

MANUFACTURED HOUSING INSTITUTE

MONTHLY

ECONOMIC REPORT

Manufactured Housing Activity for JULY 2011: Industry Production, Shipments and Trends



Manufactured Housing Institute's MONTHLY ECONOMIC REPORT July 2011

National trends

Manufactured home **shipments for July 2011 were 3,679 new homes**, down 13.6 percent from July 2010. Decreases were across the board with both single-section and multi-section homes shipments down compared with the same month last year.

Compared with 2010, this year has seen declines in all of the seven months so far. Industry shipments for the year-to-date stand at 26,828 homes compared with 30,659 homes in the previous year, a net decrease of 12.5 percent.

The seasonally adjusted annual rate (SAAR) of shipments was 44,285 in July, down 16.8 percent from the rate of 53,233 in June 2011. The SAAR corrects for normal seasonal variations in shipments and projects annual shipments based on the current monthly total.

Total floors shipped in July 2011 were 5,789, down 15.2 percent from the same month in 2010. The number of plants reporting production in July was 123 and the number of corporations was 45, both unchanged from the prior month.

Regional and state results

Compared with the same month last year, state shipment results for July 2011 showed increases for seven states, reductions in 30 states, and 13 states with no significant change. Top shipment gainers and decliners are shown in the table below.

Top Shipment Gainers and Decliners by State – JULY 2011

Rank	Shipment increases				Shipment decreases			
	State	2011	2010	Change	State	2011	2010	Change
1	Alabama	185	109	76	Florida	142	221	-79
2	Michigan	55	17	38	Texas	612	685	-73
3	North Dakota	105	84	21	North Carolina	157	215	-58
4	Indiana	52	42	10	Illinois	53	107	-54
5	Maine	31	23	8	Kentucky	161	202	-41
6	Iowa	21	14	7	California	94	124	-30
7	New Mexico	103	96	7	Arizona	46	75	-29
					Mississippi	154	181	-27
					South Carolina	92	119	-27
					Virginia	60	87	-27

Compared with the prior year, same month shipments were essentially flat in one division, the West North Central. All other regions posted decreases. The New England states realized the greatest percent loss (-31.5%) compared with July of last year. The Pacific and South Atlantic divisions experienced a reduction in shipments of more than 25% when compared to the same month last year.

Division Shipments – JULY 2011

Region	JULY		Increase (Decrease)	% Change
	2011	2010		
West North Central	255	256	-1	-0.4%
East South Central	611	627	-16	-2.6%
Middle Atlantic	248	273	-25	-9.2%
East North Central	222	249	-27	-10.8%
New England	63	92	-29	-31.5%
Mountain 2	76	331	-55	-16.6%
Pacific 1	87	254	-67	-26.4%
West South Central	1,163	1,291	-128	-9.9%
South Atlantic	644	874	-230	-26.3%
Total	3,669	4,247	-578	-13.6%

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Table 1: Regional Shipments, Percent Change and Market Share

Region	Through JULY 2011		Through JULY 2010		% Change
	Shipments	Market Share	Shipments	Market Share	
New England	369	1.4%	486	1.6%	-24.1%
Middle Atlantic	1,414	5.3%	1,605	5.3%	-11.9%
East North Central	1,693	6.3%	1,557	5.1%	8.7%
West North Central	1,538	5.8%	1,643	5.4%	-6.4%
South Atlantic	5,431	20.4%	6,571	21.6%	-17.3%
East South Central	4,284	16.1%	5,150	16.9%	-16.8%
West South Central	8,541	32.0%	9,527	31.3%	-10.3%
Mountain	2,017	7.6%	2,197	7.2%	-8.2%
Pacific	1,392	5.2%	1,681	5.5%	-17.2%
Total	26,679	100.0%	30,417	100.0%	

Table 2: Top Ten States, Percent Change and Market Share

State	Through JULY 2011			Through JULY 2010			% Change
	Shipments	Market Share	Rank	Shipments	Market Share	Rank	
Texas	4,614	17.2%	1	4,913	16.0%	1	-6.1%
Louisiana	2,407	9.0%	2	2,654	8.7%	2	-9.3%
Florida	1,331	5.0%	3	1,569	5.1%	3	-15.2%
North Carolina	1,284	4.8%	4	1,482	4.8%	4	-13.4%
Alabama	1,238	4.6%	5	1,121	3.7%	8	10.4%
Mississippi	1,194	4.5%	6	1,470	4.8%	5	-18.8%
Kentucky	1,072	4.0%	7	1,313	4.3%	6	-18.4%
Oklahoma	838	3.1%	8	1,077	3.5%	10	-22.2%
South Carolina	838	3.1%	8	1,093	3.6%	9	-23.3%
California	819	3.1%	10	802	2.6%	13	2.1%
Total	15,635	58.3%		17,494	57.1%		-10.6%

Table 3: Manufactured Home Production

Month	Monthly			Cumulative		
	2010	2011	% Change	2010	2011	% Change
January	3,210	2,796	-12.9%	3,210	2,796	-12.9%
February	3,463	2,892	-16.5%	6,673	5,688	-14.8%
March	4,513	4,035	-10.6%	11,186	9,723	-13.1%
April	4,793	3,944	-17.7%	15,979	13,667	-14.5%
May	4,989	4,464	-10.5%	20,968	18,131	-13.5%
June	5,437	5,021	-7.7%	26,405	23,152	-12.3%
July	4,265	3,676	-13.8%	30,670	26,828	-12.5%
August	4,896			35,566		
September	4,427			39,993		
October	3,849			43,842		
November	3,459			47,301		
December	2,745			50,046		

Table 4: Manufactured Home Shipments

Month	Monthly			Cumulative		
	2010	2011	% Change	2010	2011	% Change
January	3,158	2,776	-12.1%	3,158	2,776	-12.1%
February	3,457	2,885	-16.5%	6,615	5,661	-14.4%
March	4,517	4,035	-10.7%	11,132	9,696	-12.9%
April	4,817	3,954	-17.9%	15,949	13,650	-14.4%
May	5,023	4,475	-10.9%	20,972	18,125	-13.6%
June	5,430	5,024	-7.5%	26,402	23,149	-12.3%
July	4,257	3,679	-13.6%	30,659	26,828	-12.5%
August	4,862			35,521		
September	4,440			39,961		
October	3,841			43,802		
November	3,463			47,265		
December	2,781			50,046		

Table 5: Manufactured Home Shipments - Seasonally Adjusted Annual Rate

Month	Seasonal Factors		SAAR	
	2010	2011	2010	2011
January	82.6	82.2	45,891	40,521
February	81.3	81.3	50,997	42,586
March	95.3	95.1	56,864	50,920
April	104.7	105.4	55,196	45,028
May	108.7	108.7	55,476	49,397
June	113.1	113.3	57,605	53,233
July	99.1	99.7	51,535	44,285
August	115.1	114.7	50,687	
September	110.1	110.3	48,412	
October	113.6	113.4	40,570	
November	93.4	93.0	44,482	
December	82.9	83.0	40,258	

Table 6: Manufacturer Inventory

Month	Homes Produced, Not Shipped		As a Percentage of Monthly Production	
	2010	2011	2010	2011
January	59	27	1.8%	1.0%
February	65	34	1.9%	1.2%
March	61	34	1.4%	0.8%
April	37	24	0.8%	0.6%
May	3	13	0.1%	0.3%
June	10	10	0.2%	0.2%
July	18	7	0.4%	0.2%
August	52		1.1%	
September	39		0.9%	
October	47		1.2%	
November	43		1.2%	
December	7		0.3%	

Table 7: Single-Section Manufactured Home Production

Month	Monthly			Cumulative		
	2010	2011	% Change	2010	2011	% Change
January	1,195	1,292	8.1%	1,195	1,292	8.1%
February	1,357	1,279	-5.7%	2,552	2,571	0.7%
March	1,938	1,884	-2.8%	4,490	4,455	-0.8%
April	1,861	1,806	-3.0%	6,351	6,261	-1.4%
May	1,931	2,122	9.9%	8,282	8,383	1.2%
June	2,168	2,246	3.6%	10,450	10,629	1.7%
July	1,762	1,621	-8.0%	12,212	12,250	0.3%
August	2,039			14,251		
September	1,913			16,164		
October	1,567			17,731		
November	1,469			19,200		
December	1,173			20,373		

Table 8: Multi-Section Manufactured Home Production

Month	Monthly			Cumulative		
	2010	2011	% Change	2010	2011	% Change
January	2,015	1,504	-25.4%	2,015	1,504	-25.4%
February	2,106	1,613	-23.4%	4,121	3,117	-24.4%
March	2,575	2,151	-16.5%	6,696	5,268	-21.3%
April	2,932	2,138	-27.1%	9,628	7,406	-23.1%
May	3,058	2,342	-23.4%	12,686	9,748	-23.2%
June	3,269	2,775	-15.1%	15,955	12,523	-21.5%
July	2,503	2,055	-17.9%	18,458	14,578	-21.0%
August	2,857			21,315		
September	2,514			23,829		
October	2,282			26,111		
November	1,990			28,101		
December	1,572			29,673		

