175.2
1998 1999	1,673.0 1,826.2	1,254.1 1,364.5	276.0 285.7	660.0 713.6	240.1 259.8	87.9 97.2	152.2 162.5	147.4 149.1	147.1 174.4	318.1 365.1	109.2 136.6	160.6 177.5	418.8 461.8	412.1 454.5	199.4 223.8
2000	1,983.9 1,973.1	1,498.4 1,460.1	321.0 333.5 287.0	766.1 711.5	293.8 265.9	103.2 87.6	190.6 178.4	162.9 151.9	170.8 154.2	411.3 415.0	156.8 157.7	199.0 202.7	485.4 513.1	477.7 505.2	236.8 249.1
2002 2003 2004	1,910.4 2,013.0	1,352.8 1,375.9 1,467.4	287.0 286.6 307.7	659.6 670.6 721.9	236.7 242.7 255.8	79.7 79.9 84.2	157.0 162.8 171.6	141.7 143.4 144.2	141.6 134.1 159.2	406.2 418.7 437.8	152.5 155.0 166.3	196.1 201.0 207.4	557.6 637.1 749.8	549.6 628.8 740.8	249.1 265.9 310.6
2005	2,217.2 2,477.2 2,632.0 2,639.1	1,621.0 1,793.8	353.0 425.2	794.9 862.3	267.0 288.5	84.2 92.6	182.8 195.9	162.4 181.6	179.6 194.3	473.1 506.3	178.6 189.5	224.7 245.6	856.2 838.2	846.6 828.1	377.6 433.5 416.0
2007	2,506.9	1,948.6	510.3 571.1	893.4 845.4	310.9 306.3	95.4 93.9 88.9	215.5 212.4	194.1 194.3	188.8 148.7	544.8 574.4	206.4	268.0 284.2	690.5 516.0	680.6 506.4	305.2 185.8 105.3
2009	2,080.4 2,111.6 2,286.3	1,690.4	455.8 379.8	670.3 777.0	275.6 307.5	99.6	186.7 207.9	153.7 155.2	74.9 135.8	564.4 578.2	226.0 226.4	274.6 282.4	390.0 376.6	381.2 367.4	112.6 108.2
2011 2012 2013	2,550.5 2,721.5 2,960.2	1,907.5 2,118.5 2,211.5	404.5 479.4 492.5	881.3 983.4 1,027.0	313.3 331.2 341.7	95.6 103.5 102.1	217.7 227.7 239.6	191.5 211.2 209.3	177.8 215.3 242.5	621.7 655.7 691.9	249.8 272.1 283.7	303.4 313.4 337.9	378.8 432.0 510.0	369.1 421.5 499.0	132.0 170.8
2014	2,960.2 3,091.2	2 4NN 1	577.6 572.6	1,091.9 1,121.5 1,093.6 1,143.7	346.0 353.8	101.9 101.6	239.6 244.1 252.2	209.3 218.8 218.5	272.8 306.7	1 730 5	297.5	337.9 359.5 378.9	560.2 633.8	548.8 622.1	193 6
2016 2017	3,091.2 3,151.6 3,340.5	2,457.4 2,453.1 2,584.7	545.8 586.8	1,093.6	355.4 381.0	99.5 107.8	252.2 255.8 273.2	215.1 230.7	293.0 283.0	763.3 813.8 854.2	307.1 327.6 347.9	378.9 405.2 422.0	698.5 755.7	686.4 743.3	221.1 242.5 270.2
2018 2019 <sup>p</sup>	3,573.6 3,676.1	2,786.9 2,878.7	633.2 625.8	1,222.6 1,240.9	408.6 411.9	118.8 119.9	289.8 292.1	245.9 252.4	301.8 302.4	931.1	380.0 416.0	461.7 502.9	786.7 797.4	773.7 784.2	284.3 272.1
2016: I II III IV	3,102.2 3,133.8 3,169.3 3,201.3	2,415.6 2,441.8 2,471.6 2,483.5	520.5 537.1 559.6 566.0	1,101.4 1,092.7 1,091.2 1,088.9	352.9 353.0 357.5 358.1	100.8 99.6 98.1 99.7	252.1 253.4 259.4 258.4	213.2 215.0 214.7 217.6	302.7 296.3 289.5 283.6	793.8 812.1 820.9 828.6	321.4 325.2 329.7 334.2	392.7 406.4 409.7 411.9	686.6 692.0 697.7 717.8	674.5 679.9 685.5 705.6	240.4 241.2 238.1 250.2
2017:	3,274.8 3,316.1	2,531.1 2,567.4	580.2	1,108.8 1,132.9	366.1 377.1	102.4 107.7	263.7 269.5	222.3 229.6	283.4 280.1	842.1 845.5	341.1 345.7	417.9 416.1	743.7 748.8	731.3 736.5	259.6 267.7
III IV	3,345.0 3,426.0	2,591.6 2,648.9	583.7 594.4	1,149.5 1,183.6	384.1 396.7	111.6 109.7	272.5 287.1	232.8 238.2	280.0 288.7	858.4 870.9	350.6 354.3	423.2 430.9	753.4 777.1	741.0 764.4	273.6 279.7
2018: I II III IV	3,571.6 3,596.7	2,717.3 2,782.0 2,807.7 2,840.7	615.9 640.0 641.7 635.2	1,201.8 1,214.3 1,227.9 1,246.4	404.4 405.8 414.8 409.5	117.2 120.1 120.2 117.7	287.2 285.7 294.6 291.8	243.1 242.1 246.9 251.6	294.9 301.5 299.7 311.0	899.6 927.7 938.1 959.1	367.9 377.3 383.8 391.0	444.4 461.6 464.1 476.8	783.7 789.5 789.0 784.4	770.9 776.6 775.9 771.6	286.8 288.2 285.8 276.3
2019: I II	3,670.1 3,674.7 3,677.6	2,882.7 2,890.0	645.8 633.2	1,249.0 1,252.9 1,237.4	416.0 419.0 409.2	119.4 126.1 114.2	296.6 292.9 295.0	250.8 252.4 257.3	309.4 306.0 294.8	987.9 1,003.9 1,020.5	404.1 411.4 421.1	492.0 499.9 505.8	787.4 784.7 800.3	774.3 771.6 787.1	268.7 266.0 271.3
V p	3,682.0		604.7	1,224.4	403.6	119.8	283.8	248.9	299.4		427.4	513.7	817.1	803.9	282.4

 $<sup>\</sup>frac{1}{2}$  Includes other items not shown separately. Research and development investment includes expenditures for software.

Table B-13. Real private fixed investment by type, 2002-2019

[Billions of chained (2012) dollars; quarterly data at seasonally adjusted annual rates]

					. (20.2)	Nor	residenti		50114117 41	.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,				Residentia	 al
						Equipn				Intell	ectual pr				ctures
Year or quarter	Private fixed invest- ment	Total non- resi-	Struc- tures		Infor	mation proces equipment	ssing	Indus-	Trans-			Research	Total resi- den-		
	mone	dential	tures	Total <sup>2</sup>	Total	Computers and peripheral equipment 1	Other	trial equip- ment	portation equip- ment	Total <sup>2</sup>	Soft- ware	and develop- ment <sup>3</sup>	tial <sup>2</sup>	Total <sup>2</sup>	Single family
2002	2,183.4 2,280.6 2,440.7 2,618.7 2,686.8 2,653.5 2,499.4 2,099.8	1,472.7 1,509.4 1,594.0 1,716.4 1,854.2 1,982.1 1,994.2 1,704.3	473.5 456.6 456.3 466.1 501.7 568.6 605.4 492.2	607.8 634.3 688.6 760.0 832.6 865.8 824.4 649.7	133.3 150.4 169.4 187.6 217.0 247.2 260.6 247.5	35.9 40.2 45.7 51.8 64.7 73.9 79.7 81.1	98.3 111.1 124.7 136.5 152.4 173.3 180.9 166.5	181.4 182.2 178.8 194.2 210.6 217.3 208.3 162.7	162.4 150.3 171.2 192.1 206.4 197.7 155.0 72.5	421.5 437.7 459.2 493.1 521.5 554.3 575.3 572.4	125.5 133.5 149.3 163.4 173.5 191.1 206.7 212.9	244.1 246.1 248.1 261.6 279.6 296.1 304.8 297.4	692.6 755.5 830.9 885.4 818.9 665.8 504.6 395.3	685.1 747.7 822.1 876.3 809.5 656.6 495.7 386.9	327.1 362.0 405.4 432.8 390.4 283.5 178.1 105.3
2010	2,164.2 2,317.8 2,550.5 2,692.1 2,869.2 2,967.0 3,023.6 3,149.7 3,293.4 3,337.1	1,781.0 1,935.4 2,118.5 2,206.0 2,365.3 2,408.2 2,425.3 2,531.2 2,692.3 2,749.8	412.8 424.1 479.4 485.5 538.8 522.4 496.4 519.5 540.9 516.8	781.2 886.2 983.4 1,029.2 1,101.1 1,136.6 1,122.3 1,175.6 1,255.3 1,272.4	289.1 303.2 331.2 351.8 370.2 394.6 415.5 456.3 498.5 517.0	94.1 93.9 103.5 103.0 102.9 103.7 103.2 112.3 123.5 129.2	195.1 209.3 227.7 248.8 267.7 291.9 314.2 346.5 377.5 390.1	162.5 194.9 211.2 208.4 216.5 217.0 214.6 228.2 238.5 241.0	141.5 181.8 215.3 238.5 265.0 293.2 277.0 263.3 280.1 278.8	588.1 624.8 655.7 691.4 724.8 750.7 810.0 839.6 901.6 971.1	220.9 245.2 272.1 287.2 305.3 319.8 346.0 373.8 413.5 456.3	298.5 311.0 313.4 333.8 346.9 355.9 386.9 388.5 409.2 435.5	383.0 382.5 432.0 485.5 504.1 555.3 591.2 611.9 602.9 593.5	373.8 372.4 421.5 474.1 491.8 541.9 576.7 596.6 587.5 578.2	114.3 109.1 132.0 161.8 171.8 191.4 201.3 214.7 216.6 200.7
2016: I II IV	2,991.0 3,010.9 3,038.9 3,053.7	2,389.8 2,413.6 2,446.8 2,451.2	476.4 487.9 509.0 512.1	1,126.5 1,120.0 1,120.9 1,122.0	406.5 409.1 420.2 426.0	104.1 102.9 101.7 104.3	303.9 307.9 321.1 324.1	212.8 214.6 213.9 217.0	287.8 281.0 272.8 266.3	792.0 809.8 819.2 819.2	336.9 342.7 349.5 354.9	378.7 390.7 391.9 386.2	593.0 590.1 586.2 595.5	578.8 575.7 571.7 580.7	204.7 202.3 195.8 202.2
2017:            	3,111.1 3,133.0 3,144.1 3,210.7	2,490.5 2,517.4 2,532.6 2,584.2	521.1 523.7 513.3 519.9	1,139.3 1,163.8 1,181.4 1,217.8	436.4 451.2 460.6 477.2	106.9 112.3 116.3 113.8	331.9 341.0 346.1 366.8	220.8 227.3 230.0 234.4	263.2 259.7 260.4 269.9	831.8 832.3 842.3 852.0	364.5 369.3 378.1 383.5	389.6 385.9 387.5 390.9	612.4 608.9 605.9 620.4	597.2 593.8 590.6 604.7	208.7 213.1 216.5 220.6
2018: I II III IV	3,254.0 3,295.4 3,301.3 3,323.0	2,639.5 2,689.9 2,703.9 2,735.8	534.9 549.1 546.2 533.4	1,237.5 1,247.8 1,256.7 1,279.2	489.3 493.9 506.6 504.2	121.6 124.8 124.9 122.7	370.0 371.0 384.4 384.5	237.7 235.2 238.7 242.5	275.4 279.4 275.9 289.6	872.0 896.9 905.9 931.3	399.2 409.2 417.4 428.0	395.4 409.0 409.6 422.7	612.1 606.3 600.1 593.0	596.4 590.9 584.9 578.0	222.4 219.9 216.6 207.6
2019: I II IV <sup>p</sup>	3,349.4 3,337.4 3,330.5 3,331.0	2,765.6 2,758.5 2,742.7 2,732.4	538.6 523.0 509.6 496.2	1,278.9 1,281.5 1,269.3 1,259.9	515.4 524.1 515.5 512.8	125.5 135.2 124.0 132.0	393.1 390.2 394.9 382.2	240.4 241.4 245.3 236.8	286.6 279.7 271.5 277.2	955.6 964.2 975.2 989.3	443.0 449.3 460.0 472.8	432.6 435.5 436.2 437.9	591.4 587.0 593.7 602.1	576.3 571.9 578.3 586.3	199.5 197.7 199.8 205.9

Because computers exhibit rapid changes in prices relative to other prices in the economy, the chained-dollar estimates should not be used to measure the component's relative importance or its contribution to the growth rate of more aggregate series. The quantity index for computers can be used to accurately measure the real growth rate of this series. For information on this component, see Survey of Current Business Table 5.3.1 (for growth rates), Table 5.3.2 (for contributions), and Table 5.3.3 (for quantity indexes).

Includes other items not shown separately.

Research and development investment includes expenditures for software.

Table B-14. Foreign transactions in the national income and product accounts, 1969-2019 [Billions of dollars; quarterly data at seasonally adjusted annual rates]

	Curre	ent receip	ts from re	st of the	world	,			Current	payments	to rest of	the worl	d		
Voor or questor			orts of go nd service				lmp a	orts of go nd service	ods s			Current t transfer prest of the		et)	Balance
Year or quarter	Total	Total	Goods <sup>1</sup>	Serv- ices <sup>1</sup>	Income re- ceipts	Total	Total	Goods <sup>1</sup>	Serv- ices <sup>1</sup>	Income pay- ments	Total	From per- sons (net)	From gov- ern- ment (net)	From busi- ness (net)	on current account, NIPA <sup>2</sup>
1969	63.7	51.9	38.7	13.2	11.8	62.1	50.5	36.8	13.7	5.7	5.9	1.1	4.5	0.3	1.6
1970 1971 1972 1973 1974 1975 1976 1977 1978	72.5 77.0 87.1 118.8 156.5 166.7 181.9 196.5 233.1 298.5	59.7 63.0 70.8 95.3 126.7 138.7 149.5 159.3 186.9 230.1	45.0 46.2 52.6 75.8 103.5 112.5 121.5 128.4 149.9 187.3	14.7 16.8 18.3 19.5 23.2 26.2 28.0 30.9 37.0 42.9	12.8 14.0 16.3 23.5 29.8 28.0 32.4 37.2 46.3 68.3	68.8 76.7 91.2 109.9 150.5 146.9 174.8 207.5 245.8 299.6	55.8 62.3 74.2 91.2 127.5 122.7 151.1 182.4 212.3 252.7	40.9 46.6 56.9 71.8 104.5 99.0 124.6 152.6 177.4 212.8	14.9 15.8 17.3 19.3 22.9 23.7 26.5 29.8 34.8 39.9	6.4 7.7 10.9 14.3 15.0 15.5 16.9 24.7 36.4	6.6 7.9 9.2 7.9 8.7 9.1 8.1 8.1 8.8 10.6	1.3 1.4 1.6 1.3 1.4 1.4 1.6	4.9 6.1 7.4 5.6 6.4 7.1 5.7 5.3 6.8	.4 .5 .7 1.0 .7 1.1 1.4 2.0	3.7 .3 -4.0 8.9 6.0 19.8 7.1 -10.9 -12.6
1980 1981 1982 1983 1984 1985 1986 1987 1988 1989	359.9 397.3 384.2 378.9 424.2 415.9 432.3 487.2 596.7 682.0 740.7	280.8 305.2 283.2 277.0 302.4 303.2 321.0 363.9 444.6 504.3 551.9	230.4 245.2 222.6 214.0 231.3 227.5 231.4 265.6 332.1 374.8 403.3	50.3 60.0 60.7 62.9 71.1 75.7 89.6 98.4 112.5 129.5	79.1 92.0 101.0 101.9 121.9 112.7 111.3 123.3 152.1 177.7 188.8	351.4 393.9 387.5 413.9 514.3 530.2 575.0 641.3 712.4 774.3 815.6	293.8 317.8 303.2 328.6 405.1 417.2 452.9 508.7 554.0 591.0	248.6 267.8 250.5 272.7 336.3 343.3 370.0 414.8 452.1 484.8 508.1	45.3 49.9 52.6 56.0 68.8 73.9 82.9 93.9 101.9 106.2 121.7	44.9 59.1 64.5 64.8 85.6 87.3 94.4 105.8 129.5 152.9	12.6 17.0 19.8 20.5 23.6 25.7 27.8 26.8 29.0 30.4 31.7	2.0 5.6 6.7 7.0 7.9 8.3 9.1 10.0 10.8 11.6	8.3 9.7 10.1 12.2 14.4 15.4 13.7 14.2	2.4 3.2 3.4 3.5 2.9 3.2 3.4 4.5 4.6	8.5 3.4 -3.3 -35.1 -90.1 -114.3 -142.7 -154.1 -115.7 -92.4 -74.9
1991 1992 1993 1994 1995 1996 1997 1998	763.3 785.1 810.4 905.5 1,042.6 1,114.0 1,233.9 1,239.8 1,350.9	594.9 633.1 654.8 720.9 812.8 867.6 953.8 953.0 992.8	430.1 455.3 467.7 518.4 592.4 628.8 699.9 692.6 711.7	164.8 177.7 187.1 202.6 220.4 238.8 253.9 260.4 281.1	168.4 152.1 155.6 184.5 229.8 246.4 280.1 286.8 320.2	755.4 830.7 889.8 1,021.1 1,148.5 1,229.0 1,364.0 1,445.1 1,629.3	623.5 667.8 720.0 813.4 902.6 964.0 1,055.8 1,115.7 1,248.6	500.7 544.9 592.8 676.8 757.4 807.4 885.7 930.8 1,051.2	122.8 122.9 127.2 136.6 145.1 156.5 170.1 184.9 197.4	136.8 121.0 124.4 161.6 201.9 215.5 256.8 269.4 294.7	-4.9 41.9 45.4 46.1 44.1 49.5 51.4 60.0 86.0	14.1 14.5 17.1 18.9 20.3 22.6 25.7 29.7 58.4	-24.0 22.0 22.9 21.1 15.6 20.0 16.7 17.4 27.3	5.0 5.4 6.0 8.2 6.9 9.1 13.0	7.9 -45.6 -79.4 -115.6 -105.9 -115.0 -130.1 -205.3 -278.4
2000 2001 2002 2003 2004 2005 2006 2007 2008	1,518.0 1,394.1 1,370.4 1,456.1 1,689.3 1,941.5 2,259.9 2,603.0 2,775.8 2,321.5	1,096.3 1,024.6 998.7 1,036.2 1,177.6 1,305.2 1,472.6 1,660.9 1,837.1 1,582.0	795.9 741.2 709.0 737.1 830.0 921.9 1,044.9 1,161.3 1,292.5 1,058.4	300.3 283.4 289.7 299.1 347.7 383.3 427.7 499.6 544.5 523.6	380.6 324.1 314.8 353.8 446.9 566.0 712.0 866.6 848.8 647.8	1,914.4 1,777.0 1,813.6 1,969.4 2,314.5 2,678.8 3,061.7 3,313.7 3,458.9 2,693.6	1,471.3 1,392.6 1,424.1 1,539.3 1,796.7 2,026.4 2,243.5 2,379.3 2,560.1 1,978.4	1,250.1 1,173.8 1,194.4 1,291.3 1,507.3 1,715.5 1,895.7 1,999.7 2,144.3 1,585.4	221.2 218.8 229.8 248.0 289.4 311.0 347.8 379.6 415.9 393.1	345.6 275.3 269.6 295.4 368.8 488.1 661.5 757.6 694.2 505.8	97.6 109.1 119.9 134.6 149.0 164.3 156.7 176.9 204.6 209.3	61.9 71.7 82.1 89.4 85.4 90.6 95.0 105.5 129.5	31.0 27.7 33.0 38.7 41.4 52.1 47.4 55.6 60.5 68.7	4.7 9.7 4.8 6.5 22.2 21.7 14.2 15.7 14.6 7.4	-396.4 -383.0 -443.2 -513.2 -625.2 -737.3 -801.9 -710.8 -683.2 -372.1
2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 P	2,657.2 2,996.3 3,104.3 3,228.0 3,371.1 3,240.3 3,224.6 3,478.6 3,771.8	1,846.3 2,103.0 2,191.3 2,273.4 2,371.7 2,266.8 2,220.6 2,356.7 2,510.3 2,503.8	1,272.4 1,462.3 1,521.6 1,559.2 1,615.0 1,494.6 1,444.0 1,538.4 1,661.3 1,643.8	573.8 640.7 669.7 714.2 756.7 772.2 776.6 818.4 848.9 859.9	715.2 789.2 799.7 823.4 853.5 837.7 861.7 957.9 1,106.2	3,093.9 3,461.8 3,552.4 3,596.5 3,746.7 3,664.4 3,665.9 3,945.2 4,281.3	2,360.2 2,682.5 2,759.9 2,764.2 2,879.4 2,786.6 2,739.4 2,932.1 3,148.5 3,135.7	1,944.8 2,240.5 2,301.4 2,296.4 2,391.6 2,288.1 2,221.1 2,379.8 2,570.6 2,529.9	415.4 441.9 458.5 467.8 487.8 498.6 518.3 552.3 577.9 605.8	519.5 552.8 567.4 592.7 612.5 613.1 643.5 714.6 838.3	214.2 226.6 225.2 239.6 254.8 264.7 283.0 298.5 294.5 311.8	141.9 157.8 151.8 167.7 177.6 181.2 187.5 205.2 200.6 199.4	70.0 74.6 73.2 72.7 72.3 73.1 75.6 74.4 81.4 80.2	2.4 -5.9 .2 8 4.9 10.4 19.9 18.9 12.5 32.3	-436.7 -465.6 -448.1 -368.5 -375.6 -424.1 -441.4 -466.6 -509.5
2016: I II III IV	3,129.1 3,210.9 3,256.7 3,301.6	2,164.9 2,208.1 2,254.4 2,255.1	1,405.1 1,433.6 1,466.7 1,470.7	759.8 774.4 787.7 784.5	826.4 861.8 860.1 898.4	3,594.8 3,623.7 3,693.0 3,752.2	2,687.1 2,703.4 2,754.1 2,813.1	2,177.4 2,192.2 2,231.7 2,283.0	509.6 511.2 522.4 530.1	624.9 648.0 655.3 645.7	282.8 272.2 283.6 293.3	183.9 185.3 188.1 192.6	82.0 70.4 76.4 73.8	16.9 16.6 19.1 26.9	-465.7 -412.8 -436.4 -450.6
2017: I II IV	3,376.0 3,388.7 3,521.0	2,303.3 2,313.2 2,360.1 2,450.3	1,503.0 1,508.7 1,535.4	800.3 804.5 824.7 844.0		3,826.4 3,904.6 3,944.9		2,337.5 2,349.6 2,353.3	536.7 547.4 557.4 567.6	665.2 708.4 725.9 758.9	287.0 299.2 308.3 299.6	197.7 202.4 216.9 203.9	74.5 71.0 70.0 81.9	14.8 25.9 21.4 13.7	-450.4 -515.8 -423.9 -476.2
2018: I II IV	3,786.0 3,796.6	2,543.6 2,510.3 2,510.5	1,626.4 1,697.6 1,661.3 1,659.9	849.0	1,070.5 1,111.4 1,116.0 1,127.0	4,172.8 4,254.3 4,316.1 4,382.1	3,105.6 3,112.0 3,181.6 3,194.7	2,536.5 2,542.7 2,602.0 2,601.2	569.1 569.3 579.6 593.4	789.5 845.8 843.6 874.4	277.7 296.6 290.8 313.0	202.4 201.3 199.6 199.2	72.5 87.9 78.9 86.2	2.9 7.4 12.3 27.6	-477.9 -444.3 -530.1 -585.5
2019:	3,806.1	2,520.3 2,504.0 2,495.1 2,495.6	1,638.0 1,629.5	858.0 857.1 866.1	1,149.0 1,177.2 1,160.4	4,363.8 4,341.9 4,313.0	3,074.0	2,458.4	599.8 600.6 607.2 615.5	891.2 876.2 851.4	318.5 299.0 313.5 316.3	199.5 198.7 199.1 200.1	85.2 73.2 78.3 84.1	33.8 27.1 36.1 32.0	-546.6 -514.1 -506.9

Certain goods, primarily military equipment purchased and sold by the Federal Government, are included in services. Beginning with 1986, repairs and alterations of equipment were reclassified from goods to services.

 National income and product accounts (NIPA).

 $T_{ABLE\ B-15.\ Real\ exports\ and\ imports\ of\ goods\ and\ services,\ 2002-2019}$  [Billions of chained (2012) dollars; quarterly data at seasonally adjusted annual rates]

		Б	ports of goo	ods and serv	rices			lm	ports of goo	ods and serv	rices	
Year or quarter			Goo	ods <sup>1</sup>					Goo	ods <sup>1</sup>		
Tour or quartor	Total	Total	Durable goods	Non- durable goods	Non- agricultural goods	Services <sup>1</sup>	Total	Total	Durable goods	Non- durable goods	Non- petroleum goods	Services <sup>1</sup>
2002 2003 2004 2005 2006 2007 2008 2009	1,277.1 1,305.0 1,431.2 1,533.2 1,676.4 1,822.3 1,925.4 1,763.8	900.6 927.1 1,008.3 1,085.4 1,193.0 1,276.1 1,350.4 1,190.3	524.7 542.4 604.0 663.4 739.4 796.6 835.0 694.5	388.8 396.4 410.3 423.3 451.5 475.7 512.7 499.9	797.3 821.8 904.9 975.8 1,073.6 1,148.3 1,215.0 1,060.0	376.5 377.8 422.8 447.6 483.3 546.0 574.7 572.9	1,944.4 2,040.1 2,272.6 2,421.0 2,581.5 2,646.0 2,587.1 2,248.6	1,634.0 1,729.0 1,926.8 2,062.3 2,190.9 2,236.0 2,160.8 1,830.1	785.6 831.2 951.0 1,036.9 1,135.6 1,168.3 1,130.6 902.3	896.4 948.7 1,012.5 1,053.0 1,069.5 1,078.9 1,040.7 948.3	1,207.4 1,276.4 1,430.8 1,543.4 1,664.8 1,714.6 1,657.1 1,375.9	309.4 310.5 345.2 358.6 390.2 409.2 425.2 415.9
2010	1,977.9 2,119.0 2,191.3 2,269.6 2,365.3 2,376.5 2,376.1 2,458.8 2,532.9 2,531.9	1,368.7 1,465.3 1,521.6 1,570.0 1,642.7 1,637.0 1,646.1 1,710.0 1,782.8 1,785.6	818.1 893.7 937.7 960.1 1,001.3 979.3 968.7 999.1 1,033.6 1,008.0	551.7 571.6 583.9 609.9 641.5 659.7 682.9 718.2 758.1 790.7	1,223.8 1,321.6 1,376.4 1,422.9 1,484.2 1,475.7 1,477.0 1,537.7 1,609.3 1,608.8	609.2 653.8 669.7 699.5 722.7 738.4 730.4 750.3 755.4 752.1	2,543.8 2,687.1 2,759.9 2,802.4 2,942.5 3,098.1 3,159.8 3,308.5 3,453.0 3,486.1	2,112.7 2,242.5 2,301.4 2,341.9 2,472.2 2,612.5 2,650.6 2,777.1 2,916.1 2,923.0	1,115.6 1,227.0 1,326.4 1,385.9 1,508.8 1,608.0 1,631.2 1,749.6 1,849.5 1,851.1	1,001.5 1,016.2 975.0 956.1 963.8 1,004.1 1,019.0 1,020.5 1,058.2	1,636.1 1,769.8 1,867.1 1,932.5 2,076.6 2,207.1 2,231.8 2,348.3 2,489.7 2,514.4	430.8 444.6 458.5 460.6 471.0 487.4 508.9 531.3 539.9 562.1
2016: I II IV	2,345.1 2,367.9 2,403.4 2,388.1	1,624.3 1,635.2 1,664.0 1,660.7	958.8 964.9 971.7 979.2	670.3 675.1 699.7 686.6	1,467.8 1,478.9 1,477.0 1,484.2	721.1 732.1 739.5 728.8	3,122.7 3,128.9 3,164.9 3,222.7	2,620.5 2,627.4 2,651.2 2,703.1	1,604.7 1,610.2 1,638.6 1,671.2	1,017.4 1,018.4 1,010.7 1,029.6	2,207.7 2,213.9 2,229.7 2,275.8	502.0 501.6 512.6 519.2
2017:         	2,423.5 2,432.9 2,459.5 2,519.2	1,684.7 1,694.0 1,703.1 1,758.1	978.5 985.2 1,006.0 1,026.6	714.5 717.0 702.3 739.1	1,510.4 1,521.0 1,530.3 1,589.3	740.1 740.7 756.6 763.7	3,255.0 3,282.9 3,293.2 3,403.0	2,730.4 2,753.2 2,759.2 2,865.8	1,698.2 1,734.5 1,748.0 1,817.8	1,028.2 1,011.6 1,002.9 1,039.1	2,293.6 2,325.9 2,338.9 2,434.7	524.1 529.3 533.0 538.9
2018: I II IV	2,524.0 2,559.9 2,519.3 2,528.5	1,763.3 1,814.1 1,771.2 1,782.5	1,042.6 1,041.9 1,020.7 1,029.0	726.7 782.4 760.2 763.1	1,597.0 1,626.9 1,592.5 1,620.8	763.6 753.2 753.0 751.7	3,408.2 3,410.4 3,481.8 3,511.6	2,875.7 2,881.2 2,945.4 2,962.0	1,821.9 1,817.5 1,871.0 1,887.5	1,045.3 1,055.9 1,065.9 1,065.8	2,453.5 2,452.3 2,509.2 2,543.9	535.0 532.4 540.3 552.0
2019:                  V    P	2,554.4 2,517.5 2,523.4 2,532.4	1,802.6 1,775.3 1,784.7 1,779.8	1,037.2 1,001.3 999.5 994.1	775.6 787.1 799.6 800.5	1,630.5 1,590.6 1,601.4 1,612.7	757.8 748.0 745.5 757.2	3,498.3 3,498.2 3,513.6 3,434.4	2,940.7 2,941.7 2,949.6 2,859.8	1,874.5 1,858.6 1,866.1 1,805.2	1,057.5 1,075.2 1,075.4 1,047.0	2,530.9 2,527.5 2,540.3 2,459.0	558.1 557.2 563.7 569.6

<sup>&</sup>lt;sup>1</sup> Certain goods, primarily military equipment purchased and sold by the Federal Government, are included in services. Repairs and alterations of equipment are also included in services.

 $T_{ABLE\ B-16.\ Sources\ of\ personal\ income,\ 1969-2019} \\ \text{[Billions\ of\ dollars;\ quarterly\ data\ at\ seasonally\ adjusted\ annual\ rates]}$ 

		ĮDI	1110113 01 0	Compen	sation of em	ou annuar i	Proprie inventory	etors' incom valuation a option adjus	nd capital			
			Wa	ges and sala	ries		upplements Jes and sala					Rental income of
Year or quarter	Personal income	Total	Total	Private industries	Govern- ment	Total	Employer contribu- tions for employee pension and insur- ance funds	Employer contribu- tions for govern- ment social insur- ance	Total	Farm	Nonfarm	persons with capital con- sumption adjustment
1969	800.3	584.5	518.3	412.7	105.6	66.1	43.4	22.8	77.0	12.8	64.2	20.3
1970 1971 1972 1973 1974 1975 1976 1977 1978	865.0 932.8 1,024.5 1,140.8 1,251.8 1,369.4 1,502.6 1,659.2 1,863.7 2,082.7 2,323.6	623.3 665.0 731.3 812.7 887.7 947.2 1,048.3 1,165.8 1,316.8 1,477.2	551.6 584.5 638.8 708.8 772.3 814.8 899.7 994.2 1,120.6 1,253.3	434.3 457.8 500.9 560.0 611.8 638.6 710.8 791.6 900.6 1,016.2	117.2 126.8 137.9 148.8 160.5 176.2 188.9 202.6 220.0 237.1 261.5	71.8 80.4 92.5 103.9 115.4 132.4 148.6 171.7 196.2 223.9 248.8	47.9 54.0 61.4 64.1 70.7 85.7 94.2 110.6 124.7 141.3	23.8 26.4 31.2 39.8 44.7 46.7 54.4 61.1 71.5 82.6 88.9	77.8 83.9 95.1 112.5 112.2 118.2 131.0 144.5 166.0 179.4	12.9 13.4 17.0 29.1 23.5 22.0 17.2 16.0 19.9 22.2	64.9 70.5 78.1 83.4 88.7 96.2 113.8 128.5 146.1 157.3	20.7 21.8 22.7 23.1 23.2 22.3 20.3 15.9 16.5 16.1
1981 1982 1983 1984 1985 1986 1987 1988 1989	2,605.1 2,791.6 2,981.1 3,292.7 3,524.9 3,733.1 3,961.6 4,283.4 4,625.6 4,913.8	1,622.2 1,792.5 1,893.0 2,012.5 2,215.9 2,387.3 2,542.1 2,722.4 2,948.0 3,139.6 3,340.4	1,511.4 1,587.5 1,677.5 1,844.9 1,982.6 2,102.3 2,256.3 2,439.8 2,583.1 2,741.2	1,112.0 1,225.5 1,280.0 1,352.7 1,496.8 1,608.7 1,705.1 1,833.2 1,987.7 2,101.9	285.8 307.5 324.8 348.1 373.9 397.2 423.1 452.0 481.1 519.0	281.2 305.5 335.0 371.0 404.8 439.7 466.1 508.2 556.6	177.5 195.7 215.1 231.9 257.0 281.9 299.9 323.6 362.9 392.7	103.6 109.8 119.9 139.0 147.7 157.9 166.3 184.6 193.7	179.7 171.2 186.3 228.2 241.1 256.5 286.5 325.5 341.1 353.2	19.0 13.3 6.2 20.9 21.0 22.8 28.9 26.8 33.0 32.2	160.7 157.9 180.1 207.3 220.1 233.7 257.6 298.7 308.1 321.0	23.8 23.8 24.4 24.7 26.2 18.3 16.6 22.5 21.5
1991 1992 1993 1994 1995 1996 1997 1998	5,084.9 5,420.9 5,657.9 5,947.1 6,291.4 6,678.5 7,092.5 7,606.7 8,001.9	3,450.5 3,668.2 3,817.3 4,006.2 4,198.1 4,416.9 4,708.8 5,071.1 5,402.8	2,814.5 2,965.5 3,079.3 3,236.6 3,418.0 3,616.5 3,876.8 4,181.6 4,458.0	2,265.7 2,393.5 2,490.3 2,627.1 2,789.0 2,968.4 3,205.0 3,480.3 3,724.2	548.8 572.0 589.0 609.5 629.0 648.1 671.9 701.3 733.8	636.0 702.7 737.9 769.6 780.1 800.5 832.0 889.5 944.8	420.9 474.3 498.3 515.5 515.9 525.7 542.4 582.3 621.4	215.1 228.4 239.7 254.1 264.1 274.8 289.6 307.2 323.3	354.2 400.2 428.0 456.6 481.2 543.8 584.0 640.2 696.4	26.8 34.8 31.4 34.7 22.0 37.3 32.4 28.5 28.1	327.4 365.4 396.6 422.0 459.2 506.4 551.6 611.7 668.3	38.6 60.6 90.1 113.7 124.9 142.5 147.1 165.2 178.5
2000 2001 2002 2003 2004 2005 2006 2007 2008 2009	8,652.6 9,005.6 9,159.0 9,487.5 10,035.1 10,598.2 11,381.7 12,007.8 12,442.2 12,059.1	5,848.1 6,039.1 6,135.6 6,354.1 6,720.1 7,066.6 7,479.9 7,878.9 8,057.0 7,758.5	4,825.9 4,954.4 4,996.3 5,138.7 5,421.6 5,691.9 6,057.0 6,396.8 6,534.2 6,248.6	4,046.1 4,132.4 4,123.4 4,224.8 4,469.2 4,700.6 5,022.4 5,308.2 5,390.4 5,073.4	779.8 822.0 872.9 914.0 952.3 991.3 1,034.5 1,088.5 1,143.9 1,175.2	1,022.2 1,084.7 1,139.3 1,215.3 1,298.5 1,374.7 1,422.9 1,482.1 1,522.7 1,509.9	677.0 726.7 773.2 832.8 889.7 946.7 975.6 1,020.4 1,051.3 1,051.8	345.2 358.0 366.0 382.5 408.8 428.1 447.3 461.7 471.4 458.1	753.9 831.0 869.8 896.9 962.0 978.0 1,049.6 994.0 960.9 938.5	31.5 32.1 19.9 36.5 51.5 46.8 33.1 40.3 40.2 28.1	722.4 798.9 849.8 860.4 910.5 931.2 1,016.6 953.8 920.7 910.5	183.5 202.4 211.1 231.5 248.9 232.0 202.3 184.4 256.7 327.3
2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 P	12,551.6 13,326.8 14,010.1 14,181.1 14,991.7 15,717.8 16,121.2 16,878.8 17,819.2 18,624.2	7,924.9 8,225.9 8,566.7 8,834.2 9,249.1 9,698.2 9,960.3 10,411.6 10,928.5 11,447.9	6,372.1 6,625.9 6,927.5 7,113.2 7,475.2 7,856.7 8,083.5 8,462.1 8,888.5 9,323.0	5,180.9 5,431.1 5,729.2 5,905.2 6,238.3 6,581.0 6,775.5 7,114.1 7,485.9 7,871.2	1,191.2 1,194.9 1,198.3 1,208.0 1,236.9 1,275.6 1,308.0 1,348.0 1,402.6 1,451.8	1,552.9 1,600.0 1,639.2 1,721.0 1,773.9 1,841.5 1,876.8 1,949.5 2,040.0 2,124.8	1,083.9 1,107.3 1,125.9 1,194.7 1,227.5 1,272.3 1,295.6 1,343.9 1,417.2 1,473.2	469.0 492.7 513.3 526.3 546.4 569.2 581.2 605.7 622.8 651.6	1,108.7 1,229.3 1,347.3 1,403.6 1,447.7 1,422.2 1,423.7 1,518.2 1,588.8 1,656.2	39.0 64.9 60.9 88.3 69.8 56.0 35.6 38.1 27.2 31.1	1,069.7 1,164.4 1,286.4 1,315.3 1,377.9 1,366.2 1,388.1 1,480.1 1,561.6 1,625.1	394.2 478.6 518.0 557.0 604.6 648.1 681.4 718.8 756.8 778.1
2016:            V	15,937.6 16,029.0 16,175.5 16,342.6	9,843.5 9,900.1 9,993.2 10,104.5	7,982.8 8,032.1 8,112.2 8,206.9	6,688.5 6,729.6 6,798.1 6,885.7	1,294.2 1,302.5 1,314.1 1,321.2	1,860.7 1,868.0 1,881.1 1,897.5	1,286.5 1,290.5 1,298.0 1,307.5	574.2 577.5 583.1 590.0	1,415.2 1,410.2 1,429.5 1,440.0	36.5 38.3 36.5 31.2	1,378.7 1,371.9 1,393.0 1,408.9	669.9 680.2 683.6 692.1
2017:            V	16,604.1 16,749.6 16,930.4 17,231.2	10,227.6 10,334.2 10,456.7 10,628.0	8,310.6 8,397.7 8,497.9 8,642.0	6,979.2 7,057.4 7,144.9 7,274.9	1,331.4 1,340.3 1,353.0 1,367.2	1,917.0 1,936.5 1,958.8 1,985.9	1,320.4 1,334.3 1,350.8 1,370.0	596.6 602.2 607.9 615.9	1,494.8 1,512.2 1,523.1 1,542.9	44.5 42.1 34.1 31.8	1,450.3 1,470.1 1,489.0 1,511.1	707.4 709.9 722.0 736.0
2018: I	17,540.3 17,725.0 17,928.5 18,082.8	10,786.0 10,876.1 10,994.3 11,057.4	8,776.7 8,845.0 8,942.2 8,990.0	7,396.3 7,450.9 7,529.6 7,566.8	1,380.4 1,394.1 1,412.6 1,423.3	2,009.4 2,031.1 2,052.0 2,067.4	1,391.8 1,410.9 1,426.6 1,439.3	617.6 620.2 625.4 628.1	1,567.5 1,573.3 1,590.0 1,624.4	28.1 27.5 17.4 35.9	1,539.4 1,545.8 1,572.6 1,588.4	743.8 754.0 765.2 764.1
2019: I II IV <sup>p</sup>	18,355.4 18,555.9 18,718.4 18,867.1	11,306.6 11,386.9 11,489.0 11,608.9	9,211.5 9,273.6 9,354.0 9,453.1	7,779.5 7,830.9 7,893.8 7,980.6	1,432.0 1,442.7 1,460.2 1,472.4	2,095.1 2,113.3 2,135.1 2,155.9	1,450.3 1,464.7 1,481.6 1,496.4	644.8 648.6 653.5 659.5	1,621.2 1,632.9 1,683.4 1,687.6	24.8 19.2 41.8 38.6	1,596.3 1,613.7 1,641.5 1,649.0	767.0 777.2 779.7 788.3

Table B-16. Sources of personal income, 1969-2019—Continued

[Billions of dollars; quarterly data at seasonally adjusted annual rates]

	Persor	nal income r on assets	eceipts			Per	sonal curren	t transfer re	ceipts			Less:
						Gover	nment social	benefits to	persons		Other	Contribu- tions for
Year or quarter	Total	Personal interest income	Personal dividend income	Total	Total <sup>1</sup>	Social security <sup>2</sup>	Medicare <sup>3</sup>	Medicaid	Unemploy- ment insurance	Other	current transfer receipts, from business (net)	government social insurance, domestic
1969	100.3	76.1	24.2	62.3	59.0	26.4	6.7	4.6	2.3	12.4	3.3	44.1
1970 1971 1972 1973 1973 1975 1976 1976 1977	114.9 125.1 136.6 155.4 180.6 201.0 220.0 251.6 285.8 327.1	90.6 100.1 109.8 125.5 147.4 168.0 181.0 206.9 235.1 269.7	24.3 25.0 26.8 29.9 33.2 32.9 39.0 44.7 50.7	74.7 88.1 97.9 112.6 133.3 170.0 184.3 194.6 209.9 235.6	71.7 85.4 94.8 108.6 128.6 163.1 177.6 189.5 203.4 227.3	31.4 36.6 40.9 50.7 57.6 65.9 74.5 83.2 91.4	7.3 8.0 8.8 10.2 12.7 15.6 18.8 22.1 25.5 29.9	5.5 6.7 8.2 9.6 11.2 13.9 15.5 16.7 18.6 21.1	4.2 6.2 6.0 4.6 7.0 18.1 16.4 13.1 9.4	16.0 19.4 21.4 23.3 28.4 35.7 38.7 40.9 44.9	2.9 2.7 3.1 3.9 4.7 6.8 6.7 5.1 6.5 8.2	46.4 51.2 59.2 75.5 85.2 89.3 101.3 113.1 131.3
1980 1981 1982 1983 1984 1985 1986 1987 1988	396.9 485.8 557.0 599.5 680.8 726.3 768.2 791.1 851.4 964.3	332.9 412.2 479.5 516.3 590.1 628.9 662.1 679.0 721.7 806.5	64.0 73.6 77.6 83.3 90.6 97.4 106.0 112.2 129.7 157.8	280.1 319.0 355.5 384.3 400.6 425.4 451.6 468.1 497.5 544.2	271.5 307.8 343.1 370.5 380.9 403.1 428.6 447.9 476.9 521.1	118.6 138.6 153.7 164.4 173.0 183.3 193.6 201.0 213.9 227.4	36.2 43.5 50.9 57.8 64.7 69.7 75.3 81.6 86.3 98.2	23.9 27.7 30.2 33.9 36.6 39.7 43.6 47.8 53.0 60.8	16.1 15.9 25.2 26.4 16.0 15.9 16.5 14.6 13.3	62.1 66.3 66.8 71.5 74.3 78.0 83.0 86.4 93.6 103.1	8.6 11.2 12.4 13.8 19.7 22.3 22.9 20.2 20.6 23.2	166.2 195.7 208.9 226.0 257.5 281.4 303.4 323.1 361.5 385.2
1990 1991 1992 1993 1994 1995 1996 1997 1998	1,005.3 1,003.7 998.8 1,007.0 1,049.8 1,136.6 1,201.2 1,285.0 1,370.9 1,359.3	836.5 823.5 809.8 802.3 814.6 878.6 899.0 947.1 1,015.5 1,012.7	168.8 180.2 189.1 204.7 235.2 258.0 302.2 337.9 355.4 346.6	596.9 668.1 748.0 793.0 829.0 883.5 929.2 954.9 983.9 1,026.2	574.7 650.5 731.8 778.9 815.7 864.7 906.3 935.4 957.9 992.2	244.1 264.2 281.8 297.9 312.2 327.7 342.0 356.6 369.2 379.9	107.6 117.5 132.6 146.8 164.4 181.2 194.9 206.9 205.6 208.7	73.1 96.9 116.2 130.1 139.4 149.6 158.2 163.1 170.2 184.6	18.2 26.8 39.6 34.8 23.9 21.7 22.3 20.1 19.7 20.5	113.9 127.0 142.9 150.0 156.1 164.0 167.6 166.4 170.0	22.2 17.6 16.3 14.1 13.3 18.7 22.9 19.4 26.0 34.0	410.1 430.2 455.0 477.4 508.2 532.8 555.1 587.2 624.7 661.3
2000 2001 2001 2002 2003 2004 2005 2006 2007 2007 2008	1,485.7 1,473.7 1,408.9 1,437.2 1,512.1 1,678.2 1,958.6 2,183.8 2,200.9 1,852.2	1,102.2 1,104.3 1,010.1 1,005.0 950.4 1,100.4 1,235.8 1,368.6 1,396.3 1,299.3	383.5 369.3 398.8 432.1 561.7 577.8 722.8 815.3 804.6 553.0	1,087.3 1,192.6 1,285.2 1,347.3 1,421.2 1,516.7 1,613.8 1,728.1 1,955.1 2,146.7	1,044.9 1,145.8 1,251.0 1,321.0 1,404.5 1,490.9 1,593.0 1,697.3 1,919.3 2,107.7	401.4 425.1 446.9 463.5 485.5 512.7 544.1 575.7 605.5 664.5	219.1 242.6 259.7 276.7 304.4 332.1 399.1 428.2 461.6 493.0	199.5 227.3 250.0 264.5 289.8 304.4 299.1 324.2 338.3 369.6	20.7 31.9 53.5 53.2 36.4 31.8 30.4 32.7 51.1 131.2	179.1 192.4 211.3 231.2 254.3 273.5 281.5 294.9 417.7 398.0	42.4 46.8 34.2 26.3 16.8 25.8 20.8 30.8 35.8 39.0	705.8 733.2 751.5 779.3 829.2 873.3 922.5 961.4 988.4 964.3
2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 P	1,782.3 1,950.9 2,165.6 2,066.3 2,302.2 2,470.8 2,521.4 2,681.6 2,930.1 2,992.7	1,238.5 1,269.4 1,330.5 1,273.0 1,349.0 1,437.9 1,457.4 1,551.6 1,702.7 1,720.5	543.9 681.5 835.1 793.3 953.2 1,032.9 1,064.0 1,130.0 1,227.5 1,272.2	2,325.2 2,358.7 2,363.0 2,424.3 2,541.5 2,683.3 2,774.2 2,848.1 2,971.5 3,172.2	2,281.4 2,310.1 2,322.6 2,385.9 2,498.6 2,633.0 2,714.6 2,800.1 2,918.3 3,117.6	690.2 713.3 762.1 799.0 834.6 871.8 896.5 926.1 972.4 1,034.7	513.4 535.6 554.7 572.8 600.0 633.5 660.2 689.3 730.9 800.5	396.9 406.0 417.5 440.0 490.9 535.9 562.7 577.4 597.7 632.1	138.9 107.2 83.6 62.5 35.5 32.1 31.7 29.8 27.1 26.1	484.2 484.8 434.4 432.5 453.5 467.1 467.6 473.5 480.3 504.8	43.7 48.5 40.4 38.4 42.9 50.3 59.7 48.1 53.2 54.6	983.7 916.7 950.5 1,104.3 1,153.6 1,204.7 1,239.9 1,299.6 1,356.5 1,422.8
2016:   	2,490.6 2,505.3 2,529.4 2,560.2	1,447.1 1,449.1 1,457.9	1,043.5 1,056.2 1,071.5 1,084.7	2,743.7 2,765.5 2,783.7	2,684.2 2,704.2 2,723.2 2,746.6	885.8 892.9 899.1	650.5 656.7 663.3	550.2 558.6 566.5	32.3 31.9 31.6	471.3 469.3 466.4	59.5 61.3 60.6	1,225.3 1,232.4 1,244.0
IV 2017: I II IV	2,630.7 2,657.1 2,671.3 2,767.4	1,475.6 1,545.4 1,523.5 1,528.9 1,608.6	1,085.3 1,133.5 1,142.4 1,158.8	2,803.8 2,823.6 2,828.2 2,861.9 2,878.8	2,746.6 2,772.4 2,780.6 2,815.7 2,831.5	908.2 916.2 921.7 928.7 937.7	670.3 677.6 685.2 693.1 701.3	575.6 573.2 569.0 583.7 584.0	30.8 30.7 29.6 29.6 29.2	463.4 474.1 471.6 475.1 473.1	57.2 51.2 47.6 46.2 47.3	1,258.0 1,280.0 1,292.0 1,304.6 1,321.8
2018: I II III IV	2,851.6 2,909.3 2,957.7 3,002.0	1,669.6 1,694.6 1,719.3 1,727.2	1,182.0 1,214.7 1,238.4 1,274.8	2,935.4 2,963.1 2,983.8 3,003.7	2,884.8 2,910.1 2,929.4 2,949.0	960.5 968.0 976.0 985.1	710.2 721.9 736.7 754.6	589.8 600.4 602.9 597.6	28.8 27.2 26.6 26.0	486.7 483.5 477.4 473.8	50.6 53.0 54.4 54.7	1,344.0 1,350.9 1,362.4 1,368.7
2019: I II IV <sup>p</sup>	2,955.1 3,016.5 2,997.7 3,001.4	1,699.3 1,750.5 1,716.8 1,715.3	1,255.8 1,266.0 1,280.9 1,286.1	3,113.1 3,158.6 3,195.8 3,221.2	3,058.7 3,104.2 3,141.2 3,166.2	1,022.9 1,030.5 1,037.7 1,047.6	774.9 793.6 809.9 823.8	610.3 631.4 644.2 642.5	26.9 25.9 25.8 26.0	507.3 504.4 503.5 504.0	54.4 54.4 54.6 54.9	1,407.6 1,416.3 1,427.1 1,440.3

Includes Veterans' benefits, not shown seperately.
Includes old-age, survivors, and disability insurance benefits that are distributed from the federal old-age and survivors insurance trust fund and the disability insurance trust fund.
3 Includes hospital and supplementary medical insurance benefits that are distributed from the federal hospital insurance trust fund and the supplementary medical insurance trust fund.

## Table B-17. Disposition of personal income, 1969-2019

[Billions of dollars, except as noted; quarterly data at seasonally adjusted annual rates]

		Dimons of di	, , , , , , , ,		Less: Perso				Pero	ent of dispos	
		Less:	Equals: Dispos-					Equals:	Persona	outlays	
Year or quarter	Personal income	Personal current taxes	able personal income	Total	Personal con- sumption expendi- tures	Personal interest pay- ments <sup>1</sup>	Personal current transfer payments	Personal saving	Total	Personal con- sumption expendi- tures	Personal saving
1969	800.3	104.5	695.8	619.8	603.6	13.9	2.2	76.1	89.1	86.7	10.9
1970 1971 1972 1973 1974 1975 1976 1977 1978 1980 1981 1982 1983 1983 1985 1986 1986 1986	865.0 932.8 1,124.5 1,140.8 1,251.8 1,369.4 1,502.6 1,659.2 2,082.7 2,082.7 2,232.6 2,605.1 2,791.6 2,981.1 3,292.7 3,733.1 3,961.6 4,283.4 4,625.6	103.1 101.7 123.6 132.4 151.0 147.6 172.7 197.9 229.6 268.9 299.5 345.8 354.7 352.9 417.8 437.8 437.8 438.6 505.9	762.0 831.1 900.8 1,008.4 1,100.8 1,221.8 1,330.0 1,461.4 1,634.1 1,813.8 2,024.1 2,259.3 2,436.9 2,628.2 2,914.8 3,107.1 3,295.3 3,472.0 3,777.5	664.4 719.2 789.3 872.6 954.5 1,1057.8 1,175.6 1,305.4 1,459.0 1,627.0 1,800.1 1,993.9 2,143.5 2,364.2 2,584.5 2,822.1 3,004.7 3,196.6 3,457.0	646.7 699.9 768.2 849.6 930.2 1,030.5 1,147.7 1,274.0 1,422.3 1,585.4 1,750.7 1,334.0 2,071.3 2,281.6 2,492.3 3,3076.3 3,3576.3	15.1 16.4 19.6 20.9 23.4 23.5 23.6 31.3 35.5 42.5 48.4 58.5 67.5 90.6 90.6 97.1 101.3	2.6 2.8 3.4 3.4 4.4 4.8 4.8 4.8 15.1 17.1 18.8 21.1 23.2 25.6 28.0	97.6 111.9 111.5 135.8 146.3 164.0 154.4 155.9 175.1 186.8 224.1 265.5 293.3 264.0 330.3 284.9 290.6 275.4 320.5	87.2 86.5 87.6 86.5 86.7 86.6 88.4 89.3 89.3 88.7 90.0 88.7 90.1 91.5 91.5	84.9 84.3 84.3 84.3 86.3 87.0 87.4 86.5 85.0 86.8 86.8 87.3 87.3 87.3 87.3 87.3 88.6 88.8 88.2	12.8 13.5 12.4 13.5 13.3 13.4 11.6 10.7 10.3 11.1 11.8 12.0 10.0 10.3 9.2 8.5 8.8 8.8
1990	4,913.8 5,084.9 5,420.9 5,657.9 5,947.1 6,291.4 6,678.5 7,092.5 7,606.7 8,001.9	594.7 588.9 612.8 648.8 693.1 748.4 837.1 931.8 1,032.4	4,319.1 4,496.0 4,808.1 5,009.2 5,254.0 5,543.0 5,841.4 6,160.7 6,574.2 6,890.0	3,958.0 4,100.0 4,354.2 4,611.5 4,890.6 5,155.9 5,459.2 5,770.4 6,127.7 6,540.6	3,809.0 3,943.4 4,197.6 4,721.0 4,721.0 4,962.6 5,244.6 5,536.8 5,877.2 6,279.1	118.4 119.9 116.1 113.9 119.9 140.4 157.0 169.7 180.9	30.6 36.7 40.5 45.6 49.8 52.9 57.6 63.9 69.5 74.1	361.1 396.0 453.9 397.7 363.4 387.1 382.3 390.3 446.5 349.4	91.6 91.2 90.6 92.1 93.1 93.0 93.5 93.7 93.2	88.2 87.7 87.3 88.9 89.9 89.5 89.8 89.9 89.4	8.4 8.8 9.4 7.9 6.9 7.0 6.5 6.3 6.8
2000	8,652.6 9,005.6 9,159.0 9,487.5 10,035.1 10,598.2 11,381.7 12,007.8 12,442.2 12,059.1 12,559.1 12,556.6 13,326.8 14,010.1	1,236.3 1,239.0 1,052.2 1,003.5 1,048.7 1,212.4 1,356.8 1,492.2 1,507.2 1,152.0 1,237.3 1,453.2 1,508.9	7,416.3 7,766.6 8,106.8 8,484.0 8,986.4 9,385.8 10,024.9 10,515.6 10,935.0 10,907.1 11,314.3 11,873.6 12,501.2 12,501.2	7,058.0 7,374.9 7,633.1 8,012.5 8,522.6 9,089.1 9,639.3 10,123.9 10,240.6 10,573.5 11,023.7 11,393.6 11,703.9	6,762.1 7,065.6 7,342.7 7,723.1 8,212.7 8,747.1 9,260.3 9,706.4 9,976.3 9,842.2 10,185.8 10,641.1 11,006.8 11,317.2	214.8 220.0 195.7 190.9 202.2 230.5 258.4 284.6 268.8 254.0 242.8 232.1	81.0 89.3 94.7 98.5 107.7 111.5 120.5 132.9 144.9 144.3 150.6	358.3 391.6 473.7 471.5 463.8 296.7 385.6 391.6 544.9 666.5 740.9 849.8 1,107.6	95.2 95.0 94.2 94.4 94.8 96.8 96.2 96.3 95.0 93.9 93.5 92.8	91.2 91.0 90.6 91.0 91.4 93.2 92.4 92.3 91.2 90.2 90.0 88.0	4.8 5.0 5.8 5.6 5.2 3.2 3.7 5.0 6.1 6.5 7.2 8.9
2014 2015 2016 2017 2018 2019 <sup>p</sup>	14,181.1 14,991.7 15,717.8 16,121.2 16,878.8 17,819.2 18,624.2	1,675.8 1,784.0 1,937.8 1,956.1 2,045.8 2,077.6 2,186.2	13,207.7 13,780.0 14,165.1 14,833.0 15,741.5 16,438.1	12,237.0 12,731.2 13,206.3 13,802.1 14,531.1 15,126.6	11,822.8 12,284.3 12,748.5 13,312.1 13,998.7 14,563.9	229.5 243.8 264.1 273.7 299.3 336.7 361.7	157.2 170.4 182.8 184.1 190.7 195.8 201.0	801.4 970.8 1,048.8 958.8 1,030.9 1,210.4 1,311.5	93.6 92.7 92.4 93.2 93.0 92.3 92.0	90.5 89.5 89.1 90.0 89.7 88.9 88.6	6.4 7.3 7.6 6.8 7.0 7.7 8.0
2016: I II	15,937.6 16,029.0 16,175.5	1,922.0 1,945.3 1,969.6	14,015.6 14,083.7 14,205.9	12,977.5 13,138.6 13,280.4	12,523.5 12,688.3 12,822.4	267.4 271.1 275.5	186.6 179.3 182.5	1,038.1 945.1 925.5	92.6 93.3 93.5 93.5	89.4 90.1 90.3 90.3	7.4 6.7 6.5
IV 2017: I II IV	16,342.6 16,604.1 16,749.6 16,930.4 17,231.2	1,987.4 2,001.5 2,016.0 2,049.8 2,115.8	14,355.2 14,602.6 14,733.5 14,880.6 15,115.4	13,428.6 13,576.8 13,699.7 13,841.8 14,090.2	12,959.8 13,104.4 13,212.5 13,345.1 13,586.3	281.0 286.5 294.8 305.8 310.3	187.9 185.9 192.4 191.0 193.7	926.5 1,025.8 1,033.9 1,038.8 1,025.2	93.0 93.0 93.0 93.2	89.7 89.7 89.7 89.9	6.5 7.0 7.0 7.0 6.8
2018: I II III IV	17,540.3 17,725.0 17,928.5 18,082.8	2,074.9 2,071.7 2,086.5 2,077.4	15,465.4 15,653.3 15,842.0 16,005.4	14,245.2 14,465.9 14,655.6 14,757.8	13,728.4 13,939.8 14,114.6 14,211.9	322.3 329.6 341.5 353.4	194.5 196.4 199.6 192.5	1,220.2 1,187.4 1,186.4 1,247.6	92.1 92.4 92.5 92.2	88.8 89.1 89.1 88.8	7.9 7.6 7.5 7.8
2019:                  V    p	18,355.4 18,555.9 18,718.4 18,867.1	2,156.9 2,200.1 2,183.2 2,204.4	16,198.5 16,355.7 16,535.3 16,662.7	14,823.0 15,073.1 15,237.2 15,372.9	14,266.3 14,511.2 14,678.2 14,799.8	359.1 363.0 359.1 365.8	197.7 198.9 200.0 207.3	1,375.5 1,282.6 1,298.0 1,289.8	91.5 92.2 92.1 92.3	88.1 88.7 88.8 88.8	8.5 7.8 7.8 7.7

 $<sup>^{1}</sup>_{2}$  Consists of nonmortgage interest paid by households.  $^{2}_{2}$  Percents based on data in millions of dollars.

