

Fair Housing & Service Animals

We're Letting the Cat out of the Bag and into the Courtroom









- Leading Education Provider
- Apartment-Industry Specific Training
- Vision Learning Management System
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About our Sponsor: PayLease

PayLease Your Property Payment Connection

Online Payment Processor

- Residents can pay with credit/debit card or e-check
- Payments integrate into major accounting software
- Customizable reports and notifications
- Resident call center support 24/7
- Quick and easy implementation









DISCOVER a diverse media solution...

created for you, and designed with your prospects in mind.



FRPrint

FRVideo

FRWeb

FRMobile

FRSocial

FR Targeted











Meet our Experts



Nadeen Green
Senior Counsel
For Rent Media Solutions



Doug ChasickThe Apartment Doctor







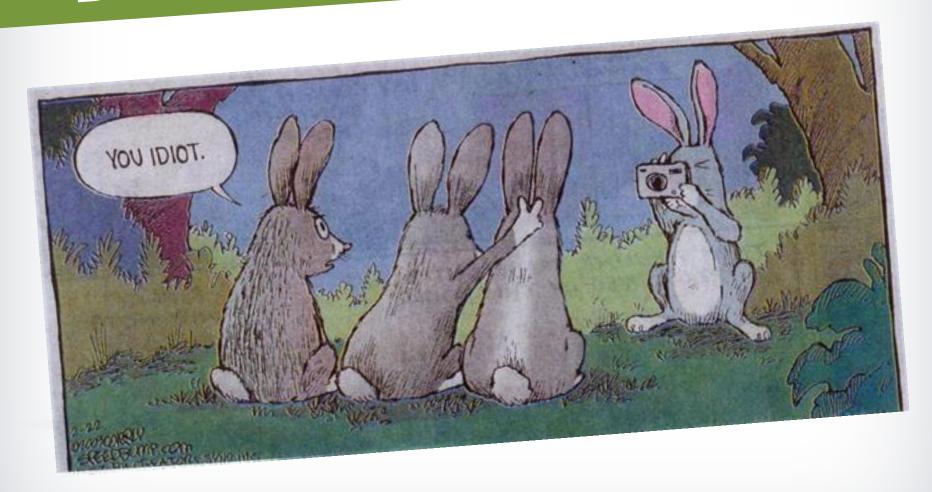








Don't be a dumb bunny!









Don't be a dumb bunny!

Understanding Disability,
Service
Animals and the FHA









Poll Question #1

According to the Census Bureau, in the 2010 census, the percentage of people in the United States who meet the FHA definition of "disabled" is:

- **12%**
- **1**9%
- **24**%
- **31%**







Under the FHA

the following are considered disabilities of EQUAL LEGAL STANDING:

- Physical disabilities you can see
- Physical disabilities that you cannot see
- Emotional or mental disabilities









Don't Bark Up the Wrong Tree!

ANY animal that assists a person with ANY disability (PWD) is a "service animal" of EQUAL LEGAL STANDING!







Don't Bark Up the Wrong Tree!

- Working animal,
- Emotional support animal,
- Comfort animal,
- Companion animal,
- Assistive animal...











While you can't make a silk purse out of a sow's ear...







...you can make a service animal out of any critter!

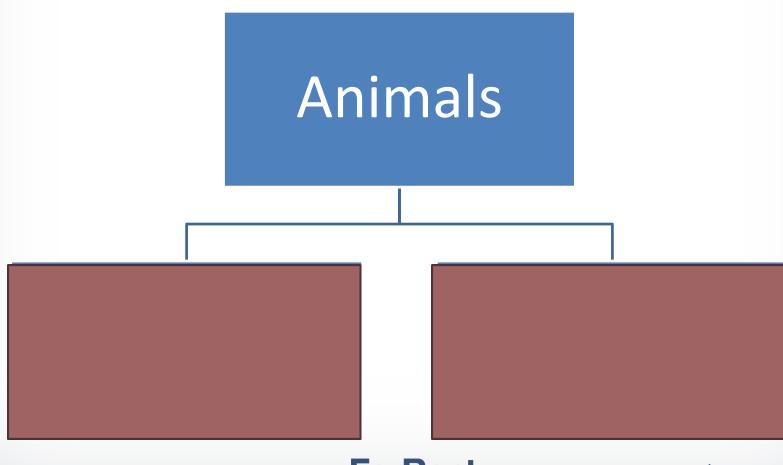
AND A SERVICE ANIMAL IS NOT A PET!