Table 9: Single-Section Manufactured Home Shipments

Month	Monthly			Cumulative		
	2010	2011	% Change	2010	2011	% Change
January	1,173	1,275	8.7%	1,173	1,275	8.7%
February	1,359	1,287	-5.3%	2,532	2,562	1.2%
March	1,938	1,878	-3.1%	4,470	4,440	-0.7%
April	1,866	1,811	-2.9%	6,336	6,251	-1.3%
May	1,945	2,131	9.6%	8,281	8,382	1.2%
June	2,165	2,250	3.9%	10,446	10,632	1.8%
July	1,758	1,619	-7.9%	12,204	12,251	0.4%
August	2,030			14,234		
September	1,921			16,155		
October	1,550			17,705		
November	1,473			19,178		
December	1,193			20,371		

Table 10: Multi-Section Manufactured Home Shipments

Month	Monthly			Cumulative		
	2010	2011	% Change	2010	2011	% Change
January	1,985	1,501	-24.4%	1,985	1,501	-24.4%
February	2,098	1,598	-23.8%	4,083	3,099	-24.1%
March	2,579	2,157	-16.4%	6,662	5,256	-21.1%
April	2,951	2,143	-27.4%	9,613	7,399	-23.0%
May	3,078	2,344	-23.8%	12,691	9,743	-23.2%
June	3,265	2,774	-15.0%	15,956	12,517	-21.6%
July	2,499	2,060	-17.6%	18,455	14,577	-21.0%
August	2,832			21,287		
September	2,519			23,806		
October	2,291			26,097		
November	1,990			28,087		
December	1,588			29,675		

Table 11: Manufactured Home Production

	JULY			Year through JULY		
	2010	2011	% Change	2010	2011	% Change
<i>New England</i>						
Connecticut	*	*	*	*	*	*
Maine	*	*	*	*	*	*
Massachusetts	*	*	*	*	*	*
New Hampshire	*	*	*	*	*	*
Rhode Island	*	*	*	*	*	*
Vermont	*	*	*	*	*	*
Subtotal (region)	*	*	*	*	*	*
<i>Middle Atlantic</i>						
New Jersey	*	*	*	*	*	*
New York	*	*	*	*	*	*
Pennsylvania	334	279	-16.5%	2,095	1,758	-16.1%
Subtotal (region)	334	279	-16.5%	2,095	1,758	-16.1%
<i>East North Central</i>						
Illinois	*	*	*	*	*	*
Indiana	242	267	10.3%	1,517	1,782	17.5%
Michigan	*	*	*	*	*	*
Ohio	*	*	*	*	*	*
Wisconsin	*	*	*	*	*	*
Subtotal (region)	242	267	10.3%	1,517	1,782	17.5%
<i>West North Central</i>						
Iowa	*	*	*	*	*	*
Kansas	*	*	*	*	*	*
Minnesota	109	100	-8.3%	604	662	9.6%
Missouri	*	*	*	*	*	*
Nebraska	12	29	141.7%	72	170	136.1%
North Dakota	*	*	*	*	*	*
South Dakota	*	*	*	*	*	*
Subtotal (region)	121	129	6.6%	676	832	23.1%
<i>South Atlantic</i>						
Delaware	*	*	*	*	*	*
District of Columbia	*	*	*	*	*	*
Florida	122	94	-23.0%	858	868	1.2%
Georgia	256	190	-25.8%	2,078	1,560	-24.9%
Maryland	*	*	*	*	*	*
North Carolina	238	171	-28.2%	1,653	1,356	-18.0%
South Carolina	*	*	*	*	*	*
Virginia	*	*	*	*	*	*
West Virginia	*	*	*	*	*	*
Subtotal (region)	616	455	-26.1%	4,589	3,784	-17.5%

(continued)

Table 11: Manufactured Home Production (Continued)

	JULY			Year through JULY		
	2010	2011	% Change	2010	2011	% Change
East South Central						
Alabama	591	539	-8.8%	4,576	4,201	-8.2%
Kentucky	*	*	*	*	*	*
Mississippi	101	*	*	676	*	*
Tennessee	631	499	-20.9%	5,030	3,738	-25.7%
Subtotal (region)	1,323	1,038	-21.5%	10,282	7,939	-22.8%
West South Central						
Arkansas	*	*	*	*	*	*
Louisiana	*	*	*	*	*	*
Oklahoma	*	*	*	*	*	*
Texas	964	864	-10.4%	7,177	6,197	-13.7%
Subtotal (region)	964	864	-10.4%	7,177	6,197	-13.7%
Mountain						
Arizona	117	78	-33.3%	724	682	-5.8%
Colorado	*	*	*	*	*	*
Idaho	51	50	-2.0%	362	344	-5.0%
Montana	*	*	*	*	*	*
Nevada	*	*	*	*	*	*
New Mexico	*	*	*	*	*	*
Utah	*	*	*	*	*	*
Wyoming	*	*	*	*	*	*
Subtotal (region)	168	128	-23.8%	1,086	1,026	-5.5%
Pacific						
Alaska	*	*	*	*	*	*
California	93	90	-3.2%	659	751	14.0%
Hawaii	*	*	*	*	*	*
Oregon	138	94	-31.9%	966	558	-42.2%
Washington	*	*	*	*	*	*
Subtotal (region)	231	184	-20.3%	1,625	1,309	-19.4%
Subtotal (U.S.)	3,999	3,344	-16.4%	29,047	24,627	-15.2%
Canada/Mexico/Puerto Rico	0	0	-	0	0	-
States With *	266	332	24.8%	1,623	2,201	35.6%
Total Home Production	4,265	3,676	-13.8%	30,670	26,828	-12.5%

States with less than three active manufacturers are indicated with an asterisk (*). Production figures for these states are suppressed to protect proprietary information. Total production for these states is reported on the line labeled "States With *".

Table 12: Manufactured Home Shipments

	JULY			Year through JULY		
	2010	2011	% Change	2010	2011	% Change
<i>New England</i>						
Connecticut	9	7	-22.2%	41	35	-14.6%
Maine	23	31	34.8%	216	162	-25.0%
Massachusetts	14	6	-57.1%	52	37	-28.8%
New Hampshire	30	13	-56.7%	101	76	-24.8%
Rhode Island	0	0	-	7	6	-14.3%
Vermont	16	6	-62.5%	69	53	-23.2%
Subtotal (region)	92	63	-31.5%	486	369	-24.1%
<i>Middle Atlantic</i>						
New Jersey	18	12	-33.3%	110	74	-32.7%
New York	118	109	-7.6%	716	653	-8.8%
Pennsylvania	137	127	-7.3%	779	687	-11.8%
Subtotal (region)	273	248	-9.2%	1,605	1,414	-11.9%
<i>East North Central</i>						
Illinois	107	53	-50.5%	618	468	-24.3%
Indiana	42	52	23.8%	274	355	29.6%
Michigan	17	55	223.5%	159	443	178.6%
Ohio	68	44	-35.3%	371	303	-18.3%
Wisconsin	15	18	20.0%	135	124	-8.1%
Subtotal (region)	249	222	-10.8%	1,557	1,693	8.7%
<i>West North Central</i>						
Iowa	14	21	50.0%	136	134	-1.5%
Kansas	26	23	-11.5%	220	183	-16.8%
Minnesota	32	27	-15.6%	182	149	-18.1%
Missouri	60	53	-11.7%	526	371	-29.5%
Nebraska	7	6	-14.3%	47	59	25.5%
North Dakota	84	105	25.0%	361	478	32.4%
South Dakota	33	20	-39.4%	171	164	-4.1%
Subtotal (region)	256	255	-0.4%	1,643	1,538	-6.4%
<i>South Atlantic</i>						
Delaware	21	15	-28.6%	145	168	15.9%
District of Columbia	0	0	-	0	0	-
Florida	221	142	-35.7%	1,569	1,331	-15.2%
Georgia	87	83	-4.6%	833	674	-19.1%
Maryland	12	10	-16.7%	83	75	-9.6%
North Carolina	215	157	-27.0%	1,482	1,284	-13.4%
South Carolina	119	92	-22.7%	1,093	838	-23.3%
Virginia	87	60	-31.0%	734	488	-33.5%
West Virginia	112	85	-24.1%	632	573	-9.3%
Subtotal (region)	874	644	-26.3%	6,571	5,431	-17.3%

(continued)

Table 12: Manufactured Home Shipments (Continued)