 $\label{eq:Table B-18} Total \ and \ per \ capita \ disposable \ personal \ income \ and \ personal \ consumption \ expenditures, \ and \ per \ capita \ gross \ domestic \ product, \ in \ current \ and \ real \ dollars, \ 1969-2019$ 

[Quarterly data at seasonally adjusted annual rates, except as noted]

	D	isposable pe	rsonal incom	ie	Perso	onal consump	tion expendi	tures		omestic	
Year or quarter	To: (billions o	tal of dollars)	Per c (dol	apita lars)	To (billions o	tal of dollars)	Per c (doll	apita ars)	prod per c (dol	duct apita ars)	Population (thou-
	Current dollars	Chained (2012) dollars	Current dollars	Chained (2012) dollars	Current dollars	Chained (2012) dollars	Current dollars	Chained (2012) dollars	Current dollars	Chained (2012) dollars	sands) 1
1969	695.8	3,476.5	3,432	17,148	603.6	3,015.9	2,977	14,876	5,019	24,377	202,736
1970 1971	762.0 831.1	3,637.0 3,805.2	3,715 4,002	17,734 18,321	646.7 699.9	3,086.9 3,204.8	3,153 3,370	15,051 15,430	5,233 5,609	24,142 24,625	205,089 207,692
19/1 1972	900.8	3,988.4	4,291	18,999	768.2	3,401.0	3,659	16,201	6,093	25,644	209,924
1973	1,008.4 1,100.8	4,236.5 4,188.7	4,758 5,146	19,989 19,583	849.6 930.2	3,569.4 3,539.5	4,009 4,349	16,841 16,547	6,725 7,224	26,834 26,445	211,939 213,898
1975	1,221.8 1,330.0	4,291.4	5,657	19,869	1,030.5	3,619.7	4,771	16,759	7,801	26.136	215,981
1976	1,330.0 1,461.4	4,428.5 4,568.8	6,098	20,306	1,147.7 1,274.0	3,821.5 3,983.0	5,262 5,783	17,523 18,081	8,590 9,450	27,278 28,254	218,086 220,289
1978	1,461.4	4,568.8	6,634 7.340	20,740 21,455	1,274.0	4,157.3	6,388	18,674	10,563	28,254	222,629
1979	1,813.8	4,869.1	8,057	21,630	1,585.4	4,256.1	7,043	18,907	11,672	30,104	225,106
1980	2,024.1	4,905.6	8,888	21,542	1,750.7	4,242.8	7,688	18,631	12,547	29,681	227,726
1981 1982	2,259.3 2,436.9	5,025.4 5,135.0	9,823 10,494	21,849 22,113	1,934.0 2.071.3	4,301.6 4,364.6	8,408 8,919	18,702 18,795	13,943 14,399	30,132 29,308	230,008 232,218
	2,628.2	5,312.2	11,216	22,669	2,281.6	4,504.0	9,737	19,680	15,508	30,374	II 234.333
1984 1985	2.914.8	5,677.1	12.330	24.016	2,492.3	4,854.3	10.543	20.535	17.080	32,289	236,394
1985	3,107.1 3,295.3	5,847.6 6,069.8	13,027 13,691	24,518 25,219	2,712.8 2,886.3	5,105.6 5,316.4	11,374 11,992	21,407 22,089	18,192 19,028	33,337 34,179	238,506 240,683
1987	3,472.0	6,204.1	14,297	25,548	3,076.3	5.496.9	12,668	22,636	19,993	35,047	242,843
1988	3,777.5	6,496.0	15,414	26,508	3,330.0	5,726.5	13,589	23,368	21,368	36,181	245,061
1989	4,057.8	6,686.2	16,403	27,027	3,576.8	5,893.5	14,458	23,823	22,805	37,157	247,387
1990 1991	4,319.1 4,496.0	6,817.4 6,867.0	17,264 17,734	27,250 27,086	3,809.0 3,943.4	6,012.2 6,023.0	15,225 15,554	24,031 23,757	23,835 24,290	37,435 36,900	250,181 253,530
1002	4,808.1	7,152.9	18,714	27,841	4,197.6	6,244.7	16,338	24,306	25,379	37,696	256,922
1993 1994	5,009.2	7,271.1	19,245	27,935	4,452.0	6,462.2	17,104	24,828	26,350	38,234	260,282
1995	5,254.0 5.543.0	7,470.6 7.718.9	19,943 20.792	28,356 28,954	4,721.0 4.962.6	6,712.6 6,910.7	17,919 18,615	25,479 25,923	27,660 28.658	39,295 39,875	263,455 266,588
1996	5,841.4	7,964.2	20,792 21,658	29,528	5,244.6	7,150.5	19,445	26,511	29,932	40,900	266,588 269,714
1997 1998	6,160.7 6,574.2	8,255.8 8,740.4	22,570 23,806	30,246 31,651	5,536.8 5,877.2	7,419.7 7,813.8	20,284 21,283	27,183 28,295	31,424 32,818	42,211 43,593	272,958 276,154
1999	6,890.0	9,025.6	24,666	32,312	6,279.1	8,225.4	22,479	29,447	34,478	45,146	279,328
2000	7,416.3	9,479.5	26,262	33,568	6,762.1	8,643.4	23,945	30,607	36,305	46,498	282,398
2001	7,766.6	9,740.1 10,034.5	27,230	34,149	7,065.6	8,861.1 9,088.7	24,772 25,499	31,067	37,100	46,497 46,858	285,225 287,955
2002	8,106.8 8,484.0	10,034.5	28,153 29,192	34,848 35,446	7,342.7 7,723.1	9,000.7	26,574	31,563 32,267	37,980 39,426	40,000	290,626
/UU4	8,986.4	10,645.9	30,643	36,302	8,212.7 8,747.1	9,729.3	28,004	33,176	41,648	49,125	293,262
2005 2006	9,385.8 10,024.9	10,811.6 11,241.9	31,710 33,549	36,527 37,621	8,747.1 9,260.3	10,075.9 10,384.5	29,552 30,990	34,041 34,752	44,044 46,231	50,381 51,330	295,993 298,818
2007	10,515.6	11,500.3	34,855	38,119	9,706.4	10,615.3	32,173	35,186	47,902	51,794	301,696
2007 2008 2009	10,935.0 10,907.1	11,610.8 11,591.7	35,906	38,125	9,976.3	10,592.8 10,460.0	32,758 32,034	34,783	48,311	51,240 49,501	304,543 307,240
2010	11,314.3	11,822.1	35,500 36,524	37,728 38,164	9,842.2 10,185.8	10,460.0	32,881	34,045 34,357	47,028 48.397	50,355	309,774
2011	11,873.6	12,099.8	38.055	38,780	10,163.6	10,843.8	34,105	34,357	49,814	50,333	312.010
2012	12 501 2	12 501 2	39,786	39,786	11,006.8	11 በበፍ ጸ	35,030	35,030	51,548	51,548	314,212
2013 2014	12,505.3 13,207.7	12,339.1 12,844.3	39,529 41,451	39,004 40,311	11,317.2 11,822.8	11,1bb.9 11 497 4	35,774 37,105	35,298 36,084	53,057 55,008	52,142 53,077	316,357 318,631
2010	13,780.0	13,372.7	42,939	41,670	12,284.3	11,166.9 11,497.4 11,921.2	37,105 38,279	37,147	56,790	54,231	320,918
2016	14,165.1 14,833.0	13,608.4 14,002.8	43,829 45,609	42,107 43,056	12,748.5 13,312.1	12,247.5 12,566.9	39,446 40,932	37,896 38,641	57,908 60,019	54,733 55,679	323,186 325,220
2018	15,741.5	14,556.2	48,147	44,521	13,998.7	12,300.5	42,816	39,592	62,946	57,006	326,949
2018 2019 <sup>p</sup>	16,438.1	14,988.5	50,036	45,623	14,563.9	13,279.6	44,331	40,422	65,227	58,055	328,527
2016: L	14,015.6	13,568.7	43,479	42,093	12,523.5	12,124.2	38,850 39,298	37,611	57,155	54,464	322,354
 	14,083.7 14,205.9	13,554.3 13,615.0	43,620 43,917	41,980 42,090	12,688.3 12,822.4	12,211.3 12,289.1	39,298 39,640	37,821 37,991	57,724 58,140	54,633 54,827	322,871 323,473
IV	14,355.2	13,696.7	44,299	42,267	12,959.8	12,365.3	39,993	38,159	58,608	55,005	324,048
2017: I	14,602.6	13,860.9	45,001	42,715	13,104.4	12,438.9	40,384	38,333	59,139	55,240	324,496
<u>  </u>	14,733.5	13,953.4	45,341	42,940	13,212.5	12,512.9	40,660	38,507	59,568	55,458	324,948
III IV	14,880.6 15,115.4	14,034.5 14,162.4	45,720 46,372	43,120 43,448	13,345.1 13,586.3	12,586.3 12,729.7	41,002 41,680	38,670 39,053	60,256 61,108	55,806 56,210	325,475 325,963
2018: I	15,465.4	14.400.3	47.393	44,129	13,728.4	12.782.9	42,070	39.172	61,789	56,503	326,325
	15,653.3	14,495.9	47,913	44,370	13,939.8	12,909.2	42,668	39,514	62,779	56,927	326,703
III IV	15,842.0 16,005.4	14,613.3 14,715.2	48,422 48,856	44,666 44,918	14,114.6 14,211.9	13,019.8 13,066.3	43,142 43,382	39,796 39,885	63,423 63,790	57,257 57,336	327,167 327,602
2019: I	16,198.5	14,713.2	49,397	45,371	14,211.3	13,103.3		39,958	64.341	57,330	327,002
II	16,355.7	14,934.3	49,824	45,494	14,511.2	13,250.0	43,505 44,205	40,363	65,008	57,946	328,270
III	16,535.3	15,042.5	50,300	45,760	14,678.2	13,353.1	44,651	40,620	65,533	58,167	328,730
IV P	16,662.7	15,100.1	50,618	45,871	14,799.8	13,411.9	44,959	40,743	66,024	58,386	329,186

<sup>1</sup> Population of the United States including Armed Forces overseas. Annual data are averages of quarterly data. Quarterly data are averages for the period. Source: Department of Commerce (Bureau of Economic Analysis and Bureau of the Census).

# Table B-19. Gross saving and investment, 1969-2019

[Billions of dollars, except as noted; quarterly data at seasonally adjusted annual rates]

						Gross saving	]				
					Net saving				Consum	ption of fixe	d capital
Year or quarter	Total		Ne	t private sav	ing	Net g	overnment s	aving			
	gross saving	Total net saving	Total	Personal saving	Undis- tributed corporate profits <sup>1</sup>	Total	Federal	State and local	Total	Private	Government
1969 1970 1971 1972 1973 1974 1975 1976 1977 1978 1978 1979 1980 1981 1982 1983 1984 1988 1989 1990 1991 1992 1993 1999 1999 1999 1999 2000 2010 2005 2006 2007 2008 2010 2011 2011 2013	233.1 228.2 246.1 277.6 335.3 349.2 348.1 399.3 459.4 548.0 613.5 630.1 725.8	108.2 91.4 97.2 116.6 156.6 156.6 139.1 169.6 220.8 239.6 201.7 256.6 188.9 154.1 283.2 240.8 179.2 218.5 292.1 271.5 224.8 221.0 187.4 159.9 403.6 611.4 477.4 345.6 272.6 342.5 339.8 -117.7 -363.3 283.8 -137.7 -363.3 283.8 -137.7 -363.3 578.4 480.0	110.3 124.8 149.4 159.6 189.3 186.0 218.3 224.4 242.5 278.0 288.2 296.4 354.9 379.7	76.1 97.6 6 111.9 97.6 6 111.9 111.5 135.8 146.3 164.0 155.9 175.1 186.8 224.1 1265.5 293.3 264.0 330.3 284.9 6275.4 320.5 340.0 361.1 396.0 275.4 320.5 349.4 445.5 329.6 7 66.6 544.9 666.5 740.9 849.8 1.076.8 1.07	27.2 37.5 48.0 53.5 39.7 70.0 86.6 102.9 101.4 72.3 89.4 85.6 115.7 149.5 123.2 142.9 110.3 133.5 139.0 148.5 123.2 142.9 142.9 142.9 142.9 142.9 142.9 143.5 143.	-2.0 -33.4 -52.2 -42.9 -32.7 -43.7 -108.7 -85.3 -72.9 -48.6 -94.7 -98.2 -190.1 -196.7 -219.9 -180.1 -178.7 -219.9 -180.1 -178.7 -239.5 -308.5	-5.1 -34.8 -50.9 -49.0 -38.3 -41.3 -97.9 -80.9 -73.4 -88.1 -167.4 -207.2 -196.5 -199.5 -165.7 -160.0 -159.4 -203.3 -248.4 -334.5 -313.5 -255.6 -242.1 -179.4 -92.0 -1.4 -92.0 -1.4 -92.0 -1.4 -92.0 -1.4 -92.0 -1.4 -92.0 -1.4 -92.0 -1.4 -92.0 -1.4 -92.0 -1.4 -92.0 -1.4 -92.0 -1.4 -92.0 -1.4 -92.0 -1.4 -92.0 -1.4 -92.0 -1.4 -92.0 -1.7 -1.4 -1.2 -1.2 -1.2 -1.2 -1.2 -1.2 -1.2 -1.2	1.44	124.9 136.8 148.9 161.0 178.7 206.9 238.5 260.2 289.8 327.2 373.9 428.4 487.2 537.0 598.4 640.1 640.1 640.1 175.3 1,398.9 1,511.2 1,599.5 1,719.1 1,821.8 2,376.8 2,37	89.4 98.3 107.6 117.5 131.5 153.2 178.8 196.5 221.1 252.1 290.7 335.0 381.9 408.4 438.8 463.5 466.3 667.9 649.6 688.4 721.5 880.7 742.9 778.2 1,132.2 1,231.5 1,311.7 1,621.6 1,751.8 1,497.1 1,622.6 1,751.8 1,497.1 1,622.6 1,751.8 1,497.1 1,622.6 1,751.8 1,497.1 1,622.6 1,751.8 1,497.1 1,622.6 1,751.8 1,497.1 1,622.6 1,751.8 1,497.1 1,622.6 1,751.8 1,497.1 1,622.6 1,751.8 1,497.1 1,622.6 1,751.8 1,497.1 1,622.6 1,751.8 1,497.1 1,622.6 1,751.8 1,497.1 1,622.6 1,751.8 1,497.1 1,622.6 1,751.8 1,497.1 1,622.6 1,751.8 1,497.1 1,622.6 1,751.8 1,497.1 1,622.6 1,751.8 1,852.5 1,331.8 1,957.3 2,293.8 1,957.3 2,293.8	35.5 38.6 41.3 43.5 47.2 53.7 63.7 63.7 63.7 63.7 63.7 63.7 105.3 116.6 123.8 134.9 143.7 146.1 176.6 188.6 200.1 217.4 225.3 231.1 241.7 246.2 251.6 257.6
2016	3,484.5 3,626.5 3,795.2  3,570.1 3,454.7 3,435.5 3,477.9	493.0 505.0 503.8 620.3 474.9 433.2 443.5	1,416.8 1,477.8 1,752.7  1,518.2 1,402.7 1,363.5	958.8 1,030.9 1,210.4 1,311.5 1,038.1 945.1 925.5 926.5	458.0 446.9 542.3 	-923.8 -972.8 -1,248.9 -897.9 -927.8 -930.3 -939.3	-677.0 -724.7 -1,009.8 -644.5 -674.8 -687.2 -701.6	-246.8 -248.1 -239.2 	2,991.6 3,121.4 3,291.4 3,462.6 2,949.8 2,979.8 3,002.3 3,034.4	2,463.2 2,578.2 2,725.8 2,875.8 2,426.6 2,452.4 2,472.7 2,501.1	528.4 543.2 565.7 586.9 523.2 527.4 529.5 533.3
2017:   	3,600.7 3,613.8 3,658.6 3,632.8	535.8 512.1 517.1 455.1	1,382.7 1,478.9 1,481.0 1,479.8 1,471.6	1,025.8 1,033.9 1,038.8 1,025.2	453.1 447.1 441.0 446.5	-943.1 -968.9 -962.7 -1,016.6	-685.0 -699.2 -707.1 -807.6	-258.1 -269.7 -255.6 -208.9	3,064.9 3,101.7 3,141.4 3,177.7	2,527.9 2,561.0 2,596.1 2,628.0	537.0 540.7 545.4 549.8
2018: I	3,826.2 3,753.8 3,814.9 3,785.9	605.9 482.2 499.1 427.8	1,798.6 1,729.3 1,730.6 1,752.2	1,220.2 1,187.4 1,186.4 1,247.6	578.4 541.9 544.2 504.6	-1,192.6 -1,247.1 -1,231.5 -1,324.5	-976.3 -1,013.8 -981.3 -1,067.6	-216.3 -233.3 -250.1 -256.8	3,220.2 3,271.6 3,315.8 3,358.1	2,664.1 2,708.0 2,746.8 2,784.2	556.1 563.7 569.1 573.9
2019: I II IV <sup>p</sup>	3,909.8 3,866.8 3,874.1	507.6 420.3 388.2	1,842.3 1,793.3 1,827.1	1,375.5 1,282.6 1,298.0 1,289.8	466.8 510.7 529.1	-1,334.7 -1,373.0 -1,438.9	-1,122.9 -1,188.0 -1,211.5	-211.7 -185.0 -227.4	3,402.2 3,446.5 3,485.9 3,516.0	2,822.6 2,861.9 2,896.1 2,922.6	579.5 584.6 589.8 593.5

 $<sup>^{\</sup>rm 1}$  With inventory valuation and capital consumption adjustments.

Table B-19. Gross saving and investment, 1969-2019—Continued

[Billions of dollars, except as noted; quarterly data at seasonally adjusted annual rates]

Vear or quarter   Vear or quarter   Vear or quarter   Total   Cross   Gross   Gross   Cross   Cross		G	ross dome	estic inves tions, and	tment, cap net lendin	pital accou g, NIPA <sup>2</sup>	ınt					Addenda	:		
	Year or quarter	Total		Gross private	Gross	account	lending or net borrow-	tical discrep-	private				domestic	saving as a percent	saving as a percent
1970			Total	tic invest-	invest-	actions (net) <sup>3</sup>	ing (–) NIPA <sup>2</sup> , 4		saving	Total	Federal			national	national
1977	1969			173.6	59.5	0.0	I		1	33.4		12.8	108.2	22.8	
1973	1970 1971	233.6 255.6	229.8 255.3					5.3 9.5	223.0 257.0	5.2 -10.9	-7.2 -21.8			21.2	8.5 8.4
1975	19/2	284.8	288.8	228.1	60.7	.0	-4.1	7.2	277.1	.6	-18.8	19.4	127.8	21.7	9.1
1976	197/	356.6	350.7		76.2	.0	5.9		339.1	10.1	-6.0	16.0	143.8		9.2
1979	1975		341./	257.3				13.3							6.5 7.4
1979	1977	478.9	489.8	396.6	93.2	.1	-11.0	19.4	463.6	-4.2	-28.2	24.0	199.9	22.1	8.1
1888	19/8										-12.4 7.2	30.3 27.3	256.7 285.9	23.3	9.4 9.2
1985	1980 1981	781.9	778.6	631.2	147.3	.1	3.3	38.1	736.8	7.1	-20.6	27.6	291.3	23.2	7.1 8.0
1986	1983				156.9 171.2			8.8 57.0		-73.5 -101.8					5.6 4.3
1986	1984	923.2	1,013.3	820.1	193.2	.1	-90.2	41.6	943.4	-61.8	-105.9	44.1	414.9	21.9	7.0
1988	1986	944.6	1,087.2	849.1	238.1	.1	-142.8	80.1	930.7	-66.2	-112.4	46.2	401.9	19.1	4.0
1990	1987 1988									-16.0 5.3					4.5 5.6
1991	1989	1,177.8	1,270.1	999.7	270.4		-92.7	68.0	1,099.9		-32.5	42.4	431.9	19.8	4.9
1994	1991	1,246.3	1.238.4	944.3	294.1	5.3	2.6	93.0	1.250.9	-97.6	-108.3	10.8	306.0	18.9	3.6
1995	1993	1,319.3	1,398.7	1,106.8	291.9	.9	-80.2	156.0	1,324.1	-160.7	-166.5	5.8	395.2	17.3	2.4
1996	1995		1.625.2					93.0			-88.6				4.0
1998	1996	1,637.0	1,752.0	1 432 1		.2	-115.2	58.1	1,565.9	13.0	-25.7				5.0
2000	1998	1,875.3	2,080.7	1,/36./	344.0	1 .2	-205.6	-55.2 -33.2	1,701.7	228.9	156.8	72.1	770.9	21.1	6.8 6.3
1,930.9   2,931.1   1,930.4   443.7   -5   -443.7   -72.7   1,71.7   -1,932.6   -1,04.7   -73.3   7,16.1   1,1.3   3.1	2000	2,030.8	2,427.3	2,038.4	388.9	.3	-396.8	-96.5	1,732.7	394.6	318.6	76.0	916.0	20.5	5.9
2005		1 930 9	2.374.1	1.930.4	443.7	5	-443.7	-72 7	2,161.7	-158.2	-104.7	-53.5	716.1	18.1	3.1
2005	2004	2,142.2	2,767.5	2,027.1	486.2	-2.8	-622.4	-13.7 -22.1	2,270.0	-278.2 -225.2	-220.4	-4.8	945.6	17.6	2.4
2010	2005		3,048.0	2,534.7	513.3	-12.9		-55.1	2,426.1	-60.3	-115.4 -26.3				3.0
2010	2007	2,554.3	3,265.0	2,673.0	592.0	1	-710.7	17.7	2,531.7	4.9	-53.3	58.2	1,012.2	17.4	2.0
196	2009	2,200.5	2,572.6	1,929.7	642.9	.6	-372.7	192.2	3,155.8	-1,147.5	-1,015.3	-132.2	201.1	13.9	-2.5
196	2010 2011	2,503.6	2,810.0 2,969.2	2,332.6	636.6			-53.2	3,487.6 3,596.8	-1,039.9	-1,081.3 -987.0			15.3 16.1	.5
196	2012	2,794.7	3,242.8	2,621.8	621.0 600.4	-6.5 8	-441.6 -369.4	-241.3 -160.3	3,903.8	-867.8 -398.7	-817.0 -372.0	-50.8 -26.6	666.8 745.2	18.2 18.7	2.8
2016	ZU14	3,271.1	3,646.7	3,044.2	602.6	.4	-376.0	-289.2	3,886.1	-325.8	-334.1	8.3	831.7	19.7	4.1
2016     3,320.9   3,786.6   3,149.1   637.5   6   -466.3   -249.2   3,944.8   -374.7   -374.6   -2   836.8   18.9   3.3	2016	3,420.0	3,813.9	3,178.7	635.2	.5	-441.9	-112.0	3,880.0	-395.5	-405.3	9.8	822.4	18.3	2.6
2016     3,320.9   3,786.6   3,149.1   637.5   6   -466.3   -249.2   3,944.8   -374.7   -374.6   -2   836.8   18.9   3.3	2017	3,558.9	4,025.5	3,370.7		9.5 -2.8		-67.6	4,056.0			18.0		18.3	2.5 2.4
N	Z019 P		4,478.2	3,742.8	735.3								1,015.5		
N	2016: I	3,320.9	3,786.6 3,786.4	3,149.1 3,152.9					3,944.8			2 3.3			3.3 2.5
N				3,166.6 3,246.2	631.4		-437.1	-73.9	3,836.2 3,883.8		-415.1	14.4	795.7		2.3
N		3,484.1 3,473.5	3.989.3	3,288.2 3,335.0	654.4	8.	-516.6	-140.3	4,041.9	-406.1 -428.1	-423.1	-5.0	887.7		2.7 2.6
2018: I. 3,737.1 4,215.0 3,542.4 672.6 4. 4 -478.4 -89.1   4,462.7 -636.6 -693.6 57.1 994.8 18.6 3.0   3,842.0 4,248.3 3,561.6 686.7 4444.8 50.1 4,437.3 -683.4 -728.6 45.2 976.7 18.1 2.3   11.1 2.3 2.3 2.4 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5		3,631.9	4,055.8	3,401.8			-459.7	-26.7		-417.3 -466.8		12.1	914.3		2.6
V.     3,835.1   4,420.6   3,725.2   695.4   -10.5   -575.1   49.2   4,536.4   -750.6   -778.6   28.1   1,062.5   17.9   2.0   2019.1   3,951.9   4,488.5   3,783.4   715.1   5   -547.0   42.1   4,664.9   -755.1   -831.1   76.0   1,093.5   18.3   2.4   2.3   2.3   2.4   2.3   2.3   2.4   2.3   2.3   2.4   2.3   2.3   2.4   2.3   2.3   2.4   2.3   2.3   2.3   2.3   2.4   2.3	2018: I	3,737.1	4,215.0	3,542.4	672.6	.4	-478.4	-89.1	4,462.7	-636.6	-693.6	57.1	994.8	18.6	3.0
V    3,835.1   4,420.6   3,725.2   695.4   -10.5   -575.1   49.2   4,536.4   -750.6   -778.6   28.1   1,062.5   17.9   2.0   2019:		3,847.8	4,377.9	3.684.0	693.9	-1.7	-528.4	32.9	4,477.4	-662.4	-693.8	31.3	1,062.1	18.2	2.3 2.4
3,969,3   4,483 4   3,749,5   733,9   4   -514,5   10,5   4,655,5   -7,88 4   -895,4   107,0   1,036,9   18.0   2.0	IV				1										
3,5/0.2   4,403.1   3,744.0   7,06.3     3   -307.4   102.1   4,723.2   -349.1   -310.4   07.4   997.3   17.8   1.8	II	3,969.3	4,483.4	3,749.5	733.9	.4	-514.5	102.5	4,655.2	-788.4	-895.4	107.0	1,036.9	18.0	2.0
	IV p	3,970.2		3,693.9	753.9		-307.4	102.1	4,723.2	-043.1	-910.4	07.4	931.8		

National income and product accounts (NIPA).
 Consists of capital transfers and the acquisition and disposal of nonproduced nonfinancial assets.
 Prior to 1982, equals the balance on current account, NIPA.

Table B-20. Median money income (in 2018 dollars) and poverty status of families and people, by race, 2011-2018

			Fami	lies <sup>1</sup>			People	below	Median m	noney incon	ne (in 2018	dollars) of
				Below pov	erty level <sup>2</sup>		poverty	level 2	peo	noney incon ople 15 yea with in	rs old and i icome <sup>3</sup>	over
Race, Hispanic origin, and year	Number (mil- lions)	Median money income (in 2018	To	tal	Fem housel no hu pres	holder,	Number (mil-	Percent	Ma	iles	Fem	ales
	iions	dol- lars) <sup>3</sup>	Number (mil- lions)	Percent	Number (mil- lions)	Percent	lions)	reiceili	All people	Year- round full-time workers	All people	Year- round full-time workers
TOTAL (all races) 4 2011 2012 20135 20136 2014 2015 2016 2017 2017 2018	80.5 80.9 81.2 82.3 81.7 82.2 82.9 83.1 83.5 83.5	\$68,224 68,198 68,902 70,690 70,745 74,932 76,081 77,789 77,991 78,646	9.5 9.5 9.1 9.6 9.5 8.6 8.1 7.8 7.8	11.8 11.8 11.2 11.7 11.6 10.4 9.8 9.3 9.3	4.9 4.8 4.6 5.2 4.8 4.4 4.1 4.0 4.0 3.7	31.2 30.9 30.6 32.2 30.6 28.2 26.6 25.7 26.2 24.9	46.2 46.5 45.3 46.3 46.7 43.1 40.6 39.7 39.6 38.1	15.0 15.0 14.5 14.8 14.8 13.5 12.7 12.3 12.3 11.8	\$36,908 37,149 38,036 38,470 38,543 39,363 40,673 41,381 41,380 41,615	\$56,299 55,534 55,004 55,516 54,632 55,377 55,954 57,195 56,855 57,219	\$23,611 23,580 23,822 23,890 23,613 25,193 26,047 26,107 26,528 27,079	\$43,285 43,849 43,833 43,943 43,315 44,255 45,204 45,461 46,948 46,528
WHITE, non-Hispanic <sup>8</sup> 2011 2012 2013 2013 2013 2014 2015 2016 2017 2017 2018	54.2 54.0 53.8 54.7 53.8 53.8 54.1 53.9 54.2 54.2	78,132 78,319 78,413 80,581 81,390 85,351 85,878 87,945 89,085 89,448	4.0 3.8 3.7 4.0 3.9 3.5 3.4 3.2 3.2	7.3 7.1 6.9 7.3 7.3 6.4 6.3 6.0 5.9	1.8 1.7 1.6 1.9 1.7 1.6 1.6 1.4 1.4	23.4 23.4 22.6 25.8 23.7 21.7 21.1 19.8 20.2	19.2 18.9 18.8 19.6 19.7 17.8 17.3 17.0 16.6	9.8 9.7 9.6 10.0 10.1 9.1 8.8 8.7 8.5	42,684 42,460 43,320 44,113 43,607 44,735 45,414 46,953 47,318 47,817	62,394 61,630 60,956 63,568 62,336 64,389 64,037 63,944 63,839 65,282	24,869 25,094 25,675 25,625 25,487 27,164 27,725 27,777 28,489 29,468	46,293 46,207 46,194 46,511 46,967 48,431 49,505 50,152 51,790 50,694
BLACK 8 2011	9.7 9.8 9.9 9.9 9.8 10.0 10.0 9.8	45,310 44,395 44,903 45,229 45,815 48,523 51,656 51,830 51,884 53,105	2.3 2.3 2.2 2.3 2.1 1.9 1.8 1.9	24.2 23.7 22.8 22.4 22.9 21.1 19.0 18.2 18.9 17.7	1.7 1.6 1.6 1.7 1.6 1.5 1.3 1.3	39.0 37.8 38.5 36.7 37.2 33.9 31.6 30.8 31.9 29.4	10.9 10.9 11.0 10.2 10.8 10.0 9.2 9.0 9.2 8.9	27.6 27.2 27.2 25.2 26.2 24.1 22.0 21.2 21.7 20.8	26,266 27,308 26,836 27,122 28,209 29,046 31,013 30,846 30,092 31,122	44,909 43,801 44,867 43,618 43,708 44,174 43,963 44,743 43,640 45,621	22,104 21,937 21,642 22,747 22,260 22,908 23,895 24,215 24,510 25,462	39,263 38,465 38,286 37,167 37,386 39,319 39,080 38,393 39,257 40,304
ASIAN 8 2011 2012 20135 20136 2014 2015 2016 2017 2017 2018	4.2 4.1 4.4 4.4 4.5 4.7 4.7 4.9 5.1	81,676 85,316 82,492 89,392 87,839 96,289 97,837 95,046 97,015 101,244	.4 .4 .4 .4 .4 .3 .4	9.7 9.4 8.7 10.2 8.9 8.0 7.2 7.8 7.4 7.6	.1 .1 .1 .1 .1 .1 .1	19.1 19.2 14.9 25.7 18.9 16.2 19.4 15.5 16.3 19.6	2.0 1.9 1.8 2.3 2.1 2.1 1.9 2.0 1.9 2.0	12.3 11.7 10.5 13.1 12.0 11.4 10.1 10.0 9.7	40,655 44,077 43,354 46,200 43,426 46,323 48,752 50,033 50,385 51,788	62,757 65,228 64,989 65,998 63,455 67,244 70,081 72,127 71,882 71,239	24,660 25,568 26,820 27,903 26,958 28,121 28,013 28,949 28,275 31,187	46,644 50,666 48,949 50,185 51,334 53,031 53,409 53,030 53,751 57,158
HISPANIC (any race) 8 2011 2012 2013 5 2013 6 2014 2015 2016 2017 2017 2017 2018	11.6 12.0 12.1 12.4 12.5 12.8 13.0 13.2 13.3	44,825 44,665 45,638 44,202 47,899 50,163 53,477 54,921 54,901 55,093	2.7 2.8 2.6 2.9 2.7 2.5 2.3 2.2 2.2 2.1	22.9 23.5 21.6 23.1 21.5 19.6 17.3 16.3 16.4 15.5	1.3 1.3 1.4 1.3 1.2 1.1 1.1 1.1	41.2 40.7 40.4 40.5 37.9 35.5 32.7 32.7 33.4 30.8	13.2 13.6 12.7 13.4 13.1 12.1 11.1 10.8 10.8	25.3 25.6 23.5 24.7 23.6 21.4 19.4 18.3 18.3	26,553 26,946 27,436 26,130 28,322 29,794 31,928 31,439 31,235 31,417	35,904 35,628 35,575 34,946 37,282 38,128 39,955 40,874 39,486 40,360	18,830 18,326 19,178 18,303 18,670 20,037 20,830 20,807 21,011 21,687	33,681 32,332 33,254 33,654 32,732 33,553 33,524 33,230 33,652 35,169

<sup>1</sup> The term "family" refers to a group of two or more persons related by birth, marriage, or adoption and residing together. Every family must include a reference person.

Poverty thresholds are updated each year to reflect changes in the consumer price index for all urban consumers (CPI-U).

Adjusted by consumer price index research series (CPI-U-RS).

Note: For details see Income and Poverty in the United States in publication Series P-60 on the CPS ASEC.

Source: Department of Commerce (Bureau of the Census).

<sup>&</sup>lt;sup>4</sup> Data for American Indians and Alaska natives, native Hawaiians and other Pacific Islanders, and those reporting two or more races are included in the total

Table for Affile/Local inflicits and Adaska flatives, indive Frawarianis and other Fraction Islandiers, and those reporting two or more races are included in the but not shown separately.

The 2014 Current Population Survey (CPS) Annual Social and Economic Supplement (ASEC) included redesigned income questions, which were implemented to a subsample of the 98,000 addresses using a probability split panel design. These 2013 data are based on the 2014 ASEC sample of 68,000 addresses that received income questions similar to those used in the 2013 ASEC and are consistent with data in earlier years.

These 2013 data are based on the 2014 ASEC sample of 30,000 addresses that received redesigned income questions and are consistent with data in later.

years.

/ Reflects implementation of an updated processing system.

8 The CPS allows respondents to choose more than one race. Data shown are for "white alone, non-Hispanic," "black alone," and "Asian alone" race categories. ("Black" is also "black or African American.") Family race and Hispanic origin are based on the reference person.

Table B-21. Real farm income, 1954-2019

[Billions of chained (2019) dollars]

						1		
-				come of farm oper	ators from farmin	ig '		
				m income				
Year		Va	alue of agricultura	al sector productio	n	Direct	Production	Net farm
	Total	Total	Crops <sup>2, 3</sup>	Animals and animal products <sup>3</sup>	Farm-related income <sup>4</sup>	Government payments	expenses	income
1954 1955 1956 1957 1958 1959 1960 1961 1962 1963 1964 1965 1968 1969 1968 1970 1971 1972 1973 1974 1975 1977 1977 1978 1979 1979 1979 1979 1979	Total  263.5 254.4 249.6 247.0 270.3 259.5 260.7 271.1 279.7 283.2 277.1 301.6 301.6 303.6 306.6 336.5 443.6 404.4 378.7 367.4 367.4 367.4 367.4 367.4 375.5 403.3 437.0 396.9 396.9 397.9 398.9 398.9 398.9 398.9 398.9 398.9 338.9 338.8 357.0 331.8 331.8 335.9 349.2 334.9 334.9 334.9 334.9 334.9 334.9 334.9 334.9 334.9 335.9 349.2	261.5 252.7 245.5 239.8 262.8 254.8 256.0 261.1 278.1 278.4 289.9 283.3 277.1 287.2 285.7 291.0 317.8 431.9 402.2 375.7 364.7 359.4 433.9 393.5 393.8 393.8 393.8 393.8 315.9 315.9 315.9 315.9 317.9	111.2 108.3 106.1 97.0 104.1 101.1 105.9 105.8 110.0 117.1 108.4 107.5 106.4 115.6 122.8 112.8 128.3 189.8 172.6 171.9 189.3 171.1 189.3 171.1 189.3 171.1 189.3 171.1 189.3 171.1 189.3 171.1 189.3 171.1 189.3 171.1 189.3 171.1 189.3 171.1 189.3 171.1 189.3 171.1 189.3 1	and animal products 3  136.3  136.3  136.3  125.6  128.9  144.2  138.2  134.3  139.0  141.5  137.7  140.2  149.5  160.1  159.5  174.6  216.9  176.2  161.9  166.4  187.0  171.0  161.3  154.2  159.3  149.5  150.0  149.5  150.0  149.5  150.0  149.3  149.7  159.9  160.4  187.0  171.0	income 4  14.0  14.2  13.8  13.9  14.4  15.5  16.3  16.6  17.3  17.9  19.8  20.2  20.5  23.7  23.9  20.5  23.7  23.9  22.0  23.7  23.9  24.0  25.7  28.5  26.9  27.7  27	Federal Government payments  2.0 1.7 4.1 7.2 7.6 4.7 4.7 4.7 4.7 10.0 11.5 11.1 14.0 15.6 20.1 18.4 19.8 20.7 19.3 2.6 6.1 19.5 18.7 11.7 2.2 3.0 2.6 6.1 19.5 18.7 11.7 11.7 12.9 3.0 20.5 18.7 11.7 11.7 11.7 11.7 11.7 11.7 11.7	expenses  168.1 168.5 168.9 168.3 178.9 168.1 185.0 191.1 200.0 206.3 204.6 212.5 224.3 228.0 228.3 229.9 230.5 244.5 245.7 245.3 250.7 250.7 250.7 250.7 250.7 275.7 275.7 275.7 275.7 275.7 274.6 265.5 274.6 274.6 265.5 274.6	income  95.4 85.9 82.7 78.1 79.1 75.7 79.9 79.7 76.9 67.5 85.8 85.8 73.7 71.6 78.0 74.5 92.0 66.8 73.7 74.1 92.0 66.8 73.7 74.1 92.0 74.5 85.8 74.9 75.4 81.7 88.7 75.7 88.7 74.9 75.4 81.7 88.7 76.9 75.4 81.7 88.7 76.9 75.4 81.7 88.7 75.7 88.7 76.9 75.9 75.9 75.9 75.9 75.9 75.9 75.9 75
2003 2004 2005 2006 2007 2008 2009	352.2 391.0 383.9 362.1 412.6 434.7 398.3 417.0	329.7 373.8 352.5 342.4 398.2 420.1 383.9 402.5	147.8 165.9 147.1 148.1 183.6 207.2 194.8	142.9 164.8 162.7 148.9 168.2 166.2 141.5	39.0 43.1 42.8 45.4 46.4 46.6 47.5 41.8	22.5 17.2 31.4 19.7 14.5 14.6 14.4	269.2 275.0 282.6 290.4 327.5 341.6 324.6 326.8	83.0 115.9 101.3 71.7 85.1 93.0 73.6
2011 2012 2013 2014 2015 2016 2016 2017 2018	481.7 505.6 534.6 524.1 473.3 438.1 443.6 435.6 437.1	469.7 493.6 522.5 513.5 461.7 424.3 431.6 421.7 414.7	228.4 239.3 258.2 223.7 197.9 201.2 196.0 192.2 183.2	187.6 190.1 200.0 232.4 208.4 175.8 184.5 180.8	53.8 64.2 64.3 57.3 55.3 47.3 51.2 48.7 54.0	11.9 12.0 12.2 10.6 11.6 13.8 12.0 13.9 22.4	351.5 397.2 398.0 424.1 385.7 372.0 365.3 350.1 344.6	130.1 108.4 136.6 100.0 87.6 66.1 78.3 85.5

Note: Data for 2019 are forecasts.

Source: Department of Agriculture (Economic Research Service).

The GDP chain-type price index is used to convert the current-dollar statistics to 2019=100 equivalents.
 Crop receipts include proceeds received from commodities placed under Commodity Credit Corporation loans.
 The value of production equates to the sum of cash receipts, home consumption, and the value of the change in inventories.
 Includes income from forest products sold, the gross imputed rental value of farm dwellings, machine hire and custom work, and other sources of farm income such as commodity insurance indemnities.

# Table B-22. Civilian labor force, 1929-2019

[Monthly data seasonally adjusted, except as noted]

	0: "			vilian labor for		елсері аз по			0: :::	
Year or month	Civilian noninstitu- tional			Employment			Not in labor	Civilian labor force	Civilian employ- ment/	Unemploy- ment rate,
	popula- tion <sup>1</sup>	Total	Total	Agricultural	Non- agricultural	Unemploy- ment	force	participa- tion rate <sup>2</sup>	population ratio <sup>3</sup>	civilian workers <sup>4</sup>
		The	ousands of pe	rsons 14 year:	of age and o	ver			Percent	
1929		49,180	47,630	10,450	37,180	1,550				3.2
1930 1931 1932 1933		49,820 50,420 51,000 51,590	45,480 42,400 38,940 38,760	10,340 10,290 10,170 10,090	35,140 32,110 28,770 28,670	4,340 8,020 12,060 12,830				8.7 15.9 23.6 24.9
1934		52,230 52,870 53,440 54,000 54,610	40,890 42,260 44,410 46,300 44,220	9,900 10,110 10,000 9,820 9,690	30,990 32,150 34,410 36,480 34,530	11,340 10,610 9,030 7,700 10,390				21.7 20.1 16.9 14.3 19.0
1939	99,840 99,900 98,640 94,640 93,220	55,230 55,640 55,910 56,410 55,540 54,630	45,750 47,520 50,350 53,750 54,470 53,960	9,610 9,540 9,100 9,250 9,080 8,950	36,140 37,980 41,250 44,500 45,390 45,010	9,480 8,120 5,560 2,660 1,070 670	44,200 43,990 42,230 39,100 38,590	55.7 56.0 57.2 58.7 58.6	47.6 50.4 54.5 57.6 57.9	17.2 14.6 9.9 4.7 1.9
1945 1946 1947	94,090 103,070 106,018	54,630 53,860 57,520 60,168	53,960 52,820 55,250 57,812	8,580 8,320 8,256	44,240 46,930 49,557	1,040 2,270 2,356	38,590 40,230 45,550 45,850	57.2 55.8 56.8	56.1 53.6 54.5	1.2 1.9 3.9 3.9
		The	ousands of pe	rsons 16 years	of age and o	ver				
1947 1948 1949	101,827 103,068 103,994	59,350 60,621 61,286	57,038 58,343 57,651	7,890 7,629 7,658	49,148 50,714 49,993	2,311 2,276 3,637	42,477 42,447 42,708	58.3 58.8 58.9	56.0 56.6 55.4	3.9 3.8 5.9
1950 1951 1952 1953 1954 1955 1956 1956 1957 1958	104,995 104,621 105,231 107,056 108,321 109,683 110,954 112,265 113,727 115,329	62,208 62,017 62,138 63,015 63,643 65,023 66,552 66,929 67,639 68,369	58,918 59,961 60,250 61,179 60,109 62,170 63,799 64,071 63,036 64,630	7,160 6,726 6,500 6,260 6,205 6,450 6,283 5,947 5,586	51,758 53,235 53,749 54,919 53,904 55,722 57,514 58,123 57,450 59,065	3,288 2,055 1,883 1,834 3,532 2,852 2,750 2,859 4,602 3,740	42,787 42,604 43,093 44,041 44,678 44,660 44,402 45,336 46,088 46,960	59.2 59.2 59.0 58.9 58.8 59.3 60.0 59.6 59.5 59.3	56.1 57.3 57.3 57.1 55.5 56.7 57.5 57.1 55.4 56.0	5.3 3.3 3.0 2.9 5.5 4.4 4.1 4.3 6.8 5.5
1960	117,245 118,771 120,153 122,416 124,485 126,513 128,058 129,874 132,028 134,335	69,628 70,459 70,614 71,833 73,091 74,455 75,770 77,347 78,737 80,734	65,778 65,746 66,702 67,762 69,305 71,088 72,895 74,372 75,920 77,902	5,458 5,200 4,944 4,687 4,523 4,361 3,979 3,844 3,817 3,606	60,318 60,546 61,759 63,076 64,782 66,726 68,915 70,527 72,103 74,296	3,852 4,714 3,911 4,070 3,786 3,366 2,875 2,975 2,817 2,832	47,617 48,312 49,539 50,583 51,394 52,058 52,288 52,527 53,291 53,602	59.4 59.3 58.8 58.7 58.7 58.9 59.2 59.6 59.6 60.1	56.1 55.4 55.5 55.4 55.7 56.9 57.3 57.5 58.0	5.5 6.7 5.5 5.7 5.2 4.5 3.8 3.8 3.6 3.5
1970	137,085 140,216 144,126 147,096 150,120 153,153 156,150 159,033 161,910 164,863	82,771 84,382 87,034 89,429 91,949 93,775 96,158 99,009 102,251 104,962	78,678 79,367 82,153 85,064 86,794 85,846 88,752 92,017 96,048 98,824	3,463 3,394 3,484 3,470 3,515 3,408 3,331 3,283 3,387 3,347	75,215 75,972 78,669 81,594 83,279 82,438 85,421 88,734 92,661 95,477	4,093 5,016 4,882 4,365 5,156 7,929 7,406 6,991 6,202 6,137	54,315 55,834 57,091 57,667 58,171 59,371 59,991 60,025 59,659 59,900	60.4 60.2 60.4 60.8 61.3 61.2 61.6 62.3 63.2 63.7	57.4 56.6 57.0 57.8 57.8 56.1 56.8 57.9 59.3	4.9 5.9 5.6 4.9 5.6 8.5 7.7 7.1 6.1 5.8
1980 1981 1982 1983 1983 1984 1985 1986 1986 1989	167,745 170,130 172,271 174,215 176,383 178,206 180,587 182,753 184,613 186,393	106,940 108,670 110,204 111,550 113,544 115,461 117,834 119,865 121,669 123,869	99,303 100,397 99,526 100,834 105,005 107,150 109,597 112,440 114,968 117,342	3,364 3,368 3,401 3,383 3,321 3,179 3,163 3,208 3,169 3,199	95,938 97,030 96,125 97,450 101,685 103,971 106,434 109,232 111,800 114,142	7,637 8,273 10,678 10,717 8,539 8,312 8,237 7,425 6,701 6,528	60,806 61,460 62,067 62,665 62,839 62,744 62,752 62,888 62,944 62,523	63.8 63.9 64.0 64.0 64.4 65.3 65.6 65.9 66.5	59.2 59.0 57.8 57.9 59.5 60.1 60.7 61.5 62.3 63.0	7.1 7.6 9.7 9.6 7.5 7.2 7.0 6.2 5.5 5.3

See next page for continuation of table.

Not seasonally adjusted.
 Civilian labor force as percent of civilian noninstitutional population.
 Civilian employment as percent of civilian noninstitutional population.
 Unemployed as percent of civilian labor force.

Table B-22. Civilian labor force, 1929-2019—Continued

[Monthly data seasonally adjusted, except as noted]

				vilian labor for		ехсерт аз пс	neuj			<u> </u>
Year or month	Civilian noninstitu- tional			Employment			Not in labor	Civilian labor force	Civilian employ- ment/	Unemploy- ment rate,
Tour or monar	popula- tion 1	Total	Total	Agricultural	Non- agricultural	Unemploy- ment	force	participa- tion rate <sup>2</sup>	population ratio <sup>3</sup>	civilian workers <sup>4</sup>
		Th	ousands of pe	rsons 16 years	of age and o	ver			Percent	
1990 1991 1992 1993 1994 1995 1996 1996 1999 1999 2000 <sup>5</sup> 2001 2002 2003	212,577 215,092 217,570 221,168 223,357	125,840 126,346 128,105 129,200 131,056 132,304 133,943 136,297 137,673 139,368 142,583 143,734 144,863 146,510	118,793 117,718 118,492 120,259 123,060 124,900 126,708 131,463 133,488 136,891 136,933 136,485 137,736	3,223 3,269 3,247 3,115 3,409 3,443 3,399 3,378 3,281 2,464 2,299 2,311 2,275 2,232	115,570 114,449 115,245 117,144 119,651 121,460 123,264 126,159 128,085 130,207 134,427 134,635 134,174 135,461 137,020	7,047 8,628 9,613 8,940 7,996 7,404 7,236 6,739 6,210 5,880 5,692 6,801 8,378 8,774 8,149	63,324 64,578 64,700 65,638 65,758 66,280 66,647 66,837 67,547 68,385 69,994 71,359 72,707 74,658 75,956	66.5 66.2 66.4 66.3 66.6 66.6 66.8 67.1 67.1 67.1 67.1 66.8 66.8 66.6 66.2	62.8 61.7 61.5 61.7 62.5 62.9 63.2 63.8 64.1 64.3 64.4 63.7 62.7 62.3 62.3	5.6 6.8 7.5 6.9 5.4 4.9 4.5 4.2 4.0 5.8 6.0 5.5
2006	226,082 228,815 231,867 233,788 235,801	147,401 149,320 151,428 153,124 154,287 154,142	139,252 141,730 144,427 146,047 145,362 139,877	2,197 2,206 2,095 2,168 2,103	139,532 142,221 143,952 143,194 137,775	7,591 7,001 7,078 8,924 14,265	76,762 77,387 78,743 79,501 81,659	66.0 66.2 66.0 66.0 65.4	62.7 63.1 63.0 62.2 59.3	5.1 4.6 4.6 5.8 9.3
2010	200,000	153,889 153,617 154,975 155,389 155,922 157,130 159,187 160,320 162,075 163,539	139,064 139,869 142,469 143,929 146,305 148,834 151,436 153,337 155,761 157,538	2,206 2,254 2,186 2,130 2,237 2,422 2,460 2,454 2,425 2,425	136,858 137,615 140,283 141,799 144,068 146,411 148,976 150,883 153,336 155,113	14,825 13,747 12,506 11,460 9,617 8,296 7,751 6,982 6,314 6,001	83,941 86,001 88,310 90,290 92,025 93,671 94,351 94,759 95,716 95,636	64.7 64.1 63.7 63.2 62.9 62.7 62.8 62.9 62.9 63.1	58.5 58.4 58.6 58.6 59.0 59.3 59.7 60.1 60.4 60.8	9.6 8.9 8.1 7.4 6.2 5.3 4.9 4.4 3.9 3.7
2017: Jan Feb Mar Apr May June July Aug Sept Oct Nov Dec	254,082 254,246 254,414 254,588 254,767 254,957 255,151 255,357 255,766 255,766 255,769	159,647 159,767 160,066 160,309 160,060 160,232 160,339 160,690 161,212 160,378 160,510	152,129 152,368 152,978 153,224 153,001 153,299 153,471 153,593 154,371 153,779	2,388 2,423 2,506 2,696 2,502 2,491 2,338 2,406 2,293 2,480 2,455 2,491	149,719 149,904 150,503 150,548 150,881 151,126 151,295 152,085 151,287 151,448	7,518 7,399 7,088 7,085 7,059 6,933 6,867 7,097 6,841 6,599 6,697	94,435 94,479 94,348 94,279 94,707 94,725 94,812 94,667 94,350 95,388 95,439 95,571	62.8 62.9 63.0 62.8 62.8 62.8 62.9 63.1 62.7 62.7	59.9 59.9 60.1 60.2 60.1 60.1 60.1 60.1 60.1 60.1 60.1	4.7 4.6 4.4 4.4 4.3 4.3 4.4 4.2 4.1 4.2 4.1
2018: Jan Feb Mar Apr May June July Aug Sept Oct Nov Dec	257,097 257,272 257,454 257,642	161,068 161,783 161,684 161,742 161,874 162,269 162,173 161,768 162,605 162,662	154,486 155,142 155,191 155,324 155,665 155,750 155,601 156,032 156,482 156,628	2,443 2,430 2,340 2,353 2,353 2,398 2,483 2,377 2,487 2,407 2,549 2,491	152,053 152,659 152,714 153,007 153,353 153,383 153,519 153,528 153,989 154,102 154,266	6,582 6,641 6,493 6,418 6,209 6,519 6,180 6,167 6,042 6,034 6,286	95,712 95,151 95,414 95,529 95,579 95,373 95,670 96,212 95,909 96,045 95,777	62.7 63.0 62.9 62.9 62.9 63.0 62.9 62.7 62.8 62.9 62.9 63.0	60.2 60.4 60.4 60.5 60.5 60.5 60.3 60.4 60.5 60.5 60.6	4.1 4.0 4.0 3.8 4.0 3.8 3.7 3.8 3.7 3.8
2019: Jan	258,537 258,693 258,861 259,037 259,225 259,432	163,142 163,047 162,935 162,546 162,782 163,133 163,373 163,894 164,051 164,401 164,347	156,627 156,866 156,741 156,696 156,844 157,148 157,346 157,895 158,298 158,544 158,536	2,546 2,488 2,336 2,389 2,423 2,330 2,400 2,414 2,416 2,473 2,356 2,533	154,112 154,354 154,346 154,489 154,485 155,035 155,546 155,816 155,970 156,167	6,516 6,181 6,194 5,850 5,938 5,985 6,027 5,999 5,753 5,857 5,811 5,753	95,097 95,345 95,602 96,147 96,079 95,905 95,852 95,587 95,5444 95,673 95,625	63.2 63.1 63.0 62.8 62.9 63.0 63.0 63.2 63.2 63.3 63.2 63.3	60.7 60.6 60.6 60.6 60.7 60.7 60.9 61.0 61.0 61.0	4.0 3.8 3.6 3.6 3.7 3.7 3.5 3.6 3.5 3.5 3.5

<sup>&</sup>lt;sup>5</sup> Beginning in 2000, data for agricultural employment are for agricultural and related industries; data for this series and for nonagricultural employment are not strictly comparable with data for earlier years. Because of independent seasonal adjustment for these two series, monthly data will not add to total civilian

Note: Labor force data in Tables B-22 through B-28 are based on household interviews and usually relate to the calendar week that includes the 12th of the month. Historical comparability is affected by revisions to population controls, changes in occupational and industry classification, and other changes to the survey. In recent years, updated population controls have been introduced annually with the release of January data, so data are not strictly comparable with earlier periods. Particularly notable changes were introduced for data in the years 1953, 1960, 1962, 1972, 1973, 1978, 1980, 1990, 1994, 1997, 1998, 2000, 2003, 2008 and 2012. For definitions of terms, area samples used, historical comparability of the data, comparability with other series, etc., see Employment and Earnings or concepts and methodology of the CPS at http://www.bls.gov/cps/documentation.htm#concepts.

