

Marty Lavin, J.D., Quotes – L. A. 'Tony' Kovach, quotes.



**"You get more of what you encourage, and less of what you discourage."**

- Marty Lavin, J.D.

MHI Award-winner

MH Finance, MH Communities, & MH Retail Veteran

**"Now as an industry we have been on a "home hunger" for 15 years. Hunger usually drives one to make changes to relieve or abate the hunger.**

**Are we baking a larger industry pie to eat better, or cutting the one we have into ever smaller pieces?"**

**- - Marty Lavin, JD  
Award Winning  
MH Industry Veteran**



"Remember, it is not unusual that when the home must be moved or resold because of a closing, the stars do not line up well for the home owner. First, the home must be moved, there as a cost of moving and the difficulty of finding a lot to accommodate the home. Quite a hand full, usually not ending well, unless the state laws give some protection to the resident. The process is pretty destructive of our financially fragile customer base.

Frankly, this mercenary park closing without adequate compensation for the resident is morally wrong if not legally. It does no credit to the industry that so much of this happens."

...

"I'm also wondering, but not enough to research the subject, whether upon notice of closing, residents should get an attorney to plead their case that the park owner allowed them to have a home in the park, often encouraging their entry, knew or had reason to know most people would get a long term mortgage to purchase their home. Often at closure, many years mortgage term remain unpaid. It is here the lender gets the downside loss, and is not particularly beneficial for the home owner."

Marty Lavin, J.D., to MHProNews -

<https://www.manufacturedhomepronews.com/industryvoices/manufactured-home-communities-aka-mobile-home-park-closures-viewpoint-by-marty-lavin/>



*Marty and Pat Lavin's  
3 story residence in a  
posh Burlington, VT  
neighborhood.*

**"Pay more attention to what people are doing than what they are saying.**

**Or, never mind what people are saying, watch what they are doing."**

- Marty Lavin, J.D.  
MHI award winner, communities,  
retail, and finance success story.





**"The HUD Code [for manufactured homes] is a discrimination code."**

- Marty Lavin, JD, MHI award winner, MH retail finance expert, former MH communities owner.
- Photo by *MHProNews* aboard the Spy Sea, Lavin's 72' 3 level custom Italian yacht.



**"So the association [MHI] is not there for the "industry," unless the interests of the Big Boys join the industry's."**

- Marty Lavin, J.D.  
MHI Award Winner  
High Volume Retailer, Community Owner, Finance Expert.



Remember this quote. *"If pretty pictures, great videos, or even 3D tech were all that the industry needed to thrive, then manufactured housing would be at a million new HUD Code home shipments a year, vs. hovering around a projected 100,000 new homes for 2018."* ...

**"The MH industry will only achieve its goals by getting to and resolving its core issues."**

- L. A. "Tony" Kovach, publisher, [MHPRONEWS.com](http://MHPRONEWS.com).



<http://latonykovach.com>

This is part of a download in an article that is linked below.

<https://www.manufacturedhomepronews.com/masthead/in-god-we-trust-all-others-should-supply-evidence>