	JULY			Year through JULY		
	2010	2011	% Change	2010	2011	% Change
East South Central						
Alabama	109	185	69.7%	1,121	1,238	10.4%
Kentucky	202	161	-20.3%	1,313	1,072	-18.4%
Mississippi	181	154	-14.9%	1,470	1,194	-18.8%
Tennessee	135	111	-17.8%	1,246	780	-37.4%
Subtotal (region)	627	611	-2.6%	5,150	4,284	-16.8%
West South Central						
Arkansas	116	103	-11.2%	883	682	-22.8%
Louisiana	355	333	-6.2%	2,654	2,407	-9.3%
Oklahoma	135	115	-14.8%	1,077	838	-22.2%
Texas	685	612	-10.7%	4,913	4,614	-6.1%
Subtotal (region)	1,291	1,163	-9.9%	9,527	8,541	-10.3%
Mountain						
Arizona	75	46	-38.7%	484	474	-2.1%
Colorado	44	43	-2.3%	252	323	28.2%
Idaho	30	26	-13.3%	170	140	-17.6%
Montana	39	31	-20.5%	208	200	-3.8%
Nevada	15	4	-73.3%	102	62	-39.2%
New Mexico	96	103	7.3%	748	587	-21.5%
Utah	12	9	-25.0%	118	128	8.5%
Wyoming	20	14	-30.0%	115	103	-10.4%
Subtotal (region)	331	276	-16.6%	2,197	2,017	-8.2%
Pacific						
Alaska	8	3	-62.5%	44	35	-20.5%
California	124	94	-24.2%	802	819	2.1%
Hawaii	0	1	-	2	4	100.0%
Oregon	57	49	-14.0%	408	239	-41.4%
Washington	65	40	-38.5%	425	295	-30.6%
Subtotal (region)	254	187	-26.4%	1,681	1,392	-17.2%
Subtotal (U.S.)	4,247	3,669	-13.6%	30,417	26,679	-12.3%
Canada/Mexico/Puerto Rico	0	0	-	0	0	-
* Destination Pending	10	10	0.0%	242	149	-38.4%
Total Home Shipments	4,257	3,679	-13.6%	30,659	26,828	-12.5%

* Destination Pending figures represent finished home inventory. It is assumed that all inventory is shipped in the following month.

Table 13: Product Mix – JULY 2011

	Home Shipments			Home Production		
	Single-Section	Multi-Section	Total	Single-Section	Multi-Section	Total
<i>New England</i>						
Connecticut	3	4	7	*	*	*
Maine	13	18	31	*	*	*
Massachusetts	1	5	6	*	*	*
New Hampshire	6	7	13	*	*	*
Rhode Island	0	0	0	*	*	*
Vermont	3	3	6	*	*	*
Subtotal (region)	26	37	63	*	*	*
Percent	41.3%	58.7%	100.0%	*	*	*
<i>Middle Atlantic</i>						
New Jersey	4	8	12	*	*	*
New York	47	62	109	*	*	*
Pennsylvania	46	81	127	102	177	279
Subtotal (region)	97	151	248	102	177	279
Percent	39.1%	60.9%	100.0%	36.6%	63.4%	100.0%
<i>East North Central</i>						
Illinois	26	27	53	*	*	*
Indiana	22	30	52	151	116	267
Michigan	33	22	55	*	*	*
Ohio	22	22	44	*	*	*
Wisconsin	8	10	18	*	*	*
Subtotal (region)	111	111	222	151	116	267
Percent	50.0%	50.0%	100.0%	56.6%	43.4%	100.0%
<i>West North Central</i>						
Iowa	10	11	21	*	*	*
Kansas	10	13	23	*	*	*
Minnesota	11	16	27	46	54	100
Missouri	18	35	53	*	*	*
Nebraska	1	5	6	19	10	29
North Dakota	70	35	105	*	*	*
South Dakota	8	12	20	*	*	*
Subtotal (region)	128	127	255	65	64	129
Percent	50.2%	49.8%	100.0%	50.4%	49.6%	100.0%
<i>South Atlantic</i>						
Delaware	4	11	15	*	*	*
District of Columbia	0	0	0	*	*	*
Florida	24	118	142	5	89	94
Georgia	10	73	83	41	149	190
Maryland	5	5	10	*	*	*
North Carolina	74	83	157	77	94	171
South Carolina	28	64	92	*	*	*
Virginia	28	32	60	*	*	*
West Virginia	36	49	85	*	*	*
Subtotal (region)	209	435	644	123	332	455
Percent	32.5%	67.5%	100.0%	27.0%	73.0%	100.0%

(continued)

Table 13: Product Mix – JULY 2011(Continued)

	Home Shipments			Home Production		
	Single-Section	Multi-Section	Total	Single-Section	Multi-Section	Total
East South Central						
Alabama	67	118	185	221	318	539
Kentucky	63	98	161	*	*	*
Mississippi	68	86	154	*	*	*
Tennessee	47	64	111	228	271	499
Subtotal (region)	245	366	611	449	589	1,038
Percent	40.1%	59.9%	100.0%	43.3%	56.7%	100.0%
West South Central						
Arkansas	49	54	103	*	*	*
Louisiana	208	125	333	*	*	*
Oklahoma	59	56	115	*	*	*
Texas	365	247	612	521	343	864
Subtotal (region)	681	482	1,163	521	343	864
Percent	58.6%	41.4%	100.0%	60.3%	39.7%	100.0%
Mountain						
Arizona	12	34	46	12	66	78
Colorado	13	30	43	*	*	*
Idaho	3	23	26	12	38	50
Montana	24	7	31	*	*	*
Nevada	1	3	4	*	*	*
New Mexico	38	65	103	*	*	*
Utah	1	8	9	*	*	*
Wyoming	8	6	14	*	*	*
Subtotal (region)	100	176	276	24	104	128
Percent	36.2%	63.8%	100.0%	18.8%	81.3%	100.0%
Pacific						
Alaska	3	0	3	*	*	*
California	5	89	94	6	84	90
Hawaii	0	1	1	*	*	*
Oregon	9	40	49	17	77	94
Washington	5	35	40	*	*	*
Subtotal (region)	22	165	187	23	161	184
Percent	11.8%	88.2%	100.0%	12.5%	87.5%	100.0%
Subtotal (U.S.)	1,619	2,050	3,669	1,458	1,886	3,344
Percent	44.1%	55.9%	100.0%	43.6%	56.4%	100.0%
Canada/Mexico/Puerto Rico						
	0	0	0	0	0	0
States with *	0	10	10	163	169	332
Totals	1,619	2,060	3,679	1,621	2,055	3,676
	44.0%	56.0%	100.0%	44.1%	55.9%	100.0%

States with less than three active manufacturers are indicated with an asterisk (*). Production figures for these states are suppressed to protect proprietary information. Total production for these states is reported on the line labeled "States With *".

Table 14: Product Mix – Year through JULY

	Home Shipments			Home Production		
	Single-section	Multi-section	Total	Single-section	Multi-section	Total
<i>New England</i>						
Connecticut	18	17	35	*	*	*
Maine	70	92	162	*	*	*
Massachusetts	17	20	37	*	*	*
New Hampshire	29	47	76	*	*	*
Rhode Island	5	1	6	*	*	*
Vermont	27	26	53	*	*	*
Subtotal (region)	166	203	369	*	*	*
Percent	45.0%	55.0%	100%	*	*	*
<i>Middle Atlantic</i>						
New Jersey	40	34	74	*	*	*
New York	255	398	653	*	*	*
Pennsylvania	228	459	687	642	1,116	1,758
Subtotal (region)	523	891	1,414	642	1,116	1,758
Percent	37.0%	63.0%	100%	36.5%	63.5%	100%
<i>East North Central</i>						
Illinois	252	216	468	*	*	*
Indiana	213	142	355	1,030	752	1,782
Michigan	270	173	443	*	*	*
Ohio	109	194	303	*	*	*
Wisconsin	58	66	124	*	*	*
Subtotal (region)	902	791	1,693	1,030	752	1,782
Percent	53.3%	46.7%	100%	57.8%	42.2%	100%
<i>West North Central</i>						
Iowa	66	68	134	*	*	*
Kansas	101	82	183	*	*	*
Minnesota	59	90	149	319	343	662
Missouri	152	219	371	*	*	*
Nebraska	32	27	59	129	41	170
North Dakota	287	191	478	*	*	*
South Dakota	71	93	164	*	*	*
Subtotal (region)	768	770	1,538	448	384	832
Percent	49.9%	50.1%	100%	53.8%	46.2%	100%
<i>South Atlantic</i>						
Delaware	77	91	168	*	*	*
District of Columbia	0	0	0	*	*	*
Florida	295	1,036	1,331	126	742	868
Georgia	158	516	674	451	1,109	1,560
Maryland	24	51	75	*	*	*
North Carolina	616	668	1,284	610	746	1,356
South Carolina	274	564	838	*	*	*
Virginia	235	253	488	*	*	*
West Virginia	211	362	573	*	*	*
Subtotal (region)	1,890	3,541	5,431	1,187	2,597	3,784
Percent	34.8%	65.2%	100%	31.4%	68.6%	100%

(continued)

Table 14: Product Mix – Year through JULY (Continued)