Table B-23. Civilian employment by sex, age, and demographic characteristic, 1975-2019

[Thousands of persons 16 years of age and over, except as noted; monthly data seasonally adjusted]

	[11100		sex and a		or age an	u over, e,	Серг аз г			ethnicity		steuj		
						White		Black or	African A	merican	Asian	Hispanio	or Latino	ethnicity
Year or month	All civilian workers	Men 20 years and over	Women 20 years and over	Both sexes 16–19	Total	Men 20 years and over	Women 20 years and over	Total	Men 20 years and over	Women 20 years and over	Total	Total	Men 20 years and over	Women 20 years and over
1975 1976 1977 1978	85,846 88,752 92,017 96,048 98,824	48,018 49,190 50,555 52,143 53,308	30,726 32,226 33,775 35,836 37,434	7,104 7,336 7,688 8,070 8,083	76,411 78,853 81,700 84,936 87,259	43,192 44,171 45,326 46,594 47,546	26,731 27,958 29,306 30,975 32,357	7,894 8,227 8,540 9,102 9,359	3,998 4,120 4,273 4,483 4,606	3,388 3,599 3,758 4,047 4,174		3,663 3,720 4,079 4,527 4,785	2,117 2,109 2,335 2,568 2,701	1,224 1,288 1,370 1,537 1,638
1980 1981 1982 1983 1983 1984 1985 1986 1987 1988	99,303 100,397 99,526 100,834 105,005 107,150 109,597 112,440 114,968 117,342	53,101 53,582 52,891 53,487 55,769 56,562 57,569 58,726 59,781 60,837	38,492 39,590 40,086 41,004 42,793 44,154 45,556 47,074 48,383 49,745	7,710 7,225 6,549 6,342 6,444 6,434 6,472 6,640 6,805 6,759	87,715 88,709 87,903 88,893 92,120 93,736 95,660 97,789 99,812 101,584	47,419 47,846 47,209 47,618 49,461 50,061 50,818 51,649 52,466 53,292	33,275 34,275 34,710 35,476 36,823 37,907 39,050 40,242 41,316 42,346	9,313 9,355 9,189 9,375 10,119 10,501 10,814 11,309 11,658 11,953	4,498 4,520 4,414 4,531 4,871 4,992 5,150 5,357 5,509 5,602	4,267 4,329 4,347 4,428 4,773 4,977 5,128 5,365 5,548 5,727		5,527 5,813 5,805 6,072 6,651 6,888 7,219 7,790 8,250 8,573	3,142 3,325 3,354 3,523 3,825 3,994 4,174 4,444 4,680 4,853	1,886 2,029 2,040 2,127 2,357 2,456 2,615 2,872 3,047 3,172
1991 1992 1993 1994 1995 1996 1997 1998	118,793 117,718 118,492 120,259 123,060 124,900 126,708 129,558 131,463 133,488	61,678 61,178 61,496 62,355 63,294 64,085 64,897 66,284 67,135 67,761	50,535 50,634 51,328 52,099 53,606 54,396 55,311 56,613 57,278 58,555	6,581 5,906 5,669 5,805 6,161 6,419 6,500 6,661 7,051 7,172	102,261 101,182 101,669 103,045 105,190 106,490 107,808 109,856 110,931 112,235	53,685 53,103 53,357 54,021 54,676 55,254 55,977 56,986 57,500 57,934	42,796 42,862 43,327 43,910 45,116 45,643 46,164 47,063 47,342 48,098	12,175 12,074 12,151 12,382 12,835 13,279 13,542 13,969 14,556 15,056	5,692 5,706 5,681 5,793 5,964 6,137 6,167 6,325 6,530 6,702	5,884 5,874 5,978 6,095 6,320 6,556 6,762 7,013 7,290 7,663		9,845 9,828 10,027 10,361 10,788 11,127 11,642 12,726 13,291 13,720	5,609 5,623 5,757 5,992 6,189 6,367 6,655 7,307 7,570 7,576	3,567 3,603 3,693 3,800 3,989 4,116 4,341 4,705 4,928 5,290
2000 2001 2002 2003 2004 2005 2006 2007 2008	136,891 136,933 136,485 137,736 139,252 141,730 144,427 146,047 145,362 139,877	69,634 69,776 69,734 70,415 71,572 73,050 74,431 75,337 74,750 71,341	60,067 60,417 60,420 61,402 61,773 62,702 63,834 64,799 65,039 63,699	7,189 6,740 6,332 5,919 5,907 5,978 6,162 5,911 5,573 4,837	114,424 114,430 114,013 114,235 115,239 116,949 118,833 119,792 119,126 114,996	59,119 59,245 59,124 59,348 60,159 61,255 62,259 62,806 62,304 59,626	49,145 49,369 49,448 49,823 50,040 50,589 51,359 51,996 52,124 51,231	15,156 15,006 14,872 14,739 14,909 15,313 15,765 16,051 15,953 15,025	6,741 6,627 6,652 6,586 6,681 6,901 7,079 7,245 7,151 6,628	7,703 7,741 7,610 7,636 7,707 7,876 8,068 8,240 8,260 7,956	6,043 6,180 6,215 5,756 5,994 6,244 6,522 6,839 6,917 6,635	15,735 16,190 16,590 17,372 17,930 18,632 19,613 20,382 20,346 19,647	8,859 9,100 9,341 10,063 10,385 10,872 11,391 11,827 11,769 11,256	5,903 6,121 6,367 6,541 6,752 6,913 7,321 7,662 7,707 7,649
2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 2019	139,064 139,869 142,469 143,929 146,305 148,834 151,436 153,337 155,761 157,538	71,230 72,182 73,403 74,176 75,471 76,776 78,084 78,919 80,211 80,917	63,456 63,360 64,640 65,295 66,287 67,323 68,387 69,344 70,424 71,470	4,378 4,327 4,426 4,458 4,548 4,734 4,965 5,074 5,126 5,150	114,168 114,690 114,769 115,379 116,788 117,944 119,313 120,176 121,461 122,441	59,438 60,118 60,193 60,511 61,289 61,959 62,575 63,009 63,719 64,070	50,997 50,881 50,911 51,198 51,798 52,161 52,771 53,179 53,682 54,304	15,010 15,051 15,856 16,151 16,732 17,472 17,982 18,587 19,091 19,381	6,680 6,765 7,104 7,304 7,613 7,938 8,228 8,500 8,745 8,883	7,944 7,906 8,313 8,408 8,663 9,032 9,219 9,514 9,751 9,910	6,705 6,867 7,705 8,136 8,325 8,706 9,213 9,448 9,832 10,179	19,906 20,269 21,878 22,514 23,492 24,400 25,249 25,938 27,012 27,805	11,438 11,685 12,212 12,638 13,202 13,624 14,055 14,355 14,873 15,204	7,788 7,918 8,858 9,056 9,431 9,853 10,217 10,543 11,045 11,516
2018: Jan Feb Mar Apr May June July Aug Sept Oct Nov Dec	154,486 155,142 155,191 155,324 155,665 155,750 155,993 155,601 156,032 156,482 156,628 156,825	79,723 80,138 80,092 80,140 80,275 80,084 80,208 80,160 80,259 80,400 80,567 80,496	69,628 69,807 69,979 70,066 70,270 70,528 70,671 70,553 70,657 70,858 70,892 71,123	5,135 5,198 5,120 5,118 5,119 5,137 5,114 4,888 5,116 5,224 5,169 5,205	120,915 121,175 121,140 121,298 121,455 121,444 121,582 121,136 121,417 121,826 121,941 122,209	63,498 63,631 63,706 63,761 63,748 63,699 63,703 63,529 63,637 63,782 63,922 64,015	53,286 53,399 53,355 53,451 53,617 53,712 53,837 53,658 53,731 53,976 53,988 54,144	18,673 19,123 19,094 18,921 19,106 19,084 19,145 19,110 19,236 19,288 19,223 19,082	8,579 8,897 8,759 8,672 8,788 8,589 8,740 8,828 8,791 8,806 8,768 8,768	9,528 9,641 9,724 9,716 9,757 9,850 9,803 9,776 9,857 9,839 9,797 9,727	9,600 9,627 9,782 9,778 9,738 9,802 9,846 9,947 9,934 9,939 10,040 9,951	26,446 26,698 26,555 26,906 26,857 27,110 27,260 26,915 27,063 27,194 27,476 27,652	14,668 14,741 14,703 14,909 14,840 14,971 15,036 14,846 14,818 14,831 15,027 15,083	10,736 10,840 10,714 10,885 10,948 11,088 11,145 11,010 11,165 11,226 11,301 11,469
2019: Jan Feb Mar Apr May June July Aug Sept Oct Nov Dec	156,627 156,866 156,741 156,696 156,844 157,148 157,346 157,895 158,298 158,544 158,536 158,803	80,474 80,677 80,570 80,609 80,761 80,780 80,975 81,046 81,146 81,196 81,377 81,390	71,004 71,169 71,056 71,136 71,038 71,209 71,120 71,665 71,990 72,130 71,881 72,200	5,149 5,019 5,115 4,951 5,044 5,159 5,250 5,184 5,162 5,218 5,278 5,213	121,812 122,119 122,111 121,964 121,970 122,199 122,213 122,566 122,955 123,028 123,077 123,175	63,869 64,067 63,937 63,915 64,041 64,015 64,007 64,099 64,224 64,173 64,247 64,238	53,895 54,114 54,102 54,120 53,930 54,054 54,060 54,379 54,709 54,755 54,666 54,827	19,211 19,140 19,093 19,235 19,302 19,216 19,502 19,485 19,550 19,571 19,527	8,714 8,744 8,765 8,823 8,840 8,773 8,956 8,937 8,976 9,003 9,019 9,034	9,833 9,819 9,776 9,860 9,947 9,858 9,893 9,944 9,987 9,984 9,929 10,094	9,991 10,046 10,082 9,969 10,057 10,302 10,163 10,227 10,262 10,409 10,429 10,214	27,558 27,499 27,562 27,364 27,507 27,621 27,610 27,876 28,156 28,279 28,339 28,286	15,068 15,127 15,192 15,034 15,185 15,099 15,028 15,191 15,320 15,310 15,498 15,393	11,386 11,328 11,324 11,337 11,341 11,396 11,609 11,723 11,834 11,675 11,736

Beginning in 2003, persons who selected this race group only. Persons whose ethnicity is identified as Hispanic or Latino may be of any race. Prior to 2003, persons who selected more than one race were included in the group they identified as the main race. Data for "black or African American" were for "black" prior to 2003. See Employment and Earnings or concepts and methodology of the Current Population Survey (CPS) at http://www.bls.gov/cps/documentation.htm#concepts for details.

Note: Detail will not sum to total because data for all race groups are not shown here. See footnote 5 and Note, Table B–22.

 $Table\ B-24.\ Unemployment\ by\ sex,\ age,\ and\ demographic\ characteristic,\ 1975-2019$  [Thousands of persons 16 years of age and over, except as noted; monthly data seasonally adjusted]

			sex and a							ethnicity				
	All		14/			White		Black or	African A	merican	Asian	Hispanio	or Latino	ethnicity
Year or month	All civilian workers	Men 20 years and over	Women 20 years and over	Both sexes 16–19	Total	Men 20 years and over	Women 20 years and over	Total	Men 20 years and over	Women 20 years and over	Total	Total	Men 20 years and over	Women 20 years and over
1975	7,929 7,406 6,991 6,202 6,137 7,637 8,273 10,717 8,539 8,312 8,237 7,047 8,628 9,613 8,940 7,236 6,701 6,588 9,613 8,940 7,236 6,210 5,880 5,692 6,801 8,378 8,149 7,501 7,078 8,149 7,501 7,078 8,149 7,501 1,465 14,825 14,825 14,826 11,506 11,66,982 6,693 6,618 6,681 6,682 6,693 6,6180 6,582 6,693 6,6180 6,582 6,6190 6,582 6,6190 6,582 6,6190 6,582 6,6190 6,582 6,6190 6,582 6,6190 6,5190 6,5180 6,5180 6,5180 6,5180 6,5180 6,5180 6,5180 6,5180 6,5180 6,5180 6,5180 6,5180 6,5180 6,5180			1,767 1,719 1,663 1,583 1,585 1,669 1,763 1,829 1,489 1,488 1,457 1,226 1,326 1,347 1,226 1,326	6,421 5,914 5,914 5,841 4,698 8,6343 8,128 6,343 8,128 6,191 4,944 4,770 5,186 6,560 6,552 5,892 5,300 6,137 6,655 5,892 5,300 6,137 6,655 5,892 5,300 6,137 6,500	and	and	1,369 1,334 1,393 1,330 1,319 1,553 1,731 2,142 2,272 1,914 1,864 1,547 1,544 1,565 1,723 2,011 1,844 1,565 1,723 2,011 1,844 1,568 1,592 1,560 1,426 1,309 1,241 1,416 1,693 1,416 1,693 1,417 1,549 1,450 1,500 1,501 1,416 1,693 1,702 1,703 1,703 1,703 1,704 1,703	and	and	2277 288 3896 2777 288 3896 2777 255 2295 2295 2295 2295 2295 2295	508 485 485 485 485 485 485 485 485 485 48	and	and
2019: Jan Feb Mar Apr May June July Aug Sept Oct Nov Dec	6,516 6,181 6,194 5,850 5,938 5,985 6,027 5,999 5,753 5,857 5,811 5,753	3,112 2,911 2,995 2,812 2,808 2,788 2,796 2,806 2,695 2,715 2,679 2,618	2,639 2,497 2,451 2,401 2,447 2,465 2,451 2,323 2,411 2,383	765 773 747 734 730 751 767 742 735 730 721 752	4,448 4,157 4,286 3,947 4,121 4,120 4,185 4,286 4,063 4,094 4,115 4,022	2,165 1,970 2,083 1,900 1,938 1,928 1,980 1,965 1,886 1,941 1,957 1,839	1,755 1,668 1,676 1,538 1,670 1,704 1,666 1,773 1,639 1,644 1,633 1,602	1,404 1,417 1,344 1,352 1,265 1,223 1,220 1,119 1,135 1,133 1,148 1,238	660 667 630 628 579 528 543 550 512 482 485 557	570 544 542 556 533 546 537 456 491 511 516 530	318 320 318 225 260 225 290 299 259 305 276 264	1,400 1,248 1,357 1,198 1,197 1,252 1,305 1,213 1,137 1,203 1,236 1,231	628 561 641 581 543 564 625 528 473 531 485 483	569 465 517 433 480 503 450 510 468 485 521 558

<sup>&</sup>lt;sup>1</sup> See footnote 1 and Note, Table B-23.

Note: See footnote 5 and Note, Table B-22.

Table B-25. Civilian labor force participation rate, 1975-2019

			Me	en			Wo	men				By race or	ethnicity	2
Year or month	All civilian workers	20 years and over	20–24 years	25–54 years	55 years and over	20 years and over	20–24 years	25–54 years	55 years and over	Both sexes 16–19 years	White	Black or African Ameri- can	Asian	Hispanic or Latino ethnicity
1975 1976 1977 1978 1979	61.2 61.6 62.3 63.2 63.7	80.3 79.8 79.7 79.8 79.8	84.5 85.2 85.6 85.9 86.4	94.4 94.2 94.2 94.3 94.4	49.4 47.8 47.4 47.2 46.6	46.0 47.0 48.1 49.6 50.6	64.1 65.0 66.5 68.3 69.0	55.1 56.8 58.5 60.6 62.3	23.1 23.0 22.9 23.1 23.2	54.0 54.5 56.0 57.8 57.9	61.5 61.8 62.5 63.3 63.9	58.8 59.0 59.8 61.5 61.4		60.8 60.8 61.6 62.9 63.6
1980 1981 1982 1983 1984 1985 1986 1987 1988 1989	63.8 63.9 64.0 64.0 64.4 64.8 65.3 65.6 65.9 66.5	79.4 79.0 78.7 78.5 78.3 78.1 78.1 78.0 77.9 78.1	85.9 85.5 84.9 84.8 85.0 85.0 85.8 85.2 85.2	94.2 94.1 94.0 93.8 93.9 93.9 93.8 93.7 93.6 93.7	45.6 44.5 43.8 43.0 41.8 41.0 40.4 40.4 39.9 39.6	51.3 52.1 52.7 53.1 53.7 54.7 55.5 56.2 56.8 57.7	68.9 69.6 69.8 69.9 70.4 71.8 72.4 73.0 72.7	64.0 65.3 66.3 67.1 68.2 69.6 70.8 71.9 72.7 73.6	22.8 22.7 22.7 22.4 22.2 22.0 22.1 22.0 22.3 23.0	56.7 55.4 54.1 53.5 53.9 54.5 54.7 55.7 55.3 55.9	64.1 64.3 64.3 64.3 64.6 65.0 65.5 65.8 66.2 66.7	61.0 60.8 61.0 61.5 62.2 62.9 63.3 63.8 63.8		64.0 64.1 63.6 63.8 64.9 64.6 65.4 67.4 67.4
1990	66.5 66.2 66.4 66.3 66.6 66.6 67.1 67.1	78.2 77.7 77.7 77.3 76.8 76.7 76.8 77.0 76.8 76.8	84.4 83.5 83.2 83.1 83.1 82.5 82.5 82.0 81.9	93.4 93.1 93.0 92.6 91.7 91.8 91.8 91.8 91.7	39.4 38.5 38.4 37.7 37.8 37.9 38.3 38.9 39.1	58.0 57.9 58.5 58.5 59.3 59.4 59.9 60.5 60.4 60.7	71.3 70.1 70.9 70.9 71.0 70.3 71.3 72.7 73.0 73.2	74.0 74.1 74.6 74.6 75.3 75.6 76.1 76.7 76.5 76.8	22.9 22.6 22.8 22.8 24.0 23.9 23.9 24.6 25.0 25.6	53.7 51.6 51.3 51.5 52.7 53.5 52.3 51.6 52.8 52.0	66.9 66.6 66.8 67.1 67.1 67.2 67.5 67.3	64.0 63.3 63.9 63.2 63.4 63.7 64.1 64.7 65.6 65.8		67.4 66.5 66.8 66.2 66.1 65.8 66.5 67.9 67.9
2000 2001 2002 2003 2004 2005 2006 2007 2008 2009	67.1 66.8 66.6 66.2 66.0 66.0 66.2 66.0 66.0 65.4	76.7 76.5 76.3 75.9 75.8 75.8 75.9 75.9 75.7	82.6 81.6 80.7 80.0 79.6 79.1 79.6 78.7 78.7 76.2	91.6 91.3 91.0 90.6 90.5 90.5 90.9 90.9	40.1 40.9 42.0 42.6 43.2 44.2 44.9 45.2 46.0 46.3	60.6 60.6 60.5 60.6 60.3 60.4 60.5 60.6 60.9	73.1 72.7 72.1 70.8 70.5 70.1 69.5 70.1 70.0 69.6	76.7 76.4 75.9 75.6 75.3 75.3 75.5 75.4 75.8	26.1 27.0 28.5 30.0 30.5 31.4 32.3 33.2 33.9 34.7	52.0 49.6 47.4 44.5 43.9 43.7 43.7 41.3 40.2 37.5	67.3 67.0 66.8 66.5 66.3 66.3 66.5 66.4 66.3 65.8	65.8 65.3 64.8 64.3 63.8 64.2 64.1 63.7 63.7	67.2 67.2 67.2 66.4 65.9 66.1 66.2 66.5 67.0 66.0	69.7 69.5 69.1 68.3 68.6 68.0 68.7 68.8 68.5 68.0
2010 2011 2012 2013 2014 2015 2016 2017 2018 2019	64.7 64.1 63.7 63.2 62.9 62.7 62.8 62.9 62.9 63.1	74.1 73.4 73.0 72.5 71.9 71.7 71.6 71.6 71.6	74.5 74.7 74.5 73.9 73.0 73.0 74.1 73.2 74.0	89.3 88.7 88.7 88.4 88.2 88.3 88.5 88.6 89.0	46.4 46.3 46.8 46.5 45.9 46.2 46.1 46.2 46.3	60.3 59.8 59.3 58.8 58.5 58.2 58.3 58.5 58.5 58.9	68.3 67.8 67.4 67.5 67.7 68.3 68.0 68.5 69.0 70.4	75.2 74.7 74.5 73.9 73.7 74.3 75.0 75.3 76.0	35.1 35.1 35.1 35.1 34.9 34.7 34.7 34.7 35.0	34.9 34.1 34.3 34.5 34.0 34.3 35.2 35.2 35.1 35.3	65.1 64.5 64.0 63.5 63.1 62.8 62.9 62.8 62.8 63.0	62.2 61.4 61.5 61.2 61.5 61.6 62.3 62.3 62.5	64.7 64.6 63.9 64.6 63.6 62.8 63.2 63.6 63.5 64.0	67.5 66.5 66.4 66.0 66.1 65.9 65.8 66.1 66.3 66.8
2018: Jan Feb Mar Apr May June July Aug Sept Oct Nov Dec	62.7 63.0 62.9 62.9 63.0 62.9 62.7 62.8 62.9 62.9 63.0	71.7 71.9 71.8 71.8 71.6 71.4 71.4 71.4 71.5 71.4 71.5	74.7 74.8 75.5 73.8 73.1 73.3 72.4 71.0 72.8 72.1 72.4 72.5	89.0 89.3 89.1 89.2 89.1 89.0 88.8 88.7 88.7 89.0 89.0	45.8 46.1 46.0 46.1 46.2 46.2 46.2 46.1 46.1 46.3	58.1 58.3 58.3 58.3 58.3 58.7 58.7 58.5 58.4 58.6 58.6 58.8	68.8 68.5 69.0 68.8 69.1 70.2 68.8 69.0 68.6 68.9 69.3	74.8 75.2 75.1 74.9 75.5 75.6 75.4 75.2 75.7 75.5	34.1 34.5 34.6 34.7 34.8 34.9 34.9 34.9 35.1	35.5 36.0 35.2 35.0 35.1 35.1 33.4 34.9 35.5 35.2 35.5	62.7 63.0 62.8 62.9 62.9 62.8 62.6 62.6 62.8 62.9 63.0	61.9 62.8 61.9 62.1 62.4 62.6 62.2 62.4 62.6 62.2 62.2	62.9 62.8 63.1 63.2 62.7 63.6 63.8 63.7 64.3 64.0 64.1	65.9 66.3 65.9 66.5 66.3 66.5 66.7 65.9 66.0 66.1 66.7
2019: Jan Feb Mar Apr May June July Aug Sept Oct Nov Dec Mar Feb Mar May	63.2 63.1 63.0 62.8 62.9 63.0 63.2 63.2 63.3 63.2 63.2	71.8 71.7 71.7 71.5 71.6 71.6 71.6 71.6 71.6 71.6 71.6	73.6 73.4 74.2 74.1 75.5 74.5 74.2 73.2 73.9 74.1 73.4 73.3	89.4 89.4 89.5 89.1 88.8 88.7 88.9 89.0 89.1 89.1 89.3 89.2	46.4 46.0 45.9 46.2 46.3 46.5 46.3 46.3 46.4	58.9 58.8 58.7 58.6 58.6 58.7 58.6 59.0 59.1 59.2 59.2	69.3 70.1 69.9 70.2 70.7 70.2 70.7 70.5 71.0 71.4 70.0 70.3	75.9 75.8 75.7 75.5 75.6 75.9 75.4 76.3 76.3 76.6 76.5	35.0 35.2 35.0 34.9 34.5 35.1 35.1 35.1 35.0 35.0	35.4 34.7 35.1 34.6 35.4 36.1 35.5 35.3 35.6 35.9 35.7	63.0 63.0 63.0 62.8 62.9 62.9 63.1 63.2 63.2 63.2	62.7 62.5 62.1 62.5 62.4 61.9 62.7 62.3 62.5 62.3 63.1	64.3 64.6 64.0 62.6 63.1 63.6 63.7 64.1 64.2 65.3 64.7	67.3 66.7 66.9 66.0 66.2 66.4 66.4 66.7 67.0 67.3 67.4

 $<sup>^1</sup>$  Civilian labor force as percent of civilian noninstitutional population in group specified.  $^2$  See footnote 1, Table B–23.

Note: Data relate to persons 16 years of age and over, except as noted. See footnote 5 and Note, Table B–22.

Source: Department of Labor (Bureau of Labor Statistics).

Table B-26. Civilian employment/population ratio, 1975-2019

			M	en			Woi	men				By race or	ethnicity	2
Year or month	All civilian workers	20 years and over	20–24 years	25–54 years	55 years and over	20 years and over	20–24 years	25–54 years	55 years and over	Both sexes 16–19 years	White	Black or African Ameri- can	Asian	Hispanic or Latino ethnicity
1975 1976 1977 1978 1979	56.1 56.8 57.9 59.3 59.9	74.8 75.1 75.6 76.4 76.5	72.4 74.9 76.3 78.0 78.9	89.0 89.5 90.1 91.0 91.1	47.0 45.7 45.5 45.7 45.2	42.3 43.5 44.8 46.6 47.7	56.0 57.3 59.0 61.4 62.4	51.0 52.9 54.8 57.3 59.0	21.9 21.9 21.9 22.3 22.5	43.3 44.2 46.1 48.3 48.5	56.7 57.5 58.6 60.0 60.6	50.1 50.8 51.4 53.6 53.8		53.4 53.8 55.4 57.2 58.3
1980 1981 1982 1983 1984 1985 1986 1987 1988	59.2 59.0 57.8 57.9 59.5 60.1 60.7 61.5 62.3 63.0	74.6 74.0 71.8 71.4 73.2 73.3 73.3 73.8 74.2 74.5	75.1 74.2 71.0 71.3 74.9 75.3 76.3 76.8 77.5	89.4 89.0 86.5 86.1 88.4 88.7 88.5 89.0 89.5	44.1 42.9 41.6 40.6 39.8 39.3 38.8 39.0 38.6 38.3	48.1 48.6 48.4 48.8 50.1 51.0 52.0 53.1 54.0 54.9	61.8 61.8 60.6 60.9 62.7 64.1 64.9 66.1 66.6	60.1 61.2 61.2 62.0 63.9 65.3 66.6 68.2 69.3 70.4	22.1 21.9 21.6 21.4 21.3 21.1 21.3 21.3 21.7 22.4	46.6 44.6 41.5 41.5 43.7 44.4 44.6 45.5 46.8 47.5	60.0 60.0 58.8 58.9 60.5 61.0 61.5 62.3 63.1 63.8	52.3 51.3 49.4 49.5 52.3 53.4 54.1 55.6 56.3 56.9		57.6 57.4 54.9 55.1 57.9 57.8 58.5 60.5 61.9
1990 1991 1992 1993 1994 1995 1996 1997 1998 1998	62.8 61.7 61.5 61.7 62.5 62.9 63.2 63.8 64.1 64.3	74.3 72.7 72.1 72.3 72.6 73.0 73.2 73.7 73.9 74.0 74.2	76.7 73.8 73.1 73.8 74.6 75.4 75.2 75.4 75.6 76.6	89.1 87.5 86.8 87.0 87.2 87.6 87.9 88.4 88.8 89.0	38.0 36.8 36.4 35.9 36.2 36.5 37.0 37.7 38.0 38.5 39.1	55.2 54.6 54.8 55.0 56.2 56.5 57.0 57.8 58.0 58.5 58.4	65.2 63.2 63.6 64.0 64.5 64.9 66.8 67.3 68.0 67.9	70.6 70.1 70.4 71.5 72.2 72.8 73.5 73.6 74.1	22.2 21.9 21.8 22.0 23.1 23.0 23.1 23.8 24.4 24.9 25.5	45.3 42.0 41.0 41.7 43.4 44.2 43.5 43.4 45.1 44.7 45.2	63.7 62.6 62.4 62.7 63.5 63.8 64.1 64.6 64.7 64.8	56.7 55.4 54.9 55.0 56.1 57.1 57.4 58.2 59.7 60.6 60.9	64.8	61.9 59.8 59.1 59.1 59.5 59.7 60.6 62.6 63.1 63.4 65.7
2001 2002 2003 2004 2005 2006 2007 2008 2009 2010	63.7 62.7 62.3 62.3 62.7 63.1 63.0 62.2 59.3 58.5	73.3 72.3 71.7 71.9 72.4 72.9 72.8 71.6 67.6 66.8	74.2 72.5 71.5 71.6 71.5 72.7 71.7 69.7 63.3 61.3	87.9 86.6 85.9 86.3 86.9 87.3 87.5 86.0 81.5	39.6 40.3 40.7 41.5 42.7 43.5 43.7 44.2 43.0	58.1 57.5 57.5 57.4 57.6 58.0 58.2 57.9 56.2	67.3 65.6 64.2 64.3 64.2 65.0 63.8 61.1 59.4	73.4 72.3 72.0 71.8 72.0 72.5 72.5 72.3 70.2 69.3	26.3 27.5 28.9 29.4 30.4 31.4 32.2 32.7 32.6 32.9	42.3 39.6 36.8 36.4 36.5 36.9 34.8 32.6 28.4 25.9	64.2 63.4 63.0 63.1 63.4 63.8 63.6 62.8 60.2	59.7 58.1 57.4 57.2 57.7 58.4 58.4 57.3 53.2 52.3	64.2 63.2 62.4 63.0 63.4 64.2 64.3 64.3 61.2	64.9 63.9 63.1 63.8 64.0 65.2 64.9 63.3 59.7
2011 2012 2013 2014 2015 2016 2017 2018 2019	58.4 58.6 58.6 59.0 59.3 59.7 60.1 60.4 60.8	67.0 67.5 67.4 67.8 68.1 68.5 68.8 69.0 69.2	63.0 63.8 63.5 64.9 65.1 66.2 67.9 67.6 68.3	81.4 82.5 82.8 83.6 84.4 85.0 85.4 86.2 86.4	43.1 43.8 43.9 44.1 44.4 44.6 44.7 45.1	55.0 54.9 55.2 55.4 55.7 56.1 56.4 56.9	58.7 59.2 59.8 60.9 62.5 63.0 64.2 64.7 66.4	69.0 69.2 69.3 70.0 70.3 71.1 72.1 72.8 73.7	32.9 33.1 33.3 33.4 33.5 33.5 33.6 33.7 34.0	25.8 26.1 26.6 27.3 28.5 29.7 30.3 30.6 30.9	59.4 59.4 59.7 59.9 60.2 60.4 60.7 61.0	51.7 53.0 53.2 54.3 55.7 56.4 57.6 58.3 58.7	60.0 60.1 61.2 60.4 60.4 60.9 61.5 61.6 62.3	58.9 59.5 60.0 61.2 61.6 62.0 62.7 63.2 63.9
2018: Jan Feb Mar Apr May June July Aug Sept Oct Nov	60.2 60.4 60.4 60.5 60.5 60.5 60.3 60.4 60.5 60.5	68.9 69.2 69.1 69.2 69.0 68.9 68.9 69.0 69.1	68.8 69.1 69.9 68.1 67.5 67.2 67.0 65.7 67.3 66.8 67.0 66.8	85.9 86.4 86.1 86.2 86.3 86.1 86.2 86.0 86.2 86.3 86.1	44.3 44.5 44.6 45.0 44.7 44.8 44.8 44.9 44.9	56.0 56.1 56.2 56.2 56.5 56.5 56.5 56.6 56.6 56.7	64.5 64.9 64.8 64.5 65.8 64.6 64.3 64.9 64.8	72.2 72.4 72.5 72.3 72.5 72.9 73.0 72.9 73.4 73.1 73.3	33.3 33.4 33.7 33.9 33.9 33.8 33.9 33.8 33.9 34.1	30.6 31.0 30.5 30.5 30.5 30.7 30.5 29.2 30.5 31.2 30.8 31.1	60.5 60.6 60.7 60.7 60.7 60.7 60.5 60.6 60.7 60.8	57.3 58.6 58.5 57.9 58.4 58.3 58.4 58.2 58.6 58.6 58.4 57.9	61.0 61.0 61.2 61.4 61.3 61.5 61.8 62.0 62.0 62.4 61.7	62.6 63.1 62.6 63.3 63.1 63.5 63.7 62.8 63.0 63.2 63.7 64.0
2019: Jan Feb Mar Apr May June July Aug Sept Oct Nov Dec	60.7 60.7 60.6 60.6 60.7 60.7 60.9 61.0 61.0 61.0	69.1 69.2 69.1 69.2 69.1 69.2 69.3 69.3 69.4 69.3	67.5 67.9 67.7 68.4 69.2 69.0 68.6 67.4 68.5 68.5 68.1	86.4 86.5 86.7 86.4 86.2 86.1 86.2 86.3 86.4 86.5 86.7	44.9 45.1 44.7 45.0 45.1 45.5 45.4 45.2 45.2 45.3 45.4	56.8 56.9 56.7 56.8 56.6 57.0 57.2 57.3 57.0 57.3	64.8 65.3 66.0 66.4 66.7 66.6 66.1 67.2 68.0 66.1 66.5	73.4 73.2 73.3 73.3 73.6 73.0 74.0 74.0 74.2 74.1 74.4	34.0 34.3 34.1 33.9 33.4 34.0 34.2 34.1 34.1 34.1	30.8 30.1 30.6 29.7 30.2 30.9 31.5 31.1 30.9 31.3 31.6 31.2	60.8 60.9 60.8 60.8 60.9 60.8 61.0 61.2 61.2 61.2	58.4 58.2 58.0 58.4 58.5 58.2 59.0 58.9 59.0 58.8 59.3	62.3 62.6 62.1 61.2 61.5 62.2 62.0 62.2 62.6 63.5 63.0 62.0	64.0 63.8 63.2 63.4 63.6 63.4 63.9 64.4 64.5 64.6

 $<sup>^1</sup>$  Civilian employment as percent of civilian noninstitutional population in group specified.  $^2$  See footnote 1, Table B–23.

Note: Data relate to persons 16 years of age and over, except as noted. See footnote 5 and Note, Table B–22.

Source: Department of Labor (Bureau of Labor Statistics).

Table B-27. Civilian unemployment rate, 1975-2019

		Ву	sex and a		, monuniy		ethnicity <sup>2</sup>		U-6	Ву	education	nal attainm 's & over)	ent
Year or month	All civilian workers	Men 20 years and over	Women 20 years and over	Both sexes 16–19	White	Black or African Ameri- can	Asian	His- panic or Latino ethnic- ity	measure of labor under- utiliza- tion 3	Less than a high school diploma	High school gradu- ates, no college	Some college or associate degree	Bach- elor's degree and higher <sup>4</sup>
1975	8.5 7.7 7.1 6.1 5.8	6.8 5.9 5.2 4.3 4.2	8.0 7.4 7.0 6.0 5.7	19.9 19.0 17.8 16.4 16.1	7.8 7.0 6.2 5.2 5.1	14.8 14.0 14.0 12.8 12.3		12.2 11.5 10.1 9.1 8.3					
1980 1981 1982 1983 1984 1985 1985 1986 1987	7.1 7.6 9.7 9.6 7.5 7.2 7.0 6.2 5.5	5.9 6.3 8.8 8.9 6.6 6.2 6.1 5.4 4.8 4.5	6.4 6.8 8.3 8.1 6.8 6.6 6.2 5.4 4.9 4.7	17.8 19.6 23.2 22.4 18.9 18.6 18.3 16.9 15.3	6.3 6.7 8.6 8.4 6.5 6.2 6.0 5.3 4.7	14.3 15.6 18.9 19.5 15.9 15.1 14.5 13.0 11.7		10.1 10.4 13.8 13.7 10.7 10.5 10.6 8.8 8.2 8.0					
1990 1991 1992 1993 1994 1995 1996 1997 1998	5.6 6.8 7.5 6.9 6.1 5.6 5.4 4.9 4.5 4.2	5.0 6.4 7.1 6.4 5.4 4.8 4.6 4.2 3.7 3.5	4.9 5.7 6.3 5.9 5.4 4.9 4.8 4.4 4.1 3.8	15.5 18.7 20.1 19.0 17.6 17.3 16.7 16.0 14.6 13.9	4.8 6.1 6.6 6.1 5.3 4.9 4.7 4.2 3.9 3.7	11.4 12.5 14.2 13.0 11.5 10.4 10.5 10.0 8.9 8.0		8.2 10.0 11.6 10.8 9.9 9.3 8.9 7.7 7.2 6.4	10.9 10.1 9.7 8.9 8.0 7.4	11.5 10.8 9.8 9.0 8.7 8.1 7.1 6.7	6.8 6.3 5.4 4.8 4.7 4.3 4.0 3.5	5.6 5.2 4.5 4.0 3.7 3.3 3.0 2.8	3.2 2.9 2.6 2.4 2.2 2.0 1.8 1.8
2000	4.0 4.7 5.8 6.0 5.5 5.1 4.6 4.6 5.8 9.3	3.3 4.2 5.3 5.6 5.0 4.4 4.0 4.1 5.4 9.6	3.6 4.1 5.1 4.9 4.6 4.1 4.0 7.5	13.1 14.7 16.5 17.5 17.0 16.6 15.4 15.7 24.3	3.5 4.2 5.1 5.2 4.8 4.4 4.0 4.1 5.2 8.5	7.6 8.6 10.2 10.8 10.4 10.0 8.9 8.3 10.1 14.8	3.6 4.5 5.9 6.0 4.4 4.0 3.0 3.2 4.0 7.3	5.7 6.6 7.5 7.7 7.0 6.0 5.2 5.6 7.6	7.0 8.1 9.6 10.1 9.6 8.9 8.2 8.3 10.5	6.3 7.2 8.4 8.8 8.5 7.6 6.8 7.1 9.0	3.4 4.2 5.3 5.5 5.0 4.7 4.3 4.4 5.7	2.7 3.3 4.5 4.8 4.2 3.9 3.6 3.6 4.6 8.0	1.7 2.3 2.9 3.1 2.7 2.3 2.0 2.0 2.6 4.6
2010	9.6 8.9 8.1 7.4 6.2 5.3 4.9 4.4 3.9 3.7	9.8 8.7 7.5 7.0 5.7 4.9 4.5 4.0 3.6	8.0 7.9 7.3 6.5 5.6 4.8 4.4 4.0 3.5 3.3	25.9 24.4 24.0 22.9 19.6 16.9 15.7 14.0 12.9	8.7 7.9 7.2 6.5 5.3 4.6 4.3 3.8 3.5 3.3	16.0 15.8 13.8 13.1 11.3 9.6 8.4 7.5 6.5	7.5 7.0 5.9 5.2 5.0 3.8 3.6 3.4 3.0 2.7	12.5 11.5 10.3 9.1 7.4 6.6 5.8 5.1 4.7 4.3	16.7 15.9 14.7 13.8 12.0 10.4 9.6 8.5 7.7	14.9 14.1 12.4 11.0 9.0 8.0 7.4 6.5 5.6	10.3 9.4 8.3 7.5 6.0 5.4 5.2 4.6 4.1	8.4 8.0 7.1 6.4 5.4 4.5 4.1 3.8 3.3	4.7 4.3 4.0 3.7 3.2 2.6 2.5 2.3 2.1 2.1
2018: Jan Feb Feb Mar Apr May June July Aug Sept Oct Nov Dec 2019: Jan Feb Mar Apr Mar Apr May June June June June June June June June	4.1 4.0 4.0 3.8 3.8 3.7 3.9 4.0 3.8 3.7 3.9 4.0 3.8 3.7 3.9	3.8 3.7 3.7 3.7 3.6 3.7 3.4 3.5 3.3 3.6 3.7 3.6 3.7 3.6 3.7 3.6 3.7 3.7 3.7	3.6 3.8 3.7 3.5 3.4 3.6 3.5 3.4 3.5 3.4 3.3 3.1 3.3	13.7 14.0 13.4 12.8 12.6 13.0 12.7 12.2 12.4 12.6 12.9 13.3 12.7 12.9 12.7	3.5 3.7 3.6 3.5 3.5 3.3 3.4 3.4 3.5 3.3 3.4 3.4 3.5 3.3 3.4 3.5 3.3 3.4 3.5 3.5 3.5 3.5 3.5 3.5 3.5 3.5 3.6 3.6 3.6 3.6 3.6 3.6 3.6 3.6 3.6 3.6	7.5 6.7 6.8 6.4 5.9 6.5 6.6 6.3 6.1 6.6 6.9 6.6 6.6 6.6 6.6 6.6	3.0 2.9 3.1 2.8 2.2 3.2 3.1 3.5 3.1 2.8 3.3 3.1 3.1 2.2 2.5	5.0 4.9 5.0 4.8 4.9 4.5 4.4 4.7 4.6 4.4 4.5 4.4 4.3 4.7 4.2 4.2	8.1 8.2 7.9 7.8 7.7 7.8 7.5 7.3 7.6 7.6 8.0 7.2 7.3 7.3 7.1	5.4 5.7 5.5 5.8 5.5 5.2 5.7 5.9 5.6 5.8 5.3 5.3 5.3	4.4 4.3 4.3 3.9 4.1 4.1 3.9 3.5 3.8 3.7 3.7 3.7 3.7 3.4 3.9 3.9	3.4 3.5 3.5 3.4 3.3 3.2 3.5 3.2 3.1 3.1 3.3 3.4 3.4 3.1 3.4 3.1	211 222 222 211 210 202 222 202 202 202
July Aug Sept Oct Nov Dec	3.7 3.7 3.5 3.6 3.5 3.5	3.3 3.3 3.2 3.2 3.2 3.1	3.3 3.3 3.1 3.2 3.2 3.2	12.7 12.5 12.5 12.3 12.0 12.6	3.3 3.4 3.2 3.2 3.2 3.2	5.9 5.4 5.5 5.5 5.6 5.9	2.8 2.5 2.8 2.8 2.6 2.5	4.5 4.2 3.9 4.1 4.2 4.2	7.0 7.2 6.9 6.9 6.9 6.7	5.2 5.4 4.8 5.5 5.3 5.2	3.6 3.6 3.7 3.7 3.7	3.2 3.0 2.9 2.8 2.9 2.7	2.1 2.1 2.0 2.1 2.0 1.9

Unemployed as percent of civilian labor force in group specified.
 See footnote 1, Table B–23.
 Total unemployed, plus all persons marginally attached to the labor force, plus total employed part time for economic reasons, as a percent of the civilian labor force plus all persons marginally attached to the labor force.

 Includes persons with bachelors, master's, professional, and doctoral degrees.

Note: Data relate to persons 16 years of age and over, except as noted. See Note, Table B–22.

Source: Department of Labor (Bureau of Labor Statistics).

Table B-28. Unemployment by duration and reason, 1975-2019

[Thousands of persons, except as noted; monthly data seasonally adjusted 1]

		[11100			nemploym	ent	Titilly date	304301141		ason for ur	nemployme	nt	
Year or month	Un-	Long			27	Average	Madian		Job losers	3			
	employ- ment	Less than 5 weeks	5–14 weeks	15–26 weeks	weeks and over	(mean) duration (weeks) <sup>2</sup>	Median duration (weeks)	Total	On layoff	Other	Job leavers	Re- entrants	New entrants
1975 1976 1977 1978 1979	7,929 7,406 6,991 6,202 6,137	2,940 2,844 2,919 2,865 2,950	2,484 2,196 2,132 1,923 1,946	1,303 1,018 913 766 706	1,203 1,348 1,028 648 535	14.2 15.8 14.3 11.9 10.8	8.4 8.2 7.0 5.9 5.4	4,386 3,679 3,166 2,585 2,635	1,671 1,050 865 712 851	2,714 2,628 2,300 1,873 1,784	827 903 909 874 880	1,892 1,928 1,963 1,857 1,806	823 895 953 885 817
1980 1981 1982 1983 1983 1985 1986 1987 1987 1988	7,637 8,273 10,678 10,717 8,539 8,312 8,237 7,425 6,701 6,528	3,295 3,449 3,883 3,570 3,350 3,498 3,448 3,246 3,084 3,174	2,470 2,539 3,311 2,937 2,451 2,509 2,557 2,196 2,007 1,978	1,052 1,122 1,708 1,652 1,104 1,025 1,045 943 801 730	820 1,162 1,776 2,559 1,634 1,280 1,187 1,040 809 646	11.9 13.7 15.6 20.0 18.2 15.6 15.0 14.5 13.5	6.5 6.9 8.7 10.1 7.9 6.8 6.9 6.5 5.9	3,947 4,267 6,268 6,258 4,421 4,139 4,033 3,566 3,092 2,983	1,488 1,430 2,127 1,780 1,171 1,157 1,090 943 851 850	2,459 2,837 4,141 4,478 3,250 2,982 2,943 2,623 2,241 2,133	891 923 840 830 823 877 1,015 965 983 1,024	1,927 2,102 2,384 2,412 2,184 2,256 2,160 1,974 1,809 1,843	872 981 1,185 1,216 1,110 1,039 1,029 920 816 677
1990 1991 1992 1993 1994 1995 1996 1997 1998	7,047 8,628 9,613 8,940 7,996 7,404 7,236 6,739 6,210 5,880	3,265 3,480 3,376 3,262 2,728 2,700 2,633 2,538 2,622 2,568	2,257 2,791 2,830 2,584 2,408 2,342 2,287 2,138 1,950 1,832	822 1,246 1,453 1,297 1,237 1,085 1,053 995 763 755	703 1,111 1,954 1,798 1,623 1,278 1,262 1,067 875 725	12.0 13.7 17.7 18.0 18.8 16.6 16.7 15.8 14.5	5.3 6.8 8.7 8.3 9.2 8.3 8.0 6.7 6.4	3,387 4,694 5,389 4,848 3,815 3,476 3,370 3,037 2,822 2,622	1,028 1,292 1,260 1,115 977 1,030 1,021 931 866 848	2,359 3,402 4,129 3,733 2,838 2,446 2,349 2,106 1,957 1,774	1,041 1,004 1,002 976 791 824 774 795 734 783	1,930 2,139 2,285 2,198 2,786 2,525 2,512 2,338 2,132 2,005	688 792 937 919 604 579 580 569 520 469
2000 2001 2002 2003 2004 2005 2006 2007 2008	5,692 6,801 8,378 8,774 8,149 7,591 7,001 7,078 8,924 14,265	2,558 2,853 2,893 2,785 2,696 2,667 2,614 2,542 2,932 3,165	1,815 2,196 2,580 2,612 2,382 2,304 2,121 2,232 2,804 3,828	669 951 1,369 1,442 1,293 1,130 1,031 1,061 1,427 2,775	649 801 1,535 1,936 1,779 1,490 1,235 1,243 1,761 4,496	12.6 13.1 16.6 19.2 19.6 18.4 16.8 17.9 24.4	5.9 6.8 9.1 10.1 9.8 8.9 8.3 8.5 9.4	2,517 3,476 4,607 4,838 4,197 3,667 3,321 3,515 4,789 9,160	852 1,067 1,124 1,121 998 933 921 976 1,176 1,630	1,664 2,409 3,483 3,717 3,199 2,734 2,400 2,539 3,614 7,530	780 835 866 818 858 872 827 793 896 882	1,961 2,031 2,368 2,477 2,408 2,386 2,237 2,142 2,472 3,187	434 459 536 641 686 666 616 627 766 1,035
2010	14,825 13,747 12,506 11,460 9,617 8,296 7,751 6,982 6,314 6,001	2,771 2,677 2,644 2,584 2,471 2,399 2,362 2,270 2,170 2,086	3,267 2,993 2,866 2,759 2,432 2,302 2,226 2,008 1,876 1,789	2,371 2,061 1,859 1,807 1,497 1,267 1,158 1,017 917 860	6,415 6,016 5,136 4,310 3,218 2,328 2,005 1,687 1,350 1,266	33.0 39.3 39.4 36.5 33.7 29.2 27.5 25.0 22.7 21.6	21.4 21.4 19.3 17.0 14.0 11.6 10.6 9.3 9.1	9,250 8,106 6,877 6,073 4,878 4,063 3,740 3,434 2,990 2,786	1,431 1,230 1,183 1,136 1,007 974 966 956 852 823	7,819 6,876 5,694 4,937 3,871 3,089 2,774 2,479 2,138 1,963	889 956 967 932 824 819 858 778 794	3,466 3,401 3,345 3,207 2,829 2,535 2,330 2,079 1,928 1,810	1,220 1,284 1,316 1,247 1,086 879 823 690 602 591
2018: Jan Feb Mar Apr Apr May June July Aug Sept Oct Nov Dec	6,582 6,641 6,493 6,418 6,209 6,519 6,180 6,167 6,045 6,123 6,034 6,286	2,255 2,412 2,257 2,139 2,021 2,222 2,093 2,189 2,088 2,098 2,133 2,117	1,913 1,907 1,987 1,957 1,943 1,867 1,810 1,755 1,747 1,832 1,820 2,007	955 918 889 1,026 993 865 967 933 859 847 860 899	1,437 1,410 1,333 1,316 1,193 1,457 1,417 1,321 1,372 1,363 1,263 1,311	24.2 23.1 24.1 22.9 21.1 21.2 23.2 22.6 23.5 22.3 22.0 22.0	9.6 9.2 9.0 9.9 9.4 8.6 10.0 9.3 9.1 9.4 8.8	3,199 3,244 3,091 2,999 2,865 3,081 2,978 2,843 2,864 2,876 2,849 2,892	889 885 850 884 771 917 858 844 857 825 835 768	2,309 2,359 2,241 2,115 2,094 2,164 2,119 1,999 2,007 2,050 2,014 2,123	725 778 867 812 841 795 829 875 742 732 709 827	1,953 1,958 1,934 1,984 1,883 2,073 1,802 1,856 1,907 1,925 1,897 1,968	634 691 599 622 571 585 591 591 582 597 585 600
2019: Jan Feb Mar Apr May June July Aug Sept Oct Nov Dec	6,516 6,181 6,194 5,850 5,938 5,985 6,027 5,799 5,753 5,857 5,811 5,753	2,319 2,169 2,116 1,906 2,158 1,949 2,222 2,218 1,869 1,978 2,026 2,065	1,999 1,809 1,812 1,835 1,572 1,832 1,795 1,746 1,778 1,747 1,753	898 928 936 860 822 776 909 831 806 884 865	1,259 1,279 1,305 1,227 1,298 1,413 1,170 1,251 1,318 1,259 1,219 1,186	20.6 22.0 22.2 22.8 24.1 22.1 19.7 22.1 21.7 21.6 20.2 20.8	9.0 9.4 9.5 9.3 9.1 9.4 9.0 9.4 9.2 9.2	3,060 2,863 2,826 2,660 2,674 2,744 2,796 2,864 2,575 2,691 2,804 2,686	940 828 866 722 865 805 828 812 729 772 768 807	2,120 2,036 1,959 1,938 1,810 1,939 1,968 2,052 1,846 1,919 2,036 1,880	816 841 780 728 809 889 832 784 840 846 776 829	1,944 1,902 2,002 1,899 1,850 1,794 1,785 1,669 1,663 1,663	607 619 605 535 602 537 597 577 673 622 581

Because of independent seasonal adjustment of the various series, detail will not sum to totals.
 Beginning with 2011, includes unemployment durations of up to 5 years; prior data are for up to 2 years.
 Beginning with 1994, job losers and persons who completed temporary jobs.

Note: Data relate to persons 16 years of age and over. See Note, Table B-22.

Table B-29. Employees on nonagricultural payrolls, by major industry, 1975-2019

[Thousands of jobs; monthly data seasonally adjusted]

			[TITOUSGI	ius or jobs,	monthly da		ndustries				
	T				Goods-produc				Private ser	vice-providin	industries
Year or month	Total non- agricultural employ-	Total private		Mining			/Janufacturin	9			sportation,
	ment	private	Total	and logging	Construc- tion	Total	Durable goods	Non- durable goods	Total	Total	Retail trade
1975	77, 069 79,502 82,593 86,826 89,933 90,533 91,297 89,689 90,295 94,548 97,532 99,500 102,116 105,378 108,057 108,427 108,827 108,427 111,439 117,407 119,836 122,951 126,157 129,240 132,087 130,347 131,787 134,051 136,538 137,241 131,787 134,051 134,051 136,538 137,241 131,313 130,649 137,241 131,313 130,649 137,241 131,313 130,649 137,241 131,313 130,639 137,241 131,313 130,639 137,241 131,313 130,639 137,241 131,313 130,639 137,241 131,313 130,639 137,241 131,313 130,639 137,241 131,313 130,858 141,858	62,250 64,501 67,334 71,014 73,865 74,158 75,117 73,706 81,000 82,661 84,960 87,838 90,124 91,112 83,881 90,012 89,811 90,012 81	21,318 22,025 22,972 24,156 24,197 24,263 24,118 22,550 22,110 23,385 23,385 23,370 23,23 24,045 23,23 22,23 22,23 22,23 22,23 22,23 22,23 22,23 22,23 23,479 23,873 24,465 26,465 26,465 27,465 27,465 28,476 28,47	802 832 865 902 1,008 1,163 997 1,180 1,163 997 771 7750 765 739 689 666 659 641 637 654 645 598 606 653 659 664 724 724 705 788 888 884 884 884 883 881 883 883 883 883 883 883 883 884 884 8863 8863	3,608 3,662 4,452 4,562 4,454 4,004 4,001 4,793 4,937 5,090 5,233 5,309 5,263 4,780 4,780 4,779 5,095 6,781 6,781 6,785 6,716	Total  16,909 17,531 18,167 18,932 19,426 18,733 18,634 17,368 17,920 17,819 17,562 17,609 17,906 17,985 17,068 16,799 16,797 17,160 17,241 17,237 17,419 17,250 17,322 17,263 18,259 14,515 13,879 13,406 11,927 14,155 13,879 13,406 11,927 12,185 11,528 11,728 11,528 11,728 11,528 11,728 11,528 11,728 11,528 11,729 12,128 11,729 12,128 11,729 12,128 11,729 12,128 11,729 12,128 11,729 12,128 11,729 12,128 11,729 12,128 11,729 12,128 11,729 12,128 11,729 12,128 11,729 12,128 11,729 12,128 11,729 12,128 11,729 12,128 12,336	goods  10.266 10.640 11,132 11,770 12,220 11,671 10,610 10,326 11,050 11,034 10,767 10,969 11,004 10,737 10,220 9,946 9,946 10,737 10,220 9,946 8,948 10,705 10,818 10,831 10,877 10,331 10,887 10,332 10,486 10,705 10,918 10,705 10,918 10,705 10,918 10,705 10,918 10,705 10,918 10,705 10,918 10,705 10,918 10,705 10,918 10,705 10,918 10,705 10,918 10,705 10,918 10,705 10,918 10,705 10,918 10,705 10,918 10,705 10,918 10,705 10,918 10,705 10,918 10,705 10,705 10,706 10,705 10,706 10,705 10,706	durable goods   6,643   6,891   7,035   7,1626   7,054   7,053   6,753   6,753   6,753   6,753   6,872   6,870   6,872   6,870   6,872   6,870   6,848   6,858   6,551   6,714   6,649   6,958   6,551   6,714   6,549   6,958   6,751   6,751   6,714   4,457   4,472   4,557   4,472   4,557   4,472   4,557   4,474   4,457   4,475	40,932 42,476 44,362 46,858 48,869 49,895 50,999 51,156 52,174 54,954 66,399 67,293 67,293 67,293 67,293 67,293 67,293 67,293 67,293 67,293 67,293 67,293 67,293 67,293 67,293 67,293 67,293 67,293 67,293 67,293 69,727 74,819 74,819 86,585 87,046 86,579 86,948 86,585 87,046 86,579 86,948 86,585 87,046 86,579 86,948 86,949 86,949 90,057 91,949 93,348 90,020 90,020 90,021 90,021 91,798 93,835 95,791 97,850 100,204 102,379	Total  15,583 16,105 16,741 17,633 18,276 18,430 18,642 19,624 20,350 20,765 21,271 21,942 22,477 22,637 22,249 22,094 22,249 22,249 22,347 23,8096 23,800 24,205 24,205 25,734 26,187 25,945 25,245 25,245 25,245 25,245 25,245 25,245 25,245 25,245 25,245 25,245 25,245 25,245 25,245 25,245 25,245 25,245 25,245 25,245 26,573 26,253 26,273 27,473	### ### ### ### ### ### ### ### ### ##
2017	146,624 149,074 151,404 147,767 148,097 148,279 148,475 149,007 149,185 149,467 149,575	124,275 126,625 128,828 125,393 125,697 125,870 126,054 126,318 126,554 126,727 126,973 127,366	20,084 20,710 21,085 20,386 20,497 20,527 20,587 20,650 20,706 20,794 20,832 20,832 20,832	676 732 751 699 706 714 723 728 735 734 742 745	6,969 7,289 7,493 7,199 7,201 7,230 7,267 7,284 7,303 7,337 7,354 7,379	12,439 12,689 12,841 12,561 12,612 12,634 12,655 12,687 12,707 12,775 12,733 12,762	7,741 7,945 8,058 7,835 7,865 7,886 7,903 7,917 7,944 7,961 7,973 7,987 8,006	4,699 4,743 4,783 4,723 4,726 4,731 4,738 4,743 4,746 4,746 4,746 4,746 4,746	104,191 105,916 107,743 105,007 105,200 105,343 105,467 105,668 105,848 105,983 106,179 106,249 106,474	27,409 27,659 27,839 27,560 27,560 27,589 27,630 27,632 27,643 27,692 27,715	15,846 15,833 15,795 15,809 15,833 15,834 15,838 15,856 15,822 15,824 15,830 15,804
0 tt. Nov	150,048 150,275 150,587 150,643 150,796 151,012 151,074 151,252 151,418 151,637 151,830 151,982 152,238	127,566 127,790 128,087 128,133 128,286 128,481 128,562 128,723 128,845 129,008 129,191 129,355 129,598 129,737	20,892 20,921 20,961 21,041 21,022 21,035 21,077 21,104 21,100 21,115 21,086 21,138 21,137	751 748 752 759 755 756 756 758 751 746 746 748 740 731	7,374 7,384 7,400 7,456 7,433 7,488 7,483 7,502 7,499 7,506 7,515 7,529 7,531 7,551	12,789 12,889 12,826 12,834 12,834 12,836 12,846 12,850 12,852 12,854 12,859 12,854 12,859 12,855	8,022 8,036 8,055 8,060 8,054 8,055 8,058 8,067 8,069 8,067 8,066 8,015 8,063 8,058	4,767 4,767 4,773 4,771 4,774 4,777 4,779 4,778 4,779 4,781 4,785 4,784 4,794 4,804 4,799	106,645 106,829 107,046 107,111 107,251 107,409 107,485 107,619 107,745 107,904 108,076 108,269 108,600	27,783 27,788 27,836 27,827 27,810 27,809 27,807 27,815 27,817 27,808 27,817 27,809 27,817 27,803 27,813	15,754 15,827 15,821 15,817 15,802 15,787 15,775 15,761 15,760 15,772 15,802 15,788 15,788

<sup>&</sup>lt;sup>1</sup> Includes wholesale trade, transportation and warehousing, and utilities, not shown separately.

Note: Data in Tables B—29 and B—30 are based on reports from employing establishments and relate to full- and part-time wage and salary workers in nonagricultural establishments who received pay for any part of the pay period that includes the 12th of the month. Not comparable with labor force data (Tables B—22 through B—28), which include proprietors, self-employed persons, unpaid family workers, and private household workers; which count persons as See next page for continuation of table.