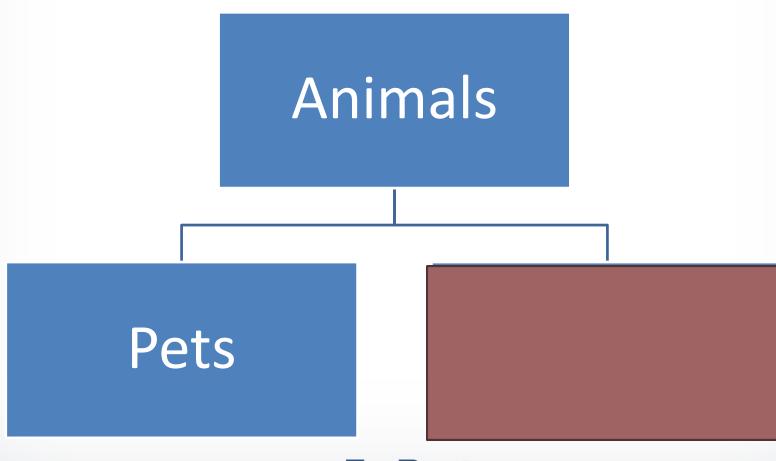








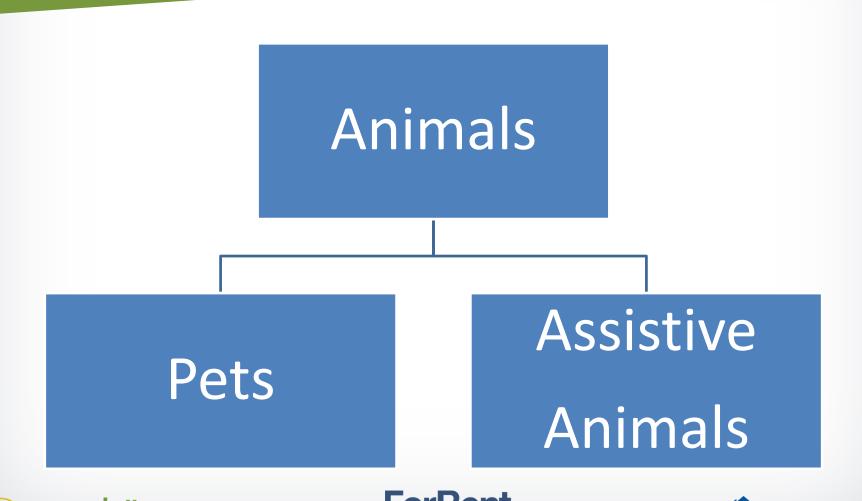


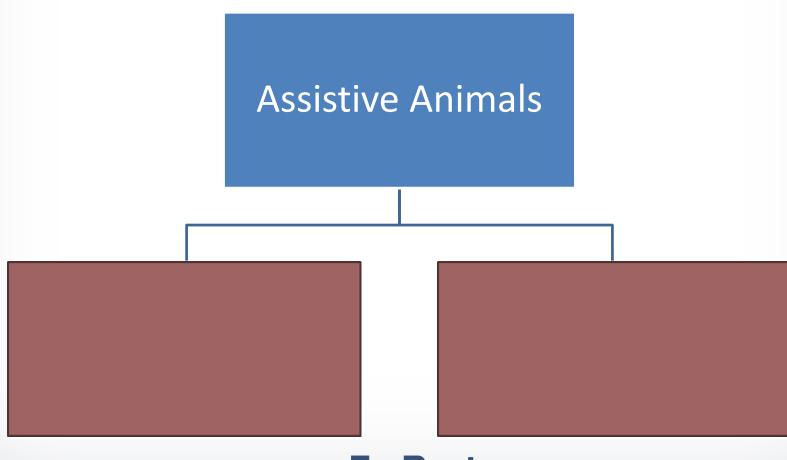








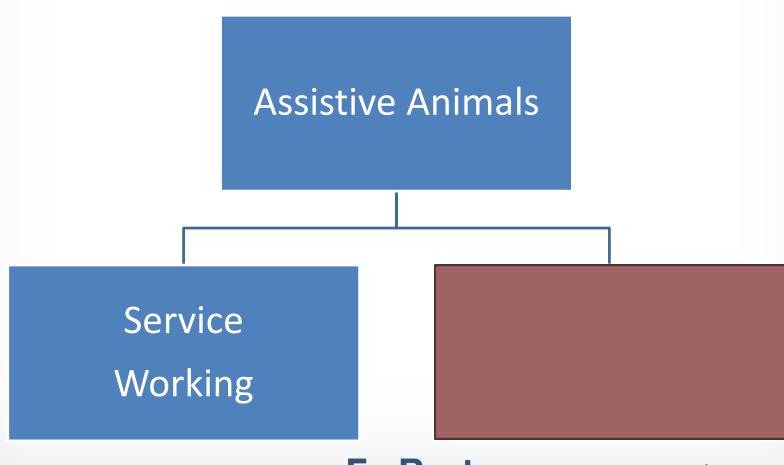








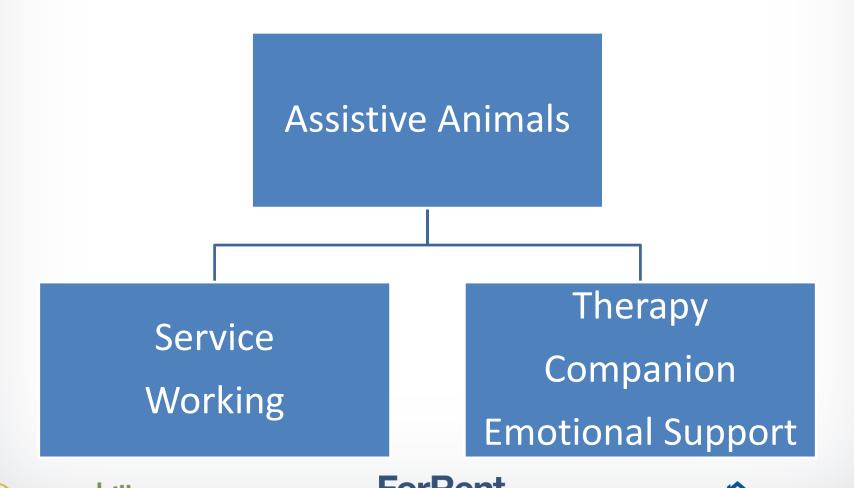












Poll Question #2

We must verify every request for a service or companion animal:

- True for service animals only
- True for companion animals only
- True for all animals
- False







"I CAN see the disability...

"I GET why this is a service animal."

Then don't badger the PWD!









"I CAN see the disability...

"But I DON'T GET why this is a service animal."









"I CAN see the disability..."

Curiosity killed the cat ... so don't be too nosy.

Simply confirm that there is a disability and that the animal is needed.







"I CAN'T see the disability...

"AND I DON'T **GET** why this is a service animal."









"I CAN'T see the disability ...'

Don't lock horns with this person.

Simply confirm that there is a disability and that the animal is needed.









Trust But Verify . . .







Disability Verification Process

Document every request; verify when appropriate

- Request form
- Readily observable disability and accom/mod obvious
- Readily observable disability and accom/mod not obvious
- Disability not readily m grace pservable



RESIDENT'S REASONABLE ACCOMMODATION REQUEST FORM

[Name of property] is committed to the letter and spirit of the Fair Housing Act, which, among other things, intering of property is committeed to the letter and spirit of the rail thousing Act, without, and higher things, prohibits discrimination against persons with disabilities. In accordance with our statutory responsibilities and promises assembly against persons will unsamines. In accordance with our rules, policies, practices, or services, management policies, we will make reasonable accommodations in our rules, policies, practices, or services, illianagement politics, are thin make reasonable accommodations in row rules, politics, politics, produces of services, when such accommodations may be **necessary** to afford persons with disabilities an equal opportunity to use and enjoy their housing communities. If you are requesting such an accommodation, please fill out this form and return it to the manager

Resident's Name:
Address:
Date of Request: Please describe the accommodation (exception to our usual rule or policy) that you are requesting:
1. Do you consider yourself to be disabled? The Fair Housing Act defines disability as a physical or mental impairment that substantially limits one or more major life activities. The Supreme Court has determined that to meet this definition a person must have an impairment that prevents or severely restricts the person from doing activities that are of central impairment that prevents or severely restricts the person from doing activities that are of central importance in most peoples' daily lives.
YES NO 2. Please describe how the requested accommodation is necessary for your 2. Please describe how the requested accommodation is necessary for your use and enjoyment of your apartment community? (If needed, you may write on the back of this form or attach additional sheets of paper.)
Please return this request to the office with the signed Verification Form that we will send to the professional third party verifier identified below:
Name:
Position:
Address:
Telephone:
I Circles construction