	Home Shipments			Home Production		
	Single-section	Multi-section	Total	Single-section	Multi-section	Total
East South Central						
Alabama	522	716	1,238	1,818	2,383	4,201
Kentucky	484	588	1,072	*	*	*
Mississippi	542	652	1,194	*	*	*
Tennessee	322	458	780	1,832	1,906	3,738
Subtotal (region)	1,870	2,414	4,284	3,650	4,289	7,939
Percent	43.7%	56.3%	100%	46.0%	54.0%	100%
West South Central						
Arkansas	313	369	682	*	*	*
Louisiana	1,590	817	2,407	*	*	*
Oklahoma	451	387	838	*	*	*
Texas	2,657	1,957	4,614	3,755	2,442	6,197
Subtotal (region)	5,011	3,530	8,541	3,755	2,442	6,197
Percent	58.7%	41.3%	100%	60.6%	39.4%	100%
Mountain						
Arizona	148	326	474	187	495	682
Colorado	161	162	323	*	*	*
Idaho	32	108	140	115	229	344
Montana	127	73	200	*	*	*
Nevada	13	49	62	*	*	*
New Mexico	244	343	587	*	*	*
Utah	67	61	128	*	*	*
Wyoming	65	38	103	*	*	*
Subtotal (region)	857	1,160	2,017	302	724	1,026
Percent	42.5%	57.5%	100%	29.4%	70.6%	100%
Pacific						
Alaska	30	5	35	*	*	*
California	98	721	819	88	663	751
Hawaii	0	4	4	*	*	*
Oregon	38	201	239	86	472	558
Washington	28	267	295	*	*	*
Subtotal (region)	194	1,198	1,392	174	1,135	1,309
Percent	13.9%	86.1%	100%	13.3%	86.7%	100%
Subtotal (U.S.)	12,181	14,498	26,679	11,188	13,439	24,627
Percent	45.7%	54.3%	100.0%	45.4%	54.6%	100.0%
Canada/Mexico/Puerto Rico						
Destination Pending or States With *	70	79	149	1,062	1,139	2,201
Totals	12,251	14,577	26,828	12,250	14,578	26,828
	45.7%	54.3%	100.0%	45.7%	54.3%	100.0%

States with less than three active manufacturers are indicated with an asterisk (*). Production figures for these states are suppressed to protect proprietary information. Total production for these states is reported on the line labeled "States With *".

**Table 15: Production of Manufactured Homes by State (Ranked from Highest to Lowest)
JULY 2011**

State	TOTAL			SINGLE-SECTION			MULTI-SECTION		
	Production	% of Total	Rank	Production	% of Total	Rank	Production	% of Total	Rank
Texas	864	23.5%	1	521	32.1%	1	343	16.7%	1
Alabama	539	14.7%	2	221	13.6%	3	318	15.5%	2
Tennessee	499	13.6%	3	228	14.1%	2	271	13.2%	3
Pennsylvania	279	7.6%	4	102	6.3%	5	177	8.6%	4
Indiana	267	7.3%	5	151	9.3%	4	116	5.6%	6
Georgia	190	5.2%	6	41	2.5%	8	149	7.3%	5
North Carolina	171	4.7%	7	77	4.8%	6	94	4.6%	7
Minnesota	100	2.7%	8	46	2.8%	7	54	2.6%	12
Oregon	94	2.6%	9	17	1.0%	10	77	3.7%	10
Florida	94	2.6%	9	5	0.3%	14	89	4.3%	8
California	90	2.4%	11	6	0.4%	13	84	4.1%	9
Arizona	78	2.1%	12	12	0.7%	11	66	3.2%	11
Idaho	50	1.4%	13	12	0.7%	11	38	1.8%	13
Nebraska	29	0.8%	14	19	1.2%	9	10	0.5%	14
States with *	332	9.0%		163	10.1%		169	8.2%	
Total Home Production	3,676	100.0%		1,621	100.0%		2,055	100.0%	
Product Mix	100.0%			44.1%			55.9%		

States with less than three active manufacturers are indicated with an asterisk (*). Production figures for these states are suppressed to protect proprietary information. Total production for these states is reported on the line labeled "States With *".

**Table 16: Production of Manufactured Homes by State (Ranked from Highest to Lowest)
Year through JULY 2011**

State	TOTAL			SINGLE-SECTION			MULTI-SECTION		
	Production	% of Total	Rank	Production	% of Total	Rank	Production	% of Total	Rank
Texas	6,197	23.1%	1	3,755	30.7%	1	2,442	16.8%	1
Alabama	4,201	15.7%	2	1,818	14.8%	3	2,383	16.3%	2
Tennessee	3,738	13.9%	3	1,832	15.0%	2	1,906	13.1%	3
Indiana	1,782	6.6%	4	1,030	8.4%	4	752	5.2%	6
Pennsylvania	1,758	6.6%	5	642	5.2%	5	1,116	7.7%	4
Georgia	1,560	5.8%	6	451	3.7%	7	1,109	7.6%	5
North Carolina	1,356	5.1%	7	610	5.0%	6	746	5.1%	7
Florida	868	3.2%	8	126	1.0%	11	742	5.1%	8
California	751	2.8%	9	88	0.7%	13	663	4.5%	9
Arizona	682	2.5%	10	187	1.5%	9	495	3.4%	10
Minnesota	662	2.5%	11	319	2.6%	8	343	2.4%	12
Oregon	558	2.1%	12	86	0.7%	14	472	3.2%	11
Idaho	344	1.3%	13	115	0.9%	12	229	1.6%	13
Nebraska	170	0.6%	14	129	1.1%	10	41	0.3%	14
States with *	2,201	8.2%		1,062	8.7%		1,139	7.8%	
Total Home Production	26,828	100.0%		12,250	100.0%		14,578	100.0%	
Product Mix	100.0%			45.7%			54.3%		

States with less than three active manufacturers are indicated with an asterisk (*). Production figures for these states are suppressed to protect proprietary information. Total production for these states is reported on the line labeled "States With *".

**Table 17: Manufactured Home Shipments by State (Ranked from Highest to Lowest)
JULY 2011**

State	TOTAL			SINGLE-SECTION			MULTI-SECTION		
	Shipments	% of Total	Rank	Shipments	% of Total	Rank	Shipments	% of Total	Rank
Texas	612	16.6%	1	365	22.5%	1	247	12.0%	1
Louisiana	333	9.1%	2	208	12.8%	2	125	6.1%	2
Alabama	185	5.0%	3	67	4.1%	6	118	5.7%	3
Kentucky	161	4.4%	4	63	3.9%	7	98	4.8%	5
North Carolina	157	4.3%	5	74	4.6%	3	83	4.0%	8
Mississippi	154	4.2%	6	68	4.2%	5	86	4.2%	7
Florida	142	3.9%	7	24	1.5%	19	118	5.7%	3
Pennsylvania	127	3.5%	8	46	2.8%	12	81	3.9%	9
Oklahoma	115	3.1%	9	59	3.6%	8	56	2.7%	15
Tennessee	111	3.0%	10	47	2.9%	10	64	3.1%	12
New York	109	3.0%	11	47	2.9%	10	62	3.0%	14
North Dakota	105	2.9%	12	70	4.3%	4	35	1.7%	19
Arkansas	103	2.8%	13	49	3.0%	9	54	2.6%	16
New Mexico	103	2.8%	13	38	2.3%	13	65	3.2%	11
California	94	2.6%	15	5	0.3%	36	89	4.3%	6
South Carolina	92	2.5%	16	28	1.7%	16	64	3.1%	12
West Virginia	85	2.3%	17	36	2.2%	14	49	2.4%	17
Georgia	83	2.3%	18	10	0.6%	28	73	3.5%	10
Virginia	60	1.6%	19	28	1.7%	16	32	1.6%	23
Michigan	55	1.5%	20	33	2.0%	15	22	1.1%	28
Illinois	53	1.4%	21	26	1.6%	18	27	1.3%	26
Missouri	53	1.4%	21	18	1.1%	23	35	1.7%	19
Indiana	52	1.4%	23	22	1.4%	21	30	1.5%	24
Oregon	49	1.3%	24	9	0.6%	31	40	1.9%	18
Arizona	46	1.3%	25	12	0.7%	26	34	1.7%	22
Ohio	44	1.2%	26	22	1.4%	21	22	1.1%	28
Colorado	43	1.2%	27	13	0.8%	24	30	1.5%	24
Washington	40	1.1%	28	5	0.3%	36	35	1.7%	19
Montana	31	0.8%	29	24	1.5%	19	7	0.3%	39
Maine	31	0.8%	29	13	0.8%	24	18	0.9%	30
Minnesota	27	0.7%	31	11	0.7%	27	16	0.8%	31
Idaho	26	0.7%	32	3	0.2%	41	23	1.1%	27
Kansas	23	0.6%	33	10	0.6%	28	13	0.6%	32
Iowa	21	0.6%	34	10	0.6%	28	11	0.5%	34
South Dakota	20	0.5%	35	8	0.5%	32	12	0.6%	33
Wisconsin	18	0.5%	36	8	0.5%	32	10	0.5%	36
Delaware	15	0.4%	37	4	0.2%	39	11	0.5%	34
Wyoming	14	0.4%	38	8	0.5%	32	6	0.3%	41
New Hampshire	13	0.4%	39	6	0.4%	35	7	0.3%	39
New Jersey	12	0.3%	40	4	0.2%	39	8	0.4%	37
Maryland	10	0.3%	41	5	0.3%	36	5	0.2%	42
Utah	9	0.2%	42	1	0.1%	45	8	0.4%	37
Connecticut	7	0.2%	43	3	0.2%	41	4	0.2%	45
Vermont	6	0.2%	44	3	0.2%	41	3	0.1%	46
Nebraska	6	0.2%	44	1	0.1%	45	5	0.2%	42
Massachusetts	6	0.2%	44	1	0.1%	45	5	0.2%	42
Nevada	4	0.1%	47	1	0.1%	45	3	0.1%	46
Alaska	3	0.1%	48	3	0.2%	41	0	0.0%	49
Hawaii	1	0.0%	49	0	0.0%	49	1	0.0%	48
Rhode Island	0	0.0%	50	0	0.0%	49	0	0.0%	49
District of Columbia	0	0.0%	50	0	0.0%	49	0	0.0%	49
Puerto Rico	0	0.0%	50	0	0.0%	49	0	0.0%	49
Canada	0	0.0%	50	0	0.0%	49	0	0.0%	49
Destination Pending	10	0.3%		0	0.0%		10	0.5%	
Total Home Shipments	3,679	100.0%		1,619	100.0%		2,060	100.0%	
Product Mix	100.0%			44.0%			56.0%		