Table B-29. Employees on nonagricultural payrolls, by major industry, 1975-2019—Continued

[Thousands of jobs; monthly data seasonally adjusted]

		P	rivate industri		d	asonany auju	istouj	Gover	nment	
		Private se	rvice-providino	j industries—	Continued					
Year or month	Information	Financial activities	Profes- sional and business services	Education and health services	Leisure and hospitality	Other services	Total	Federal	State	Local
1975 1976 1977 1978 1979	2,061 2,111 2,185 2,287	4,047 4,155 4,348 4,599	6,056 6,310 6,611 6,997	5,497 5,756 6,052 6,427	5,544 5,794 6,065 6,411	2,144 2,244 2,359 2,505	14,820 15,001 15,258 15,812	2,882 2,863 2,859 2,893	3,179 3,273 3,377 3,474	8,758 8,865 9,023 9,446
1980	2,375 2,361 2,382 2,317 2,253 2,398 2,437 2,445 2,507 2,585 2,622	4,843 5,025 5,163 5,209 5,334 5,535 5,815 6,128 6,385 6,500	7,339 7,571 7,809 7,875 8,065 8,493 8,900 9,241 9,639 10,121	6,768 7,077 7,364 7,526 7,781 8,211 8,679 9,086 9,543 10,096	6,631 6,721 6,840 6,874 7,078 7,489 7,869 8,156 8,446 8,778	2,637 2,755 2,865 2,924 3,021 3,186 3,366 3,523 3,699 3,907	16,068 16,375 16,180 15,982 16,011 16,153 16,533 16,838 17,156 17,540	2,894 3,000 2,922 2,884 2,915 2,943 3,014 3,044 3,089 3,124	3,541 3,610 3,640 3,662 3,734 3,832 3,893 3,967 4,076	9,633 9,765 9,619 9,458 9,434 9,482 9,687 9,901 10,100
1989	2,622 2,688 2,677 2,641 2,668 2,738 2,843 2,940 3,084 3,218 3,419	6,562 6,614 6,561 6,559 6,742 6,910 6,866 7,018 7,255 7,565 7,753	10,588 10,881 10,746 11,001 11,527 12,207 12,878 13,497 14,371 15,183 15,994	10,652 11,024 11,556 11,948 12,362 12,872 13,360 13,761 14,185 14,570 14,939	9,062 9,288 9,256 9,437 9,732 10,100 10,501 10,777 11,018 11,232 11,543	4,116 4,261 4,249 4,240 4,350 4,428 4,572 4,690 4,825 4,976 5,087	17,927 18,415 18,545 18,787 18,989 19,275 19,432 19,539 19,664 19,909 20,307	3,136 3,196 3,110 3,111 3,063 3,018 2,949 2,877 2,806 2,772 2,769	4,182 4,305 4,355 4,408 4,488 4,576 4,635 4,606 4,582 4,612 4,709	10,609 10,914 11,081 11,267 11,438 11,682 11,849 12,056 12,276 12,525 12,829
2000 2001 2002 2003 2004 2005 2006 2007 2007 2008 2009	3,630 3,629 3,395 3,188 3,118 3,061 3,038 3,032 2,984 2,804	7,783 7,900 7,956 8,078 8,105 8,195 8,367 8,367 8,348 8,206 7,838	16,704 16,514 16,016 16,029 16,440 17,033 17,619 17,998 17,792 16,634	15,252 15,814 16,398 16,835 17,230 17,676 18,154 18,676 19,228 19,630	11,862 12,036 11,986 12,173 12,493 12,816 13,110 13,427 13,436 13,077	5,168 5,258 5,372 5,401 5,409 5,395 5,438 5,494 5,515 5,367	20,790 21,118 21,513 21,583 21,621 21,804 21,974 22,218 22,509 22,555	2,865 2,764 2,766 2,761 2,730 2,732 2,732 2,734 2,762 2,832	4,786 4,905 5,029 5,002 4,982 5,032 5,075 5,122 5,177 5,169	13,139 13,449 13,718 13,820 13,909 14,041 14,167 14,362 14,571 14,554
2010	2,707 2,674 2,676 2,706 2,726 2,750 2,794 2,814 2,828 2,824	7,695 7,697 7,784 7,886 7,977 8,123 8,287 8,451 8,569 8,676	16,783 17,389 17,992 18,575 19,124 19,695 20,114 20,508 20,999 21,462	19,975 20,318 20,769 21,086 21,439 22,029 22,639 23,188 23,667 24,270	13,049 13,353 13,768 14,254 14,696 15,160 15,660 16,051 16,348 16,741	5,331 5,360 5,430 5,483 5,567 5,622 5,691 5,770 5,845 5,932	22,490 22,086 21,920 21,853 21,882 22,029 22,224 22,350 22,449 22,576	2,977 2,859 2,820 2,769 2,733 2,757 2,795 2,805 2,796 2,820	5,137 5,078 5,055 5,046 5,050 5,070 5,110 5,165 5,176 5,184	14,376 14,150 14,045 14,037 14,098 14,195 14,319 14,379 14,477 14,573
2018: Jan Feb Mar Apr Apr May June July Aug Sept Oct Nov Dec	2,812 2,812 2,824 2,829 2,831 2,831 2,832 2,826 2,822 2,832 2,829 2,827	8,502 8,528 8,537 8,541 8,556 8,567 8,572 8,583 8,597 8,611 8,614	20,730 20,774 20,816 20,878 20,929 20,980 21,017 21,075 21,128 21,183 21,217 21,254	23,445 23,481 23,518 23,542 23,581 23,646 23,754 23,779 23,816 23,845 23,912	16,208 16,233 16,244 16,262 16,300 16,343 16,371 16,450 16,489	5,808 5,812 5,813 5,826 5,841 5,859 5,847 5,853 5,860 5,869 5,868 5,879	22,374 22,400 22,409 22,421 22,427 22,453 22,458 22,494 22,486 22,482 22,482	2,795 2,792 2,793 2,793 2,795 2,796 2,796 2,797 2,798 2,804 2,798	5,147 5,155 5,160 5,168 5,178 5,179 5,190 5,190 5,180 5,183	14,432 14,453 14,457 14,459 14,466 14,480 14,483 14,504 14,493 14,491 14,498
2019: Jan Feb Mar Apr Apr May June July Aug Sept Oct. Nov P Dec P	2,815 2,808 2,812 2,806 2,815 2,828 2,826 2,822 2,828 2,828 2,836 2,839	8,621 8,626 8,637 8,651 8,656 8,659 8,678 8,695 8,701 8,717 8,731	21,259 21,313 21,332 21,387 21,408 21,451 21,488 21,526 21,553 21,588 21,641 21,651	23,980 23,999 24,071 24,142 24,176 24,224 24,360 24,363 24,420 24,451 24,523 24,559	16,647 16,646 16,678 16,687 16,699 16,703 16,690 16,734 16,864 16,902	5,888 5,892 5,911 5,924 5,939 5,946 5,951 5,944 5,954 5,954	22,500 22,510 22,510 22,531 22,512 22,529 22,629 22,639 22,639 22,640 22,646	2,797 2,804 2,803 2,810 2,815 2,817 2,817 2,814 2,846 2,828 2,826 2,826	5,184 5,186 5,184 5,176 5,159 5,165 5,191 5,190 5,191 5,193 5,185	14,519 14,520 14,523 14,545 14,547 14,574 14,594 14,603 14,608 14,621 14,635

Note (cont'd): employed when they are not at work because of industrial disputes, bad weather, etc., even if they are not paid for the time off; which are based on a sample of the working-age population; and which count persons only once—as employed, unemployed, or not in the labor force. In the data shown here, persons who work at more than one job are counted each time they appear on a payroll.

Establishment data for employment, hours, and earnings are classified based on the 2017 North American Industry Classification System (NAICS). For further description and details see *Employment and Earnings*.

Table B-30. Hours and earnings in private nonagricultural industries, 1975-2019

[Monthly data seasonally adjusted]

			A	II employe	es				Produ	iction and	nonsuperv	isory empl	oyees <sup>1</sup>	
		Augrag	o hourly	A	verage we	ekly earni	ngs		Augrag	o bourly	А	verage we	ekly earnir	ıgs
Year or month	Average weekly hours	earr	e hourly nings	Le	vel	Percen from ye	t change ar earlier	Average weekly hours	earn	e hourly nings	Le	vel	Percent from year	change ar earlier
	lioura	Current dollars	1982–84 dollars <sup>2</sup>	Current dollars	1982–84 dollars <sup>2</sup>	Current dollars	1982–84 dollars <sup>2</sup>	nours	Current dollars	1982–84 dollars <sup>3</sup>	Current dollars	1982–84 dollars <sup>3</sup>	Current dollars	1982–84 dollars <sup>3</sup>
1975								36.0	\$4.74	\$8.76	\$170.45	\$315.06	5.4	-3.4
1976 1977								36.0 35.9	5.06 5.44	8.85 8.93	182.36 195.34	318.81 320.76	7.0 7.1	1.2
1978								35.8	5.88	8.96	210.17	320.38	7.6	1
1979								35.6	6.34	8.67	225.46	308.43	7.3	-3.7
1980								35.2	6.84	8.25	240.83	290.51	6.8	-5.8
1981								35.2 34.7	7.43 7.86	8.13 8.11	261.29 272.98	285.88 281.71	8.5 4.5	-1.6 -1.5
1983								34.9	8.20	8.22	286.34	286.91	4.9	1.8
1984								ll 35.1	8.49	8.22	298.08	288.56	4.1	.6 -1.3
1985 1986								34.9 34.7	8.73 8.92	8.17 8.21	304.37 309.69	284.72 285.17	2.1 1.7	-1.3
1987								34.7	9.14	8.12	317.33	282.07	2.5	-1.1
1988								34.6	9.44	8.07	326.50	279.06	2.9 3.7	-1.1
1989								34.5	9.81	8.00	338.42	276.04		-1.1
1990								34.3 34.1	10.20 10.51	7.91 7.83	349.63 358.46	271.03 266.91	3.3	-1.8 -1.5
1992								34.2	10.77	/./9	368.20	266.43	2.5 2.7	-1.5 2
1993								34.3	11.05	7.78	378.89	266.64	2.9	.1
1994 1995								34.5 34.3	11.34 11.65	7.79 7.78	391.17 400.04	268.66 267.05	2.9 3.2 2.3	8. 6
1996								34.3	12.04	7.81	413.25	268.17 274.02	3.3	.4
1997								34.5	12.51	7.94	431.86	274.02	4.5	.4 2.2 2.5 1.0
1998 1999								34.5 34.3	13.01 13.49	8.15 8.27	448.59 463.15	280.90 283.79	3.9 3.2	2.5
2000								34.3	14.02	8.30	480.99	284.78	3.9	
2001								33.9	14.02	8.38	493.61	284.50	2.6	.3 –.1
2002								33.9	14.96	8.50	506.54	287.97	2.6	1.2
2003 2004								33.7 33.7	15.37 15.68	8.55 8.50	517.76 528.84	287.96 286.63	2.2 2.1	.0 5
2005								33.8	16.12	8.44	544.02	284.83	2.1	5 6
2006	34.4	***************************************						33.9	16.75	8.50	567.09	287.72	4.2	1.0
2007 2008	34.4	\$20.92 21.56	\$10.09 10.01	\$719.85	\$347.18 343.25	2.7	-1.1	33.8	17.42 18.06	8.59 8.56	589.18 607.42	290.57 287.80	3.9 3.1	1.0 -1.0
2009	33.8	22.17	10.33	739.02 749.98	349.58	1.5	1.8	33.9 33.8 33.6 33.1	18.61	8.88	615.96	293.83	1.4	2.1
2010	34.1	22.56	10.35	769.63	352.95	2.6	1.0	33.4	19.05	8.90	636.19	297.33	3.3	1.2
2011	34.3	23.03 23.49	10.24 10.23	790.85	351.58	2.8 2.4	4	11 33 6	19.44	8.77	652.89	294.66	2.6 2.0	9
2012 2013	34.5 34.4	23.49	10.23	809.57 825.02	352.61 354.15	1.9	.3	33.7 33.7	19.74 20.13	8.73 8.78	665.65 677.70	294.24 295.52	1.8	1 .4
2014	34.5	24.47	10.34	844.91	356.90	2.4	.8 2.2	33.7	20.61	8.85	694.85	298.51	2.5	1.0
2015	34.5	25.02	10.56	864.21	364.62	2.3 2.0	2.2	33.7	21.03 21.54	9.07	708.90	305.81	2.0 2.0	2.4 1.0
2016 2017	34.4 34.4	25.64 26.33	10.68 10.74	881.20 906.30	367.16 369.74	2.0	.7 .7	33.6 33.7	21.54	9.20 9.23	723.31 742.62	309.01 310.65	2.0	1.0
2018	34.5	27.11	10.80	936.06	372.77	3.3	.8	ll 33.8	22.71	9.26	767.08	312.91	3.3	.5 .7
2019 P	34.4	27.95	10.93	961.42	376.06	2.7	.9	33.6	23.48	9.42	789.35	316.73	2.9	1.2
2018: Jan	34.4 34.5	26.71 26.75	10.73 10.73	918.82 922.88	369.18	2.8	.7 .9	33.6	22.36 22.40	9.20	751.30 757.12	309.16 310.89	2.5	.3
Feb Mar	34.5	26.84	10.73	925.98	370.09 371.14	3.2 3.4	1.0	33.8 33.7 33.8	22.40	9.20 9.23	757.12	311.19	3.1 3.4	9 ./
Apr	34.5	26.90	10.76	928.05	371.29	3.1	.7	33.8	22.55	9.24	762.19	312.38	3.4 3.1	.5
May	34.5 34.5	26.99 27.05	10.77 10.77	931.16 933.23	371.50 371.61	3.2 3.2	.5	II 33.8	22.62 22.67	9.24 9.24	764.56 766.25	312.45 312.44	3.5 3.2	.6
June July	34.5	27.00	10.77	935.23	371.61	3.2	.4	33.8 33.8	22.71	9.24	767.60	312.44	3.2	.3 .7 .9 .5 .6 .1
Aug	34.5	27.23	10.81	939.44	372.97	3.5 3.6	.8 1.3	33.8	22.80 22.86	9.27	770.64	313.24	3.7 3.3	.8 1.0
Sept	34.5	27.30	10.83	941.85 943.58	373.74 373.26	3.6	1.3 1.1	ll 33.7	22.86 22.90	9.29	770.38 771.73	313.13 312.56	3.3	1.0
Oct Nov	34.5 34.4	27.35 27.43	10.82 10.85	943.58	373.26	3.6	8.	33.7 33.7	22.90	9.27 9.32	774.76	314.08	3.2 3.4	.6 1.2
Dec	34.5	27.53	10.89	949.79	375.82	3.0 3.3	1.4	33.7 33.7	23.09	9.37	778.13	315.86	3.2	1.4
2019: Jan	34.5	27.56	10.91	950.82	376.30	3.5	1.9	33.8	23.11	9.39	781.12	317.33	4.0	2.6
Feb	34.4	27.66	10.93	951.50	375.92	3.1	1.6	II 33 E	23 17	9.39	778.51	315.56	2.8	1.5
Mar Apr	34.5 34.4	27.71 27.75	10.90 10.88	956.00 954.60	376.16 374.41	3.2 2.9	1.4	33.7 33.6	23.25 23.30 23.38	9.38 9.37	783.53 782.88	316.12 314.76	3.4 2.7	1.6 .8
May	34.4	27.75 27.82	10.90	957.01	375.07	2.8	1.0	33.6	23.38	9.40	785.57	315.74	2.7 2.7	1.1
June	34.4	27.91	10.93	960.10	376.06	2.9	1.2	]] 33.6	23.43	9.42	787.25	316.39	2.7	1.3
July Aug	34.3 34.4	27.99 28.11	10.93 10.97	960.06 966.98	374.79 377.28	2.6 2.9	1.2	33.5 33.6	23.51 23.60	9.41 9.45	787.59 792.96	315.35 317.42	2.6 2.9	.9 1.3
Sept	34.4	28.12	10.97	967.33	377.34	2.7	1 1	33.6	23.60 23.67	9.48	795.31	318.45	3.2	1.7
Oct Nov <sup>p</sup>	34.3	28.20	10.96	967.26	375.97	2.5	.7	33.5	23.73	9.46	794.96	316.99	3.0	1.4
Nov <sup>p</sup> Dec <sup>p</sup>	34.3 34.3	28.29 28.32	10.97 10.96	970.35 971.38	376.20 375.77	2.8 2.3	.8 .0	33.5 33.5	23.77 23.79	9.46 9.44	796.30 796.97	316.76 316.17	2.8 2.4	.9
DEC	1 34.3	20.32	10.30	3/1.30	373.77	2.3	.0	II 33.3	43.19	J.44	130.37	J10.17	L 2.4	

Production employees in goods-producing industries and nonsupervisory employees in service-providing industries. These groups account for four-fifths of the total employment on private nonfarm payrolls.
 Current dollars divided by the consumer price index for all urban consumers (CPI-U) on a 1982–84=100 base.
 Current dollars divided by the consumer price index for urban wage earners and clerical workers (CPI-W) on a 1982–84=100 base.

Note: See Note, Table B-29.

Table B-31. Employment cost index, private industry, 2002-2019

		Total private	;	Go	ods-produci	ng	Ser	vice-providi	ng <sup>1</sup>	N	/lanufacturi	ng
Year and month	Total compen- sation	Wages and salaries	Benefits <sup>2</sup>	Total compen- sation	Wages and salaries	Benefits <sup>2</sup>	Total compen- sation	Wages and salaries	Benefits <sup>2</sup>	Total compen- sation	Wages and salaries	Benefits <sup>2</sup>
				Indexes on	NAICS basi	s, December	2005=100;	not seasona	Ily adjusted			
December: 2002	90.0 93.6 97.2 100.0 103.2 106.3 108.9 110.2	92.2 95.1 97.6 100.0 103.2 106.6 109.4 110.8	84.7 90.2 96.2 100.0 103.1 105.6 107.7 108.7	89.0 92.6 96.9 100.0 102.5 105.0 107.5 108.6	92.6 94.9 97.2 100.0 102.9 106.0 109.0 110.0	82.3 88.2 96.3 100.0 101.7 103.2 104.7 105.8	90.4 94.0 97.3 100.0 103.4 106.7 109.4 110.8	92.1 95.2 97.7 100.0 103.3 106.8 109.6 111.1	85.8 91.0 96.1 100.0 103.7 106.6 108.9 109.9	88.7 92.4 96.9 100.0 101.8 103.8 105.9 107.0	92.8 95.1 97.4 100.0 102.3 104.9 107.7 108.9	81.3 87.3 96.0 100.0 100.8 101.7 102.5 103.6
2010 2011 2012 2013 2014 2015 2016 2017 2018 2019	112.5 115.0 117.1 119.4 122.2 124.5 127.2 130.5 134.4 138.0	112.8 114.6 116.6 119.0 121.6 124.2 127.1 130.6 134.7 138.7	111.9 115.9 118.2 120.5 123.5 125.1 127.3 130.2 133.6 136.2	111.1 113.8 115.6 117.7 120.3 123.2 125.8 128.9 131.9 135.8	111.6 113.5 115.4 117.6 120.1 123.2 126.2 129.3 133.0 137.5	110.1 114.4 116.0 118.0 120.7 123.1 124.9 128.0 129.6 132.5	113.0 115.3 117.6 120.0 122.8 124.9 127.7 131.0 135.2 138.7	113.1 114.9 117.0 119.4 122.1 124.5 127.4 131.0 135.2 139.1	112.6 116.4 119.1 121.5 124.6 125.9 128.3 131.2 135.1 137.6	110.0 113.1 114.9 117.0 119.8 122.8 125.5 128.9 131.6 135.3	110.7 112.7 114.8 117.2 119.8 123.0 126.2 129.3 132.9 137.1	108.8 113.9 115.0 116.6 119.8 122.5 124.3 128.0 129.1 131.9
June Sept Dec	136.4 137.4 138.0	136.9 138.0 138.7	135.3 135.8 136.2	134.1 135.1 135.8	135.3 136.5 137.5	131.6 132.3 132.5	137.1 138.1 138.7	137.3 138.4 139.1	136.7 137.2 137.6	132.9 133.8 134.5 135.3	134.2 135.2 136.1 137.1	131.1 131.7 131.9
				Indexes o	n NAICS ba	sis, Decemb	er 2005=100	); seasonall	y adjusted			
2018: Mar June Sept Dec 2019: Mar June Sept Dec	131.9 132.7 133.7 134.6 135.5 136.2 137.3 138.2	132.0 132.8 133.9 134.9 135.9 136.7 137.9 138.9	131.5 132.7 133.2 133.9 134.6 135.1 135.8 136.5	129.9 130.8 131.2 131.9 133.1 134.0 135.1 135.9	130.4 131.3 132.2 133.1 134.2 135.2 136.5 137.6	129.0 129.7 129.2 129.6 130.8 131.6 132.2 132.5	132.5 133.4 134.5 135.4 136.2 137.0 138.0 138.9	132.4 133.2 134.4 135.4 136.4 137.2 138.3 139.3	132.6 133.9 134.7 135.5 136.0 136.5 137.2 138.0	129.9 130.7 130.9 131.7 132.9 133.7 134.5 135.4	130.4 131.2 132.0 133.0 134.2 135.1 136.1 137.3	129.1 129.7 128.8 129.2 130.4 131.1 131.6 131.9
						n 12 months						
December: 2002 2003 2003 2004 2005 2006 2007 2008 2010 2011 2012 2013 2014 2015 2016 2017 2017 2018 2017 2017 2017 2017 2017 2017 2017 2017	3.1 4.0 3.8 2.9 3.2 3.0 2.4 1.2 2.1 2.2 1.8 2.0 2.3 1.9 2.2,2	2.66 3.11 2.66 2.55 3.2 3.3 2.66 1.3 1.8 1.66 1.7 2.1 2.2 2.1 2.3 2.8	4.2 6.5 6.7 4.00 3.1 2.4 2.0 9 9 2.9 3.6 2.0 1.9 2.5 1.3 1.3 2.3	3.5 4.0 4.6 3.2 2.5 2.4 2.4 1.6 1.8 2.2 2.4 2.1 2.2 2.4 2.1 2.2	2.9 2.5 2.4 2.9 3.0 2.8 .9 1.5 1.7 1.7 1.9 2.1 2.6 2.4	4.8 7.2 9.2 3.8 1.7 1.5 1.5 1.1 4.1 3.9 1.4 1.7 2.3 2.0 1.5 2.5	3.0 4.0 3.5 2.8 2.3 3.4 3.2 2.5 1.3 2.0 2.0 2.0 2.0 2.0 2.3 1.7 2.2 2.2 2.2 2.2	2.6 3.4 2.6 2.4 3.3 3.4 2.6 1.4 1.8 1.6 1.8 2.1 2.3 2.0 2.3 2.8	4.1 6.1 5.6 4.1 3.7 2.8 2.2 9 9 2.5 3.4 2.3 2.0 2.6 1.0 1.2	3.7 4.2 4.9 3.2 1.8 2.0 2.0 1.0 2.8 2.8 1.6 1.8 2.4 2.5 2.2 2.2	2.9 2.5 2.4 2.7 2.3 2.5 2.7 1.1 1.7 1.8 1.9 2.1 2.2 2.7 2.6 2.5	5.3 7.4 10.0 4.2 .8 .9 .8 1.1 5.0 4.7 1.0 1.4 2.7 2.3 3.5
2018 2019 2019: Mar June Sept Dec	3.0 2.7 2.8 2.6 2.7 2.7	3.1 3.0 3.0 3.0 3.0 3.0	2.6 1.9 2.4 1.8 2.0 1.9	2.3 3.0 2.5 2.4 3.0 3.0	2.9 3.4 2.9 3.0 3.3 3.4	1.3 2.2 1.4 1.4 2.3 2.2	3.2 2.6 2.8 2.7 2.6 2.6	3.2 2.9 2.9 3.0 2.9 2.9	3.0 1.9 2.6 1.9 1.9	2.1 2.8 2.2 2.3 2.8 2.8	2.8 3.2 2.9 3.0 3.1 3.2	2.2 1.1 1.0 2.2 2.2
						rom 3 month				I		
2018: Mar June Sept Dec 2019: Mar June Sept Dec	0.9 .6 .8 .7 .7 .5 .8	0.9 .6 .8 .7 .7 .6 .9	0.8 .9 .4 .5 .5 .4 .5	0.7 .7 .3 .5 .9 .7 .8	0.7 .7 .7 .7 .8 .7 1.0	0.8 4 .3 .9 .6 .5	0.9 .7 .8 .7 .6 .6 .7	0.9 .6 .9 .7 .7 .6 .8	0.8 1.0 .6 .6 .4 .4 .5	0.7 .6 .2 .6 .9 .6 .6	0.7 .6 .6 .8 .9 .7 .7	0.8 .5 7 .3 .9 .5 .4

 $<sup>^1</sup>$  On Standard Industrial Classification (SIC) basis, data are for service-producing industries.  $^2$  Employer costs for employee benefits.

Note: Changes effective with the release of March 2006 data (in April 2006) include changing industry classification to NAICS from SIC and rebasing data to December 2005–100. Historical SIC data are available through December 2005.

Data exclude farm and household workers.

Table B-32. Productivity and related data, business and nonfarm business sectors, 1970-2019

[Index numbers, 2012=100; quarterly data seasonally adjusted]

	Labor pro	oductivity per hour)		put <sup>1</sup>		rs of sons 2		nsation		eal nsation		labor sts	Implic defl	it price
Year or quarter	Business sector	Nonfarm business sector	Business sector	Nonfarm business sector	Business sector	Nonfarm business sector	Business sector	Nonfarm business sector	Business sector	Nonfarm business sector	Business sector	Nonfarm business sector	Business sector	Nonfarm business sector
1970	42.2 43.9 45.4 46.8 46.0 47.6 49.2 50.1 50.7 50.7	43.5 45.2 46.8 48.2 47.4 48.7 50.4 51.3 52.0 51.9	26.8 27.9 29.7 31.7 31.2 31.0 33.0 34.9 37.2 38.5	26.8 27.8 29.7 31.8 31.4 30.9 33.1 35.0 37.3 38.6	63.6 63.4 65.3 67.9 68.0 65.0 67.2 69.8 73.3 75.8	61.7 61.5 63.5 66.1 66.1 63.3 65.6 68.2 71.7 74.3	12.1 12.8 13.6 14.7 16.0 17.8 19.2 20.7 22.5 24.6	12.2 12.9 13.8 14.8 16.2 17.9 19.3 20.9 22.7 24.9	65.2 66.2 68.2 69.3 68.2 69.2 70.7 71.7 72.6 72.7	65.9 67.0 69.1 70.0 69.0 69.9 71.2 72.4 73.4 73.5	28.6 29.1 30.0 31.4 34.9 37.3 39.0 41.4 44.3 48.6	28.0 28.6 29.5 30.8 34.2 36.8 38.4 40.8 43.7 47.9	24.9 26.0 26.9 28.3 31.1 34.1 35.8 38.0 40.6 44.0	24.5 25.6 26.4 27.3 30.2 33.4 35.2 37.4 39.8 43.1
1980	50.7 51.8 51.6 53.3 54.8 56.1 57.7 58.0 58.9 59.6	51.9 52.7 52.2 54.4 55.6 56.6 58.3 58.6 59.5 60.1	38.1 39.2 38.1 40.1 43.7 45.7 47.4 49.1 51.2 53.2	38.2 39.1 37.9 40.3 43.7 45.6 47.3 49.0 51.3 53.1	75.2 75.7 73.9 75.3 79.7 81.5 82.2 84.6 87.0 89.3	73.7 74.3 72.5 74.0 78.5 80.6 81.2 83.7 86.1 88.4	27.3 29.9 32.1 33.5 35.0 36.8 38.8 40.3 42.4 43.7	27.6 30.2 32.4 33.9 35.3 37.1 39.2 40.7 42.8 44.0	72.4 72.4 73.4 73.5 73.7 74.9 77.8 78.0 79.3 78.3	73.2 73.3 74.2 74.3 74.4 75.5 78.5 78.7 79.9 78.8	53.8 57.6 62.2 62.8 63.8 65.5 67.4 69.5 72.1 73.4	53.1 57.4 62.1 62.3 63.6 65.5 67.3 69.4 71.8 73.2	47.9 52.3 55.3 57.3 58.9 60.4 61.3 62.4 64.4 66.8	47.2 51.8 55.0 56.9 58.5 60.2 61.1 62.2 64.1 66.5
1990 1991 1992 1993 1994 1995 1996 1997 1998	60.8 61.7 64.6 64.7 65.0 65.5 67.1 68.6 70.7 73.5	61.1 62.1 64.9 65.0 65.4 66.1 67.5 68.8 71.0 73.7	54.0 53.7 56.0 57.6 60.3 62.2 65.1 68.5 72.0 76.1	53.9 53.6 55.8 57.5 60.1 62.2 65.0 68.4 72.0 76.1	88.9 87.0 86.6 89.0 92.8 94.9 97.0 99.9 101.9 103.5	88.3 86.3 85.9 88.5 91.9 94.0 96.2 99.3 101.4 103.3	46.5 48.6 51.6 52.4 52.8 54.0 56.0 58.2 61.7 64.6	46.7 48.9 51.9 52.6 53.1 54.4 56.3 58.5 61.9 64.7	79.3 80.0 82.9 82.0 80.9 80.9 81.7 83.2 86.9 89.2	79.6 80.4 83.4 82.3 81.4 81.5 82.1 83.5 87.2 89.3	76.5 78.8 79.9 81.0 81.1 82.5 83.4 84.9 87.2 87.9	76.3 78.7 80.0 80.9 81.1 82.2 83.3 84.9 87.2 87.9	69.0 71.0 72.1 73.8 75.1 76.5 77.7 78.8 79.3 79.8	68.7 70.9 72.1 73.8 75.1 76.5 77.5 78.9 79.4 80.0
2000 2001 2002 2003 2004 2005 2006 2007 2008 2009	76.1 78.2 81.5 84.7 87.3 89.2 90.3 91.7 92.7 96.1	76.1 78.2 81.6 84.7 87.1 89.0 90.0 91.6 92.6 95.9	79.8 80.4 81.8 84.5 88.1 91.5 94.6 95.8 92.3	79.7 80.3 81.7 84.3 87.9 91.3 94.4 96.7 95.7 92.0	104.9 102.8 100.3 99.7 100.9 102.6 104.8 105.5 103.3 96.0	104.7 102.7 100.1 99.6 100.9 102.6 104.9 105.6 103.4 96.0	69.1 72.3 73.9 76.7 80.3 83.2 86.4 90.3 92.8 93.6	69.3 72.3 74.0 76.7 80.2 83.1 86.3 90.1 92.7 93.5	92.3 93.8 94.4 95.8 97.6 97.9 98.4 100.0 99.0	92.4 93.8 94.5 95.8 97.6 97.8 98.4 99.8 98.9 100.2	90.9 92.5 90.7 90.5 92.0 93.2 95.7 98.4 100.0 97.4	91.0 92.4 90.7 90.6 92.1 93.4 95.9 98.4 100.1 97.5	81.0 82.3 82.9 83.9 86.1 88.7 91.1 93.2 94.7 94.9	81.3 82.6 83.3 84.2 86.2 89.1 91.6 93.4 94.9 95.4
2010	99.3 99.2 100.0 100.9 101.6 102.9 103.2 104.6 106.0	99.2 99.2 100.0 100.5 101.4 102.7 103.0 104.4 105.7	95.2 97.1 100.0 102.4 105.6 109.4 111.3 114.4 118.3	95.0 96.9 100.0 102.2 105.4 109.1 111.0 114.2 118.1	95.9 97.8 100.0 101.5 103.9 106.3 107.9 109.4 111.7	95.8 97.8 100.0 101.7 104.0 106.2 107.8 109.4 111.8	95.3 97.3 100.0 101.5 104.1 107.1 108.3 112.1 115.7	95.3 97.4 100.0 101.3 104.1 107.3 108.5 112.3 115.8	100.4 99.4 100.0 100.0 100.9 103.6 103.4 104.8 105.6	100.4 99.5 100.0 99.8 100.9 103.8 103.6 105.0 105.7	95.9 98.1 100.0 100.6 102.5 104.1 105.0 107.2 109.2	96.1 98.2 100.0 100.8 102.7 104.5 105.4 107.6 109.5	96.0 98.2 100.0 101.5 103.1 103.7 104.5 106.3 108.7	96.3 98.2 100.0 101.5 103.3 104.1 105.1 106.9 109.3
2016: I II III IV	102.7 102.8 103.3 103.9	102.6 102.7 103.1 103.6	110.3 110.9 111.6 112.3	110.1 110.6 111.3 112.0	107.4 107.9 108.1 108.1	107.3 107.7 107.9 108.2	107.5 107.7 108.3 109.7	107.7 108.0 108.6 109.7	103.6 103.1 103.2 103.8	103.8 103.4 103.4 103.9	104.6 104.7 104.9 105.6	105.0 105.2 105.3 106.0	103.7 104.4 104.8 105.2	104.2 105.0 105.4 105.9
2017: I II III IV	104.0 104.2 105.0 105.1	103.8 103.9 104.7 104.9	113.1 113.8 114.9 116.1	112.7 113.5 114.7 115.8	108.7 109.2 109.4 110.5	108.6 109.2 109.5 110.4	110.7 111.2 112.6 113.8	110.9 111.4 112.7 114.1	104.0 104.5 105.2 105.5	104.2 104.6 105.2 105.7	106.4 106.8 107.2 108.3	106.8 107.2 107.6 108.7	105.6 105.9 106.5 107.2	106.2 106.5 107.0 107.8
2018: I II IV	105.4 106.0 106.3 106.3	105.2 105.7 106.0 106.0	116.9 118.0 119.0 119.4	116.7 117.8 118.8 119.2	110.9 111.3 112.0 112.4	110.9 111.5 112.1 112.4	115.1 115.4 116.1 116.2	115.2 115.3 116.1 116.4	105.9 105.5 105.7 105.4	106.0 105.5 105.7 105.5	109.2 108.8 109.3 109.4	109.6 109.1 109.6 109.8	107.7 108.7 109.1 109.4	108.3 109.3 109.7 110.0
2019: I II	107.2 107.9 107.9	106.9 107.6 107.5	120.6 121.2 121.9	120.4 120.9 121.6	112.5 112.3 113.0	112.6 112.4 113.1	118.9 119.7 120.4	119.0 119.7 120.4	107.6 107.6 107.7	107.6 107.5 107.7	110.9 110.9 111.6	111.3 111.3 112.0	109.4 110.2 110.5	110.0 110.9 111.2

Output refers to real gross domestic product in the sector.

<sup>2</sup> Hours at work of all persons engaged in sector, including hours of employees, proprietors, and unpaid family workers. Estimates based primarily on

Hours at work of an persons engaged in sector, including nours of employees, proprietors, and unpaid rarnity workers. Estimates based primarity on establishment data.
 Wages and salaries of employees plus employers' contributions for social insurance and private benefit plans. Also includes an estimate of wages, salaries, and supplemental payments for the self-employed.
 Hourly compensation divided by consumer price series. The trend for 1978-2018 is based on the consumer price index research series (CPI-U-RS). The change for prior years and recent quarters is based on the consumer price index for all urban consumers (CPI-U).
 Current dollar output divided by the output index.

Table B-33. Changes in productivity and related data, business and nonfarm business sectors, 1970-2019

[Percent change from preceding period; quarterly data at seasonally adjusted annual rates]

	Output of all p	per hour persons	Out	put <sup>1</sup>	Hou all per	rs of sons 2	Compe per h	nsation lour <sup>3</sup>	compe	eal nsation lour <sup>4</sup>		labor sts	Implic defla	it price ator <sup>5</sup>
Year or quarter	Business sector	Nonfarm business sector	Business sector	Nonfarm business sector	Business sector	Nonfarm business sector	Business sector	Nonfarm business sector	Business sector	Nonfarm business sector	Business sector	Nonfarm business sector	Business sector	Nonfarm business sector
1970 1971 1972 1973 1974 1975 1976 1976 1977 1978	2.0 4.1 3.4 3.0 -1.7 3.5 3.3 1.8 1.2	1.5 3.9 3.5 3.1 -1.6 2.8 3.5 1.7 1.4 2	0.0 3.8 6.5 6.9 -1.5 -1.0 6.8 5.7 6.4 3.6	-0.1 3.7 6.7 7.3 -1.5 -1.6 7.2 5.7 6.7 3.4	-2.0 3 3.0 3.8 .2 -4.3 3.3 3.8 5.1 3.4	-1.6 2 3.1 4.1 .1 -4.3 3.6 3.9 5.2 3.6	7.5 6.0 6.3 7.9 9.3 10.7 8.0 8.4 9.7	7.0 6.1 6.5 7.6 9.5 10.5 7.8 8.2 8.6 9.5	1.7 1.6 3.0 1.6 -1.5 1.4 2.1 1.4 1.3	1.2 1.7 3.2 1.3 -1.4 1.3 1.9 1.6 1.5	5.4 1.9 2.9 4.8 11.2 6.9 4.5 6.1 7.1 9.5	5.4 2.1 2.9 4.4 11.3 7.6 4.1 6.4 7.1 9.8	4.3 4.2 3.4 5.2 9.8 9.7 5.2 5.9 6.9 8.4	4.4 4.3 3.1 3.5 10.4 10.7 5.4 6.2 6.5 8.4
1980 1981 1982 1983 1984 1985 1986 1987 1988	.0 2.2 5 3.4 2.9 2.3 2.8 .6 1.5	.0 1.5 8 4.1 2.2 1.8 3.0 .6 1.6	9 2.9 -2.9 5.3 8.9 4.7 3.6 3.6 4.3 3.8	9 2.3 -3.1 6.2 8.5 4.4 3.8 3.6 4.6 3.7	9 .8 -2.4 1.8 5.9 2.3 .8 3.0 2.7 2.6	8 .8 -2.3 2.0 6.1 2.6 .8 3.0 2.9 2.7	10.7 9.4 7.5 4.4 4.4 5.1 5.7 3.8 5.3 3.0	10.8 9.6 7.4 4.5 4.3 4.9 5.8 3.8 5.1 2.9	4 .0 1.4 .1 .2 1.6 3.8 .3 1.6 -1.3	4 .2 1.2 .2 .1 1.4 4.0 .3 1.5 -1.4	10.8 7.1 8.0 1.0 1.5 2.7 2.8 3.2 3.7 1.8	10.8 8.0 8.2 .4 2.0 3.1 2.7 3.2 3.4 2.0	8.9 9.2 5.7 3.6 2.8 2.6 1.4 1.9 3.2 3.7	9.5 9.6 6.2 3.5 2.8 3.1 1.4 1.9 3.1
1990 1991 1992 1993 1994 1995 1996 1997 1998	2.0 1.6 4.7 .1 .6 .7 2.5 2.2 3.1 4.0	1.7 1.6 4.5 .1 .7 1.1 2.1 1.9 3.1 3.8	1.6 6 4.2 2.9 4.8 3.1 4.6 5.2 5.2	1.5 6 4.1 3.1 4.6 3.4 4.5 5.2 5.3 5.7	4 -2.2 4 2.8 4.2 2.3 2.1 3.0 2.0 1.6	2 -2.2 4 3.0 3.9 2.3 2.3 3.2 2.2 1.8	6.3 4.6 6.1 1.5 7 2.4 3.6 4.0 5.9 4.8	6.0 4.8 6.2 1.2 1.0 2.5 3.5 3.9 5.8 4.6	1.3 1.0 3.6 -1.0 -1.3 .0 .9 1.8 4.5 2.7	1.0 1.1 3.6 -1.3 -1.1 .1 .8 1.7 4.4 2.5	4.2 3.0 1.4 1.4 1.7 1.7 1.1 1.8 2.7	4.2 3.1 1.7 1.1 .3 1.4 1.3 1.9 2.6	3.3 2.9 1.6 2.3 1.8 1.6 1.5 .6	3.4 3.1 1.7 2.3 1.9 1.8 1.4 1.7 .7
2000 2001 2002 2002 2003 2004 2005 2006 2007 2008 2009	3.4 2.8 4.3 4.0 3.0 2.2 1.1 1.6 1.1 3.6	3.3 2.7 4.3 3.8 2.9 2.2 1.1 1.7 1.1 3.6	4.9 .7 1.7 3.3 4.3 3.9 3.4 2.3 -1.0 -3.7	4.7 .8 1.7 3.2 4.2 3.9 3.4 2.4 -1.0 -3.9	1.4 -2.0 -2.4 6 1.2 1.7 2.2 .6 -2.1 -7.1	1.4 -1.9 -2.5 6 1.3 1.7 2.3 .7 -2.1 -7.2	6.9 4.6 2.2 3.8 4.7 3.6 3.9 4.5 2.8	7.0 4.4 2.3 3.7 4.5 3.7 3.8 4.3 2.9	3.4 1.7 .6 1.5 1.9 .2 .6 1.6 -1.0	3.5 1.5 .7 1.4 1.8 .3 .6 1.5 9 1.3	3.4 1.7 -1.9 2 1.6 1.4 2.7 2.8 1.6 -2.7	3.6 1.6 -1.9 1 1.6 1.4 2.7 2.6 1.7 -2.5	1.5 1.6 .7 1.3 2.5 3.1 2.7 2.3 1.5	1.6 1.6 .8 1.1 2.3 3.3 2.8 2.0 1.6 .5
2010 2011 2012 2013 2014 2015 2016 2017 2018	3.3 1 .8 .9 .7 1.2 .3 1.3 1.3	3.4 .0 .9 .5 .9 1.3 .3 1.3 1.3	3.2 1.9 3.0 2.4 3.1 3.5 1.8 2.8 3.4	3.3 2.0 3.1 2.2 3.2 3.5 1.7 2.9 3.5	1 2.0 2.3 1.5 2.4 2.3 1.5 1.5 2.0	1 2.0 2.3 1.7 2.3 2.1 1.4 1.5 2.1	1.8 2.1 2.8 1.5 2.6 2.9 1.1 3.5 3.2	1.9 2.2 2.7 1.3 2.8 3.1 1.1 3.5 3.1	.2 -1.0 .6 .0 .9 2.7 2 1.3 .8	.2 9 .5 2 1.1 2.9 2 1.3 .7	-1.5 2.2 2.0 .6 1.9 1.6 .8 2.1 1.9	-1.5 2.2 1.8 8 1.9 1.7 .8 2.1 1.8	1.2 2.3 1.9 1.5 1.6 .6 .8 1.7 2.3	1.0 1.9 1.9 1.5 1.8 .8 1.0 1.6 2.3
2010: I	1.0 .4 1.8 2.4 .6 .4 3.4	1.2 .6 1.4 1.8 1.0 .5	2.3 2.1 2.6 2.5 2.6 2.6 4.0	2.3 2.0 2.4 2.7 2.5 2.7 4.2	1.3 1.7 .8 .2 2.0 2.2 .5	1.4 1.0 .9 1.5 2.2 1.2	3.5 2.3 5.2 3.5 2.1 5.0	1.2 2.0 4.4 4.2 2.1 4.4	-2.0 .4 2.5 .7 1.7 2.8	-1.6 .1 1.7 1.4 1.7 2.2	2.9 1.5 2.5 2.9	6 .6 .6 2.5 3.1 1.6 1.4	3.0 1.3 1.6 1.7 1.1 2.1	3.1 1.5 1.7 1.2 1.1 2.2
IV	.1 1.3 2.4 .8 .0	.9 .9 1.8 1.2	4.1 2.9 4.0 3.4 1.2	4.2 2.9 4.0 3.5 1.2	4.0 1.6 1.5 2.6 1.3	3.3 2.0 2.1 2.2 1.1	4.4 4.7 .7 2.6 .5	5.2 4.1 .3 2.9 .7	1.2 1.4 -1.4 .6 -1.0	2.0 .9 -1.9 .9 8	4.3 3.4 -1.7 1.7 .5	4.3 3.2 -1.6 1.6	2.7 2.0 3.6 1.5 1.2	2.7 2.0 3.6 1.7 1.2
2019: I II	3.6 2.8 2	3.5 2.5 2	3.9 2.0 2.4	3.9 1.9 2.3	.3 7 2.6	.4 5 2.5	9.5 2.8 2.3	9.4 2.5 2.3	8.5 1 .5	8.4 4 .5	5.7 .1 2.5	5.7 .1 2.5	1 3.0 1.2	.0 3.1 1.1

<sup>1</sup> Output refers to real gross domestic product in the sector.
2 Hours at work of all persons engaged in the sector. See footnote 2, Table B–32.
3 Wages and salaries of employees plus employers' contributions for social insurance and private benefit plans. Also includes an estimate of wages, salaries, and supplemental payments for the self-employed.
4 Hourly compensation divided by a consumer price index. See footnote 4, Table B–32.
5 Current dollar output divided by the output index.

Note: Percent changes are calculated using index numbers to three decimal places and may differ slightly from percent changes based on indexes in Table B-32, which are rounded to one decimal place.

Table B-34. Industrial production indexes, major industry divisions, 1975-2019 [2012=100, except as noted; monthly data seasonally adjusted]

	Total industria	al production 1	100, 0,000pt 0	is noted, mont	Manufacturing		۵,		
Year or month	Index, 2012=100	Percent change from year earlier <sup>2</sup>	Total <sup>1</sup>	Percent change from year earlier <sup>2</sup>	Durable	Nondurable	Other (non-NAICS) <sup>1</sup>	Mining	Utilities
1975 1976 1977 1978	42.2 45.5 48.9 51.6 53.2	-8.9 7.9 7.6 5.5 3.0	39.2 42.7 46.4 49.2 50.7	-10.6 9.0 8.6 6.1 3.1	24.8 27.1 29.8 32.1 33.7	62.6 68.3 73.0 75.6 76.1	117.4 121.1 132.7 137.3 140.2	89.1 89.7 91.8 94.6 97.5	50.5 52.9 55.1 56.5 57.7
1980	51.8 52.5 49.8 51.1 55.7 56.4 56.9 59.9 63.0 63.6	-2.6 1.3 -5.2 2.7 8.9 1.2 1.0 5.2 5.2	48.9 49.4 46.7 49.0 53.7 54.6 55.8 59.0 62.1 62.6	-3.6 1.0 -5.5 4.8 9.8 1.6 2.2 5.7 5.3 .8	32.2 32.5 29.7 31.2 35.6 36.4 37.0 39.2 42.1 42.6	73.7 74.4 73.3 76.7 80.2 80.7 83.0 87.4 90.4	145.0 148.4 150.2 154.5 161.6 168.0 171.4 181.2 180.4	99.3 101.8 96.8 91.7 97.6 95.7 88.8 99.6 91.9	58.1 58.9 57.0 57.4 60.8 62.3 62.9 65.9 69.9
1990 1991 1992 1993 1994 1995 1996 1997 1998	64.2 63.2 65.1 67.2 70.8 74.0 77.4 83.0 87.8 91.7	1.0 -1.5 2.9 3.3 5.3 4.6 4.5 7.2 5.8 4.4	63.1 61.9 64.2 66.5 70.4 74.0 77.6 84.2 89.8 94.3	.8 -1.9 3.7 3.6 5.9 5.1 4.9 8.4 6.7 5.1	42.7 41.4 43.6 46.1 50.0 54.1 59.1 66.1 73.0 79.3	92.4 92.1 94.5 95.9 99.2 100.9 101.2 105.0 106.7 107.3	175.8 168.6 165.1 166.3 164.9 164.8 163.3 177.1 187.6 193.0	92.2 90.3 88.6 88.4 90.0 89.9 91.5 93.2 91.5 86.9	73.5 75.3 75.3 77.9 79.5 82.3 84.6 84.5 86.8
2000 2001 2002 2003 2004 2006 2007 2007 2008	95.2 92.3 92.6 93.8 96.4 99.6 101.8 104.4 100.8 89.2	3.9 -3.1 .4 1.3 2.7 3.3 2.3 2.5 -3.5 -11.5	98.2 94.6 95.1 96.4 99.4 103.4 109.0 103.8 89.5	4.1 -3.7 .5 1.3 3.1 4.1 2.6 2.8 -4.8 -13.8	85.0 81.6 82.0 84.2 88.2 93.4 97.8 102.7 99.2 80.6	107.8 104.7 106.0 106.2 107.8 110.5 111.2 112.5 105.8 97.7	192.5 180.0 173.9 169.0 169.7 169.2 167.2 157.7 143.9 120.4	88.8 89.0 84.9 85.1 85.0 84.0 86.1 86.8 88.0 83.1	92.0 91.7 94.4 96.0 97.4 99.5 99.2 102.3 101.9 99.0
2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 P	94.1 97.1 100.0 102.0 105.2 104.1 102.1 104.4 108.6 109.4	5.5 3.1 3.0 2.0 3.1 -1.0 -2.0 2.3 3.9	94.7 97.5 100.0 100.9 102.0 101.5 100.7 102.7 105.0 104.8	5.8 2.9 2.6 .9 1.1 5 8 2.0 2.3 2	89.2 94.7 100.0 102.1 105.1 103.9 101.7 104.0 107.5 108.2	99.8 99.9 100.0 100.0 99.3 99.6 100.4 102.3 104.3	111.3 106.1 100.0 95.0 93.8 90.4 88.0 87.5 78.9 73.7	87.2 92.6 100.0 106.3 117.8 113.9 102.6 110.1 123.8 132.7	102.8 102.4 100.0 102.2 103.5 102.7 102.3 101.5 105.9 104.5
2018: Jan Feb Mar Apr May June July Aug Sept Oct Nov Dec	106.3 106.6 107.3 108.2 107.4 108.2 108.7 109.5 109.7 109.9 110.5	3.1 3.9 3.8 2.8 3.4 3.9 5.3 5.4 4.1 4.1 3.8	103.3 104.4 104.5 104.9 104.1 105.2 105.7 105.6 105.8	1.3 2.4 2.7 2.0 1.4 2.0 2.6 3.3 3.5 2.0 2.0	105.1 106.3 106.6 107.1 105.7 107.1 107.2 108.4 108.7 108.9 109.2	102.9 103.9 103.7 104.3 104.1 104.4 105.1 104.9 104.5 104.2	83.1 84.0 82.9 81.3 79.3 76.7 76.5 77.0 77.5 77.0	114.7 117.3 118.7 119.9 120.8 123.3 124.4 127.1 128.5 128.6 129.7	108.3 100.6 104.5 108.7 105.4 104.6 106.0 105.6 108.3 111.2
2019: Jan Feb Mar Apr May June July Aug Sept P Oct P Dec P Dec P	110.1 109.6 109.7 109.0 109.2 109.3 109.1 110.0 109.4 108.9 109.8	3.6 2.7 2.3 7 1.7 1.0 .4 4 -2 -1.0 -7 -1.0	105.8 105.3 105.2 104.3 104.4 105.0 104.6 105.3 104.5 103.8 104.8	2.4 .8 .7 6 .3 3 -1.1 -1.7 9 -1.3	108.9 108.5 107.6 108.0 108.4 109.1 107.8 106.6 108.9	104.7 104.0 103.9 103.0 102.9 103.6 102.8 103.7 103.2 103.0 102.9	75.7 76.3 75.2 74.7 73.5 73.8 73.0 72.6 72.7 73.1 72.2 72.1	132.1 130.3 130.1 133.4 133.6 130.7 133.8 133.6 132.9 132.6 134.4	104.4 105.0 106.8 103.3 105.2 100.9 105.3 104.6 106.5 107.6

<sup>1</sup> Total industry and total manufacturing series include manufacturing as defined in the North American Industry Classification System (NAICS) plus those industries—logging and newspaper, periodical, book, and directory publishing—that have traditionally been considered to be manufacturing and included in the industrial sector.
2 Percent changes based on unrounded indexes.

Note: Data based on NAICS; see footnote 1.

Source: Board of Governors of the Federal Reserve System.

Table B-35. Capacity utilization rates, 1975-2019

			Manuf	acturing				S	tage-of-proces	SS
Year or month	Total industry <sup>2</sup>	Total <sup>2</sup>	Durable goods	Nondurable goods	Other (non-NAICS) <sup>2</sup>	Mining	Utilities	Crude	Primary and semi- finished	Finished
1975 1976 1977 1978	75.8 79.8 83.4 85.1 85.0	73.7 78.4 82.5 84.4 84.0	71.8 76.5 81.1 83.8 84.0	76.1 81.2 84.4 85.3 83.9	77.3 77.6 83.2 85.1 85.6	89.5 89.6 89.5 89.7 91.2	85.2 85.7 86.9 87.2 87.2	84.0 87.0 89.1 88.7 90.0	75.2 80.2 84.6 86.3 85.9	73.7 76.9 79.9 82.3 81.7
1980 1981 1982 1983 1984 1985 1986 1987 1988	80.8 79.5 73.6 74.9 80.4 79.2 78.6 81.1 84.2 83.7	78.7 76.9 70.9 73.5 79.4 78.1 78.4 80.9 83.9 83.2	77.5 75.1 66.4 68.8 76.9 75.8 75.4 77.6 81.9	79.7 78.8 76.4 79.4 82.1 80.5 81.8 84.7 86.2 84.9	86.8 87.5 87.4 88.0 89.5 90.4 88.8 90.5 88.6 85.4	91.3 90.9 84.1 79.8 85.8 84.4 77.6 80.3 84.1 85.1	85.5 84.4 80.0 79.3 81.9 81.7 80.9 83.5 86.8 86.8	89.4 89.3 82.3 79.9 85.8 83.8 79.2 82.8 86.3 86.8	78.8 77.1 70.4 74.5 81.2 79.8 79.7 82.8 85.8 84.6	79.4 77.5 73.1 73.0 77.2 76.6 77.1 78.7 81.6 81.6
1990 1991 1992 1993 1994 1995 1996 1996 1998 2000 2001 2001 2002 2003 2004 2004	82.4 79.9 80.6 81.5 83.5 83.9 83.4 84.1 82.8 81.8 76.2 74.9 76.0 78.2	81.5 78.6 79.6 80.5 82.8 83.1 82.1 83.0 81.6 80.5 79.7 73.8 73.0 74.0 76.5 78.5	79.3 75.4 77.1 78.6 81.5 82.1 81.6 82.3 80.7 80.2 79.7 71.6 70.1 74.2 76.7	84.2 82.3 82.7 82.7 84.6 84.5 83.1 83.8 82.2 80.1 78.9 75.7 75.9 76.8 78.7 80.3	83.7 80.8 80.1 81.4 81.5 82.2 80.6 85.6 86.8 87.2 87.5 82.9 81.6 81.5 82.4	86.9 85.4 85.2 85.8 86.8 90.5 91.8 89.3 86.2 90.5 89.8 88.2	86.6 87.8 86.4 88.2 88.3 89.3 90.7 90.1 92.6 94.2 94.3 90.1 85.7 85.7 85.5	87.9 85.5 85.9 85.8 87.8 89.0 89.1 90.4 87.1 86.1 88.5 85.5 85.5 86.7	82.6 80.0 81.5 83.3 86.3 86.4 85.6 84.2 84.3 84.0 77.4 77.4 78.2 80.2 81.9	80.5 78.2 78.4 79.2 79.7 79.3 80.3 80.3 76.9 72.6 70.5 71.3 73.4 75.7
2005 2006 2007 2008 2009 2010 2011 2012 2013 2014 2015	80.1 80.8 80.8 77.8 68.5 76.1 76.9 77.2 78.6 76.9	78.9 78.9 74.7 65.5 70.7 73.5 74.5 74.4 75.2 75.3	77.9 78.8 74.9 61.4 68.8 72.6 75.1 74.9 76.2	79.8 79.3 74.1 69.8 73.3 75.2 75.0 74.9	61.3 79.8 76.3 77.3 69.6 66.2 65.4 63.1 62.2 63.7 63.8	90.1 89.4 90.0 80.3 83.9 85.9 87.2 90.5 84.2	83.7 85.9 84.2 80.6 83.0 81.5 78.4 79.9 80.8 79.9	88.7 88.7 87.5 77.9 83.2 84.5 85.5 86.0 88.4	81.5 81.2 77.0 65.8 71.8 74.4 74.7 76.7 76.7	76.4 77.1 73.9 68.1 71.2 73.7 74.8 73.8 74.6
2016 2017 2018 2019 <sup>p</sup> 2018: Jan	75.0 76.5 78.7 77.8 77.6	74.2 75.1 76.6 75.6	75.3 73.1 74.2 76.1 75.6 74.7	76.3 76.2 76.8 78.0 76.5	64.2 66.3 62.3 59.5	77.6 84.3 90.2 90.4 86.6	78.8 77.0 79.3 76.7 81.7	78.4 83.7 88.8 88.5 85.2	75.2 75.7 77.5 75.8 77.2	75.1 73.6 74.2 75.4 74.7 74.6
ZU18: Jdn Feb Mar Apr May June July Aug Sept Oct Nov Dec  2019: Jdn Mar Apr Mar Apr Mar Apr Mar Apr Mar Apr May June July Aug Sept Oct Nov Dec  2019: Jdn Mar Apr Mar Apr May June July Aug Sept Oct Nov P Oct P O	77.6 77.2 78.2 78.8 78.1 78.6 79.3 79.3 79.3 79.5 79.0 78.5 77.7 77.8 77.7 77.9 77.9 77.9	76.3 76.6 76.5 76.7 77.0 76.9 77.3 76.2 75.4 75.4 75.4 75.8 75.8 75.8 75.8 75.8	74.7 75.7 76.0 75.0 75.0 75.9 76.7 76.8 76.9 77.5 76.6 76.1 75.5 75.7 75.7 75.0 75.0 75.0 75.0 75.0	77.2 77.8 77.8 78.2 78.0 78.2 78.7 78.4 77.8 77.8 77.8 77.9 77.4 76.2 76.7 76.0 76.0 76.0 76.0 76.0 76.7 76.7	64.8 64.8 63.8 66.3 60.5 60.8 61.8 61.8 61.6 60.8 60.5 59.6 59.6 59.6 59.6 59.8 59.6 59.8	88.0 89.0 99.2 90.2 91.8 92.1 91.6 91.8 92.1 91.7 90.1 91.3 88.9 90.7 90.7	81.7 81.7 81.7 79.2 78.5 78.3 79.2 78.3 79.6 82.6 76.8 77.3 77.9 76.9 76.9 76.3 77.4 78.0	86.2 86.3 87.2 87.5 87.5 89.1 90.6 90.7 90.2 90.4 91.5 90.6 89.1 88.2 88.7 88.8 88.7 88.4 87.4 87.4	77.2 78.2 78.2 77.2 77.1 77.6 77.6 77.4 77.9 78.5 76.7 75.7 76.7 75.0 75.0 75.0 75.1 75.4	74.0 75.0 75.4 74.5 75.2 75.5 75.8 75.8 75.8 75.6 75.3 76.0 75.4 75.3 74.5 74.1 74.1 73.5 74.7

Source: Board of Governors of the Federal Reserve System.

<sup>&</sup>lt;sup>1</sup> Output as percent of capacity. <sup>2</sup> See footnote 1 and Note, Table B–34.