Poll Question #3

If the resident or prospect refuses to complete an accommodation request form, we may refuse to consider their accommodation request:

- True
- False







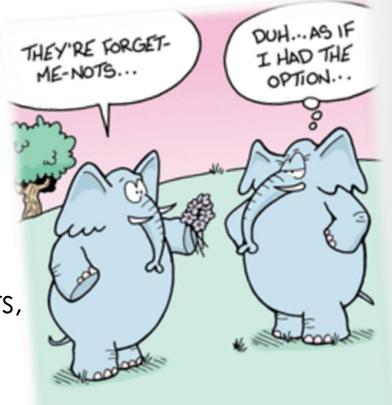
Be like an elephant & aon't

A SERVICE ANIMAL IS NOT A PET!

- "No pet" communities must accept service animals.
- "Cat only" communities must accept dogs (and other critters, too).
- No weight restrictions.
- No pet fees, pet rent, pet deposit.











No Pet Deposit . . . ?







No Pet Deposit?

...what about the bull in the china shop?

Destruction and disruption issues.









As wild as a tiger...the restricted breed issue.







As Wild as a Tiger...

HUD 2013:

"A determination that a service animal poses a direct threat must be based on an individualized assessment of the specific service animal's actual conduct —not on fears, stereotypes, or generalizations."









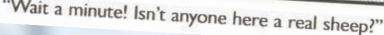
A wolf in sheep's clothing? It ain't necessarily a sheep.

















Adog in a vest?



It ain't necessarily a service animal.







Poll Question #4

What is the most number of service animals you have been asked to accept?

- **■** 1-2
- **3**-4
- **5**
- More than 5









A litter of critters!















A litter of critters!

How many service animals are reasonable in a household?









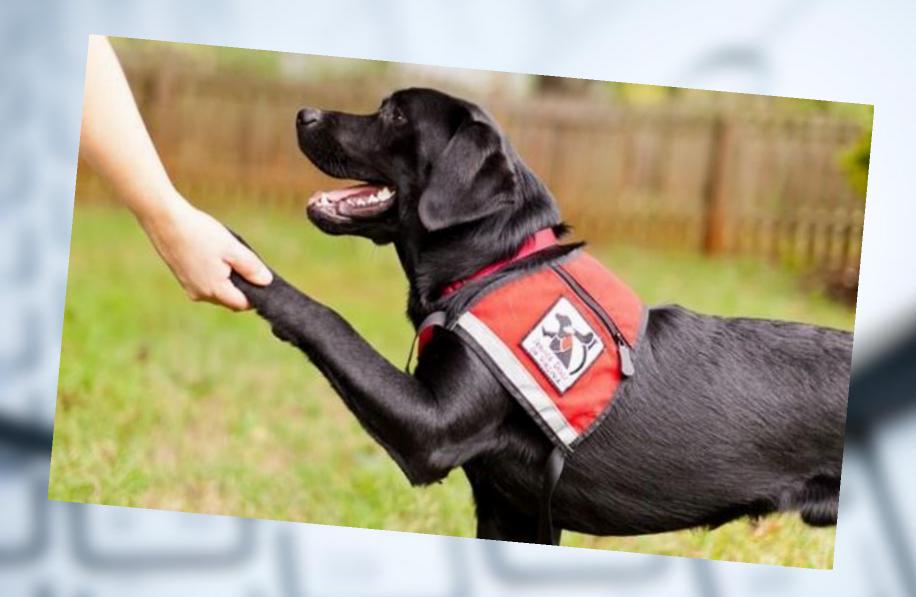


You can't teach an old dog new tricks.















You can't teach an old dog new tricks

But what about serviceanimals-intraining?











A horse of a different color.















A horse of a different color.

Service animals under the ADA and the FHA are not the same!









Use your Horse Sense!

Hopefully you will now use your horse sense, not make mountains out of molehills,

not beat dead horses nor be as stubborn as a mule.

Don't bark up the wrong tree when it comes to reasonable accommodation and service animals and

You will be ahead of the pack!









Your turn!











Thank you for attending today's webinar!

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