**Table 18: Manufactured Home Shipments by State (Ranked from Highest to Lowest)
Year through JULY 2011**

State	TOTAL			SINGLE-SECTION			MULTI-SECTION		
	Shipments	% of Total	Rank	Shipments	% of Total	Rank	Shipments	% of Total	Rank
Texas	4,614	17.2%	1	2,657	21.7%	1	1,957	13.4%	1
Louisiana	2,407	9.0%	2	1,590	13.0%	2	817	5.6%	3
Florida	1,331	5.0%	3	295	2.4%	10	1,036	7.1%	2
North Carolina	1,284	4.8%	4	616	5.0%	3	668	4.6%	6
Alabama	1,238	4.6%	5	522	4.3%	5	716	4.9%	5
Mississippi	1,194	4.5%	6	542	4.4%	4	652	4.5%	7
Kentucky	1,072	4.0%	7	484	4.0%	6	588	4.0%	8
Oklahoma	838	3.1%	8	451	3.7%	7	387	2.7%	14
South Carolina	838	3.1%	8	274	2.2%	12	564	3.9%	9
California	819	3.1%	10	98	0.8%	28	721	4.9%	4
Tennessee	780	2.9%	11	322	2.6%	8	458	3.1%	12
Pennsylvania	687	2.6%	12	228	1.9%	18	459	3.1%	11
Arkansas	682	2.5%	13	313	2.6%	9	369	2.5%	15
Georgia	674	2.5%	14	158	1.3%	22	516	3.5%	10
New York	653	2.4%	15	255	2.1%	14	398	2.7%	13
New Mexico	587	2.2%	16	244	2.0%	16	343	2.4%	17
West Virginia	573	2.1%	17	211	1.7%	20	362	2.5%	16
Virginia	488	1.8%	18	235	1.9%	17	253	1.7%	20
North Dakota	478	1.8%	19	287	2.3%	11	191	1.3%	25
Arizona	474	1.8%	20	148	1.2%	24	326	2.2%	18
Illinois	468	1.7%	21	252	2.1%	15	216	1.5%	22
Michigan	443	1.7%	22	270	2.2%	13	173	1.2%	26
Missouri	371	1.4%	23	152	1.2%	23	219	1.5%	21
Indiana	355	1.3%	24	213	1.7%	19	142	1.0%	28
Colorado	323	1.2%	25	161	1.3%	21	162	1.1%	27
Ohio	303	1.1%	26	109	0.9%	26	194	1.3%	24
Washington	295	1.1%	27	28	0.2%	43	267	1.8%	19
Oregon	239	0.9%	28	38	0.3%	38	201	1.4%	23
Montana	200	0.7%	29	127	1.0%	25	73	0.5%	35
Kansas	183	0.7%	30	101	0.8%	27	82	0.6%	34
Delaware	168	0.6%	31	77	0.6%	29	91	0.6%	32
South Dakota	164	0.6%	32	71	0.6%	30	93	0.6%	30
Maine	162	0.6%	33	70	0.6%	31	92	0.6%	31
Minnesota	149	0.6%	34	59	0.5%	35	90	0.6%	33
Idaho	140	0.5%	35	32	0.3%	39	108	0.7%	29
Iowa	134	0.5%	36	66	0.5%	33	68	0.5%	36
Utah	128	0.5%	37	67	0.5%	32	61	0.4%	38
Wisconsin	124	0.5%	38	58	0.5%	36	66	0.5%	37
Wyoming	103	0.4%	39	65	0.5%	34	38	0.3%	42
New Hampshire	76	0.3%	40	29	0.2%	42	47	0.3%	41
Maryland	75	0.3%	41	24	0.2%	45	51	0.3%	39
New Jersey	74	0.3%	42	40	0.3%	37	34	0.2%	43
Nevada	62	0.2%	43	13	0.1%	48	49	0.3%	40
Nebraska	59	0.2%	44	32	0.3%	39	27	0.2%	44
Vermont	53	0.2%	45	27	0.2%	44	26	0.2%	45
Massachusetts	37	0.1%	46	17	0.1%	47	20	0.1%	46
Alaska	35	0.1%	47	30	0.2%	41	5	0.0%	48
Connecticut	35	0.1%	47	18	0.1%	46	17	0.1%	47
Rhode Island	6	0.0%	49	5	0.0%	49	1	0.0%	50
Hawaii	4	0.0%	50	0	0.0%	50	4	0.0%	49
Canada	0	0.0%	51	0	0.0%	50	0	0.0%	51
District of Columbia	0	0.0%	51	0	0.0%	50	0	0.0%	51
Puerto Rico	0	0.0%	51	0	0.0%	50	0	0.0%	51
Destination Pending	149	0.6%		70	0.6%		79	0.5%	
Total Home Shipments	26,828	100.0%		12,251	100.0%		14,577	100.0%	
Product Mix	100.0%			45.7%			54.3%		

Table 19: Manufactured Home Floor Production

Month	Monthly			Cumulative		
	2010	2011	% Change	2010	2011	% Change
January	5,287	4,341	-17.9%	5,287	4,341	-17.9%
February	5,631	4,547	-19.3%	10,918	8,888	-18.6%
March	7,172	6,226	-13.2%	18,090	15,114	-16.5%
April	7,796	6,123	-21.5%	25,886	21,237	-18.0%
May	8,145	6,859	-15.8%	34,031	28,096	-17.4%
June	8,800	7,864	-10.6%	42,831	35,960	-16.0%
July	6,840	5,781	-15.5%	49,671	41,741	-16.0%
August	7,830			57,501		
September	7,003			64,504		
October	6,209			70,713		
November	5,511			76,224		
December	4,354			80,578		

Table 20: Manufactured Home Floor Shipments

Month	Monthly			Cumulative		
	2010	2011	% Change	2010	2011	% Change
January	5,205	4,318	-17.0%	5,205	4,318	-17.0%
February	5,616	4,525	-19.4%	10,821	8,843	-18.3%
March	7,180	6,232	-13.2%	18,001	15,075	-16.3%
April	7,840	6,138	-21.7%	25,841	21,213	-17.9%
May	8,199	6,872	-16.2%	34,040	28,085	-17.5%
June	8,789	7,866	-10.5%	42,829	35,951	-16.1%
July	6,828	5,789	-15.2%	49,657	41,740	-15.9%
August	7,771			57,428		
September	7,020			64,448		
October	6,211			70,659		
November	5,515			76,174		
December	4,406			80,580		

Table 21: Regional Distribution of Manufactured Home Floor Shipments

Region	JULY			Year through JULY		
	2010	2011	% Change	2010	2011	% Change
New England	139	100	-28.1%	744	573	-23.0%
Middle Atlantic	458	400	-12.7%	2,679	2,310	-13.8%
East North Central	386	334	-13.5%	2,425	2,482	2.4%
West North Central	375	383	2.1%	2,530	2,310	-8.7%
South Atlantic	1,509	1,083	-28.2%	11,349	9,005	-20.7%
East South Central	1,007	981	-2.6%	8,378	6,761	-19.3%
West South Central	1,886	1,656	-12.2%	14,105	12,172	-13.7%
Mountain	553	457	-17.4%	3,666	3,200	-12.7%
Pacific	500	375	-25.0%	3,384	2,699	-20.2%
Destination Pending	15	20	33.3%	397	228	-42.6%
	6,828	5,789	-15.2%	49,657	41,740	-15.9%