Table B-36. New private housing units started, authorized, and completed and houses sold, 1975-2019

[Thousands; monthly data at seasonally adjusted annual rates]

		New housing	units started				nits authorized	11		
Year or month		Type of s	structure			Type of s	structure		New housing	New houses
	Total	1 unit	2 to 4 units <sup>2</sup>	5 units or more	Total	1 unit	2 to 4 units	5 units or more	units completed	sold
1975 1976 1977 1978	1,160.4 1,537.5 1,987.1 2,020.3 1,745.1	892.2 1,162.4 1,450.9 1,433.3 1,194.1	64.0 85.8 121.7 125.1 122.0	204.3 289.2 414.4 462.0 429.0	939.2 1,296.2 1,690.0 1,800.5 1,551.8	675.5 893.6 1,126.1 1,182.6 981.5	63.8 93.1 121.3 130.6 125.4	199.8 309.5 442.7 487.3 444.8	1,317.2 1,377.2 1,657.1 1,867.5 1,870.8	549 646 819 817 709
1980 1981 1982 1983 1984 1985 1986 1987 1987	1,292.2 1,084.2 1,062.2 1,703.0 1,749.5 1,741.8 1,805.4 1,620.5 1,488.1 1,376.1	852.2 705.4 662.6 1,067.6 1,084.2 1,179.4 1,146.4 1,081.3 1,003.3	109.5 91.2 80.1 113.5 121.4 93.5 84.0 65.1 58.7 55.3	330.5 287.7 319.6 522.0 543.9 576.0 542.0 408.7 348.0 317.6	1,190.6 985.5 1,000.5 1,605.2 1,681.8 1,733.3 1,769.4 1,534.8 1,455.6 1,338.4	710.4 564.3 546.4 901.5 922.4 956.6 1,077.6 1,024.4 993.8 931.7	114.5 101.8 88.3 133.7 142.6 120.1 108.4 89.3 75.7 66.9	365.7 319.4 365.8 570.1 616.8 656.6 583.5 421.1 386.1 339.8	1,501.6 1,265.7 1,005.5 1,390.3 1,652.2 1,703.3 1,756.4 1,668.8 1,529.8 1,422.8	545 436 412 623 639 688 750 671 676 650
1990 1991 1992 1993 1994 1995 1996 1997 1997	1,192.7 1,013.9 1,199.7 1,287.6 1,457.0 1,354.1 1,476.8 1,474.0 1,616.9 1,640.9	894.8 840.4 1,029.9 1,125.7 1,198.4 1,076.2 1,160.9 1,133.7 1,271.4 1,302.4	37.6 35.6 30.9 29.4 35.2 33.8 45.3 44.5 42.6 31.9	260.4 137.9 139.0 132.6 223.5 244.1 270.8 295.8 302.9 306.6	1,110.8 948.8 1,094.9 1,199.1 1,332.5 1,425.6 1,441.1 1,612.3 1,663.5	793.9 753.5 910.7 986.5 1,068.5 997.3 1,069.5 1,062.4 1,187.6 1,246.7	54.3 43.1 45.8 52.4 62.2 63.8 65.8 68.4 69.2 65.8	262.6 152.1 138.4 160.2 241.0 271.5 290.3 310.3 355.5 351.1	1,308.0 1,090.8 1,157.5 1,192.7 1,346.9 1,312.6 1,412.9 1,400.5 1,474.2 1,604.9	534 509 610 666 670 667 757 804 886
2000 2001 2002 2003 2004 2005 2006 2007 2008 2009	1,568.7 1,602.7 1,704.9 1,847.7 1,955.8 2,068.3 1,800.9 1,355.0 905.5 554.0	1,230.9 1,273.3 1,358.6 1,499.0 1,610.5 1,715.8 1,465.4 1,046.0 622.0 445.1	38.7 36.6 38.5 33.5 42.3 41.1 42.7 31.7 17.5 11.6	299.1 292.8 307.9 315.2 303.0 311.4 292.8 277.3 266.0 97.3	1,592.3 1,636.7 1,747.7 1,889.2 2,070.1 2,155.3 1,838.9 1,398.4 905.4 583.0	1,198.1 1,235.6 1,332.6 1,460.9 1,613.4 1,682.0 1,378.2 979.9 575.6 441.1	64.9 66.0 73.7 82.5 90.4 84.0 76.6 59.6 34.4 20.7	329.3 335.2 341.4 345.8 366.2 389.3 384.1 359.0 295.4 121.1	1,573.7 1,570.8 1,648.4 1,678.7 1,841.9 1,931.4 1,979.4 1,502.8 1,119.7 794.4	877 908 973 1,086 1,203 1,283 1,051 776 485 375
2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 p	586.9 608.8 780.6 924.9 1,003.3 1,111.8 1,173.8 1,203.0 1,249.9 1,289.8	471.2 430.6 535.3 617.6 647.9 714.5 781.5 848.9 875.8	11.4 10.9 11.4 13.6 13.7 11.5 11.5 11.4 13.9 13.2	104.3 167.3 233.9 293.7 341.7 385.8 380.8 342.7 360.3	604.6 624.1 829.7 990.8 1,052.1 1,182.6 1,206.6 1,282.0 1,328.8 1,370.3	447.3 418.5 518.7 620.8 640.3 696.0 750.8 820.0 855.3 854.2	22.0 21.6 25.9 29.0 29.9 32.1 34.8 37.2 39.7	135.3 184.0 285.1 341.1 382.0 454.5 421.1 424.8 433.8	651.7 584.9 649.2 764.4 883.8 968.2 1,059.7 1,152.9 1,184.9 1,250.6	323 306 368 429 437 501 561 613 617
2018: Jan Feb Mar Apr May June July Aug Sept Oct Nov Dec	1,335 1,295 1,332 1,267 1,332 1,180 1,184 1,279 1,236 1,211 1,202	883 906 889 892 937 854 860 889 880 865 804		439 371 429 354 383 316 318 373 347 327 387 307	1,366 1,323 1,377 1,364 1,301 1,292 1,303 1,249 1,270 1,265 1,322 1,326	870 886 851 863 843 853 873 827 854 847 848	45 46 40 41 34 36 28 35 40 36 36 39	451 391 486 460 424 403 402 387 376 382 435 460	1,215 1,290 1,220 1,244 1,248 1,205 1,176 1,232 1,150 1,117 1,107	628 644 654 629 650 618 609 604 607 557 615
2019: Jan	1,291 1,149 1,199 1,270 1,264 1,233 1,204 1,375 1,266 1,340 1,375	966 792 833 862 814 864 871 909 902 914 949		308 352 361 385 438 358 322 451 353 414 406 536	1,316 1,287 1,288 1,290 1,299 1,232 1,317 1,425 1,391 1,461 1,474	821 814 813 786 810 823 829 875 881 911 921	45 36 36 45 35 46 45 42 34 48 38	450 437 439 459 454 363 443 508 476 502 515 453	1,261 1,332 1,348 1,330 1,228 1,170 1,245 1,253 1,129 1,276 1,215	644 669 693 656 598 729 660 708 725 705 697

Authorized by issuance of local building permits in permit-issuing places: 20,100 places beginning with 2014; 19,300 for 2004–2013; 19,000 for 1994–2003; 17,000 for 1984–93; 16,000 for 1978–83; and 14,000 for 1975–77.
 Monthly data do not meet publication standards because tests for identifiable and stable seasonality do not meet reliability standards.

Source: Department of Commerce (Bureau of the Census).

Note: One-unit estimates prior to 1999, for new housing units started and completed and for new houses sold, include an upward adjustment of 3.3 percent to account for structures in permit-issuing areas that did not have permit authorization.

Table B-37. Manufacturing and trade sales and inventories, 1979-2019

[Amounts in millions of dollars; monthly data seasonally adjusted]

Voor or month	Total	manufactur and trade	ing	Ma	nufacturin	9	l wh	Merchant holesalers <sup>1</sup>			Retail trade		Retail and food
Year or month	Sales <sup>2</sup>	Inven- tories <sup>3</sup>	Ratio <sup>4</sup>	Sales <sup>2</sup>	Inven- tories 3	Ratio <sup>4</sup>	Sales <sup>2</sup>	Inven- tories <sup>3</sup>	Ratio <sup>4</sup>	Sales <sup>2, 5</sup>	Inven- tories 3	Ratio <sup>4</sup>	services sales
SIC: <sup>6</sup> 1979	297,701	452,640	1.52	143,936	242,157	1.68	79,051	99,679	1.26	74,713	110,804	1.48	
1980 1981 1982	327,233 355,822 347,625	508,924 545,786 573,908	1.56 1.53 1.67	154,391 168,129 163,351	265,215 283,413 311,852	1.72 1.69 1.95	93,099 101,180 95,211	122,631 129,654 127,428	1.32 1.28 1.36	79,743 86,514 89,062	121,078 132,719 134,628	1.52 1.53 1.49	
1983 1984 1985	369,286 410,124 422,583 430,419	590,287 649,780 664,039 662,738	1.56 1.53 1.56	172,547 190,682 194,538	312,379 339,516 334,749	1.78 1.73 1.73	99,225 112,199 113,459	130,075 142,452 147,409	1.28 1.23 1.28	97,514 107,243 114,586 120,803	147,833 167,812 181,881	1.44 1.49 1.52	
1980 1981 1982 1983 1984 1985 1986 1986 1987 1988	430,419 457,735 497,157 527,039	709,848 767,222 815,455	1.55 1.50 1.49 1.52	194,657 206,326 224,619 236,698	322,654 338,109 369,374 391,212	1.68 1.59 1.57 1.63	114,960 122,968 134,521 143,760	153,574 163,903 178,801 187,009	1.32 1.29 1.30 1.28	120,803 128,442 138,017 146,581	186,510 207,836 219,047 237,234	1.56 1.55 1.54 1.58	
1990 1991 1992 NAICS: 6	545,909 542,815 567,176	840,594 834,609 842,809	1.52 1.53 1.48	242,686 239,847 250,394	405,073 390,950 382,510	1.65 1.65 1.54	149,506 148,306 154,150	195,833 200,448 208,302	1.29 1.33 1.32	153,718 154,661 162,632	239,688 243,211 251,997	1.56 1.54 1.52	
1992 1993 1994 1995 1996 1996 1997	540,199 567,195 609,854 654,689 686,923 723,443 742,391 786,178	835,800 863,125 926,395 985,385 1,004,646 1,045,495 1,077,183 1,137,260	1.53 1.50 1.46 1.48 1.45 1.42 1.44	242,002 251,708 269,843 289,973 299,766 319,558 324,984 335,991	378,609 379,806 399,934 424,802 430,366 443,227 448,373 463,004	1.57 1.50 1.44 1.44 1.37 1.39 1.35	147,261 154,018 164,575 179,915 190,362 198,154 202,260 216,597	196,914 204,842 221,978 238,392 241,058 258,454 272,297 290,182	1.31 1.30 1.29 1.29 1.27 1.26 1.32 1.30	150,936 161,469 175,436 184,801 196,796 205,731 215,147 233,591	260,277 278,477 304,483 322,191 333,222 343,814 356,513 384,074	1.67 1.68 1.66 1.72 1.67 1.64 1.62 1.59	167,842 179,425 194,186 204,219 216,983 227,178 237,746 257,249
2000 2001 2002 2003 2004 2005 2006 2007 2008 2007 2008 2009	833,868 818,160 823,234 854,700 926,002 1,005,821 1,069,032 1,128,176 1,160,722	1,195,894 1,118,552 1,139,523 1,147,795 1,241,744 1,314,317 1,408,812 1,487,636 1,466,023	1.41 1.42 1.36 1.34 1.30 1.27 1.28 1.28 1.31 1.38	350,715 330,875 326,227 334,616 359,081 395,173 417,963 443,288 455,750	480,748 427,353 423,028 408,302 441,222 474,639 523,476 562,714 543,317	1.35 1.38 1.29 1.25 1.19 1.17 1.20 1.22 1.26	234,546 232,096 236,294 248,190 277,501 303,208 328,438 351,956 377,030	309,191 297,536 301,310 308,274 340,128 367,978 398,924 424,344 445,529	1.29 1.32 1.26 1.22 1.17 1.17 1.17 1.17	248,606 255,189 260,713 271,894 289,421 307,440 322,631 332,932 327,943	405,955 393,663 415,185 431,219 460,394 471,700 486,412 500,578 477,177	1.59 1.58 1.55 1.56 1.56 1.51 1.49 1.49 1.52	273,961 281,576 288,256 301,038 320,550 340,479 357,863 369,978 365,965
2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 P	988,802 1,088,890 1,206,660 1,267,248 1,303,229 1,340,932 1,294,787 1,286,246 1,350,809 1,434,984	1,332,351 1,451,079 1,565,659 1,654,225 1,718,818 1,778,197 1,808,388 1,838,515 1,900,128 1,996,625	1.36 1.27 1.26 1.28 1.29 1.31 1.39 1.42 1.38 1.36	368,648 409,273 457,658 474,727 484,145 490,630 459,918 446,225 467,076 499,964	505,452 554,328 606,839 624,905 630,267 640,437 635,783 631,247 659,418 682,655	1.39 1.28 1.29 1.30 1.29 1.31 1.39 1.41 1.37 1.35	319,115 361,447 407,090 434,002 447,546 463,682 441,036 435,707 463,158 494,747	397,699 442,154 488,061 524,005 545,175 577,344 585,167 596,302 615,722 660,492 675,596	1.29 1.15 1.15 1.17 1.19 1.22 1.33 1.35 1.30 1.29	301,039 318,171 341,913 358,519 371,538 386,620 393,833 404,315 420,575 440,273 455,632	429,200 454,597 470,759 505,315 543,376 560,416 587,438 610,966 624,988 653,478 661,219	1.47 1.39 1.35 1.38 1.41 1.43 1.46 1.49 1.47 1.45	338,706 357,081 383,192 402,199 416,814 434,638 445,791 459,110 478,384 501,758 519,796
2018: Jan Feb Mar Apr May June July Aug Sept Oct Nov Dec	1,405,006 1,411,196 1,415,738 1,419,942 1,440,273 1,441,800 1,444,499 1,448,482 1,451,908 1,457,287 1,451,741 1,435,551	1,910,650 1,920,723 1,921,801 1,926,701 1,934,054 1,934,716 1,948,232 1,959,161 1,968,204 1,981,503 1,982,144 1,996,625	1.36 1.36 1.36 1.36 1.34 1.35 1.35 1.36 1.36 1.37	489,058 490,494 493,240 493,337 497,081 501,313 501,740 504,405 507,438 507,985 506,252 505,209	661,954 664,577 664,676 667,705 669,775 669,588 676,291 676,016 680,293 682,510 682,391 682,655	1.35 1.35 1.35 1.35 1.35 1.34 1.34 1.34 1.34 1.35	481,495 485,732 488,298 489,732 501,595 499,388 499,489 502,373 501,656 501,166 496,733 491,945	621,149 625,490 627,707 627,672 629,910 630,558 634,281 640,883 645,486 650,679 653,384 660,492	1.29 1.29 1.28 1.26 1.26 1.27 1.28 1.29 1.30 1.32	434,453 434,970 434,200 436,873 441,597 441,099 443,270 441,704 442,814 448,136 448,756 438,397	627,547 630,656 629,418 631,324 634,369 634,570 637,660 642,262 642,425 648,314 646,369 653,478	1.44 1.45 1.45 1.45 1.44 1.44 1.45 1.45	494,208 495,028 494,681 496,768 502,987 503,283 506,047 504,897 504,604 510,412 510,826 500,455
2019: Jan	1,443,911 1,444,010 1,462,677 1,459,042 1,458,214 1,458,631 1,461,641 1,462,583 1,457,140 1,454,942 1,465,240	2,010,849 2,018,638 2,018,737 2,029,828 2,035,784 2,035,201 2,041,782 2,040,517 2,039,070 2,041,178 2,038,234	1.39 1.40 1.38 1.39 1.40 1.40 1.40 1.40 1.40	504,075 505,803 506,780 503,881 504,257 504,952 503,617 502,177 500,121 500,488 501,706	686,221 688,334 691,141 692,729 694,247 695,281 696,204 695,671 697,912 699,024 701,083	1.36 1.36 1.37 1.38 1.38 1.38 1.39 1.40 1.40	494,587 496,126 505,145 502,929 499,822 498,133 499,050 498,513 497,828 493,407 500,651	667,494 670,217 670,076 675,713 678,352 677,905 679,131 679,474 674,897 675,386 675,997 675,596	1.35 1.35 1.33 1.34 1.36 1.36 1.36 1.36 1.37 1.35	445,249 442,081 450,752 452,232 454,135 455,546 458,974 461,883 459,191 461,047 462,883 464,516	657,134 660,087 657,520 661,386 663,185 662,015 666,447 665,372 666,261 666,768 661,154 661,219	1.48 1.49 1.46 1.46 1.45 1.45 1.45 1.45 1.45 1.45 1.45	507,222 504,441 513,608 515,545 518,131 520,055 523,922 526,862 524,651 526,420 527,841 529,606

Source: Department of Commerce (Bureau of the Census).

Excludes manufacturers' sales branches and offices.
 Annual data are averages of monthly not seasonally adjusted figures.
 Seasonally adjusted, end of period. Inventories beginning with January 1982 for manufacturing and December 1980 for wholesale and retail trade are not \*Seasonally adjusted, entropy and the artier periods.

\*Inventory/sales ratio. Monthly inventories are inventories at the end of the month to sales for the month. Annual data beginning with 1982 are the average of monthly ratios for the year. Annual data for 1979–81 are the ratio of December inventories to monthly average sales for the year.

\*\*Seasonally adjusted, end of the property of the pro

last column for retail and food services sales.

<sup>6</sup> Effective in 2001, data classified based on NAICS. Data on NAICS basis available beginning with 1992. Earlier data based on SIC. Data on both NAICS and SIC basis include semiconductors.

Table B-38. Changes in consumer price indexes, 1977-2019

[For all urban consumers; percent change]

Year			All items	less food ar	nd energy			Food		Ene	rgy <sup>4</sup>	
or month	All items	Total <sup>1</sup>	Shelter <sup>2</sup>	Medical care 3	Apparel	New vehicles	Total <sup>1</sup>	At home	Away from home	Total <sup>1, 3</sup>	Gasoline	C-CPI-U <sup>5</sup>
					De	ecember to [	December, N	NSA				
1977 1978 1979	6.7 9.0 13.3	6.5 8.5 11.3	8.8 11.4 17.5	8.9 8.8 10.1	4.3 3.1 5.5	7.2 6.2 7.4	8.1 11.8 10.2	7.9 12.5 9.7	7.9 10.4 11.4	7.2 7.9 37.5	4.8 8.6 52.1	
1980 1981 1982 1983 1984 1985 1986 1987 1988 1989	12.5 8.9 3.8 3.8 3.9 3.8 1.1 4.4 4.4	12.2 9.5 4.5 4.8 4.7 4.3 3.8 4.2 4.7	15.0 9.9 2.4 4.7 5.2 6.0 4.6 4.8 4.5	9.9 12.5 11.0 6.4 6.1 6.8 7.7 5.8 6.9 8.5	6.8 3.5 1.6 2.9 2.0 2.8 9 4.8 4.7	7.4 6.8 1.4 3.3 2.5 3.6 5.6 1.8 2.2	10.2 4.3 3.1 2.7 3.8 2.6 3.8 3.5 5.2	10.5 2.9 2.3 1.8 3.6 2.0 3.7 3.5 5.6	9.6 7.1 5.1 4.1 4.2 3.8 4.3 3.7 4.4	18.0 11.9 1.3 5 .2 1.8 -19.7 8.2 .5	18.9 9.4 -6.7 -1.6 -2.5 3.0 -30.7 18.6 -1.8	
1990 1991 1992 1992 1994 1995 1996 1997 1998	6.1 3.1 2.9 2.7 2.7 2.5 3.3 1.7 1.6 2.7	5.2 4.4 3.3 3.2 2.6 3.0 2.6 2.2 2.4 1.9	5.2 3.9 2.9 3.0 3.5 2.9 3.4 3.3 2.5	9.6 7.9 6.6 5.4 4.9 3.9 3.0 2.8 3.4 3.7	5.1 3.4 1.4 .9 -1.6 .1 -2 1.0 7 5	2.0 3.2 2.3 3.3 3.3 1.9 1.8 9 .0	5.3 1.9 1.5 2.9 2.1 4.3 1.5 2.3	5.8 1.3 1.5 3.5 3.5 2.0 4.9 1.0 2.1	4.5 2.9 1.4 1.9 1.9 2.2 3.1 2.6 2.5 2.3	18.1 -7.4 2.0 -1.4 2.2 -1.3 8.6 -3.4 -8.8 13.4	36.8 -16.2 2.0 -5.9 6.4 -4.2 12.4 -6.1 -15.4 30.1	
2000 2001 2002 2003 2004 2005 2006 2007 2008 2009	3.4 1.6 2.4 1.9 3.3 3.4 2.5 4.1 2.7	2.6 2.7 1.9 1.1 2.2 2.2 2.6 2.4 1.8	3.4 4.2 3.1 2.2 2.7 2.6 4.2 3.1 1.9	4.2 4.7 5.0 3.7 4.2 4.3 3.6 5.2 2.6 3.4	-1.8 -3.2 -1.8 -2.1 -2 -1.1 .9 -3 -1.0	.0 -1.1 -2.0 -1.8 .6 4 9 3 -3.2 4.9	2.8 2.8 1.5 3.6 2.7 2.3 2.1 4.9 5.9	2.9 2.6 .8 4.5 2.4 1.7 1.4 5.6 6.6 -2.4	2.4 3.0 2.3 2.3 3.0 3.2 4.0 5.0	14.2 -13.0 10.7 6.9 16.6 17.1 2.9 17.4 -21.3	13.9 -24.9 24.8 6.8 26.1 16.1 6.4 29.6 -43.1	2.6 1.3 2.0 1.7 3.2 2.9 2.3 3.7 .2 2.5
2010 2011 2012 2013 2014 2015 2016 2017 2018	1.5 3.0 1.7 1.5 .8 .7 2.1 2.1 1.9 2.3	.8 2.2 1.9 1.7 1.6 2.1 2.2 1.8 2.2 2.3	.4 1.9 2.2 2.5 2.9 3.2 3.6 3.2 3.2 3.2	3.3 3.5 3.2 2.0 3.0 2.6 4.1 1.8 2.0 4.6	-1.1 4.6 1.8 .6 -2.0 9 1 -1.6 1	2 3.2 1.6 .4 .5 .2 .3 5 3	1.5 4.7 1.8 1.1 3.4 8 2 1.6 1.6	1.7 6.0 1.3 .4 3.7 4 -2.0 .9 .6	1.3 2.9 2.5 2.1 3.0 2.6 2.3 2.5 2.8 3.1	7.7 6.6 .5 .5 -10.6 -12.6 5.4 6.9 3 3.4	13.8 9.9 1.7 -1.0 -21.0 -19.7 9.1 10.7 -2.1 7.9	1.3 2.9 1.5 1.3 .5 .4 1.8 1.7 1.5 2.1
					Cha	ange from ye	ear earlier, I	VSA				
2018: Jan Feb Mar Apr May June July Aug Sept Oct Nar Apr May June July June July June July Aug Sept Oct July Jan Feb Mar Apr May June July Aug Sept Oct Nov Dec Sept Oct Nov Dec Sept Oct Nov Dec Sept Oct Nov Dec	2.1 2.2 2.4 2.5 2.8 2.9 2.9 2.9 2.7 2.3 2.5 1.9 1.6 1.5 1.9 2.0 1.8 1.7 1.7 1.7 1.8 2.1 2.1	1.8 1.8 2.1 2.1 2.2 2.3 2.4 2.2 2.2 2.1 2.0 2.1 2.0 2.1 2.0 2.1 2.0 2.1 2.0 2.1 2.0 2.1 2.0 2.1 2.0 2.0 2.0 2.0 2.0 2.0 2.0 2.0 2.0 2.0	3.2 3.1 3.3 3.4 3.5 3.5 3.2 3.2 3.2 3.2 3.2 3.4 3.4 3.5 3.5 3.4 3.5 3.5 3.2 3.2 3.2 3.2 3.3 3.3 3.3 3.3 3.3 3.3	2.0 1.8 2.0 2.2 2.4 2.5 1.9 1.7 2.0 2.0 1.9 1.7 1.7 2.1 2.0 3.5 3.5 3.5 4.3 4.2	-0.7 .4 .3 .8 .8 .1.4 .6 .6 .3 .31.46 .41 .182.23.03.11.331.62.31.6	-1.2 -1.5 -1.6 -1.1 -5.2 3.5 -3 -3 -3 -3 -3 -3 -1.9 -6 3 -2 -1.1 -1.1	1.7 1.4 1.3 1.4 1.2 1.4 1.4 1.4 1.4 1.6 2.0 2.1 1.8 2.0 1.9 1.9 1.8 1.7 1.8 2.0 1.9 1.8 1.7 1.8 2.0	1.0 .55 .44 .44 .55 .1 .44 .66 .1.2 .9 .9 .66 .55 .10 .7	2.5 2.5 2.5 2.7 2.8 2.8 2.6 2.5 2.6 2.8 2.9 3.0 3.1 3.2 3.2 3.2 3.2 3.3 3.3 3.3 3.3 3.3 3.3	5.5 7.7 7.0 7.9 11.7 12.0 12.1 10.2 4.8 8.9 3.1 -5.0 -4.4 1.7 -5.5 -3.4 4.2 -2.0 -4.4 -4.2 -6.6 3.4	8.5 12.6 11.1 13.4 21.8 22.3 25.4 20.3 9.1 16.1 -2.1 -9.1 -9.1 -9.1 -7.3 -7.4 -8.2 -7.3 -7.1	1.6 1.7 1.9 2.1 2.3 2.4 2.6 2.3 2.3 1.9 2.1 1.8 1.5 1.6 1.6 1.6 1.6 1.6 1.6 1.6 1.6 1.6 1.6

<sup>Includes other items not shown separately.
Data beginning with 1983 incorporate a rental equivalence measure for homeowners' costs.
Commodities and services.
Household energy-electricity, utility (piped) gas service, fuel oil, etc.—and motor fuel.
Chained consumer price index (C-CPI-U) introduced in 2002. Reflects the effect of substitution that consumers make across item categories in response to changes in relative prices. Data for 2019 are subject to revision.</sup> 

Source: Department of Labor (Bureau of Labor Statistics).

Table B-39. Price indexes for personal consumption expenditures, and percent changes, 1972-2019

[Chain-type price index numbers, 2012=100; monthly data seasonally adjusted]

			consumptio			100, 111011	tiny data o		ent change	from year e	arlier	
Year or month	Total	Goods	Services	Food <sup>1</sup>	Energy goods and services <sup>2</sup>	PCE less food and energy	Total	Goods	Services	Food <sup>1</sup>	Energy goods and services <sup>2</sup>	PCE less food and energy
1972 1973 1974 1975 1976 1977 1978	22.586 23.802 26.280 28.470 30.032 31.986 34.211 37.251	33.926 35.949 40.436 43.703 45.413 47.837 50.773 55.574	17.491 18.336 19.890 21.595 23.093 24.841 26.750 28.994	22.371 25.202 29.034 31.217 31.798 33.671 36.892 40.516	10.716 11.640 15.176 16.672 17.791 19.294 20.380 25.414	23.912 24.823 26.788 29.026 30.791 32.771 34.943 37.490	3.4 5.4 10.4 8.3 5.5 6.5 7.0 8.9	2.6 6.0 12.5 8.1 3.9 5.3 6.1 9.5	4.2 4.8 8.5 8.6 6.9 7.6 7.7 8.4	4.8 12.7 15.2 7.5 1.9 5.9 9.6 9.8	2.6 8.6 30.4 9.9 6.7 8.4 5.6 24.7	3.2 3.8 7.9 8.4 6.1 6.4 6.6 7.3
1980 1981 1982 1983 1984 1985 1986 1987 1988	41.262 44.958 47.456 49.474 51.343 53.134 54.290 55.964 58.151 60.690	61.797 66.389 68.198 69.429 70.742 71.877 71.541 73.842 75.788 78.704	32.009 35.288 38.058 40.396 42.498 44.577 46.408 47.796 50.082 52.443	43.922 47.051 48.289 48.844 50.312 50.859 52.056 53.699 55.300 58.216	33.203 37.668 38.326 38.684 39.172 39.585 34.685 35.069 35.337 37.425	40.936 44.523 47.417 49.844 51.911 54.019 55.883 57.683 60.134 62.630	10.8 9.0 5.6 4.3 3.8 3.5 2.2 3.1 3.9 4.4	11.2 7.4 2.7 1.8 1.9 1.6 5 3.2 2.6 3.8	10.4 10.2 7.8 6.1 5.2 4.9 4.1 3.0 4.8 4.7	8.4 7.1 2.6 1.1 3.0 1.1 2.4 3.2 3.0 5.3	30.6 13.4 1.7 .9 1.3 1.1 -12.4 1.1 .8 5.9	9.2 8.8 6.5 5.1 4.1 3.5 3.2 4.2
1990 1991 1992 1993 1994 1995 1996 1997 1998	63.355 65.473 67.218 68.892 70.330 71.811 73.346 74.623 75.216 76.338	81.927 83.930 84.943 85.681 86.552 87.361 88.321 86.893 87.349	54.846 56.992 59.018 61.059 62.719 64.471 66.240 68.107 69.549 70.970	61.060 62.977 63.461 64.348 65.426 66.844 68.883 70.195 71.077 72.241	40.589 40.769 40.959 41.331 41.493 41.819 43.777 44.236 40.502 42.143	65.168 67.495 69.547 71.436 73.034 74.625 76.040 77.382 78.366 79.425	4.4 3.3 2.7 2.5 2.1 2.1 2.1 1.7 .8 1.5	4.1 2.4 1.2 9 1.0 9 1.1 1 -1.5	4.6 3.9 3.6 3.5 2.7 2.8 2.7 2.8 2.1 2.0	4.9 3.1 .8 1.4 1.7 2.2 3.1 1.9 1.3	8.5 .4 .5 .9 .4 .8 4.7 1.0 -8.4 4.1	4.1 3.6 3.0 2.7 2.2 2.2 1.9 1.8 1.3
2000	78.235 79.738 80.789 82.358 84.411 86.812 89.174 91.438 94.180 94.094	89.082 89.015 88.166 88.054 89.292 91.084 92.306 93.331 96.122 93.812	72.938 75.171 77.123 79.506 81.965 84.673 87.616 90.516 93.235 94.231	73.933 76.089 77.239 78.701 81.157 82.575 83.963 87.239 92.552 93.651	49.843 51.088 48.110 54.190 60.339 70.752 78.812 83.557 95.464 77.393	80.804 82.258 83.639 84.837 86.515 88.373 90.392 92.378 94.225 95.315	2.5 1.9 1.3 1.9 2.5 2.8 2.7 2.5 3.0 1	2.0 1 -1.0 1 1.4 2.0 1.3 1.1 3.0 -2.4	2.8 3.1 2.6 3.1 3.3 3.5 3.3 3.0 1.1	2.3 2.9 1.5 1.9 3.1 1.7 1.7 3.9 6.1	18.3 2.5 -5.8 12.6 11.3 17.3 11.4 6.0 14.3 -18.9	1.7 1.8 1.7 1.4 2.0 2.1 2.3 2.2 2.0
2010	95.705 98.131 100.000 101.346 102.830 103.045 104.091 105.929 108.143 109.670	95.183 98.773 100.000 99.407 98.920 95.885 94.318 94.586 95.232 94.785	95.957 97.814 100.000 102.316 104.804 106.704 109.120 111.793 114.851 117.458	93.931 97.682 100.000 100.989 102.925 104.084 103.004 102.866 103.407 104.433	85.120 98.601 100.000 99.109 98.279 80.632 74.776 81.269 87.809 85.956	96.608 98.139 100.000 101.526 103.122 104.407 106.070 107.795 109.897 111.670	1.7 2.5 1.9 1.3 1.5 2 1.0 1.8 2.1	1.5 3.8 1.2 6 5 -3.1 -1.6 .7 5	1.8 1.9 2.2 2.3 2.4 1.8 2.3 2.4 2.7 2.3	.3 4.0 2.4 1.0 1.9 1.1 -1.0 1 .5	10.0 15.8 1.4 9 8 -18.0 -7.3 8.7 8.0 -2.1	1.4 1.6 1.9 1.5 1.6 1.2 1.6 1.9
2018: Jan	107.223 107.423 107.555 107.765 108.017 108.182 108.353 108.353 108.496 108.710 108.776 108.830	95.316 95.287 95.081 95.288 95.439 95.473 95.518 95.285 95.154 95.360 95.018 94.570	113.386 113.711 114.026 114.237 114.542 114.779 115.018 115.202 115.438 115.656 115.945 116.274	103.106 103.046 103.231 103.511 103.316 103.420 103.545 103.467 103.518 103.396 103.590 103.737	86.869 87.329 86.076 86.899 88.215 88.855 88.844 89.280 88.375 90.136 87.647 85.181	108.923 109.131 109.341 109.509 109.735 109.878 110.064 110.257 110.409 110.616 110.812	1.8 1.9 2.1 2.3 2.4 2.5 2.3 2.0 2.0 1.9	.2 .4 .8 1.4 1.5 1.5 1.0 .3 .7	2.5 2.6 2.9 2.7 2.8 2.9 2.8 2.9 2.8 2.7 2.7	.8 .6 .4 .5 .5 .5 .5 .5 .5 .5 .7	5.8 8.2 7.6 8.2 12.4 13.5 14.1 11.4 5.0 9.1 3.0 3	1.7 1.7 2.0 2.0 2.1 2.0 2.1 2.0 2.0 1.9 2.0
2019: Jan	108.739 108.835 109.064 109.403 109.511 109.653 109.909 109.938 109.935 110.179 110.294 110.585	94.511 94.500 94.760 94.949 95.013 94.903 95.048 94.795 94.474 94.745 94.747 94.972	116.165 116.320 116.532 116.951 117.084 117.682 117.682 117.869 118.043 118.270 118.447 118.773	103.902 104.428 104.687 104.326 104.615 104.545 104.482 104.299 104.344 104.507 104.548 104.519	82.477 82.866 85.845 88.365 87.851 85.811 87.008 85.291 84.156 86.369 87.060 88.375	110.852 110.894 110.960 111.232 111.362 111.648 111.878 112.027 112.085 112.221 112.309 112.567	1.4 1.3 1.4 1.5 1.4 1.4 1.4 1.3 1.4 1.4	8 3 4 6 5 7 6 3	2.5 2.3 2.2 2.4 2.2 2.3 2.3 2.3 2.3 2.3 2.2 2.1	.8 1.3 1.4 .8 1.3 1.1 .9 .8 8 1.1	-5.1 -5.1 -3.3 1.7 4 -3.4 -2.1 -4.5 -4.8 -4.2 7 3.7	1.8 1.6 1.5 1.6 1.6 1.6 1.8 1.7 1.6

Food consists of food and beverages purchased for off-premises consumption; food services, which include purchased meals and beverages, are not classified as food.

 Consists of gasoline and other energy goods and of electricity and gas services.

Source: Department of Commerce (Bureau of Economic Analysis).

Table B-40. Money stock and debt measures, 1980-2019

[Averages of daily figures, except debt end-of-period basis; billions of dollars, seasonally adjusted]

Vear and month   Sum of currency, demand deposits, restal MAMF   Easing alongoits, related MAMF   Easing alongoits, related MAMF   Easing alongoits, related MAMF   Easing alongoits		M1	M2	Debt		ercent cha	inge
Checkable deposits   Limb de	Year and month	demand deposits, travelers checks,	retail MMMF balances,	domestic nonfinancial	From ye 6 months	ear or earlier <sup>3</sup>	From previous period 4
1980			and small	sectors <sup>2</sup>	M1	M2	Debt
1982			1,599.8	4,051.5	7.0	8.6	9.6
1983	1981 1982		1,755.5 1,905.9	4,900.3	8.7		10.2 10.2
1985	1983	521.4	2,123.5	5,497.7	9.8	11.4	12.1
1987   750.2   2,262.4   8,396.1   3.5   3.6   9.0   1988   776.7   2,988.2   9,75.9   4.9   5.7   9.2   1989   792.9   3,152.5   10,501.9   8   5.7   792.9   1989   897.0   3,272.8   11,128.1   4.0   3.8   6.6   1991   897.0   3,272.7   11,746.7   8.8   3.1   4.7   1992   10,24.9   3,242.7   12,290.0   14.3   1.6   4.7   1993   1,125.6   3,474.5   13,021.3   10.2   1.5   5.8   1994   1,150.7   3,486.4   13,701.7   1.9   3   5.2   1995   1,175.5   3,623.5   14,386.1   -2.0   4.1   4.9   4.1   4.1   4.9   4.1   4.9   4.1   4.1   4.9   4.1	1985	619.8	2,492.1	7,341.7	12.4	8.1	16.1
1989   7929   3,1525   10,5019   8   55   7.55	1987	750.2	2,826.4	8,936.1	3.5	3.6	9.0
1991	1988 1989						9.2 7.5
1992	1990			11,218.1			6.6
1985	1992	1,024.9	3,424.7	12,298.0	14.3	1.6	4.7
1986	1993 1994			13,021.3 13,701.7	1.9	1.5	5.8 5.2
1997	1995						4.9 5.2
1999	1997	1,072.3	4,022.8	15,974.5	8	5.6	5.6
2001		1,122.2			2.1		
2002				19,111.2	-3.0		
2004	2002	1,220.2	5,759.7	21,536.9	3.1	6.2	6.7
2005	2004			26,144.5			9.2
2007	2005		6,668.0				
2009	2007	1,373.4	7,458.0	33,361.5	.5	5.7	8.2
2011							
2012		1,836.7	8,789.3 9,651.1	37,493.0 38,700.4	8.5 17.8		
2014	2012	2,461.2	10,445.7	40,387.6	13.7	8.2	4.8
2016	2014	2,940.3	11,668.0	43,472.1	10.4	5.9	4.1
2017	2015	3,093.8 3,339.8	12,330.1 13 198 9	45,218.1 47 197 7			
2018: Jan         36495         13,8583         55         35           Feb         3,6197         13,892.8         1.9         32           Mar         3,661.9         13,952.6         50,1095         4.9         34         6.7           Apr         3,662.4         13,991.1         32         32         32         32           May         3,658.1         14,054.9         1.7         3.8         32	2017	3,607.3	13,835.6	49,290.4	8.0	4.8	4.2
Feb         3 619.7         13,892.8         1,9         3.2           Mar         3,661.9         13,952.6         50,109.5         4,9         3.4         6.7           Apr         3,662.4         13,989.1         3.2	2019 <sup>p</sup>						
Mar         3 661 9         13 982 6         50,109.5         4.9         3.4         6.7           Apr         3,662 4         13,989.1         3.2         3.7         4.4         4.0         3.8         3.1 <td></td> <td></td> <td>13,858.3 13,892.8</td> <td></td> <td>5.5 1 9</td> <td>3.5 3.2</td> <td></td>			13,858.3 13,892.8		5.5 1 9	3.5 3.2	
May.         3 658.1         14 054.9         1.7         3.8         June         3.657.6         14,120.0         50,920.3         2.8         4.1         4.0           July         3,677.1         14,153.0         1.5         4.3         4.4         4.0           Aug         3,686.4         14,197.0         3.7         4.4         3.7         4.4         3.7         4.4         3.7         4.4         3.7         4.1         3.7         4.4         3.7         4.1         3.7         4.4         3.7         4.4         3.7         4.1         4.0         4.1         4.0         4.1         4.1         4.0         4.1         4.2         4.2         2.7	Mar	3,661.9	13,952.6	50,109.5	4.9	3.4	6.7
July         3 677.1         14,153.0         1.5         4.3           Aug.         3,686.4         14,197.0         3.7         4.4           Sept.         3,703.9         14,228.5         51,448.2         2.3         4.0         4.1           Oct.         3,719.1         14,228.4         2.2         2.2         2.7         2.2         2.7         2.2         2.7         2.2         2.7         2.2         2.7         2.2         2.2         2.7         2.2         2.7         2.2         2.2         2.7         2.2         2.2         2.7         2.2         2.2         2.7         2.2         2.2         2.7         2.2         2.2         2.7         2.2         2.2         2.7         2.2         2.2         2.7         2.2         2.2         2.7         2.2         2.2         2.7         2.2         2.2         2.7         2.2         2.2         2.7         2.2         2.2         2.7         2.2         2.2         2.7         2.2         2.2         2.7         2.2         2.2         2.7         2.2         2.2         2.7         2.2         2.2         2.7         2.2         2.2         2.7         2.2         2.2	May	3,658.1	14.054.9	l	1.7	3.8	
Sept.         3703.9         14/228.5         51,448.2         2.3         4.0         4.1           Oct.         3,719.1         14,235.4         3.1         3.5         3.5         3.5         2.2         2.7         2.2         2.7         2.7         2.2         2.7         2.2         2.7         2.2         2.7         3.3         3.4         4.0         3.3         3.4         4.0         3.7         3.7         4.434.6         4.0         3.4         4.0         4.0         3.7         4.7         4.444.4         4.0         3.8         4.0         <		3,677.1	14,153.0		1.5		
Oct         3719.1         14.235.4         3.1         3.5           Nov         3.698.1         14.245.4         22.2         2.7           Dec         3.746.5         14.351.7         51.876.2         4.9         3.3         3.4           2019: Jan         3.740.5         14.434.6         3.4         4.0         3.4         4.0         3.8         4.0	Aug Sent		14,197.0 14,228.5	51 448 2	3.7		
Dec         3,746.5         14,351.7         51,876.2         4.9         3.3         3.4           2019: Jan         3,740.5         14,434.6         3.4         4.0         56.0         66.0         3.8         66.0         3.8         66.0         3.8         66.0         3.8         66.0         3.8         66.0         3.8         66.0         3.8         66.0         3.2         66.0         3.2         66.0         3.2	Oct	3,719.1	14,235.4		3.1	3.5	
Feb         3,759.7         14,464.4         4.0         3.8           Mar         3,730.0         14,511.8         52,649.9         1.4         4.0         6.0           Apr         3,781.0         14,558.3         3.3         4.5         5.1         5.7         3.7         5.1         5.7         5.1         5.7         3.8         5.1         5.7         5.1         5.7         5.1         5.7         5.0         5.0         6.3         5.9         5.1         5.7         5.0         5.0         6.3         5.9         5.0         6.3         5.9         5.0         6.3         5.9         5.0         6.3         5.9         5.0         6.5         5.0         6.5         5.0         6.3         5.9         5.0         6.5         5.0         6.5         5.0         6.5         5.0         6.5         5.0         6.5         5.0         6.3         7.1         6.3         6.3         5.9         7.5         8.2         3.0         7.5         8.2         3.0         7.5         8.2         3.0         8.2         3.0         3.0         3.0         3.0         3.0         3.0         3.0         3.0         3.0         3.0			14,245.4				3.4
Mar         3,730.0         14,511.8         52,649.9         1,4         4,0         6,0           Apr         3,781.0         14,588.3         3,3         4,5         3,3         4,5         3,3         4,5         3,3         4,5         3,2         5,1         5,7         3,2         5,0         3,2 <td></td> <td></td> <td>14,434.6</td> <td></td> <td></td> <td></td> <td></td>			14,434.6				
May.     3,792.5     14,653.2     5.1     5.7       June     3,832.9     14,780.7     53,060.4     4.6     6.0     3.2       July     3,858.2     14,860.8     6.3     5.9       Aug.     3,853.4     14,933.7     5.0     6.5       Sept.     3,903.3     15,024.9     53,895.6     9.3     7.1     6.3       Oct.     3,923.3     15,154.6     7.5     8.2       Nov     3,948.2     15,259.1     8.2     8.3	Mar	3.730.0	14,511.8	52,649.9	1.4	4.0	6.0
July     3,858.2     14,860.8     6.3     5.9       Aug     3,853.4     14,933.7     50     6.5     5.0       Sept     3,903.3     15,024.9     53,895.6     9.3     7.1     6.3       Oct     3,923.3     15,154.6     7.5     8.2       Nov     3,948.2     15,259.1     8.2     8.2	Apr May	3,781.0 3,792.5	14,558.3 14,653.2		3.3 5.1		
Aug     3,853.4     14,933.7     5.0     6.5       Sept     3,903.3     15,024.9     53,895.6     9.3     7.1     6.3       Oct     3,923.3     15,154.6     7.5     8.2       Nov     3,948.2     15,259.1     8.2     8.3	June		14,780.7				3.2
Oct	Aug	3,853.4	14,933.7		5.0	6.5	
	Oct	3,923.3	15,154.6		7.5	8.2	
Dec <sup>p</sup>	Nov Dec <sup>p</sup>	3,948.2 3,978.3	15,259.1 15,318.3		8.2 7.6	8.3 7.3	

Money market mutual fund (MMMF). Savings deposits include money market deposit accounts.
 Consists of outstanding debt securities and loans of the U.S. Government, State and local governments, and private nonfinancial sectors. Quarterly data shown in last month of quarter. End-of-year data are for fourth quarter.
 Annual changes are from December to December, monthly changes are from six months earlier at an annual rate.
 Debt growth of domestic nonfinancial sectors is the seasonally adjusted borrowing flow divided by the seasonally adjusted level of debt outstanding in the previous period. Annual changes are from fourth quarter to fourth quarter; quarterly changes are from previous quarter at an annual rate.

Note: For further information on the composition of M1 and M2, see the H.6 release. For further information on the debt of domestic nonfinancial sectors and the derivation of debt growth, see the Z.1 release.

Source: Board of Governors of the Federal Reserve System.

Table B-41. Consumer credit outstanding, 1970-2019

[Amount outstanding (end of month); millions of dollars, seasonally adjusted]

Year and month	Total consumer credit <sup>1</sup>	Revolving	Nonrevolving <sup>2</sup>
December:			
1970	131,551.55 146,930.18	4,961.46	126,590.09 138,684.84
1971 1972	146,930.18 166,189.10	8,245.33 9,379.24	138,684.84 156,809.86
1973	190,086.31	11.342.22	178,744.09
1974	198,917.84	13.241.26	185 676 58
1975	204,002.00	14,495.27	189,506.73 209,232.54 223,147.88
1976 1977	225,721.59 260,562.70	16,489.05 37,414.82	209,232.54 223 147 88
1978	306,100.39	45,690.95	260,409.43
1979	348,589.11	53,596.43	294,992.67
1980	351,920.05 371,301.44 389,848.74	54,970.05	296,950.00 310,373.44
1981 1982	3/1,301.44	60,928.00 66,348.30	310,373.44 323,500.44
1983	437,068.86	79,027.25	358,041.61
1984	517,278.98	100,385.63	416,893.35
1985	599,711.23 654,750.24	124,465.80 141,068.15	475,245.43 513,682.08
1986 1987 <u>.</u>	686,318.77	160.853.91	525,464.86
1987 1988 <sup>3</sup>	686,318.77 731,917.76	184,593.12	525,464.86 547,324.64
1989	794,612.18	211,229.83	583,382.34
1990	808,230.57	238,642.62	569,587.95 524,260.42
1991 1992	798,028.97 806,118.69	263,768.55 278,449.67	534,260.42 527,669.02
1993	865,650.58	309,908.02	555,742.56
1994 1995	997,301.74 1,140,744.36	365,569.56 443,920.09	631,732.19 696,824.27
1996	1,140,744.36	507 516 57	745 920 52
1997	1,324,757.33	540,005.56 581,414.78	745,920.52 784,751.77 839,581.66
1998	1,420,996.44	581,414.78	839,581.66
1999	1,531,105.96	610,696.47	920,409.49
2000 2001	1,716,969.72 1,867,852.87	682,646.37 714,840.73	1,034,323.35 1,153,012.14
2002	1,972,112.21	750.947.45	1,221,164.76
2003	1,972,112.21 2,077,360.69 2,192,246.17 2,290,928.13	768,258.31 799,552.18	1.309.102.38
2004 2005	2,192,246.17 2,290,928,13	/99,552.18 829,518.36	1,392,693.99 1,461,409.78
2006	7.456./15./0	923,876.78	1,532,838.92
2007	2,609,476.53	1,001,625.30	1,607,851.24
2008	2,643,788.96 2,555,016.64	1,003,997.04 916,076.63	1,639,791.92 1,638,940.01
2010	2,646,811.26	839,102.67	1,807,708.59
2011	2 756 560 85	840,353.23	1,916,207.63
2012	2.913.573.02	840.363.84	2.073.209.18
2013 2014	3,091,413.78 3,312,505.08	854,663.80 888,017.64	2,236,749.97 2,424,487.44
2015	3.410.996.57	906,744.37	2,504,252.20
2016	3,644,143.62 3,828,250.27	967.960.66	2,676,182.96
2017 2018	3,828,250.27 4,009,717.68	1,022,134.80 1,053,479.02	2,806,115.47 2,956,238.65
2018: Jan	3,840,176.17	1,024,054.87	2,816,121.30
Feb	3,852,003.88	1,024,708.23	2,827,295.65
Mar	3,862,271.47	1,023,932.68	2,838,338.79
Apr	3,864,949.99	1,016,775.15	2,848,174.84
May June	3,886,398.36 3,895,227.04 3,920,294.63	1,025,130.91 1,024,156.53 1,034,058.42	2,861,267.45 2,871,070.51 2,886,236.22
July	3,920,294.63	1,034,058.42	2,886,236.22
Aug Sept	3,941,733.06 3,956,036.79	1,039,029.18 1,040,481,75	2,902,703.88 2,915,555.05
Oct	3,975,943.48	1,049,193.85	2,926,749.63
Nov	3,997,751.70	1,056,201.4/	2,941,550.23
Dec	4,009,717.68	1,053,479.02	2,956,238.65
2019: Jan	4,026,836.02	1,056,679.40 1,060,280.73	2,970,156.62 2,982,252.86
Feb Mar	4,042,533.60 4,052,519.03	1 057 464 98	2,982,252.86 2,995,054.05
Apr	4,069,111.45	1,064,251.54	3,004,859.91
May	4,086,179.75 4,094,633.74	1,064,251.54 1,071,936.03 1,071,171.24	3,014,243.72
June July	4,094,633.74 4,117,566.83	1,071,171.24	3,023,462.51 3,036,040.58
Aug	4,135,608.55	1,080,636.56	3,054,971.99
Sept	4,144,551.33	1,080,825.99	3,063,725.34
Oct	4,163,527.69 4,176,041.03	1,088,739.32 1,086,304.05	3,074,788.37 3,089,736.98
Nov <sup>p</sup>	4,170,041.03	1,000,304.00	3,003,730.30

Source: Board of Governors of the Federal Reserve System.

Covers most short- and intermediate-term credit extended to individuals. Credit secured by real estate is excluded.
 Includes automobile loans and all other loans not included in revolving credit, such as loans for mobile homes, education, boats, trailers, or vacations. These loans may be secured or unsecured. Beginning with 1977, includes student loans extended by the Federal Government and by SLM Holding Corporation.
 Data newly available in January 1989 result in breaks in these series between December 1988 and subsequent months.

Table B-42. Bond yields and interest rates, 1949-2019

[Percent per annum]

		IIS Tr	easury sed	urities		[i Greent		_					
Year	Bi (at aud	lls .		Constant maturities	2	Corpo bor (Mod	nds	High- grade municipal bonds	New- home mortgage	Prime rate charged	Discoun (Federal Re of New	t window eserve Bank York) <sup>5, 6</sup>	Federal funds
	3-month	6-month	3-year	10-year	30-year	Aaa <sup>3</sup>	Baa	(Stan- dard & Poor's)	yielďs <sup>4</sup>	by banks <sup>5</sup>	Primary credit	Adjustment credit	rate /
1949	1.102					2.66	3.42	2.21		2.00		1.50	
1950 1951	1.218 1.552					2.62 2.86	3.24 3.41	1.98 2.00		2.07 2.56		1.59 1.75	
1952	1.766		2.47	2 OE		2.96	3.52	2 19		3.00		1.75 1.99	
1953 1954	1.931 .953		1.63	2.85 2.40		3.20 2.90	3.74 3.51	2.72 2.37		3.17 3.05		1.60	
1955 1956	1.753 2.658		2.47 3.19	2.82		3.06 3.36	3.53 3.88	2.53 2.93		3.16 3.77		1.89 2.77	1.79 2.73
1957	3.267 1.839		3.98 2.84	3.65 3.32		3.89 3.79	4.71 4.73	3.60 3.56		4.20 3.83		3.12 2.15	3.11 1.57
1958 1959	3.405	3.832	4.46	4.33		4.38	5.05	3.95		4.48		3.36	3.31
1960 1961	2.93 2.38	3.25	3.98 3.54	4.12 3.88		4.41 4.35	5.19 5.08	3.73 3.46		4.82 4.50		3.53 3.00	3.21
1962	2.78	2.61 2.91	3.47	3.95		4.33	5.02	3.18		4.50		3.00	1.95 2.71
1963 1964	3.16 3.56	3.25 3.69	3.67 4.03	4.00 4.19		4.26 4.40	4.86 4.83	3.23 3.22	5.89 5.83	4.50 4.50		3.23 3.55	3.18 3.50
1965 1966	3.95 4.88	4.05 5.08	4.22 5.23	4.28 4.93		4.49 5.13	4.87 5.67	3.27 3.82	5.81 6.25	4.54 5.63		4.04 4.50	4.07 5.11
196/	4.32 5.34	4.63 5.47	5.03 5.68	5.07 5.64		5.51 6.18	6.23 6.94	3.98 4.51	6.46 6.97	5.63 6.31		4.19 5.17	4.22 5.66
1968	6.68	6.85	7.02	6.67		7.03	7.81	5.81	7.81	7.96		5.87	8.21
1970 1971	6.43 4.35	6.53 4.51	7.29 5.66	7.35 6.16		8.04 7.39	9.11 8.56	6.51 5.70	8.45 7.74	7.91 5.73		5.95 4.88	7.17 4.67
1972	4.07	4.47	5.72	6.21		7.21	8.16	5.27	7.60	5.25		4.50	4.44
1973	7.04 7.89	7.18 7.93	6.96 7.84	6.85 7.56		7.44 8.57	8.24 9.50	5.18 6.09	7.96 8.92	8.03 10.81		6.45 7.83	8.74 10.51
1975 1976	5.84 4.99	6.12 5.27	7.50 6.77	7.99 7.61		8.83 8.43	10.61 9.75	6.89 6.49	9.00 9.00	7.86 6.84		6.25 5.50	5.82 5.05
1977	5.27 7.22	5.52 7.58	6.68	7.42	7.75	8.02	8.97	5.56	9.02	6.83		5.46	5.54
1978 1979	10.05	10.02	8.29 9.70	8.41 9.43	8.49 9.28	8.73 9.63	9.49 10.69	5.90 6.39	9.56 10.78	9.06 12.67		7.46 10.29	7.94 11.20
1980	11.51 14.03	11.37 13.78	11.51 14.46	11.43 13.92	11.27 13.45	11.94 14.17	13.67 16.04	8.51 11.23	12.66 14.70	15.26 18.87		11.77 13.42	13.35 16.39
1981 1982	10.69	11.08	12.93	13.01	12.76	13.79	16.11	11.57	15.14	14.85		11.01	12.24
1983 1984	8.63 9.53	8.75 9.77	10.45 11.92	11.10 12.46	11.18 12.41	12.04 12.71	13.55 14.19 12.72	9.47 10.15	12.57 12.38	10.79 12.04		8.50 8.80	9.09 10.23
1985 1986	7.47 5.98	7.64 6.03	9.64 7.06	10.62 7.67	10.79 7.78	11.37 9.02	12.72 10.39	9.18 7.38	11.55 10.17	9.93 8.33		7.69 6.32	8.10 6.80
1987	5.82	6.05	7.68	8.39	8.59	9.38	10.58	7.73	9.31	8.21 9.32		5.66	6.66
1988 1989	6.69 8.12	6.92 8.04	8.26 8.55	8.85 8.49	8.96 8.45	9.71 9.26	10.83 10.18	7.76 7.24	9.19 10.13	10.87		6.20 6.93	7.57 9.21
1990	7.51 5.42	7.47 5.49	8.26 6.82	8.55 7.86	8.61 8.14	9.32 8.77	10.36 9.80	7.25 6.89	10.05 9.32	10.01 8.46		6.98 5.45	8.10 5.69
1991 1992	3.45	3.57	5.30	7.01	7.67	8.14	8.98	6.41	8.24	6.25		3.25	3.52
1993 1994	3.02 4.29	3.14 4.66	4.44 6.27	5.87 7.09	6.59 7.37	7.22 7.96	7.93 8.62	5.63 6.19	7.20 7.49	6.00 7.15		3.00 3.60	3.02 4.21
1995 1996	5.51 5.02	5.59 5.09	6.25 5.99	6.57 6.44	6.88 6.71	7.59 7.37	8.20 8.05	5.95 5.75	7.87 7.80	8.83 8.27		5.21 5.02	5.83 5.30
1997	5.07 4.81	5.18 4.85	6.10 5.14	6.35 5.26	6.61 5.58	7.26 6.53	7.86 7.22	5.55 5.12	7.71 7.07	8.44 8.35		5.00 4.92	5.46 5.35
1998 1999	4.66	4.00	5.49	5.65	5.87	7.04	7.22	5.43	7.04	8.00		4.62	4.97
2000	5.85 3.44	5.92 3.39	6.22 4.09	6.03 5.02	5.94 5.49	7.62 7.08	8.36 7.95	5.77 5.19	7.52 7.00	9.23 6.91		5.73 3.40	6.24 3.88
2001	1.62	1.69	3.10 2.10	4.61	5.43	6.49	7.80	5.05	6.43	4.67	0.10	1.17	1.67
2004	1.01 1.38	1.06 1.57	2.78	4.01 4.27		5.67 5.63	6.77 6.39	4.73 4.63	5.80 5.77	4.12 4.34	2.12 2.34		1.13 1.35
2005 2006	3.16 4.73	3.40 4.80	3.93 4.77	4.29 4.80	4.91	5.24 5.59	6.06 6.48	4.29 4.42	5.94 6.63	6.19 7.96	4.19 5.96		3.22 4.97
2007	4.41	4.48	4.35 2.24	4.63	4.84	5.56	6.48	4.42	6.41	8.05	5.86 2.39		5.02 1.92
2008	1.48 .16	1.71	1.43	3.66 3.26	4.28 4.08	5.63 5.31	7.45 7.30	4.80 4.64	6.05 5.14	5.09 3.25	.50		.16
2010	.14 .06	.20 .10	1.11 .75	3.22 2.78	4.25 3.91	4.94 4.64	6.04 5.66	4.16 4.29	4.80 4.56	3.25 3.25	.72		.18 .10
2012	.09	.13	.38	1.80	2.92	3.67	4.94	3.14	3.69	3.25	.72 .75 .75 .75		.14
2014	.06	.09	.54 .90	2.35 2.54 2.14	3.45 3.34	4.24 4.16	5.10 4.85	3.96 3.78	4.00 4.22	3.25 3.25	.75		.11 .09
2015 2016	.06 .33	.17 .46	1.02 1.00	2.14 1.84	2.84 2.59	3.89 3.67	5.00 4.72	3.48 3.07	4.01 3.76	3.26 3.51	.76 1.01		.13 .39
2017	.94 1.94	1.05	1.58	2.33	2.89	3.74 3.93	4.44	3.36	3.97	4.10	1.60		1.00
2018	2.08	2.10 2.07	2.63 1.94	2.91 2.14	3.11 2.58	3.93	4.80 4.38	3.53 3.38	4.53	4.91 5.28	2.41 2.78		1.83 2.16
					-								

High bill rate at auction, issue date within period, bank-discount basis. On or after October 28, 1998, data are stop yields from uniform-price auctions.
Before that date, they are weighted average yields from multiple-price auctions.

See next page for continuation of table.

Table B-42. Bond yields and interest rates, 1949-2019—Continued

[Percent per annum]

						[1 0100111 ]	oor arman	,					
Year and month		U.S. Tr Ils ction) <sup>1</sup>	easury sed	curities Constant naturities	2	bòi	orate nds ody's)	High- grade municipal bonds	New- home	Prime rate charged	Discoun (Federal Re of New	t window eserve Bank York) <sup>5, 6</sup>	Federal funds
	3-month		3-year	10-year	30-year	Aaa <sup>3</sup>	Baa	(Stan- dard & Poor's)	mortgage yields <sup>4</sup>	by banks <sup>5</sup>	Primary credit	Adjustment credit	rate <sup>7</sup>
										High-low	High-low	High-low	
2015: Jan Feb Mar Apr May June	0.03 .02 .02 .03 .02	0.10 .07 .11 .10 .08	0.90 .99 1.02 .87 .98 1.07	1.88 1.98 2.04 1.94 2.20 2.36	2.46 2.57 2.63 2.59 2.96 3.11	3.46 3.61 3.64 3.52 3.98 4.19	4.45 4.51 4.54 4.48 4.89 5.13	3.16 3.26 3.29 3.40 3.77 3.76	4.05 3.91 3.93 3.92 3.89 3.98	3.25-3.25 3.25-3.25 3.25-3.25 3.25-3.25 3.25-3.25 3.25-3.25	0.75-0.75 0.75-0.75 0.75-0.75 0.75-0.75 0.75-0.75 0.75-0.75		0.11 .11 .12 .12 .13 .13
July Aug Sept Oct Nov Dec	.03 .09 .06 .01 .13	.12 .21 .23 .10 .33 .52	1.03 1.03 1.01 .93 1.20 1.28	2.32 2.17 2.17 2.07 2.26 2.24	3.07 2.86 2.95 2.89 3.03 2.97	4.15 4.04 4.07 3.95 4.06 3.97	5.20 5.19 5.34 5.34 5.46 5.46	3.73 3.57 3.56 3.48 3.50 3.23	4.10 4.12 4.09 4.02 4.00 4.03	3.25–3.25 3.25–3.25 3.25–3.25 3.25–3.25 3.25–3.25 3.25–3.25 3.25–3.25 3.25–3.25 3.25–3.25 3.25–3.25	0.75–0.75 0.75–0.75 0.75–0.75 0.75–0.75 0.75–0.75 1.00–0.75		.14 .14 .12 .12 .24
2016: Jan Feb Mar Apr May June July Aug Sept Oct Nov Dec Dec Mar	.25 .32 .32 .23 .27 .29 .31 .30 .32 .34 .44	.44 .48 .37 .41 .41 .40 .43 .48 .48 .57	1.14 .90 1.04 .92 .97 .86 .79 .85 .90 .99 1.22 1.49	2.09 1.78 1.89 1.81 1.64 1.50 1.56 1.63 1.76 2.14 2.49	2.86 2.62 2.68 2.62 2.63 2.45 2.23 2.26 2.35 2.50 2.86 3.11	4.00 3.96 3.82 3.65 3.50 3.28 3.32 3.41 3.51 3.86 4.06	5.45 5.34 5.13 4.79 4.68 4.53 4.22 4.24 4.31 4.38 4.71 4.83	3.01 3.21 3.28 3.04 2.95 2.84 2.57 2.77 2.86 3.13 3.36 3.81	4.04 4.01 3.92 3.86 3.82 3.81 3.74 3.68 3.58 3.57 3.63 3.74	3.50-3.50 3.50-3.50 3.50-3.50 3.50-3.50 3.50-3.50 3.50-3.50 3.50-3.50 3.50-3.50 3.50-3.50 3.50-3.50 3.50-3.50	1.00-1.00 1.00-1.00 1.00-1.00 1.00-1.00 1.00-1.00 1.00-1.00 1.00-1.00 1.00-1.00 1.00-1.00 1.00-1.00 1.00-1.00		.34 .38 .36 .37 .37 .38 .39 .40 .40 .41
2017: Jan	.52 .53 .72 .81 .89 .99 1.08 1.03 1.04 1.08 1.23	.61 .64 .84 .94 1.02 1.09 1.12 1.15 1.22 1.35 1.48	1.48 1.47 1.59 1.44 1.48 1.54 1.54 1.68 1.81	2.43 2.42 2.48 2.30 2.30 2.19 2.32 2.21 2.20 2.36 2.35 2.40	3.02 3.03 3.08 2.94 2.96 2.80 2.88 2.80 2.78 2.88 2.80 2.77	3.92 3.95 4.01 3.87 3.85 3.68 3.70 3.63 3.63 3.60 3.57 3.51	4.66 4.64 4.68 4.57 4.55 4.37 4.39 4.31 4.30 4.32 4.27	3.68 3.74 3.78 3.54 3.47 3.06 3.03 3.23 3.27 3.31 3.03 3.23	4.06 4.21 4.16 4.10 4.04 4.00 3.88 3.97 3.89 3.89 3.81 3.90	3.75–3.75 3.75–3.75 4.00–3.75 4.00–4.00 4.05–4.00 4.25–4.25 4.25–4.25 4.25–4.25 4.25–4.25 4.25–4.25 4.25–4.25 4.25–4.25	1.25–1.25 1.25–1.25 1.50–1.25 1.50–1.50 1.50–1.50 1.75–1.75 1.75–1.75 1.75–1.75 1.75–1.75 1.75–1.75		.65 .66 .79 .90 .91 1.04 1.15 1.16 1.15 1.15
2018: Jan	1.43 1.53 1.70 1.76 1.87 1.91 1.96 2.03 2.13 2.24 2.34 2.38	1.59 1.72 1.87 1.93 2.03 2.08 2.12 2.18 2.28 2.39 2.46 2.49	2.15 2.36 2.42 2.52 2.66 2.65 2.70 2.71 2.84 2.94 2.91 2.67	2.58 2.86 2.84 2.87 2.98 2.91 2.89 3.00 3.15 3.12 2.83	2.88 3.13 3.09 3.07 3.13 3.05 3.01 3.04 3.15 3.34 3.36 3.10	3.55 3.82 3.87 3.85 4.00 3.96 3.87 3.88 3.98 4.14 4.22 4.02	4.26 4.51 4.64 4.67 4.83 4.83 4.79 4.77 4.88 5.07 5.22 5.13	3.29 3.54 3.58 3.55 3.38 3.15 3.45 3.63 3.63 3.63 3.64 3.69	3.94 4.15 4.33 4.52 4.55 4.58 4.62 4.57 4.64 4.67 4.67 4.84	4.50-4.50 4.50-4.50 4.75-4.50 4.75-4.75 4.75-4.75 5.00-4.75 5.00-5.00 5.25-5.00 5.25-5.25 5.25-5.25 5.50-5.25	2.00-2.00 2.00-2.00 2.25-2.00 2.25-2.25 2.25-2.25 2.50-2.50 2.50-2.50 2.75-2.50 2.75-2.75 2.75-2.75 3.00-2.75		1.41 1.42 1.51 1.69 1.70 1.82 1.91 1.91 2.19 2.20 2.27
2019: Jan	2.41 2.40 2.41 2.38 2.35 2.20 2.13 1.97 1.93 1.68 1.55	2.47 2.45 2.45 2.39 2.36 2.14 2.03 1.91 1.85 1.66 1.55	2.52 2.48 2.37 2.31 2.16 1.78 1.80 1.51 1.59 1.53 1.61 1.63	2.71 2.68 2.57 2.53 2.40 2.07 2.06 1.63 1.70 1.71 1.81	3.04 3.02 2.98 2.94 2.82 2.57 2.57 2.12 2.16 2.19 2.28 2.30	3.93 3.79 3.77 3.69 3.67 3.42 3.29 2.98 3.03 3.01 3.06 3.01	5.12 4.95 4.84 4.70 4.63 4.46 4.28 3.87 3.91 3.93 3.94 3.88	3.61 3.57 3.43 3.27 3.11 2.87 3.32 3.61 3.57 3.67 3.26 3.26	4.76 4.60 4.51 4.34	5.50-5.50 5.50-5.50 5.50-5.50 5.50-5.50 5.50-5.50 5.50-5.50 5.50-5.25 5.25-5.00 5.00-4.75 4.75-4.75	3.00-3.00 3.00-3.00 3.00-3.00 3.00-3.00 3.00-3.00 3.00-3.00 3.00-2.75 2.75-2.50 2.50-2.25 2.25-2.25 2.25-2.25		2.40 2.41 2.42 2.39 2.38 2.40 2.13 2.04 1.83 1.55

<sup>&</sup>lt;sup>2</sup> Yields on the more actively traded issues adjusted to constant maturities by the Department of the Treasury. The 30-year Treasury constant maturity series was discontinued on February 18, 2002, and reintroduced on February 9, 2006.
<sup>3</sup> Beginning with December 7, 2001, data for corporate Aaa series are industrial bonds only.
<sup>4</sup> Effective rate (in the primary market) on conventional mortgages, reflecting fees and charges as well as contract rate and assuming, on the average, repayment at end of 10 years. Bates beginning with January 1973 not strictly comparable with prior rates.
<sup>5</sup> For monthly data high and low for the period.

For monthly data, high and low for the period.

Frimary credit replaced adjustment credit as the Federal Reserve's principal discount window lending program effective January 9, 2003.

Beginning March 1, 2016, the daily effective federal funds rate is a volume-weighted median of transaction-level data collected from depository institutions in the Report of Selected Money Market Rates (FR 2420). Between July 21, 1975 and February 29, 2016, the daily effective rate was a volume-weighted mean of rates on brokered trades. Prior to that, the daily effective rate was the rate considered most representative of the day's transactions, usually the one at which most transactions occurred.

Sources: Department of the Treasury, Board of Governors of the Federal Reserve System, Federal Housing Finance Agency, Moody's Investors Service, Bloomberg, and Standard & Poor's.

Table B-43. Mortgage debt outstanding by type of property and of financing, 1960-2019 [Billions of dollars]

						properties	onaraj		Nonfarm	propertie:	s by type of i	mortgage	
								G	overnment	underwrit	ten	Conver	rtional <sup>2</sup>
End of	f year or quarter	All proper-	Farm proper-		1- to 4-	Multi- family	Com- mercial		1- to	4-family h	ouses		
		ties	ties	Total	family houses	proper- ties	proper- ties	Total <sup>1</sup>	Total	FHA- insured	VA- guaran- teed	Total	1- to 4- family houses
1961 1962 1963 1964 1965 1966 1967 1968		227.1 248.6 271.8 297.6 324.2 349.5 373.7 396.9 424.5 450.5	17.4 18.7 20.3 22.4 25.3 28.2 30.3 32.9 36.0 38.4	209.7 229.9 251.6 275.1 298.9 321.3 343.4 363.9 388.5 412.1	137.8 149.5 163.1 179.0 195.7 212.0 225.3 238.0 254.2 269.0	28.0 31.5 34.6 37.5 41.6 44.2 46.9 50.0 53.0 56.5	43.9 48.9 53.8 58.7 61.7 65.2 71.2 75.9 81.3 86.6	62.3 65.6 69.4 73.4 77.2 81.2 84.1 88.2 93.4 100.2	56.4 59.1 62.2 65.9 69.2 73.1 76.1 79.9 84.4 90.2	26.7 29.5 32.3 35.0 38.3 42.0 44.8 47.4 50.6 54.5	29.7 29.6 29.9 30.9 30.9 31.1 31.3 32.5 33.8 35.7	147.4 164.3 182.2 201.7 221.7 240.2 259.3 275.7 295.1 311.9	81.4 90.4 100.9 113.1 126.4 138.9 149.3 158.1 169.8 178.9
1971 1972 1973 1974 1975 1976 1977 1978 1979 1980 1981 1982 1983 1984 1985 1986		498.5 544.5 6182.2 766.2 830.2 917.5 1,049.7 1,206.8 1,381.0 1,528.2 1,654.4 2,178.3 2,439.9 2,676.3 2,968.8	40.8 43.9 47.7 53.4 62.5 68.9 76.7 88.3 100.3 120.5 132.7 150.9 153.9 150.1 125.3 101.3	457.6 500.6 570.5 640.7 703.7 761.3 840.8 40.8 41,106.4 1,260.5 1,395.7 1,590.4 1,788.5 2,028.1 2,314.6 2,574.9 2,878.9	292.2 318.4 357.4 399.8 441.2 483.0 544.8 638.5 751.4 870.2 977.3 1,057.2 1,217.8 1,350.7 1,548.9 1,730.1	68.1 76.6 89.7 99.0 105.7 105.5 110.1 118.0 128.7 139.4 146.4 171.9 197.2 213.9 241.8 258.4 274.5	97.3 105.6 123.5 141.9 156.7 172.8 185.9 204.9 226.3 250.8 271.8 308.9 340.9 340.9 398.8 480.2 551.8 603.0 692.1	109.2 120.7 131.1 135.0 140.2 147.0 154.0 161.7 176.4 199.0 225.1 238.9 279.8 328.3 370.5 431.4	97.3 105.2 113.0 116.2 121.3 127.7 133.5 141.6 153.4 172.9 195.2 207.6 217.9 248.8 265.9 288.8 328.6 387.9	59.9 68.7 68.2 65.1 66.1 66.5 68.0 71.4 81.0 93.6 101.3 108.0 127.4 136.7 153.0 185.5 235.5	37.3 39.5 44.7 50.0 56.2 61.6 67.0 73.6 82.0 92.0 101.6 106.2 109.1 129.1 135.8 143.1	348.4 379.9 439.4 505.7 563.5 614.3 686.8 799.7 930.0 1,061.4 1,269.0 1,341.6 1,508.7 1,733.3 1,986.3 2,204.4 2,447.5	195.0 213.2 244.4 283.6 315.9 355.2 491.2 496.9 598.0 697.3 782.2 845.1 879.3 968.9 1,260.1 1,401.5
1989 1990 1991 1992 1993 1994 1995 1996 1998		3,283.8 3,534.5 3,790.0 3,941.7 4,052.4 4,183.7 4,348.1 4,520.7 4,801.2 5,114.0 5,603.2 6,209.5	82.3 79.2 77.6 77.7 78.6 79.8 81.6 71.7 74.4 78.5 83.1	3,201.5 3,455.3 3,712.5 3,864.0 3,973.8 4,103.9 4,266.5 4,449.0 4,726.8 5,035.5 5,520.1 6,122.3	2,162.8 2,369.6 2,606.8 2,774.7 2,942.1 3,101.0 3,278.2 3,445.7 3,681.9 3,916.5 4,275.8 4,701.2	274.5 287.0 287.4 284.1 270.9 267.7 268.2 273.9 286.1 298.0 334.5 375.2	764.2 798.7 818.3 805.2 760.8 735.2 720.1 729.4 758.8 821.0 909.8 1,046.0	459.7 486.8 517.9 537.2 533.3 513.4 559.3 620.3 620.3 674.0 731.5	414.2 440.1 470.9 493.3 489.8 469.5 514.2 537.1 571.2 605.7 623.8 678.8	258.8 282.8 310.9 330.6 326.0 303.2 336.8 352.3 379.2 405.7 417.9 462.3	155.4 157.3 160.0 162.7 163.8 166.2 177.3 184.7 192.0 200.0 205.9 216.5	2,741.8 2,968.4 3,194.5 3,326.8 3,440.5 3,590.4 3,707.2 3,864.7 4,106.5 4,378.9 4,846.1 5,390.9	1,748.6 1,929.5 2,135.9 2,281.4 2,452.3 2,631.5 2,764.0 2,908.6 3,110.8 3,310.8 3,652.0 4,022.4
2000 2001 2002 2003 2004 2005 2006 2007 2008 2009		6,766.6 7,450.0 8,358.7 9,366.8 10,648.6 12,116.7 13,529.5 14,613.1 14,693.6 14,449.3	84.7 88.5 95.4 83.2 95.7 104.8 108.0 112.7 134.7 146.0	6,681.9 7,361.5 8,263.3 9,283.6 10,552.9 12,011.9 13,421.4 14,500.4 14,558.9 14,303.3	5,125.0 5,678.0 6,434.4 7,261.4 8,293.1 9,449.6 10,531.8 11,253.2 11,152.0 10,962.3	404.5 446.1 486.3 560.5 610.1 675.2 718.4 811.4 853.9 864.0	1,152.4 1,237.4 1,342.5 1,461.7 1,649.7 1,887.0 2,171.2 2,435.8 2,553.1 2,477.0	773.1 772.7 759.3 709.2 660.2 606.6 600.2 609.2 807.2 1,005.0	719.9 718.5 704.0 653.3 604.1 550.4 543.5 552.6 750.7 944.3	499.9 497.4 486.2 438.7 398.1 348.4 336.9 342.6 534.0 752.6	220.1 221.2 217.7 214.6 206.0 202.0 206.6 210.0 216.7 191.7	5,908.8 6,588.8 7,504.0 8,574.4 9,892.7 11,405.3 12,821.3 13,891.3 13,751.7 13,298.3	4,405.0 4,959.5 5,730.4 6,608.1 7,689.0 8,899.2 9,988.4 10,700.6 10,401.3 10,018.1
2011 2012 2013 2014 2015 2016 2017		13,896.3 13,571.8 13,335.8 13,344.0 13,489.8 13,880.7 14,332.4 14,888.7 15,424.0 14,979.0	154.1 167.2 173.4 185.2 196.8 208.8 226.0 236.2 245.7 238.5	13,742.2 13,404.6 13,162.4 13,158.8 13,293.0 13,671.9 14,106.4 14,652.5 15,178.3 14,740.5	10,524.6 10,282.8 10,049.7 9,959.2 9,938.3 10,076.3 10,277.5 10,580.3 10,866.8 10,619.7	864.0 864.6 892.8 940.7 1,010.5 1,118.5 1,236.6 1,357.5 1,473.8	2,353.6 2,257.2 2,219.8 2,258.9 2,344.2 2,477.1 2,592.3 2,714.7 2,837.7 2,742.8	1,227.6 1,368.6 1,544.8 3,927.2 4,130.9 4,432.7 4,764.8 5,079.1 5,380.0 5,148.7	1,156.1 1,291.3 1,459.7 3,832.6 4,028.1 4,326.7 4,654.9 4,958.2 5,246.5 5,024.1	934.4 1,036.0 1,165.4 3,480.8 3,615.3 3,851.3 4,106.9 4,344.3 4,562.3 4,393.2	221.7 255.3 294.2 351.8 412.8 475.4 548.1 613.9 684.2 630.9	12,514.5 12,036.0 11,617.5 9,231.6 9,162.1 9,239.2 9,341.6 9,573.4 9,798.3 9,591.8	9,368.5 8,991.6 8,590.1 6,126.6 5,910.2 5,749.5 5,622.5 5,622.2 5,620.2
II . IV 2019: I	ρ	15,144.9 15,290.1 15,424.0 15,512.6 15,653.7 15,841.1	240.9 243.3 245.7 248.5 251.3 254.1	14,740.5 14,904.0 15,046.8 15,178.3 15,264.1 15,402.4 15,587.0	10,819.7 10,704.7 10,803.2 10,866.8 10,896.3 10,983.4 11,074.9	1,378.0 1,405.4 1,440.6 1,473.8 1,497.6 1,523.5 1,565.1	2,742.8 2,793.9 2,803.0 2,837.7 2,870.3 2,895.6 2,947.1	5,148.7 5,219.0 5,292.3 5,380.0 5,416.7 5,479.8 5,563.7	5,024.1 5,090.9 5,162.2 5,246.5 5,281.4 5,343.7 5,425.5	4,393.2 4,444.8 4,498.6 4,562.3 4,588.7 4,643.4 4,713.2	630.9 646.1 663.7 684.2 692.7 700.3 712.3	9,591.8 9,685.0 9,754.5 9,798.3 9,847.5 9,922.6 10,023.3	5,695.6 5,613.8 5,640.9 5,620.2 5,614.9 5,639.7 5,649.3

Source: Board of Governors of the Federal Reserve System, based on data from various Government and private organizations.

<sup>&</sup>lt;sup>1</sup> Includes Federal Housing Administration (FHA)-insured multi-family properties, not shown separately.
<sup>2</sup> Derived figures. Total includes multi-family and commercial properties with conventional mortgages, not shown separately.

Table B-44. Mortgage debt outstanding by holder, 1960-2019

[Billions of dollars]

		l.	Dillions of dollars)				
		Maj	or financial institutio	ns		Other holders	
End of year or quarter	Total	Total	Depository Institutions <sup>1, 2</sup>	Life insurance companies	Federal and related agencies <sup>3</sup>	Mortgage pools or trusts <sup>4</sup>	Individuals and others
1960 1961 1961 1962 1963 1964 1966 1966 1967 1970 1970 1977 1977 1977 1977 1978 1979 1980 1981 1982 1983 1984 1985 1988 1989 1990 1991 1992 1993 1993 1994 1993 1994 1995 1998 1999 1999 1999 1999 1999 1999	227.1 248.6 271.8 297.6 324.2 349.5 373.7 396.9 424.5 450.5 488.5 544.5 618.2 694.2 766.2 830.2 917.5 1.049.7 1.206.8 1.381.0 1.528.2 1.654.6 1.741.4 1.942.4 2.178.3 2.439.9 2.676.3 2.988.8 3.283.8 3.293.8	1564 4 171.1 190.5 214.6 238.8 262.4 279.5 296.4 317.3 336.6 352.9 389.2 443.8 500.7 539.3 156.1 640.7 735.3 387.5 928.6 988.0 1,034.1 1,019.6 1,108.4 1,248.2 1,368.7 1,483.3 1,631.5 1,779.5 1,779.7 1,900.1 1,824.7 1,900.1 1,900.1 1,900.1 1,900.1 1,900.1 1,900.1 1,900.1 1,900.1 1,900.1 1,900.1 1,900.1	114.6 126.9 143.6 164.1 183.6 202.4 214.8 247.3 264.6 278.5 313.7 366.8 419.4 453.1 486.9 549.1 638.4 731.3 810.2 857.0 857.0 856.4 957.4 1,091.5 1,196.9 1,289.5 1,196.9 1,588.7 1,588.5 1,196.9 1,588.7 1,58	41.8 44.2 46.9 50.5 55.2 60.0 64.6 67.5 57.0 72.0 74.4 74.4 86.2 89.2 91.6 96.8 106.2 118.4 131.1 137.7 142.0 151.0 156.7 171.8 193.8 212.4 232.9 254.2 267.9 259.5 242.0 223.9 223.9 223.1 236.1 208.5 207.0 213.8 231.0 236.2 243.1 250.1 251.2 273.5 285.7 304.1	11.3 11.9 12.2 11.3 11.6 12.7 16.2 19.0 22.6 27.9 33.6 84.0 11.3 146.6 68.2 80.2 80.2 80.2 80.2 80.2 80.2 80.2 8	trusts 4  0.2 3 4 4 5 6 9 1.3 2.0 2.5 3.2 4.8 9.5 1.4 1.8 9.5 1.4 1.8 9.5 1.4 1.8 9.5 1.4 1.8 9.5 1.8 1.8 1.8 1.8 1.8 1.8 1.8 1.8 1.8 1.8	59.2 65.3 68.7 71.2 73.6 76.7 79.5 58.2 2 82.8 107.3 310.9 0 119.9 139.9
2007 2008 2009 2010 2011 2012	14,613.1 14,693.6 14,449.3 13,896.3 13,571.8 13,335.8	5,065.5 5,045.8 4,779.4 4,585.2 4,450.3 4,438.2	4,738.4 4,702.0 4,452.0 4,266.1 4,115.7 4,091.3	327.1 343.8 327.4 319.2 334.6 346.9	725.5 801.2 816.1 5,127.5 5,033.9 4,935.0	7,436.3 7,594.4 7,651.3 3,109.6 3,035.6 2,948.4	1,385.9 1,252.3 1,202.5 1,073.9 1,052.0 1,014.2
2013 2014 2015 2016 2017 2018	13,344.0 13,489.8 13,880.7 14,332.4 14,888.7 15,424.0 14,979.0	4,412.3 4,546.7 4,804.2 5,096.7 5,308.0 5,487.9 5,345.6	4,046.1 4,158.5 4,373.6 4,631.2 4,801.3 4,919.8 4,824.8	366.3 388.2 430.7 465.5 506.7 568.1 520.8	4,993.2 4,987.7 5,036.6 5,146.9 5,314.9 5,458.3 5,338.4	2,774.1 2,742.6 2,791.6 2,827.2 2,972.7 3,144.9 3,002.3	1,164.4 1,212.9 1,248.3 1,261.7 1,293.0 1,332.9
2019:	15,144.9 15,290.1 15,424.0 15,512.6 15,653.7 15,841.1	5,404.5 5,450.0 5,487.9 5,516.9 5,589.3 5,646.5	4,868.1 4,897.1 4,919.8 4,936.6 5,001.0 5,044.1	536.4 552.9 568.1 580.3 588.3 602.4	5,369.8 5,415.4 5,458.3 5,481.6 5,511.4 5,584.9	3,067.4 3,105.4 3,144.9 3,161.8 3,182.0 3,219.1	1,303.3 1,319.3 1,332.9 1,352.3 1,371.0 1,390.6

Source: Board of Governors of the Federal Reserve System, based on data from various Government and private organizations.

<sup>1</sup> Includes savings banks and savings and loan associations. Data reported by Federal Savings and Loan Insurance Corporation—insured institutions include loans in process for 1987 and exclude loans in process beginning with 1988.

2 Includes loans held by nondeposit trust companies but not loans held by bank trust departments.

3 Includes Government National Mortgage Association (GNMA or Ginnie Mae), Federal Housing Administration, Veterans Administration, Farmers Home Administration (FmHA), Federal Deposit Insurance Corporation, Resolution Trust Corporation (through 1995), and in earlier years Reconstruction Finance Corporation, Homeowners Loan Corporation, Federal Farm Mortgage Corporation, and Public Housing Administration. Also includes U.S.-sponsored agencies such as Federal National Mortgage Association (FNMA or Fannie Mae), Federal Land Banks, Federal Home Loan Mortgage Corporation (FIHMC) or Freddie Mac), Federal Agricultural Mortgage Corporation (Farmer Mac, beginning 1994), Federal Home Loan Banks (beginning 1997), and mortgage pass-through securities issued or guaranteed by GNMA, FHLMC, FNMA, FmHA, or Farmer Mac. Other U.S. agencies (amounts small or current separate data not readily available) included with "individuals and others." included with "individuals and others.

4 Includes private mortgage pools.

## Government Finance

Table B-45. Federal receipts, outlays, surplus or deficit, and debt, fiscal years 1955–2021 [Billions of dollars; fiscal years]

		Total			On-budge	t		Off-budge	t	Federa (end of	al debt period)	Addendum:
Fiscal year or period	Receipts	Outlays	Surplus or deficit (-)	Receipts	Outlays	Surplus or deficit (-)	Receipts	Outlays	Surplus or deficit (-)	Gross Federal	Held by the public	Gross domestic product
1955	65.5 74.6 80.0 79.6 79.2	68.4 70.6 76.6 82.4 92.1	-3.0 3.9 3.4 -2.8 -12.8	60.4 68.2 73.2 71.6 71.0	64.5 65.7 70.6 74.9 83.1	-4.1 2.5 2.6 -3.3 -12.1	5.1 6.4 6.8 8.0 8.3	4.0 5.0 6.0 7.5 9.0	1.1 1.5 .8 .5 7	274.4 272.7 272.3 279.7 287.5	226.6 222.2 219.3 226.3 234.7	406.3 438.2 463.4 473.5 504.6
1960	92.5 94.4 99.7 106.6 112.6 116.8 130.8 148.8 153.0 186.9	92.2 97.7 106.8 111.3 118.5 118.2 134.5 157.5 178.1	.3 -3.3 -7.1 -4.8 -5.9 -1.4 -3.7 -8.6 -25.2 3.2	81.9 82.3 87.4 92.4 96.2 100.1 111.7 124.4 128.1 157.9	81.3 86.0 93.3 96.4 102.8 101.7 114.8 137.0 155.8	.5 -3.8 -5.9 -4.0 -6.5 -1.6 -3.1 -12.6 -27.7 5	10.6 12.1 12.3 14.2 16.4 16.7 19.1 24.4 24.9 29.0	10.9 11.7 13.5 15.0 15.7 16.5 19.7 20.4 22.3 25.2	-2 .4 -1.3 -8 .6 .2 -6 4.0 2.6 3.7	290.5 292.6 302.9 310.3 316.1 322.3 328.5 340.4 368.7 365.8	236.8 238.4 248.0 254.0 256.8 260.8 263.7 266.6 289.5 278.1	534.3 546.6 585.7 618.2 661.7 709.3 780.5 836.5 897.6 980.3
1970 1971 1972 1973 1973 1974 1975 1976 Transition quarter 1977 1978	192.8 187.1 207.3 230.8 263.2 279.1 298.1 81.2 355.6 399.6 463.3	195.6 210.2 230.7 245.7 269.4 332.3 371.8 96.0 409.2 458.7 504.0	-2.8 -23.0 -23.4 -14.9 -6.1 -53.2 -73.7 -14.7 -53.7 -59.2 -40.7	159.3 151.3 167.4 184.7 209.3 216.6 231.7 63.2 278.7 314.2 365.3	168.0 177.3 193.5 200.0 216.5 270.8 301.1 77.3 328.7 369.6 404.9	-8.7 -26.1 -26.1 -15.2 -7.2 -54.1 -69.4 -14.1 -49.9 -55.4 -39.6	33.5 35.8 39.9 46.1 53.9 62.5 66.4 18.0 76.8 85.4	27.6 32.8 37.2 45.7 52.9 61.6 70.7 18.7 80.5 89.2	5.9 3.0 2.7 .3 1.1 .9 -4.3 7 -3.7 -3.8 -1.1	380.9 408.2 435.9 466.3 483.9 541.9 629.0 643.6 706.4 776.6 829.5	283.2 303.0 322.4 340.9 343.7 394.7 477.4 495.5 549.1 607.1 640.3	1,046.7 1,116.6 1,216.2 1,352.7 1,482.8 1,606.9 1,786.1 471.6 2,024.3 2,273.4 2,565.6
1980	517.1 599.3 617.8 600.6 666.4 734.0 769.2 854.3 909.2 991.1	590.9 678.2 745.7 808.4 851.8 946.3 990.4 1,004.0 1,064.4 1,143.7	-73.8 -79.0 -128.0 -207.8 -185.4 -212.3 -221.2 -149.7 -155.2 -152.6	403.9 469.1 474.3 453.2 500.4 547.9 568.9 640.9 667.7 727.4	477.0 543.0 594.9 660.9 685.6 769.4 806.8 809.2 860.0 932.8	-73.1 -73.9 -120.6 -207.7 -185.3 -221.5 -237.9 -168.4 -192.3 -205.4	113.2 130.2 143.5 147.3 166.1 186.2 200.2 213.4 241.5 263.7	113.9 135.3 150.9 147.4 166.2 176.9 183.5 194.8 204.4 210.9	7 -5.1 -7.4 1 9.2 16.7 18.6 37.1 52.8	909.0 994.8 1,137.3 1,371.7 1,564.6 1,817.4 2,120.5 2,346.0 2,601.1 2,867.8	711.9 789.4 924.6 1,137.3 1,307.0 1,507.3 1,740.6 1,889.8 2,051.6 2,190.7	2,791.9 3,133.2 3,313.4 3,536.0 3,949.2 4,265.1 4,526.2 4,767.6 5,138.6 5,554.7
1990 1991 1992 1993 1994 1995 1996 1997 1998	1,032.0 1,055.0 1,091.2 1,154.3 1,258.6 1,351.8 1,453.1 1,579.2 1,721.7 1,827.5	1,253.0 1,324.2 1,381.5 1,409.4 1,461.8 1,515.7 1,560.5 1,601.1 1,652.5 1,701.8	-221.0 -269.2 -290.3 -255.1 -203.2 -164.0 -107.4 -21.9 69.3 125.6	750.3 761.1 788.8 842.4 923.5 1,000.7 1,085.6 1,187.2 1,305.9 1,383.0	1,027.9 1,082.5 1,129.2 1,142.8 1,182.4 1,227.1 1,259.6 1,290.5 1,335.9 1,381.1	-277.6 -321.4 -340.4 -300.4 -258.8 -226.4 -174.0 -103.2 -29.9 1.9	281.7 293.9 302.4 311.9 335.0 351.1 367.5 392.0 415.8 444.5	225.1 241.7 252.3 266.6 279.4 288.7 300.9 310.6 316.6 320.8	56.6 52.2 50.1 45.3 55.7 62.4 66.6 81.4 99.2 123.7	3,206.3 3,598.2 4,001.8 4,351.0 4,643.3 4,920.6 5,181.5 5,369.2 5,478.2 5,605.5	2,411.6 2,689.0 2,999.7 3,248.4 3,433.1 3,604.4 3,734.1 3,772.3 3,721.1 3,632.4	5,898.8 6,093.2 6,416.2 6,775.3 7,176.8 7,560.4 7,951.3 8,451.0 8,930.8 9,479.4
2000 2001 2002 2002 2003 2004 2005 2006 2007 2007 2008	2,025.2 1,991.1 1,853.1 1,782.3 1,880.1 2,153.6 2,406.9 2,568.0 2,524.0 2,105.0	1,789.0 1,862.8 2,010.9 2,159.9 2,292.8 2,472.0 2,655.1 2,728.7 2,982.5 3,517.7	236.2 128.2 -157.8 -377.6 -412.7 -318.3 -248.2 -160.7 -458.6 -1,412.7	1,544.6 1,483.6 1,337.8 1,258.5 1,345.4 1,576.1 1,798.5 1,932.9 1,865.9 1,451.0	1,458.2 1,516.0 1,655.2 1,796.9 1,913.3 2,069.7 2,233.0 2,275.0 2,507.8 3,000.7	86.4 -32.4 -317.4 -538.4 -568.0 -493.6 -434.5 -342.2 -641.8 -1,549.7	480.6 507.5 515.3 523.8 534.7 577.5 608.4 635.1 658.0 654.0	330.8 346.8 355.7 363.0 379.5 402.2 422.1 453.6 474.8 517.0	149.8 160.7 159.7 160.8 155.2 175.3 186.3 181.5 183.3 137.0	5,628.7 5,769.9 6,198.4 6,760.0 7,354.7 7,905.3 8,451.4 8,950.7 9,986.1 11,875.9	3,409.8 3,319.6 3,540.4 3,913.4 4,295.5 4,592.2 4,829.0 5,035.1 5,803.1 7,544.7	10,117.4 10,526.5 10,833.6 11,283.8 12,025.4 12,834.2 13,638.4 14,290.8 14,743.3 14,431.8
2010	2,162.7 2,303.5 2,450.0 2,775.1 3,021.5 3,249.9 3,268.0 3,316.2 3,329.9 3,464.2	3,457.1 3,603.1 3,526.6 3,454.9 3,506.3 3,691.9 3,852.6 3,981.6 4,109.0 4,448.3	-1,294.4 -1,299.6 -1,076.6 -679.8 -484.8 -442.0 -584.7 -665.4 -779.1	1,531.0 1,737.7 1,880.5 2,101.8 2,285.9 2,479.5 2,457.8 2,465.6 2,475.2 2,549.9	2,902.4 3,104.5 3,019.0 2,821.1 2,800.2 2,948.8 3,077.9 3,180.4 3,260.5 3,541.7	-1,371.4 -1,366.8 -1,138.5 -719.2 -514.3 -469.3 -620.2 -714.9 -785.3 -991.8	631.7 565.8 569.5 673.3 735.6 770.4 810.2 850.6 854.7 914.3	554.7 498.6 507.6 633.8 706.1 743.1 774.7 801.2 848.6 906.6	77.0 67.2 61.9 39.5 29.5 27.3 35.5 49.4 6.2 7.7	13,528.8 14,764.2 16,050.9 16,719.4 17,794.5 18,120.1 19,539.5 20,205.7 21,462.3 22,669.5	9,018.9 10,128.2 11,281.1 11,982.7 12,779.9 13,116.7 14,167.6 14,665.4 15,749.6 16,800.7	14,838.8 15,403.7 16,056.4 16,603.8 17,335.6 18,099.6 18,554.8 19,287.6 20,335.5 21,215.7
2020 (estimates) 2021 (estimates)	3,706.3 3,863.3	4,789.7 4,829.4	-1,083.4 -966.1	2,739.3 2,852.3	3,829.9 3,811.1	-1,090.7 -958.9	967.1 1,011.0	959.8 1,018.2	7.3 -7.2	23,900.2 25,077.4		22,210.9 23,353.1

2021 (estimates) ...... 3,863.3 | 4,829.4 | -966.1 | 2,852.3 | 3,811.1 | -958.9 | 1,011.0 | 1,018.2 | -7.2 | 25,077.4 | 18,912.1 | Note: Fiscal years through 1976 were on a July 1-June 30 basis; beginning with October 1976 (fiscal year 1977), the fiscal year is on an October 1-September 30 basis. The transition quarter is the three-month period from July 1, 1976 through September 30, 1976.

See Budget of the United States Government, Fiscal Year 2021, for additional information.

Sources: Department of Commerce (Bureau of Economic Analysis), Department of the Treasury, and Office of Management and Budget.

 $\begin{array}{c} \text{Table B-46. Federal receipts, outlays, surplus or deficit, and debt, as percent of gross} \\ \text{domestic product, fiscal years 1949-2021} \end{array}$ 

[Percent; fiscal years]

		Outl	ays	Surplus	Federal debt (	end of period)
Fiscal year or period	Receipts	Total	National defense	or deficit (–)	Gross Federal	Held by public
1949	14.3	14.0	4.8	0.2	91.4	77.5
1950	14.2	15.3	4.9	-1.1	92.2	78.6
1951	15.8	13.9	7.2	1.9	78.1	65.5
1952 1953	18.5 18.2	19.0 19.9	12.9 13.8	4 -1.7	72.6 69.6	60.1 57.2
1954	18.0	18.3	12.7	3 7	70.0	58.0
1955	16.1	16.8	10.5	7	67.5	55.8
1956 1957	17.0 17.3	16.1 16.5	9.7 9.8	.9 .7	62.2 58.8	50.7 47.3
1958	16.8	17.4	9.9	6	59.1	47.8
1959	15.7	18.3	9.7	-2.5	57.0	46.5
1960	17.3 17.3	17.3 17.9	9.0 9.1	.1	54.4 53.5	44.3
1961 1962	17.3	18.2	9.1 8.9	6 -1.2	51.7	43.6 42.3
1963	17.2	18.0	8.6	8 9	50.2	41.1
1964 1965	17.0 16.5	17.9 16.7	8.3 7.1	9 2	47.8 45.4	38.8
1966	16.8	17.2	7.1	2 5	42.1	36.8 33.8
1967	17.8	18.8	8.5	-1.0	40.7	31.9
1968 1969	17.0 19.1	19.8 18.7	9.1 8.4	-2.8 .3	41.1 37.3	32.3 28.4
1970	18.4	18.7	7.8	3	36.4	27.1
1971	16.8	18.8	7.1	-2.1	36.6	27.1
1972	17.0	19.0	6.5	-1.9	35.8	26.5
1974	17.1 17.8	18.2 18.2	5.7 5.4	-1.1 4	34.5 32.6	26.5 25.2 23.2
1975	17.4	20.7	5.4	-3.3	33.7	74.h
1976 Transition quarter	16.7 17.2	20.8 20.3	5.0 4.7	-4.1 -3.1	35.2 34.1	26.7 26.3
19//	17.6	20.2	4.7	-2.7	34.9	27.1
1978 1979	17.6	20.2	4.6	-2.7 -2.6 -1.6	34.2	26.7
	18.1	19.6	4.5		32.3	25.0
1980 1981	18.5 19.1	21.2	4.8 5.0	-2.6 -2.5	32.6 31.8	25.5
1982	18.6	21.6 22.5	5.6	-2.5 -3.9	34.3	25.2 27.9 32.2
1983	17.0	22.9	5.9	-5.9	38.8	32.2
1984 1985	16.9 17.2	21.6	5.8 5.9	-4.7 -5.0	39.6 42.6	33.1 35.3 38.5
1986	17.0	22.2 21.9	6.0	-5.0 -4.9	46.8	38.5
1987	17.9 17.7	21.1	5.9 5.7	-3.1	49.2	39.6 39.9
1988 1989	17.7	20.7 20.6	5.7	-3.0 -2.7	50.6 51.6	39.4 39.4
1990	17.5	21.2	5.1	-3.7	54.4	40.9
1991	17.3	1 2171	4.5	-4.4	59.1	44.1
1992 1993	17.0 17.0	21.5 20.8	4.6 4.3	-4.5 -3.8	62.4 64.2	46.8 47.9
1994	17.5	20.4	3.9	-2.8	64.7	47.8
1995 1996	17.9	20.0	3.6 3.3	-2.2 -1.4	65.1	47.7 47.0
1996 1997	18.3 18.7	19.6 18.9	3.3	-1.4	65.2 63.5	44.6
1998	19.3	18.5	3.0	.8 1.3	61.3	41.7
1999	19.3	18.0	2.9		59.1	38.3
2000 2001	20.0 18.9	17.7 17.7	2.9 2.9	2.3 1.2	55.6 54.8	33.7 31.5
2002	17.1	18.6	3.2	l –1.5	57.2	32.7
2003 2004	15.8	19.1	3.6 3.8	-3.3	59.9	34.7 35.7
2005	15.6 16.8	19.1 19.3	3.8	-3.4 -2.5	61.2 61.6	35.7 35.8
2006	17.6	19.5	3.8	-1.8	62.0	35.4
2007 2008	18.0 17.1	19.1 20.2	3.9 4.2	-1.1 -3.1	62.6 67.7	35.2
2009	14.6	24.4	4.6	-9.8	82.3	39.4 52.3
2010	14.6		4.7	-8.7	91.2	60.8
2011	15.0	23.3 23.4	4.6	-8.4	95.8	65.8
2012 2013	15.3 16.7	22.0 20.8	4.2 3.8	-6.7 -4.1	100.0 100.7	70.3 72.2 73.7
2014	17.4	20.2	3.5	-2.8	102.6	73.7
2015	18.0	20.4	3.3	-2.4	100.1	72.5 76.4
2016 2017	17.6 17.2	20.8 20.6	3.2 3.1	-3.2 -3.5	105.3 104.8	76.4 76.0
2018	16.4	20.2 21.0	3.1	-3.8	105.5	77.4
2019	16.3		3.2	-4.6	106.9	79.2
2020 (estimates)	16.7	21.6	3.3	-4.9	107.6	80.5
2021 (estimates)	16.5	20.7	3.3	-4.1	107.4	81.0

Note: See Note, Table B-45.

Sources: Department of the Treasury and Office of Management and Budget.

 $\begin{tabular}{ll} Table B-47. Federal receipts and outlays, by major category, and surplus or deficit, fiscal years 1955-2021 \end{tabular}$ 

[Billions of dollars; fiscal years]

						Billions	of dollar	s; fiscal								
	Rece	eipts (on-l	oudget ar	nd off-buo	lget)				Outlays	(on-budg	et and of	f-budget	)			
Fiscal year or period	Total	Indi- vidual income taxes	Corpo- ration income taxes	Social insur- ance and retire- ment re- ceipts	Other	Total	Nati defe	De- part- ment of De- fense, mili- tary	Inter- na- tional affairs	Health	Medi- care	Income secu- rity	Social secu- rity	Net inter- est	Other	Surplus or deficit (-) (on- budget and off- budget)
1955 1956 1957 1958 1959	65.5 74.6 80.0 79.6 79.2	28.7 32.2 35.6 34.7 36.7	17.9 20.9 21.2 20.1 17.3	7.9 9.3 10.0 11.2 11.7	11.0 12.2 13.2 13.6 13.5	68.4 70.6 76.6 82.4 92.1	42.7 42.5 45.4 46.8 49.0		2.2 2.4 3.1 3.4 3.1	0.3 .4 .5 .5		5.1 4.7 5.4 7.5 8.2	4.4 5.5 6.7 8.2 9.7	4.9 5.1 5.4 5.6 5.8	8.9 10.1 10.1 10.3 15.5	-3.0 3.9 3.4 -2.8 -12.8
1960 1961 1962 1962 1963 1964 1965 1966 1967 1967	92.5 94.4 99.7 106.6 112.6 116.8 130.8 148.8 153.0 186.9	40.7 41.3 45.6 47.6 48.7 48.8 55.4 61.5 68.7 87.2	21.5 21.0 20.5 21.6 23.5 25.5 30.1 34.0 28.7 36.7	14.7 16.4 17.0 19.8 22.0 22.2 25.5 32.6 33.9 39.0	15.6 15.7 16.5 17.6 18.5 20.3 19.8 20.7 21.7 23.9	92.2 97.7 106.8 111.3 118.5 118.2 134.5 157.5 178.1 183.6	48.1 49.6 52.3 53.4 54.8 50.6 58.1 71.4 81.9 82.5	50.1 51.1 52.6 48.8 56.6 70.1 80.4 80.8	3.0 3.2 5.6 5.3 4.9 5.6 5.6 5.6 4.6	.8 .9 1.2 1.5 1.8 2.5 3.4 4.4 5.2	0.1 2.7 4.6 5.7	7.4 9.7 9.2 9.3 9.7 9.5 9.7 10.3 11.8 13.1	11.6 12.5 14.4 15.8 16.6 17.5 20.7 21.7 23.9 27.3	6.9 6.7 6.9 7.7 8.2 8.6 9.4 10.3 11.1 12.7	14.4 15.2 17.2 18.3 22.6 25.0 28.5 32.1 35.1 32.6	.3 -3.3 -7.1 -4.8 -5.9 -1.4 -3.7 -8.6 -25.2 3.2
1970 1971 1972 1973 1974 1975 1976 Transition quarter 1977 1978	192.8 187.1 207.3 230.8 263.2 279.1 298.1 81.2 355.6 399.6 463.3	90.4 86.2 94.7 103.2 119.0 122.4 131.6 38.8 157.6 181.0 217.8	32.8 26.8 32.2 36.2 38.6 40.6 41.4 8.5 54.9 60.0 65.7	44.4 47.3 52.6 63.1 75.1 84.5 90.8 25.2 106.5 121.0 138.9	25.2 26.8 27.8 28.3 30.6 31.5 34.3 8.8 36.6 37.7 40.8	195.6 210.2 230.7 245.7 269.4 332.3 371.8 96.0 409.2 458.7 504.0	81.7 78.9 79.2 76.7 79.3 86.5 89.6 22.3 97.2 104.5 116.3	80.1 77.5 77.6 75.0 77.9 84.9 87.9 21.8 95.1 102.3 113.6	4.3 4.2 4.8 4.1 5.7 7.1 6.4 2.5 6.4 7.5 7.5	5.9 6.8 8.7 9.4 10.7 12.9 15.7 3.9 17.3 18.5 20.5	6.2 6.6 7.5 8.1 9.6 12.9 15.8 4.3 19.3 22.8 26.5	15.6 22.9 27.6 28.3 33.7 50.2 60.8 15.0 61.0 61.5 66.4	30.3 35.9 40.2 49.1 55.9 64.7 73.9 19.8 85.1 93.9 104.1	14.4 14.8 15.5 17.3 21.4 23.2 26.7 6.9 29.9 35.5 42.6	37.2 40.0 47.3 52.8 52.9 74.9 82.8 21.4 93.0 114.7 120.2	-2.8 -23.0 -23.4 -14.9 -6.1 -53.2 -73.7 -14.7 -53.7 -59.2 -40.7
1980	517.1 599.3 617.8 600.6 666.4 734.0 769.2 854.3 909.2 991.1	244.1 285.9 297.7 288.9 298.4 334.5 349.0 392.6 401.2 445.7	64.6 61.1 49.2 37.0 56.9 61.3 63.1 83.9 94.5 103.3	157.8 182.7 201.5 209.0 239.4 265.2 283.9 303.3 334.3 359.4	50.6 69.5 69.3 65.6 71.8 73.0 73.2 74.5 79.2 82.7	590.9 678.2 745.7 808.4 851.8 946.3 990.4 1,004.0 1,064.4 1,143.7	134.0 157.5 185.3 209.9 227.4 252.7 273.4 282.0 290.4 303.6	130.9 153.9 180.7 204.4 220.9 245.1 265.4 273.9 281.9 294.8	12.7 13.1 12.3 11.8 15.9 16.2 14.1 11.6 10.5 9.6	23.2 26.9 27.4 28.6 30.4 33.5 35.9 40.0 44.5 48.4	32.1 39.1 46.6 52.6 57.5 65.8 70.2 75.1 78.9 85.0	86.5 100.3 108.1 123.0 113.4 129.0 120.7 124.1 130.4 137.6	118.5 139.6 156.0 170.7 178.2 188.6 198.8 207.4 219.3 232.5	52.5 68.8 85.0 89.8 111.1 129.5 136.0 138.6 151.8 169.0	131.3 133.0 125.0 121.8 117.9 131.0 141.3 125.2 138.7 158.2	-73.8 -79.0 -128.0 -207.8 -185.4 -212.3 -221.2 -149.7 -155.2 -152.6
1990 1991 1992 1993 1994 1995 1996 1997 1998	1,032.0 1,055.0 1,091.2 1,154.3 1,258.6 1,351.8 1,453.1 1,579.2 1,721.7 1,827.5	466.9 467.8 476.0 509.7 543.1 590.2 656.4 737.5 828.6 879.5	93.5 98.1 100.3 117.5 140.4 157.0 171.8 182.3 188.7 184.7	380.0 396.0 413.7 428.3 461.5 484.5 509.4 539.4 571.8 611.8	91.5 93.1 101.3 98.8 113.7 120.1 115.4 120.1 132.6 151.5	1,253.0 1,324.2 1,381.5 1,409.4 1,461.8 1,515.7 1,560.5 1,601.1 1,652.5 1,701.8	299.3 273.3 298.3 291.1 281.6 272.1 265.7 270.5 268.2 274.8	289.7 262.3 286.8 278.5 268.6 259.4 253.1 258.3 255.8 261.2	13.8 15.8 16.1 17.2 17.1 16.4 13.5 15.2 13.1 15.2	57.7 71.1 89.4 99.3 107.1 115.4 119.3 123.8 131.4 141.0	98.1 104.5 119.0 130.6 144.7 159.9 174.2 190.0 192.8 190.4	148.8 172.6 199.7 210.1 217.2 223.8 229.7 235.0 237.7 242.4	248.6 269.0 287.6 304.6 319.6 335.8 349.7 365.3 379.2 390.0	184.3 194.4 199.3 198.7 202.9 232.1 241.1 244.0 241.1 229.8	202.4 223.4 172.1 157.8 171.5 160.3 167.3 157.4 189.0 218.1	-221.0 -269.2 -290.3 -255.1 -203.2 -164.0 -107.4 -21.9 69.3 125.6
2000 2001 2002 2003 2004 2005 2006 2006 2007 2008 2009	2,025.2 1,991.1 1,853.1 1,782.3 1,880.1 2,153.6 2,406.9 2,568.0 2,524.0 2,105.0	1,145./ 915.3	207.3 151.1 148.0 131.8 189.4 278.3 353.9 370.2 304.3 138.2	652.9 694.0 700.8 713.0 733.4 794.1 837.8 869.6 900.2 890.9	160.6 151.7 146.0 143.9 148.4 154.0 171.2 164.7 173.7 160.5	1,789.0 1,862.8 2,010.9 2,159.9 2,292.8 2,472.0 2,655.1 2,728.7 2,982.5 3,517.7	294.4 304.7 348.5 404.7 455.8 495.3 521.8 551.3 616.1 661.0	281.0 290.2 331.8 387.1 436.4 474.1 499.3 528.5 594.6 636.7	17.2 16.5 22.3 21.2 26.9 34.6 29.5 28.5 28.9 37.5	154.5 172.2 196.5 219.6 240.1 250.6 252.8 266.4 280.6 334.4	197.1 217.4 230.9 249.4 269.4 298.6 329.9 375.4 390.8 430.1	253.7 269.7 312.7 334.6 333.0 345.8 352.4 365.9 431.2 533.1	409.4 433.0 456.0 474.7 495.5 523.3 548.5 586.2 617.0 683.0	222.9 206.2 170.9 153.1 160.2 184.0 226.6 237.1 252.8 186.9	239.7 243.2 273.2 302.6 311.8 339.8 393.5 317.9 365.2 651.7	236.2 128.2 -157.8 -377.6 -412.7 -318.3 -248.2 -160.7 -458.6 -1,412.7
2010	2,775.1 3,021.5 3,249.9 3,268.0 3,316.2 3,329.9 3,464.2		204.7 230.2	864.8 818.8 845.3 947.8 1,023.5 1,065.3 1,115.1 1,161.9 1,170.7 1,243.4 1,312.0	207.9 212.1 230.2 237.4 282.7 300.0 307.3 270.1 270.9 272.7 318.6	3,457.1 3,603.1 3,526.6 3,454.9 3,506.3 3,691.9 3,852.6 3,981.6 4,109.0 4,448.3	693.5 705.6 677.9 633.4 603.5 589.7 593.4 598.7 631.1 686.0 724.5	666.7 678.1 650.9 607.8 577.9 562.5 565.4 568.9 600.7 654.0	45.2 45.7 36.8 46.5 46.9 52.0 45.3 46.3 49.0 52.7	369.1 372.5 346.8 358.3 409.5 482.3 511.3 533.2 551.2 584.8 640.9	451.6 485.7 471.8 497.8 511.7 546.2 594.5 597.3 588.7 651.0 699.3	622.1 597.3 541.2 536.4 513.6 508.8 514.1 503.4 495.3 514.8 529.3	706.7 730.8 773.3 813.6 850.5 887.8 916.1 944.9 987.8 1,044.4	196.2 230.0 220.4 220.9 229.0 223.2 240.0 262.6 325.0 375.2 376.2	372.6 435.7 458.4 348.0 341.7 402.0 437.9 495.3 480.9 539.4 664.1	-1,294.4 -1,299.6 -1,076.6 -679.8 -484.8 -442.0 -584.7 -665.4 -779.1 -984.2
2021 (estimates)	3,706.3 3,863.3	1,812.0		1,312.0		4,789.7	767.1	729.3	60.7	648.6	728.5	529.3	1,156.2	376.2	566.3	-1,083.4 -966.1

Note: See Note, Table B-45.

Sources: Department of the Treasury and Office of Management and Budget.

 $\label{eq:Table B-48.} Table B-48. \ \ Federal \ receipts, outlays, surplus \ or \ deficit, and \ debt, \ fiscal \ years \ 2016-2021 \\ \text{[Millions of dollars; fiscal years]}$ 

		Act	ual		Estir	nates
Description	2016	2017	2018	2019	2020	2021
RECEIPTS, OUTLAYS, AND SURPLUS OR DEFICIT						
Total: Receipts Outlays Surplus or deficit (–)	3,267,965	3,316,184	3,329,907	3,464,161	3,706,327	3,863,293
	3,852,616	3,981,630	4,109,044	4,448,316	4,789,746	4,829,359
	-584,651	-665,446	-779,137	-984,155	-1,083,419	–966,066
Or-budget: Receipts Outlays Surplus or deficit (–) Off-budget	2,457,785	2,465,566	2,475,160	2,549,858	2,739,254	2,852,257
	3,077,943	3,180,429	3,260,472	3,541,699	3,829,949	3,811,118
	-620,158	-714,863	-785,312	-991,841	-1,090,695	–958,861
Receipts	810,180	850,618	854,747	914,303	967,073	1,011,036
	774,673	801,201	848,572	906,617	959,797	1,018,241
	35,507	49,417	6,175	7,686	7,276	-7,205
OUTSTANDING DEBT, END OF PERIOD	10 500 450	00 005 704	04 400 077	00 000 400	00 000 044	05 077 440
Gross Federal debt Held by Federal Government accounts Held by the public Federal Reserve System	19,539,450 5,371,826 14,167,624 2,463,456	20,205,704 5,540,265 14,665,439 2,465,418	21,462,277 5,712,710 15,749,567 2,313,209	22,669,466 5,868,720 16,800,746 2,113,329	23,900,244 6,019,063 17,881,181	25,077,416 6,165,331 18,912,085
Other	11,704,168	12,200,021	13,436,358	14,687,417		
RECEIPTS BY SOURCE Total: On-budget and off-budget	3,267,965	3,316,184	3,329,907	3,464,161	3,706,327	3,863,293
	1,546,075	1,587,120	1,683,538	1,717,857	1,812,040	1,931,678
	299,571	297,048	204,733	230,245	263,642	284.093
Corporation income taxes Social insurance and retirement receipts On-budget Off-budget	1,115,065	1,161,897	1,170,701	1,243,372	1,312,026	1,373,594
	304,885	311,279	315,954	329,069	344,953	362,558
	810,180	850,618	854,747	914,303	967,073	1,011,036
Excise taxes Estate and gift taxes Customs duties and fees Miscellaneous receipts Deposits of earnings by Federal Reserve System	95,026	83,823	94,986	99,452	94,593	87,206
	21,354	22,768	22,983	16,672	20,389	21,641
	34,838	34,574	41,299	70,784	92,304	53,811
	156,036	128,954	111,667	85,779	111,333	111,270
	115,672	81,287	70,750	52,793	72,681	70,814
	40,364	47,667	40,917	32,986	38,652	40,456
OUTLAYS BY FUNCTION						
Total: On-budget and off-budget	3,852,616	3,981,630	4,109,044	4,448,316	4,789,746	4,829,359
	593,372	598,722	631,130	686,003	724,480	767,104
	45,306	46,309	48,996	52,739	58,320	60,684
	30,174	30,394	31,534	32,410	35,032	37,548
	3,721	3,856	2,169	5,041	4,596	4,910
	39,082	37,896	39,140	37,844	42,817	43,908
	18,344	18,872	21,789	38,257	38,332	27,522
	-34,077	–26,685	-9,470	–25,715	684	691
	-32,716	–24,412	-8,005	–24,612	624	-99
	-1,361	–2,273	-1,465	–1,103	60	790
Transportation Community and regional development Education, training, employment, and social services Health Medicare Income security Social security On-budget Off-budget	92,566	93,552	92,785	97,116	101,560	104,300
	20,140	24,907	42,159	26,876	30,306	33,796
	109,709	143,953	95,503	136,752	195,526	111,993
	511,325	533,152	551,219	584,816	640,878	648,564
	594,536	597,307	588,706	650,996	699,281	728,497
	514,098	503,443	495,289	514,787	529,335	523,791
	916,067	944,878	987,791	1,044,409	1,097,184	1,156,204
	32,522	37,393	35,752	36,130	39,284	43,205
	883,545	907,485	952,039	1,008,279	1,057,900	1,112,999
Veterans benefits and services Administration of justice General government Net interest On-budget Off-budget	174,557	176,584	178,895	199,843	215,077	235,757
	55,768	57,944	60,418	65,740	79,570	75,803
	23,146	23,821	23,885	23,436	29,465	28,867
	240,033	262,551	324,975	375,158	376,171	378,189
	330,608	349,063	408,784	457,662	455,199	453,856
	-90,575	-86,512	-83,809	-82,504	-79,028	–75,667
Allowances Undistributed offsetting receipts On-budget Off-budget	-95,251 -78,315 -16,936	-89,826 -72,327 -17,499	-97,869 -79,676 -18,193	-98,192 -80,137 -18,055	364 -109,232 -90,097 -19,135	358 -139,127 -119,246 -19,881

Note: See Note, Table B-45

Sources: Department of the Treasury and Office of Management and Budget.