Table 22: Manufactured Home Floor Production

	JULY			Year through JULY		
	2010	2011	% Change	2010	2011	% Change
<i>New England</i>						
Connecticut	*	*	*	*	*	*
Maine	*	*	*	*	*	*
Massachusetts	*	*	*	*	*	*
New Hampshire	*	*	*	*	*	*
Rhode Island	*	*	*	*	*	*
Vermont	*	*	*	*	*	*
Subtotal (region)	*	*	*	*	*	*
<i>Middle Atlantic</i>						
New Jersey	*	*	*	*	*	*
New York	*	*	*	*	*	*
Pennsylvania	559	457	-18.2%	3,515	2,881	-18.0%
Subtotal (region)	559	457	-18.2%	3,515	2,881	-18.0%
<i>East North Central</i>						
Illinois	*	*	*	*	*	*
Indiana	354	384	8.5%	2,364	2,534	7.2%
Michigan	*	*	*	*	*	*
Ohio	*	*	*	*	*	*
Wisconsin	*	*	*	*	*	*
Subtotal (region)	354	384	8.5%	2,364	2,534	7.2%
<i>West North Central</i>						
Iowa	*	*	*	*	*	*
Kansas	*	*	*	*	*	*
Minnesota	169	154	-8.9%	934	1,000	7.1%
Missouri	*	*	*	*	*	*
Nebraska	17	39	129.4%	103	211	104.9%
North Dakota	*	*	*	*	*	*
South Dakota	*	*	*	*	*	*
Subtotal (region)	186	193	3.8%	1,037	1,211	16.8%
<i>South Atlantic</i>						
Delaware	*	*	*	*	*	*
District of Columbia	*	*	*	*	*	*
Florida	236	185	-21.6%	1,600	1,623	1.4%
Georgia	440	339	-23.0%	3,582	2,672	-25.4%
Maryland	*	*	*	*	*	*
North Carolina	390	266	-31.8%	2,786	2,104	-24.5%
South Carolina	*	*	*	*	*	*
Virginia	*	*	*	*	*	*
West Virginia	*	*	*	*	*	*
Subtotal (region)	1,066	790	-25.9%	7,968	6,399	-19.7%

(continued)

Table 22: Manufactured Home Floor Production (Continued)

	JULY			Year through JULY		
	2010	2011	% Change	2010	2011	% Change
East South Central						
Alabama	963	871	-9.6%	7,641	6,712	-12.2%
Kentucky	*	*	*	*	*	*
Mississippi	149	*	*	967	*	*
Tennessee	983	771	-21.6%	7,906	5,657	-28.4%
Subtotal (region)	2,095	1,642	-21.6%	16,514	12,369	-25.1%
West South Central						
Arkansas	*	*	*	*	*	*
Louisiana	*	*	*	*	*	*
Oklahoma	*	*	*	*	*	*
Texas	1,374	1,209	-12.0%	10,406	8,676	-16.6%
Subtotal (region)	1,374	1,209	-12.0%	10,406	8,676	-16.6%
Mountain						
Arizona	203	145	-28.6%	1,305	1,184	-9.3%
Colorado	*	*	*	*	*	*
Idaho	95	91	-4.2%	682	597	-12.5%
Montana	*	*	*	*	*	*
Nevada	*	*	*	*	*	*
New Mexico	*	*	*	*	*	*
Utah	*	*	*	*	*	*
Wyoming	*	*	*	*	*	*
Subtotal (region)	298	236	-20.8%	1,987	1,781	-10.4%
Pacific						
Alaska	*	*	*	*	*	*
California	183	181	-1.1%	1,313	1,458	11.0%
Hawaii	*	*	*	*	*	*
Oregon	274	188	-31.4%	1,967	1,085	-44.8%
Washington	*	*	*	*	*	*
Subtotal (region)	457	369	-19.3%	3,280	2,543	-22.5%
Subtotal (U.S.)	6,389	5,280	-17.4%	47,071	38,394	-18.4%
Canada/Mexico/Puerto Rico	0	0	-	0	0	-
States with *	451	501	11.1%	2,600	3,347	28.7%
Total Floor Production	6,840	5,781	-15.5%	49,671	41,741	-16.0%

States with less than three active manufacturers are indicated with an asterisk (*). Production figures for these states are suppressed to protect proprietary information. Total production for these states is reported on the line labeled "States With *".

Table 23: Manufactured Home Floor Shipments

	JULY			Year through JULY		
	2010	2011	% Change	2010	2011	% Change
<i>New England</i>						
Connecticut	12	11	-8.3%	56	52	-7.1%
Maine	33	49	48.5%	328	254	-22.6%
Massachusetts	24	11	-54.2%	87	59	-32.2%
New Hampshire	45	20	-55.6%	158	122	-22.8%
Rhode Island	0	0	-	11	7	-36.4%
Vermont	25	9	-64.0%	104	79	-24.0%
Subtotal (region)	139	100	-28.1%	744	573	-23.0%
<i>Middle Atlantic</i>						
New Jersey	25	20	-20.0%	172	108	-37.2%
New York	190	171	-10.0%	1,160	1,050	-9.5%
Pennsylvania	243	209	-14.0%	1,347	1,152	-14.5%
Subtotal (region)	458	400	-12.7%	2,679	2,310	-13.8%
<i>East North Central</i>						
Illinois	154	81	-47.4%	971	685	-29.5%
Indiana	70	82	17.1%	434	497	14.5%
Michigan	27	77	185.2%	230	616	167.8%
Ohio	110	66	-40.0%	570	495	-13.2%
Wisconsin	25	28	12.0%	220	189	-14.1%
Subtotal (region)	386	334	-13.5%	2,425	2,482	2.4%
<i>West North Central</i>						
Iowa	21	32	52.4%	209	202	-3.3%
Kansas	44	36	-18.2%	332	265	-20.2%
Minnesota	48	43	-10.4%	299	239	-20.1%
Missouri	92	88	-4.3%	847	592	-30.1%
Nebraska	10	11	10.0%	67	86	28.4%
North Dakota	109	141	29.4%	507	668	31.8%
South Dakota	51	32	-37.3%	269	258	-4.1%
Subtotal (region)	375	383	2.1%	2,530	2,310	-8.7%
<i>South Atlantic</i>						
Delaware	34	26	-23.5%	234	259	10.7%
District of Columbia	0	0	-	0	0	-
Florida	411	261	-36.5%	2,864	2,391	-16.5%
Georgia	164	156	-4.9%	1,518	1,192	-21.5%
Maryland	22	15	-31.8%	149	126	-15.4%
North Carolina	348	241	-30.7%	2,404	1,954	-18.7%
South Carolina	201	157	-21.9%	1,907	1,407	-26.2%
Virginia	144	93	-35.4%	1,194	741	-37.9%
West Virginia	185	134	-27.6%	1,079	935	-13.3%
Subtotal (region)	1,509	1,083	-28.2%	11,349	9,005	-20.7%

(continued)

Table 23: Manufactured Home Floor Shipments (Continued)

	JULY			Year through JULY		
	2010	2011	% Change	2010	2011	% Change
East South Central						
Alabama	181	306	69.1%	1,847	1,984	7.4%
Kentucky	324	259	-20.1%	2,167	1,665	-23.2%
Mississippi	283	240	-15.2%	2,258	1,868	-17.3%
Tennessee	219	176	-19.6%	2,106	1,244	-40.9%
Subtotal (region)	1,007	981	-2.6%	8,378	6,761	-19.3%
West South Central						
Arkansas	185	157	-15.1%	1,380	1,055	-23.6%
Louisiana	513	466	-9.2%	3,754	3,273	-12.8%
Oklahoma	211	171	-19.0%	1,665	1,237	-25.7%
Texas	977	862	-11.8%	7,306	6,607	-9.6%
Subtotal (region)	1,886	1,656	-12.2%	14,105	12,172	-13.7%
Mountain						
Arizona	125	81	-35.2%	856	804	-6.1%
Colorado	66	73	10.6%	367	484	31.9%
Idaho	60	51	-15.0%	340	257	-24.4%
Montana	55	39	-29.1%	309	273	-11.7%
Nevada	30	8	-73.3%	190	116	-38.9%
New Mexico	171	168	-1.8%	1,223	935	-23.5%
Utah	20	17	-15.0%	208	190	-8.7%
Wyoming	26	20	-23.1%	173	141	-18.5%
Subtotal (region)	553	457	-17.4%	3,666	3,200	-12.7%
Pacific						
Alaska	12	3	-75.0%	57	40	-29.8%
California	240	189	-21.3%	1,601	1,588	-0.8%
Hawaii	0	3	-	6	10	66.7%
Oregon	114	97	-14.9%	832	465	-44.1%
Washington	134	83	-38.1%	888	596	-32.9%
Subtotal (region)	500	375	-25.0%	3,384	2,699	-20.2%
Subtotal (U.S.)	6,813	5,769	-15.3%	49,260	41,512	-15.7%
Canada/Mexico/Puerto Rico	0	0	-	0	0	-
* Destination Pending	15	20	33.3%	397	228	-42.6%
Total Floor Shipments	6,828	5,789	-15.2%	49,657	41,740	-15.9%

* Destination Pending figures represent finished floor inventory. It is assumed that all inventory is shipped in the following month.