Table B-49. Federal and State and local government current receipts and expenditures, national income and product accounts (NIPA) basis, 1969-2019

[Billions of dollars; quarterly data at seasonally adjusted annual rates]

							annuai rates			
	Ic	otal governmei	nt	Fed	leral Governm	ent	State a	and local gove	rnment	Addendum:
Year or quarter	Current receipts	Current expendi- tures	Net govern- ment saving (NIPA)	Current receipts	Current expendi- tures	Net Federal Govern- ment saving (NIPA)	Current receipts	Current expendi- tures	Net State and local govern- ment saving (NIPA)	Grants- in-aid to State and local governments
1969	282.7	284.7	-2.0	191.8	197.0	-5.1	104.5	101.4	3.1	13.7
1970 1971 1972 1973 1974 1975 1976 1976 1977 1978 1980 1980 1981 1982	285.8 302.3 345.6 388.8 430.2 441.2 505.7 567.4 646.1 729.3 799.9 919.1 940.9 1,002.1 1,115.0	319.2 354.5 388.5 421.5 473.9 549.9 591.0 640.3 703.3 777.9 894.6 1,017.4 1,131.0 1,227.7 1,311.7	-33.4 -52.2 -42.9 -32.7 -43.7 -108.7 -72.9 -57.2 -48.6 -94.7 -98.2 -190.1 -225.6 -196.7	185.1 190.7 219.0 249.2 278.5 276.8 322.6 363.9 423.8 487.0 533.7 621.1 618.7 644.8	219.9 241.6 268.0 287.6 319.8 437.3 485.9 534.4 622.5 709.1 786.0 851.9 907.7	-34.8 -50.9 -49.0 -38.3 -41.3 -97.9 -80.9 -73.4 -62.0 -47.4 -88.8 -88.1 -167.4 -207.2 -196.5	119.1 133.7 157.1 173.0 186.6 208.0 232.2 258.3 285.8 306.3 335.9 367.5 388.5 425.3 476.1	117.6 135.0 151.0 167.4 189.0 218.7 236.6 257.8 280.9 307.5 341.8 377.6 411.3 443.7	1.4 -1.3 6.1 5.6 -2.3 -10.7 -4.4 -5 4.9 -1.2 -5.9 -10.2 -22.8 -18.4	18.3 22.1 30.5 33.5 34.9 43.6 49.1 54.8 63.5 64.0 69.7 69.4 66.3 67.9
1985 1986 1987 1988 1989	1,217.0 1,292.9 1,406.6 1,507.1 1,632.0	1,418.7 1,512.8 1,586.7 1,678.3 1,810.7	-201.7 -219.9 -180.1 -171.3 -178.7	775.7 817.9 899.5 962.4 1,042.5	975.0 1,033.8 1,065.2 1,122.4 1,201.8	-199.2 -215.9 -165.7 -160.0 -159.4	517.5 557.4 585.5 630.4 681.4	519.9 561.3 599.9 641.7 700.7	-2.4 -4.0 -14.4 -11.3 -19.3	76.2 82.4 78.4 85.7 91.8
1990 1991 1992 1993 1994 1995 1996 1997 1998	1,713.3 1,763.7 1,848.7 1,953.3 2,097.6 2,223.9 2,388.6 2,565.9 2,738.6 2,910.1	1,952.9 2,072.2 2,254.2 2,339.3 2,417.2 2,536.5 2,621.8 2,699.9 2,767.4 2,882.2	-239.5 -308.5 -405.5 -386.0 -319.6 -312.5 -233.2 -133.9 -28.7 28.0	1,087.6 1,107.8 1,154.4 1,231.0 1,329.3 1,417.4 1,536.3 1,667.4 1,789.8 1,906.6	1,290.9 1,356.2 1,488.9 1,544.6 1,585.0 1,659.5 1,715.7 1,759.4 1,788.4 1,839.7	-203.3 -248.4 -334.5 -313.5 -255.6 -242.1 -179.4 -92.0 1.4 66.9	730.1 779.9 836.1 878.0 935.1 981.0 1,033.7 1,086.7 1,149.6 1,222.7	766.3 840.0 907.0 950.4 999.1 1,051.4 1,087.5 1,128.7 1,179.7 1,261.6	-36.2 -60.1 -71.0 -72.5 -63.9 -70.4 -53.8 -42.0 -30.1 -38.9	104.4 124.0 141.7 155.7 166.8 174.5 181.5 188.1 200.8 219.2
2000	3,139.4 3,124.4 2,968.3 3,045.9 3,275.7 3,679.3 4,013.4 4,210.8 4,125.0 3,696.6	3,024.6 3,229.4 3,422.6 3,631.3 3,825.6 4,088.1 4,326.1 4,606.2 4,977.0 5,286.8	114.8 -105.0 -454.4 -585.4 -549.9 -408.7 -315.6 -395.4 -852.0 -1,590.3	2,068.4 2,032.2 1,870.8 1,895.6 2,027.7 2,304.4 2,538.3 2,667.8 2,580.7 2,239.5	1,912.9 2,018.2 2,142.3 2,299.7 2,428.6 2,610.3 2,765.9 2,933.9 3,211.8 3,488.4	155.5 14.0 -271.5 -404.1 -400.9 -305.9 -227.6 -266.1 -631.1 -1,248.9	1,304.1 1,353.4 1,386.2 1,472.0 1,580.3 1,718.5 1,816.2 1,902.1 1,915.5 1,915.2	1,344.8 1,472.4 1,569.1 1,653.3 1,729.3 1,821.3 1,901.2 2,031.4 2,136.4 2,256.6	-40.6 -119.0 -182.9 -181.3 -149.0 -102.8 -85.0 -129.3 -220.9 -341.3	233.1 261.3 288.7 321.7 332.3 343.5 341.0 359.1 371.2 458.1
2010	3,933.2 4,130.6 4,312.2 4,834.5 5,054.4 5,288.2 5,335.4 5,481.7 5,537.7	5,565.7 5,647.7 5,673.6 5,737.8 5,896.7 6,078.5 6,259.2 6,454.5 6,786.6 7,139.3	-1,632.6 -1,517.1 -1,361.4 -903.3 -842.3 -790.4 -923.8 -972.8 -1,248.9	2,444.0 2,572.8 2,700.3 3,139.0 3,292.0 3,446.0 3,460.3 3,526.4 3,497.7	3,769.1 3,814.7 3,779.0 3,776.9 3,896.3 4,016.0 4,137.4 4,251.1 4,507.4 4,797.9	-1,325.1 -1,242.0 -1,078.6 -637.9 -604.3 -570.1 -677.0 -724.7 -1,009.8	1,994.4 2,030.4 2,056.3 2,145.6 2,257.4 2,375.3 2,431.9 2,515.1 2,623.0	2,301.8 2,305.4 2,339.1 2,411.0 2,495.4 2,595.7 2,763.2 2,862.1 2,950.9	-307.5 -275.1 -282.8 -265.4 -238.0 -220.3 -248.1 -239.2	505.2 472.5 444.4 450.1 495.0 533.2 556.9 559.8 582.9 609.5
2016: I II IV	5,282.4 5,300.7 5,360.4 5,398.1	6,180.3 6,228.5 6,290.6 6,337.3	-897.9 -927.8 -930.3 -939.3	3,439.4 3,440.1 3,472.7 3,489.1	4,083.9 4,114.9 4,159.9 4,190.8	-644.5 -674.8 -687.2 -701.6	2,380.7 2,413.8 2,451.9 2,481.3	2,634.1 2,666.9 2,694.9 2,718.9	-253.4 -253.0 -243.0 -237.6	537.7 553.2 564.2 572.4
2017: I II IV	5,452.6 5,421.9 5,492.4 5,560.1	6,395.7 6,390.8 6,455.1 6,576.6	-943.1 -968.9 -962.7 -1,016.6	3,532.2 3,496.2 3,535.8 3,541.5	4,217.2 4,195.4 4,242.9 4,349.1	-685.0 -699.2 -707.1 -807.6	2,478.7 2,471.3 2,520.8 2,589.8	2,736.8 2,740.9 2,776.4 2,798.7	-258.1 -269.7 -255.6 -208.9	558.3 545.5 564.3 571.2
2018: I II IV	5,475.2 5,509.2 5,589.7 5,576.6	6,667.9 6,756.3 6,821.1 6,901.0	-1,192.6 -1,247.1 -1,231.5 -1,324.5	3,446.9 3,469.3 3,545.4 3,529.0	4,423.2 4,483.1 4,526.8 4,596.6	-976.3 -1,013.8 -981.3 -1,067.6	2,607.3 2,622.4 2,629.9 2,632.2	2,823.6 2,855.8 2,880.1 2,889.1	-216.3 -233.3 -250.1 -256.8	578.9 582.6 585.7 584.6
2019:         	5,663.9 5.750.0	6,998.5 7,123.0 7,190.7 7,245.1	-1,334.7 -1,373.0 -1,438.9	3,576.7 3,606.3 3,622.0	4,699.6 4,794.2 4,833.5 4,864.4	-1,122.9 -1,188.0 -1,211.5	2,687.7 2,757.8 2,744.1	2,899.4 2,942.9 2,971.5 2,989.8	-211.7 -185.0 -227.4	600.5 614.1 614.3 609.2
					· · ·					

Note: Federal grants-in-aid to State and local governments are reflected in Federal current expenditures and State and local current receipts. Total government current receipts and expenditures have been adjusted to eliminate this duplication.

Source: Department of Commerce (Bureau of Economic Analysis).

Table B-50. State and local government revenues and expenditures, fiscal years 1956-2017 [Millions of dollars]

			General	revenues by		or donard,	•		General ex	nenditures l	by function <sup>2</sup>	
Fiscal year <sup>1</sup>	Total	Property taxes	Sales and gross receipts taxes	Individual income taxes	Corpora- tion net income taxes	Revenue from Federal Govern- ment	All other <sup>3</sup>	Total <sup>4</sup>	Edu- cation	High- ways	Public welfare <sup>4</sup>	All other <sup>4, 5</sup>
1956 1957 1958	34,670 38,164 41,219 45,306	11,749 12,864 14,047 14,983	8,691 9,467 9,829 10,437	1,538 1,754 1,759 1,994	890 984 1,018 1,001	3,335 3,843 4,865 6,377	8,467 9,252 9,701 10,514	36,715 40,375 44,851 48,887	13,224 14,134 15,919 17,283	6,953 7,816 8,567 9,592	3,139 3,485 3,818 4,136	13,399 14,940 16,547 17,876
1960	50,505 54,037 58,252 62,891 68,443 74,000 83,036 91,197 101,264 114,550 130,756	16,405 18,002 19,054 20,089 21,241 22,583 24,670 26,047 27,747 30,673 34,054	11,849 12,463 13,494 14,456 15,762 17,118 19,085 20,530 22,911 26,519 30,322	2,463 2,613 3,037 3,269 3,791 4,090 4,760 5,825 7,308 8,908 10,812	1,180 1,266 1,308 1,505 1,695 1,929 2,038 2,227 2,518 3,180 3,738	6,974 7,131 7,871 8,722 10,002 11,029 13,214 15,370 17,181 19,153 21,857	11,634 12,562 13,488 14,850 15,952 17,251 19,269 21,198 23,599 26,117 29,973	51,876 56,201 60,206 64,815 69,302 74,678 82,843 93,350 102,411 116,728 131,332	18,719 20,574 22,216 23,776 26,286 28,563 33,287 37,919 41,158 47,238 52,718	9,428 9,844 10,357 11,135 11,664 12,221 12,770 13,932 14,481 15,417 16,427	4,404 4,720 5,084 5,481 5,766 6,315 6,757 8,218 9,857 12,110 14,679	19,325 21,063 22,549 24,423 25,586 27,579 30,029 33,281 36,915 41,963 47,508
1970–71	144,927 167,535 190,222 207,670 228,171 256,176 285,157 315,960 343,236 382,322	37,852 42,877 45,283 47,705 51,491 57,001 62,527 66,422 64,944 68,499	33,233 37,518 42,047 46,098 49,815 54,547 60,641 67,596 74,247 79,927	11,900 15,227 17,994 19,491 21,454 24,575 29,246 33,176 36,932 42,080	3,424 4,416 5,425 6,015 6,642 7,273 9,174 10,738 12,128 13,321	26,146 31,342 39,264 41,820 47,034 55,589 62,444 69,592 75,164 83,029	32,372 36,156 40,210 46,542 51,735 57,191 61,125 68,435 79,822 95,467	150,674 168,549 181,357 199,222 230,722 256,731 274,215 296,984 327,517 369,086	59,413 65,813 69,713 75,833 87,858 97,216 102,780 110,758 119,448 133,211	18,095 19,021 18,615 19,946 22,528 23,907 23,058 24,609 28,440 33,311	18,226 21,117 23,582 25,085 28,156 32,604 35,906 39,140 41,898 47,288	54,940 62,598 69,447 78,358 92,180 103,004 112,472 122,478 137,731 155,276
1980-81 1981-82 1982-83 1983-84 1984-85 1986-86 1986-87 1987-88 1988-89	423,404 457,654 486,753 542,730 598,121 641,486 686,860 726,762 786,129 849,502	74,969 82,067 89,105 96,457 103,757 111,709 121,203 132,212 142,400 155,613	85,971 93,613 100,247 114,097 126,376 135,005 144,091 156,452 166,336 177,885	46,426 50,738 55,129 64,871 70,361 74,365 83,935 88,350 97,806 105,640	14,143 15,028 14,258 16,798 19,152 19,994 22,425 23,663 25,926 23,566	90,294 87,282 90,007 96,935 106,158 113,099 114,857 117,602 125,824 136,802	111,599 128,925 138,008 153,571 172,317 187,314 200,350 208,482 227,838 249,996	407,449 436,733 466,516 505,008 553,899 605,623 657,134 704,921 762,360 834,818	145,784 154,282 163,876 176,108 192,686 210,819 226,619 242,683 263,898 288,148	34,603 34,520 36,655 39,419 44,989 49,368 52,355 55,621 58,105 61,057	54,105 57,996 60,906 66,414 71,479 75,868 82,650 89,090 97,879 110,518	172,957 189,935 205,080 223,068 244,745 269,568 295,510 317,527 342,479 375,094
1990-91	902,207 979,137 1,041,643 1,100,490 1,169,505 1,222,821 1,289,237 1,365,762 1,434,029 1,541,322	167,999 180,337 189,744 197,141 203,451 209,440 218,877 230,150 239,672 249,178	185,570 197,731 209,649 223,628 237,268 248,993 261,418 274,883 290,993 309,290	109,341 115,638 123,235 128,810 137,931 146,844 159,042 175,630 189,309 211,661	22,242 23,880 26,417 28,320 31,406 32,009 33,820 34,412 33,922 36,059	154,099 179,174 198,663 215,492 228,771 234,891 244,847 255,048 270,628 291,950	262,955 282,376 293,935 307,099 330,677 350,645 371,233 395,639 409,505 443,186	908,108 981,253 1,030,434 1,077,665 1,149,863 1,193,276 1,249,984 1,318,042 1,402,369 1,506,797	309,302 324,652 342,287 353,287 378,273 398,859 418,416 450,365 483,259 521,612	64,937 67,351 68,370 72,067 77,109 79,092 82,062 87,214 93,018 101,336	130,402 158,723 170,705 183,394 196,703 197,354 203,779 208,120 218,957 237,336	403,467 430,526 449,072 468,916 497,779 517,971 545,727 572,343 607,134 646,512
2000-01 2001-02 2002-03 2003-04 2003-04 2005-06 2006-07 2007-08 2008-09 2009-10	1,647,161 1,684,879 1,763,212 1,887,397 2,026,034 2,197,475 2,330,611 2,421,977 2,429,672 2,510,846	263,689 279,191 296,683 317,941 335,779 364,559 388,905 409,540 434,818 443,947	320,217 324,123 337,787 361,027 384,266 417,735 440,470 449,945 434,128 435,571	226,334 202,832 199,407 215,215 242,273 268,667 290,278 304,902 270,942 261,510	35,296 28,152 31,369 33,716 43,256 53,081 60,955 57,231 46,280 44,108	324,033 360,546 389,264 423,112 438,558 452,975 464,914 477,441 537,949 623,801	477,592 490,035 508,702 536,386 581,902 640,458 685,089 722,919 705,555 701,909	1,626,063 1,736,866 1,821,917 1,908,543 2,012,110 2,123,663 2,264,035 2,406,183 2,500,796 2,542,231	563,572 594,694 621,335 655,182 688,314 728,917 774,170 826,061 851,689 860,118	107,235 115,295 117,696 117,215 126,350 136,502 145,011 153,831 154,338 155,912	261,622 285,464 310,783 340,523 365,295 373,846 389,259 408,920 437,184 460,230	693,634 741,413 772,102 795,622 832,151 884,398 955,595 1,017,372 1,057,586 1,065,971
2010-11 2011-12 2012-13 2013-14 2014-15 2015-16	2,618,037 2,595,822 2,682,661 2,763,644 2,915,426 3,008,262 3,112,651	445,771 445,857 453,214 465,317 484,351 503,262 525,897	463,979 478,148 503,486 522,013 544,973 558,871 574,253	285,293 307,921 338,617 341,357 367,917 376,297 383,980	48,422 48,885 52,898 54,611 57,235 54,259 52,806	647,606 584,669 583,545 602,851 657,567 690,209 707,710	726,966 730,341 750,901 777,496 803,384 825,363 868,005	2,583,805 2,593,404 2,626,697 2,714,357 2,842,867 2,948,039 3,075,404	862,271 867,839 877,059 905,213 935,754 972,906 1,011,708	153,895 160,370 157,627 161,954 167,769 174,990 181,162	494,682 487,942 518,485 546,735 617,768 640,860 676,258	1,072,957 1,077,253 1,073,526 1,100,455 1,121,576 1,159,284 1,206,276

<sup>1</sup> Fiscal years not the same for all governments. See Note

Note: Except for States listed, data for fiscal years listed from 1963–64 to 2016–17 are the aggregation of data for government fiscal years that ended in the 12-month period from July 1 to June 30 of those years; Texas used August and Alabama and Michigan used September as end dates. Data for 1963 and earlier years include data for government fiscal years ending during that particular calendar year.

Source: Department of Commerce (Bureau of the Census).

<sup>2</sup> Excludes revenues or expenditures of publicly owned utilities and liquor stores and of insurance-trust activities. Intergovernmental receipts and payments between State and local governments are also excluded.

3 Includes motor vehicle license taxes, other taxes, and charges and miscellaneous revenues.

4 Includes intergovernmental payments to the Federal Government.

<sup>&</sup>lt;sup>5</sup> Includes expenditures for libraries, hospitals, health, employment security administration, veterans' services, air transportation, sea and inland port facilities, parking facilities, police protection, fire protection, correction, protective inspection and regulation, sewerage, natural resources, parks and recreation, housing and community development, solid waste management, financial administration, judicial and legal, general public buildings, other government administration, interest on general debt, and other general expenditures, not elsewhere classified.

Table B-51. U.S. Treasury securities outstanding by kind of obligation, 1980-2019 [Billions of dollars]

					Marketable	10110 01 00				N	onmarketal	ole	
End of fiscal year or month	Total Treasury securities outstand- ing	Total <sup>2</sup>	Treasury bills	Treasury notes	Treasury bonds	infla	Treasury ation-protes securities	cted	Total	U.S. savings secu- rities 3	Foreign series <sup>4</sup>	Govern- ment account	Other <sup>5</sup>
	l lily					Total	Notes	Bonds		rities <sup>3</sup>		series	
1980 1981 1982 1983 1984 1985 1986 1987 1988 1989	906.8 996.8 1,141.2 1,376.3 1,560.4 1,822.3 2,124.9 2,349.4 2,601.4 2,837.9	594.5 683.2 824.4 1,024.0 1,176.6 1,360.2 1,564.3 1,676.0 1,802.9 1,892.8	199.8 223.4 277.9 340.7 356.8 384.2 410.7 378.3 398.5 406.6	310.9 363.6 442.9 557.5 661.7 776.4 896.9 1,005.1 1,089.6 1,133.2	83.8 96.2 103.6 125.7 158.1 199.5 241.7 277.6 299.9 338.0				312.3 313.6 316.8 352.3 383.8 462.1 560.5 673.4 798.5 945.2	73.0 68.3 67.6 70.6 73.7 78.2 87.8 98.5 107.8 115.7	25.2 20.5 14.6 11.5 8.8 6.6 4.1 4.4 6.3 6.8	189.8 201.1 210.5 234.7 259.5 313.9 365.9 440.7 536.5 663.7	24.2 23.7 24.1 35.6 41.8 63.3 102.8 129.8 148.0 159.0
1990	3,212.7 3,664.5 4,063.8 4,410.7 4,691.7 4,953.0 5,220.8 5,407.6 5,518.7 5,647.3	2,092.8 2,390.7 2,677.5 2,904.9 3,091.6 3,260.4 3,418.4 3,439.6 3,331.0 3,233.0	482.5 564.6 634.3 658.4 697.3 742.5 761.2 701.9 637.6 653.2	1,218.1 1,387.7 1,566.3 1,734.2 1,867.5 1,980.3 2,098.7 2,122.2 2,009.1 1,828.8	377.2 423.4 461.8 497.4 511.8 522.6 543.5 576.2 610.4 643.7	24.4 58.8 92.4	24.4 41.9 67.6	17.0	1,119.9 1,273.9 1,386.3 1,505.8 1,600.1 1,692.6 1,802.4 1,968.0 2,187.6 2,414.3	123.9 135.4 150.3 169.1 178.6 183.5 184.1 182.7 180.8 180.0	36.0 41.6 37.0 42.5 42.0 41.0 37.5 34.9 35.1 31.0	779.4 908.4 1,011.0 1,114.3 1,211.7 1,324.3 1,454.7 1,608.5 1,777.3 2,005.2	180.6 188.5 188.0 179.9 167.8 143.8 126.1 141.9 194.4
2000 2001 2002 2003 2004 2005 2006 2007 2007 2008 2009	5,622.1 5,807.5 6,228.2 6,783.2 7,379.1 7,932.7 8,507.0 9,007.7 10,024.7 11,909.8	2,992.8 2,930.7 3,136.7 3,460.7 3,846.1 4,084.9 4,303.0 4,448.1 5,236.0 7,009.7	616.2 734.9 868.3 918.2 961.5 914.3 911.5 958.1 1,489.8 1,992.5	1,611.3 1,433.0 1,521.6 1,799.5 2,109.6 2,328.8 2,447.2 2,458.0 2,624.8 3,773.8	635.3 613.0 593.0 576.9 552.0 520.7 534.7 561.1 582.9 679.8	115.0 134.9 138.9 166.1 223.0 307.1 395.6 456.9 524.5 551.7	81.6 95.1 93.7 120.0 164.5 229.1 293.9 335.7 380.2 396.2	33.4 39.7 45.1 46.1 58.5 78.0 101.7 121.2 144.3 155.5	2,629.4 2,876.7 3,091.5 3,322.5 3,533.0 3,847.8 4,203.9 4,559.5 4,788.7 4,900.1	177.7 186.5 193.3 201.6 204.2 203.6 203.7 197.1 194.3 192.5	25.4 18.3 12.5 11.0 5.9 3.1 3.0 3.0 4.9	2,242.9 2,492.1 2,707.3 2,912.2 3,130.0 3,380.6 3,722.7 4,026.8 4,297.7 4,454.3	183.3 179.9 178.4 197.7 192.9 260.5 274.5 332.6 293.8 248.4
2010	13,561.6 14,790.3 16,066.2 16,738.2 17,824.1 18,150.6 19,573.4 20,244.9 21,516.1 22,719.4	8,498.3 9,624.5 10,749.7 11,596.2 12,294.2 12,853.8 13,660.6 14,199.8 15,278.0 16,347.3	1,788.5 1,477.5 1,616.0 1,530.0 1,411.0 1,358.0 1,647.0 1,801.9 2,239.9 2,377.0	5,255.9 6,412.5 7,120.7 7,758.0 8,167.8 8,372.7 8,631.0 8,805.5 9,154.4 9,762.8	849.9 1,020.4 1,198.2 1,366.2 1,534.1 1,688.3 1,825.5 1,951.7 2,127.8 2,319.1	593.8 705.7 807.7 936.4 1,044.7 1,135.4 1,210.0 1,286.5 1,376.4 1,455.7	421.1 509.4 584.7 685.5 765.2 832.1 881.6 933.3 993.4 1,044.9	172.7 196.3 223.0 250.8 279.5 303.3 328.3 353.2 383.0 410.8	5,063.3 5,165.8 5,316.5 5,142.0 5,529.9 5,296.9 5,912.8 6,045.1 6,238.0 6,372.1	188.7 185.1 183.8 180.0 176.7 172.8 167.5 161.7 156.8 152.3	4.2 3.0 3.0 3.0 3.0 3.3 3.3	4,645.3 4,793.9 4,939.3 4,803.1 5,212.5 5,013.5 5,604.1 5,771.1 5,977.6 6,133.7	225.1 183.8 190.4 156.0 137.7 110.3 141.0 112.0 103.4 85.8
2018: Jan	20,493.7 20,855.7 21,089.9 21,068.2 21,145.2 21,195.3 21,313.1 21,458.8 21,516.1 21,702.4 21,850.1 21,974.1	14,514.5 14,677.9 14,945.0 14,849.9 14,939.4 14,982.6 15,085.3 15,301.8 15,278.0 15,357.9 15,560.1 15,618.3	1,966.9 2,078.0 2,289.0 2,169.0 2,184.0 2,258.0 2,239.9 2,340.9 2,239.9 2,258.0 2,340.0	8,889.2 8,899.6 8,924.6 8,974.2 9,002.2 9,032.2 9,094.9 9,120.4 9,218.2 9,240.4 9,297.0	2,004.9 2,024.0 2,037.0 2,050.0 2,064.4 2,078.4 2,092.4 2,112.8 2,127.8 2,142.8 2,158.5 2,174.5	1,323.1 1,331.0 1,349.0 1,319.4 1,335.6 1,345.9 1,347.8 1,365.2 1,376.4 1,382.3 1,395.9 1,412.6	961.9 961.3 977.4 946.1 965.2 965.5 982.3 993.4 994.0 1,007.1 1,023.2	361.2 369.7 371.6 373.3 374.2 380.7 382.3 383.0 383.0 388.3 388.8 389.4	5,979.2 6,177.7 6,144.9 6,218.3 6,205.8 6,212.8 6,227.8 6,157.0 6,238.0 6,344.5 6,290.0 6,355.8	159.9 159.4 159.0 158.6 158.2 157.8 157.5 157.0 156.8 156.4 156.2	ಬೆಬೆಬೆಬೆ ಬೆಬೆಬೆ ಬೆಬೆಬೆ ಬೆಬೆ	5,700.7 5,902.8 5,869.3 5,945.6 5,932.1 5,943.9 5,962.2 5,895.9 5,977.6 6,084.1 6,032.9 6,101.9	118.4 115.2 116.3 113.9 115.3 110.8 107.8 103.4 103.7 100.7 97.9
2019: Jan	21,982.4 22,115.5 22,028.0 22,027.7 22,026.4 22,022.4 22,022.4 22,460.5 22,719.4 23,008.4 23,076.2 23,201.4	15,619.8 15,769.7 15,939.0 15,880.9 15,941.3 15,931.2 15,968.1 16,146.3 16,347.3 16,514.1 16,627.8 16,682.1	2,299.1 2,396.0 2,480.0 2,384.0 2,353.9 2,250.9 2,205.9 2,377.0 2,456.1 2,515.1 2,416.9	9,355.8 9,376.3 9,414.3 9,491.4 9,516.4 9,554.4 9,642.2 9,656.4 9,762.8 9,834.9 9,830.4 9,929.2	2,190.5 2,201.0 2,217.0 2,233.0 2,258.5 2,274.5 2,290.6 2,303.1 2,319.1 2,335.1 2,363.1 2,379.1	1,403.8 1,407.7 1,421.1 1,390.3 1,410.3 1,432.7 1,432.5 1,440.0 1,455.7 1,474.4 1,474.4	1,015.6 1,012.4 1,025.1 992.6 1,010.4 1,030.8 1,029.6 1,029.9 1,044.9 1,063.6 1,076.5 1,095.3	388.2 395.3 396.0 397.7 399.9 401.9 402.9 410.1 410.8 411.1 412.0	6,362.6 6,345.8 6,089.0 6,146.8 6,085.2 6,092.4 6,054.2 6,372.1 6,494.3 6,448.5 6,519.2	155.2 154.9 154.5 154.1 153.7 153.4 153.0 152.6 152.3 152.0 151.8	න් යා	6,114.0 6,097.9 5,840.6 5,902.6 5,846.6 5,859.0 5,825.5 6,084.6 6,133.7 6,251.8 6,200.0 6,262.4	93.1 92.8 93.7 89.8 84.6 79.7 75.5 76.7 85.8 90.1 96.4

Note: The fiscal year is on an October 1-September 30 basis.

Source: Department of the Treasury.

Data beginning with January 2001 are interest-bearing and non-interest-bearing securities; prior data are interest-bearing securities only.

 Data from 1986 to 2002 and 2005 forward include Federal Financing Bank securities, not shown separately. Beginning with data for January 2014, includes Floating Rate Notes, not shown separately.

 Through 1996, series is U.S. savings bonds. Beginning 1997, includes U.S. retirement plan bonds, U.S. individual retirement bonds, and U.S. savings notes previously included in "other" nonmarketable securities.

 Anomarketable certificates of indebtedness, notes, bonds, and bills in the Treasury foreign series of dollar-denominated and foreign-currency-denominated

Numerical Certain Cert

Table B-52. Estimated ownership of U.S. Treasury securities, 2006-2019

[Billions of dollars]

						UI UUIIAIS)	Held by priv	ate investor	S			
		Federal Reserve				Pension	n funds					
End of month	Total public debt <sup>1</sup>	and Intra- govern- mental hold- ings <sup>2</sup>	Total privately held	De- pository institu- tions <sup>3</sup>	U.S. savings bonds <sup>4</sup>	Private <sup>5</sup>	State and local govern- ments	Insurance compa- nies	Mutual funds <sup>6</sup>	State and local govern- ments	Foreign and inter- national <sup>7</sup>	Other inves- tors <sup>8</sup>
2006: Mar	8,371.2	4,257.2	4,114.0	113.0	206.0	116.8	152.9	200.3	254.2	515.7	2,082.1	473.0
June	8,420.0	4,389.2	4,030.8	119.5	205.2	117.7	149.6	196.1	243.4	531.6	1,977.8	490.1
Sept	8,507.0	4,432.8	4,074.2	113.6	203.7	125.8	149.3	196.8	234.2	542.3	2,025.3	483.2
Dec	8,680.2	4,558.1	4,122.1	114.8	202.4	139.8	153.4	197.9	248.2	570.5	2,103.1	392.0
2007: Mar	8,849.7	4,576.6	4,273.1	119.8	200.3	139.7	156.3	185.4	263.2	608.3	2,194.8	405.2
June	8,867.7	4,715.1	4,152.6	110.4	198.6	139.9	162.3	168.9	257.6	637.8	2,192.0	285.1
Sept	9,007.7	4,738.0	4,269.7	119.7	197.1	140.5	153.2	155.1	292.7	643.1	2,235.3	332.9
Dec	9,229.2	4,833.5	4,395.7	129.8	196.5	141.0	144.2	141.9	343.5	647.8	2,353.2	297.8
2008: Mar	9,437.6	4,694.7	4,742.9	125.0	195.4	143.7	135.4	152.1	466.7	646.4	2,506.3	371.9
June	9,492.0	4,685.8	4,806.2	112.7	195.0	145.0	135.5	159.4	440.3	635.1	2,587.4	395.9
Sept	10,024.7	4,692.7	5,332.0	130.0	194.3	147.0	136.7	163.4	631.4	614.0	2,802.4	512.9
Dec	10,699.8	4,806.4	5,893.4	105.0	194.1	147.4	129.9	171.4	758.2	601.4	3,077.2	708.9
2009: Mar	11,126.9	4,785.2	6,341.7	125.7	194.0	155.4	137.0	191.0	721.1	588.2	3,265.7	963.7
June	11,545.3	5,026.8	6,518.5	140.8	193.6	164.1	144.6	200.0	711.8	588.5	3,460.8	914.2
Sept	11,909.8	5,127.1	6,782.7	198.2	192.5	167.2	145.6	210.2	668.5	583.6	3,570.6	1,046.3
Dec	12,311.3	5,276.9	7,034.4	202.5	191.3	175.6	151.4	222.0	668.8	585.6	3,685.1	1,152.1
2010: Mar	12,773.1	5,259.8	7,513.3	269.3	190.2	183.0	153.6	225.7	678.5	585.0	3,877.9	1,350.1
June	13,201.8	5,345.1	7,856.7	266.1	189.6	190.8	150.1	231.8	676.8	584.4	4,070.0	1,497.1
Sept	13,561.6	5,350.5	8,211.1	322.8	188.7	198.2	145.2	240.6	671.0	586.0	4,324.2	1,534.4
Dec	14,025.2	5,656.2	8,368.9	319.3	187.9	206.8	153.7	248.4	721.7	595.7	4,435.6	1,499.9
2011: Mar	14,270.0	5,958.9	8,311.1	321.0	186.7	215.8	157.9	253.5	749.4	585.3	4,481.4	1,360.1
June	14,343.1	6,220.4	8,122.7	279.4	186.0	251.8	158.0	254.8	753.7	572.2	4,690.6	976.1
Sept	14,790.3	6,328.0	8,462.4	293.8	185.1	373.6	155.7	259.6	788.7	557.9	4,912.1	935.8
Dec	15,222.8	6,439.6	8,783.3	279.7	185.2	391.9	160.7	297.3	927.9	562.2	5,006.9	971.4
2012: Mar	15,582.3	6,397.2	9,185.1	317.0	184.8	406.6	169.4	298.1	1,015.4	567.4	5,145.1	1,081.2
June	15,855.5	6,475.8	9,379.7	303.2	184.7	427.4	171.2	293.6	997.8	585.4	5,310.9	1,105.4
Sept	16,066.2	6,446.8	9,619.4	338.2	183.8	453.9	181.7	292.6	1,080.7	596.9	5,476.1	1,015.4
Dec	16,432.7	6,523.7	9,909.1	347.7	182.5	468.0	183.6	292.7	1,031.8	599.6	5,573.8	1,229.4
2013: Mar	16,771.6	6,656.8	10,114.8	338.9	181.7	463.4	193.4	284.3	1,066.7	615.6	5,725.0	1,245.7
June	16,738.2	6,773.3	9,964.9	300.2	180.9	444.5	187.7	276.2	1,000.1	612.6	5,595.0	1,367.8
Sept	16,738.2	6,834.2	9,904.0	293.2	180.0	347.8	187.5	273.2	986.1	624.3	5,652.8	1,359.1
Dec	17,352.0	7,205.3	10,146.6	321.1	179.2	464.9	181.3	271.2	983.3	633.6	5,792.6	1,319.5
2014: Mar	17,601.2	7,301.5	10,299.7	368.4	178.3	474.3	184.3	276.8	1,060.4	632.0	5,948.3	1,177.0
June	17,632.6	7,461.0	10,171.6	409.5	177.6	482.6	198.3	287.7	986.2	638.8	6,018.7	972.1
Sept	17,824.1	7,490.8	10,333.2	471.1	176.7	490.7	198.7	298.1	1,075.8	628.7	6,069.2	924.1
Dec	18,141.4	7,578.9	10,562.6	516.8	175.9	507.1	199.2	307.0	1,121.8	654.5	6,157.7	922.4
2015: Mar	18,152.1	7,521.3	10,630.8	518.1	174.9	447.8	176.7	305.1	1,170.4	674.2	6,172.6	990.9
June	18,152.0	7,536.5	10,615.5	518.5	173.9	373.8	185.7	304.3	1,139.8	655.0	6,163.1	1,101.3
Sept	18,150.6	7,488.7	10,661.9	519.1	172.8	305.3	171.0	306.6	1,195.1	646.4	6,105.9	1,239.7
Dec	18,922.2	7,711.2	11,211.0	547.4	171.6	504.7	174.5	306.7	1,318.3	680.4	6,146.2	1,361.1
2016: Mar	19,264.9	7,801.4	11,463.6	562.9	170.3	524.4	170.4	315.5	1,404.1	692.6	6,284.4	1,339.0
June	19,381.6	7,911.2	11,470.4	580.6	169.0	537.9	185.0	329.8	1,434.2	710.0	6,279.1	1,244.8
Sept	19,573.4	7,863.5	11,709.9	627.6	167.5	545.6	203.8	341.2	1,600.4	734.0	6,155.9	1,333.9
Dec	19,976.9	8,005.6	11,971.3	663.9	165.8	538.0	218.8	330.2	1,705.4	744.2	6,006.3	1,598.8
2017: Mar	19,846.4	7,941.1	11,905.3	658.6	164.2	444.2	239.5	338.4	1,669.1	751.1	6,075.3	1,564.9
June	19,844.6	7,943.4	11,901.1	621.9	162.8	425.9	262.8	348.4	1,608.5	736.4	6,151.9	1,582.5
Sept	20,244.9	8,036.9	12,208.0	611.8	161.7	570.8	266.5	359.7	1,697.8	716.0	6,301.9	1,521.9
Dec	20,492.7	8,132.1	12,360.6	638.3	160.4	432.0	289.4	372.6	1,797.5	732.3	6,211.3	1,726.9
2018: Mar	21,089.9	8,086.6	13,003.3	639.7	159.0	597.7	300.1	361.8	1,977.1	712.9	6,223.4	2,031.6
June	21,195.3	8,106.9	13,088.5	665.3	157.8	622.5	307.3	225.9	1,843.4	727.3	6,225.0	2,314.0
Sept	21,516.1	8,068.1	13,447.9	683.9	156.8	644.0	304.7	226.1	1,898.2	722.2	6,225.9	2,586.3
Dec	21,974.1	8,095.0	13,879.1	771.5	155.7	670.9	372.8	203.7	2,023.3	693.0	6,271.1	2,717.0
2019: Mar June Sept Dec	22,028.0 22,023.5 22,719.4 23,201.4	7,999.1 7,945.2 8,023.6 8,359.9	14,028.9 14,078.4 14,695.8 14,841.5	771.3 810.0 909.9	154.5 153.4 152.3 151.3	478.2 506.0 727.5	405.1 414.7 424.5	201.1 202.1 208.2	2,058.3 1,929.9 2,173.5	691.8 674.5 676.7	6,474.9 6,640.5 6,779.1	2,793.6 2,747.3 2,644.1

Source: Department of the Treasury.

<sup>1</sup> Face value.
2 Federal Reserve holdings exclude Treasury securities held under repurchase agreements.
3 Includes U.S. chartered depository institutions, foreign banking offices in U.S., banks in U.S. affiliated areas, credit unions, and bank holding companies.
4 Current accrual value includes myRA.
5 Includes Treasury securities held by the Federal Employees Retirement System Thrift Savings Plan "G Fund."
6 Includes money market mutual funds, and closed-end investment companies.
7 Includes nonmarketable foreign series, Treasury securities, and Treasury deposit funds. Excludes Treasury securities held under repurchase agreements in custody accounts at the Federal Reserve Bank of New York. Estimates reflect benchmarks to this series at differing intervals; for further detail, see *Treasury Rulletin* and http://www.treasury.gov/resource-center/data-chart-center/tic/pages/index.aspx.

Bulletin and http://www.treasury.gov/resource-center/data-chart-center/tic/pages/index.aspx.

8 Includes individuals, Government-sponsored enterprises, brokers and dealers, bank personal trusts and estates, corporate and noncorporate businesses, and other investors.

# **Corporate Profits and Finance**

Table B-53. Corporate profits with inventory valuation and capital consumption adjustments, 1969-2019

[Billions of dollars: quarterly data at seasonally adjusted annual rates]

	Corporate profits		Corporate p	rofits after tax with invento capital consumption adjustr	ory valuation nents
Year or quarter	with inventory valuation and capital consumption adjustments	Taxes on corporate income	Total	Net dividends	Undistributed profits with inventory valuation and capital consumption adjustments
1969	98.4	37.0	61.5	27.3	34.2
1970	86.2	31.3	55.0	27.8	27.2
1971 1972	100.6 117.2	34.8 39.1	65.8 78.1	28.4 30.1	37.5 48.0
1973	133.4	45.6	87.8	34.2	53.5
1974 1975	125.7 138.9	47.2 46.3	78.5 92.6	38.8 38.3	39.7 54.3
1976	174.3 205.8	59.4 68.5	114.9 137.3	44.9 50.7	70.0 86.6
1977 1978	238.6	77.9	160.7	57.8	102.9
1979	249.0	80.7	168.2	66.8	101.4
1980 1981	223.6 247.5	75.5 70.3	148.1 177.2	75.8 87.8	72.3 89.4
1982	229.9 279.8	51.3 66.4	178.6	92.9 97.7	85.6 115.7
1983 1984	337.9	81.5	213.3 256.4	106.9	149.5
1985	354.5 324.4	81.6 91.9	272.9 232.5	115.3 124.0	157.5 108.5
1986 1987	366.0	112.7	253.3	130.1	123.2
1988 1989	414.5 414.3	124.3 124.4	290.2 289.9	147.3 179.6	142.9 110.3
1990	417.7	121.8	295.9	192.7	103.2
1991	452.6 477.2	117.8 131.9	334.8 345.3	201.3 206.3	133.5 139.0
1992 1993	524.6	155.0	369.5	221.3	148.2
1994 1995	624.8 706.2	172.7 194.4	452.1 511.8	256.4 282.3	195.7 229.4
1996	789.5	211.4	578.1	323.6	254.5
1997 1998	869.7 808.5	224.8 221.8	645.0 586.6	360.1 383.6	284.9 203.0
1999	834.9	227.4	607.5	373.5	234.1
2000 2001	786.6 758.7	233.4 170.1	553.2 588.6	410.2 397.9	142.9 190.8
2002	911.7	160.6	751.1	424.9	326.2
2003 2004	1,056.3 1,289.3	213.7 278.5	842.5 1,010.8	456.0 582.2	386.5 428.6
2005	1,488.6	379.8	1,108.8	602.0	506.8
2006 2007	1,646.3 1,533.2	430.4 392.1	1,215.8 1,141.1	755.1 853.5	460.8 287.6
2008	1,285.8 1,386.8	256.1 204.2	1,029.7 1,182.6	840.3 622.1	189.4 560.6
2010	1,728.7	272.5	1,456.2	643.2	813.0
2011	1,809.8	281.1	1,528.7	779.1	749.6
2012 2013	1,997.4 2,010.7	334.9 362.8	1,662.5 1,647.9	948.7 1,009.0	713.9 638.9
2014	2,120.2 2,061.5	407.3 396.6	1,712.9 1,664.9	1,096.1 1,164.9	616.8 500.0
2016	2,011.5	377.6	1,633.9	1,175.9	458.0
2017	2,005.9 2,074.6	319.4 219.8	1,686.5 1,854.9	1,239.6 1,312.6	446.9 542.3
2018 2019 <sup>p</sup>				1,340.7	
2016: I	2,022.2 1,998.1	373.3 373.8	1,649.0 1,624.3	1,168.9 1,166.7	480.1 457.6
III	2,013.0	391.7	1,621.3	1,183.3	438.0
IV	2,012.6	371.5	1,641.0	1,184.8	456.2
2017: I	1,995.4 2,008.0	322.8 314.1	1,672.5 1,693.9	1,219.5 1,246.8	453.1 447.1
III IV	2,019.0 2,001.4	335.3 305.4	1,683.7 1,696.0	1,242.7 1,249.5	441.0 446.5
2018:	2,001.4	207.6	1,844.7	1,245.3	578.4
II	2.056.4	222.6	1,833.8	1 291 9	541.9
III IV	2,104.2 2,085.6	230.3 218.5	1,873.9 1,867.1	1,329.7 1,362.5	544.2 504.6
2019: I	2,006.9	215.4	1,791.4	1,324.6	466.8
	2,082.7 2,078.0	225.2 209.3	1,857.5 1,868.7	1,346.9 1,339.6	510.7 529.1
  V <sup>p</sup>	2,070.0	200.0	1,000.7	1,351.6	J2J.1

Source: Department of Commerce (Bureau of Economic Analysis).

## Table B-54. Corporate profits by industry, 1969-2019

[Billions of dollars; quarterly data at seasonally adjusted annual rates]

Corporate profits with inventory valuation adjustment and without capital consumption adjustment Domestic industries Rest Year or quarter Financial Nonfinancial of Total the Total Federal Manu-Wholeworld Retail Inforporta-tion 1 Total Reserve Other Total factur-Utilities sale Other trade mation hanks ing trade SIC:2 1969 90.8 84.2 13.6 10.6 70.6 41.6 11.1 4.9 6.4 6.5 6.6 3.1 3.5 3.3 5.8 6.7 79.7 72.6 15.5 57.1 32.0 8.8 4.6 6.1 7.1 94 7 86.8 17.9 14.6 68.9 40.0 9.6 5.4 47.6 55.0 51.0 7.6 9.6 10.0 1972 1093 99.7 19.5 3.3 16 1 80.3 10.4 72 7.5 95 21.1 20.8 20.4 10.2 126.6 123.3 4.5 5.7 16.6 15.1 90.6 8.8 12.2 14.9 17.5 85.1 105.8 2.8 144.2 129.6 5.6 14.8 109.2 63.0 11.7 14.3 8.4 14.6 17.5 21.2 25.5 15.3 182.1 165.6 25.6 5.9 19.7 140.0 82.5 13.7 10.9 16.5 1977 212.8 246.7 193.7 223.8 32 6 6.1 26.5 33.1 161.1 91.5 16.4 16.7 12.8 19.2 191 40.8 105.8 22.9 13 1 183 1 261.0 226.4 41.8 9.4 32.3 184.6 107.1 21.6 20.0 10.7 25.2 34.6 1980 240.6 205.2 35.2 11.8 23.5 169.9 97.6 22.2 18.5 7.0 24.6 35.5 252.0 30.3 14.4 15.9 192.0 112.5 25.1 23.7 10.7 29.7 20.7 21.9 30.4 1982 2248 192 2 27.2 15.2 165.0 89.6 28.1 143 12.3 32.6 36.2 185.2 223.0 205.1 97.3 114.2 19.3 21.5 22.8 256.4 294.3 221.4 14.6 16.4 21.6 34.3 44.7 12.3 35.1 36.6 1983 1984 289.7 251.6 46.5 16.3 30.2 107.1 39.1 24.6 1985 273.3 233.8 56.4 40.8 177.4 39.3 24.4 23.4 14.7 15.5 75.6 39.5 23.3 20.3 1997 314.6 266.5 60.3 16.2 44 1 206.2 101.8 42 N 18.9 48 N 242.3 46.8 20.4 1988 366.2 309 2 66.9 18 1 48 8 132.8 57 0 373.1 305.9 78.3 57.6 227.6 41.9 22.0 20.5 20.6 20.9 67.1 1989 1990 391.2 315.1 89.6 21.8 67.8 225.5 120.9 43.5 19.4 20.3 21.3 76.1 54.5 57.7 120.4 20.7 22.3 25.3 26.9 76.5 1992 459.7 386.6 132 4 18.3 114.1 254 2 109.8 28.1 33 4 73.1 26.5 31.4 45.8 61.2 73.1 501.9 589.3 397 76.9 78.0 1993 425.0 119.9 16.7 103.2 305.1 122.9 70.1 107.4 117.3 46.3 1994 125.9 140.3 18.5 22.9 385.4 433.7 162.6 199.8 83.9 89.0 1995 667.0 574.0 28.0 43.9 92.9 39.9 52.0 88.5 741.8 639.8 147.9 492.0 220.4 91.2 102 0 63.4 1997 811.0 703.4 162.2 24.3 137.9 541.2 248.5 81.0 48.1 100.3 107.6 1998 743 8 641 1 138 9 25.6 502 1 220.4 72.6 50.6 723 86.3 102 8 127.9 118.5 1999 761.9 640.2 584.1 26.7 31.2 485 B 219.4 205.9 493 46.8 97.6 75.4 154.6 121.7 729.8 149.7 434.4 50.4 145.7 2000 33.8 68.9 743.8 102.8 1998 641.1 138 9 25.6 502.1 193.5 12.8 57.3 62.5 33 1 1097 1999 761.9 640.2 154.6 26.7 127.9 485.6 184.5 7.2 34.4 55.6 59.5 20.8 123.5 121.7 118.5 2000 2001 2002 729.8 149.7 24.3 22.5 59.5 51.1 51.3 71.3 -11.9 584.1 31.2 434.4 175.6 9.5 126.1 145 7 195.0 28.9 23.5 -26.4 5.0 697 528.3 333.3 375.3 75.1 78.3 168.8 166.1 797.4 640.6 265.3 241.9 -6.5 53.5 83.3 151.2 156.8 2003 796.7 302.8 20.0 282.7 494.0 4.4 56.6 87.9 28.1 158.9 955.7 13.2 2004 2005 186.2 279.7 21.1 61.6 228.8 333.5 1,217.5 10224 346 0 20.0 326.0 676.3 12.0 72.7 94.0 195.1 629 2 383.0 993 9 28 4 96 N 1233 225.7 403 4 409 5 26.5 2006 2007 2008 40.8 23.3 29.3 105.0 102.8 92.7 1.812.2 413.1 33.8 1.159.4 239.7 337.8 572.5 379.3 352.9 55.2 133.6 356.8 1,708 1,370.5 300.2 94.6 36.0 1,070.3 49.6 119.4 120.5 ,344.5 954.3 240.0 30.4 98.8 390 107.9 2009 1,470.1 1,121.3 362.7 47.3 315.3 758.7 164.7 21.7 23.4 88.9 87.0 265.1 348.8 994.8 2010 2011 2012 1,400.6 1,337.7 1,739.3 334.3 302.4 99.3 97.2 320.4 314.5 1,786.4 405.8 378.4 71.6 76.0 44.6 30.6 30.6 102.3 95.7 385.8 281.8 296.0 115.9 959.3 412.6 405.4 .750 115.1 2,144.7 482.4 410.6 ,256.9 403.0 54.4 13.8 137.9 155.7 112.0 380.1 45.2 55.7 2,165.9 2,266.6 430.7 79.7 ,336.3 28.3 398.8 1,767.1 351.1 446.9 146.4 153.3 137.6 378.6 103.5 ,861.7 483 1 379.6 ,378.6 458.7 32.8 150.6 157.3 126.6 397.0 404.9 2,190.0 2,116.5 2,084.1 2,011.9 2015 2016 2017 2018 1,787.5 1.704.6 100.7 61.0 63.9 58.2 135.6 157.4 448 1 347 4 1,339.4 20 1 1693 376.5 402 5 9.4 456.8 413.5 364.8 335.2 1,247.8 1.216.5 126.6 124.2 387.8 332.2 315.5 92.0 170.5 411 9 78.3 156.9 ,630.0 405.0 63.6 341.4 1,105.3 283.7 45.0 -4.0 108.9 121.7 416.9 501.7 2017: 2,128.9 1,692.3 409.8 89.3 320.5 1,282.5 306.5 63.2 13.5 132.7 174.5 158.0 434.3 436.6 2,151.4 2,171.5 1,884.5 417.0 145.6 ,728.1 80.2 71.9 336.8 ,311.1 337.1 67.5 59.4 14.2 11.7 140.0 168.1 438.6 423.3 127.8 96.4 161.9 123.2 703 8 440.9 369 N 262.9 348 8 402.0 467.6 1,395.8 386.3 71.8 314.5 1,009.5 269.6 42.8 109.2 361.5 488.7 6.8 2018: 1.979.9 1.472.1 413.3 70.0 343.3 1.058.8 246.0 42.9 1.7 109.3 137.7 123.9 397.2 507.7 352.8 335.5 334.0 1,991.5 ,496.5 418.4 65.6 61.9 1,078.2 39.9 43.5 -1.6 92.3 122.8 410.4 397.4 iii ,533.4 ,136.1 298.9 -5.4 110.9 141.8 124.3 2,031.3 I۷ 1,539.1 390.8 56.8 1,148.2 303.0 53.6 -10.7122.9 130.0 111.4 438.1 492.3 50.6 55.6 116.1 499.6 1 999 9 1.500.4 368 4 1.081.4 41 1 -4.2 108.6 408 5 419 N 260 1 151 2 2019 2,080.5 2,073.9 366.8 367.2 -1.4 120.6 120.7 161.5 164.3 422.4 417.7 1,120.0 265.5 1 542 3 38 1 1116 424 f 538 2 1 530 1 50 6 274.8 43 4 -2.0 78 N 433.3 543.7 1 112 4

Note: Industry data on SIC basis and NAICS basis are not necessarily the same and are not strictly comparable.

Source: Department of Commerce (Bureau of Economic Analysis).

Data on Standard Industrial Classification (SIC) basis include transportation and public utilities. Those on North American Industry Classification System (NAICS) basis include transporation and warehousing. Utilities classified separately in NAICS (as shown beginning 1998).

<sup>&</sup>lt;sup>2</sup> SIC-based industry data use the 1987 SIC for data beginning in 1987 and the 1972 SIC for prior data. NAICS-based data use 2002 NAICS

Table B-55. Historical stock prices and yields, 1949-2003

				Co	ommon stock (end of peric	prices od) <sup>1</sup>				(Standard	stock yields d & Poor's) ent) <sup>5</sup>
End of year		New Yor	k Stock Exch	ange (NYSE)	indexes <sup>2</sup>			Standard	Nasdag		
,	Composite (Dec. 31,		Dece	mber 31, 196	65=50		Dow Jones industrial	& Poor's composite	composite index	Dividend- price ratio <sup>6</sup>	Earnings- price,
	2002= 5,000) <sup>3</sup>	Composite	Industrial	Transpor- tation	Utility <sup>4</sup>	Finance	average 2	index (1941–43=10) <sup>2</sup>	(Feb. 5, 1971=100) <sup>2</sup>	ratio <sup>o</sup>	ratio <sup>/</sup>
1949							200.52	16.76		6.59	15.48
1950 1951							235.42 269.23	20.41 23.77		6.57 6.13	13.99 11.82
1952							291.90	26.57		5.80	9.47
1953		13.60 19.40					280.90	24.81 35.98		5.80 4.95	10.26
1954 1955		23.71					404.39 488.40	45.48		4.95	8.57 7.95
1956		24.35					499.47	46.67		4.09	7.55
1957 1958		21.11 28.85					435.69 583.65	39.99 55.21		4.35 3.97	7.89 6.23
1959		32.15					679.36	59.89		3.23	5.78
1960		30.94					615.89	58.11		3.47	5.90
1961		38.93					731.14	71.55		2.98	4.62
1962 1963		33.81 39.92					652.10 762.95	63.10 75.02		3.37 3.17	5.82 5.50
1964		45.65					874.13	84.75		3.01	5.32
1965 1966	528.69 462.28	50.00 43.72	43.13	47.56	90.38	44.91	969.26 785.69	92.43 80.33		3.00 3.40	5.59
1967	569.18	53.83	56.59	49.66	86.76	53.80	905.11	96.47		3.20	6.63 5.73 5.67
1968	622.79	58.90	61.69	56.27	91.64	76.48	943.75	103.86		3.07	5.67
1969	544.86	51.53	54.74	37.85	77.54	67.87	800.36	92.06		3.24 3.83	6.08
1970 1971	531.12 596.68	50.23 56.43	52.91 60.53	35.70 49.56	81.64 78.78	64.34 73.83	838.92 890.20	92.15 102.09	114.12	3.83	6.45 5.41
1972	681.79	64.48	70.33	47.69	78.78 84.34	73.83 83.34	890.20 1,020.02	118.05	133.73	2.84	5.41 5.50
1973 1974	547.93 382.03	51.82 36.13	56.60 39.15	37.53 26.36	68.66 53.30	64.51 39.84	850.86 616.24	97.55 68.56	92.19 59.82	3.06 4.47	7.12 11.59
1975	503.73	47.64	52.73	32.98	66.94	45.20	852.41	90.19	77.62	4.31	9.15
1976	612.01	57.88	63.36	42.57	82.54	59.23	1,004.65	107.46	97.88	3.77	8.90
1977 1978	555.12 566.96	52.50 53.62	56.43 58.87	40.50 41.58	81.08 75.38	53.85 55.01	831.17 805.01	95.10 96.11	105.05 117.98	4.62 5.28	10.79 12.03
1979	655.04	61.95	70.24	50.64	73.80	63.45	838.74	107.94	151.14	5.47	13.46
1980	823.27	77.86	91.52	76.19	76.90	70.83	963.99	135.76	202.34	5.26	12.66
1981	751.90 856.79	71.11 81.03	80.89 93.02	66.85 73.63	80.10 86.94	73.68 85.00	875.00 1,046.54	122.55 140.64	195.84 232.41	5.20 5.81	11.96 11.60
1983	1,006.41	95.18	111.35	98.09	92.48	94.32	1.258.64	164.93	278.60	4.40	8.03
1984 1985	1,013.91 1,285.66	96.38 121.59	110.58 139.27	90.61 113.97	103.14 126.38	97.63 131.29	1,211.57 1,546.67	167.24 211.28	247.35 324.93	4.64 4.25	10.02 8.12
1986	1,465.31	138.59	160.11	117.65	147.54	140.05	1,895.95	242.17	348.83	3.49	6.09
1987	1,461.61	138.23	167.04	118.57	134.62	114.57	1,938.83	247.08	330.47	3.08	5.48
1988 1989	1,652.25 2,062.30	156.26 195.04	189.42 232.76	146.60 178.33	149.38 204.00	128.19 156.15	2,168.57 2,753.20	277.72 353.40	381.38 454.82	3.64 3.45	8.01 7.42
1990	1,908.45	180.49	223.60	141.49	182.60	122.06	2,633.66	330.22	373.84	3.61	6.47
1991	2,426.04	229.44	285.82	201.87	204.26	172.68	3,168.83	417.09	586.34	3.24	4.79
1992	2,539.92 2,739.44	240.21 259.08	294.39 315.26	214.72 270.48	209.66 229.92	200.83 216.82	3,301.11 3,754.09	435.71 466.45	676.95 776.80	2.99 2.78	4.22 4.46
1994	2,653.37	250.94	318.10	222.46	198.41	195.80	3,834.44	459.27	751.96	2.82	5.83
1995	3,484.15	329.51	413.29	301.96	252.90	274.25	5.117.12	615.93	1.052.13	2.56	6.09
1996	4,148.07 5,405.19	392.30 511.19	494.38 630.38	352.30 466.25	259.91 335.19	351.17 495.96	6,448.27 7,908.25	740.74 970.43	1,291.03 1,570.35	2.19 1.77	5.24 4.57
1998	6,299.94	595.81	743.65	466.25 482.38 466.70	335.19 445.94	495.96 521.42	7,908.25 9,181.43	1,229.23	1,570.35 2,192.69	1.49	3.46
1999	6,8/6.10	650.30	828.21		511.15	516.61	11,497.12	1,469.25	4,069.31	1.25	3.17
2000	6,945.57 6,236.39	656.87	803.29	462.76	440.54 329.84	646.95 593.69	10,786.85 10,021.50	1,320.28 1,148.08	2,470.52 1,950.40	1.15 1.32	3.63
2002	5,000.00	589.80 472.87	735.71 583.95	438.81 395.81	233.08	510.46	8,341.63	879.82	1,335.51	1.52	2.95 2.92
2003 3	6,440.30	572.56	735.50	519.58	265.58	655.12	10,453.92	1,111.92	2,003.37	1.77	3.84

Sources: New York Stock Exchange, Dow Jones & Co., Inc., Standard & Poor's, and Nasdaq Stock Market.