Table 24: Manufactured Housing Shipments as a Percentage of Total New Homes Sold

Month	Manufactured Home Shipments	New Single-Family Homes Sold	Shipments as % of Single-Family Homes Sold
2010 Total	50,046	322,000	13.5%
January	3,158	24,000	11.6%
February	3,457	27,000	11.4%
March	4,517	36,000	11.1%
April	4,817	41,000	10.5%
May	5,023	26,000	16.2%
June	5,430	28,000	16.2%
July	4,257	26,000	14.1%
August	4,862	23,000	17.5%
September	4,440	25,000	15.1%
October	3,841	23,000	14.3%
November	3,463	20,000	14.8%
December	2,781	23,000	11.2%

2011 To Date	26,828	185,000	12.7%
January	2,776	21,000	11.7%
February	2,885	22,000	11.6%
March	4,035	28,000	12.6%
April	3,954	30,000	11.6%
May	4,475	29,000	13.4%
June	5,024	28,000	15.2%
July	3,679	27,000	12.0%
August			
September			
October			
November			
December			

Figures in italics are preliminary and subject to further revision in subsequent months.

Data source: <http://www.census.gov/const/soldreg.pdf>

Table 25: Manufactured Home Shipments as a Percentage of Total Home Starts

Month	Manufactured Home Shipments	New Single-Family Home Starts	Shipments as % of Single-Family Starts	New Multi-Family Home Starts	Shipments as % of Multi-Family Starts	Shipments as % of Total Home Starts
2010 Total	50,046	488,500	9.3%	119,300	29.6%	7.6%
January	3,158	31,700	9.1%	7,200	30.5%	7.5%
February	3,457	35,200	8.9%	5,500	38.6%	7.8%
March	4,517	47,400	8.7%	7,300	38.2%	7.6%
April	4,817	52,200	8.4%	9,800	33.0%	7.2%
May	5,023	44,500	10.1%	11,700	30.0%	8.2%
June	5,430	45,500	10.7%	8,300	39.5%	9.2%
July	4,257	40,700	9.5%	10,800	28.3%	7.6%
August	4,862	39,100	11.1%	17,200	22.0%	7.9%
September	4,440	39,200	10.2%	13,800	24.3%	7.7%
October	3,841	36,000	9.6%	9,400	29.0%	7.8%
November	3,463	33,000	9.5%	7,600	31.0%	7.8%
December	2,781	44,000	9.6%	10,700	25.6%	7.5%

2011 To Date	26,828	254,700	9.5%	85,000	24.0%	7.3%
January	2,776	28,400	8.9%	6,600	29.6%	7.3%
February	2,885	26,600	9.8%	8,800	24.7%	7.5%
March	4,035	36,300	10.0%	13,600	22.9%	7.5%
April	3,954	37,700	9.5%	11,300	25.9%	7.5%
May	4,475	40,900	9.9%	13,100	25.5%	7.7%
June	5,024	44,600	10.1%	15,500	24.5%	7.7%
July	3,679	40,200	8.4%	16,100	18.6%	6.1%
August						
September						
October						
November						
December						

Figures in italics are preliminary and subject to further revision in subsequent months.

Data source: <http://www.census.gov>

Table 26: Manufactured Home Corporations and Plants

Month	2010		2011	
	Corporations	Plants Producing Homes	Corporations	Plants Producing Homes
January	54	136	51	131
February	58	138	49	128
March	58	138	45	124
April	58	135	45	124
May	58	135	45	123
June	57	133	45	123
July	57	134	45	123
August	56	133		
September	53	134		
October	53	134		
November	51	132		
December	51	131		

Table 27: Manufactured Home Corporations and Plants, 1978-2010

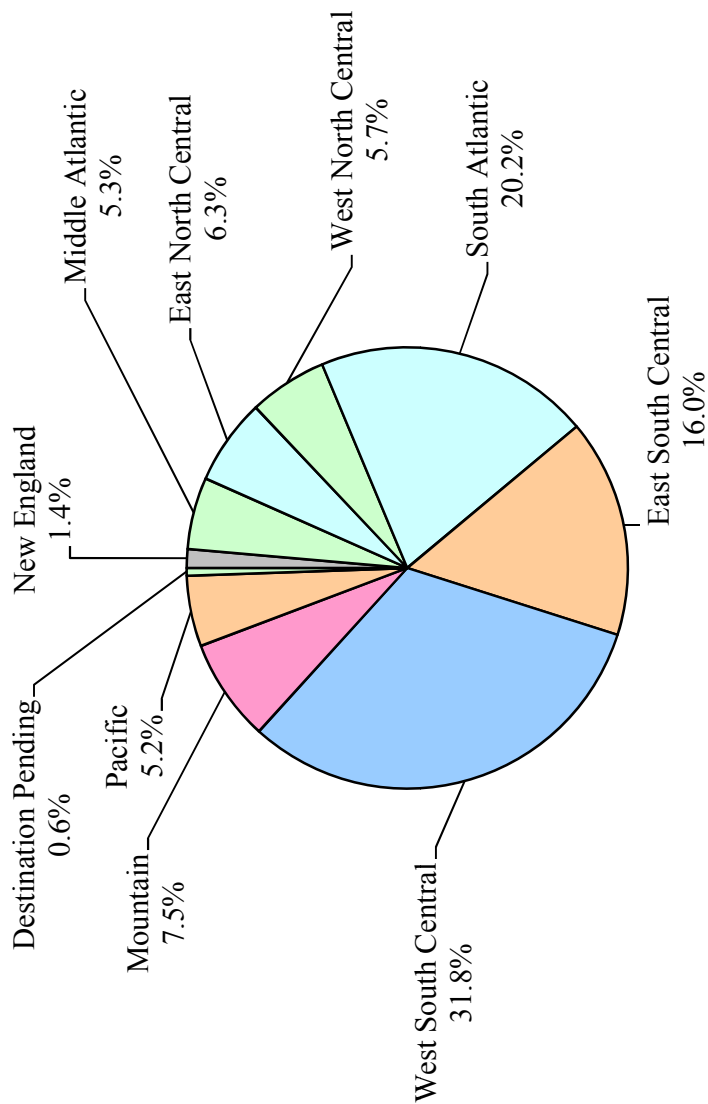
Year	Corporations	Plants Producing Homes
1978	200	550
1979	170	450
1980	170	450
1981	180	420
1982	180	400
1983	185	410
1984	185	410
1985	170	400
1986	140	400
1987	130	320
1988	130	300
1989	120	275
1990	100	250
1991	85	216
1992	98	227
1993	93	244
1994	98	269
1995	92	285
1996	98	313
1997	89	323
1998	89	330
1999	71 *	323
2000	70	280
2001	69	263
2002	66	235
2003	62	206
2004	66	210
2005	67	217
2006	67	205
2007	65	196
2008	61	170
2009	61	156
2010	51	131

Note: Figures for each year are December of that year.

* Due to a change in reporting technology, the number of corporations reported in September 1999 reflects the number of corporations on record with IBTS as producers of manufactured homes. Parent companies with producing subsidiaries are reported as a single corporation.

Data Source: Institute for Building Technology and Safety (IBTS)

Chart 1: 2011 Year-to-Date Regional Shipments Market Share



**Chart 2: Monthly Manufactured Housing Shipments
1991 through 2011**

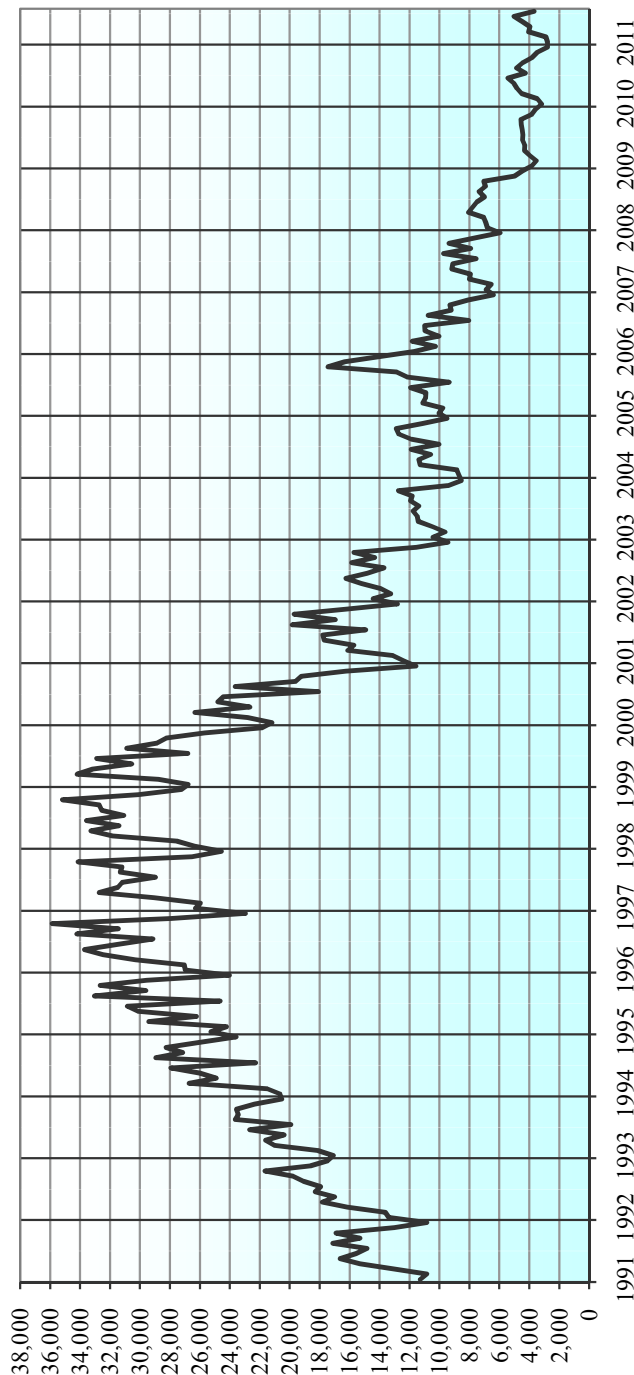


Table 28: Monthly Manufactured Housing Shipments (1959 - 2011)