<sup>1</sup> End of period. 2 Includes stocks as follows: for NYSE, all stocks listed; for Dow Jones industrial average, 30 stocks; for Standard & Poor's (S&P) composite index, 500

<sup>-</sup> includes stocks at fortness; for MYSE, all stocks listed, for Dow Jones Industrial average, 30 stocks; and for Nasdaq composite index over 5,000.

3 The MYSE relaunched the composite index on January 9, 2003, incorporating new definitions, methodology, and base value. (The composite index based on December 31, 1965–50 was discontinued.) Subset indexes on financial, energy, and health care were released by the NYSE on January 8, 2004 (see Table B–56). NYSE indexes shown in this table for industrials, utilities, transportation, and finance were discontinued.

4 Effective April 1993, the NYSE doubled the value of the utility index to facilitate trading of options and futures on the index. Indexes prior to 1993 reflect the doubling.

<sup>\*</sup>Effective April 1993, the NYSE doubled the value of the utility index to facilitate trading of options and futures on the index. Indexes prior to 1993 reflect the doubling.

Based on 500 stocks in the S&P composite index.

Aggregate cash dividends (based on latest known annual rate) divided by aggregate market value based on Wednesday closing prices. Monthly data are averages of weekly figures; annual data are averages of monthly figures.

Juarterly data are ratio of earnings (after taxes) for four quarters ending with particular quarter-to-price index for last day of that quarter. Annual data are averages of quarterly ratios.

Table B-56. Common stock prices and yields, 2000-2019

			Со	mmon stock pri (end of period)	ces			Common s (Standard (perc	& Poor's)
End of year or month	New	York Stock Excha (December 31, 2	ange (NYSE) inc 2002=5,000) <sup>2, 3</sup>	lexes	Dow Jones industrial	Standard & Poor's composite	Nasdaq composite index	Dividend- price ratio <sup>5</sup>	Earnings- price ratio <sup>6</sup>
	Composite	Financial	Energy	Health care	average 2	index (1941–43=10) <sup>2</sup>	(Feb. 5, 1971=100) <sup>2</sup>	ratio <sup>5</sup>	ratio <sup>6</sup>
2000 2001 2002 2003 2004 2005 2006 2007 2007 2008 2009	6,945.57 6,236.39 5,000.00 6,440.30 7,250.06 7,753.95 9,139.02 9,740.32 5,757.05 7,184.96	5,000.00 6,676.42 7,493.92 7,996.94 9,552.22 8,300.68 3,848.42 4,721.02	5,000.00 6,321.05 7,934.49 10,109.61 11,967.88 15,283.81 9,434.01 11,415.03	5,000.00 5,925.97 6,119.07 6,458.20 6,958.64 7,170.42 5,340.73 6,427.27	10,786.85 10,021.50 8,341.63 10,453.92 10,783.01 10,717.50 12,463.15 13,264.82 8,776.39 10,428.05	1,320.28 1,148.08 879.82 1,111.92 1,211.92 1,248.29 1,418.30 1,468.36 903.25 1,115.10	2,470.52 1,950.40 1,335.51 2,003.37 2,175.44 2,205.32 2,415.29 2,652.28 1,577.03 2,269.15	1.15 1.32 1.61 1.77 1.72 1.83 1.87 1.86 2.37 2.40	3.63 2.95 2.92 3.84 4.89 5.36 5.78 5.29 3.54 1.86
2010 2011 2012 2013 2013 2014 2015 2016 2017 2018 2019	7,964.02 7,477.03 8,443.51 10,400.33 10,839.24 10,143.42 11,056.89 12,808.84 11,374.39 13,913.03	4,958.62 4,062.88 5,114.54 6,353.68 6,707.16 6,305.68 6,961.56 8,235.89 6,969.48 8,700.11	12,520.29 12,409.61 12,606.06 14,557.54 12,533.54 9,343.81 11,503.76 11,470.58 9,341.44 10,037.30	6,501.53 7,045.61 7,904.06 10,245.31 11,967.04 12,385.19 11,907.20 14,220.58 15,158.38 18,070.10	11,577.51 12,217.56 13,104.14 16,576.66 17,823.07 17,425.03 19,762.60 24,719.22 23,327.46 28,538.44	1,257.64 1,257.60 1,426.19 1,848.36 2,058.90 2,043.94 2,238.83 2,673.61 2,506.85 3,230.78	2,652.87 2,605.15 3,019.51 4,176.59 4,736.05 5,007.41 5,383.12 6,903.39 6,635.28 8,972.60	1.98 2.05 2.24 2.14 2.04 2.10 2.19 1.97 1.90	6.04 6.77 6.20 5.57 5.25 4.59 4.17 4.22 4.66
2017: Jan Feb Mar Apr May June July Aug Sept Oct Nov Dec Dec Mar	11,222.95 11,512.39 11,492.85 11,536.08 11,598.03 11,761.70 11,967.67 11,875.69 12,209.16 12,341.01 12,627.80 12,808.84	7,064.02 7,320.48 7,216.68 7,208.13 7,159.54 7,468.28 7,652.38 7,527.52 7,780.56 7,921.32 8,108.70 8,235.89	11,202.98 10,854.83 10,834.06 10,521.74 10,235.99 10,083.36 10,416.42 9,978.32 10,911.61 10,889.68 10,994.32 11,470.58	12,061.43 12,761.57 12,728.55 13,000.70 13,318.92 13,732.80 13,636.10 13,727.98 13,957.109 14,331.40 14,220.58	19,864.09 20,812.24 20,663.22 20,940.51 21,008.65 21,349.63 21,891.12 22,405.09 23,377.24 24,272.35 24,719.22	2,278.87 2,363.64 2,362.72 2,384.20 2,411.80 2,423.41 2,470.30 2,471.65 2,519.36 2,575.26 2,647.58 2,673.61	5,614.79 5,825.44 5,911.74 6,047.61 6,149.42 6,348.12 6,428.66 6,427.67 6,873.97 6,903.39	2.08 2.04 2.02 2.03 2.02 2.01 1.99 2.00 1.99 1.94 1.93	4.24 4.29 4.25
2018: Jan	13,367.96 12,652.55 12,452.06 12,515.36 12,527.14 12,504.25 12,963.28 13,016.89 13,082.52 12,208.06 12,457.55 11,374.39	8,637.58 8,246.24 8,029.25 7,995.25 7,877.77 7,781.67 8,097.12 8,109.69 7,979.54 7,743.04 7,713.77 6,969.48	11,843.94 10,625.83 10,863.28 11,878.26 12,056.61 12,131.49 12,282.46 11,837.21 12,169.73 10,915.63 10,478.32 9,341.44	15,051.71 14,357.41 14,040.86 14,198.80 14,292.95 14,464.62 15,409.93 15,887.99 16,299.34 15,506.53 16,505.42 15,158.38	26,149.39 25,029.20 24,103.11 24,163.15 24,415.84 24,271.41 25,415.19 25,964.82 26,458.31 25,115.76 25,538.46 23,327.46	2,823.81 2,713.83 2,640.87 2,648.05 2,705.27 2,718.37 2,816.29 2,901.52 2,913.98 2,711.74 2,760.17 2,506.85	7,411.48 7,273.01 7,063.45 7,066.27 7,442.12 7,510.30 7,671.79 8,109.54 8,046.35 7,305.90 7,333.54 6,635.28	1.82 1.89 1.90 1.95 1.92 1.90 1.85 1.81 1.89 1.95 2.10	4.37 4.51 4.47
2019: Jan	12,299.03 12,644.81 12,696.88 13,060.65 12,264.49 13,049.71 13,066.60 12,736.88 13,004.74 13,171.81 13,545.21 13,913.03	7,613.43 7,770.10 7,885.02 8,138.15 7,663.98 8,064.09 8,130.16 7,824.31 8,115.96 8,293.63 8,516.89 8,700.11	10,351.36 10,560.79 10,679.94 10,699.48 9,679.30 10,334.74 9,973.03 9,138.41 9,662.340 9,445.81 10,037.30	15,655,94 15,932.89 16,182.85 15,706.22 15,380.82 16,347.65 16,209.28 16,119.87 15,990.79 16,716.08 17,407.66	24,999.67 25,916.00 25,928.68 26,592.91 24,815.04 26,599.96 26,864.27 26,403.28 26,916.83 27,046.23 28,051.41 28,538.44	2,704.10 2,784.49 2,834.40 2,945.83 2,752.06 2,941.76 2,980.38 2,926.46 2,976.74 3,037.56 3,140.98 3,230.78	7,281.74 7,532.53 7,729.32 8,095.39 7,453.15 8,006.24 8,175.42 7,962.88 7,999.34 8,292.36 8,665.47 8,972.60	2.07 1.98 1.96 1.90 1.95 1.94 1.88 1.96 1.92 1.93 1.87	4.74 4.60 4.46

Sources: New York Stock Exchange, Dow Jones & Co., Inc., Standard & Poor's, and Nasdag Stock Market.

<sup>1</sup> End of year or month.
2 Includes stocks as follows: for NYSE, all stocks listed (in 2018, over 2,700); for Dow Jones industrial average, 30 stocks; for Standard & Poor's (S&P) composite index, 500 stocks; and for Nasdaq composite index, in 2018, over 3,000.
3 The NYSE relaunched the composite index on January 9, 2003, incorr 3,000.
4 Based on 500 stocks are released by the NYSE on January 8, 2004.
5 Aggregate cash dividends (based on latest known annual rate) divided by aggregate market value based on Wednesday closing prices. Monthly data are averages of weekly figures, annual data are averages of monthly figures.
6 Quarterly data are ratio of earnings (after taxes) for four quarters ending with particular quarter-to-price index for last day of that quarter. Annual data are averages of ouarterly ratios.

## International Statistics

## Table B-57. U.S. international transactions, 1969-2019

[Millions of dollars; quarterly data seasonally adjusted]

				1,1,1,1,1	o or donar		Account 1	sonany daje					
Year or		Goods <sup>2</sup>			Services		Balance		ncome rece payments	ipts and	Balance	Balance	Current account balance
quarter	Exports	Imports	Balance on goods	Exports	Imports	Balance on services	on goods and services	Receipts	Pay- ments	Balance on primary income	on second- ary Income <sup>3</sup>	on current account	as a percent- age of GDP
1969 1970 1971 1972 1973 1974 1975 1976	36,414 42,469 43,319 49,381 71,410 98,306 107,088 114,745 120,816 142,075	35,807 39,866 45,579 55,797 70,499 103,811 98,185 124,228 151,907	607 2,603 -2,260 -6,416 911 -5,505 8,903 -9,483 -31,091	12,806 14,171 16,358 17,842 19,832 22,591 25,497 27,971 31,486	13,323 14,519 15,401 16,867 18,843 21,378 21,996 24,570 27,640	-517 -348 959 973 989 1,212 3,500 3,402 3,845	90 2,255 -1,301 -5,443 1,900 -4,293 12,403 -6,082 -27,247	10,913 11,748 12,706 14,764 21,809 27,587 25,351 29,374 32,355	4,869 5,514 5,436 6,572 9,656 12,084 12,565 13,312 14,218 21,680	6,044 6,234 7,270 8,192 12,153 15,503 12,786 16,062 18,137	-5,735 -6,156 -7,402 -8,544 -6,914 -9,248 -7,076 -5,686 -5,227 -5,788	399 2,331 -1,433 -5,796 7,140 1,961 18,117 4,296 -14,336	0.0 .2 1 5 .5 .1 1.1 .2 7
1978 1979 1980 1981 1982 1983 1984 1985 1986 1986 1987	142,0/5 184,439 224,250 237,044 211,157 201,799 219,926 215,915 223,344 250,208 320,230 359,916	176,002 212,007 249,750 265,067 247,642 268,901 332,418 338,088 368,425 409,765 447,189 477,665	-33,927 -27,568 -25,500 -28,023 -36,485 -67,102 -112,492 -122,73 -122,73 -145,081 -159,557 -126,959 -117,749	36,353 39,693 47,585 57,355 64,078 64,307 71,168 73,156 86,690 98,661 110,920	32,189 36,689 41,492 45,503 51,750 54,973 67,748 72,863 80,147 90,788 98,525 102,480	4,164 3,003 6,093 11,851 12,330 9,335 3,418 294 6,543 7,874 12,394	-29,763 -24,566 -19,407 -16,172 -24,156 -57,767 -109,074 -121,879 -138,539 -151,683 -114,566 -93,142	42,087 63,835 72,605 86,529 96,522 96,031 115,639 105,046 102,798 113,603 141,666 166,384	32,961 42,533 53,626 61,359 59,643 80,574 79,324 87,304 99,309 122,981	20,407 30,874 30,072 32,903 35,163 36,388 35,065 25,722 15,494 14,294 18,685	-5,788 -6,593 -8,349 -11,702 -16,545 -17,311 -20,334 -21,999 -24,131 -23,265 -25,274 -26,169	-15,143 -285 2,318 5,029 -5,537 -38,691 -94,344 -118,155 -147,176 -160,655 -121,153 -99,487	6 .0 .1 .2 2 -1.1 -2.3 -2.7 -3.2 -3.3 -2.3 -1.8
1989 1990 1991 1992 1993 1994 1995 1996 1997 1998	387,401 414,083 439,631 456,943 502,859 575,204 612,113 678,366 670,416	498,438 491,020 536,528 589,394 668,690 749,374 803,113 876,794 918,637	-117,749 -111,037 -76,937 -96,897 -132,451 -165,831 -174,170 -191,000 -198,428 -248,221 -337,068	127,087 147,833 164,260 177,251 185,920 200,395 219,183 239,489 256,087 262,758 271,343	117,660 118,459 119,566 123,780 133,057 141,397 152,554 165,932 180,677 192,893	24,607 30,173 45,802 57,685 62,141 67,338 77,786 86,935 90,155 82,081 78,450	-93,142 -80,865 -31,136 -39,212 -70,311 -98,493 -96,384 -104,065 -108,273 -166,140 -258,617	176,894 155,327 139,082 141,606 169,447 213,661 229,530 261,357 266,244 299,114	146,560 148,345 131,198 114,845 116,287 152,302 192,771 207,212 248,750 261,978 287,981	19,824 28,549 24,129 24,237 25,319 17,145 20,890 22,318 12,607 4,266 11,134	-26,654 9,904 -36,635 -39,811 -40,265 -38,074 -43,017 -45,062 -53,187 -40,881	-99,467 -78,969 2,897 -51,613 -84,805 -121,612 -113,567 -124,764 -140,726 -215,062 -288,365	-1.6 -1.3 .0 8 -1.2 -1.7 -1.5 -1.5 -1.6 -2.4 -3.0
2000	784,940 731,331 698,036 730,446 823,584 913,016 1,040,905 1,165,151 1,308,795 1,070,331	1,231,722 1,153,701 1,173,281 1,272,089 1,488,349 1,695,820 1,878,194 1,986,347 2,141,287 1,580,025	-446,783 -422,370 -475,245 -541,643 -664,766 -782,804 -837,289 -821,196 -832,492 -509,694	290,381 274,323 280,670 289,972 337,966 373,006 416,738 488,396 532,817 512,722	216,115 213,465 224,379 242,219 283,083 304,448 341,165 372,575 409,052 386,801	74,266 60,858 56,290 47,754 54,882 68,558 75,573 115,821 123,765 125,920	-372,517 -361,511 -418,955 -493,890 -609,883 -714,245 -761,716 -705,375 -708,726 -383,774	356,706 296,977 286,525 324,374 416,085 534,215 680,830 834,983 815,567 613,249	338,637 269,447 263,860 289,657 362,179 480,317 653,928 749,977 685,918 498,089	18,069 27,530 22,665 34,716 53,906 53,898 26,902 85,005 129,649 115,160	-49,003 -55,708 -54,507 -59,571 -75,614 -84,887 -71,149 -90,665 -102,312 -103,907	-403,450 -389,689 -450,797 -518,744 -631,591 -745,234 -805,964 -711,035 -681,389 -372,521	-3.9 -3.7 -4.1 -4.5 -5.2 -5.7 -5.8 -4.9 -4.6 -2.6
2010	1,290,279 1,498,887 1,562,630 1,593,708 1,635,563 1,511,381 1,457,393 1,553,589 1,674,330	1,938,950 2,239,886 2,303,749 2,294,247 2,385,480 2,273,249 2,207,195 2,358,789 2,561,667	-648,671 -740,999 -741,119 -700,539 -749,917 -761,868 -749,801 -805,200 -887,338	562,759 627,061 655,724 700,491 741,094 755,310 758,446 798,957 826,980	409,313 435,761 452,013 461,087 480,761 491,966 511,627 543,880 567,322	153,446 191,300 203,711 239,404 260,333 263,343 246,819 255,077 259,659	-495,225 -549,699 -537,408 -461,135 -489,584 -498,525 -502,982 -550,123 -627,679	680,169 755,937 767,972 792,819 824,543 810,073 835,509 933,307 1,084,183	511,948 544,853 560,497 586,842 606,152 606,464 636,855 707,508 830,198	168,221 211,084 207,475 205,977 218,391 203,608 198,654 225,799 253,985	-104,261 -107,047 -96,900 -93,643 -94,006 -112,848 -124,022 -115,322 -117,284	-431,265 -445,662 -426,832 -348,801 -365,199 -407,764 -428,349 -439,646 -490,978	-2.9 -2.9 -2.6 -2.1 -2.1 -2.2 -2.3 -2.3 -2.4
2016: I II IV	353,872 360,934 370,377 372,210	539,242 547,002 555,893 565,058	-185,370 -186,068 -185,515 -192,848	185,531 189,091 192,341 191,483	125,795 126,173 128,915 130,743	59,736 62,918 63,425 60,740	-125,634 -123,150 -122,090 -132,108	199,956 208,855 208,521 218,177	154,582 160,359 162,155 159,759	45,374 48,496 46,367 58,418	-32,175 -28,662 -31,069 -32,116	-112,435 -103,316 -106,792 -105,806	-2.4 -2.2 -2.3 -2.2
2017: I II IV	381,680 381,677 387,127 403,106	578,875 582,901 582,711 614,303	-197,195 -201,224 -195,584 -211,197	195,426 196,368 201,350 205,812	132,281 134,821 137,188 139,589	63,145 61,547 64,162 66,223	-134,050 -139,677 -131,422 -144,974	218,217 224,980 239,396 250,714	164,608 175,374 179,703 187,823	53,609 49,606 59,693 62,890	-23,854 -32,804 -27,979 -30,686	-104,295 -122,874 -99,708 -112,769	-2.2 -2.5 -2.0 -2.3
2018: I II IV	410,732 427,088 419,545 416,964	631,449 633,485 647,447 649,288	-220,716 -206,396 -227,902 -232,323	207,387 206,103 206,694 206,797	139,778 139,707 142,216 145,620	67,608 66,396 64,478 61,177	-153,108 -140,001 -163,424 -171,146	261,844 272,285 273,570 276,483	195,472 209,456 208,846 216,424	66,372 62,829 64,724 60,059	-27,264 -30,139 -27,039 -32,841	-114,001 -107,311 -125,739 -143,927	-2.3 -2.1 -2.4 -2.8
2019: I II III <sup>p</sup>	419,100 414,694 413,812	635,844 637,911 633,370	-216,744 -223,218 -219,558	207,870 212,259 211,983	147,599 148,150 149,784	60,271 64,109 62,199	-156,473 -159,108 -157,358	278,138 286,142 282,007	221,275 219,517 213,288	56,864 66,625 68,719	-36,585 -32,726 -35,454	-136,194 -125,210 -124,094	-2.6 -2.3 -2.3

<sup>1</sup> Current and capital account statistics in the international transactions accounts differ slightly from statistics in the National Income and Product Accounts (NIPAs) because of adjustments made to convert the international statistics to national accounting concepts. A reconciliation can be found in NIPA table 4.3B.
2 Adjusted from Census data to align with concepts and definitions used to prepare the international and national economic accounts. The adjustments are necessary to supplement coverage of Census data, to eliminate duplication of transactions recorded elsewhere in the international accounts, to value transactions according to a standard definition, and for earlier years, to record transactions in the appropriate period.

See next page for continuation of table.

## Table B-57. U.S. international transactions, 1969-2019—Continued

[Millions of dollars; quarterly data seasonally adjusted]

							inancial acco		,,				
Voor or	Balance		finan	n of financia cial derivat ssets / fina	ives	-		financial c	of liabilities ( lerivatives es / financia	-	Financial deriva-	Net lend- ing (+) or net	Statistical
Year or quarter	on capital account <sup>1</sup>	Total	Direct invest- ment assets	Portfolio invest- ment assets	Other invest- ment assets	Reserve assets <sup>4</sup>	Total	Direct investment liabilities	Portfolio invest- ment liabilities	Other investment liabilities	tives other than reserves, net trans- actions	borrow- ing (–) from financial account trans- actions <sup>5</sup>	discrep- ancy
1969	-207 -7.221 -5,129 1,449 -714 -1,112 -221 13,198 -141 -1,821 -1,821 -1,821 -1,182 -1,1	11,584 9,336 12,474 14,497 22,874 33,703 51,269 34,785 61,130 66,053 86,968 114,147 142,722 74,690 107,252 84,058 105,747 182,908 103,908 103,908 104,706 47,064 407,252 84,058 105,747 182,908 103,908 103,908 104,763 84,899 193,909 188,758 363,556 424,548 502,024 385,936 526,612 587,682 386,308 319,170 31,704	5,960 7,590 7,618 7,747 11,353 9,14,244 11,949 16,057 20,844 26,770 21,241 19,524 39,795 21,701 50,973 49,253 58,759 88,988 110,041 113,024 121,352 174,751 247,484 186,371 146,041 178,984 186,371 146,041 178,984 186,371 247,484 186,371 247,484 186,371 247,484 186,371 247,484 186,371 247,484 186,371 247,484 186,371 247,484 186,371 247,484 368,679 349,882 343,584 343,584 343,584 343,584 343,584 343,584 343,584 343,587 349,8829 343,588	1,549 1,076 1,113 619 672 1,853 6,247 8,885 5,459 5,45	2,896 3,151 6,092 6,127 11,007 22,373 18,363 27,877 17,060 42,179 27,267 53,550 45,598 17,340 11,336 6,127 45,508 17,340 11,340 14,508 17,340 11,340 12,0639 12,266 166,668 124,308 128,437 145,508 128,437 145,508 128,437 145,508 128,437 145,508 128,437 145,508 128,437 146,668 168,610 168,688 178,437 178,688	1,179 -2,481 -2,349 -4 -158 1,467 -849 2,558 3,132 1,133 8,154 5,176 4,965 3,132 3,858 -313 -9,148 5,176 3,913 25,293 2,158 -5,763 -3,901 1,010 6,668	12,702 7,226 23,887 722,171 18,388 35,228 16,870 52,770 52,771 53,771 54,771 55,771 55,771 56,771 57	1,263 1,464 368 948 2,800 4,761 2,603 4,347 3,728 16,918 25,196 27,475 16,918 34,832 22,057 30,946 63,232 56,910 75,801 71,247 34,535 30,315 55,942 89,067 97,644 122,150 211,152 211,	719 11,710 28,835 13,123 4,790 5,500 12,761 16,165 37,615 38,895 48,895 48,895 48,897 48,852 25,787 131,849 254,431 392,107 311,105 225,278,697 441,366 431,492 525,378 278,697 441,366 382,107 11,166,612 523,683 317,383 317,383 317,383 317,383 31,190 747,191 511,987 697,607 213,190 231,349 792,523	10,720 -5,948 -5,516 8,100 8,100 10,798 24,967 1,506 17,328 11,427 28,296 42,311 21,293 42,979 62,727 58,645 52,886 56,483 88,411 109,310 112,79,649 65,095 12,489 155,204 122,285 68,276 287,744 15,517 174,069 274,894 184,357 276,397 276,397 276,397 276,397 276,397 2725,397 215,949 215,957 26,634 244,390 306,569 402,367 271,718		-1,118 -1,118 -1,118 -1,118 -1,11213 -7,674 -4,486 -483 -2,833 13,429 -17,985 -5,145 -1,025 -7,10	-1,517 -219 -9,779 -1,879 -2,654 -2,444 4,717 -9,134 -3,651 -3,651 -3,651 -17,108 -41,601 -43,776 -41,601 -71,801
2018 2016:         	18,950 3,235 -58 0 -94	37,576 350,640 42,410 -77,590	384,574 -78,457 76,065 104,359 98,034 39,858	334,033 -66,569 146,347 -33,551 -9,944	50,262 29,271 99,744 -23,715 -108,954	4,989 -1,191 189 1,642 1,450	735,583 152,584 368,264 243,457 -21,400	258,392 158,754 186,587 130,738 18,359	-52,832 4,783 217,768 61,630	161,515 46,662 176,894 -105,049 -101,389	23,998 -20,721 10,782 608 3,437 -7,000	-445,477 -104,226 -17,016 -197,610 -63,190	42,266 8,268 86,300 -90,724 42,616
2017: I II III IV	-58 -96 19,144 -40	366,412 293,237 372,237 135,562	135,715 51,002 104,782 93,075	141,588 154,279 175,975 97,534	89,350 87,805 91,541 -53,508	-241 150 -61 -1,539	428,036 454,247 507,154 159,587	111,483 98,070 106,739 38,358	160,111 259,536 294,395 78,481	156,442 96,641 106,021 42,748	-5,609 9,306 18,600 1,701	-67,234 -151,704 -116,317 -22,324	37,119 -28,734 -35,754 90,486
2018:            V	-2 -5 521 2,721	325,143 -243,468 81,893 147,259	-46,718 -110,279 52,845 25,696	290,488 -17,660 83,415 -22,210	81,379 -118,596 -54,189 141,668	-7 3,068 -177 2,105	447,658 -126,092 127,770 286,247	62,143 16,603 126,925 52,720	301,127 -12,609 12,274 14,884	84,388 -130,087 -11,430 218,644	29,139 -15,723 -11,505 -22,632	-93,376 -133,098 -57,381 -161,621	20,626 -25,783 67,837 -20,414
2019:          <sup>p</sup>	0 0 -10	110,967 142,153 123,516	7,878 111,272 33,320	-41,876 26,706 18,461	144,757 1,815 69,852	208 2,359 1,882	126,280 345,893 164,922	110,079 93,251 37,642	-42,822 181,016 86,479	59,023 71,626 40,801	-21,421 -9,642 -6,456	-36,734 -213,382 -47,862	99,461 -88,173 76,242

<sup>&</sup>lt;sup>3</sup> Includes U.S. government and private transfers, such as U.S. government grants and pensions, fines and penalties, withholding taxes, personal transfers, insurance-related transfers, and other current transfers.
Consists of monetary gold, special drawing rights (SDRs), the U.S. reserve position in the International Monetary Fund (IMF), and other reserve assets, including foreign currencies.
5 Net lending means that U.S. residents are net suppliers of funds to foreign residents, and net borrowing means the opposite.

Source: Department of Commerce (Bureau of Economic Analysis).

Table B-58. U.S. international trade in goods on balance of payments (BOP) and Census basis, and trade in services on BOP basis, 1991-2019

[Billions of dollars; monthly data seasonally adjusted]

				Goods: Imports (customs value) <sup>6</sup>							Services (BOP basis)					
			Census b	oasis (by e	end-use c	ategory)				Census	basis (by	end-use o	category)			
Year or month	Total, BOP basis <sup>3, 4</sup>	Total, Census basis <sup>3, 5</sup>	Foods, feeds, and bev- erages	Indus- trial supplies and materi- als	Capital goods except automo- tive	Auto- motive vehi- cles, parts, and engines	Con- sumer goods (non- food) except automo- tive	Total, BOP basis <sup>4</sup>	Total, Census basis <sup>5</sup>	Foods, feeds, and bev- erages	Indus- trial sup- plies and materi- als	Capital goods except automo- tive	Auto- motive vehi- cles, parts, and engines	Con- sumer goods (non- food) except automo- tive	Ex- ports <sup>4</sup>	Im- ports <sup>4</sup>
1991 1992 1993 1994 1995 1996 1997 1998	414.1 439.6 456.9 502.9 575.2 612.1 678.4 670.4 698.5	421.7 448.2 465.1 512.6 584.7 625.1 689.2 682.1 695.8	35.7 40.3 40.6 42.0 50.5 55.5 51.5 46.4 46.0	109.7 109.1 111.8 121.4 146.2 147.7 158.2 148.3 147.5	166.7 175.9 181.7 205.0 233.0 253.0 294.5 299.4 310.8	40.0 47.0 52.4 57.8 61.8 65.0 74.0 72.4 75.3	45.9 51.4 54.7 60.0 64.4 70.1 77.4 80.3 80.9	491.0 536.5 589.4 668.7 749.4 803.1 876.8 918.6 1,035.6	488.5 532.7 580.7 663.3 743.5 795.3 869.7 911.9 1,024.6	26.5 27.6 27.9 31.0 33.2 35.7 39.7 41.2 43.6	131.6 138.6 145.6 162.1 181.8 204.5 213.8 200.1 221.4	120.7 134.3 152.4 184.4 221.4 228.1 253.3 269.5 295.7	85.7 91.8 102.4 118.3 123.8 128.9 139.8 148.7 179.0	108.0 122.7 134.0 146.3 159.9 172.0 193.8 217.0 241.9	164.3 177.3 185.9 200.4 219.2 239.5 256.1 262.8 271.3	118.5 119.6 123.8 133.1 141.4 152.6 165.9 180.7 192.9
2000 2001 2002 2003 2004 2005 2006 2007 2008 2009	784.9 731.3 698.0 730.4 823.6 913.0 1,040.9 1,165.2 1,308.8 1,070.3	781.9 729.1 693.1 724.8 814.9 901.1 1,026.0 1,148.2 1,287.4 1,056.0	47.9 49.4 49.6 55.0 56.6 59.0 66.0 84.3 108.3 93.9	172.6 160.1 156.8 173.0 203.9 233.0 276.0 316.4 388.0 296.5	356.9 321.7 290.4 293.7 327.5 358.4 404.0 433.0 457.7 391.2	80.4 75.4 78.9 80.6 89.2 98.4 107.3 121.3 121.5 81.7	89.4 88.3 84.4 89.9 103.2 115.3 129.1 146.0 161.3 149.5	1,231.7 1,153.7 1,173.3 1,272.1 1,488.3 1,695.8 1,878.2 1,986.3 2,141.3 1,580.0	1,218.0 1,141.0 1,161.4 1,257.1 1,469.7 1,673.5 1,853.9 1,957.0 2,103.6 1,559.6	46.0 46.6 49.7 55.8 62.1 68.1 74.9 81.7 89.0 81.6	299.0 273.9 267.7 313.8 412.8 523.8 602.0 634.7 779.5 462.4	347.0 298.0 283.3 295.9 343.6 379.3 418.3 444.5 453.7 370.5	195.9 189.8 203.7 210.1 228.2 239.4 256.6 256.7 231.2 157.7	281.8 284.3 307.8 333.9 372.9 407.2 442.6 474.6 481.6 427.3	290.4 274.3 280.7 290.0 338.0 373.0 416.7 488.4 532.8 512.7	216.1 213.5 224.4 242.2 283.1 304.4 341.2 372.6 409.1 386.8
2010	1,290.3 1,498.9 1,562.6 1,593.7 1,635.6 1,511.4 1,457.4 1,553.6 1,674.3	1,278.5 1,482.5 1,545.8 1,578.5 1,621.9 1,503.3 1,451.5 1,546.5 1,666.0	107.7 126.2 133.0 136.2 143.7 127.7 130.5 132.7 133.2 134.7	391.7 501.1 501.2 508.2 505.8 427.0 397.3 464.7 541.7 530.8	447.5 494.0 527.2 534.4 551.5 539.5 519.7 533.2 562.9 548.2	112.0 133.0 146.2 152.7 159.8 151.9 150.4 157.9 158.8 161.6	165.2 175.3 181.7 188.8 199.0 197.7 193.7 197.7 206.0 206.9	1,939.0 2,239.9 2,303.7 2,294.2 2,385.5 2,273.2 2,207.2 2,358.8 2,561.7	1,913.9 2,208.0 2,276.3 2,268.0 2,356.4 2,248.8 2,186.8 2,339.9 2,540.8 2,498.5	91.7 107.5 110.3 115.1 125.9 127.8 130.0 137.8 147.4 150.6	603.1 755.8 730.6 681.5 667.0 486.0 443.3 507.1 575.6 521.1	449.4 510.8 548.7 555.7 594.1 602.5 589.7 639.9 692.6 677.9	225.1 254.6 297.8 308.8 328.6 349.2 349.9 358.3 372.2 376.6	483.2 514.1 516.9 531.7 557.1 594.2 583.1 601.5 646.8 654.6	562.8 627.1 655.7 700.5 741.1 755.3 758.4 799.0 827.0	409.3 435.8 452.0 461.1 480.8 492.0 511.6 543.9 567.3
2018: Jan Feb Mar Apr May July Aug Sept Oct Nov Dec	133.6 136.4 140.7 140.4 144.6 142.2 139.9 138.9 140.7 141.3 139.1 136.6	132.9 135.6 140.1 139.6 143.8 141.5 139.2 138.2 140.1 140.6 138.5 136.0	10.4 10.6 11.1 11.5 13.1 12.7 12.0 11.3 10.5 10.0 10.1 9.9	41.1 43.1 45.0 45.8 45.4 46.6 46.9 44.6 46.7 47.3 45.3 44.0	45.3 46.1 47.6 46.2 48.1 47.3 46.3 47.3 47.2 48.1 46.9	13.5 14.3 14.0 13.9 13.6 12.9 13.0 12.8 13.0 12.8 12.6 12.5	17.7 16.6 17.1 17.2 17.7 16.5 16.1 17.5 17.6 17.8 17.1	208.5 212.2 210.7 210.7 211.2 211.6 214.1 215.4 218.0 218.6 213.2 217.5	206.8 210.7 209.2 209.0 209.4 210.0 212.3 213.4 216.3 216.7 211.4 215.8	11.9 12.4 12.3 12.3 12.4 12.2 12.4 12.3 12.2 12.3 12.2 12.6	47.0 47.1 47.2 47.9 48.0 48.6 49.1 49.4 49.2 49.1 46.4 46.7	55.7 57.3 56.7 57.3 58.6 57.4 58.0 57.7 59.7 57.1 57.6 59.6	30.5 30.9 30.8 30.2 30.0 30.4 30.9 31.6 31.3 31.8 32.0 32.0	53.5 55.0 54.2 52.3 51.9 53.0 52.9 53.3 54.7 56.5 53.7 55.8	69.0 69.2 69.2 68.5 68.8 68.8 68.9 69.0 68.9 69.1	46.2 47.2 46.4 46.4 46.5 46.8 47.1 47.3 47.8 48.3 48.4 49.0
2019: Jan Feb Apr May June July Aug Sept Oct Nov <sup>P</sup> Dec <sup>P</sup>	138.1 139.7 141.3 136.8 140.8 137.0 138.3 138.7 136.8 136.2 137.2	137.6 139.0 140.6 136.1 140.2 136.4 137.7 138.1 136.2 135.6 136.6	11.0 10.6 11.1 11.2 12.0 12.0 11.8 12.3 10.8 10.5 10.7	43.8 43.1 44.7 44.6 44.4 44.6 42.8 44.3 44.0 44.6 44.4 45.6	46.3 48.3 47.4 44.7 46.0 44.9 45.7 44.3 45.1 44.7 45.3 45.5	13.5 13.9 13.9 13.2 13.8 13.3 13.9 14.3 13.3 13.0 13.4 12.3	17.6 17.7 17.9 17.3 18.1 16.2 17.7 16.9 17.4 16.6 17.1 16.5	211.1 210.7 214.1 208.7 216.9 212.3 211.9 208.5 204.0 201.1	209.5 208.9 212.4 207.0 215.0 210.6 210.1 211.1 206.8 202.2 199.6 205.3	12.3 11.9 13.0 12.8 12.7 12.8 12.6 12.8 12.4 12.2 12.3	43.9 42.7 45.2 44.6 46.3 43.1 44.0 42.5 41.9 41.4 40.8 44.6	57.1 57.4 55.6 57.2 56.9 55.4 57.3 56.2 56.6 55.4 55.7	31.8 31.7 31.9 30.9 33.2 32.6 32.7 32.0 30.9 29.0 30.1 29.8	55.6 56.1 55.4 54.3 55.6 54.7 55.3 57.2 54.7 52.3 51.9	68.9 69.3 69.6 70.1 71.1 70.6 70.6 70.7 71.1 71.5	49.0 49.1 49.4 49.2 49.4 49.6 49.7 49.9 50.1 50.2 50.7

Total includes revisions not reflected in detail

<sup>The partment of Defense shipments of grant-aid military supplies and equipment under the Military Assistance Program are excluded from total exports through 1985 and included beginning 1986.

E. a.s. (free alongside ship) value basis at U.S. port of exportation for exports.

Beginning with data for 1989, exports have been adjusted for undocumented exports to Canada and are included in the appropriate end-use categories. For prior years, only total exports include this adjustment.

Beginning with data for 1999, exports of goods under the U.S. Foreign Military Sales program and fuel purchases by foreign air and ocean carriers in foreign ports are included in goods exports (BDP basis) and excluded from services exports.

Beginning with data for 1999, imports of petroleum abroad by U.S. military agencies and fuel purchases by U.S. air and ocean carriers in foreign ports are included in goods imports (BDP basis) and excluded from services imports.

Total includes "other" exports or imports, not shown separately.

Total arrivals of imported goods other than in-transit shipments.</sup> 

Intelligence of the design of

Data include international trade of the U.S. Virgin Islands, Puerto Rico, and U.S. Foreign Trade Zones.

Source: Department of Commerce (Bureau of the Census and Bureau of Economic Analysis).

Table B-59. U.S. international trade in goods and services by area and country, 2000-2018 [Millions of dollars]

				-					
Item	2000	2005	2010	2013	2014	2015	2016	2017	2018
EXPORTS Total, all countries	1,075,321	1,286,022	1,853,038	2,294,199	2,376,657	2,266,691	2,215,839	2,352,546	2,501,310
	296,284	365,200	503,816	580,234	606,544	598,616	602,614	633,490	683,863
Éurope Euro area <sup>1</sup> France Germany	173,446 30,759 45,253	214,355 35,504 55,247	288,604 44,114 73,378	327,600 50,672 74,644	347,609 50,989 77,907	346,115 49,990 80,134	351,094 51,176 81,383	366,889 53,343 86,473	393,763 57,892 92,447
Italy	16,761	18,727	22,845	25,483	26,212	25,453	25,661	27,833	32,880
United Kingdom	73,139	83,183	102,648	108,030	119,074	124,309	122,267	126,576	140,762
Canada	203,861	245,134	303,409	364,968	374,850	336,261	321,678	341,307	364,515
Latin America and Other Western Hemisphere	225,116	256,066	409,201	561,468	585,359	549,554	514,647	549,604	587,419
Brazil	21,858	21,230	53,753	70,900	71,102	59,360	53,766	64,079	67,599
Mexico	127,076	142,977	188,371	256,342	271,635	268,211	261,933	276,563	299,803
Venezuela	8,810	9,068	15,784	20,568	18,045	14,904	11,372	8,782	10,705
Asia and Pacific China India Japan Korea, Republic of Singapore	299,103	341,564	523,131	634,902	652,735	636,150	640,186	692,573	724,116
	21,464	50,572	115,559	160,375	169,008	165,526	170,395	186,289	177,969
	6,472	13,232	29,667	35,231	36,950	40,060	42,243	49,330	58,767
	101,247	94,356	104,731	112,201	114,828	108,417	108,823	114,285	121,155
	34,744	38,000	55,533	64,491	66,653	65,327	64,635	73,157	79,919
	24,400	26,482	39,459	42,025	41,687	42,653	44,576	50,503	54,126
Taiwan Middle East Africa Memorandum: Members of OPEC 2	30,403	29,232	36,717	38,317	40,084	38,714	38,175	36,205	41,302
	28,241	48,427	70,094	100,176	101,881	101,723	97,956	96,314	97,106
	17,178	23,003	40,400	49,212	52,404	41,760	36,179	36,796	41,761
	29,407	49,194	78,985	117,063	115,626	107,493	106,184	92,093	93,896
IMPORTS Total, all countries Europe Euro area ' France Germany Italy United Kingdom	1,447,837	2,000,268	2,348,263	2,755,334	2,866,241	2,765,215	2,718,822	2,902,669	3,128,989
	359,670	493,933	559,596	660,838	702,465	703,264	701,380	743,385	811,274
	217,211	303,692	336,152	407,245	438,198	444,052	442,525	467,913	510,098
	40,829	47,269	54,637	61,610	64,433	64,666	63,541	67,351	71,313
	74,855	109,551	111,902	147,834	157,554	157,162	148,519	153,362	159,819
	31,888	40,719	38,349	49,464	53,333	55,207	56,825	62,484	68,335
	71,400	85,508	93,860	102,811	108,172	112,216	107,468	110,930	122,133
Canada	251,750	316,798	309,173	369,111	385,992	332,095	314,230	338,493	360,876
Latin America and Other Western Hemisphere	249,553	352,076	453,253	538,026	550,327	519,837	508,575	537,084	581,572
Brazil	15,384	26,389	29,343	34,809	37,851	34,663	32,230	34,917	35,858
Mexico	148,258	188,192	246,770	303,988	322,950	326,244	323,955	343,970	378,382
Venezuela	19,291	34,512	33,445	32,781	31,019	16,470	11,743	13,046	13,799
Asia and Pacific China India Japan Korea, Republic of Singapore Taiwan	507,225	680,901	836,903	1,004,303	1,061,705	1,094,871	1,082,270	1,156,962	1,234,643
	103,433	251,556	376,735	455,524	483,677	499,058	479,263	523,492	558,772
	12,612	23,648	44,394	62,368	67,957	69,561	72,294	76,844	84,046
	164,213	160,965	147,518	171,479	168,511	163,659	165,348	171,496	179,137
	46,203	51,128	59,096	73,605	81,412	83,579	81,340	82,669	87,341
	21,360	18,799	22,733	23,539	22,657	25,058	25,016	27,023	35,809
	44,784	41,661	41,881	45,194	48,346	48,661	46,946	50,518	54,056
Middle East	44,296	81,553	95,077	124,016	121,193	81,005	75,381	83,142	92,014
Africa	31,390	69,921	93,190	58,784	43,297	33,893	35,544	43,344	46,898
Memorandum: Members of OPEC 2	71,068	139,431	164,837	163,732	143,029	76,913	89,518	82,996	92,643
BALANCE (excess of exports +) Total, all countries Europ Euro area France Germany Italy United Kingdom	-372,517	-714,246	-495,225	-461,135	-489,584	-498,525	-502,982	-550,123	-627,679
	-63,386	-128,733	-55,779	-80,604	-95,923	-104,649	-98,766	-109,895	-127,411
	-43,765	-89,336	-47,548	-79,646	-90,588	-97,938	-91,431	-101,025	-116,335
	-10,070	-11,765	-10,524	-10,938	-13,444	-14,676	-12,365	-14,009	-13,421
	-29,603	-54,304	-38,524	-73,190	-79,647	-77,029	-67,135	-66,889	-67,372
	-15,127	-21,991	-15,504	-23,980	-27,121	-29,755	-31,164	-34,651	-35,454
	1,739	-2,324	8,786	5,219	10,902	12,093	14,798	15,646	18,629
Canada	-47,889	-71,663	-5,764	-4,144	-11,142	4,165	7,448	2,814	3,639
	-24,437	-96,010	-44,052	23,442	35,032	29,718	6,072	12,520	5,847
	6,474	-5,158	24,410	36,091	33,251	24,697	21,535	29,162	31,741
	-21,182	-45,215	-58,399	-47,646	-51,317	-58,033	–62,022	-67,407	-78,580
	-10,481	-25,443	-17,662	-12,212	-12,974	-1,566	–371	-4,263	-3,094
Asia and Pacific China India Japan Korea, Republic of Singapore Taiwan	-208,122	-339,337	-313,772	-369,401	-408,969	-458,722	-442,084	-464,389	-510,526
	-81,969	-200,984	-261,176	-295,149	-314,669	-333,534	-308,868	-337,204	-380,804
	-6,140	-10,416	-14,728	-27,136	-31,007	-29,501	-30,052	-27,514	-25,280
	-62,967	-66,609	-42,787	-59,277	-53,683	-55,242	-56,526	-57,211	-57,981
	-11,459	-13,128	-3,564	-9,114	-14,759	-18,252	-16,705	-9,512	-7,421
	3,041	7,683	16,726	18,486	19,029	17,595	19,561	23,481	18,316
	-14,381	-12,428	-5,163	-6,878	-8,264	-9,947	-8,771	-14,313	-12,754
Middle East	-16,054	-33,126	-24,983	-23,840	-19,312	20,718	22,575	13,172	5,092
	-14,212	-46,917	-52,790	-9,571	9,107	7,867	637	-6,549	-5,137
	-41,660	-90,237	-85,853	-46,669	-27,403	30,580	16,666	9,098	1,254

<sup>&</sup>lt;sup>1</sup> Euro area consists of Austria, Belgium, Finland, France, Germany, Ireland, Italy, Luxembourg, Netherlands, Portugal, Spain and Greece (beginning in 2001), Slovenia (2007), Cyprus and Malta (2008), Slovakia (2009), Estonia (2011), Latvia (2014), and Lithuania (2015).
<sup>2</sup> Organization of Petroleum Exporting Countries, consisting of Iran, Iran, Kuwait, Saudi Arabia, Venezuela and Qatar (beginning in 1961, ending in 2018), Indonesia (1985 to 2008; 2016), Libra (1961), United Arab Emirates (1967), Algeria (1969), Nigeria (1971), Ecuador (1973 to 1992, rejoined 2007), Gabon (1975 to 1994, rejoined 2016), Angola (2007), Equatorial Guinea (2017), and Congo (2018).

Note: Data are on a balance of payments basis. For further details, and additional data by country, see Survey of Current Business, February 2020. Source: Department of Commerce (Bureau of Economic Analysis).

## Table B-60. Foreign exchange rates, 2000-2019

[Foreign currency units per U.S. dollar, except as noted; certified noon buying rates in New York]

	[	3	-, p		,							
Period	Australia (dollar) <sup>1</sup>	Brazil (real)	Canada (dollar)	China, P.R. (yuan)	EMU Mem- bers (euro)	India (rupee)	Japan (yen)	Mexico (peso)	South Korea (won)	Sweden (krona)	Switzer- land (franc)	United Kingdom (pound) <sup>1</sup>
March 1973	1.4129		0.9967	2.2401		7.55	261.90	0.013	398.85	4.4294	3.2171	2.4724
2000 2001 2002 2003 2004 2005 2006 2007 2008 2009	.5815 .5169 .5437 .6524 .7365 .7627 .7535 .8391 .8537 .7927	1.8301 2.3527 2.9213 3.0750 2.9262 2.4352 2.1738 1.9461 1.8326 1.9976	1.4855 1.5764 1.5704 1.4008 1.3017 1.2115 1.1340 1.0734 1.0660 1.1412	8.2784 8.2770 8.2771 8.2772 8.2768 8.1936 7.9723 7.6058 6.9477 6.8307	0.9232 .8952 .9454 1.1321 1.2438 1.2449 1.2563 1.3711 1.4726 1.3935	45.00 47.22 48.63 46.59 45.26 44.00 45.19 41.18 43.39 48.33	107.80 121.57 125.22 115.94 108.15 110.11 116.31 117.76 103.39 93.68	9.459 9.337 9.663 10.793 11.290 10.894 10.906 10.928 11.143 13.498	1,130.90 1,292.01 1,250.31 1,192.08 1,145.24 1,023.75 954.32 928.97 1,098.71 1,274.63	9.1735 10.3425 9.7233 8.0787 7.3480 7.4710 7.3718 6.7550 6.5846 7.6539	1.6904 1.6891 1.5567 1.3450 1.2428 1.2459 1.2532 1.1999 1.0816 1.0860	1.5156 1.4396 1.5025 1.6347 1.8330 1.8204 1.8434 2.0020 1.8545 1.5661
2010 2011 2012 2013 2014 2015 2016 2017 2017 2018 2019	.9200 1.0332 1.0359 .9683 .9034 .7522 .7445 .7671 .7481 .6952	1.7600 1.6723 1.9535 2.1570 2.3512 3.3360 3.4839 3.1910 3.6513 3.9440	1.0298 .9887 .9995 1.0300 1.1043 1.2791 1.3243 1.2984 1.2957 1.3269	6.7696 6.4630 6.3093 6.1478 6.1620 6.2827 6.6400 6.7569 6.6090 6.9081	1.3261 1.3931 1.2859 1.3281 1.3297 1.1096 1.1072 1.1301 1.1817 1.1194	45.65 46.58 53.37 58.51 61.00 64.11 67.16 65.07 68.37 70.38	87.78 79.70 79.82 97.60 105.74 121.05 108.66 112.10 110.40 109.02	12.624 12.427 13.154 12.758 13.302 15.874 18.667 18.884 19.218	1,155.74 1,106.94 1,126.16 1,094.67 1,052.29 1,130.96 1,159.34 1,129.04 1,099.29 1,165.80	7.2053 6.4878 6.7721 6.5124 6.8576 8.4350 8.5541 8.5430 8.6945 9.4604	1.0432 .8862 .9377 .9269 .9147 .9628 .9848 .9842 .9784	1.5452 1.6043 1.5853 1.5642 1.6484 1.5284 1.3555 1.2890 1.3363 1.2768
2018: I II III IV	.7859 .7568 .7315 .7174	3.2474 3.6043 3.9492 3.8061	1.2656 1.2907 1.3070 1.3201	6.3535 6.3772 6.8053 6.9143	1.2289 1.1922 1.1629 1.1414	64.38 67.00 70.11 72.13	108.27 109.14 111.50 112.77	18.717 19.412 18.945 19.816	1,071.10 1,079.64 1,120.84 1,126.77	8.1182 8.6733 8.9482 9.0460	.9484 .9854 .9843 .9957	1.3920 1.3612 1.3030 1.2870
2019: I II IV	.7122 .7003 .6857 .6837	3.7696 3.9167 3.9688 4.1124	1.3297 1.3378 1.3205 1.3197	6.7447 6.8195 7.0150 7.0448	1.1354 1.1237 1.1120 1.1075	70.42 69.53 70.39 71.21	110.19 109.95 107.33 108.68	19.204 19.111 19.421 19.248	1,124.80 1,166.07 1,193.90 1,175.54	9.1783 9.4439 9.5878 9.6143	.9971 1.0028 .9856 .9894	1.3031 1.2859 1.2329 1.2880

Trade-weighted	value	of the	U.S.	dollar

		Nominal			Real <sup>6</sup>	
	Broad index (January 2006=100) <sup>3</sup>	Advanced foreign economies index (January 2006=100) <sup>4</sup>	Emerging market economies index (January 2006=100) <sup>5</sup>	Broad index (January 2006=100) <sup>3</sup>	Advanced foreign economies index (January 2006=100) <sup>4</sup>	Emerging market economies index (January 2006=100) <sup>5</sup>
2000	98.6064 93.8253 90.8968 95.7688 93.0664 88.7623 91.6492 92.7655 95.5919 108.1589 113.0548 112.7924 112.70278 115.7187	97.6875 92.0825 88.4455 92.8046 90.1032 84.8159 87.9861 90.6103 93.3976 108.1256 109.3062 108.8322 106.4267 110.1296	99.8131 96.1230 94.1511 102.0228 97.1794 94.0346 96.5675 96.0743 98.9816 109.5474 118.1998 118.0915 119.0263 122.7655	98.9400 94.2864 90.9823 95.3317 90.7755 86.2803 88.4827 88.7776 90.7995 101 2535 105.4690 104.9133 104.0532 107.0718	98.3178 93.3178 90.8429 94.7051 92.0125 87.3150 90.8406 93.8355 97.0047 111.8241 113.39833 114.1346 112.1389 116.6341	99.7559 95.1418 91.2038 96.1083 89.5939 85.2816 86.1745 83.9809 85.0032 91.7997 97.6132 96.4974 96.5013 98.3594
2018:            	107.9943 110.6202 113.6569 115.7082	102.9077 105.5102 107.8400 109.3899	114.4516 117.1304 120.9399 123.5388	100.4784 102.9872 105.4751 107.2721	108.3307 111.3074 113.6422 115.5153	93.1966 95.3048 97.8925 99.6111
2019: I II IV	114.4908 115.3739 116.4899 116.4469	109.3956 110.2733 110.4769 110.3215	121.0275 121.9276 124.0091 124.0809	106.0597 106.8149 107.7767 107.6360	115.4795 116.6027 117.0769 117.3772	97.4702 97.9273 99.2648 98.7751

Source: Board of Governors of the Federal Reserve System.

<sup>1</sup> U.S. dollars per foreign currency unit.
2 European Economic and Monetary Union (EMU) members consists of Austria, Belgium, Finland, France, Germany, Ireland, Italy, Luxembourg, Netherlands, Portugal, Spain and Greece (beginning in 2001), Slovenia (2007), Cyprus and Malta (2008), Slovakia (2009), Estonia (2011), Latvia (2014), and Lithuania (2015).
3 Weighted average of the foreign exchange value of the U.S. dollar against the currencies of a broad group of major U.S. trading partners.
4 Subset of the broad index Consists of currencies of the Euro area, Australia, Canada, Japan, Sweden, Switzerland, and the United Kingdom.
5 Subset of the broad index currencies that are emerging market economies. For details, see Revisions to the Federal Reserve Dollar Indexes, January 2019.
6 Adjusted for changes in consumer price indexes for the United States and other countries.

Table B-61. Growth rates in real gross domestic product by area and country, 2001-2020 [Percent change]

	r.										
Area and country	2001- 2010 annual aver- age	2011	2012	2013	2014	2015	2016	2017	2018	2019 <sup>1</sup>	2020 1
World	3.9	4.3	3.5	3.5	3.6	3.5	3.4	3.8	3.6	2.9	3.3
Advanced economies	1.7	1.7	1.2	1.4	2.1	2.3	1.7	2.5	2.2	1.7	1.6
Of which: United States Euro area <sup>2</sup> Germany France Italy Spain Japan United Kingdom Canada Other advanced economies	1.7 1.2 0.9 1.3 0.3 2.2 0.6 1.6 1.9 3.5	1.6 1.6 3.9 2.2 .6 -1.0 1 1.6 3.1 3.4	2.2 9 .4 .3 -2.8 -2.9 1.5 1.4 1.8 2.2	1.8 3 .4 .6 -1.7 -1.7 2.0 2.0 2.3 2.5	2.5 1.4 2.2 1.0 .1 1.4 .4 2.9 2.9 2.9	2.9 2.1 1.7 1.1 .9 3.6 1.2 2.3 .7 2.3	1.6 1.9 2.2 1.1 1.1 3.2 .6 1.8 1.1 2.4	2.4 2.5 2.5 2.3 1.7 3.0 1.9 1.8 3.0 2.9	2.9 1.9 1.5 1.7 .8 2.4 .3 1.3 1.9 2.6	2.3 1.2 .5 1.3 .2 2.0 1.0 1.3 1.5	2.0 1.3 1.1 1.3 .5 1.6 .7 1.4 1.8
Emerging market and developing economies	6.2	6.4	5.4	5.1	4.7	4.3	4.6	4.8	4.5	3.7	4.4
Regional groups: Emerging and Developing Asia China, India 3 ASEAN-5 4 Emerging and Developing Europe Riussia Latin America and the Caribbean Brazil Mexico Middle East and Central Asia Sub-Saharan Africa Nigeria South Africa	8.5 10.5 7.5 5.2 4.4 4.8 3.2 3.7 1.5 5.3 3.4 5.9 8.9 3.5	7.9 9.5 6.6 4.7 5.8 5.1 4.6 4.0 3.7 4.6 10.0 5.3 4.9 3.3	7.0 7.9 5.5 6.2 3.0 3.7 2.9 3.6 4.9 5.4 4.7 4.3 2.2	6.9 7.8 6.4 5.1 3.1 1.8 2.9 3.0 1.4 3.0 2.7 5.2 5.4 2.5	6.8 7.3 7.4 4.6 1.9 .7 1.3 .5 2.8 3.1 3.7 5.1 6.3 1.8	6.8 6.9 8.0 4.9 8 -2.3 .3 -3.6 3.3 2.6 4.1 3.1 2.7	6.7 6.7 8.2 5.0 1.8 .3 6 -3.3 2.99 5.0 1.7 1.4 -1.6	6.6 6.8 7.2 5.3 3.9 1.6 1.2 1.1 2.1 2.3 7 3.0 .8 1.4	6.4 6.6 6.8 5.2 3.1 2.3 1.1 1.3 2.1 1.9 2.4 3.2 1.9	5.6 6.1 4.8 4.7 1.8 1.1 .1 1.2 .0 .8 .2 3.3 2.3	5.8 6.0 5.8 4.8 2.6 1.9 1.6 2.2 1.0 2.8 3.5 2.5

<sup>All figures are forecasts as published by the International Monetary Fund. For the United States, advance estimates by the Department of Commerce show that real GDP rose 2.3 percent in 2019.

Euro area consists of Austria, Belgium, Finland, France, Germany, Ireland, Italy, Luxembourg, Netherlands, Portugal, Spain and Greece (beginning in 2001), Slovenia (2007), Cyprus and Malta (2008), Slovakia (2009), Estonia (2011), Latvia (2014), and Lithuania (2015).

Data and forecasts are presented on a fiscal year basis and output growth is based on GDP at market prices.

Consists of Indonesia, Malaysia, Philippines, Thailand, and Vietnam.</sup> 

Sources: International Monetary Fund and Department of Commerce (Bureau of Economic Analysis).

Note: For details on data shown in this table, see World Economic Outlook, October 2019, and World Economic Outlook Update, January 2020, published by the International Monetary Fund.

Though the American economy is stronger than ever, my Administration's work is not yet done. With a continued focus on policies that increase economic growth, promote opportunity, and uplift our workers, there is no limit on how great America can be.

President Donald J. Trump