Month	1959	1960	1961	1962	1963	1964	1965	1966	1967	1968	1969
January	6,800	6,800	5,600	6,800	8,500	11,000	12,900	11,600	12,200	19,000	27,100
February	8,400	9,100	6,400	8,100	10,200	12,800	14,200	14,200	14,400	21,200	29,400
March	11,000	9,300	8,000	9,700	11,700	16,100	18,800	20,000	18,400	24,000	32,500
April	10,200	8,500	7,700	10,500	13,600	16,700	18,000	19,600	19,400	27,100	36,000
May	11,800	11,200	9,100	11,700	14,700	17,800	18,900	20,200	21,900	27,600	34,600
June	12,100	10,400	8,300	11,400	13,700	18,900	21,100	21,700	22,600	26,500	36,400
July	10,500	7,700	6,700	9,300	13,000	16,900	17,700	18,000	19,400	27,200	35,200
August	9,600	10,200	8,000	10,700	13,700	17,900	21,100	22,400	24,700	30,500	38,100
September	11,800	10,000	8,200	10,900	14,200	19,000	21,400	20,000	24,200	29,900	40,100
October	11,500	8,700	9,000	12,300	15,600	18,200	20,600	19,200	24,300	33,500	43,400
November	8,600	6,400	7,100	9,100	11,800	14,200	17,900	17,400	20,900	27,600	32,700
December	8,100	5,700	6,000	7,400	10,000	11,600	13,900	12,900	17,800	24,000	27,200
Totals	120,400	104,000	90,100	117,900	150,700	191,100	216,500	217,200	240,200	318,100	412,700

Month	1970	1971	1972	1973	1974	1975	1976	1977	1978	1979	1980
January	23,900	24,470	33,470	40,700	27,050	11,490	15,070	14,391	18,489	18,531	17,816
February	24,090	28,440	39,960	42,910	27,223	14,450	18,610	16,863	18,779	18,997	18,835
March	29,520	35,650	49,130	57,040	33,340	16,030	21,230	23,020	24,485	23,440	19,222
April	39,920	42,840	53,710	61,560	37,990	18,870	23,260	22,260	23,461	25,031	18,215
May	32,860	40,910	51,820	57,290	38,100	19,960	24,070	23,792	26,314	27,559	15,653
June	35,650	47,330	55,030	57,300	36,600	20,030	23,360	25,813	26,507	26,308	15,501
July	37,120	45,200	48,470	50,300	32,050	19,730	20,040	20,007	20,369	22,337	17,003
August	38,400	49,500	52,060	53,670	30,180	20,850	23,390	28,011	27,824	28,798	20,081
September	41,370	53,470	49,130	44,780	25,100	20,100	22,360	25,569	24,009	23,542	21,297
October	40,840	50,350	54,450	46,000	21,700	20,840	21,880	25,016	25,828	27,205	23,822
November	30,480	39,510	50,730	39,880	16,310	16,520	17,810	22,563	21,952	16,520	17,792
December	27,040	34,040	37,980	28,530	12,750	13,820	15,040	18,336	16,884	14,614	15,854
Totals	401,190	491,710	575,940	579,960	338,393	212,690	246,120	265,641	274,901	276,121	221,091

Month	1981	1982	1983	1984	1985	1986	1987	1988	1989	1990	1991
January	15,609	13,732	17,783	19,790	18,397	18,809	15,857	12,823	15,252	13,260	11,278
February	17,534	17,219	19,721	22,199	19,669	18,623	16,059	15,033	14,486	13,612	10,835
March	21,476	22,085	25,580	25,585	24,065	20,457	19,652	19,011	18,167	16,313	13,069
April	24,128	22,423	25,166	26,041	26,378	23,063	21,334	18,931	17,404	16,472	15,295
May	22,884	21,788	26,951	28,943	27,883	22,451	20,231	20,171	19,088	18,052	16,634
June	23,052	23,457	29,484	27,727	25,288	21,648	21,643	21,652	18,855	17,557	15,562
July	21,754	19,456	23,454	24,510	24,135	20,364	20,880	16,708	14,606	15,059	14,846
August	22,235	22,102	29,945	29,846	27,629	21,677	21,961	21,879	19,194	19,399	17,120
September	21,264	21,271	27,979	24,429	24,640	21,405	21,620	20,603	16,593	15,921	15,301
October	20,348	20,346	26,712	27,447	27,539	23,100	21,971	19,807	17,770	17,930	16,901
November	15,794	18,903	23,533	21,928	20,956	17,250	17,176	17,556	15,072	14,267	13,028
December	14,235	16,026	18,771	16,548	16,910	15,813	14,214	14,255	11,767	10,330	10,844
Totals	240,313	238,808	295,079	294,993	283,489	244,660	232,598	218,429	198,254	188,172	170,713

Month	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
January	13,392	17,086	20,655	25,270	26,963	26,284	26,362	26,784	21,180	12,396	14,435
February	13,617	18,133	21,508	24,216	27,039	25,969	27,549	28,770	22,806	13,124	13,258
March	16,131	21,021	26,717	29,409	30,309	29,044	31,813	34,205	26,341	16,110	13,925
April	17,818	21,600	24,908	26,228	32,473	32,717	33,266	33,148	22,662	15,715	15,216
May	16,995	20,360	26,008	30,108	33,710	31,482	31,397	30,550	24,783	17,707	16,245
June	18,288	22,683	27,924	30,838	31,376	31,180	33,567	32,887	24,430	17,776	14,824
July	17,943	19,922	22,279	24,634	29,135	28,953	31,085	26,799	18,081	14,912	13,707
August	19,082	23,639	28,937	33,038	34,220	31,316	32,556	30,890	23,637	19,840	15,861
September	19,789	23,420	27,151	29,609	31,439	31,211	32,710	28,875	19,606	16,960	14,321
October	21,647	23,564	28,262	32,663	35,865	34,138	35,185	28,239	19,214	19,700	15,708
November	18,615	22,331	26,005	29,554	27,935	26,524	30,110	25,675	16,248	16,189	11,555
December	17,470	20,517	23,578	24,034	22,947	24,559	27,243	21,849	11,562	12,800	9,436
Totals	210,787	254,276	303,932	339,601	363,411	353,377	372,843	348,671	250,550	193,229	168,491

Month	2003	2004	2005	2006	2007	2008	2009	2010	2011
January	10,436	8,713	10,019	11,677	6,878	6,808	3,821	3,158	2,776
February	9,620	8,832	9,773	10,254	6,547	6,913	3,535	3,457	2,885
March	10,435	11,282	11,119	11,816	8,000	7,042	3,955	4,517	4,035
April	11,416	11,370	10,917	10,037	7,944	8,053	4,330	4,817	3,954
May	11,473	10,587	10,913	10,977	9,180	7,779	4,296	5,023	4,475
June	11,750	11,889	11,926	10,995	9,102	7,513	4,458	5,430	5,024
July	11,366	10,033	9,335	8,033	7,554	7,004	4,427	4,257	3,679
August	11,923	11,886	12,146	10,762	9,734	7,365	4,472	4,862	
September	11,815	12,720	12,863	9,213	7,906	6,927	4,531	4,440	
October	12,744	12,888	17,432	9,294	9,356	7,035	4,556	3,841	
November	9,435	11,112	16,304	8,054	7,612	4,980	3,835	3,463	
December	8,524	9,490	13,997	6,398	5,956	4,470	3,573	2,781	
Totals	130,937	130,802	146,744	117,510	95,769	81,889	49,789	50,046	26,828

Data Sources: Manufactured Housing Institute (1959 through 1969)
Elkrick & Lavidge, Inc. (1970 through 1976)
IBTS (1977 through current)